



COUNTY OF SISKIYOU

Board of Supervisors

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Dear Mr. Anzur;

I support the acquisition of Rail America, Inc. ("RA"), by Genesee & Wyoming Inc. ("G&W"), parent company of the Portland and Western Railroad. There is no overlap of service between RA's Central Oregon & Pacific Railroad, Inc. ("CORP"); therefore, there are no competitive concerns, as the merger creates no 2-to-1 scenarios. While there is no overlap in service, CORP and P&W have worked and will continue to work together to build short line to short line traffic, creating short-haul truck competitive transportation solutions.

Short line and regional freight railroads are a critical component of industries in Siskiyou County. G&W's 100-year history of being a dedicated, long-term owner/operator provides our industries and their customers with a high level of assurance that we have a long-term rail partner. G&W's financial strength and long-term view allow them to properly invest in rail infrastructure.

G&W's commitment to safety and customer service are core values that are clearly demonstrated by industry-leading safety performance and customer satisfaction scores, outperforming both the trucking industry and the rail industry as a whole, as noted by their latest J.D. Power & Associates survey. G&W's decentralized operating philosophy allows decision making at the local level that allows the local G&W companies to respond to customer needs.

I encourage favorable consideration for the RA/GW transaction. It will provide Siskiyou County industries enhanced transportation options and services.

Sincerely,

Jim Cook
Siskiyou County Supervisor, District 1

Jim Cook
District 1

Ed Valenzuela
District 2

Michael N. Kobseff
District 3

Grace Bennett
District 4

Marcia H. Armstrong
District 5