February 10, 2016

Surface Transportation Board  
395 East Street, South West  
Suite 1220  
Washington, District of Columbia 20423-001  

Attention:  
Chairman Daniel R. Elliott, III  
Vice Chairman Deb Miller  
Member Ann D. Begeman  

Subject: Canadian Pacific Proposed Acquisition of Norfolk Southern Railway

Dear Members:

The Depew Lancaster & Western Railroad company (DLWR) would like to submit this letter as a shortline that is opposed to the acquisition or merger of the Norfolk Southern Railway Company (NS) by the Canadian Pacific Railway (CP).

The DLWR is a 3 mile shortline that operates in a small industrial suburban section on the outskirts of Buffalo, New York. It currently has an interchange with both NS and CP (via haulage by NS) and services 3 industries in Depew and Lancaster New York. It is felt that if CP were to take over the Class I service the DLWR would be looked at as an inconsequential operation and service to the railroad, and its customers would suffer. In the rail industry there is a growing concern that system wide CP service levels are depreciating rapidly, which will not be good for the economic growth and industrial stimulus in western New York.

Since taking over for Conrail in 1999 as the DLWR interchange partner, NS’s Shortline and Industrial Development departments, have been coordinating with our business development personnel to build up the traffic on this line. In the operations aspect NS has provided timely service, on as needed bases, in handling the small number of cars received by the DLWR.
The DLWR does not want to become a forgotten shortline by our Class I operator. The DLWR respectfully requests the Board’s consider these issues their review and consideration of the acquisition of Norfolk Southern by Canadian Pacific.

Very Truly Yours,

[Signature]

David J. Monte Verde
President Depew Lancaster & Western Railroad Co.
Office 585 343-5398
Cell 716 474-2014

Cc: John Cappellino Erie County IDA