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The Honorable Ann Begeman, Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

Dear Chairman Begeman:

Attached please find Canadian Pacific's¹ submission of its 2019 Q4 US accessorial and demurrage revenue data in response to your letter of December 17, 2018.

If you need additional information, please have your staff give me a call at (630) 860-4161.

Sincerely,

Charles W. Webster

¹ Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota and Eastern Railroad Corporation, and Delaware and Hudson Railway Company, Inc. operate.

CP 2019 Q4 US Accessorial and Demurrage Revenue¹

Type	Q4 2019
Accessorial	\$3,054,411.00
Demurrage	\$7,090,018.59
Grand Total	\$10,144,429.59

	Q4 2019	Associated Tariffs
Accessorial (below)	\$3,054,411.00	
Container Gate Charges - 40103	\$690.54	Tariff 3 Item 61
Container Inspection - 40102	\$3,622.46	Tariff 3 Item 21
Container Terminal Service - 40100	\$663,770.86	Tariff 3 Item 62
Cross Border Hold - Intermodal - 40109	\$216,846.00	Tariff 3 Items 80, 81
Dangerous goods surcharge - 40190	\$1,219.93	Tariff 8 Item 13
Diversion - Carload - 40128	\$268,620.69	Tariff 2 Item 41
Diversion - Intermodal - 40112	\$8,954.98	Tariff 3 Item 3
Grain Penalty Revenues - 40125	\$84,305.46	Grain Car Auction Related Charges
Handling - Intermodal - 40111	\$136,997.04	Hazardous material surcharge
International Equipment in Domestic Repositioning - 40108	\$61,938.56	Contractual Charges - Domestic Repositioning
Manual BOL Service Fees - 40165	\$252.96	Tariff 3 Item 3
Misc Carload Handling - 40168	\$138,272.77	Tariff 2 Items 5, 15, 23, 32, 46, 51, 73
Miscellaneous - 40180	(\$10,200.29)	Tariff 3 Items 62, 72
Origin or destination delays - 40174	\$177,291.06	Tariff 2 Items 15, 31, 32
Other cannot continue transit - 40176	\$7,130.00	Tariff 2 Items 18, 46
Payment administration charges - 40179	\$3,850.00	Tariff 2 Item 5
Pick-up and Delivery - 40110	\$17,185.01	Tariff 3 Items 35, 36, Tariff 7551
Cross Border Hold - Carload - 40129	\$34,617.68	Tariff 2 Items 9, 15, 46
Shipping Documentation Charges - 40173	\$67,190.03	Tariff 2 Items 1, 5
Special Switch Train - 40126	\$56,875.00	Tariff 2 Items 36, 38
Switching - 40171	\$1,002,311.59	Tariff 2 Items 21, 22, 23, 24, 30, Contractual Switching Charges
Unsafe / improperly loaded car - 40177	\$115,742.49	Tariff 2 Items 8, 18, 51, 54, 55
Weighing - 40135	(\$400.82)	Tariff 2 Item 61
No-bills - 40169	\$0.00	N/A
Car Adjustments – 40178	(\$2,673.00)	Tariff 2 Item 53

¹ CP's supplemental service tariffs are accessible on our website here. <https://www.cpr.ca/en/customer-resources/pricing-and-tariffs>

Demurrage (below)	\$7,090,018.59	
Container Storage - 40101	\$2,172,283.90	Tariff 3 Items 51, 52, 53, 54
Intermodal Container Detention - 40131	\$170,135.57	Tariff 3 Items 30, 38, 51, 54
Short-Term Railcar Asset-Use (Demurrage) - 40132	\$4,046,824.21	Tariff 2 Items 11, 13, 15
Short-Term Train Asset-Use (Train Staging/Detention) - 40133	\$18,534.61	Tariff 5 Items 4, 8
Long-Term Asset-Use (Car/Train Storage) - 40134	\$682,240.30	Tariff 2 Items 15, 23
Grand Total	\$10,144,429.59	