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SURFACE TRANSPORTATION BOARD

Docket No. FD 36500

CANADIAN PACIFIC RAILWAY LIMITED; CANADIAN PACIFIC RAILWAY COMPANY; SOO LINE RAILROAD COMPANY; CENTRAL MAINE & QUEBEC RAILWAY US INC.; DAKOTA, MINNESOTA & EASTERN RAILROAD CORPORATION; AND DELAWARE & HUDSON RAILWAY COMPANY, INC.

CONTROL

KANSAS CITY SOUTHERN; THE KANSAS CITY SOUTHERN
RAILWAY COMPANY; GATEWAY EASTERN RAILWAY COMPANY; AND
THE TEXAS MEXICAN RAILWAY COMPANY

Monday, May 8, 2023

9:30 a.m.

Virtual

The technical conference convened at 9:30 a.m., pursuant to notice.

Page 2 Participants: 1 CPKC Cassandra Quach 3 CPKC David Meyer CPKC David Reeves 5 CPKC Dean Vargas 6 CPKC Nicolas Klein 7 CPKC Ray Elphick 8 CPKC Shailesh Yerram 9 CPKC Todd Workman 10 FTI Nathan Zebrowski 11 STB Adam Kress 12 STB Bill Brennan 13 STB Ian Anderson 14 STB Jessica Caine 15 STB Kim Hillenbrand 16 STB Laura Schneider 17 STB Phil Maynard 18 STB Rob Plum 19 STB Roberta Workman 20 21 22

	Page 3
1	PROCEEDINGS
2	DIRECTOR BRENNAN: My name, for the
3	benefit of our court reporter, is William Brennan and
4	I am the Director of the Office of Economics here at
5	the United States Surface Transportation Board and I
6	also serve as the Board's Chief Economist.
7	My colleagues and I would like to welcome
8	you to this technical conference where we will be
9	discussing technical guidelines and formats for
10	reporting and recordkeeping during the oversight
11	period as outlined in Appendix B of the Merger
12	Decision.
13	As you now, in its decision approving
14	CP's control of KCS, the Board established a
15	seven-year oversight period, along with data
16	reporting requirements outlined Appendix B of the
17	Merger Decision to monitor and address, as necessary,
18	various issues issued by commenters in this docket.
19	For the purposes of this technical
20	conference, our focus will be on the reporting and
21	recordkeeping requirements that are required of CPKC
22	during this seven-year oversight period. We have

Page 4 prepared preliminary data templates and quidelines to 2 offer a general framework to facilitate discussion on 3 the technical format for providing information required in the Board's decision. 5 Our objective over the course of this 6 technical conference is to identify any limitations, constraints, and possible enhancements and 8 improvements to capture the information needed to meet the reporting and recordkeeping requirements in 10 the approval decision and as specified in Appendix 11 В. 12 Board staff have prepared guidelines and 13 data templates to help CPKC meet these reporting and 14 recordkeeping requirements in a format that meets the 15 Board's needs. These guidelines and templates 16 included, but are not limited to, the following: 17 (1) a technical Word document describing 18 the processes for submitting data to the STB in this 19 docket; (2) data reporting templates, which include a 20 template for gateways, customer experience, and 21 operational data. Each of these templates is

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intended to capture data for both the five ^ year

- 1 look-back period that is needed to establish an
- ² effective baseline as well as the seven-year
- ³ oversight period.
- 4 Now these templates were generated as a
- 5 starting point for today's discussion and we welcome
- 6 suggested improvements. (3) We've provided a data
- ⁷ dictionary describing expected values and data types
- 8 of the data CPKC will submit to us in the templates.
- 9 Now I have a few administrative
- 10 announcements. For the benefit of our court
- 11 reporter, please speak clearly into your microphone
- 12 and minimize background noise. The court reporter is
- welcomed to interject if she can't hear, which does
- 14 happens. So if that happens, let's address the court
- 15 reporter's concerns.
- 16 A transcript of the hearing will be
- 17 provided to participants after the close with an
- opportunity for CPKC to propose appropriate
- 19 redactions before being placed in the Oversight
- 20 Docket.
- Now if you wish, you may share documents
- on your screen during the technical conference, but

- 1 if you do that, we ask that you email us any
- documents shared, along with whatever confidential
- designations you may have.
- 4 Now with respect to video images, please
- 5 turn on your video as you speak. Now to signal a
- 6 desire to speak, you may also turn on your camera or
- your hand raise feature in Zoom. You may also
- 8 use the chat feature to notify the group if you are
- 9 having problems with your audio or video, but
- otherwise, please limit the use of chat to those
- 11 kinds of non^substantive communications.
- Because of bandwidth limitations and
- 13 problems we've experienced in the past in these sorts
- of settings, if you are not speaking, it's probably
- 15 best to go off camera and off microphone. We are
- 16 also scheduled today for a one-hour lunch break at
- 17 12:00 p.m. Eastern Time and a 30-minute break at 2:30
- p.m. Eastern time.
- Now this probably goes without saying,
- 20 but I want to note that this is a discussion on
- technical reporting and recordkeeping issues with the
- 22 STB's technical staff. We will not be discussing the

- pending petitions for reconsideration or any
- 2 requests for changes to or additions to the Board's
- overarching data requirements. We will redirect
- 4 conversation, as appropriate, if it strays into
- 5 territory that is more appropriately addressed in
- 6 written pleadings to the Board.
- 7 Specially, we will not discuss the
- 8 following pending matters before the Board. Whether
- 9 data reporting under Appendix B will be accessible to
- interested parties, whether 100 percent traffic tapes
- should be filed with the Board or provided to
- interested parties, although we will certainly be
- discussing issues relating to the 100 percent tapes
- 14 and their preservation.
- We will not be discussing whether the
- 16 Board should require the filing or provision of
- interested parties of any information beyond that
- which is required to be reported under Appendix B.
- With that said, once again, we welcome
- you all and look forward to a fruitful and open
- discussion. Again, my name is William Brennan and
- 22 I'm the Director of Economics here, the Chief

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 m l}$ Economist and I would now as that we go around the
- 2 Zoom room and introduce ourselves and our particular
- 3 area of expertise as it relates to this technical
- 4 conference.
- Me'll start with the STB staff. And STB
- 6 staff, I'm going to call the first name and when that
- 7 person is done, pass the baton to someone else by
- 8 name. That'll make things easier. So I'm going to
- 9 introduce Ian Anderson. Ian?
- MR. ANDERSON: I'm Ian Anderson in the
- Office of Economics representing the section of data
- 12 analytics and I'll pass to my colleague, Kim
- 13 Hillenbrand.
- MR. HILLENBRAND. Good morning. My name
- is Kim Hillenbrand. I'm the Section Chief of the
- 16 Network of Section Analytics in the Office of
- 17 Economics and I pass onto Rob Plum.
- MR. PLUM: My name is Rob Plum. I work
- in Kim's department and my title is Transportation
- 20 Industry Analyst.
- DIRECTOR BRENNAN: And I'll just jump in
- 22 and say, Laura Schneider, this is your time to shine.

- MS. SCHNEIDER: Hi. I'm Laura Schneider.
- 2 I'm in the Office of Economics in the section of
- 3 Analytics and I will pass it onto Adam Kress.
- 4 MR. KRESS: Hi. I'm Adam Kress. I'm an
- 5 attorney with the Office of the General Counsel.
- 6 I'll pass it along to Jessica Caine.
- 7 MS. CAINE: Good morning. I'm Jessica
- 8 Caine with the Board's Office of Proceedings and I
- 9 will pass it onto Phil Maynard.
- MR. MAYNARD: Good morning. I'm Phil
- 11 Maynard. I am with the Section of Services. I'm
- 12 here to support this effort from an IT perspective
- 13 and also to help the data needs of the Board. Thank
- 14 you.
- DIRECTOR BRENNAN: Is there anyone else
- 16 from the STB that wishes to introduce themselves at
- 17 this time? All right, pass it over to you, David.
- MR. MEYER: Thank you so much for having
- 19 us and we look forward to having a good discussion
- 20 today. I'm David Meyer, outside counsel for CPKC
- 21 and I will pass my baton to Cassandra Quach.
- MS. QUACH: Good morning. Cassandra

- 1 Quach, Assistant Vice President, Regulatory and
- ² Commercial Law. I'll pass it over to David Reeves.
- MR. REEVES: David Reeves, General
- 4 Counsel of Regulatory.
- 5 MR. ELPHICK: Ray Elphick, Vice
- 6 President, Service Design and Capacity Management at
- 7 CPKC.
- MR. WORKMAN: I'm Todd Workman, Managing
- 9 Director of Resource Planning, Business Integration,
- 10 and Operations Technology.
- MR. YERRAM: I'M Shailesh Yerram. I
- manage the Data and Analytics supporting.
- MR. ZEBROWSKI: Hi. I'm Nathan
- 14 Zebrowski, outside consultant to CPKC with FTI
- 15 Consulting.
- MR. KLEIN: Hi. I'm Nicolas Klein,
- 17 Managing Director of Metrics. I'm responsible for
- 18 Legacy KCS data.
- 19 MR. MEYER: And I believe that is our
- 20 complete roster of attendees. A few of those
- 21 representatives will stay on for the initial part of
- our discussion, the introductory part, and then may

- drop off, but be available in case we need to tap
- their knowledge during the course of the day.
- DIRECTOR BRENNAN: Very Good. Before we
- 4 jump into things, were there any questions or first
- 5 impressions about the templates which we sent over
- 6 mostly as a courtesy and an icebreaker, but were
- 7 there any things that jumped out that you wanted to
- 8 talk about right away?
- 9 MR. MEYER: Well, let me start. I think,
- 10 as a whole, it was very helpful to have those
- 11 templates to understand STB staff's conception of the
- data reporting. And the good news is that, in a
- whole, lined up well with what we were planning to
- 14 do.
- I think as we get into the individual
- areas we can identify specific questions about
- 17 specific line items or specific approaches to certain
- things, but as a general proposition, very helpful
- 19 and we anticipate being able to report whatever it is
- that we report, which I think will line up very
- 21 closely at what you've presented in the format that
- you've laid out in the templates.

Page 12 Well, those formats DIRECTOR BRENNAN: 2 were created by my colleague, Ian Anderson, and 3 you've worked with that sort of flow in the ongoing 4 EP770 data, a reporting like this. We find that 5 capturing and reporting information in Excel 6 Workbooks is just not the right way to go about doing 7 data ingestion and creating data pipelines. So Ian, maybe you want to talk about what 9 some of your goals and aspirations are here. 10 MR. ANDERSON: Thanks Bill. So, yeah, 11 the main goal is just to seamlessly come up with a 12 pattern for seamless transmission of data. 13 common pattern to sort of have challenges in this 14 area, specifically with understanding the data 15 itself, but also with just having a format that is 16 conducive to a quick handoff where we're anticipating 17 a pretty seamless monthly cadence here where would 18 receive a collection of files submitted to the Board. 19 We would ingest those in storage and 20 would be able to provide any feedback pretty shortly 21 thereafter to CPKC whether there's any data quality 22 issues, formatting issues, just otherwise facilitate

- this seamless transfer of information. And we've had
- a lot of success doing that so far in, as Bill
- mentioned, other dockets and so we just hope to be
- 4 able to work with you today to build on these
- 5 icebreakers, these templates to just identify any
- 6 questions that you have so that we can come up with a
- 7 framework that will facilitate the transfer of
- 8 information for the seven-year oversight period. So
- 9 looking forward to just having a candid discussion
- 10 that might get into the weeds with formatting, any
- 11 coding, and how information is stored in the
- source systems, but having that laid out in this
- back-and-forth dialogue is I hope going to be
- 14 beneficial. Thanks Bill.
- DIRECTOR BRENNAN: And Adam or Jessica,
- is there anything you wanted to say at this point
- before we press on?
- MR. KRESS: Nothing for me. Thank you,
- ¹⁹ Bill.
- MS. CAINE: Nothing for me. Thanks.
- DIRECTOR BRENNAN: All right. So David,
- were there any questions about the data templates

- that you needed help with, explanation of, or where
- 2 can we begin to have a productive conversation here?
- MR. MEYERS: My suggestion would be, to
- 4 the extent we had questions about the templates,
- 5 they'd probably come up most efficiently in our
- 6 discussion of the individual categories of data
- 7 reporting. When we walk through, for example, the
- 8 operational reporting items that they're on the
- 9 agenda for later today.
- We have a PowerPoint presentation that
- we'll use to show you what our plan is with respect
- 12 to each of the measures and metrics that are in the
- 13 Board's Appendix B and there probably are a few
- questions that arise in that context about specific
- 15 reporting for the Twin Cities, for example, that I
- think are better handled once we have the context of
- 17 the geography and the context of what we're planning
- 18 to measure and what we can and can't measure.
- 19 Similarly, I think you'll see we'll have
- some questions about a few of the other areas, the
- interchange reporting, for example, and we anticipate
- talking about that when we talk about gateway

- 1 reporting.
- I don't believe that we have any
- 3 overarching questions or concerns about the templates
- 4 in general. As I said, I think they are likely to be a
- 5 perfectly appropriate way for us to report the
- 6 metrics that we arrive at, at the end of this
- 7 discussion or our discussions about these issues.
- I know you have on the agenda -- and this
- 9 is probably a separate topic, but in case you were
- 10 asking about more broadly some of the general issues
- 11 like timing of reporting, the cadence of reporting,
- we have some thoughts about that, but imagine those
- 13 are probably in your data submission guidelines
- 14 segment.
- DIRECTOR BRENNAN: We have some thoughts
- on those too, but I do want to say that it's
- important that we get into a rhythm that works for
- 18 CPKC and one that works for the Board. We are not
- 19 going to be asking for heroic efforts to report the
- 20 end-of-quarter data on the first day of the following
- order. There's a certain amount of reality that we
- 22 all have to deal with.

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Page 16 1 We certainly don't want to be dilatory in 2 the reporting of that data, but we're not going to 3 ask for things that are just going to cause an 4 unbelievable amount of angst and overtime for folks 5 at CPKC. And that's not our intention. We're going 6 to be here for seven years. We have to create a rhythm that works for us for the whole seven years. 8 One that's timely, but not necessarily excessively 9 quick. 10 MR. MEYERS: Yes. And I appreciate that. 11 I mean I'd be happy to share now, if now is the right 12 time, our thoughts on that cadence, knowing what we 13 know now about the processes that we'll be able to 14 use and so forth. 15 DIRECTOR BRENNAN: Why don't we hold off 16 on that for just a second. We'll get to that a 17 little bit later down the road. But Ian, did you 18 want to review the decision and the pertinent points 19 for us here and we'll just move down that part of the 20 agenda? 21 MR. ANDERSON: Thanks, Bill. I'll just

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go through the three broad categories in Appendix B

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 m l}$ just for benefit of structuring things.
- 2 So there are three broad categories of
- data reporting. We'll get into those. First, we'll
- 4 talk a little bit more about the data submission
- 5 guidelines, which is going to get, I think, into
- 6 David's point about the cadence and how we'll go
- about that. But just broadly speaking, we've set a
- 8 chunk of time aside for each of the following.
- 9 So we'll talk about the gateway
- 10 conditions, which is dealing with first the count of
- carloads interchanged at various gateways. They're
- 12 outlined in the decision. There's a collection of CP
- interchange locations and KCS interchange locations
- and we'll be looking for that data at the STCC code
- 15 level, a two-digit STCC and then broken out by
- interchange partner.
- 17 Then I think during that segment also
- would be a good time to just discuss the types of
- information that might be available with respect to
- the biannual reporting of diversion data, both
- 21 truck-to-rail and rail-to-rail diversions. And also
- 22 just a high-level technical overview of traffic tapes

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 m l}$ and what those are to CPKC from more of a sematic
- perspective, like what are they called.
- And then we'll move down into the
- 4 customer experience which is really just very similar
- 5 to the data that is already being reported to the
- 6 Board via EP724 and EP770, Sub No. 1. They're just
- 7 consolidated here and so we'll talk about that. And
- 8 then, finally, the operational data where David I
- 9 think you mentioned that there's a PowerPoint, but
- 10 these are just over various segments or pieces of
- the system, including the Polo Line in Missouri, Twin
- 12 Cities area, and then several places in Texas, and
- 13 finally, in the Metra and Chicago communities.
- The operational data is a little bit
- 15 different than some of the other data collections
- that we've outlined here, but I think that will come
- 17 as we get to it. But that's sort of the overarching
- 18 structure that we'll take.
- 19 The timing today is sort of in flux,
- though, we might get through some of these things a
- little bit quicker than the agenda has outlined, but
- we did want to just provide some flexibility and

- build some slack in here just in case there's any
- 2 need to get into the weeds or talk about specific
- matters more in depth. So with that, David, do you
- 4 have any questions about just the general overview or
- 5 anyone else in the room, otherwise, I can move on
- 6 into the data submission quidelines.
- 7 MR. MEYER: No, I think that was
- 8 self-explanatory. Thank you.
- 9 MR. ANDERSON: Yes. No problem. I think
- 10 the first question that we have just with respect to
- the data submission guidelines is my understanding of
- 12 the structure of the business might be that there are
- different folks responsible for each of these
- different templates that we've outlined, so the
- 15 gateway data might be under one shop. The customer
- experience data and operational data perhaps those
- 17 are under another shop, so how would you envision the
- 18 responsible party for submitting this information,
- 19 like who would be sending it across? Would it be
- 20 counsel in one bundle or how would you envision that
- 21 happening?
- MR. MEYER: So I can tell you what I was

- 1 envisioning and if the folks in Calgary had a
- different vision, they can speak up.
- I was envisioning that we would work
- 4 internally to assemble all of the required reporting
- 5 really. If we're thinking of the monthly report, we
- 6 gather together all of the metrics, make sure that
- 7 whatever quality control processes were applied by
- 8 the right people, and then submit as a bundle. That
- 9 was, at least, my concept.
- MR. ANDERSON: Well, thanks for that.
- 11 Cassandra, go ahead.
- MS. QUACH: I was just going to confirm
- 13 that on top of that we will consolidate and put
- everything into one package. It will be submitted by
- 15 counsel.
- MR. ANDERSON: Okay. Thank you. And
- just curious on the quality control measures just to
- 18 the extent that different departments or divisions
- would be involved, what steps would you be taking to
- ensure that there's a uniform quality level? I think
- we have some pretty specific requirements here with
- 22 respect to just the formatting, the filing and

- 1 convention, and that sort of thing, so are there any
- 2 steps planned to be taken here to ensure that just
- different departments are able to apply these
- 4 standards throughout? Cassandra, do you want to
- 5 tackle that one?
- MS. QUACH: Sure. Absolutely. You're
- absolutely right to think that. Between all of the
- 8 disparate type of metrics and data that you've asked
- 9 us to produce work is done by different groups within
- 10 CP. Within each of those groups there will be a lead
- senior person who will be accountable to ensure that
- the information is validated as we're consolidating.
- 13 And that is why I think one of the issues that we're
- going to be addressing with you -- I'm not sure,
- 15 given the introduction earlier or the guidelines
- 16 given earlier, we would anticipate that we would be
- 17 speaking with you today, in part, to talk about the
- 18 timing in order to make sure that we have the data
- 19 collected, the data reviewed, compiled and then
- 20 consolidated for submission.
- MR. ANDERSON: Thank you. I hear that
- there's plans for a lead senior person to be

- 1 accountable so that the information is validated as
- it's being consolidated and then it would come
- 3 across in a single package from counsel.
- Bill, I saw you come off.
- 5 DIRECTOR BRENNAN: Well, I mean we
- 6 certainly have not had much problem with CP or with
- 7 the Legacy KCS in the 770 reporting, but every week
- 8 it seems that we're communicating with one railroad
- 9 or another about sort of a drift. That last month
- they reported year/year, month/month/day/day.
- 11 And this month for some reason they're doing
- day/day/month/month/year/year/year and those things
- sound really small, but they obviously make a huge
- difference in terms of the quality and the ease of
- which we can take that data, put it into our
- databases and work with the data.
- 17 It's very easy to lose sight of the
- 18 formatting and it's just important -- if it's
- 19 possible, it's really helpful if we could just get
- 20 some sort of a code algorithm that generates this
- 21 stuff so that just push the button you get the same
- result next month as you get this month rather than

- 1 having people try to remember how to do it again this
- 2 month and maybe not the same person as this month as
- last month. It's a small thing, but it makes a huge
- 4 difference in the long run.
- MR. MEYER: I think speaking as the
- 6 person least competent to address that formatting
- automation, I think your data dictionary with the
- 8 formatting instructions will be something that we --
- 9 however that involves, assuming that we end up with
- something that is the bible for our reporting format,
- I think we'll make sure that the folks who are
- 12 generating the file that's coming over are aware of
- 13 the instructions.
- MR. ANDERSON: Thank you.
- DIRECTOR BRENNAN: Thank you. So just
- 16 continuing on here with the submission guidelines, I
- just want to make sure that a CSV file makes sense,
- 18 so comma separated values, specifically, there's
- 19 different ways to do this and we can be flexible here
- with respect to like what is being used as the
- delimiter, what the coding is. We put the UTF8, the
- 22 Unicode Transformation Format in here just because

- it's pretty commonly used. How does CSV with a UTF-8
- in coding sound on your end?
- MR. MEYER: When I inquired of the right
- 4 folks, and Todd Workman is on the call today and I
- 5 think we are comfortable with that in the coding
- 6 format or recording format that we can work with
- 7 without any problem.
- MR. WORKMAN: Yes, that's right, David.
- 9 We're comfortable with that.
- MR. ANDERSON: All right, thanks. And
- 11 Cassandra, I saw you just come off. Did you have
- 12 anything? Okay. That's great.
- 13 As you noticed, there's pretty much a
- 14 consistent format here for the framework of data
- 15 submission across each of the three templates, so
- very similar between gateway, customer, and
- operational data where we are looking for just a
- 18 specific in coding and again a specific delimiter.
- 19 And I don't think that we'll have any issues with
- 20 some of the other flat file transmission things
- where you have commas in fields like city/state.
- 22 City comma state can be a challenge. I

- don't believe we will have any issues with that, but
- 2 I wanted to talk a little bit more about "what" and a
- 3 little bit of "when." So this is in regard to the
- 4 five-year look back data. I just wanted to get an
- 5 estimate of approximately the timing that you think
- 6 that that might be available and the size of that
- ⁷ information.
- 8 You don't have to talk about it right now
- 9 as we talk about the data submission guidelines, but
- it would be helpful to know, for example, if for some
- 11 reason the gateway conditions data is going to be 5
- 12 gigabytes and it won't be available for another
- three months, it would be helpful to just be able to
- 14 address that.
- So just to start now how do you estimate
- 16 right now the size of these categories of
- information? It would basically be for about 60
- 18 months, right? That's five years of look back. And
- 19 then the first submission would include the 60 months
- of look back data, plus whatever monthly blocks or
- 21 chunks are needed to get us up to the current time
- 22 period.

- MR. MEYER: It may be useful to start
- responding to that question in a slightly different
- place than you're directing the question, but I think
- 4 it would help to frame what we know and don't know
- 5 about the answer to that question.
- So as we've gone through each of the
- 7 different components of what we'll be reporting in
- 8 the first monthly report, we set aside the estimates
- 9 of diversion, which is six months from now or roughly
- 10 six months from now. We'll talk about that
- separately when we get to that topic.
- So for the monthly reports, we have the
- interchange information, right, and the operational
- data reporting, for the most part. It's not 100
- 15 percent, but close to 100 percent of the customer
- 16 service reporting are just the metrics that CP and
- 17 KCS are or where or where CPKC is, but still
- 18 separately for CP and KCS reporting every week as
- 19 part of those dockets.
- 20 So that reporting is ongoing and there
- won't be any lag in having those metrics from now
- 22 forward. So we're really I think talking about the

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 m l}$ operational data and the interchange data and we
- anticipate being ready to report July 15th. In part,
- it may depend on exactly what we discussed today
- 4 about specific operational metrics and what our
- 5 proposed methodologies are and so forth. But
- 6 assuming that we come to closure on that and it's
- doable, we're anticipating a July 15th reporting
- 8 which would be a sort of middle of the month report
- 9 to you that would cover at least the period from
- 10 control date up to June 30th, the weeks within that
- 11 period up to June 30th.
- 12 And for the interchange data it would be
- monthly, so it would be reporting for June, for May,
- 14 for April, and I suspect that by the time we get to
- 15 July 15th, we'll have a considerable amount of
- historical data available to report. But when we
- 17 start talking about the operational metrics, one of
- the things that is going to be -- I don't know if the
- word is challenging or at least raise the potential
- 20 for additional work is as we go back in time over the
- 21 five years we may encounter situations where the
- 22 methodology that we were adopting for a particular

- operational metric doesn't work exactly the same way
- 2 going back in time and so we're not confident that we
- 3 have all of the historical information available all
- 4 in one big file by July 15th.
- Now to your question about when we would
- 6 have it and how big it is, I don't think we know. I
- mean we would be working as diligently as possible to
- 8 assemble all of these historical reference points, so
- 9 we certainly wouldn't anticipate it lagging for a
- 10 very long period, but I don't have a concrete
- 11 estimate at this point of actually when we could be
- sure we'd have everything.
- In terms of the size, I have no idea. I
- think I'd defer to someone else on the call if they
- have a view on that, but I suspect we'll have to
- think about that and get back to you.
- MS. QUACH: We, unfortunately, do not
- 18 have the answer in terms of the size at this moment.
- 19 DIRECTOR BRENNAN: That's understandable.
- 20 I guess one thing just to bear in mind as we move
- forward is that if there are going to be technical
- 22 challenges, given the size of the files there are a

- 1 variety of ways that data can be transmitted to us
- and we are certainly flexible in terms of working
- with you to find the methodology, whether it's an FTP
- 4 site or just sending us a hard drive via FedEx or
- 5 something. We can work in a number of different
- 6 ways to get that done. And as the day comes and the
- 7 challenges become clearer, just know that we want the
- 8 data and you want to send us the data. We want the
- 9 data and we'll just figure out a way that makes sense
- 10 to get that initial exchange and then that initial
- exchange may move differently than the monthly
- ongoing reporting, given just the size and magnitude
- of the data that first set of submissions.
- MR. MEYER: Right. One other thing I
- should've said about the look back, it'll come up,
- 16 I'm sure. It would've come up, I sure once we got
- into the customer service data discussion. But I did
- 18 note in your materials that it looked like you were
- 19 thinking of the look back applying to the customer
- 20 service metrics.
- 21 My read of the decision is that it does
- 22 not. That commitment was to continue reporting those

- 1 metrics going forward regardless of whether EP724 and
- 2 770 dockets remained open or we had an obligation to
- 3 report under those dockets. And I believe when the
- 4 Board described the obligation it did not ask for a
- 5 look back for those metrics.
- When we report in our first monthly
- 7 report, we will be providing the 2022 baseline on
- 8 three of the metrics that's going to be used for our
- 9 committed Service Action Plan obligations. And
- 10 there are two OTP-related metrics and one first
- mile/last mile metric. They are a part of the 770
- 12 reporting suite, so we'll be creating a baseline for
- those and reporting what it is, so the average 2022,
- 14 each of those. And then at some point when we
- 15 convert to CPKC single reporting under those
- dockets, which is in the works, but we're not ready
- 17 to do that yet and I don't know when that will be,
- we'll need to re-base that baseline for a consistent
- 19 methodology because KCS and CP have been using
- somewhat different methodologies for each of those
- 21 metrics.
- 22 So there is that backward looking

- 1 component to the customer service data, but we're not
- 2 -- at least our understanding is we don't need to go
- back five years to create all of those customer
- 4 service-related metrics. That would be a challenge
- of unknown magnitude and we have not estimated
- 6 because we're pretty confident that the Board didn't
- 7 ask for it.
- MR. ANDERSON: Well, thanks for sharing
- ⁹ that. Bill, I see you there. Go ahead.
- DIRECTOR BRENNAN: We understand what you
- just said there, David. And of course, you are
- obliged to do only what the Board instructed you to
- do in Appendix B and we're just here to try to make
- sure that we accomplish that goal.
- 15 And if the Board concludes at a later
- date that it needs additional information, then we'll
- 17 take whatever subsequent further actions by the Board
- 18 are necessary and none of us should be surprised if
- 19 -- the Board has in previous mergers put in certain
- 20 conditions and then a year later said we need a
- little bit more here, we need a little bit more
- there, and those sorts of things have emerged in the

- 1 past. It would not be unusual if they emerged here,
- but I take your point completely about we're just
- 3 here to do what Appendix B says.
- 4 MR. MEYER: We're in complete accord on
- 5 that.
- 6 MR. ANDERSON: So just doing a little bit
- of preliminary, back of the envelope math for the
- 8 look back data where it does apply would be
- 9 approximately July 15th again, subject to change as
- 10 you get into the data wrangling phase some things
- might come up, but otherwise it's going to be
- 12 approximately 63 months' worth of look back data.
- MR. MEYER: Just to be clear, I think the
- June 15th is a solid date, subject to something
- 15 coming up with the methodologies looking forward --
- 16 you know the present and looking forward that we
- don't anticipate, I think we are pretty confident
- that we won't be ready to report the 63 months of
- 19 backward-looking data by July 15th.
- I'm sure we'll have a lot of it, but we
- won't have the five-year series going back, certainly
- 22 for every metric, maybe not for any metric. We don't

- 1 know because we haven't yet. We've been working on
- 2 methodologies. We haven't been going back and making
- 3 sure that they work all the way back and that's
- 4 something we will be doing. We've done a lot of
- 5 homework already, but that is something we'll be
- 6 doing once we get more closure on exactly how staff
- 7 sees us implementing a particular metric or
- 8 methodology.
- 9 MR. ANDERSON: Sure. Thanks. Forgive
- me, David, I might have misheard before, but did you
- 11 say July 15th or June 15th? I just want to be clear.
- MR. MEYER: July 15th covering the period
- through June 30th.
- MR. ANDERSON: Got it. Yes, that's
- 15 helpful. So that would put us at 63 months of data
- through June 30th. And like you said there's some
- ambiguity.
- DIRECTOR BRENNAN: I think you
- misunderstood. He says, I think, that CPKC will
- start reporting the data for the seven-year
- 21 forward-looking oversight period starting on July
- 22 15th and that they are going to try to get us as much

- of the data that they possibly can in the look back
- period as soon as they can, but they're not making a
- 3 commitment at this time as to what date that would be
- 4 ready.
- MR. MEYER: Let me just step back and
- 6 review. Bill, you are correct. So what we think we
- 7 know we could do, and this again subject to this
- 8 possible caveat because we haven't done it yet, a
- ⁹ July 15th report would cover the period at least from
- 10 control, April 14, 2023, to June 30, 2023.
- We don't have a firm estimate as to when
- we can cover the period prior to control date going
- 13 back five years from the Board's decision or from the
- control date actually if I'm remembering correctly.
- 15 That estimate will be, we're finding as we get into
- 16 it between now and July 15th, I'm confident that we
- would have some data for the historical period for
- many of the metrics.
- But if the goal is to report in a single
- 20 file all of the metrics for all of the period or at
- least as far back as we could go that would not be on
- July 15th. That would be sometime later. And so, to

- Bill's point, if what you'd prefer is to get as much
- as we have on July 15th and then supplement, we can
- 3 certainly proceed with that understanding.
- If it's to wait on historical data until
- 5 we can have everything that we can get, that would be
- 6 a different path. We're probably relatively flexible
- 7 as between those two.
- 8 DIRECTOR BRENNAN: And I think we would
- 9 be relatively flexible as well. We'd prefer to have
- 10 one transmission, but the ongoing data you'll be
- 11 reporting only makes sense in the context of the
- 12 historical data in some respects. We're trying to
- determine whether things are more or less or what's
- happening and so the historical data is crucial to
- our understanding. So obviously, we would be willing
- to wait a little bit if there's like a couple stray
- 17 cows out there that need to be rounded up, but if
- it's going to be a much more difficult thing we might
- 19 have to talk about two, three, four different
- transmissions just so that we can get complete time
- series so that we can begin the work of the
- 22 monitoring and the oversight that the Board needs to

- 1 conduct and we can provide the public whatever
- information is appropriate under whatever conditions
- 3 are appropriate so that we can begin.
- 4 So it's important that the work begin,
- 5 but we want it to be done well, so there's a tension
- 6 there and we'll resolve that as we move forward.
- 7 MR. MEYER: Understood. That makes a lot
- 8 of sense.
- 9 MR. ANDERSON: Thanks. I understand now
- 10 better. Thanks for the clarification on just the
- 11 chunks of information and when it will be available.
- I anticipate that perhaps you have some
- examples of the kinds of challenges you might be
- 14 facing with respect to the look back data later on
- 15 specific to each of the categories, would that be
- 16 fair to say?
- MR. MEYER: It is fair. Yes.
- MR. ANDERSON: Okay. Thank you. So I
- 19 think once we get into those sections then it would
- be more appropriate to talk about them in bulk. And
- so, yes, with that, I think just a question for
- feedback's sake. We talked a little bit about the

- 1 flexibility around how we would receive this
- information. We have different patterns that we can
- 3 use here. We've been using email transmission for
- 4 the EP770 data, for example, and a lot of the other
- 5 data submission to the Board.
- 6 E-filing, also via the DCMS could
- 7 potentially handle this sort of CSV file submission
- 8 and it would be helpful to just understand how you
- 9 view e-filing data from your end relative to perhaps
- 10 some of the other transmission protocols that are
- used at the Board.
- MR. MEYER: I don't have any operatory
- 13 view on that. Cassandra, does Calgary have a thought
- 14 now or maybe it's a question we can take away and
- 15 think about?
- MS. QUACH: I thought I had an answer
- until I heard something I didn't quite understand.
- 18 You mentioned about e-filing?
- MR. ANDERSON: Yes, e-filing, like the
- 20 typical -- I don't see it from the outside myself.
- 21 I've not filed under the current framework that the
- 22 Board uses to accept filings, but this would be the

- way that like a PDF or other filing before the Board
- 2 comes in where a PDF is like a cover letter and now
- 3 the e-filing system -- "e" short for electronic --
- 4 would also be able to support a comma-separated
- 5 values files, so the CSV files that are being
- 6 discussed right now under a cover letter.
- 7 So just for the benefit of everyone in
- 8 the room, that's what I was referring to.
- 9 MS. QUACH: Certainly, we're very
- 10 familiar and it's something that's tried and true in
- terms of PDFs and then being emailed. And also
- whether it's PFD, CFBs, Excel spreadsheet against
- size limitation might be something that we encounter,
- but email is a way that we've submitted information
- or data to the STB previously. It worked for us
- before. We certainly can continue that, again, short
- 17 file limitation.
- If you are talking about when you're
- 19 talking about e-filing where it's essentially a VPN
- 20 portal for us to upload directly, certainly, we've
- done that in other cases as well. And so rather than
- 22 emailing if there's a portal that you give us a link

- where we upload these documents, these files in
- whatever file format that you ask it to be submitted
- in, we can certainly also directly upload the
- 4 information as well through a portal as opposed to an
- 5 email.
- I was just wondering when you said
- 7 electronic filing whether you asked us to do
- 8 more of an EDI data feed which is something of course
- 9 we've not done, but I have Shailesh sitting right
- 10 across the table from me and he's telling me that
- whatever system that you would like us to use we
- certainly will work with you to try to make it work.
- MR. ANDERSON: Okay. No, thank you.
- 14 That's helpful. No, I don't envision that we would
- be using some kind of application program interface,
- 16 API, EDI exchange or anything like that. For the
- 17 time being I was just looking for some feedback and
- it sounds like, again, there's flexibility here on
- 19 the different means that we can use, so that's
- helpful to hear that there's broad flexibility here,
- whether it's email or whether it's using the
- e-filing portal that is available to external

- 1 stakeholders for filing things in dockets before the
- 2 Board.
- David, did you have anything you wanted
- 4 to add there?
- 5 MR. MEYER: Not on the subject of
- 6 reporting format or electronic transmission
- 7 mechanism.
- 8 MR. ANDERSON: Okay.
- 9 MR. MEYER: Before we leave general
- 10 issues, I thought I might just see if we could
- 11 discuss -- I don't think it's a discussion so much as
- 12 a sharing of our plan about specific report cadence
- 13 questions like which weeks would be included in
- reports, so details that we've given some thought to
- 15 and thought we'd share the details and make sure we
- were on the same wavelength; does that make sense?
- DIRECTOR BRENNAN: Yes, that makes sense.
- MR. MEYER: Okay. Whatever month ends up
- 19 being the start date for the monthly reports we
- 20 anticipate for covering a calendar month for
- interchange data in a report on the 15th of the
- 22 month or the next business day, so like I said, June

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 m l}$ would be in a report filed on July 15th. I think
- that's a weekday. I haven't checked.
- For the operating data the same monthly
- 4 report, the 15th of the month, we would envision
- 5 covering the weeks that ended during the prior month,
- 6 prior calendar month. So just to take a
- 7 hypothetical, October 16th would be one of our
- 8 monthly reports and we'd anticipate that monthly
- 9 report covering the weeks that ended September 1,
- 10 which is a Friday. We'll get to the definition of a
- 11 week in a minute.
- September 1, September 8th, September
- 13 15th, September 22nd, and September 29th, so there'd
- 14 be five weeks in that monthly report. Some monthly
- 15 reports would have only four, of course. For the
- 16 EP724 and 770 data, so long as the obligations to
- 17 file in those dockets are in place, my assumption had
- been that we would just be reporting in those
- 19 dockets. It looks to us or it looks to me that you
- envision us rolling up those reports into a monthly
- 21 report that gets filed in this docket as well and I
- don't know what the logistical challenges are with

- that. I'm sure they're not insurmountable.
- MR. ANDERSON: I just want to key on a
- word that you said, rolling up, this would not be
- 4 like to aggregate -- you know take a monthly average.
- 5 It would still be the weekly data, just reported in
- ⁶ just a partition. There would be four or five
- 7 partitions of weekly data basically.
- MR. MEYER: So probably my casual use of
- 9 "rolled up," but I think what I really meant was
- 10 reported again or reported separately in the monthly
- 11 report. And for operational data and the customer
- service data that we'll be reporting, it will be
- weekly.
- DIRECTOR BRENNAN: So David, let me just
- 15 make sure I understand. And there's no judgment
- 16 coming here, just thinking out loud here. I think
- what I hear you saying is that in the Board's
- decision it required us to do certain things on the
- 19 weekly data that are essentially a continuation of
- what we're already doing in EP724 and 770.
- And I think the question that you're
- 22 hinting at is to the extent that we're already doing

- 1 724 and 770, are we not already in compliance with
- the Board's decision in Appendix B and in Appendix B
- do we need to do it again, is that redundant or
- 4 repetitive somehow, and that's a good question.
- 5 Let's think about that and see whether on those
- 6 issues, for the purposes of this docket, there needs
- 7 to be a repetition of that or whether we can somehow
- 8 account it as being embraced in the other dockets.
- 9 I'm using lawyerly words. I'm not a lawyer. You
- understand where I'm going here. But let's give that
- some thought because, again, as long as the Board has
- the information it needs to be able to do its work,
- that's great, and we want as far as possible to
- reduce the burden on all of us in every possible way
- 15 that we can be consistent with the Board's need for
- data.
- 17 Am I correct in sort of getting around
- the bush there, David?
- MR. MEYER: No, I think that you're
- 20 correctly understanding the question I was raising
- and I honestly don't know, personally, and I haven't
- really asked the experts how much of a big deal it

- would be to take what we are going to be filing every
- week in EP770 and EP724 under the obligations in
- 3 those dockets and just transpose them into our
- 4 monthly report. That there will be a week definition
- issue, which we can get to, but let's leave that
- 6 aside.
- If we're just reporting the exact same
- 8 thing that we reported in EP724 and just putting it
- 9 in a cell, I'm personally imagining that that's not
- 10 that huge of a burden. What we definitely ought
- 11 to be doing is if and when the obligation to report
- under those other dockets ever were to go away, we
- will roll into, fold into -- maybe that's the better
- word -- our monthly reporting those metrics because
- we have committed to continued reporting for the
- 16 seven years. We wouldn't get out of it because
- those dockets went away and then we'd need a vehicle
- 18 for reporting them, which would be our monthly
- 19 reports.
- We're definitely committed to doing that
- 21 and I think the question is whether it's valuable for
- us to also separately compile the statistics that

- we're reporting into the dockets into a report that
- 2 comes to you in this file once a month and I guess
- 3 let's have a conversation about that.
- 4 DIRECTOR BRENNAN: Let's table that
- 5 particular discussion now so that we can talk with
- our colleagues here at the Board and figure out what
- 7 the Board's needs are with respect to that, we've got
- 8 it already in the existing dockets. We'll report it
- 9 over ourselves or whether we need you to report it
- 10 separately. We'll have that discussion internally
- and get back to you, but I think I hear where you're
- 12 going.
- MR. MEYER: The final point on cadence is
- we haven't really talked about the diversion
- 15 estimates that we're reporting every six months and
- 16 it may be premature to say much about that. We are
- 17 still studying internally how we would going about doing
- 18 that. As I think you may have seen in the reporting
- 19 that was done by CSX in the CSX-Pan Am case, there
- 20 are methodological challenges with some aspects of
- that kind of estimation and I'm confident, knowing
- what I know, that there's likely to be a high degree

- of qualitative judgment associated with some of that.
- When we think about what is the
- 3 case as we develop whatever best estimates we can
- 4 based on data and knowledge in the market and so
- 5 forth we envision would be that if the first
- 6 six-month period we're trying to cover is something
- like April 14th through October 31st, roughly, then
- 8 we think that the time necessary to do the analysis
- 9 of data, not just report data, would probably take us
- 10 to something like January 15th in order to deliver
- the sort of six-month retrospective assessment of how
- 12 successful we were at diverting traffic from highways
- 13 and from other railroads.
- We're pretty confident we'll be able to
- 15 push a button and spit out a quantitative, reliable
- 16 estimate. It'll be more judgmental and analytical
- 17 than that.
- DIRECTOR BRENNAN: I understand what
- 19 you're saying. You're saying, look, we know that we
- 20 moved stuff, but was this diverted from truck, was it
- diverted from rail or was it preexisting business
- 22 that we just grew our own volumes. There are going

- 1 to be some judgments that need to be made there and
- 2 methodologies will have to be explained to a certain
- 3 extent so the Board can understand what its looking
- 4 at.
- I don't have a particular concern about
- 6 October 31st is the end of your period. That means
- 7 November/December and two and a half months to take
- 8 that data and to apply those judgments to it that
- 9 doesn't seem unreasonable to me. I'm assuming that
- then we'll be on the six-month's cadence from that
- point, so we'll be looking at July 15th for the next
- 12 six-month stretch that ends March 31st.
- MR. MEYER: April 30th, I think.
- DIRECTOR BRENNAN: April 30th, yes. Most
- 15 certainly we're expecting, based on the reporting
- we've seen already in the papers that are already there
- 17 are some things that CPKC is doing and is throwing
- 18 about, so we certainly expect to see the fruits of
- 19 those business relationships manifest themselves in
- 20 the data. There's certainly been a lot of press
- about it. So I don't have any objection to that.
- 22 That seems perfectly reasonable.

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1	MR. MEYER: And then the final issue in
2	this general bucket that I thought I might just
3	mention is we have given thought to the definition of
4	weeks and for purposes of operational reporting, in
5	particular, and I think we're entirely comfortable
6	with the definition that you have proposed, which is
7	that a week is the seven-day period ending at 11:59
8	p.m. on Friday, so we're fine with that.
9	And just for clarity, the individual
10	segments where we're doing operational reporting we
11	would treat the trains and so the first exercise
12	there is to identify the trains because we're
13	counting trains, we're looking at lengths of trains,
14	and then we're looking at transit time of trains.
15	The count of trains would count trains that arrived
16	at the end points before 11:59 p.m. This allows for
17	us to assure that every train is captured on one
18	report or another, but it would be measuring the
19	arrival at end points and that would be the metric
20	now.
21	There is a detail which is regarding
22	these 724 and 770 metrics right now in the ordinary

- 1 course reporting that we're doing and we're going to
- 2 continue doing as CP and KCS separate for some
- 3 period of time. The two railroads have slightly
- 4 different conventions for the definition of end of
- 5 week and every time I try to describe exactly what
- 6 those conventions are I get it wrong. Suffice it to
- 7 say that I think CP does more Saturday end of week
- 8 than KCS does.
- In due course, as I mentioned, our plan
- is to convert our EP724 and 770 reporting to a single
- 11 report for CPKC that won't involving harmonizing the
- methodologies. And what we're proposing to do when
- we do that to define our weeks, where we need to
- define a week under those metrics, is to shift
- everything to the same Friday, 11:59 p.m. convention
- that would be applicable broadly in our monthly
- 17 reporting.
- There's one exception that I understand.
- 19 I'm not an expert at the reporting here, but I gather
- that 724, Item 11 requires an end of week on Saturday
- 21 calendar or something to that effect. We obviously
- 22 continue to follow the regulatory requirement, but

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 m l}$ where there's flexibility we convert.
- Now remember what I said about the
- detail. If we were going to report 724 and 770, not
- 4 just in those dockets as now, but fold them into our
- 5 monthly reporting, for the time being, we have a
- 6 separate line item for CP and a separate line for KCS
- 7 for each of those metrics and the weeks wouldn't line
- 8 up perfectly just because they report the way they
- 9 report today and we're not changing anything about
- 10 that methodology until we go to a single CPKC
- 11 report. So that may be a consideration as you think
- 12 about what you would prefer to do with regard to
- monthly report.
- DIRECTOR BRENNAN: Well, I mean I
- understand as we get into the weeds here sometimes
- they're going to be slightly different flavors of
- more or less the same thing and I think that we just
- proposed 11:59 on Friday just because it was seemed
- 19 to us to be not an unreasonable thing. We could have
- easily just proposed 11:59 p.m. on a Saturday. I
- don't think it really makes much difference where
- 22 you draw the line. Once you get started the trends

- will manifest themselves, whether you mean at 11:59
- Friday or 11:50 Saturday. It all comes out in the
- 3 wash.
- So I certainly think there's some
- flexibility on our part. I think 11:59 is a
- 6 perfectly good spot to focus on. And if that works
- for you, that's great, but if you needed to pivot to
- 8 another time, we're perfectly happy to work with
- 9 that. And I understand, yes, that if we do certain
- things it might put us in tension with 724 reporting
- and maybe it's the Board who needs to pivot with 724.
- 12 Who knows? It's all stuff we can work with.
- MR. MEYER: Okay. I appreciate that. I
- 14 know there's one other detail I failed to mention
- 15 here and it really is just one of those weeds, but
- 16 I'll mention it for completeness and that is we
- would report 11:59 Eastern Standard Time as our
- 18 cutoff. There are a variety of reasons for people
- 19 who compile data about train movements like having
- 20 like Zulu time or something is important. This
- 21 Eastern Standard Time is what CP uses and that's what
- we'll be reporting on.

- DIRECTOR BRENNAN: And that makes perfect
- 2 sense.
- MR. ANDERSON: That's helpful and we
- 4 certainly recognize the challenges of migrating and
- 5 otherwise consolidating to discreet information
- 6 technology systems and all the data capture and
- 7 transformation that's ongoing with those two
- 8 entities.
- 9 I'd be curious just to think a little bit
- 10 more about -- it was helpful that you shared all that
- information about the week's end dates and time zones
- 12 and all of that. That's exactly the level of detail
- that a data analyst or a data engineer has to
- 14 approach these types of things from.
- I'd be curious just to see that in some
- kind of methodology document. That's been a really
- 17 helpful sort of written artifact that accompanies the
- 18 EP724 and EP770 data.
- 19 How would you envision memorializing or
- otherwise just providing documentation about the
- 21 methodology that you're using to capture this
- information from more of a data perspective and how

- that might evolve over time since we're sort of
- talking about meta data right now, data about the
- 3 data?
- 4 MR. MEYER: That's a fair question. I
- 5 think I definitely envision that there would be
- 6 essentially a set of written down instructions,
- 7 probably something drafted by a data person because
- 8 it's for other data people, but why don't we
- 9 consider that amongst ourselves and I imagine we end
- up with something. I'm not intimately familiar with
- the methodology document in 770 or 724, but at least
- something at that level. But if addressing these
- more detailed questions wasn't in those documents, we
- could certainly include that in our methodology
- 15 synopsis and share that and it would be good to have
- 16 an understanding that we're doing it the way we told
- 17 you we were doing it.
- MR. ANDERSON: Thanks. Bill, go ahead.
- 19 DIRECTOR BRENNAN: Just again to repeat
- 20 something I think David said already, you are
- 21 anticipating, as we are anticipating -- CPKC is now
- 22 merged, but the CP and Legacy KCS continue to report

- 1 separately for the time being on accounting issues
- and a whole bunch of different things. There's going
- 3 to be a little bit of time to bring everything into
- one roof. So we would anticipate for this data that
- 5 we're talking about, at least with the operations and
- 6 gateways stuff that for a time period that we'll be
- 7 getting CP data and KCS data separately and at some
- 8 point in the future we will be getting CPKCS data or
- 9 are you planning to aggregate the data somehow or
- 10 what's the --
- MR. MEYER: Good question. And I can
- 12 take that in chunks. So for the operational data,
- completely unaffected by CPKC. The operations that
- 14 are being measured are on one or the other side of
- the boundary between the systems and we're going to
- 16 report a single set of metrics and then go back in
- 17 time drawing from the sources that we have as best we
- 18 can, et cetera.
- 19 For interchange data, going forward,
- there will be a CPKC set of records relating to
- waybills that then drive the interchange counts by
- 22 commodity. The only place where CPKC, obviously

- 1 looking back in time there'll be KCS interchanges
- 2 historically and CP interchanges historically, one or
- 3 the other.
- 4 The only place where both railroads is
- 5 present is Kansas City and so for historically we
- 6 were obviously going to -- well, I shouldn't say
- ⁷ obviously, but we were planning to create a KCS
- 8 interchange with Union Pacific separately from an CP
- 9 interchange with Union Pacific and then we would
- 10 also, historically, be reporting of course the KCS
- 11 interchange with CP. From the control date forward
- we were proposing to report a CPKC system level
- 13 interchange with other railroads and going into the
- 14 future that way, so that's the interchange data. And
- 15 we can do all of that without needing to await future
- 16 consolidation systems and the like.
- For purposes of the EP724 and EP770
- 18 metrics, that's where we have been reporting
- 19 separately CP and KCS, so CP would report the on-time
- 20 performance, say, with respect to the trains on the
- U.S. part of its network and I'm going to quickly get ahead of
- 22 my skis in trying to define the exact perimeters of

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 m l}$ what that means. And KCS would be doing the same
- thing in some form on their railroad, so there'd be
- 3 two separate metrics.
- 4 You can't just average that, right? You
- 5 have to actually go in, use a single methodology to
- 6 assess for the CPKC network trains within he United
- 7 States. What is the on-time performance? One of the
- 8 transition items is measuring performance relative to
- 9 what and there's just a lot of methodological issues.
- 10 So as we work through on each of the
- 11 EP770 and 724 metrics, what is the harmonized, single
- 12 CPKC methodology. At some point we'll transition
- over from separate CP network/KCS network metrics to
- 14 a single CPKC metric for the CPKC United States
- 15 network. And I am confident that there will be
- 16 revisions to the methodology document associated with
- 17 that, just to reflect the fact that we're going from
- 18 two to one. I think that answers your question, but if
- 19 I left something out let me know.
- DIRECTOR BRENNAN: No, it does. And I
- 21 appreciate that you also pointed out, indirectly,
- that we are of course talking about the CPKC U.S.

- operations. We are very mindful of the fact that we
- ² are regulators of the United States portion of the
- network and our remit ends at the 49th parallel and
- 4 wherever else the border is drawn and it's important
- 5 that we always keep that in mind, that we're dealing
- 6 with a transnational entity, North American entity,
- but we're only the regulators of the U.S. portions
- 8 and we understand that.
- Ian, maybe this is the time to transition
- into let's talk about the specific buckets, the
- operations, the gateways, and maybe we can have those
- 12 -- we've talked at a pretty high, abstract level.
- 13 Let's get into the weeds in each of those buckets
- 14 now; does that make sense?
- MR. ANDERSON: Yes, that does make sense.
- We were planning to start with the gateway issues and
- 17 template. And I just wanted to check since we've
- been going for a little bit. Court reporter, sorry, I
- just want to make sure you're okay over there.
- 20 COURT REPORTER: Yes, I am. Can you hear
- 21 me?
- MR. ANDERSON: Okay. Maybe just on mute,

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 m l}$ but I think we can go ahead.
- 2 COURT REPORTER: Did you hear me? Did
- you hear me? Can you hear me?
- 4 MR. ANDERSON: All right. So just
- 5 beginning with the gateways data. Hold on one
- 6 second. Yes, so I think we can talk about the
- 7 template first, specifically the carload counts by
- 8 two-digit STCC code and broken out by an interchange
- 9 partner.
- I think one of the key issues here is
- translating the layperson syntax here of interchange
- 12 locations into data syntax with respect to basically
- what is EPORT in terms of a Rule 260 junction name,
- 14 which is a Alpha letter encoding, EPORT, for
- 15 example, I think we would have something like that
- 16 for each of these gateways.
- 17 And then for certain of the gateways,
- there are multiple Rule 260 junction definitions
- 19 based on our knowledge of interchange ongoing at
- those locations, so Chicago, sort of a classic, and
- in terms of how many different jobs there are and
- 22 different ways that data are defined in terms of

- interchange, whether that be by Rule 11 or an interline
- 2 move. Same thing I think goes for Kansas City
- 3 as well since there's just a few different -- well,
- 4 in the overall sense there's a lot of different
- 5 railroads that touch Kansas City in that interchange
- 6 there.
- 7 So that's what the core thing is, just
- 8 making sure that this template makes sense and that
- 9 there aren't any details that have been overlooked.
- DIRECTOR BRENNAN: Go ahead, David.
- MR. MEYER: Now may be the time to put
- our PowerPoint up on the screen because I can, at
- 13 least, orient you as to how we approach the exact
- question you just posed about what is a Chicago
- 15 gateway.
- MR. ANDERSON: Yes, that would be
- 17 helpful. And just to reiterate what Bill said
- 18 before, we would just expect you to send it via email
- 19 later on.
- MR. MEYER: Whatever slides we end up
- 21 showing we will make sure you get an electronic
- 22 version of it.

Page 60 MR. ANDERSON: Got it. 2 So, is Todd able to --MR. MEYER: 3 MS. QUACH: He is not. If the host can 4 please allow Todd Workman to share his screen, we 5 will have it on screen. 6 MS. WORKMAN: Okay, one sec. 7 DIRECTOR BRENNAN: Thank you, Roberta. MR. MEYER: While that's happening, I can 9 say one question that we had, and I think you framed 10 it as we're reporting carloads here and that raises 11 the question of whether that includes a loaded 12 container in intermodal service, which as you probably 13 know are not generally very well specified in terms 14 of commodity. 15 MR. ANDERSON: Right. The classic, 16 freight all kinds, catch all. That is helpful. 17 They're not specified in terms of commodity, but I 18 believe on the bill there would be some kind of 19 designation that it's a freight all kinds or revenue 20 empty movement of a container. 21 And just to be clear, I may have 22 misspoken when I said carloads. I believe we're

- looking for count of cars at interchange.
- MR. MEYER: This is why I'm raising the
- question and this is a slide that has just the
- 4 language snipped out of Appendix B. I think it's
- 5 exactly what's on Appendix B. It certainly should be
- 6 and it does refer to count of cars. And so I think,
- 7 at least the way I think about that, carloads is
- 8 easy. It's a carload in a car, loading a car.
- 9 For intermodal, if the goal is to capture
- intermodal at all, cars doesn't seem to me to make
- 11 much sense. We're getting this data at the waybill
- 12 level.
- DIRECTOR BRENNAN: Yes, exactly right.
- 14 And there is going to be with all probability a
- 15 subsequent order of the Board here to take into
- 16 account the exchange of information we have in this
- 17 technical conference to set up what the cadence is
- going to be and to do those other things. So we have
- 19 an opportunity here to clarify, at least at a
- technical level, some of these issues and the Board
- 21 can take them under advisement and CPKC will have,
- 22 and the whole world will have appropriate

- opportunities to speak to the Board, formally.
- But just as a naive reaction, I think
- that we are looking for the same kind of information
- 4 that would be in a waybill sample, so I don't think
- 5 that we're asking for anything more than what would be
- 6 in our waybill sample in terms of it is commonly the
- 7 case that intermodal containers are billed -- each
- 8 intermodal container gets a separate waybill, so
- ⁹ given the importance of intermodal to this
- 10 transaction, it would be strange if the
- Board was not seeking information about how the
- 12 network is evolving and adapting.
- We know we don't regulate intermodal
- 14 traffic, but one cannot understand the network
- 15 without understanding the importance and the volumes
- 16 and the operational considerations associated with
- intermodal traffic. So I think, again, we're Board
- 18 staff. We're not the Board. We're not making any
- decisions here, but I do think that it's probably
- 20 likely that the Board intended to include containers
- 21 as part of its count of cars, just as it currently
- 22 collects information on containers in the waybill

- 1 sample and that we would expect -- we can talk about
- the 100 percent tapes later, but they'd be showing up
- 3 there as well.
- 4 MR. MEYER: That does not surprise me,
- 5 Bill, that you would put it that way and a question
- 6 that I think is subsidiary to that is assuming we are
- 7 reporting containers, would it be desirable to just
- 8 have them show up undifferentiated from cars in your
- 9 50 rows of commodity STCC or have a separate
- 10 breakout for number of containers, not by commodity,
- but just container with no revenue billed loaded
- 12 container or something, right?
- There are just different ways that one
- 14 could do this and I'm sure that we have a view as to
- 15 what is the best. I know I personally don't, but
- there was a question that came up as we were
- 17 realizing that there wasn't a line item on your
- 18 template for intermodal and so where would it be
- 19 showing up and which stick would have the sort of
- 20 undifferentiated -- kinds or whatever. I think it's
- about 47 or something.
- DIRECTOR BRENNAN: Forty-six for the

- 1 reporter.
- MR. MEYER: Forty-six? Thank you. I
- 3 guess let us know what you would prefer and we can
- 4 assume we can do it, but certainly will consider whether
- 5 we could do it.
- 6 DIRECTOR BRENNAN: Yes. I mean, again, I
- 7 am very hesitant -- I'm not hesitant in some big
- 8 sense of the word, but I'm hesitant because I don't
- 9 want to speak on behalf of the Board. This is
- 10 clearly the Board's decision and if it needs
- 11 clarification the Board will have to clarify it. But
- 12 it would seem to me based on the way the Board does
- 13 its business in other areas that we would want some
- 14 kind of count of containers, revenue containers here.
- 15 We know we don't know what's inside those
- 16 containers. We know on the waybill they're
- 17 classified as freight all kinds. We don't know
- 18 exactly what's in there, but I would expect we would
- 19 at least want that level of detail to go forward -- I
- 20 mean the Board would want that level of detail,
- otherwise, I don't think it can conduct its
- oversight, so we'll have to see. I think that makes

- 1 sense.
- If you have suggestions on basically
- 3 here's the list of counts of cars interchanged and
- 4 here's the list of containers interchanged. If it's
- on the waybill -- just whatever is on the waybill in
- 6 terms of the commodity would probably be sufficient
- 7 for us. So if it turns out there's a container full
- 8 of wheat and we know such things exist, show us the
- 9 carloads of wheat and show us the containers of wheat
- 10 and that would probably be fine and then 46 will just
- 11 show a heck of a lot of containers and I think that
- makes most sense to me so there would be a count of
- 13 cars and containers interchanged characterized by
- 14 two-digit stick.
- If you have another thought here, I'm
- 16 perfectly willing to entertain it.
- MR. MEYER: I understand what you just
- described. I think I understand completely. Why
- don't we come back with you if we have a different
- thought and we'll talk about it.
- DIRECTOR BRENNAN: And David, we have an
- 22 agenda today. We're trying to get through stuff. So

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 m l}$ I'm expecting a nice conversation today. This is not
- the end of the conversation. If this conversation
- 3 needs to go on and go on for a considerable period of
- 4 time to get this right so that everybody's in the
- 5 position that they get the data that we need in an
- 6 efficient and accurate manner, we're happy to carry
- 7 those conversations forward.
- MR. MEYER: We really do appreciate that
- 9 and I think that hopefully we'll be able to get to
- 10 closure on most of this very quickly. If it's the
- 11 case that we need more time to discuss it, we're
- 12 certainly going to be here for you as well.
- DIRECTOR BRENNAN: Thank you.
- MR. MEYER: So if you go to the next
- 15 slide, I think it's the next slide, what this slide
- does is it puts on one page each of the gateways.
- 17 And if I somehow manage to omit one, it was
- absolutely unintentional. I don't think I did, but
- 19 I'm not trying to alter what the Board has ordered.
- The list of railroads here is from your
- template and I think it, for the most part, makes
- 22 sense to me and us, based on what we know of our

- operations. We have listed here the approach we've
- taken to identify -- again, this is in the revenue
- waybill records that we're using for determining the
- 4 interchange counts per carloads and that approach has
- 5 used instead of these Rule 260 or 280 -- I don't
- 6 remember -- codes, it's using FSAC as the point of
- ⁷ interchange and we have validated with internal folks
- 8 who know where interchange occurs at these gateways
- 9 within the broader Chicago terminal, within the
- 10 Minneapolis/St. Paul area, within Kansas City, as you
- 11 can see there are a number of FSACs listed that are
- interchanges used by KCS or CP or locations where the
- 13 revenue interchange occurs within those broader areas
- and those are the FSACs that we're proposing to use
- 15 to capture activities at the gateways. We believe
- this captures all of the activity that's associated
- with the gateway.
- And we did have a couple of questions,
- 19 though, about the template and perhaps it will become
- 20 apparent when I ask. I'll start with one and that
- was one thing that we're curious about for East St.
- 22 Louis you list only CSXT as an interchange partner.

- 1 I don't know if that was based on some data source or
- is there a reason that you only lists CSXT?
- DIRECTOR BRENNAN: Again, for the same
- 4 reasons. I would think that the Board would be
- 5 looking for all of the interchange partners of CP and
- former KCS at St. Louis. It may be that we pull that
- off of a list that came in the record somewhere, but
- 8 if there are other interchange partners besides CSXT
- 9 there, then perhaps it would be appropriate for us to
- 10 look into that.
- We certainly wouldn't want there to be an
- omission. The Board has this general attempt of what
- 13 its trying to accomplish and if made a mistake or it
- 14 neglected a particular interchange party, I would
- 15 think that the goal would be to try to correct that
- 16 appropriately so that the Board can conduct its
- oversight monitoring with a full set of records and
- 18 not have anybody come back and say you guys we're
- 19 dealing off the bottom of the deck somehow.
- I mean I certainly understand FSAC and
- we'd have to take this list back and look at it and
- 22 make sure that those numbers are the numbers -- you

- 1 know what we would expect.
- Ian or Rob, do any of you have any
- 3 concerns about measuring this at the FSAC level? And
- 4 I'm not sure that we have an answer right now. We
- 5 might have to think about this amongst ourselves, but
- ⁶ I certainly appreciate that the FSAC could be a way
- 7 to go about doing it here.
- MR. MEYER: One thing that may not be
- 9 apparent from what I've already said and it relates,
- 10 I think, specifically to the template as it covers
- 11 Chicago. Our plan would be to report all of the
- 12 interchanges by carrier, yes, but for Chicago, but
- one aggregate for Chicago wherever the interchange
- occurs within Chicago rather than trying to parse
- which cars go where or which cars are billed where
- within a gateway.
- DIRECTOR BRENNAN: And I can appreciate
- that from a reporting standpoint that the simplicity
- 19 that that provides and yet, as we know, the Board is
- 20 likely to be concerned with operational impacts
- within the Chicago Metroplex and so it may very well
- 22 be seeking more detailed information there. I'm not

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 m l}$ in a position to say one way or the other.
- But let's proceed along the idea that you
- want to propose using the FSACs for the purposes of
- 4 these data templates and I understand that is a
- 5 perfectly reasonable desire on your part. We've
- 6 provided those templates, just as I said, as a
- 7 courtesy, as an icebreaker, so we're having this
- 8 conversation and we'll see where it takes us and
- 9 we'll see what the Board's desires are when the Board
- weighs in on these issues.
- MR. MEYER: Okay. Well, one thing that I
- do know is that the revenue waybill records which are
- what drive these interchange talents are not going to
- 14 give us the precise location of operational handoff.
- DIRECTOR BRENNAN: Absolutely. There's
- 16 no question that those are revenue documents and we
- understand the operations often do not match. In
- 18 Memphis, it turns out the interchanged somewhere else
- 19 and that's just the way the world works. We get
- 20 that.
- MR. MEYER: I know from experience that
- 22 that mean -- we had it come in the case, right, where

- there was traffic that was billed as interchanged at
- ² Cockrill or Springfield, Illinois that was physically
- 3 handed off in East St. Louis. I think for purposes
- 4 of this exercise there's the much more likely
- 5 scenario is something is billed over at Chicago and
- 6 where exactly within Chicago it gets handed off,
- 7 whether that's a Spaulding or Bensenville or a
- 8 Clearing yard or a Barr yard that can vary week to
- 9 week, day to day. It's infinitely complicated I know
- in the Chicago area. But the records that we would
- 11 be drawing from just wouldn't have that information.
- 12 It's not something that is easily grabbed for
- purposes of reporting.
- So one other question just while we're on
- this subject, and in your templated you separated
- 16 CSXT from the BRC. I'm not sure that's a meaningful
- distinction and we could report it that way I'm sure,
- 18 if we have records that are BRC versus CSXT, but I
- 19 assume we would report on a system level for the
- 20 Class I railroads.
- MR. ANDERSON: I think that may just deal
- with the same sort of operational variance that you

- described, David, just where the BRC perhaps that's
- for the bar yard, whereas CSXT might be for some
- other location or traffic pattern. But again, we're
- 4 just looking to capture here the flow largely of
- 5 traffic through the gateways and just to comment on
- 6 the FSAC idea or FSAC, as it's on the screen, FSAC.
- 7 That would be, I think fine, just as long as we're
- 8 considering the FSAC.
- 9 About the FSACs, that would be specific.
- 10 So for example, Beaumont, that would be specific to
- the KCS mark basically there because FSACs are not
- unique across a single carrier, so it would have to
- be in combination with the -- like the reporting
- mark.
- 15 For example, CSX, somewhere on the
- 16 network might have a FSAC that's defined as 00767, so
- 17 I just wanted to be clear that that's how you
- 18 envision it, basically, the unique FSAC that is
- under the control of CP or KCS here for these.
- MR. MEYER: That's a question I'm not
- 21 capable of answering meaningfully, but I can tell you
- 22 that I'm confident that what we're intending to

- 1 capture is all the cars that CPKC interchanges with
- another carrier at or in the vicinity of Beaumont,
- 3 Texas, right? When we looked at that in our systems
- 4 and so I think the answer therefore is probably a
- 5 yes, but this is the one FSAC that accounts for all
- of that interchange.
- 7 MR. ANDERSON: Okay. Go ahead, Bill.
- B DIRECTOR BRENNAN: Let me interrupt here.
- 9 I want to come back to Chicago and the discussion we
- were having in Chicago. David, am I understanding
- 11 you to suggest that in Chicago your interchange
- partner might be the BRC and it, turn, might then
- deliver stuff to other eastern carriers or whoever it
- might be turning stuff to and that you were intending
- 15 as part of this reporting to say, yes, we turned this
- over to BOCT and not necessarily suggest who the
- interchanged partner on the other side of the BRC
- would be?
- MR. MEYER: No, I wasn't meaning to
- 20 suggest that and I'm concerned that I don't know with
- 21 precision what it is I meant to tell you, but I'll
- 22 tell you what was in my head. It was simply that I

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 m l}$ think of BRC as part of CSXT.
- DIRECTOR BRENNAN: I see. I see.
- MR. MEYER: That's all. And so my
- 4 assumption is that the interchanges that we're
- 5 reflecting here are interchanges with another
- 6 participant in the line haul move. It's not a
- 7 handoff to a switching carrier. It's someone who's
- 8 in the waybill route. That's my belief, but it's
- 9 subject to confirmation. I don't want to state that
- with too much certainty.
- And I think so to your question if the
- 12 line haul route, whether it's a historical month or a
- 13 future month, is a CPKC interchange -- you know
- 14 Chicago or whatever the code is to the NS. I mean
- 15 the NS is the interchange partner. Chicago is the
- interchange point. We report it as a handoff or a
- 17 received from NS. If the route is CSX -- I mean
- 18 CPKC IHB NS reported as a handoff to the IHB, I
- 19 think.
- DIRECTOR BRENNAN: Let me just muse out
- loud here for a second. I mean I think that the
- reason the Board is collecting this data is so that

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 m l}$ it can be confident that the CPKC is capturing
- 2 greater volumes of traffic if it captures greater
- yolumes of traffic because it's providing superior
- 4 service in terms of price and in terms of quality and
- 5 that it is not somehow capturing greater volumes by
- 6 the exercise of some sort of market power or
- ⁷ foreclosing consumer options here.
- 8 MR. MEYER: Right.
- 9 DIRECTOR BRENNAN: Theoretically, that's
- 10 the point of the oversight period. So if the
- 11 reporting to IHB, for example, if it prevents the
- 12 Board from being able to see into that question,
- where is the source of this growth coming from? Is
- 14 it pro-competitive or is it anti-competitive because
- 15 you can get the same result of growing volumes either
- way? That's what we're trying to get at and so we'll
- have to think about whether the reporting you're
- 18 getting at here is where the Board needs to be to
- 19 exercise its judgment on that sort of overarching
- 20 point.
- MR. MEYER: I have two thoughts about
- 22 that that may be useful for you to consider, maybe

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 m l}$ there's three thoughts. One is I'm not sure what the
- 2 alternative would be if we want a consistent
- 3 reporting of an interchange at a gateway.
- 4 DIRECTOR BRENNAN: Right.
- MR. MEYER: But maybe there are
- 6 alternative approaches to identifying the ultimate
- ⁷ line haul carrier or something that we can discuss,
- 8 but I just don't know enough to know about how all
- 9 that might work and the difficulties it would create
- 10 in practice.
- 11 The second thought that I had was if what
- we're trying to do, and I think it is, in part, to
- demonstrate or allow the Board to analyze or assess
- 14 whether CPKC's success is coming as a result of
- 15 closing gateways or closure, as you said. It seemed
- that a handoff to IHB is pretty good evidence because
- 17 IHB connects to everyone else. So if you're handing
- off to IHB that traffic is available to beyond on any
- 19 carrier that IHB connects to I would think. But
- 20 again, I asked the question because it was in your
- 21 template.
- DIRECTOR BRENNAN: And by raising that

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 m I}$ question, I mean I was not in any way forecasting --
- 2 I'm not taking the side on either side of its
- 3 pro-competitive or anti-competitive. I was just
- 4 trying to imagine the Board would be using this data
- for and so certainly it may require some thought at
- 6 the staff level to make sure that this approach,
- ⁷ which on its face is not unreasonable by any stretch,
- 8 but whether this approach is going to allow the Board
- 9 to do what it wants to do and that won't be something
- 10 that I can answer right here, but I appreciate the
- idea of using FSAC for this purpose and for the
- 12 listing of the FSAC as you've done here. It seems
- 13 like, again, not an unreasonable way to approach this
- question, whether it's one that the Board will find
- 15 acceptable we'll have to see. I mean we'll have to
- think about it a little bit and give the Board our
- thoughts on the subject.
- MR. MEYER: Okay. So I think my further
- 19 thoughts on this interchange issue -- let me make
- 20 sure I'm not overlooking something. We talked about
- 21 most of what I had on my list. I think there's one
- other question that hasn't come up directly with your

- 1 template, but the Board did raise the question of
- 2 potential reporting of car miles associated with
- interchanges and if you're interested in talking
- 4 about that subject, we can.
- 5 One thing that I can tell you is that the
- 6 data source from which we're identifying the
- interchanges and by commodity, et cetera, doesn't
- 8 have a measure of actual car miles on the network.
- 9 It's waybill records and the waybill records relate
- 10 to the creation of the waybill, not the alternate
- sort of end of the operational cycle associated with
- 12 the actual route of movement or anything like that.
- So in order to try to populate -- if the
- 14 goal is to come up with -- and I assume the goal
- would be something like for the 23 cars of wheat that
- were interchanged at Beaumont in a certain month what
- was something like the average car miles associated
- 18 with those -- I assume it would be CPKC car miles
- 19 associated with those movements.
- If we tried to populate a field like
- that, we'd have to do some calculations trying to
- derive a mileage using the revenue to miles that are

- in the record, but that are associated with derived
- ² mileage table type estimates and KCS and CP do it
- 3 somewhat differently, their details associated with
- 4 all of that.
- 5 I'm 100 percent certain I know what it is
- 6 that a car mile estimate or figure would be designed
- 7 to accomplish, so I'm a little bit at a loss to
- 8 suggest a solution, but there are definitely some
- 9 logistical issues associated with it and would
- definitely not be an actual route of movement precise
- 11 measure of actual car miles.
- MR. ANDERSON: Would it be helpful maybe
- 13 to just approach that question of car miles in
- 14 perhaps different source systems, just from a little
- 15 bit of a foundational explanation. When you say,
- David, the revenue waybill and perhaps it doesn't
- 17 collect certain information related to operating
- 18 statistics like car miles, just exactly what is the
- 19 revenue waybill? Would that be the traffic tapes,
- what kind of information is in there, and then
- 21 perhaps the operating data, car miles statistics type
- of information is either calculated by reference to,

- like you said, some sort of mileage table based on
- like OD pairs or perhaps it's aggregated from some
- 3 sort of car event data or something like that. But I
- 4 think it would be helpful to get straight what it is
- 5 that you mean when you say the revenue waybill and
- 6 what that means to CP and KCS.
- 7 MR. MEYER: So I'm probably not the
- 8 expert on this, but I can give you a high-level
- 9 synopsis based on my understanding. And if someone
- who's on the phone call now can fill in, where
- appropriate, I'd be delight to have that happen.
- So first of all, there is a
- 13 correspondence between the revenue waybills and the
- 14 traffic tapes. We can talk in more detail when we
- 15 get there. I can give you a summary now, maybe I'll
- 16 do a little bit there on the traffic tape. So 100
- 17 percent traffic tapes to CP and to KCS are
- 18 essentially that body of information drawn from the
- 19 revenue waybills that ends up in our proceeding in
- the workpapers that we filed associated with the
- 21 merger application.
- 22 And you may recall that the Board's new

- 1 merger rules, the 2001 rules had an obligation for
- ² Class I railroads to share the traffic tapes with
- other participants in the proceeding as a way of
- 4 getting access to the traffic tapes of the
- 5 applications while the merger proceeding is pending.
- 6 So our understanding of what the traffic tapes are is
- 7 that kind of commonly understood body of traffic
- 8 files that are drawn from the waybill that show the
- 9 commodity, the car type, the origin and destination,
- 10 the route of movement, the interchange -- you know
- the railroads in the route.
- 12 And in fact, we have I think a couple of
- 13 slides in here. We have a list of fields that are
- 14 associated with the traffic tapes that we filed in
- 15 the proceeding.
- DIRECTOR BRENNAN: David, that seems a
- 17 reasonable place to think about the -- that would be
- 18 my commonsense understanding of what the 100 percent
- 19 traffic tapes is, as well. If the Board said we're
- 20 not going to have a sample. We're going to have a
- 21 census. Give us all of them. This is the pool from
- which the sample is drawn.

Page 82 Exactly. And I was going to MR. MEYER: 2 say this is the same information, for example, that 3 CP sends to a contractor in order for the contractor 4 to prepare the same that then goes to the STB. 5 DIRECTOR BRENNAN: Okay. 6 MR. MEYER: And in those records, right, 7 there're not an operating mileage calculation. 8 not sure whether there are miles. I think miles may be estimated outside of this. I just don't know. Ι 10 know there are methodological questions about how 11 the sample miles are assigned and so forth, but what 12 I was saying about the interchange data is that the 13 way in which CP would approach the calculation of 14 miles would be to use something that's in its own 15 data base, which is an RTM, a revenue ton mile number 16 and derive the mileages by using the known revenue to

- 18 to create the RTM in the first place using mileage
- 19 tables or an estimate rather than an actual operating

back into a mile. That mile would've been assigned

- 20 ex-post assessment of what route was actually taken,
- 21 what were the miles associated with that shipment.
- 22 That's what I was trying to convey and that's as far

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 m l}$ as I can go in terms of my --
- DIRECTOR BRENNAN: Let me ask a couple
- questions here. And again, it's just background
- 4 questions.
- 5 At the current time, how long does CP and
- 6 how long did the Legacy KCS retain the traffic tapes
- as routine course of business? And obviously the
- 8 people can change their retention policies. That's
- ⁹ up to you to do. That's fine. But at the current
- 10 moment if the Board asked you at some future date
- give us these traffic tapes, how likely is it that
- 12 you would still be in possession of those traffic
- 13 tapes?
- MR. MEYER: I don't have the answer to
- that question, Bill, if we were completely outside of
- this proceeding, but I can tell you that we're not
- going to have a problem retaining going back five
- 18 years. We have the records going back five years
- 19 from April 15th.
- DIRECTOR BRENNAN: Okay.
- MR. MEYER: And we can hang onto them for
- 22 the duration of the oversight period. That's not

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 m l}$ going to be a problem for us.
- DIRECTOR BRENNAN: All right. Appreciate
- 3 that. And again, I'm not directing you to do
- 4 anything, but you can anticipate that a Board might
- 5 ask you to preserve such documents in case it should
- 6 choose to examine them at some future date.
- Now let me ask a similar, but related
- 8 question. If we agree that these are the 100 percent
- 9 traffic tapes -- and again, we use this word, "100
- 10 percent traffic tapes," and use very causally in the
- world, but there's another set of data that sometimes
- might be embraced in here and that's sort of the
- 13 train event data information.
- Now we have not asked for that train
- 15 event data information, but it's entirely conceivable
- that as part o its oversight and monitoring at some
- 17 future date, the Board might ask for information
- about train event data. And again, the same sort of
- 19 question, is there -- I know there is extremely
- voluminous data -- how long, generally speaking, does
- 21 CP and the former KC retain those kinds of train
- 22 event data for your own look back periods and your

- $^{
 m l}$ own planning purposes. And if you don't want to
- answer that question, I understand, but this is my
- guestion in the same question, just a different
- 4 flavor of stuff.
- 5 MR. MEYER: I'll hazard one part of the
- 6 answer to that question and then I'll defer to the
- 7 experts with regard to perhaps filling in.
- 8 DIRECTOR BRENNAN: So in part, I would
- 9 say the answer to that question is something we're
- 10 going to learn something about as we attempt to
- 11 compile the five years of historical data points for
- 12 the operating metrics that are subject to reporting
- under the Board's Appendix B.
- 14 And I think we think that the train
- 15 movement event data, as that term is understood, at
- least by us, is likely be something that will allow
- us to go back to the beginning of the five-year look
- 18 back period. I don't know what the answer would be
- 19 to how long -- if we were completely outside the
- 20 context of this proceeding how long would those tapes
- 21 be reviewable going forward into the future. That's
- 22 a question I can't answer, but maybe someone on this

- 1 call has the ability to.
- MS. QUACH: I will attempt to do that.
- Obviously, both CP and KCS have our own separate data
- 4 retention policies. Different types of information
- 5 are retained for different periods of time, depending
- of course primarily on legal requirements and then
- 7 also depending on our own commercial requirements as
- 8 well.
- I'm not sure whether or not the question
- 10 you're asking is really based on our corporate data
- 11 retention policy. What we understand is that, for
- example, in Item 3 in the Appendix of the reporting
- requirements we are being asked to reserve our 100
- 14 percent tape for five years. We understand that to
- be part of the Order and we will comply with that
- Order and so we will be collecting both CP and KCS
- 17 100 percent tapes -- traffic tapes, my apologies,
- 18 going back five years.
- Going forward, every piece of information
- that we will be submitting over the next seven years
- we will also of course retain. And so for a look
- 22 back as well as a perspective oversight period, all

- data that the Board deems necessary for the oversight
- we will have retained. I'm not sure whether or not
- 3 that answers your question.
- DIRECTOR BRENNAN: Right. So I think
- 5 what we're gravitating towards is that for the
- 6 purposes of the Board's Order and the desire to
- 7 maintain or preserve the 100 percent traffic tapes,
- you consider the use of that phrase "100 percent
- 9 traffic tapes" to be the information that you are
- 10 showing us on the screen at the moment, which is
- 11 essentially the analog to the revenue waybill sample.
- MR. MEYER: Right.
- MR. ANDERSON: I just want to ask a
- 14 little bit about the list of fields that are on the
- 15 screen and relate it back to the source systems at
- 16 play here. You mentioned that this is some data
- that is coming from the revenue waybill; is this how
- 18 the data are kept in the normal course of business
- 19 with these particular fields that you've listed,
- spelled the same way?
- I'm just curious specifically about
- what's called the "name space" here, so some of the

- $^{
 m l}$ fields are all caps with no spaces. Some of the
- fields are with spaces and what's called camel case;
- 3 is this how the data sits in the normal course of
- 4 business?
- MR. MEYER: I know I'm not the person to
- 6 answer that question with any specificity. I believe
- ⁷ these are the fields that if you looked in the
- 8 workpapers in the merger case to our traffic tape
- ⁹ file, you'd find these fields and then below these
- 10 fields you'd find a number of fields were our
- 11 consultants did various manipulation to the data and
- generated other statistics drawing from their own
- work, but that the fields up to the end of what
- we're showing are fields that were sourced from the
- 15 100 percent traffic tape and in terms of the naming I
- don't know.
- MR. ANDERSON: Okay. That's helpful.
- 18 It's just it would be useful to know under which
- organization this sits in the normal course of
- 20 business, both at CP and at KCS. Is it part of the
- 21 marketing function?
- MR. MEYER: I think it's part of finance.

- MR. ANDERSON: Finance? Okay. Because
- it's an accounting document. Yes.
- DIRECTOR BRENNAN: Let me just jump in
- 4 and remind people we have 24 minutes until our
- 5 scheduled break. And for the courtesy of our court
- 6 reporter, who's been working diligently this time I
- 7 think we should adhere to that schedule to break at
- 8 noon.
- 9 We are hitting all of the points that we
- were hoping to hit with you all, but let's use this
- 11 little time we have here at the end to be useful.
- David, how do you want to proceed in the
- 13 next 24 minutes here to put us in a position where we
- can pick up successfully and seamlessly at 1 o'clock.
- MR. MEYER: Why don't I make just a few
- 16 notes for you with regard to the traffic tapes since
- we have that up on the screen and that'll take a
- 18 minute or two just to sensitize you a couple of
- 19 issues or topics and then my sense is -- I mean I'm
- interested in addressing any questions you have
- remaining in the broader gateway data topics.
- I think we've already talked about much

- $^{
 m l}$ of the customer service data. There's just a few
- points I could make there to fill out the picture.
- 3 If I'm overly optimistic, we may be able to get to
- 4 our break ready to start with operating data right
- 5 when we come back.
- DIRECTOR BRENNAN: That sounds excellent.
- 7 MR. MEYER: So if we could go back onto
- 8 the screen with of course the traffic tape fields. I
- 9 want to point out two things. So we've talked a bit
- 10 about what the 100 percent tapes are, at least in our
- understanding.
- The contract and tariff information is
- one topic that the Board wanted to be included.
- 14 There is, of course, information on the traffic tapes
- on revenue. There is also a field called
- 16 "calculated rate," at least that's what it's called
- in the tapes that we produced.
- And what that is, is a flag indicating
- 19 whether the revenue was from a confidential contract
- 20 or not. And so if not, then tariff, so that's the
- 21 level of information that we have in the traffic
- 22 tapes on that issue.

- And then another point in the Board's
- Order in Appendix B had to do with revenue
- information on a country-specific basis. I wanted to
- 4 let you know what we can do and can't do on that. So
- 5 for U.S. and Mexico for the historical case, yes,
- 6 movements and going forward separating between CPKC
- 7 north of the border and Mexico that will continue to
- 8 be available because there will continue to be a
- 9 Mexican-specific revenue field. The CPKCM or KCSM
- 10 tapes will have that number for Mexico.
- The KCS tapes will of courser only be
- U.S. For CP, historically, and for CPKC going
- 13 forward, there is not breakout between Canada and
- 14 Mexico of freight revenue. There is of course
- 15 ultimately the enterprise for tax accounting purposes
- 16 needs to come up with a U.S. versus a Canadian
- 17 revenue number or maybe I'm being imprecise. That's
- 18 not really developing a waybill or movement-specific
- 19 breakout between U.S. and Canada. We don't do that
- as an ordinary course.
- So we can do the Mexico versus the United
- 22 States and Canada, but we're not going to be able to

- 1 report a Canadian-specific or a cross-border Canada
- with a U.S. specific revenue.
- DIRECTOR BRENNAN: We're very familiar
- with the differences between the Mexican border and
- 5 the Canadian border from operational and financial
- 6 reporting. So, yes, we understand what you're
- ⁷ saying.
- MR. MEYER: Okay. So I think that's it
- 9 for the traffic tapes. Is there anything else you
- wanted to discuss about other gateway reporting
- 11 topics? As I mentioned, we're working internally to
- 12 figure out how we'll approach the estimates of
- diversions and there's Item 4 regarding data
- 14 retention. We're certainly mindful of the need to be
- 15 able to have protocols in place so that if -- we're
- 16 keeping track of things like rate increases above
- inflation for the relevant gateways and that sort of
- thing.
- 19 There's internal work going on there.
- 20 I'm not sure there's much for us to talk about in the
- abstract now, but if you have questions we're happy
- 22 to try to address them.

Page 93 Just on its face, David, MR. ANDERSON: with respect to the diversions, any comments that you have about the extent to which there's just additional time requirements or complexity associated with doing it on a route-by-route basis? MR. MEYER: So probably yes and no.

- 6
- 7 think when I thought about this, I thought about this
- 8 in terms of fairly broad quarters. So we think about
- the way the evidence came in, in the proceeding. Ιt
- 10 was I think traffic between the upper Midwest and
- 11 Mexico, traffic between the upper Midwest and the
- 12 Gulf, traffic between Canada and those places,
- 13 traffic to and from Dallas from CP origins or vice
- 14 versus.

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- 15 Those ended up being maybe six different
- 16 broad permutations and then maybe there's an "other"
- 17 category. So I was thinking without knowing anything
- 18 about organizing how I would describe where the
- 19 transaction has led to successes because we've
- 20 attracted traffic, I would try to organize it in that
- 21 way trying to get more granular in terms of specific
- 22 routes to specific OD payers and things like that,

- 1 I'm highly skeptical that that's going to be
- ² fruitful, except antidotally.
- I mean the Marketing Department may know
- 4 very well that a given customer decided to award us
- 5 the business instead of a prior Class 1 in this
- 6 particular lane or from this plant to this
- destination or what have you, and then we'll know
- 8 that and I see that as more of a qualitative report
- ⁹ than a quantitative report, but this is all very
- 10 preliminary and speculative.
- MR. ANDERSON: Would that sort of
- information be the kinds of things that the Marketing
- 13 Department might store in a CRM or Custom
- Relationship Management database to keep track of it?
- 15 I mean it's a large organization, so in terms of
- internal insights and knowing where business was won
- 17 from, details about leads, is that the sort of place
- where this information might be sourced from?
- MR. MEYER: I think we're working through
- 20 now to -- speaking from the regulatory side of things
- like we're working through now how to think about
- 22 keeping track of that kind of stuff so that we can

- 1 tell the story in the future in terms of the exact
- 2 tools or processes that makes sense for an
- organization that whose job it is, is it relate to
- 4 support the regulatory team. I think it's hard to be
- 5 too categorical. I think we're studying that.
- 6 We understand the desire to be able to
- 7 report on those kinds of topics and we'll plan to be
- 8 as capable of doing it as we reasonably can be.
- 9 DIRECTOR BRENNAN: I'd just like to say
- 10 something for the benefit of everyone here. Today
- and this afternoon we're going to have some pretty
- detailed questions. Ian just asked a specific
- 13 question about computer systems. CPKC is going to
- 14 have an opportunity to redact this transcript. We
- would not want to do anything that would put CPKC's
- data systems at any kind of risks from anybody who
- might be reading this transcript, so we do not want
- 18 to leave if we talk about breadcrumb trails that lead
- 19 to certain databases are that, that's the kind of
- thing that we could reasonably anticipate would be
- redactable because we would not want to in any way to
- 22 put your systems in any kind of outside review and

- 1 risks.
- I'm not saying that that would be where
- 3 CP wants to go with its redactions, but you should
- 4 know that we certainly would be sensitive to that at
- 5 the staff level here.
- 6 MR. MEYER: Appreciate that.
- 7 MR. ANDERSON: Thanks, Bill. I just had
- 8 one more about the car miles calculations, so just to
- 9 at least put a bookmark in it for today, you were
- 10 saying, David, that there's some kind of calculated
- 11 car mile like reference table, basically, that has
- 12 mileages by origin destination pair and that's kind
- of how mileages might be applied to certain
- interchanges, basically, on average. Like you would
- 15 reference some -- you could call it like a look-up
- table, a dictionary, as it were, to identify the
- 17 mileages. Those data basically are not discrete to
- 18 every moment and where it actually went. There is
- 19 not like a mileage for ear that transits the system
- like where I'd show up somewhere in like some sort of
- costing system or something like that. You're only
- using a reference file?

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1	MR. MEYER: So the discussion that we had
2	about what could be done to report a car mile average
3	associated with the interchange counts for a
4	particular reporting period and location, et cetera,
5	is that we would be, whether it's CP or KCS or going
6	forward CPKC, we would be tapping into a would be
7	using the implicit mileage that's reflected in a
8	calculated revenue ton miles figure where the
9	implicit mileage in the system would be coming from
10	in some format the mileage table concept, right, so
11	that it would be an estimate at the time of the
12	waybill of the route of movement on the CP or KCS or
13	CPKC network that would not be necessarily tied to
14	the actual rout of movement as it occurred in the
15	real world whatever day that car moved and whatever
16	train it moved and blocking pattern and whatever.
17	There's operational data that's really
18	not where if someone knew the car number and could
19	figure out exactly where the car moved maybe you
20	could do an estimate of that, but it's not in the
21	database that we'd be drawing the figures from.
22	DIRECTOR BRENNAN: We understand.

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Page 98 MR. MEYER: So I've lost track of how 2 close we are to our break. 3 DIRECTOR BRENNAN: We are at 11:50 and if 4 this is a logical place to break, we're happy to do 5 that and come back at 1 o'clock. But you have five 6 minutes to use to your benefit here. 7 MR. MEYER: Yes, I think I do. I'm going 8 to suggest that for the customer service metrics, we've already discussed the EP724 and 770 metrics in 10 a great deal of depth. There were two additional 11 things that we said we would do in this customer 12 service rubric for purposes of reporting and I can 13 cover them now. 14 We can go back to Slide 23 on that 15 PowerPoint. There were two locations where we said 16 we would report on service levels and there're items 17 that aren't in the 724 and 770 list of metrics. 18 had to do with the Wiley intermodal terminal. 19 There's not a Wiley intermodal terminal metric that 20 we've been reporting in 724 and 770 and then the

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And so what we propose to do is insert

other has to do with the Meridian Speedway.

- 1 into our monthly report weekly statistics that
- ² reflect service at those locations. And the metrics
- 3 that we are proposing for Wiley would origin train
- 4 performance, which would be a weekly average
- 5 percentage of trains departing on time. And for the
- 6 Meridian Speedway we proposed to report average train
- 7 speed between Shreveport and Meridian for all
- 8 trains.
- 9 As we look at service and with respect to
- 10 those two geographies and facilities, those are the
- 11 metrics that seemed to us to be the most relevant and
- 12 so that's what we propose to do there.
- MR. ANDERSON: I have one question about
- 14 that slide.
- MR. MEYER: Sure.
- MR. ANDERSON: The Wiley intermodal
- 17 terminal percentage of trains departing on time how
- would you envision that compared to something like
- 19 the percentage of intermodal units departing on
- 20 time? Because it's one problem to get the train out
- on time, but it's another problem to get the boxes on
- 22 the train and out. So is thee a reason that you

- 1 picked trains departing on time?
- MR. MEYER: I would have to defer to the
- 3 experts on service here. And Todd, is there a
- 4 specific answer to that question that you would offer
- or should we think about whether there are issues
- 6 with the other metric that we hadn't thought about
- 7 and just come back to Ian with it?
- MR. WORKMAN: I don't have a specific
- 9 means to address that question. I mean it's a valid
- 10 question. At CP we don't necessarily have a measure
- of that on-time origination of a container, so I
- think that's something that we'd have to take back
- and discuss with the team.
- DIRECTOR BRENNAN: I mean would it be
- 15 possible to tell us how many containers are in the
- 16 facility? Are there a thousand or are there a
- 17 hundred? I mean if you look back at the services
- 18 prices we saw a lot of the yards were getting jams
- were getting jammed full of containers, so more
- 20 containers were coming in than were leaving and so
- the volumes were going up. So that's certainly a way
- 22 to sort of get at what Ian's talking about because I

- think it makes he makes a very good point that you
- 2 can just leave the trains. I mean, everything might be looking
- 3 good in terms of trains leaving, but the performance of the
- 4 terminal might be improving or might be degrading,
- 5 depending on that other piece of the puzzle.
- 6 MR. MEYER: Bill, I mean I understand
- 7 what you're getting at and I do recall that period --
- 8 I forget exactly when it was when there was
- 9 supplemental intermodal terminal reporting to deal
- 10 with the issues on most of the other railroads. I
- 11 know enough to be dangerous here, but one thing I
- 12 think I do know is that the metric that relates to a
- 13 number of containers in a terminal it can mean be
- 14 a lot of things and it's very hard to interpret.
- 15 For example, and I'm not sure how great
- 16 an example this is, but I know that different
- 17 customers will have different service profiles based
- 18 on whether they're buying standard or premium
- 19 service, for example, right? And so it may be that
- 20 for a particular period of time there is flexibility
- 21 to manage the flow of containers by keeping them at
- 22 the origin longer for the customers who haven't paid

- for two day service or whatever it is and so you'll
- 2 see that as a fluctuation in the origin container
- yard counts, but what it really it is, is a perfectly
- 4 working system.
- 5 DIRECTOR BRENNAN: Right.
- 6 MR. MEYER: And we talked a bit about
- 7 these issues in internally about what is the right
- 8 way to think about from the perspective of an
- 9 intermodal service that is designed to put
- 10 containers onto trains and get the trains out of the
- 11 terminal and we arrived at this measure as the best,
- having thought through a bunch of other possibilities
- that all were either far more ambiguous or
- 14 potentially actually pointing in the wrong direction.
- And this isn't necessarily the only thing
- we could do, obviously. And as Todd said, we can
- 17 certainly look into this more container-specific
- metric, but if we don't have an on-time departure
- 19 associated with the container that may be impossible.
- 20 DIRECTOR BRENNAN: I mean I think that
- this is a very good metric, origin-time performance.
- 22 It's just a question of whether it's quite enough,

- l like how many containers were on the trains that were
- departing on time? How can we get at a sense of the
- overall health and fluidity of the terminal? I don't
- 4 know.
- 5 MR. MEYER: I understand. At the risk of
- 6 saying something that I hope never materializes, I
- 7 mean, one way you'll know is if something is going
- 8 awry with respect to Wylie performance I think
- 9 you'll hear about it from Norfolk Southern.
- 10 DIRECTOR BRENNAN: I have no doubt. I
- 11 have no doubt. Okay. Thank you for those
- 12 suggestions for those customer service metrics.
- MR. MEYER: And just one more thing
- 14 before we break, and if takes more time we can finish
- 15 it at the end of the break. On the next slide we'll
- see we're going to be reporting on Metra on-time
- 17 performance and we always committed to do that and
- 18 this is an illustration of where the data comes from. It
- 19 comes directly from Metra. Obviously, we'll need to
- 20 audit that before we report it, but this is an
- 21 illustration using public information that Metra has
- 22 put on its website from January of 2023.

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- They provide us, at least have traditionally
- been providing us with the same information on a
- daily basis so we can stay much more current than
- 4 Metra's monthly reporting. But what their reports
- 5 allow you to do is to see how many total trains
- operated over each line. We've got the Milwaukee
- 7 District North, the Milwaukee District West that are
- 8 at issue here. And then on each of those lines
- 9 there's a page that gives a breakdown of the cause
- of the delay. And remember, this is Metra's
- 11 methodology and a delay is defined as a train
- 12 arriving late at its destination by six minutes or
- more. So those are the total trains late where, for
- example, 102 during the month on the Milwaukee
- 15 District North. Of those 102 late trains, 8 of them
- Metra attributed to freight interference. You apply
- 17 that 8 to the 1280 and that's the .63 percent you see
- 18 calculated.
- 19 So we'll be doing those calculations and
- 20 reporting -- I think we said we'd report weekly. I
- 21 don't remember exactly, but whatever it is that we
- said we'd do or that the Board has asked us to do,

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1	we'll do. I think it's weekly reported every month.
2	DIRECTOR BRENNAN: Right.
3	MR. MEYER: And obviously, we'll also be
4	calculating these numbers more regularly because the
5	escalation conditions that the Board modified require
6	us to look at this on a rolling 60-day basis. We
7	won't reporting be every day. We'll be reporting every
8	month.
9	DIRECTOR BRENNAN: All right. Thank you,
10	David. We have reached our hour and I propose that
11	we table it here and pick it up again at 1 o'clock
12	Eastern Time. Thank you very much and thank you to
13	our court reporter. I appreciate the service.
14	(Whereupon, at 12:00 p.m., a lunch break
15	was taken.)
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Page 106 AFTERNOON SESSION 2 DIRECTOR BRENNAN: All right. It is 1 3 o'clock, so time to resume. Thank you all very much. 4 Is our court reporter online and capturing 5 everything. 6 MS. WORKMAN: The court reporter is 7 online, but they're muted. 8 DIRECTOR BRENNAN: Okay. Very good. David, did you want to carry on or should 10 we go onto the next item on our to-do list here? 11 MR. MEYER: I just want to make sure that 12 the CPKC side is on. Cassandra, is the room online? 13 MR. WORKMAN: We're online here, David, 14 yes. 15 MR. MEYER: Okay. Excellent. 16 I just had one point I wanted to make, so it's a detail that I intuit the answer to, but I 17 18 wanted to call attention to it. We were talking 19 about interchange data earlier. I think we 20 understand from your comment, Bill, that you'd like 21 us to report on all the interchange partners, the 22 volumes of all the interchange partners, not just the

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 m l}$ ones that were selected in your template. Makes
- 2 perfect sense.
- I assume also that you would like us to
- 4 try to identify the universe and then consistently
- 5 report for that list zeros where it's zero rather
- 6 than just report what we have for a given month.
- 7 DIRECTOR BRENNAN: Yes. Zero is a
- 8 perfectly valid numerical response and is the
- 9 appropriate numerical response if the answer is, in
- 10 fact, zero.
- MR. MEYER: Yes. No, that I understand,
- but in terms of like consistently having the same
- 13 list of carriers where the data lines up the one
- 14 issue is we'll do our best to identify in advance the
- 15 comprehensive list of carriers. I think we'll look
- 16 at the records we have available to do that. There's
- 17 a possibility of that list evolving over time.
- DIRECTOR BRENNAN: Of course. We
- 19 understand that. Carriers come and go and, yes, we
- appreciate that.
- Ian, are there any particular challenges
- with respect to the data dictionary? Like if there

- $^{f l}$ is a change like a new carrier emerges and needs to
- 2 be reported or an old carrier goes away, what
- 3 challenges might we face? I mean obviously the
- 4 reporting change. We might have some technical
- 5 challenges on our end getting the pipelines to work
- 6 if there's been a change, but what are the things we
- 7 need to worry about?
- MR. ANDERSON: I'm just glad that once we
- 9 specified here that once we identify the universe
- that that universe could change at a future point
- just with adjustments to the business and how the
- data are reported. I think that it would be helpful to
- 13 have either concurrent context provided when that
- 14 change happens. And to the extent that there's any
- advance notice possible like, for example, if you
- 16 knew, say, 60 days ahead that there's going to be a
- 17 new interchange partner at a given gateway and we
- 18 could work together on the template at that time,
- 19 advanced notice would be great, I think, if it's
- possible.
- If somebody is going to disappear from
- 22 being an interchange partner, again, that would also

- just be helpful address as it comes up, but I think
- the appropriate framework here is to have a grid, a
- 3 sort of metrics of information that is possible, the
- 4 universe identified, with your help, on what the
- 5 universe is. Reporting zero for situations where
- there is no observations for that aggregate report.
- 7 For example, like if it was East Port
- 8 Union Pacific grain, if there was for some reason no
- 9 grain going through East Port with Union Pacific
- 10 you'd report a zero there. If there were 10,000
- carloads going through in a period or scale that back
- 12 a little bit, 5,000, 1,000 carloads or something,
- that would be the appropriate number to put there.
- 14 So that's how we see it.
- MR. MEYER: Understood. I think, just as
- 16 a practical matter, I can tell you with moral
- 17 certainty that there would be lots of zeros because
- we're reporting for 50 different STCC codes, but
- 19 zeros are fine.
- I just wanted to follow up on that one
- detail. I think we're ready to go into the
- operational section, unless you have questions about

Page 110 other issues now. 2 DIRECTOR BRENNAN: Anybody at STB have 3 any other questions here? (No response) 5 DIRECTOR BRENNAN: Hearing none, let's 6 move onto operational. 7 MR. MEYER: Okay. Todd, could you put up 8 Slide 17? MS. QUACH: I think just maybe as for 10 some help, David, just to be sure can you give us the 11 title of the slide? 12 MR. MEYER: Operational Data-Geographies. 13 MS. QUACH: Got it. 14 (Slide 17) 15 Okay. What you see here, MR. MEYER: 16 assuming you can see it, is really just an agenda and 17 these geographies line up with Appendix B and they 18 line up with the templates that you guys provided to 19 And this is just the order in which we're 20 planning to discuss the operational reporting. 21 So we're going to start with the Polo 22 Line, go to the Twin Cities, then cover the various

- 1 Texas segments, and then finish up with Metra and
- ² Chicago communities reporting. And so diving into
- 3 the Polo Line, we've organized the slides in a
- 4 relatively consistent way.
- We're going to start just by putting up
- on the slide what it is that Appendix B says. We
- 7 don't need to spend any time with that I don't think.
- 8 And there's a map that for each of these segments --
- 9 well, for most of these segments there's a map that
- 10 was in the Board's Decision 35 and we snipped that
- map here just to have it for convenience to the
- extent it's useful to refer back to.
- 13 And then for this particular line
- 14 segment, it's relatively straightforward, I think,
- 15 for the most part. And if you turn to the next
- slide, we've taken the map and annotated it here to
- show how we're going to go about identifying trains
- and then determining the information that we would be
- 19 reporting about those trains.
- 20 And in this particular example, we are
- 21 fortunate to have data that is available for the
- 22 CPKC trains that makes this a relatively easy

- 1 endeavor. We're going to be using train movement
- event data to identify the trains, the CPKC trains,
- their lengths, and their transit times. And we're
- 4 doing that between events that are located where
- 5 these purple triangles are shown.
- 6 So at the basically Airline Junction, the
- 7 east north end of Knoche Yard on the mainline, so
- 8 CPKC trains that pass that point and also pass Polo
- ⁹ Line, so maybe a general observation about all of
- 10 these segments we're capturing through trains and so
- we're going to capture through trains going across the
- 12 entire segment trying to avoid cluttering the data
- with things like locals or other activity that
- wouldn't give us meaningful statistics.
- The CPKC trains is easy. Somewhat more
- 16 complicated for us identifying the number of UP
- 17 trains. We think we can do that, but we can't do it
- using the train movement event data. We're planning
- 19 instead to use CTC signal data and the green squares
- 20 show where we'd be collecting that information and
- the methodology is pretty simple.
- We would propose that something that hits

- both of those, in other words, it's a train moving
- 2 across the entire segment that's not a CPKC train we
- would identify as a UP train. Now it turns out that
- 4 only UP has trackage rights here or operating rights
- 5 and so that's probably a very good assumption 99
- 6 percent of there time. There could be a detour move
- over UP of BNSF train, for example, that we just
- 8 wouldn't be able to identify as a BNSF train, but we
- 9 would identify it as a non-CPKC train.
- If you have questions about the map, we
- 11 can go back to it. We've created a little table and
- we've done this for each of the recording segments to
- illustrate on a red, green, yellow sort of basis
- where we think we are with respect to being able to
- 15 give the metric that the Board had asked for.
- And so everything is green, as you see,
- 17 for the CPKC trains. For UP, it's yellow only
- because of the interpolation or interpretation that
- we're embedding into the methodology. We don't have
- 20 a direct measure of a UP train count, but we're doing
- our best to estimate and report that in the way that
- 22 I just described. Any questions about that so far?

Page 114 1 Yes, just for benefit of MR. ANDERSON: 2 myself and the rest of the room, when you say CTC, 3 that's Centralized Traffic Control data, and could you explain just a little bit more about how that 5 works? Are we talking track authorities granted to 6 UP trains for authority to operate over the line or 7 is this some kind of -- I'm trying to understand a 8 little bit more about how this data is generated. So I think Todd Workman is MR. MEYER: 10 the person to describe that in more detail, and I'll 11 turn it to him in a second, but I think what this is, 12 it's not a grant of track authority so much as a 13 record of a train passing a signal. 14 MR. ANDERSON: Okay. Okay. 15 Yes, that's exactly right, MR. WORKMAN: 16 David. And I guess those two things are synonymous 17 in that sense because the passing of the signal is 18 the authority. Once you pass that signal, you've got 19 a light to go by the signal. It's a green light, a 20 proceed signal. So the system that captures that is 21 indeed CTC and those data are captured for every 22 movement -- past every signal or any controlled

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 m l}$ location within CPC, which maybe a switch or a
- 2 signal.
- MR. ANDERSON: That's helpful. I was just
- 4 thinking that maybe there was some authority granted
- 5 like a track warrant or something like that granted
- 6 to a Union Pacific employee, therefore, you could
- ⁷ have sort of more certainty as to the nature of the
- 8 train going over, but that's helpful, though, to just
- 9 hear that this is really about what's passing by the
- 10 signal itself rather than some kind of data entry
- 11 from the dispatcher or something like that.
- MR. MEYER: Right. Well, we talk about
- 13 the Neches River Bridge, this issue of identifying
- the operator of the train will come up again, but we
- 15 can save that more detailed discussion for later.
- Here for Polo Line, it is relatively
- 17 straightforward because there's not another railroad
- that operates between Polo and Airline Junction with
- 19 any kind of operating rights and so it would just be
- an oddball, episodic exception to the rule that if
- it's not CPKC it's UP.
- MR. ANDERSON: All right. Thank you.

- 1 That was helpful.
- MR. PLUM: I've got a question. We're
- 3 not going to include local trains here, which I think
- 4 is fine, but that under the assumption that there'll
- 5 be no increase in local service due to the affect of
- 6 the merger; is that a true and safe statement?
- 7 MR. MEYER: Let me back up a half step,
- 8 Rob. And I probably shouldn't have said we're
- 9 excluding local trains. What we're not capturing is
- 10 trains that -- let's call it a local train from Knoche
- 11 yard that operates up to Liberty, Missouri and comes
- 12 back from Liberty to Knoche yard.
- 13 If there's a local train that traverses
- the entire segment, it would be captured as a through
- 15 train over the segment. And so, as we thought about
- what certainly a transit time is trying to capture,
- including a train that doesn't go the entire segment
- 18 doesn't make sense from a transit time measure or
- 19 standpoint. And so we're trying to have the
- 20 statistics here all relate to a single set of trains
- and that's what lead us to this through train
- 22 approach and there are probably a lot of other issues

- we can discuss about either of those options.
- 2 But to your question, our expectation is,
- 3 and I don't think I'm familiar enough with exactly
- 4 what underlay the forecasted traffic growth in
- 5 service to customers located between Airline
- 6 Junction and Polo and whether there's any expectation
- 7 of anything other than organic growth for those
- 8 customers. I think the answer is there's not, but I
- 9 wouldn't want to say that with complete certainty.
- 10 There's certainly no expectation that
- there would be a need to change anything about the
- 12 local operating service. I think we made that pretty
- 13 clear throughout the proceeding and we don't see the
- 14 transaction as affecting the ability to serve
- 15 customers the way they were going to be served in the
- ordinary course absent the transaction.
- 17 So here whatever CP local service is
- 18 from Kansas City to this line it may change and
- 19 evolve as operations do over the course of time, but
- 20 it is not an expectation that the transaction is what
- would cause any changes there.
- DIRECTOR BRENNAN: So let me just ask a question

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 m l}$ and maybe have clarified. I don't know. I
- 2 completely agree with you that the concept of the
- transit time doesn't make sense unless you have the
- 4 transit, so I have no problem with that. That makes
- 5 total sense.
- 6 I guess the question is on the CPKC
- 7 average number of trains per day are you counting
- 8 only the trains that transit or are you counting the
- 9 local trains in the overall average number of trains
- 10 per day?
- MR. MEYER: So what we were proposing to
- 12 count was using the -- if you go back to the map,
- we're using the entry point to the segment and the
- exit point from the segment. And obviously, could go
- in either direction. And in order for a train to be
- 16 counted, we were going to count it, it had to hit
- both of those points.
- DIRECTOR BRENNAN: So a local train that
- originates in one of your yards, runs down to
- 20 Excelsior Springs and then turns around and finishes
- its -- it's on your track. It's a train of some
- 22 sort, but for the purposes of this reporting you're

- not going to count it because you're defining the
- trains only as those that go from one end to the
- 3 other.
- 4 MR. MEYER: Right. And just to give you
- 5 an example of another kind of thing that we're not
- 6 counting is if a train pulls out of Knoche yard to
- build the train and trips whatever the sensor is,
- 8 AEI reader or whatever at the end of Knoche yard at Airline
- 9 Junction, we're not reporting that as a train either.
- 10 DIRECTOR BRENNAN: Right.
- MR. MEYER: And there are probably a lot
- of little operating details and complexities that
- would occur if we were to try and say -- and it's
- 14 probably very idiosyncratic and location specific as
- 15 to what clutter is in this data and what
- 16 interpretation would be needed to know what
- 17 operations are being reflected if we're capturing
- 18 every time like a freight car passes a sensor if
- 19 it's not really part of a through train and so that's
- one observation.
- The second observation I'd make is going
- 22 back to Rob's question, I certainly understood the

- 1 concerns that were being raised about all of these
- 2 segments as being a concern that through trains that
- 3 CPKC is running from places like Mexico to Chicago
- 4 or Dallas to Chicago are going to be creating impacts
- 5 in a form of -- you know UP talked about the Polo
- 6 Line and congestion associated with the Polo Line
- because of the way it's operated, et cetera.
- 8 What train activity were they talking
- 9 about? They were talking about the increase in the
- 10 number of through trains that we were forecasting
- over the line and the metrics we're proposing to
- 12 report line up precisely with what the Board was
- being asked to consider there. And what we are
- 14 proposing to do here is to go create a set of
- 15 consistent measures, to the extent we have data, not
- 16 just looking forward and measuring CPKC through
- 17 trains that go from Airline Junction all the way to
- 18 Polo or vice versa, but to go back as far to the
- 19 five-year look back and have a consistent measure so
- that three years ago there were this many through
- trains. Two years ago this many through trains.
- 22 Today this many. Tomorrow that many.

Page 121 DIRECTOR BRENNAN: Right. 2 MR. MEYER: The difficulty if you try to 3 include locals is you're introducing a lot of 4 questions about, well, maybe the local used to go to 5 Excelsior Springs, some other year it went to Lawson 6 Junction, now it's going only right across the bridge 7 to Birmingham. And by the way, I'm making all of 8 I have no idea if that's an actual that up. operating pattern, but the point is there would not 10 be a consistency of what's being reflected in the 11 reporting because it would potentially just be 12 capturing a lot of apples and oranges. 13 DIRECTOR BRENNAN: Understood. So you're 14 proposing then that the trains that are being 15 measured for transit times are the trains that you're 16 counting? 17 MR. MEYER: Yes. And so to be very 18 specific about it, in our view, the first step is we 19 identify a set of trains that operated during the 20 week. There is a set of trains. There's a list and 21 maybe it's -- I don't know -- 20 trains or 30 trains 22 or 10 trains. It's a list of trains and for each one

- 1 of those trains we're going to know the number --
- we'll know the length, right, and we're going to know
- 3 the time that they passed the beginning of the
- 4 segment and the time they pass the end of the
- 5 segment. And for each train we'll calculate a
- 6 transit time and then we'll generate the averages and
- 7 percentile reporting and maximums using that roster
- 8 of trains, which is a single roster for each of these
- 9 metrics.
- 10 And so if we were to do transit times
- 11 based on through trains and train counts and train
- 12 lengths versus on a different list, I mean it could
- be done, but it would be introducing a mismatch
- between the steps and actually I realized the other
- 15 thing that it would probably be doing is
- 16 significantly under recording the train lengths
- because the through trains would, in theory,
- 18 consistently be longer and the averages would be
- 19 driven down by some locals.
- 20 DIRECTOR BRENNAN: So on the train
- lengths, how are you measuring the train lengths?
- MR. MEYER: So our train event data has

- 1 train lengths that come from somewhere. Todd, can
- you shed light on that?
- MR. WORKMAN: Yes. Ultimately, that
- 4 would come from the contents of the train, all the
- 5 cars and locomotives on the trains comprise the train
- 6 length.
- 7 DIRECTOR BRENNAN: So you have your train roster.
- 8 You might have a 254 E train -- I'm just making that
- 9 number up, but that train might differ from today and
- 10 tomorrow and the next day. It's not going to be the
- 11 same length every single time. Are you capturing the
- 12 train length as it's going by that sensor or you just
- 13 have your workorder that says today's train is 75
- 14 cars and the weight is -- you know how are we
- 15 capturing the length there?
- MR. WORKMAN: The length can be captured
- 17 for the train across the entire run, unless it stops
- 18 and sets off or picks up over the course of that run
- 19 at, say, Liberty, in which case a portion of that
- train would have one length and a portion of that
- 21 train would have another length, and the two of those
- 22 together would normally be just blended together

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 m l}$ based on the mileage between Point A and Point B. So
- 2 Polo to Liberty is a certain number of miles and that
- 3 would be part of the train's length for that portion.
- 4 And then from Liberty to Kansas City would be the
- other portion and that would constitute the second
- 6 portion. And the way we do that is we average those
- on a train mile rated basis.
- 8 DIRECTOR BRENNAN: Again, the data is ultimately
- 9 being generated because you either have your yard
- 10 master or somebody gives you a list and says here's
- 11 the number of trains or you're like capturing as it
- goes by the sensor and picking up the reading, so is
- it coming from the list or from the sensors?
- MR. WORKMAN: It's coming from really
- 15 both. The sensors pick up all the cars as they go by
- 16 the sensors and that is ultimately reconciled with
- 17 the roster.
- DIRECTOR BRENNAN: Understood. Thank you.
- MR. WORKMAN: So it's from both.
- DIRECTOR BRENNAN: Thank you.
- MR. WORKMAN: You're welcome.
- MR. PLUM: I've got three more questions.

- 1 They should be very short. The first one's an easy
- one. CP dispatches both lines, both UP and CP; is
- 3 that correct?
- 4 MR. MEYER: That's my understanding. Can
- 5 someone confirm that?
- 6 MR. WORKMAN: That is my understanding as
- 7 well. Yes.
- MR. MEYER: Rob, I think these lines are
- 9 -- I mean I remember the Polo Line coming up in the
- 10 early nineties at one of the first interesting cases
- 11 I read in my railroad regulatory practice career and
- 12 at the time I think it was something this is paired
- 13 track that time had alternating dispatching or
- something, but I don't know the histories, but it's
- one dispatcher is responsible for the entire line.
- MR. PLUM: Okay. That makes sense. I
- mean I thought it was that you dispatch it too from
- the timetables I've looked at.
- The second one might sound really stupid,
- 20 but for the UP trains where you're taking CTC hits,
- is that the frontend of the train or the rearend of
- 22 the train and I'm asking that question because I

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 m l}$ think that the CTC focal point is at the bridge,
- which is single track, so you may not be able to
- 3 answer that question now.
- 4 MR. MEYER: I think if you go to the map
- 5 it's actually we're proposing to measure that where,
- 6 is it right at the bridge? Todd, do you know?
- 7 MR. WORKMAN: Yes, I mean there's signals
- 8 and there's CTC controlled switches throughout that
- 9 area, so the one that we're talking about here is
- 10 right at the bridge. Yes.
- MR. PLUM: You understand why I'm asking
- 12 that question because if it's in front of the train
- and we don't know how long the trains been sitting
- there, right, or potentially.
- MR. MEYER: If it's sitting at a red
- 16 signal, then we wouldn't measure it as having passed the
- 17 signal if I understand what this measure would be,
- 18 right? I think, Todd, you can fill this in. Based
- 19 on our discussion I think it's not measuring when the
- 20 rear of the train cleared the signal. It's measuring
- when the locomotive hits the next block having passed
- the signal; is that right?

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 m I}$ MR. WORKMAN: Yes. As soon as the
- locomotive passes the signal, it's on a proceed
- 3 signal and it's going to proceed to clear that
- 4 signal. In our CTC data, as I understand it, I'm not
- 5 an expert in CTC data, but I have looked into it. We
- 6 do have the time that that block is cleared as well
- 7 for that movement. That may not be available in all
- 8 cases for both CP and KCS, but there is a cleared
- ⁹ time as well as a signal occupied time and so my
- sense is that we could, theoretically, look at the
- 11 time the train cleared that block as well as the time
- 12 that it entered the next block from the bridge into
- 13 Kansas City.
- MR. PLUM: Okay. I'm not going to ask
- 15 you the third question, so we can move on I think.
- MR. WORKMAN: That wasn't a dumb
- 17 question. Thank you.
- MR. PLUM: Well, thank you. Thank you.
- MR. MEYER: What I've described for you
- here is our plan. One thing, as I think I mentioned
- earlier, that we have not yet done is gone back in
- 22 time or attempted to go back in time five years with

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 m l}$ the methodology that we've described. And it's
- 2 conceivable that as we do that in order to go back
- five years we may need to adjust either the specific
- 4 data we're pulling or the approach to how we're
- 5 measuring. And if we conclude that there's a better,
- 6 more reliable way to do something that allows us to
- 7 go back five years and stay consistent for the future
- 8 there may be some tweaks and revisions that we'd
- 9 obviously let you know about. But our plan right now
- 10 is the way we've described it.
- DIRECTOR BRENNAN: That sounds reasonable
- 12 to me, David.
- MR. MEYER: Thank you. Twin Cities is
- 14 next, a little bit more complicated. So this is what
- 15 the Board has said. And let me pause here for a
- 16 second. As your template notes, the Board's asked us
- 17 to report by railroad for the number of trains and it
- 18 has talked about the lines between Hoffman Avenue on
- 19 the east end and Northtown Shoreham on the west.
- If we go to the map, I think your
- template also reveals you're aware, what's a little
- 22 bit complicated about this is there are multiple

- 1 routes between Hoffman Avenue and the Northtown/Shoreham
- 2 area. I think the next slide is a map that
- we've annotated further which is going to facilitate
- 4 this conversation.
- 5 So we've annotated the Board's map here
- 6 to illustrate how CPKC trains operate through this
- 7 area. So westbound CPKC trains use the CP lines
- 8 between Soo Line Junction and you can see where the
- 9 St. Paul Sub heads north and then the Withrow Sub
- 10 heads west. That's the westbound flow, so we have
- very good information about those lines as perhaps
- should not be surprising.
- 13 The trains that are operating there to
- 14 the west some of them perform work at Shoreham, which
- is an intermodal facility or at least principally an
- 16 intermodal facility and so right now I think all of
- 17 the trains that do work there continue past Shoreham
- 18 rather than terminating at Shoreham, but there have
- 19 been trains that terminated at Shoreham in the past
- 20 and there may again be trains that terminate at
- 21 Shoreham going forward. We'll talk a little bit more
- 22 about the implications of those details.

- The CPKC eastbound trains don't use the
- ² CP route. They use BNSF trackage, as do all BNSF
- 3 trains and don't actually know whether Union Pacific
- 4 operates any trains over this segment. I just don't
- 5 know, maybe someone does. And any other foreign
- 6 trains would be on the BNSF, with one exception and
- 7 that is CN has trains that operate across the Withrow
- 8 Subdivision, but they are trains that are essentially
- 9 using the old Soo Line which when you get to that
- 10 green square to the -- you see there's a CP line east
- of the green square. There's a stretch of that line
- 12 that's still owned by CP, CPKC now, that goes as far
- 13 as Withrow, which is not very far off the right edge
- of this map. And then at Withrow ownership changes
- 15 and it's CN ownership and that's the former Soo Line
- that once upon a time would've gotten CP to Chicago,
- 17 but you may remember back in the -- I think, what was
- it, the nineties, or late eighties, CP basically flip
- 19 the Soo Line for the old Milwaukee Road and the Soo
- 20 Line route became the old Milwaukee route and
- Wisconsin Central acquired the Soo Line route and
- 22 that ended up with CN.

- So CN trains don't operate between
- ² Hoffman Avenue and Northtown/Shoreham. They just
- operate between that junction, which is called
- 4 Cardigan Junction, and the Northtown area. So I
- 5 think broadly that's the lay of the land and what all
- 6 of that means is that there are things we can do and
- 7 things we really can't reliably do in terms of the
- 8 reporting by railroad across this segment.
- 9 So what we can do with complete
- 10 reliability is we can report on CPKC trains,
- identify all the CPKC through trains moving between
- 12 Hoffman Avenue and this Northtown/Shoreham area and
- we can talk a little bit about the specifics there,
- 14 about which ones we count. We can identify those
- 15 trains and we can identify whether those trains moved
- 16 by the CP route or the BNSF route or any BNSF route.
- We can't with great reliability be sure
- which of the two BNSF routes a CP train moved over.
- 19 We have some access to intermediate reporting AEI
- readers, one in particular, on one of the two routes
- that gives us or can give us a good idea whether a
- 22 train moved on the Midway Subdivision, for example.

Page 132 If it did move on the Midway, then it's 2 not moving on the St. Paul BNSF Subdivision, but we don't have control over that AEI reader. We don't know how far back in time we have any information from it and we don't know whether we'll continue to have reliable access to it. And if it's out of service for a particular period or time or what have you, we just wouldn't have visibility that would allow us to separate the CPKC train route by BNSF Subdivision, 10 so that's why I put yellow there in the first row. 11 And then jumping down to train length and 12 transit times, we have the ability to do that with 13 great reliability as long as we're only reporting for the BNSF route as a generic concept rather than the 14 15 specific within the BNSF options. And by the way, I 16 think those are options that BNSF dispatchers control 17 on a day-to-day basis at their discretion. 18 We think that a very high percentage of 19 all the trains end up using the Midway Subdivision 20 rather than the St. Paul Subdivision, but we don't

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really know.

If you go back to the map, Todd, so that

- for transit time -- well, for identifying the route
- of the trains we can separate CP trains reliably into
- 3 the CP route versus BNSF route. First of all,
- 4 generally, it's directional. Second of all, we can
- 5 capture the passage of CP train at Cardigan Junction,
- 6 which is that green box, as I said, where Withrow and
- 7 St. Paul Subdivisions come together. And if it passes
- 8 there, we know it was on that route. And if doesn't
- 9 pass there, then we infer that it was on the BNSF
- 10 route. So that's how we separate trains by route.
- And for purposes of transit times, we
- 12 have train movement event data on the east end
- 13 located approximately -- there's an event
- approximately where that triangle is, which is very
- 15 close to Hoffman Avenue. And on the west end, we
- would propose to capture it at the available --
- 17 basically the event closest to University Avenue,
- which you see is marked there on the map right in
- between Northtown and Shoreham.
- The green triangles are approximately
- where the options are and the reason I say options is
- 22 because our goal would be to give a transit time that

- didn't include the work at Shoreham yard. We could
- 2 measure all the trains from Hoffman to that triangle
- near Humboldt yard. For some of those trains they'd be
- 4 capturing a significant amount of time spent doing
- 5 something at Shoreham.
- 6 And as I said, in the future it may be
- 7 that some trains would terminate at Shoreham and so
- 8 we'd end up not capturing those trains if that's what
- 9 we chose to do. Instead what we're proposing to do
- is to use the sensors that are just at the east end
- of Shoreham and there are two different ways that a
- 12 train can either get in or out of Shoreham. That's
- why there's two sensors, and then if the train did
- 14 work at Shoreham, those are the sensors we'd use for
- 15 the transit time. If the train did not do work at
- 16 Shoreham, we'd use the sensor to the west.
- 17 There are other options. We could just
- 18 always use the sensors, I think, the two sensors that
- 19 are closest to Shoreham for a more consistent transit
- time measure. We could report based on the
- 21 methodology I described. There're some options here
- that we're somewhat flexible about.

- DIRECTOR BRENNAN: David, this obviously
- was one that we recognize the complexity of this
- portion of the network and the different routes.
- 4 It's seems like you've got a nice here, a reasonable
- 5 idea here, I think that we're just going to have to
- 6 go back and take a look at your slides, maybe review
- 7 the transcript, make sure we completely understand
- 8 what you're talking about, but at first blush, I
- 9 think that this, more or less, I think what we're
- 10 looking for, but I just can't give you 100 percent
- 11 certainty for the very reason it's so darn complex.
- MR. MEYER: Understood. And so if you
- know go back to the red, green, yellow matrix, you'll
- see what we don't think we can do. Unfortunately,
- 15 BNSF, Minnesota Commercial, Twin Cities and Western
- and UP trains that operate in this area aren't on our
- trackage and we really just don't have an ability
- 18 reliably to report any of these metrics for those
- 19 trains.
- DIRECTOR BRENNAN: Okay. So let me
- interrupt you, if you don't mind. I understand what
- you're saying. So is it a case that in the Board's

- decision that it ordered you to do something you
- 2 simply cannot do? And if that's the case, what would
- be the best way to proceed? Do you need to send the
- 4 Board a petition for a technical correction to this
- 5 decision?
- Are you telling us something here
- ⁷ informally that you would like the Board to take up
- 8 formally, if so, I think there needs to be some sort
- 9 of record for the Board to be looking at.
- 10 Obviously, this transcript will be part of that
- 11 record, but I'm not sure of the legalities of how to
- move this in a manner you would like to move it just
- on a personal conversation between the two of us.
- MR. MEYER: Well, so the first thing I
- would observe is based on our principle that we've
- 16 proposed of reporting through trains across the
- segment, the first thing I'd say is that that
- 18 principle would not capture the CN trains at all,
- 19 even though we know about them on the Withrow
- 20 Subdivision.
- 21 And then I would suspect that most of the
- 22 operations of -- or many of the operations of these

- 1 other railroads that are either at Hoffman Avenue or
- 2 at Northtown Shoreham aren't through trains either
- and so those would fall away in any event and then
- 4 the question is when the Board has asked, as they
- 5 worded it -- bear with me -- for weekly average
- 6 number of trains per day by railroad, on the one hand
- we cannot provide numbers that are accurately
- 8 reflecting the entirety of BNSF operations, say,
- 9 between Hoffman Avenue and Northtown Shoreham, but we
- 10 can certainly report train operations that we are
- aware of and to the extent, for example, BNSF
- operated a train on our line between Northtown
- 13 Shoreham and Soo Line Junction, we'd be aware of it.
- So it may be that this is a reporting of
- 15 the information of which we have knowledge, in which
- 16 case I don't think we need to modify anything and
- that we wouldn't be representing that the total
- 18 number of trains on BNSF's main line would was X
- 19 number of trains, but we would not misrepresent that
- 20 number either.
- DIRECTOR BRENNAN: Right. So I think
- what you're saying then is that you could report this

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 m l}$ data and say this is the number to the best of our
- 2 knowledge, bearing in mind that we actually don't
- 3 have control or knowledge of these other things, so
- 4 to speak.
- 5 MR. MEYER: Right.
- 6 DIRECTOR BRENNAN: I mean just
- 7 etymologically; a government agency cannot ask you to
- 8 report on things of which you have no knowledge.
- 9 That's just not going to work. So you're telling us
- 10 you don't have knowledge of these things. I
- understand what you're saying. So you're suggesting
- 12 that rather than a petition for a correction that you
- would say, well, we'll report the things that we do
- 14 know and to the extent of our knowledge this is what
- 15 we know.
- MR. MEYER: That I think would be the
- 17 solution I would recommend. Yes.
- DIRECTOR BRENNAN: Okay. We will take
- 19 both of those thoughts under advisement and I
- appreciate the back and forth here. Rob?
- MR. PLUM: I just wanted to add. I mean
- one of the reasons why we put the points the way we

- $^{
 m l}$ did was I think you guys made representations that
- you might be shifting more traffic back to the CP
- 3 line from say Shoreham to Cardigan down to Hoffman.
- 4 I thought that was mentioned there. And the other
- 5 thing was that some of the information that was
- 6 contained in Appendixes A, S, D, U in Exhibit 14,
- ⁷ there were some anomalies in there, so that was why
- 8 we went into a little more detail here I think.
- 9 And I just have a question. As far as CN
- 10 traffic, that's a very finite set. They're not big
- 11 players into Shoreham, are they? I mean it's like
- 12 two or four trains a day.
- MR. MEYER: I don't know. Is there
- someone on the call know more about the CN operation?
- MR. WORKMAN: I do not know the details
- of that.
- MR. PLUM: Okay. And I appreciate the
- 18 complexities of Hoffman Avenue because I spent 15
- 19 days of my life waiting on a locomotive to get
- through there.
- MR. ANDERSON: So I just want to make
- 22 sure I understood. So that does sound like a good

- 1 story, Rob, for another time and really I'd be
- 2 curious to hear more about that. What I was curious
- 3 about is just the notion of CP trains moving overhead
- on either the Midway or St. Paul subs, so at the end
- of the run, would it be fair to say that there's no
- 6 data entry being done by the train crew like in a
- delay report to say how they got from where they
- 8 started to where they're ending up?
- 9 MR. MEYER: Todd, do you know?
- MR. WORKMAN: Sorry. I think the
- 11 question was does the train crew enter information
- that would specify how long it took; is that correct?
- MR. ANDERSON: No, not how long, but just
- 14 the notion of the routes. I guess the transit time
- 15 could be related information that they might input
- into a delay report. Every time I've ridden with a
- 17 freight crew, there's been a delay report at the end
- describing what work was done and things like that.
- MR. WORKMAN: Yes, if our crews are
- stopping to do work over the road or delayed for some
- reason, they typically would fill out a form or
- 22 submit something back to our Operations Center, which

- 1 would ultimately become a train delay perhaps in our
- train delay system if the train lost time over that
- 3 segment.
- 4 MR. ANDERSON: Okay.
- MR. WORKMAN: However those data would
- 6 only appear if they were relevant and meaningful to
- 7 the movement of that train from Point A to Point B.
- 8 So you might get a certain amount of time at a given
- 9 location where the crew would record the work, but
- 10 there may be no delay baked into that transit time
- 11 because that was part of the plan to begin with. In
- 12 the case of St. Paul, there is not any work really
- being done between Hoffman and Shoreham, so it's not
- something I would think we would see from a crew
- 15 perspective in terms of the train delays. Train
- delays would occur outside of the range between
- 17 Hoffman and St. Paul.
- MR. ANDERSON: Okay.
- MR. PLUM: I've just got one more
- 20 question and I just want to make sure I heard things
- 21 properly. If we have a westbound CP train that goes
- via Cardigan Junction, he's going to get a hit at

- 1 Hoffman. Everybody sees that. When it gets over to
- 2 Shoreham, there will be another hit of some sort over
- 3 there, is that what I heard?
- 4 MR. WORKMAN: Yes.
- 5 MR. PLUM: Okay. That's good. Thank
- 6 you.
- 7 MR. MEYER: Yes. And that hit would be
- 8 measuring both, the fact that the train was there,
- 9 identifying the train and then we'd have from the
- 10 train event data we'd have the length of the train
- and then we'd develop the transit time using the same
- data which would have an entry point, the Hoffman
- 13 time and whatever the name of that next event is and
- that subtraction would be the transit time.
- MR. PLUM: Thank you.
- MR. MEYER: Okay. All right. Are we
- 17 ready to move to Texas?
- DIRECTOR BRENNAN: Absolutely.
- 19 MR. MEYER: Neches River Bridge is fun.
- 20 This is the list of metrics that we think that we'll
- 21 be able to do something here. If you turn to the
- 22 next page, this is the map. You've all probably seen

- and familiarized yourselves with, but let's move one
- 2 more. So the first point I'll make, Neches River
- Bridge here a through train is a somewhat different
- 4 sort of animal than for the longer segments.
- 5 Here we're treating a through train as
- 6 anything that crosses the bridge, basically, right?
- And so we're capturing those movements using CTC
- 8 signal data, so that's our plan, and that'll
- 9 identify all the trains, okay. And we'll have
- 10 associated with that data, not just a count of
- 11 trains, but for CPKC trains -- well, actually for
- 12 all the trains that we identify will have a train
- 13 length associated with the movement.
- 14 And we'll have the ability to measure
- occupancy of the bridge via the methodology that's on
- this slide, so we're going to define that as the time
- when the train is within the bridge block and our
- 18 plan is to measure the time, not by the headend
- 19 passing Point A and then headend passing Point B, but
- 20 headend passing Point A and then the train clearing
- out of the bridge block based on the calculation of
- 22 the time when the headend passed the average speed

- over the block applied to the length of the train, so
- we'd be calculating occupancy that way.
- The issue here so far is that we don't
- 4 think that we can reliably separate UP trains from
- 5 BNSF trains. We definitely can identify the CPKC
- 6 trains, no question about that. And we think we can
- 7 reliably determine when it was an Amtrak train that
- 8 passed based on a variety of sources of data about
- 9 the train, but UP and BNSF is going to be very
- difficult for us to separate.
- What we can do, though, very reliably is
- 12 report on a BNSF or UP train. We can get an
- 13 aggregate count because those will be the residual
- train movements that weren't either CPKC or Amtrak.
- The final metric that is on this list is
- the minutes held prior to movement over the bridge
- 17 and we think we can estimate that and we have a slide
- to try to illustrate what we're proposing to do.
- 19 It's a little complicated because of the variety of
- ²⁰ different train movements over the bridge.
- So let me start with the map on the
- 22 right-hand side of the slide. And what this is

- 1 illustrating is the basic trackage layout and is
- trying to show the predominate flows of traffic that
- 3 cross the bridge. So starting with the east approach
- 4 to the bridge, so for westbound trains coming towards
- 5 the bridge there are two lines that converge just to
- 6 the east of the bridge. There's CPKC line that
- 7 heads toward DeQuincy, Louisiana and then on up
- 8 towards Shreveport and Kansas City, et cetera.
- 9 That's the redo line on the top.
- 10 And then there's also UP's Lafayette
- 11 Subdivision which heads in the direction of
- 12 Lafayette, Louisiana and ultimately New Orleans. UP
- and BNSF both operate there predominately westbound
- 14 -- I'm sorry -- for UP it's predominately eastbound,
- 15 I think. All BNSF's operations through here are over
- the Lafayette Subdivision.
- 17 Amtrak also operates over the Lafayette
- 18 Subdivision in both directions, but for westbound
- 19 trains there'd be UP, BNSF, and Amtrak on the
- Lafayette Sub. On the CPKC, there'd be CPKC trains
- westbound as well as UP trains or UP trackage rights
- 22 between DeQuincy and Beaumont on the old KCS, so

- that's a predominately westbound flow and so there'd
- 2 be UP trains as well as CPKC trains there.
- On the other side of the bridge,
- 4 approaching the bridge are primarily trains that are
- 5 eastbound coming off of UP's Beaumont Subdivision.
- 6 UP operates its Beaumont Sub and Houston Sub
- directionally, so for traffic that's moving between
- 8 Beaumont and Houston, if it's a westbound train,
- 9 it'll operate on the Houston Sub. If it's an
- 10 eastbound train, it'll operate on the Beaumont Sub.
- 11 There are, I'm sure, exceptions to that, but that's
- 12 also true for Amtrak, for BNSF, for UP.
- On the Houston Sub, there are some trains
- that originate east of Houston, so Dayton, in
- 15 particular, is a big chemical gathering area. And
- both UP and BNSF will operate trains from there east
- towards Beaumont against the flow of traffic on the
- 18 Houston Sub. So you'll see that dash arrow is
- 19 showing that potential movement pattern.
- 20 And then there are some KCS trains that
- 21 come from Port Arthur, bulk trains mostly, I think,
- 22 that would be heading across the bridge at Beaumont

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 m l}$ to head up the KCS line towards Shreveport probably.
- 2 So the question is how to measure hold time, where do
- 3 trains hold for the bridge, how to measure. And we
- 4 thought long and hard about this and it's not going
- 5 to be perfect no matter what we try to do because
- 6 there's a potential that trains hold farther away
- 7 from the bridge if there's congestion on the bridge,
- 8 if they're waiting in line, et cetera.
- 9 There's probably an infinite number of
- 10 possibly operating permutations on a given day or a
- given week, et cetera. But what we think is likely
- 12 to capture a meaningful statistic, as best we can, is
- 13 to identify those locations where the operating
- 14 patterns I just described to you would involve trains
- waiting before heading towards the bridge and we've
- marked the locations that we're proposing to treat at
- 17 the boundaries for a hold-time calculation with these
- 18 blue dots.
- 19 So to take an example, on the westbound
- train coming from the CPKC line towards the bridge,
- the blue dot here is shown at the by the Vidor
- 22 siding on the CPKC. That's where if a train was

- 1 going to be held before being allowed to go across
- the bridge that's sort of the last place where the
- 3 predominant observed holds would occur for that train
- 4 or trains like that.
- Now again, be very careful about this.
- 6 We're not going to be able to separate time spent at
- ⁷ bidder siding for purposes of holding for the bridge
- 8 from time spent at Vidor siding waiting for a crew
- 9 change. It's also a crew change location on the
- 10 CPKC. But again, setting a boundary like this is
- 11 the best we can do.
- Let me illustrate what we would do,
- having set this boundary. And we can talk about the
- 14 other boundaries, if you I wish, and why they are the
- 15 way they are. What we would do is we'd define a
- 16 let's say geospatial boundary between the Neches
- 17 River Bridge and the point on the bidder siding and
- 18 ask the question of locomotive onboard GIS data from
- our data that's in sort of our back office associated
- with those sensors on locomotives coming from the PTC
- 21 feed.
- 22 Between those locations did a train spend

- 1 more than two minutes stopped, so we're treating a
- 2 hold as more than two minutes stopped and then adding
- 3 all the time the train stopped between the little
- 4 blue circle with the one in it and the blue circle
- 5 that doesn't have anything in it that's the Neches
- 6 River Bridge.
- 7 So if the train didn't stop at all,
- 8 there'd be zero hold time. If it stopped for an hour
- 9 and then it moved and then stopped again for a half
- 10 an hour that's been an hour and a half of hold time
- 11 for that hypothetical train. And we would do that
- within the boundaries I just described for trains
- 13 coming off the CPKC.
- For trains coming off the CP Lafayette
- 15 Subdivision that doesn't make any sense because they
- don't go through the Vidor siding, so we'd have to
- define an eastern boundary of the hold limits
- differently. And here we would propose to use the
- 19 last sighting on the Lafayette Sub before the bridge
- 20 which is this -- Siding and then we do a
- 21 similar assessment for each of the different
- 22 eastbound patterns and ask the question for each

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 m l}$ different flow we'd know the train was in category or
- another and we'd identify the hold times between the
- 3 boundaries.
- 4 And for the predominate flow here where
- 5 we know our trains, for example, get held prior to
- 6 crossing the bridge it's right in Beaumont itself.
- 7 There are a number of tracks on the western or
- 8 towards the Amtrak station in Beaumont away form the
- ⁹ bridge, but for these other patterns the places where
- 10 those trains tend to get held is farther back from
- 11 Beaumont proper and that introduces a little bit of
- 12 apples and oranges into the calculation, but at least
- where we stand right now this is --
- DIRECTOR BRENNAN: David, let me ask you
- 15 a question and I appreciate the difficulty of the
- problem, so let me ask a question. Maybe one of your
- Operations people can know. I mean I think the
- 18 Board's concern here is you are the owner of the
- 19 bridge and there is a desire to make sure that you do
- 20 not exercise your control over the bridge in a way
- that is discriminatory, just to pick a word, and so
- 22 that's the Board's concern. The Board wants to make

- sure that you're not using your control of the bridge
- to favor your traffic and then drive more volumes on
- your traffic and then sort of be an impediment to
- 4 other people's traffic. I mean I think that's the
- 5 general sense here.
- 6 So I when a UP train or a BNSF train is
- 7 coming towards the bridge wanting to go over the
- 8 bride, how do they communicate that desire to you and
- 9 to your Operations people? What's the signal that
- 10 you get in the world that there's a train that wants
- to go over the bridge and the dispatcher needs to
- 12 start making decisions?
- MR. MEYER: I would direct that question
- 14 to Nick Klein, who is former KCS and would be the
- 15 best equipped to attempt to answer it now. If
- there's a dispatching detail aspect to the answer,
- maybe we'll have to get back to you, but Nick do you
- have a response?
- MR. KLEIN: Yes, sir. So to my
- understanding how that works is there's a joint
- dispatching center in Spring, Texas and our console
- is the one that dispatches this bridge. The

- $^{
 m l}$ adjoining territories on the Houston, Beaumont,
- 2 Lafayette Subs all those consoles sit in the same
- 3 area.
- 4 So at the point in time where there's a
- 5 train that is wanting to use the bridge there's a
- 6 communication that goes back and forth between the
- dispatchers to get that set up. It is some advance
- 8 planning, but really get any additional details on
- 9 that, we could go back and get a more detailed
- 10 writeup from the dispatch team.
- DIRECTOR BRENNAN: Well, why couldn't we
- measure the time spent waiting as the time that
- elapses from the moment you get that desired signal,
- we want to approach your bridge, to the moment where
- 15 they clear the bridge? I mean I know there's going
- 16 to be some transit time in there and we can work that
- out, but why wouldn't that be a more or just as
- 18 accurate or more accurate than trying to figure out
- in these Point 1, Point 2, Point 3?
- MR. MEYER: So I'm going to hazard an
- 21 answer personally into the question and Nick can tell
- 22 me whether I'm on the right track or not. I could be

- off base.
- 2 So my understanding the way Nick was
- describing it you've got the UP dispatcher for the UP
- 4 Lafayette Sub and the UP dispatcher for the Houston
- 5 Sub, these dispatching desks are physically
- 6 co-located with the KCS dispatcher for what CPKC
- 7 calls it the Beaumont Sub also, but obviously it's a
- 8 different Beaumont Sub and they're all sitting there
- 9 nearby each other and so I think -- again, this is
- 10 dangerous for me to say. My experience with the way
- dispatching works is it works most efficiently in a
- 12 relatively informal way.
- 13 It's not sort of a recorded computer
- 14 message saying official request for crossing the
- 15 bridge.
- DIRECTOR BRENNAN: Understood.
- MR. MEYER: It's, hey, this train's
- 18 coming. What can you do? There's a dialogue and
- 19 then there's a set of dispatching choices that get
- 20 made and recorded in the system in some way and it's
- 21 all very nuanced and complicated and trying to
- 22 dissect what caused one thing or another on a given

- day is notoriously difficult, but in terms of like
- 2 hard metrics, my understanding is there isn't a
- 3 request for access to the bridge sort of record. If
- 4 Nick tells me I'm wrong, that's great. Feel free to,
- ⁵ Nick.
- 6 MR. KLEIN: No, David, you're spot on.
- 7 That's correct. It's very informal, a lot of
- 8 intercommunication happens.
- 9 DIRECTOR BRENNAN: Understood. I
- 10 appreciate the answer to the question.
- MR. MEYER: So any of that. I will
- 12 confess that I haven't seen like how this methodology
- works out in practice and how meaningful the numbers
- 14 are or exactly what they convey for the different
- operating patterns, but this is our best stab at
- trying to come up with a methodology that would
- 17 produce at least consistent results period-by-period
- 18 and it would allow for us -- because all of these
- 19 trains to have initialize on our line of PTC, we're
- 20 going to have, we think, fairly complete information,
- 21 not only for CPKC trains, but for UP, BNSF, and
- 22 Amtrak trains across the segment.

- One caveat, though, that is potentially
- important. Using the onboard GIS data only lets us
- go back to about mid^^2021. This is again coming
- 4 from the PTC feed and having a representative and
- 5 complete sampling of operations doesn't really allow
- 6 us to go back in time before about mid-2021.
- 7 MR. ANDERSON: Sorry, as I come back on
- 8 video here to ask about the PTC data feed, I hear you
- 9 say that this is related to I guess trains where the
- 10 PTC was initialized on the KCS and so just
- hearkening back to the Twin Cities, is that data that
- is not available for those BNSF segments for CPKC
- 13 trains as to which one they went on and traversed
- because it seems like it's pretty precise based on
- who you're proposing to geofence that information
- 16 here. Is that data somehow limited when it comes to
- other locations that we're looking at? It seems like
- 18 a creative way to handle it, so I'm just curious
- 19 about applicability in other situations that we're
- 20 looking at.
- MR. MEYER: We thought about that for the
- 22 Twin Cities and if you look at the array of data

- 1 reporting that was being asked of us for the Twin
- 2 Cities, most of that which we can't do really
- involves that don't operate over us at all, right?
- 4 So that's sort of meant that going to PTC wasn't
- 5 going to significantly enhance the meaningfulness of
- 6 what we're reporting overall and would require going
- 7 to an additional data set to stitch together with the
- 8 train event data that we were proposing to use.
- 9 And then I will be completely
- 10 transparent. I think given that the movement over
- 11 the two BNSF segments are completely at BNSF's
- dispatching discretion. We didn't really think that
- it was particularly valuable to try to tease out
- specifically what on a given day happened on the
- 15 BNSF. But we were to get all the way to the end of
- the sequence and ask the question could we go into
- 17 the same PTC data, identifying these trains that
- operated between Northtown Shoreham on one end and
- 19 Hoffman on the other and for the CPKC trains using
- some kind of geofencing, figure out whether it
- 21 passed through a know that's only on the Midway or
- only on the St. Paul. I suspect the answer is

- probably yes.
- MR. ANDERSON: That's helpful. I
- understand that there is a difference with data when
- 4 it comes to possible versus the amount of work needed
- 5 to get there and that there's disparate data
- 6 sources, but that was helpful. I am just used to the
- 7 event data with AEI readers. And now that there's
- 8 more data sources it's been helpful to think about
- 9 PTC here with respect to the Neches Bridge and the
- 10 lines at issue, so that was helpful.
- MR. MEYER: We'll come back to the PTC
- data in a few minutes when we talk about Houston and
- 13 really I mean the reason why we went to that data
- source at all was to solve the question of Houston
- dwell time, having figured out that this was the only
- 16 possible way for us, CPKC, to have any insight into
- 17 that question.
- We then tried to harness it here where
- 19 the statistic is here for Neches River where the
- 20 statistic is relatively comparable in concept.
- Obviously, there are more complexities here than
- there are in Houston and I'll explain why, but this

- is the best we think we can do for the Neches River
- 2 Bridge and so methodology we're proposing.
- DIRECTOR BRENNAN: All right. Thank you,
- 4 appreciate your insights there. David, just as a
- reminder, we're at 2:13. We had pledged to take a
- 6 30-minute break at 2:30 and I would like to keep on
- 7 that schedule. I think we're ahead of schedule, but
- 8 I don't think that we're going to be able to finish
- 9 between now and 2:30.
- MR. MEYER: I think that's fair.
- Hopefully, I can bring you to the outskirts of
- 12 Laredo, Texas by the time we get to 2:30.
- DIRECTOR BRENNAN: That sounds lovely.
- MR. MEYER: Okay. So Beaumont, Rosenberg
- is I think very straightforward, so the Board's only
- 16 asking about CPKC trains. It's asking us to
- identify the trains and give the lengths and transit
- times and we think we can do that without any
- 19 significant set of issues around methodology, but
- again this is the map of the segment.
- If you go to the next page, everything
- lights up green, which means good, and we'll show you

- 1 exactly where we propose to measure on the next page.
- 2 So this is a zoom in on the geography, a slightly
- different map, but we are proposing to identify the
- 4 trains using train movement event data and we're
- 5 proposing to identify them using a reader or an event
- 6 at Beaumont and then the available events to the west
- ⁷ of Rosenberg.
- Not all trains have the same set of
- 9 events in the database and so we identify a cluster
- of those events that would capture all of the through
- trains across the segment, the CPKC trains at least.
- 12 Actually, I should have not put it that way. If
- we're going onto the KCS or the CPKC line at
- Rosenberg, those are all going to be CPKC trains.
- No other railroad have operating rights there, so
- that's fairly straightforward, I think.
- Now for a transit time number to be
- consistent on how we're measuring transit time, we're
- 19 proposing to grab an appropriate CTC signal read at
- the Beaumont end and an appropriate CTC signal read
- just onto CPKC at Rosenberg so that we're getting
- 22 all the trains across the same mileage rather than

- 1 some having an extra 10 miles or so to get to
- 2 Kendleton to Rosenberg. Kendleton is the intermodal
- facility and yard that CPKC has, as I said, of
- 4 about 10 miles from where the start of CPKC
- 5 ownership begins.
- 6 MR. ANDERSON: Can I just ask? A pattern
- 7 among the CTC signal data I just want to make sure
- 8 that I understand. And forgive me if it was already
- 9 answered, but related to a signal I'm thinking of two
- 10 situations. I think maybe Todd spoke to this
- 11 before, but I just want to make sure that I
- understand.
- The first is receiving a signal that
- 14 allows movement, so the train crew sees some kind of
- 15 permissive signal indication, whether that be
- 16 restricting all the way up to full, clear signal
- 17 highball, now are we talking about the signal data
- event being something along the lines of that train
- 19 the headend knocking down the signal, entering the
- 20 block following the signal or are we talking about
- when it gets at green or some kind of permissive
- 22 indication?

Page 161 MR. MEYER: The former. 2 MR. ANDERSON: Okay. 3 MR. MEYER: Is that right, Todd? MR. WORKMAN: That is correct. Yes. 5 MR. ANDERSON: Okay. Thank you. 6 MR. MEYER: Okay. I think we'll see that 7 Rosenberg to Laredo is a very similar pattern to 8 this, but we're just taking things in order that are from Appendix B. Houston Terminal is next. We're 10 trying to come up with transit times and average 11 dwell for the Houston Terminal. 12 If you could advance to the maybe the 13 slide that has the chart with the yellow. 14 MR. WORKMAN: Sorry, David, I missed the 15 one you're trying to get to. 16 MR. MEYER: The Houston Terminal proposed 17 reporting. 18 MR. WORKMAN: Okay. 19 MR. MEYER: Okay. So we think we can do 20 this and it's yellow because there's issues that I 21 wanted to sensitize you to as we describe our 22 proposed methodology and so let's take a look at the

- 1 next slide, which is the map of our data source
- ² locations.
- 3 So for both transit time and a dwell time
- 4 calculation, the first thing we need to do is
- 5 identify -- well, obviously we'd need to identify
- trains, but we need to identify the outer boundaries
- of the terminal. And based on our operating
- 8 knowledge and background and so forth, what we are
- 9 recommending and what we believe is the proper
- definition of the terminal is at the west end,
- 11 starting at West Junction. And at the east end,
- depending on route, going to either Dawes, which is on
- 13 the Houston Sub or Dyersdale which is on the Beaumont
- 14 Sub.
- 15 And remember what I said about the
- directional routing between Beaumont and Houston.
- 17 You'll see this is also labeled on this map, which is
- the same map that the Board had in its decision.
- 19 The primary routing is westbound. This is certainly
- 20 for CPKC and as I said, general for other through
- trains. But the primary routing is westbound on the
- 22 Houston Sub and eastbound on the Beaumont Sub

- 1 routing. Those routings overlap a great deal up to a
- point called -- it's not actually Tower 26, but it's
- 3 very close to Tower 26 where the westbound routing
- 4 comes past Englewood yard and continues through Tower
- 5 26 and then onto the -- I think that's the Glidden
- 6 Sub UP, whereas the eastbound routing diverges a
- 7 little bit before Tower 26. I don't want to misstate
- 8 the name of that junction point. And it heads up
- 9 towards Belt Junction and Gulf Coast Junction and
- 10 Cedi Gaz Junction. And I'm tempted to say there is
- 11 no Petticoat Junction in that area.
- So in terms of the boundaries, Dyersdale
- in the east for the eastbound, but if there were
- 14 westbound movements across that route those would be
- 15 captured as well and vice versa.
- And so for transit times, we'd be
- measuring transit times in a straightforward way this
- 18 time using locomotive onboard GIS data because that's
- 19 all we have in this area. This is all UP owned, UP
- 20 dispatched, and we don't have train events that are
- in any way reliable and we don't have access to the
- 22 signal data, et cetera.

- So what we have is access to -- the only
- thing we really reliably have access to is the PCT
- data and we'd use that to identify a timestamp for a
- 4 train passing through West Junction and then exiting
- 5 by passing through Dyersdale or vise versus on the
- 6 Houston Sub routing -- I'm sorry -- on the Beaumont
- ⁷ Sub routing. And then we'd do the same thing for the
- 8 Houston Sub routing by identifying the trains that
- 9 are passing through West Junction and Dawes and that
- would give us the transit times.
- We also would use the same boundaries to
- 12 perform a similar calculation to what I described for
- 13 the Neches River Bridge to calculate dwell and we
- would ask the following question of the data. For
- 15 every one of the trains that passed between West
- Junction and Dawes on the Houston Sub routing how many
- minutes did that train spend stopped for more than
- 18 two minutes between those boundaries and we would
- 19 just add up the number of minutes for that train and
- then we'd add up all the number of minutes for all
- the other trains to get to a total number and we'd
- 22 divide by the number of trains and we'd have our

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- 1 average dwell. And that, we think, is the closest we
- 2 can come to a dwell time calculation. Any questions
- 3 about that?
- 4 MR. PLUM: I got one question. Dawes, why
- 5 not Tower 87 versus Dawes?
- 6 MR. MEYER: So this is for predominately
- 7 westbound flow. And Nick can speak to this more
- 8 specifically. When you look at the data, and so we
- 9 actually kind of scanned data to kind of get a sense
- of where dwells are occurring for trains coming
- 11 through Houston and I don't want to overstate or
- misrepresent how persistent a pattern there is, but
- when you look at over a period and ask the question
- 14 like where do westbound trains cross this territory,
- 15 encounter delays, dwells, Tower 87 is the number one
- point, but it's not the only point and so for the
- westbound it's basically a series of points beginning
- 18 at about Dawes and ending -- I don't think ending at
- 19 Tower 87, but by the time you get to Tower 26
- 20 basically the train can continue freely for most of
- the rest of the terminal.
- 22 Coming east to obviously a very different

- $^{
 m l}$ pattern, so if we were to just say -- let's call
- Tower 87 the one place we were going to measure, we
- 3 could do that. We could tell you how long a train
- 4 spent stopped at Tower 87, but we'd missing the dwell
- 5 that was preceding that.
- MR. PLUM: Okay.
- 7 MR. MEYER: Next slide, I think, is back
- 8 to Rosenberg/Laredo. I think Rosenberg/Laredo if you
- 9 keep going a couple more slides. There, yes, this is
- very much akin to the Beaumont/Rosenberg, same
- 11 metrics, all CPKC trains. Next page everything is
- green on the chart. And then on the following page
- we'll show you how we're proposing to capture the
- data and then just a few things to note.
- So we're proposing to on the eastern end
- 16 of this segment -- and by the way, I put in a green
- 17 arrow here because there are a lot of lines on this
- 18 map that aren't relevant to our operation. Our
- 19 trains are flowing from Rosenberg through Victoria,
- 20 Bloomington, Robstown, et cetera, all the way to
- 21 Laredo and vice versus.
- 22 And what we propose to do is capture

- trains that cover this entire segment, beginning at
- the east end at exactly the same locations where the
- prior segment, not the Houston one, but the Beaumont
- 4 and the Rosenberg segment stops, but there is a
- 5 methodological question for you there on the east
- 6 end, which is that would entail transit times
- incorporating dwell at Kendleton, which has pros and
- ⁸ cons. And we could also choose to measure transit
- ⁹ times from just west of Kendleton, for example,
- 10 across the segment. So that's sort of a question for
- 11 you.
- 12 And then on the west end of the segment,
- we would identify the trains using the train events
- that are shown in purple, but for transit time
- 15 purposes we would see CTC signal data just east of
- Laredo yard, which is the beginning of the Laredo
- 17 Terminal Complex.
- Now note that there are trains that move
- 19 over CPKC that would not be captured in these data
- 20 because either they're local trains out of
- 21 Kendleton. I'm not sure there are any of those, but
- if there were they wouldn't be picked up because

- $^{
 m l}$ those trains don't go to Laredo. And there are
- trains that come through Laredo and are interchanged
- with BNSF at Robstown or are locals that go to Corpus
- 4 Christi. Corpus Christi isn't labeled here, but
- 5 it's just to the east of Robstown where UP's red line
- 6 and the CPKC blue line intersect. That's just
- ⁷ industrial trackage in that area.
- 8 The BNSF trains wouldn't fit this
- 9 reporting paradigm because at Robstown BNSF there's
- 10 an interchange with BNSF. There's some dwell there
- 11 and then BNSF would take the train north across the
- 12 UP trackage rights that it has through Bloomington
- and instead of turning at Bloomington like CPKC --
- well, I don't know if this dot is actually in the
- 15 right place, but the CPKC's trains turn just past
- where that dot is shown and head up to Victoria.
- 17 BNSF trains would continue straight at
- the location to I think a point called Algoma, which
- is off the map and then they turn and head up through
- 20 Rosenberg on the green line completely off of our
- radar, so we don't have a way to capture those trains
- over this segment, other than the portion of the

- 1 movement between Laredo and Robstown.
- 2 So that is Rosenberg/Laredo and I think
- that brings us to our planned break.
- DIRECTOR BRENNAN: Yes, it does. So just
- one clarifying question here, David. Can you show me
- 6 your little green light, yellow light, red light for
- 7 this section here?
- 8 MR. MEYER: Yes. It was all green. It's
- 9 a prior slide. It's all green because we can identify
- 10 all of the CPKC trains that go from Rosenberg to
- 11 Laredo and vice versa and have reliable access to
- 12 complete information about those trains.
- DIRECTOR BRENNAN: Okay. Thank you very
- much. We are 2:30. We will be taking a short break
- 15 and I hope that we will be able to finish well before
- 16 my proposed time today. See you all in 30 minutes.
- 17 Thank you very much.
- 18 (Whereupon, at 2:30 p.m., a break was
- 19 taken.)
- DIRECTOR BRENNAN: Okay. We are all
- 21 back. David, thank you. So we are here at 3
- o'clock. We are scheduled to go to 5:00. We will,

- 1 barring any extraordinary substances, if it turns
- out we have more to do at 5 o'clock, we'll likely try
- 3 to reschedule, go maybe a little bit over, but we
- 4 have to be courteous to our court reporter. But I do
- 5 think we're ahead of schedule, so I'm fully expecting
- 6 that we'll be able to wrap things up before then.
- 7 MR. MEYER: I'm optimistic. Certainly
- 8 the remaining operating metric issues are fairly
- 9 straightforward, I will say, with one exception for
- 10 Laredo, which we can talk about now.
- So, Todd, if you have the PowerPoint,
- 12 let's go to Texas Laredo Bridge, Slide 44, I think.
- 13 (Slide 44)
- MR. MEYER: So this is the Board's
- 15 Appendix B language. I think everything here is
- straightforward and I'll explain why, with the
- exception of the last item, which we're having
- trouble thinking about and I don't think is likely to
- 19 be feasible, but let's go ahead to the map on the
- 20 next page.
- 21 So this is a detailed map of Laredo. I
- 22 think it's a schematic rather than to scale. So

- there's the UP line coming in from the North. UP's
- track comes all the way to a switch that's just north
- of the International Bridge, CPKC's former Tex-Mex
- 4 line comes in from the East pass Laredo yard, comes
- 5 through downtown Laredo and heads to the bridge
- 6 somewhere in the middle of the bridge, I think, is
- where the Mexican border is. In any event, that's
- 8 the CPKC route from Robstown and ultimately from
- 9 Houston.
- South of the bridge, Mexico, that's still
- 11 legally Kansas City Southern de Mexico. It will
- eventually be known as CPKCS de Mexico, but it will
- be a separate entity. There is a yard just -- well,
- just -- relatively close to the border that's called
- 15 the Nuevo Laredo yard. Nuevo Laredo is the Mexican
- 16 side of the border city name. And then farther from
- 17 the border the major yard in this complex is Sanchez
- 18 yard. When I say major, I mean in Mexico.
- 19 And there have been place processes for
- 20 many years between KCS and UP to track, monitor,
- cooperate, with respect to the operations over the
- 22 bridge and I don't know how much detail is necessary

- here, but there are at least currently directional
- windows that are designed to enable bridge operations
- 3 to handle, maximize the throughput during the course
- 4 of any given 24-hour period by having -- I think they
- 5 are four-hour windows northbound then southbound,
- then northbound then southbound and there's a very
- 7 cooperative process between UP and KCS to keep track
- 8 of how the bridge is being operated and whether the
- 9 capacity of the bridge is being fully exploited.
- 10 So because of that process most of the
- 11 metrics that are requested by the Board are easy to
- 12 report directly from that daily, ultimately weekly,
- monthly, et cetera, reporting of bridge operations.
- 14 If we go to the next page, we can do all these things
- 15 for both CPKC and UP. And I'll show you how we do
- it from the data that I've described on the next
- 17 page.
- So this is a snip directly from one of
- 19 the spreadsheets that contains the entries from the
- 20 folks. I think they're based in Mexico who are
- recording this information on an ongoing basis,
- 22 drawing from the available sources in Laredo to

- describe the operation.
- 2 And this is depicting just two actual
- 3 trains. They're actual movements that were recorded
- on the 15th of April during one of the windows, so
- 5 this window must be 2:00 in the morning to 6:00 in
- 6 the morning, but I could be wrong, maybe it's in the
- 7 afternoon. Both of these trains were northbound
- 8 trains which kind of suggests it was a northbound
- 9 window.
- One was a CPKC train and one was a UP
- 11 train and then there is a time when the train cleared
- 12 the bridge, which is the second from the last column
- on this snip. So you can identify the trains that
- 14 cross the bridge within a certain 24-hour period or
- 15 seven-day period. We can identify the number of UP
- trains, the number of CPKC trains. There's an
- 17 indication of the length of the train, which is
- 18 circled in the center there. Those are meters.
- 19 We'd convert from meters in order to report in feet.
- 20 And then for purposes of the occupancy
- 21 metric, we would use two fields that are already
- 22 recorded, so there this -- and the actual

- 1 calculation is here too, but I'll tell you how it's
- ² arrived at. There is a field for a set-to bridge,
- 3 which is the time the train was moved onto the bridge
- 4 and there's a field for the time when the train
- 5 cleared the bridge.
- And you can see the CPKC train took 20
- minutes on the bridge, the UP train took 17 minutes
- 8 on the bride and that would be what would be report.
- We report the average occupancy time for the period,
- 10 UP and CP, very straightforward. And so this is
- something we can do and we think these records would
- 12 take us back five years and these reporting processes
- are in place and sitting here now we don't have a
- reason to think they can't be continued for the
- duration of the oversight period.
- So let me pause there and ask any
- questions about this so far?
- DIRECTOR BRENNAN: No. That seems
- understandable.
- MR. MEYER: Okay. Now were this gets
- difficult for us is in thinking about the question
- 22 that has been asked about minutes held prior to

- 1 movement over the bridge. And the reason this is
- difficult is remember when we were looking at Neches
- 3 River Bridge the Board asked for the same statistic
- 4 and in that context we have train movements that were
- 5 coming from somewhere away from Beaumont and heading
- 6 across the bridge to go to somewhere else.
- 7 The cross the bridge to go somewhere is
- 8 less relevant for purposes of this statistic when
- 9 we're talking about a through train movement that's
- 10 encountering the bridge as an intervention in that
- 11 route. Here, if you go to the map -- and this is an
- interconnected terminal and also an international
- border. And one of the reasons that's important is
- 14 because there are no through train crews that operate
- on these trains.
- If a train is moving between Sanchez yard
- 17 and Laredo yard, there are international CPKC
- international crews that are basically terminal crews
- 19 that -- you know just some work back and forth during
- 20 the course of the day and hop on trains when they're
- ready to be sent to the bridge and then get on
- 22 another train heading in the other direction, et

- 1 cetera.
- For UP trains, UP crews can't come across
- the border into Mexico. I think there is, and my
- 4 understanding is there are discussions about
- 5 extending the international crew concept to trains
- 6 moving between Sanchez yard and UP that predate the
- 7 transaction and I don't know the status. I think
- 8 there may be labor issues there that I don't fully
- ⁹ understand.
- In any event, the UP crews are not
- approaching the bridge and then heading across,
- 12 right, so all UP trains would come in and the UP crew
- would get off the train and then an international
- 14 CPKCM crew would get on the train. But in all of
- 15 these cases the trains are not sent towards the
- bridge from the places where the crews would be
- 17 getting off of them or onto them until the bridge had
- 18 a slot available.
- 19 So when we look at the data that's
- 20 gathered by this local process that you saw some of
- the fields for a minute ago, there's nothing like a
- 22 minutes train is held waiting for bridge. There is

- $^{
 m l}$ an attempt to monitor how efficiently the bridge
- 2 capacity issue lies, so there's an effort to keep
- 3 track of how long the bridge sits empty waiting for
- 4 the next train, which is really trying to say can we
- 5 identify situations where the available capacity at
- 6 the bridge was underutilized because of something
- 7 that caused the next train available to be slow
- 8 getting to the bridge. And in that connection, we
- 9 keep track of situations where a train that departed
- 10 for the bridge took longer than one would have
- expected and things like it was a heavy train, so it
- moved slowly or things like there's some mechanical
- issue that lead to the train being delayed reaching
- the bridge. But those aren't really statistics about
- 15 holding for the bridge. Those are statistics that
- 16 reflect inefficiencies in getting across.
- 17 DIRECTOR BRENNAN: So I think the -- and
- 18 again, this is somewhat difficult because the Board
- 19 said what it said and the Board asked what it asked
- 20 for. But if you had to ask me what do you think the
- 21 Board was driving at with this minutes held at the
- 22 bridge concept, the Board was looking for a way to

- gather insight into potential discriminatory behavior
- 2 that would disfavor UP here.
- MR. MEYER: Right.
- 4 DIRECTOR BRENNAN: Now thank you for
- 5 explaining the operations here in the Laredo Nuevo
- 6 Corridor where you have these four-hour blocks,
- 7 northbound blocks, southbound blocks alternating
- 8 that. That makes sense to me from a standpoint of
- 9 trying to maximize the efficiency of the bridge. I
- 10 guess just casting about, one thought would be how
- 11 many times is a UP train ready to go and somehow
- doesn't get to hit the first window that was
- available to it to have to wait for a subsequent
- opportunity to get across and how does that compare
- with the KCS performance across the bridge?
- 16 Something along those lines is I think what the Board
- is trying to get at, but I completely understand the
- 18 sense that there is no waiting for the bridge. You
- 19 get dispatched to the bridge and everybody's waiting
- until the moment they get their ticket.
- MR. MEYER: Right. And I think on this
- one our current thought is it's going to be difficult

- to have a meaningful, consistent, reliable statistic.
- I totally hear where you're coming from on the
- 3 concept of a train that was ready to cross during a
- 4 window, but couldn't because the window had so much
- 5 room for so many trains and whose trains got to cross
- 6 during that window, that kind of conceptual concept.
- And I think we probably have some more
- 8 homework that we can do to make sure that we're right
- 9 about how we might go bout tracking that
- 10 consistently. I think there are probably things like
- daily lineups that are discussed at a local level in
- 12 advance of the upcoming day or upcoming windows.
- 13 Trains anticipated to be crossed, but I know enough
- 14 to know that that's kind of estimated as well. If
- 15 the trains makes it from San Antonio then it'll make
- it, but if it doesn't, it doesn't. What I think what
- we want to pin down, and it maybe, Nick, already has
- more certainty than I do about this. But we can try
- 19 and pin down whether there is -- because it's not in
- the data that we've looked to here, whether there's
- 21 another source of data for when a train was declared
- ready to have a crew sent to it if the bridge had

- 1 room to take it, something like that.
- I am not aware of that being something
- that's reliably tracked, but that I hear that in the
- 4 spirit of what you're getting at and I understand how
- 5 that --
- DIRECTOR BRENNAN: Yes. And I think that
- you can appreciate that we have a court reporter
- 8 here. We are preparing to work with you to identify
- 9 whatever redactions are necessary, but it's our
- 10 expectation that at some point this conversation will
- be released in transcript form and obviously Union
- Pacific and other people will have an opportunity to
- read this and they might come in and weigh in with
- their thoughts as well, no doubt.
- But I mean that is, I think, the gravamen
- 16 of what he Board was trying to do here, is just as
- 17 part of its oversight responsibilities to ensure that
- 18 a combined CPKC network was operating in an
- 19 equitable fashion with respect to this bridge and
- also to the Neches River Bridge. And that, I think,
- is where the Board is trying to get at with its delay
- 22 minutes. And if there's some alternative suggestion

- that you think gets at the spirit of that, the Board
- 2 might very well take a look at that and consider it
- in lieu of this particular metric that we proposed.
- 4 And I totally appreciate where you're coming from,
- 5 David, in terms of you can't give what you can't
- 6 give.
- 7 MR. MEYER: Right. No, I mean totally
- 8 understood and we will think harder about what we can
- 9 do objectively. And one of the things that has
- 10 occurred to me as I thought about various options is
- the importance of measuring something that's not,
- shall we say, controllable by or manipulable by one
- of the participants in the process, right?
- So if you were to define a process which
- was, you, railroad would report to me when the train
- is ready and I'll use that number as my metric you
- 17 can see how there may be incentive to report like
- 18 subjectively about those things in order to yield a
- 19 statistic that may yield --
- 20 DIRECTOR BRENNAN: Of course. It works
- in the other direction as well.
- MR. MEYER: Absolutely. And so we really

- 1 are looking for something that's an observation by a
- 2 reader or a signal indication or something that's not
- manipulable. And here the challenge so far is that
- 4 we don't know were we would pull that measure and
- 5 have it be comparable and meaningful and consistent,
- 6 but we'll keep thinking about it. And if we can
- 7 arrive at something that provides insight into the
- 8 question you're outlining, which I think is a fair
- 9 way of thinking about why the Board would've been
- interested in such a metric, we will certainly let
- 11 you know the progress we make.
- DIRECTOR BRENNAN: Thank you. Appreciate
- 13 that.
- MR. MEYER: With respect to the remainder
- of the geographies, they're all Chicago area
- 16 geographies. I think the issues are pretty
- 17 straightforward and I imagine we can tick through
- them relatively quickly. So we'll start with Randall
- 19 Road to B17, so that's from essentially Bensenville
- 20 yard, train operations to and from the West.
- If you go to the next slide, you'll see
- everything lights up as green and here's how we're

- 1 proposing to fill in these data points. We've got
- 2 train movement data with events at Randall Road which
- is where Metro ownership and CP ownership transitions
- 4 and at Tower B17, which is at the west end of
- 5 Bensenville. We would capture trains that move between
- 6 those two points that would necessarily be avoiding
- 7 -- inadvertently capturing the trains that go from
- 8 Bensenville past Tower B17 and head north to
- 9 Milwaukee or come from Milwaukee, but we're
- 10 consciously avoiding inadvertently counting those
- 11 trains. We're counting the through trains, this
- 12 part of the segment, and the train movement event
- data we believe will give us consistent reads on the
- 14 number of trains, the lengths of those trains and the
- 15 transit times for those trains between those two
- 16 points. I think that all is very straightforward.
- 17 It gets a little more complicated east of
- 18 Bensenville, so this is from Bensenville to the east.
- 19 Tower A5 is where you see the yellow line, which is
- 20 Metro's Milwaukee west line, intersecting the grey
- 21 line, which is the Milwaukee District north line.
- 22 Tower A5 is that juncture point and if you continue

- $^{
 m l}$ you'll see this yellow here. The yellow is here
- because of the time period for which we will have
- 3 data.
- Going to the next slide, so this is a
- 5 zoom in on the geography. So we're able to identify
- 6 CPKC trains that move between Tower B12 and A5 by
- ⁷ identifying the trains that pass Tower B12, head east
- 8 out of Bensenville. And we have other train event
- 9 movement information north of Rondout. You see the
- 10 purple north. And then we would be catching all only
- the trains going in and out of Bensenville yard from
- 12 the east, but we would check to make sure that we
- weren't inadvertently capturing a train that operated
- 14 between Tower A20 and Bensenville on the west end by
- 15 removing those trains using the AEI train event --
- 16 I'm sorry, not necessarily AEI. The train event data
- there between B17 and Bryn Mawr on the CPKC short
- 18 segment before UP trackage rights.
- 19 So that would identify the trains that
- are moving through between B12 and A5 and then
- 21 reverse.
- 22 That wouldn't give us the transit times.

- $^{
 m l}$ We don't have any readers that would allow us to get
- transit times across that segment. And the way we
- would do it is using the locomotive GIS data that
- 4 you've heard us talk about and we'd have a coordinate
- 5 at B12 and a coordinate at A5 and we'd measure
- 6 transit times between those two points.
- 7 So the issue there again is the GIS data
- 8 would only take us back in time in the past to about
- 9 mid-2021.
- 10 DIRECTOR BRENNAN: And you don't have
- 11 this data because these are Metra's lines and not
- 12 yours and you don't have access to their data.
- MR. MEYER: Correct.
- DIRECTOR BRENNAN: Okay. Well, I mean it
- wouldn't shock me if Metra might proffer its
- 16 historical data to the Board or to you. We shall see
- what comes of that, if anything comes of that, but I
- understand why it is you are proposing to do what
- 19 you're doing here.
- MR. MEYER: Okay. The next segment is
- 21 from A5 to Rondout and I think you'll recognize the
- 22 map. I'm sorry. I should go back. With respect to

- 1 the prior two segments we just discussed, the Board
- did spell out that it would like to get train counts
- directionally and that's not a problem. We can
- 4 report separately trains departing A5, departing B12
- for this segment. And for the prior segment, we can
- 6 report trains departing Randall Road and departing
- 7 B17. There was I think a typo in Appendix B. If we
- 8 go to that language for the very first segment, the
- ⁹ prior one, this is a clip directly from Appendix B
- 10 and it referred to the split between A5 and B12.
- And I think that was probably just an
- inadvertent cut and paste that didn't get adjusted,
- so as your template does, we've interpreted that as
- 14 referring to trains departing Randall Road and
- trains departing B17, just for clarity.
- DIRECTOR BRENNAN: I think that's a fair
- way to understand that particular weirdness.
- MR. MEYER: Okay. Fair now. And now I
- 19 guess the other thing there's also two references to
- transit times here, so we're planning to report
- 21 average transit time and maximum transit time?
- 22 There are two bullet points that refer to that and I

- don't know how to interpret that, but I assume we
- 2 report it just once.
- DIRECTOR BRENNAN: I think that's --
- 4 MR. MEYER: If we move to the final
- 5 segment, so this is A5, to Rondout it's really the
- 6 same story. It's likely to be essentially the same
- 7 trains. These are trains that would be moving -- you
- 8 know the trains that leave Bensenville and pass A5
- ⁹ are trains that are turning left at A5 and heading up
- 10 to Rondout and beyond. And the trains that are
- between Rondout and A5 are turning and heading west
- 12 to Bensenville.
- So as a general proposition, it's likely
- 14 to be the same trains, but that's not how we're going
- 15 to be identifying them. We're going to be
- 16 identifying them in the way shown on the annotated
- map, which is few slides later.
- 18 So we have the same train movement event
- 19 records to identify trains that pass the sensor on
- 20 the north and then enter Bensenville from the east or
- vice versa and did not come on the segment between
- 22 Tower A20 and Tower B17 and hat would indicate that

- $^{
 m l}$ the train went pass Rondout and A5.
- 2 And then for transit times, again, we
- don't have sensors at those locations, so we have to
- 4 go to the GIS data to identify those times and same
- 5 limitations on the date range for availability of
- 6 that data for the same reason.
- 7 And unless there are questions, that
- 8 brings us to the final segment, which is Sabula
- ⁹ Junction to River Junction along the Mississippi
- 10 River. There is one additional item that the Board
- asked for here, the status of capacity expansion
- work. I'll cover that at the end. That's a unique
- aspect of the reporting here and not captured in your
- templates for understandable reasons, but it's the
- same metric we're familiar with for the reporting on
- train counts and transit times and length.
- So next slide is the map of the segments,
- so Chicago is east to the map, to the right of the
- 19 map. The Twin Cities is just to the north of the
- 20 map. Kansas is down and to the left. Sabula to
- 21 River Junction is along the Mississippi River. And
- 22 the good news is on the next -- well, maybe two pages

- later where we have the map we have train event data
- that will allow us to report times or identify the
- 3 trains that are moving between the two points and
- 4 report times and lengths without any complication, I
- 5 think.
- 6 For purposes of the status of capacity
- 7 work, what I think the Board was referring to there,
- ⁸ if we go to the next slide, is the fact that there
- 9 are four merger-related projects that we identified
- 10 in the application, installation of additional CTC
- 11 between Sabula Junction and Marquette. The
- installation of a siding up near River Junction.
- 13 That's at Brownsville, Mile Plus 155, and then two
- other sightings between Marquette and Sabula
- 15 Junction.
- The sidings, at least, were work that was
- 17 addressed in the environmental process. The plan
- here, I think, would be that with each of our monthly
- 19 reports we would provide area synopsis of the status
- of that work, probably don't need a lot of detail,
- but not yet underway or grading commenced or track
- work underway or something like that is along the

- lines of what we anticipate reporting so that people
- would understand where in the lifecycle of those
- 3 projects were and if we had information about the
- 4 anticipated in-service date we'd probably be able to
- 5 provide that as well. And that's the end of our
- 6 presentation.
- DIRECTOR BRENNAN: Well, thank you. Ian,
- 8 do you have any questions for the folks at CPKC?
- 9 MR. ANDERSON: Yes. Thanks, David, for
- the representation.
- And I just think we covered it earlier
- 12 with respect to the data dictionary that it was sort
- of a helpful icebreaker for starting the conversation
- today, but as we've talked about, there's a lot of
- 15 flexibility in terms of what's going to be reported
- and some adjustments that I think that we would make
- going forward, specifically like with the gateways,
- 18 for example, doing those by FSAC rather than by the
- 19 Rule 260 junction codes. But I think we'd be able to
- 20 capture all of that as we iterate, so that was just
- one thing that we just had on the table. Were there
- 22 any questions form you, David, or the rest of the

- 1 team about the data dictionary?
- MR. MEYER: There was one category of
- question and I'll ask the team to chime in with more
- 4 specifics, but there were some of the notes fields
- with respect to the EP724 and 770 reporting that
- 6 looked to us that they had notes that were both
- 7 format related, which make sense. And then were also
- 8 seemingly notes about the compilation of data from
- 9 multiple railroads that probably were relating to
- 10 maybe your own internal processes to compile the
- data or just seemed otherwise possibly out of place.
- I want to make sure we're not
- misunderstanding what's being asked for us, so if you
- 14 want to take a look at those and let us know if
- 15 there's something we should be taking away from that.
- 16 There were notes on items that talked about reporting
- by railroad, for example.
- MR. ANDERSON: I understand, yes, what
- 19 you're talking about. Yes. With the railroad I
- think just in terms of thinking about going backwards
- and going forwards in terms of the look-back data
- versus the ongoing reporting. So for ongoing

- 1 reporting at some point in the future there would be
- 2 consolidated CPKC data and then until that point
- happens there's going to be, right, CP data and KCS
- 4 data separate, so I think that's why there's all
- 5 these reference to the railroad.
- 6 MR. MEYER: I see. That makes sense.
- 7 MR. ANDERSON: Yes. Yes.
- B DIRECTOR BRENNAN: Just on this point, I
- 9 mean the Board has approved your control application
- 10 and we understand that for the historical data and
- 11 for some short period of time for the ongoing data
- 12 there might be a need for you to report that data by
- 13 the former CP and the Legacy KCS. That's fine. We
- understand. But at some point that'll come to an
- 15 end, so I think we're trying to be as flexible as
- possible to accommodate how that evolves in the time
- 17 it evolves.
- MR. MEYER: Understood. Okay, that makes
- 19 total sense now that I understand what you meant by
- 20 railroad. I probably should've figured that out
- 21 myself.
- 22 So Todd and others, are there other

- 1 specific questions that you had looking at the data
- dictionary where you wanted to flag something, a
- 3 question?
- 4 MR. WORKMAN: I don't think there's
- 5 anything significant there. I mean the only things
- 6 that I noted were the weekly unplan re-crew count
- 7 shows as having five decimal places, but to me, that
- 8 has to be an integer, so I'm not going to break up
- 9 the weekly total number of unplanned crews, unless
- we're talking about a daily average in that, so a
- 11 little thing like that.
- MR. ANDERSON: Thank you for observing
- that, yes, no partial crews, only whole crews.
- 14 That's right.
- MR. WORKMAN: And the only other thing
- that I'd noticed with Chicago seven-day average
- 17 transit number. I'm not super familiar with that or
- 18 familiar with it at all. I know it's published in
- 19 the 724 summary data that the Board puts out, but we
- do not have a submission that incorporates that item,
- 21 so that's just something that I just noted it as
- 22 something as something I didn't understand.

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Page 194 1 MR. ANDERSON: No, that's right. There's 2 two Item 8s. One of the Item 8s applies to railroad. 3 The other Item 8 applies to a different reporting 4 entity, the Chicago Transportation Coordination 5 Office and so that is a different data definition 6 that is not part of the metrics here. So thank you 7 again also for pointing that out. 8 MR. WORKMAN: Okay. Thank you. That's 9 it. 10 DIRECTOR BRENNAN: All right. 11 certainly would like to thank the folks at CPKC for 12 making themselves available. And David, you 13 represented them today extensively and we appreciate 14 the time that you put in to get your knowledge up to 15 speed. 16 I would just like to say again that if 17 there are any questions, as look at the data 18 dictionaries, to feel free to contact us and we can 19 try to resolve some of those statements through 20 simple, ordinary email exchanges. But right now we 21 are grateful for the information that you've given us 22 today and we are going to take it back and think

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 m l}$ about it and we will either be in touch with you in a
- 2 similar kind of setting at some future date or
- perhaps the Board itself will issue a subsequent
- 4 decision in which it specifies, by Order, what is to
- 5 be reported, what the cadence is going to be, and
- 6 things of that nature. So we will be looking at the
- 7 transcript of today's event as we consider and make
- 8 our plans and preparations.
- 9 I would expect that this will move
- 10 reasonably quickly. The Board is eager to get all of
- this going, has no desire to delay, so I would expect
- that you will be hearing ins some form or fashion
- from the Board or from us in the not-too-distant
- 14 future.
- Roberta Workman, can you make sure that
- 16 we can capture and save a copy of the transcript of
- 17 the Zoom call here that has a closed captioning AI
- that captures that?
- MS. WORKMAN: Yes.
- DIRECTOR BRENNAN: Okay. David, we will
- 21 mail you a copy in advance. And of course, we will
- 22 end you over, as soon as it's available to us, the

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- 1 court reporter's transcript and feel free to send it
- 2 back to us with whatever proposed redactions you
- think are appropriate. Mindful, of course, that this
- 4 is something that we are releasing to the world. It's
- 5 part of our oversight. It's part of our good
- 6 government and transparency effort, so make sure
- ⁷ that the redactions are appropriate and no more than
- 8 we have to.
- 9 MR. MEYER: Understood.
- DIRECTOR BRENNAN: And I think, Adam,
- Jessica, do any of you have anything to say before we
- 12 close this out?
- MS. CAINE: Just a reminder that also
- 14 copies of the slides should also be submitted as
- 15 well.
- 16 DIRECTOR BRENNAN: Yes. And an email
- version and specified in an email where they should
- be going, where the slide should be sent. Is it
- 19 going through just the normal e-filing system or how
- should the send them to us?
- MS. CAINE: I think if you can send them
- to the STB's Hearings mailbox, we'll just start from

- 1 there.
- DIRECTOR BRENNAN: Very good. Thank you.
- MR. MEYER: We'll follow up there with a
- 4 redacted version that we're comfortable with for the
- 5 public record and a full version of what you saw and
- 6 then the Hearings mailbox. And I think we have some
- 7 follow-up items that we'll be taking back and
- 8 thinking harder on, that Laredo point, in particular.
- 9 And mindful of the fact that things may move quickly,
- 10 we'll try to get back to you no later than -- I'm not
- going to commit. That's silly, but I'm going to aim
- 12 for this week with what we think we can do so that
- we're reporting something, whatever we can report
- within our knowledge for a particular metric.
- DIRECTOR BRENNAN: I appreciate that. So
- 16 I don't think I have anything else, so David, thank
- 17 you all and your crew. Appreciate it very much and
- we look forward to having a smooth and easy oversight
- 19 and monitoring process with respect to the provision
- 20 of data back and forth. Hope for it to be smooth and
- easy on every other dimension, but as far as this is
- 22 concerned, this is what we're working on today.

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                  MR. MEYER: Understood. Appreciate it.
2
    Thank you.
3
                  DIRECTOR BRENNAN: Bye now.
                  MR. MEYER: Bye-bye.
5
                  (Whereupon, at 3:42 p.m., the technical
6
    conference was concluded.)
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1	Page 199 CERTIFICATE OF COURT REPORTER
2	
3	I, BALA CHANDRAN, Court Reporter, do hereby certify
4	that that the testimony contained herein is a true
5	record of the testimony given by said witness, and I
6	further certify that I am neither attorney nor
7	counsel for, related to, or employed by any of the
8	parties to the action in which this statment is
9	taken; and, further, that I am not a relative or an
10	employee of any attorney or counsel employed by the
11	parties hereto, or financially interested in the
12	action.
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16	Bala Chandran
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