

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

**STB Received this Contract Summary on October 19, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before November 6, 2012. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).**

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-00203B  
AMENDMENT NO. 2**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Oats
30	Shipper	The Andersons, Inc.
40	Contract Duration	(i) Application Date: December 1, 2012 (ii) Termination Date: <u>November 30, 2013 (Extension)</u> (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Toledo, OH Destination(s): See Attached Exhibit (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	<u>Rates/Destinations</u>

(C2E-BNP)

Exhibit to  
STB-NS-C-00203B  
Amendment No. 2

Destinations:

AL, Decatur  
AL, Montgomery  
GA, Flowery Branch (Addition)  
GA Gainesville  
KY, Louisville  
KY, Rockwell  
NC, Barber (Addition)  
NC, Loray  
PA, Camp Hill (Addition)  
PA, Denver (Deletion)  
SC, Anderson  
SC, Easley  
TN, Chattanooga  
VA, Roanoke (Addition)

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-00543E**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Wheat Middlings or Shorts, Nonpelletized
30	Shipper	Southeastern Mills GP
40	Contract Duration	(i) Application Date: August 1, 2012 (ii) Termination Date: July 31, 2013 (iii) Optional Extension: No
50	Origins, Transit Points and Other Shipper Facilities	(i) Origin(s): See Attached Exhibit Destination(s): Milner, GA; Rome, GA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Rates

(C2E-BNP)

Origins:

Birmingham, AL  
Demopolis, AL  
Montgomery, AL  
Augusta, GA  
Flowery Branch, GA  
Gainesville, GA  
Oakwood, GA  
Valdosta, GA  
Bluffton, IN  
Hagerstown, MD  
Lumberton, MS  
Barber, NC  
Durham, NC  
Farmville, NC  
Goldsboro, NC  
Radford, NC  
Selma, NC  
Statesville, NC  
Arcade, NY  
Harrisburg, PA  
Orangeburg, SC  
Memphis, TN  
Tenco, TN  
Harrisonburg, VA  
Vinton, VA

STB-NS-C-00676-K  
AMENDMENT NO. 4

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 4  
AMENDED CONTRACT SUMMARY STB-NS-C-00676-K**

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**RULES AND OTHER GOVERNING PROVISIONS**

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ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  Grand Elk Railroad, LLC, 170 Buckley Lane, Suite 300, Battle Creek, MI 49015
20	Commodity	Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Wheat Flour Clears, not Cereal Preparation, Not for Human Consumption; Wheat Germ; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption
30	Contract Duration	(i) Application Date: October 1, 2012 (ii) Termination Date: <u>September 30, 2013 (Extension)</u> (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	<u>Rates</u>

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STB-NS-C-01179  
AMENDMENT NO. 23

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 23  
AMENDED CONTRACT SUMMARY STB-NS-C-01179**

**RULES AND OTHER GOVERNING PROVISIONS**

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Wheat
30	Shipper	Agrowstar
40	Contract Duration	(i) Application Date: October 1, 2012 (ii) Termination Date: <u>March 31, 2013 (Extension)</u> (iii) Optional Extension: No
50	Origins,  Destinations,  Transit Points and Other Destination(s): Shipper Facilities	(i) Origin(s): Americus, GA; Bonaire, GA; Bridgeboro, GA; Davisboro, GA; Dawson, GA ; Ft. Valley, GA; Leslie-Desotto, GA; Millen, GA; Myrtle, GA; Oostanaula, GA; Pinehurst, GA; Rome, GA; Waynesboro, GA; Wrens, GA; Wrightsville, GA <u>Baldwin, GA (Addition); Davisboro, GA (Addition);</u> Milner, GA; Rome, GA; <u>Oostanaula, GA (Addition)</u>  (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA  or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	<u>Rates</u> <u>Destinations</u>

STB-NS-C-01179-A  
AMENDMENT NO. 7

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 7  
AMENDED CONTRACT SUMMARY STB-NS-C-01179-A**

**RULES AND OTHER GOVERNING PROVISIONS**

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  Sandersville Railroad Company, P. O. Box 269, Sandersville, GA 31082
20	Commodity	Wheat
30	Shipper	Agrowstar
40	Contract Duration	(i) Application Date: October 9, 2012 (ii) Termination Date: <u>March 31, 2013 (Extension)</u> (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Sandersville, GA; Destination(s): <u>Davisboro, GA (Addition)</u> ; Milner, GA; Rome, GA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	<u>Rates/Destinations</u>

STB-NS-C-01393  
AMENDMENT NO. 17

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 17  
AMENDED CONTRACT SUMMARY STB-NS-C-01393**

**RULES AND OTHER GOVERNING PROVISIONS**

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Corn or Maize (Not Popcorn) Shelled, Dried
30	Shipper	Cargill Inc.
40	Contract Duration	(i) Application Date: September 1, 2012 (ii) Termination Date: <u>August 31, 2013 (Extension)</u> (iii) Optional Extension: NO
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): See attached Exhibit Destination(s): Bluffton, IN (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Single Car/Multiple-car (Min. Tender 45 and 70 cars) (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	<u>Rates/Origins</u>

Origins:

Anderson IN

Attica, IN

Clymers, IN

Edgerton, IN

Lafayette, IN

Midwest Portage, IN (Deletion)

Millville, IN (Deletion)

Montpelier, IN

Oakville, IN

Scircleville, IN

Shidellers, IN

South Milford, IN

Tipton, IN

Waterloo, IN

Payne, OH

STB-NS-C-01570

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 15, 2012

EFFECTIVE: October 15, 2012

ISSUED BY  
J. R. EATON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
9TH FLOOR  
110 FRANKLIN ROAD, S.E.  
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01570**

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**RULES AND OTHER GOVERNING PROVISIONS**

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<b>ITEM</b>	<b>SUBJECT</b>	<b>APPLICATION</b>
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  ST Rail System, Iron Horse Park, North Billerica, MA 01862
20	Commodity	Corn Starch
30	Contract Duration	(i) Application Date: October 12, 2012 (ii) Termination Date: September 30, 2013 (iii) Optional Extension: NO
40	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.
50	Special Features	NA Rates

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