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Michael H. Higgins, Acting Director  
Office of Public Assistance, Governmental Affairs and Compliance  
United States Surface Transportation Board  
395 E Street, S.W.  
Washington, D.C. 20423

Dear Acting Director Higgins:

Attached please find Canadian Pacific's<sup>1</sup> submission of its 2021 Q1 US accessorial and demurrage revenue data per the request in the Board's May 28, 2021 letter.

If you need additional information, please do not hesitate to give me a call. Thank you.

Sincerely,

Charles W. Webster

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<sup>1</sup> Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota and Eastern Railroad Corporation, Delaware and Hudson Railway Company, Inc., and Central Maine & Quebec Railway US Inc. operate.

CP US Accessorial & Demurrage Revenues

Soo Line Corporation (SOO)				
Demurrage and Accessorial Revenues				
\$ in Thousands				
	<u>1Q2019</u>	<u>2Q2019</u>	<u>3Q2019</u>	<u>4Q2019</u>
Demurrage	<u>11,166</u>	<u>7,007</u>	<u>7,074</u>	<u>7,090</u>
Accessorial	<u>3,013</u>	<u>2,899</u>	<u>3,411</u>	<u>3,054</u>

	<u>1Q2020</u>	<u>2Q2020</u>	<u>3Q2020</u>	<u>4Q2020</u>
Demurrage	<u>5,770</u>	<u>4,365</u>	<u>3,641</u>	<u>4,236</u>
Accessorial	<u>2,754</u>	<u>3,113</u>	<u>2,470</u>	<u>3,189</u>

	<u>1Q2021</u>
Demurrage	<u>7,482</u>
Accessorial	<u>2,708</u>

1) Demurrage includes charges which may be assessed under the following tariff items in CP's published supplemental tariff documents (<https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs>):

- Tariff 2 Items: 11, 13, 15
- Tariff 3 Items: 38, 51 - 54
- Tariff 5 Items: 4, 6 – 8, 10, 17
- Customer Storage Contracts

2) Accessorial includes charges which may be assessed under the following tariff items in CP's published supplemental tariff documents (<https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs>):

- Tariff 2 Items: 1, 5 – 9, 18, 21 – 25, 36, 30 – 32, 38, 41, 46, 51 – 55, 61, 73, 95
- Tariff 3 Items: 3, 11, 12, 14, 21 – 23, 30 – 32, 35 – 37, 39 – 42, 61, 62, 64 – 67, 71 – 73, 80 – 85, 89, 91, 92, 95
- Tariff 5 Items: 1, 3, 16, 19
- Tariff 8 Items: 11, 13
- Tariff 7551