January 13, 2016

The Honorable Daniel R. Elliott III  
Chairman, United States Surface Transportation Board  
395 E Street, SW  
Washington, DC 20423-0001

The Honorable Ann D. Begeman  
Vice Chairman, United States Surface Transportation Board  
395 E Street, SW  
Washington, DC 20423-0001

The Honorable Deb Miller  
Member, United States Surface Transportation Board  
395 E Street, SW  
Washington, DC 20423-0001

Dear Chairman Elliott and Surface Transportation Board Members,

I am writing you today, to express our support regarding Canadian Pacific Railway Limited’s (CP) proposal to acquire Norfolk Southern Corporation (NS).

ABOUT STROBEL ENERGY GROUP  
http://www.strobelenergy.com/

Strobel Energy Group has spoken to several of our customers on both sides of the border and the majority are in support of the merger between CP and NS. Several of them have business with or owned Terminals on the East Coast of the United States of America (USA) serviced by NS that they believe one Class 1 Railway would provide them better service. The combined railway would reduce numerous interchanges to deliver goods from Canada to the Eastern seaboard of the USA and beyond, this we feel will increase public safety by providing safer movement of dangerous goods and all products.

Strobel Energy Group has vast experience in the shipping and the loading/offloading of dangerous goods and we believe that this Transcontinental Railway will improve the safety of shipping products to customers. Besides being safe, we believe that this merger will drive prices down and provide more competition between the Class 1’s.

For the above reasons, STROBEL ENERGY GROUP, supports the proposed CP-NS combination. We urge the Surface Transportation Board to judge the proposal on its merits and we look forward to a positive outcome.

Please contact us at 1-403-986-0414 for more information.

Sincerely,

Marvin Trimble  
Chief Business Officer  
Strobel Energy Group

cc: Keith Creel  
President and Chief Operating Officer  
Canadian Pacific