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November 23, 2011

Docket No. EP 526 (Sub-No.3)

Railroad-Shipper Transportation Advisory Council (RSTAC) :

Candidacy Submission :

**John Mc Creavy
SMS Rail Service, Inc
P.O. Box 711
Bridgeport, NJ. 08014**

Honorable Chairman of the STB – Mr. Daniel Elliot

Vice Chair - Ms Ann Begeman

Commissioner – Mr. Francis Mulvey

Attached resume for your consideration in filling one of the vacancies on this Council. I would be honored to serve at your request.

Respectfully submitted,

John Mc Creavy

John P. Mc Creavy
SMS Rail Service Inc
P.O. Box 711
Bridgeport, NJ. 08014
p. 856-457-4800

SMS Rail Lines **2002 – Current**
Director, Business Development
Responsibilities include all marketing & sales activities as well as community affairs in addition to Operation Lifesaver RR safety presenter in New Jersey, Pennsylvania, and New York

Canadian Pacific Railway **1992 – 2002**
Calgary,Ab
Various marketing – sales – business development positions as well shortline marketing and local government affairs in New Jersey and Pennsylvania

Charlton Brothers Transportation **1986 – 1992**
Hagerstown,Md
Account Executive/Operations Assistant
Developed two sales territories encompassing Philadelphia and the five suburban counties as well as supervision of a unionized LTL truck terminal within our network

Temple University
Small Business Development Center **1985 – 1986**
Philadelphia, Pa
Staff Consultant
Provided management assistance to small firms in the areas of market development, planning and selling strategies. Created the SBDC's Procurement Department which was responsible for an ongoing information exchange through brochures and

seminars addressing sales and marketing issues for small business.

Penn Distributors

1981 – 1985

Philadelphia, Pa

Sales Representative

Developed all marketing programs for Anheuser-Busch products complimenting the Brewers' national campaigns for the largest retail outlets in Philadelphia.

EDUCATION

LaSalle University

Masters of Business Administration

Concentration: Marketing

Second Year Evening Student

Drexel University

1981

Bachelor of Science in Business Administration

ALL EDUCATION SELF-FINANCED AND COORDINATED

ASSOCIATIONS

ASLRRRA Board Member

Traffic Club of Philadelphia –President(2002),BOD, Nominating Ch

Seaman's Church Institute – Executive Comm, Nominating Chair.

Greater Philadelphia Chamber of Commerce

The Union League of Philadelphia

International Who's Who of Professional Mgt – 1997

DVRPC – Goods Movement Task Force

Gloucester County Chamber of Commerce– Bankers/Realtor Com.

New Jersey Shortline Association

Keystone State Railroad Association

Railroads of New York (RONY) – Executive Commitee