January 28, 2021

The Honorable Ann Begeman, Commissioner
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C.  20423

Dear Commissioner Begeman:

Attached please find Canadian Pacific’s\(^1\) submission of its 2020 Q4 US accessorical and demurrage revenue data per your May 7, 2020 letter.

If you need additional information, please have your staff give me a call. Thank you.

Sincerely,

/s/ Charles W. Webster

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\(^1\) Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota & Eastern Railroad Corporation, Delaware and Hudson Railway Company, Inc., and Central Maine & Quebec Railway US Inc. operate.
### CP US Accessorial & Demurrage Revenues

<table>
<thead>
<tr>
<th>Soo Line Corporation (SOO)</th>
<th>Demurrage and Accessorial Revenues</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ in Thousands</td>
<td>1Q2019</td>
</tr>
<tr>
<td>Demurrage</td>
<td>11,166</td>
</tr>
<tr>
<td>Accessorial</td>
<td>3,013</td>
</tr>
</tbody>
</table>

1) Demurrage includes charges which may be assessed under the following tariff items in CP’s published supplemental tariff documents ([https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs](https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs)):

- Tariff 2 Items: 11, 13, 15
- Tariff 3 Items: 38, 51 - 54
- Tariff 5 Items: 4, 6 – 8, 10, 17
- Customer Storage Contracts

2) Accessorial includes charges which may be assessed under the following tariff items in CP’s published supplemental tariff documents ([https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs](https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs)):

- Tariff 2 Items: 1, 5 – 9, 18, 21 – 25, 36, 30 – 32, 38, 41, 46, 51 – 55, 61, 73, 95
- Tariff 3 Items: 3, 11, 12, 14, 21 – 23, 30 – 32, 35 – 37, 39 – 42, 61, 62, 64 – 67, 71 – 73, 80 – 85, 89, 91, 92, 95
- Tariff 5 Items: 1, 3, 16, 19
- Tariff 8 Items: 11, 13
- Tariff 7551