

Lansdale WAREHOUSE CO, INC
LOGISTICS SERVICES, INC

1330 North Broad Street, P.O. Box 892, Lansdale, PA 19446
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March 21, 2013

Surface Transportation Board
Docket No. EP 526 (Sub-No 4)
395 E Street, SW
Washington DC 20423-0001



**RE NOTICE OF RAILROAD-SHIPPER TRANSPORTATION ADVISORY COUNCIL
VACANCY**

My name is W Paul Delp and would like to be considered for the small shipper vacancy on RSTAC I am President and owner of Lansdale Warehouse Company, a family warehousing and trucking company located in the Philadelphia, PA region. We currently operate five facilities, two of which are rail served.

I believe I can bring a third party logistics provider's perspective of rail freight, warehousing, trucking and steamship lines working together to produce supply chain efficiencies to improve North American companies' competitive advantage in a global marketplace. The tagline for our company is "Customer Driven Logistics" meaning customer satisfaction is our primary goal which should be the same for all modes of transportation, including railroads

Since it's founding in 1958, Lansdale has had extensive rail freight experience working with The Reading Railroad, Conrail, CSX and most recently new shortline Pennsylvania Northeast Railroad. We have the capacity to unload several thousand railcars per year of paper, food and beverage, and lumber and steel transloading.

Most of my life I've been associated with logistics; even my four years in the Air Force I served as a crewmember on C-130 cargo planes with the last two years in Southeast Asia. I have a BS degree in Supply Chain Management from Penn State and my company is a corporate sponsor of the Penn State Center for Supply Chain Research. In order to remain current with supply chain trends and opportunities, I am an active member and participate in industry associations like International Warehouse Logistics Association, Council of Supply Chain Management Professionals, Warehouse Education and Research Council and National Industrial Transportation League to name a few

I am a United States citizen and am available immediately if appointed and can fulfill the requirement to complete the December 31, 2014 term

Sincerely,

Lansdale Warehouse Company Inc

W. Paul Delp
President

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