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October 5, 2016

The Honorable  
Chairman Daniel R. Elliott III  
Vice Chairman Deb Miller  
Member Ann D. Begeman  
United States Surface Transportation Board  
395 E Street, SW  
Washington, DC 20423-0001

ENTERED  
Office of Proceedings  
October 5, 2016  
Part of  
Public Record

*Re: Genesee & Wyoming Inc. – Acquisition of Control Exemption – Providence and Worcester Railroad Company Finance Docket No. 36064*

Dear Chairman Elliott, Vice Chairman Miller, and Member Begeman:

My name is Don Cotter and I am the General Manager of Univar, located at 175 Terminal Road in Providence RI. I have been with Univar for 34 years and served in the GM role since April of 2015. I am writing to you today to express my strong support regarding Genesee & Wyoming Inc.'s ("G&W") proposal to acquire Providence and Worcester Railroad Company ("P&W").

Univar, the largest distributor of chemicals in North America, buys several raw materials by rail car. Many of these raw materials are critical in servicing the municipalities, in the six New England states, to assist in keeping their drinking water clean and waste water treatment plants operational.

Univar and P & W have enjoyed a strong working relationship for many years. The success of our business is driven by the timely deliveries and great overall service we receive from P & W.

G&W has a very strong record of acquiring short lines throughout the United States, investing in those properties, and growing business. G&W's proposed acquisition of P&W will not only bring significant capital resources to the table to continue making smart investments in the railroad's southern New England infrastructure, but it will also leverage G&W's corporate focus, professionalism, and commitment to safety and service guaranteeing efficient competitive transportation options for the region's freight rail customers. Moreover, I understand that G&W will continue to operate P&W as a separate railroad and will continue to ensure that regional freight rail access will be maintained and enhanced now and into the future. G&W's family of railroads have, and continue to provide, freight service to many areas of the country that otherwise would have no access to the national rail network. In my experience, G&W-owned short lines provide safe, reliable rail freight service that helps support jobs in our state.

For these reasons, Univar and I strongly support G&W's petition and control of P&W, and ask for expedited review and approval of it by the Surface Transportation Board. Please do not hesitate to contact me at 401-784-6604 for more information.

Sincerely

Don Cotter

General Manager

A handwritten signature in black ink that reads "Don Cotter". The signature is written in a cursive style and is positioned above the typed name and title.



cc: All Parties of Record