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September 4, 2013

My name is Scott Group, and I'm the Transportation Analyst at Wolfe Research, a premier research boutique. I focus my research on the freight transportation sector, including the Class I rails, which I have covered for more than eight years.

I would like to participate at the upcoming hearings on October 22<sup>nd</sup> regarding competitive switching rules. I testified at the Board's June 2011 hearings on "Rail Competition" and I would like to update my testimony and findings with an update on the rail industry's financial performance over the past couple of years.

**Speaker:** Scott H. Group, Director and Senior Transportation Analyst at Wolfe Research  
**Speaking time requested:** 10 minutes, preferably before 1pm.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott H. Group". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Scott H. Group