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March 25, 2014  
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Public Record

Surface Transportation Board  
Ex Parte No. 711  
Public Hearing on  
Petition for Rulemaking To Adopt Revised  
Competitive Switching Rules

U.S. Department of Transportation  
March 25, 2014



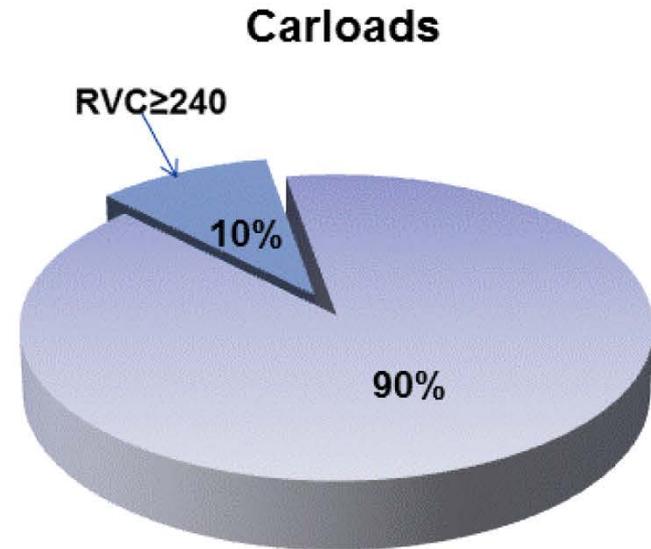
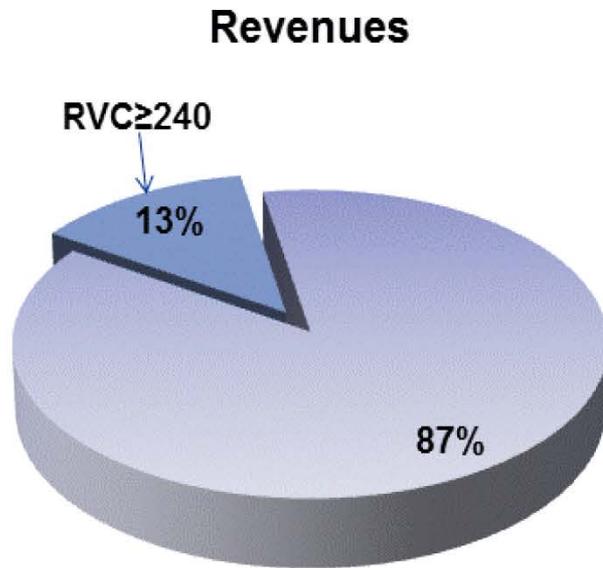
# Table 1: Data Set Development for Competitive Switching Analysis

	Number of Records	Origin/Destination Pairs	Carloads Originated (millions)	Rail Revenues (billions)
<b>A. Total Waybill</b>	580,928	55,788	33.3	\$60.9
<b>B. U.S Origins/Destinations (revenues &amp; costs &gt;0)</b>	537,494	48,140	31.4	\$55.0
<b>C. U.S Origins/Destinations (revenues &amp; costs &gt;0) excluding exempt traffic</b>	126,519	15,537	5.9	\$11.5
<b>D. U.S Origins/Destinations (revenues &amp; costs &gt;0); R/VC≥240; excluding exempt traffic</b>	26,704	7,229	3.5	\$8.3
<b>E. Class I single line moves--U.S Origins/Destinations (revenues &amp; costs &gt;0); R/VC≥240; excluding exempt traffic</b>	22,031	5,511	3.1	\$6.9
<b>F. BNSF, UP, NS, CSXT single-line moves--U.S Origins/Destinations (revenues &amp; costs &gt;0); R/VC≥240; excluding exempt traffic</b>	19,646	5,161	2.8	\$6.7



**Chart 1: Revenues and Carloads for Traffic with  $RVC \geq 240$  as a Percent of Total Revenues and Total Carloads for Four Examined Class I Railroads**

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## Table 2: Total Carload and Revenues by Commodity for R/VC $\geq$ 240

Commodity	Carloads	% of Total R/VC $\geq$ 240 Carloads	Revenues (\$ in millions)	% of Total R/VC $\geq$ 240 Revenues
Coal	2,074,566	73.43%	\$4,190.29	62.74%
Chemical or Allied Products	343,121	12.14%	\$1,426.67	21.36%
Farm Products	163,280	5.78%	\$428.69	6.42%
Food or Kindred Products	52,504	1.86%	\$162.77	2.44%
Petroleum or Coal Products	58,125	2.06%	\$144.24	2.16%
Nonmetallic Minerals; except Fuels	27,789	0.98%	\$61.70	0.92%
Metallic Ores	47,989	1.70%	\$56.23	0.84%
Transportation Equipment	27,145	0.96%	\$45.07	0.67%
Electrical Machinery, Equipment or Supplies	1,212	0.04%	\$36.51	0.55%
Machinery; except Electrical	3,110	0.11%	\$31.33	0.47%
Clay, Concrete, Glass or Stone Products	9,492	0.34%	\$31.10	0.47%
Miscellaneous Freight Shipments	6,512	0.23%	\$24.96	0.37%
Hazardous Wastes	3,255	0.12%	\$15.56	0.23%
Waste or Scrap Materials Not Identified by Producing Industry	4,992	0.18%	\$12.76	0.19%
Ordnance or Accessories	1,344	0.05%	\$8.73	0.13%
Pulp, Paper or Allied Products	828	0.03%	\$2.19	0.03%
Crude Petroleum, Natural Gas or Gasoline	120	0.004%	\$0.30	0.004%
<b>TOTAL R/VC<math>\geq</math>240</b>	<b>2,825,384</b>	<b>100%</b>	<b>\$6,679.1</b>	<b>100%</b>



## Table 3: Characteristics for the Three Examined Commodity Groups for the Four Examined Railroads

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Commodity Description	Carloads	Revenues (\$ in millions)	Number of O/D Pairs
Coal	2,074,566	\$4,190.3	954
Chemical or Allied Products	343,121	\$1,426.7	2,489
Farm Products	163,280	\$428.7	532
Other	244,417	\$633.4	1,186
<b>Sum</b>	<b>2,825,384</b>	<b>\$6,679.1</b>	<b>5,161</b>



# Table 4. Carloads, Revenues, and O/D Pairs Meeting R/VC≥240 and 30-Mile Interchange Test

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Railroad Commodity Totals	Carloads	Revenues (\$ in millions)	Number of O/D Pairs
Coal	105,152	142.62	34
Chemicals or Allied Products	182,904	772.95	1,416
Farm Products	72,086	170.73	199
Total	360,142	\$1,086.30	1,649



# Chart 2: Railroad Revenues and Carloads Meeting NITL Proposal $R/VC \geq 240$ and 30-Mile Interchange Test

