

# WOODINVILLE

—• *handcrafted small-batch spirits* •—

# WHISKEY CO.



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February 13, 2014

Ms. Cynthia T. Brown  
Chief, Section of Administration  
Office of Proceedings  
Surface Transportation Board  
395 E Street, S.W., Room 1034  
Washington, DC 20423-0001

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February 20, 2014  
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REF: STB FINANCE DOCKET NO. 35731  
ACQUISITION AND EXEMPTION, WOODINVILLE SUBDIVISION

Dear Ms. Brown:

Please accept this letter in support of reactivating the rail line segment between Woodinville and Bellevue, Washington. We are a four year old, small batch distillery that is just now moving into a much larger, purpose-built facility located right alongside these tracks. We believe we could benefit from being able to receive our bulk materials by rail.

As a Washington craft distiller, all of our ingredients are sourced within the state. Our grain farmer and rickhouse are in Quincy, which is on the BNSF Railway east-west mainline. Although our expected volume of a car or two of grain per month is nominal today, we expect to continue our rapid production growth. Additionally, we will evaluate the rail delivery of our glass products and wooden barrels, which will add car volume.

We firmly believe that rail will be cost effective versus trucking because grain is already moved across Washington via rail, and this will eliminate the truck transfer and associated costs. Importantly, even if the costs are the same, rail is preferable because the use of rail cars would be consistent with our branding and image that we've worked hard at creating.

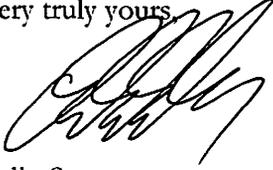
Given the line or a future spur is uphill from our adjacent facility, grain will naturally flow downhill facilitating movement to storage bins and reducing our handling costs. We recognize that direct service from the line may be used initially and that long-term, a spur will be needed. We plan on working with the

railroad in the layout and construction of a spur immediately north of our facility where there is more than ample space available.

We are ready, willing and able to execute a transportation agreement with the railroad upon reactivation of this line segment.

Thank you for your consideration.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Orlin Sorensen', written in a cursive style.

Orlin Sorensen  
President