



Surface Transportation Board
Washington, D.C. 20423-0001

Office of the Chairman

December 4, 2018

Mr. Paul Verst
President & CEO
Verst Group Logistics
300 Shorland Drive
Walton, KY 41094-9328


Dear Mr. Verst:

Thank you for your letter regarding demurrage tariff changes announced by Norfolk Southern Railway Company (NSR), which are scheduled to become effective on January 1, 2019. I appreciate knowing your concerns about how the planned tariff changes will impact you and other Receivers.

As you may know, I recently wrote to Norfolk Southern Corporation's Chairman, President, and Chief Executive Officer, Mr. James Squires, and shared my initial concerns over the proposed tariff changes. Recognizing NSR's desire to optimize asset utilization, I believe it is important to create balanced and appropriate incentives for both railroads and shippers. I urged Mr. Squires to reevaluate the proposed tariff changes from the standpoint of commercial fairness. Copies of my letter and Mr. Squires' response are available on the website of the Surface Transportation Board (Board).

The Board's Office of Public Assistance, Governmental Affairs, and Compliance (OPAGAC) has reached out to your office to offer informal assistance to Verst Group Logistics. Please feel free to contact Ms. Lucille Marvin, Director of OPAGAC, if you have any questions or concerns. She can be reached at 202-245-0238.

Sincerely,


Ann Begeman
Chairman