



NRG Energy, Inc.
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The Honorable Daniel R. Elliott III
Chairman
Surface Transportation Board
Attn: Docket No. EP670 (Sub No. 2)
395 E Street, SW
Washington, DC 20432-0001

Dear Chairman Elliott:

I am writing in response to the STB's notice to fill vacancy on the Rail Energy Transportation Advisory Committee. Please consider this self-nomination to serve as one of five representatives of the electric utility members.

As the largest independent power producer in the Country, NRG has a diverse portfolio of generating facilities with capacity >50,000 megawatts, capable of supporting nearly 1/3 of the U.S. population.

As the Portfolio Director Coal, Transportation & CCRs at NRG, I am responsible for creating, leading and executing the coal strategy covering all commodity and transportation hedging for 40+ million tons of coal per year, trading functions, leasing activities for 8,000 rail cars, and commercial optimization of coal combustion residuals. I am an active member in coal industry organizations, having served on the Boards of both the American Coal Association and the Coal Trading Association.

My career spans 27 years; 16 of which were spent working for Class 1 Carriers and the remainder at regulated utilities and IPPs, I am well suited to provide broad and in-depth insight to RETAC and the STB regarding rail energy issues. NRG ships coal on five Class I carriers and one Class II carrier as well as purchases coal from multiple Eastern and Western basins. A brief CV is attached.

It would be a privilege and honor to serve the Surface Transportation Board, and I respectfully request your consideration.

Sincerely,

Virginia C. Farrow
Portfolio Director
Coal, Transportation & CCPs

Virginia C. Farrow

NRG Energy, Inc. **Princeton, NJ** **10/06 – Present**

Portfolio Director – Coal, Transportation, Trading & CCRs (3/11 – Present)

Lead team comprised of traders, analysts, transportation managers and schedulers, driving performance to meet changing initiatives. Responsible for ~40 MM NT portfolio coal for assets, transportation, management of 8,000 railcars and speculative trading books. Direct commercial optimization and reuse of coal combustion products across fleet. Develop and implement short term and intermediate trading strategies that mitigate price risk volatility.

- Created options during 2014 railroad delivery issues, ensuring sufficient coal supply to meet demand
- Integrate coal fired assets of both GenOn and Edison Mission Energy (Mid-West Gen) into NRG platform.

Director Coal Transportation (4/07 – 3/11)

Oversee transportation of ~28 million tons of coal per year originating from the PRB, Colorado, CAPP, Indonesia and Venezuela.

- Successful conclusion of rate case before the Surface Transportation Board in Washington, DC against CSX Transportation.

Manager Rail Fleet (10/06 – 4/07)

Progress Energy Corporation **Raleigh, NC** **5/04 – 10/06**

Manager Coal Byproducts & Reagents (11/05 – 10/06)

Lead newly formed group responsible for management of coal reagent and byproduct budget. Primary responsibilities include creation and execution of ash reuse strategy, sourcing and/or sales of multiple commodities, commercial negotiations for construction of two wall board plants on Progress Energy sites and corresponding commercial gypsum off take agreements, inventory maintenance and logistics for limestone and ammonia.

Lead Transportation Specialist (6/05 – 11/05)

- Led coal transportation negotiations with Norfolk Southern; participated in settlement of STB rate case

By-Products & Transportation Analyst (5/04 – 5/05)

CSX Transportation **Jacksonville, FL** **1998 – 2004**

Director Coal Marketing (2000 – 2004)

Responsible for all sales and marketing functions for \$100 MM annual revenue line of business, supervising both contract and management employees

Market Manager – Metallurgical Coal & Coke (1999-2000)

Managed \$160 MM portfolio of met coal and coke business

Market Manager – Metallurgical Coke (1998-1999)

Consolidated Rail Corporation **Philadelphia, PA** **1987 – 1998**

Business Development Analyst - Coal Marketing (93-97)

Various positions - Materials & Purchasing (87-93)

ASSOCIATIONS

Board of Directors, Coal Trade Association (2015-),
Board of Directors, American Coal Council (2012-2014)
Voting Member, National Coal Transportation Association
Member and Former Committee Chair, The Coal Institute
Former Board Director, American Coal Ash Association

EDUCATION

Executive MBA, Jacksonville University, Jacksonville, FL 2002