ID-189438 STB FD-32760 (SUB28) 7-8-98 A

### MAYER, BROWN & PLATT

2000 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20006-1882

ERIKA Z. JONES
DIRECT DIAL (202) 778-0642
ejones@mayerbrown.com

MAIN TELEPHONE 202-463-2000 MAIN FAX 202-861-0473

July 8, 1998

#### **VIA HAND DELIVERY**

Office of the Secretary Surface Transportation Board Case Control Unit 1925 K Street, N.W. Washington, DC 20423-0001 ENTERED
Office of the Secretary

JUL - 9 1998

Part of Public Record



Re:

Finance Docket No. 32760 (Sub-No. 28)

**Dear Secretary Williams:** 

Enclosed for filing in the above-captioned proceeding are the original and twenty-five (25) copies of The Burlington Northern and Santa Fe Railway Company's Application for Terminal Trackage Rights, and a check for \$12,300 to cover the applicable filing fee. Also enclosed is a 3.5-inch disk containing the text of the filing in WordPerfect 6.1 format.

I would appreciate it if you would date-stamp the enclosed extra copy and return it to the messenger for our files.

## **FEE RECEIVED**

JUL - A . 1998

FEE RECEIVED

Sincerely,

Guilla J. gree FILE D

SURFACE TRANSPORTATION BOARD

SPORIATION BO

SURFACE TRANSPORTATION BOARD Erika Z. Jones

JUL - 8 1998

SURFACE

Enclosures

CC:

TRANSPORTATION BOARD

Parties of Record in Finance Docket No. 32760 (Sub-No. 26)

ENTERED
Office of the Secretary

**BEFORE THE** 

JUL - 9 1998

SURFACE TRANSPORTATION BOARD

Part of Public Record

Finance Docket No. 32760 (Sub-No. 28)

RECEIVED
JUL 8 1998
MAIL
MANAGEMENT
STB

THE BURLINGTON NORTHERN AND SANTA FE RAILWAY COMPANY
--TERMINAL TRACKAGE RIGHTS -THE TEXAS MEXICAN RAILWAY COMPANY

#### **APPLICATION FOR TERMINAL TRACKAGE RIGHTS**

Jeffrey R. Moreland Richard E. Weicher Michael E. Roper Sidney L. Strickland, Jr.

The Burlington Northern and Santa Fe Railway Company 3017 Lou Menk Drive P.O. Box 961039 Ft. Worth, Texas 76161-0039 (817) 352-2353

and

1700 East Golf Road Schaumburg, Illinois 60173 (847) 995-6887 Erika Z. Jones Adrian L. Steel, Jr. Kathryn A. Kusske Kelley E. O'Brien

Mayer, Brown & Platt 2000 Pennsylvania Ave., NW Washington, DC 20006 (202) 463-2000

FILED

JUL - 8 1998

SURFACE TRANSPORTATION BOARD

TRANSPORTATION BOARD

Attorneys for The Burlington Northern and Santa Fe Railway Company

July 8, 1998

**FEE RECEIVED** 

JUL - 8 1998

SURFACE TRANSPORTATION BOARD

#### **BEFORE THE**

#### SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760 (Sub-No. 28)

THE BURLINGTON NORTHERN AND SANTA FE RAILWAY COMPANY
--TERMINAL TRACKAGE RIGHTS -THE TEXAS MEXICAN RAILWAY COMPANY

#### **APPLICATION FOR TERMINAL TRACKAGE RIGHTS**

1

#### INTRODUCTION

The terminal trackage rights sought in this proceeding are related to and contingent upon The Burlington Northern and Santa Fe Railway Company's ("BNSF") Application For Remedial Conditions In Additional Oversight Proceeding in Finance Docket No. 32760 (Sub-No. 26) ("BNSF's Application For Remedial Conditions"). 1/2

In this Application, BNSF respectfully requests that the Surface Transportation Board ("Board") enter an order under 49 U.S.C. §11102 permitting BNSF to: (i) use a short segment of The Texas Mexican Railway Company ("Tex Mex") track between MP 0.00 at the International Bridge at Laredo, TX and the vicinity of MP 0.50, including over the International Bridge at Laredo; and (ii) equal access to use the International Bridge

This Application for Terminal Trackage Rights cross-references and incorporates by reference the Verified Statements of Ernest L. Hord ("Verified Statement of Mr. Hord") and Peter J. Rickershauser ("Verified Statement of Mr. Rickershauser"), which are included in BNSF's Application For Remedial Conditions.

for interchange purposes through establishment of defined operational windows for BNSF's use. Use of these rights by BNSF is necessary in order for BNSF to handle Mexican traffic via Laredo.

II

## DESCRIPTION OF THE TERMINAL TRACKAGE AND APPLICABLE AGREEMENTS

The trackage in Laredo consists of a segment totaling approximately 0.50 miles in length which leads to the International Bridge at Laredo. The trackage is currently used by Tex Mex and UP. Both Tex Mex and UP currently use the International Bridge for their international rail traffic to/from Mexico.

III

# THE REQUESTED TERMINAL RIGHTS SATISFY THE CRITERIA OF 49 U.S.C. §11102 AND SHOULD BE GRANTED

Under 49 U.S.C. §11102(a), the Board may require use of "terminal facilities, including main-line tracks for a reasonable distance outside of a terminal," if the Board finds that use to be "practicable and in the public interest without substantially impairing the ability of the rail carrier owning the facilities or entitled to use the facilities to handle its own business." The requested terminal rights satisfy each of these criteria.

First, as shown in Verified Statement of Mr. Hord and the maps attached hereto, the short segment of track and bridge subject to this application are classic terminal facilities. See Verified Statement of Mr. Hord at 24-25. The subject terminal facilities lie within the City of Laredo and its commercial area and are used for "switching and

verified Statement of Mr. Hord at 24-25; see also UP/SP, Decision No. 44, at 168; Rio Grande Industries, et al. -- Purchase and Related Trackage Rights -- Soo Line R.R. between Kansas City and Chicago, IL, Finance Docket No. 31505, Decision No. 6, at 10 (served Nov. 13, 1989).

Second, the requested terminal rights are clearly in the public interest. The purpose of the terminal rights is to permit BNSF to provide the competitive rail services contemplated by Decision No. 44. As a condition of the UP/SP merger, BNSF received permanent trackage rights over a route to Tex Mex and the Laredo gateway via Algoa, Corpus Christ and Robstown. As further described in Verified Statement of Mr. Hord and Verified Statement of Mr. Rickershauser, there are, however, a number of problems with this routing. See Verified Statement of Mr. Hord at 22-24: Verified Statement of Mr. Rickershauser at 29-35. The Algoa to Corpus Christi and Robstown route is heavily congested with the through trains of UP, BNSF and Tex Mex, as well as with substantial local switching activity by UP for major chemicals and metals customers along the Gulf Coast. Further, traffic on the Algoa route must traverse the Houston/Galveston area, thereby adding to the congestion problems at Houston.

Other factors demonstrating that the subject facilities of 'his Application constitute terminal facilities are that the property assists in the performance of the functions of a terminal, that operations occur within railroad yard limits, and that service is performed within a cohesive commercial area immediately served by a terminal facility. Rio Grande, infra, at 10-11.

Presently, in order to accommodate UP's directional running, BNSF is able to serve the Laredo gateway via temporary trackage rights on the Caldwell-Flatonia-Placedo line for southbound traffic. BNSF is operating northbound between Placedo and Algoa, TX.

In order to allow BNSF to permanently bypass Houston and avoid the congestion on the Algoa-Corpus Christi line, BNSF proposes that it be granted trackage rights on UP's line between MP 264.3 at South San Antonio and MP 412.51 at Laredo. This would reroute BNSF's existing trackage rights trains, under the compensation terms outlined in the UP/SP merger conditions, from the existing route through Algoa to the route between San Antonio-Laredo. UP would retain dispatching control for these movements. BNSF anticipates that it would use the San Antonio-Laredo line to move merchandise, automotive, coal and grain traffic.

Rerouting BNSF Laredo traffic to a more direct, shorter route between San Antonio and Laredo would take one train per day each way off of the Algoa, Corpus Christi-Robstown route.

Third, BNSF's use of the Laredo terminal facilities is practicable without substantially interfering with the ability of Tex Mex or UP to handle their own business. As mentioned above, both Tex Mex and UP currently operate over the subject terminal facilities. BNSF's planned operations will not unduly interfere with UP and Tex Mex's operations. BNSF would need the ability to have equal access to the use of the International Bridge for interchange purposes through establishment of defined operational windows for BNSF's use. Verified Statement of Mr. Hord at 24-25.

Finally, 49 U.S.C. § 11102(a) provides that compensation for joint use of terminal facilities is to be established by the parties thereto or, if the parties are unable to agree, by the Board. The section further provides that the compensation be "paid or adequately secured before a rail carrier may begin to use the facilities of another rail carrier under

this section." BNSF is prepar to negotiate compensation terms with Tex Mex as provided in Section 11102(a). However, the Board should not require that the compensation to be established before BNSF begins use of the Tex Mex terminal facilities, since this could simply delay the public benefits to be derived. In Southern Pacific Transp. Co. v. I.C.C., 736 F.2d 708, 722-23 (D.C. Cir. 1984), cert. denied, 469 U.S. 1208 (1985), aff'g Union Pacific Corp., Pacific Rail System, Inc. & Union Pacific R.R. Co. -- Control -- Missouri Pacific Corp. & Missouri Pacific R.R. Co. ("UP/MP/WP"), 366 I.C.C. 462 (1982), the Board gave the parties an opportunity to negotiate compensation terms. If they were unable to reach agreement, the Board would then set compensation terms under the statutory condemnation standard. See 366 I.C.C. at 576, n. 114. However, the parties were permitted to commence trackage rights operations immediately upon consummation of the consolidation. The compensation terms to be later established were required to accrue from the start of trackage rights operations, and be payable after the compensation terms were determined. This approach was specifically affirmed and held to satisfy Section 11102(a) compensation requirements in Southern Pacific Transp. Co. v. I.C.C., supra, 736 F.2d at 723-24.

This same approach should be followed in this proceeding, so that the public benefits can be achieved immediately upon Board approval.

IV

#### CONCLUSION

For the reasons stated above, BNSF respectfully requests that the Board order that BNSF's Application for the Laredo terminal trackage described herein be granted.

Respectfully submitted,

Jeffrey R. Moreland Richard E. Weicher Michael E. Roper Sidney L. Strickland, Jr.

The Burlington Northern and Santa Fe Railway Company 3017 Lou Menk Drive P.O. Box 961039 Ft. Worth, Texas 76161-0039 (817) 352-2353

and

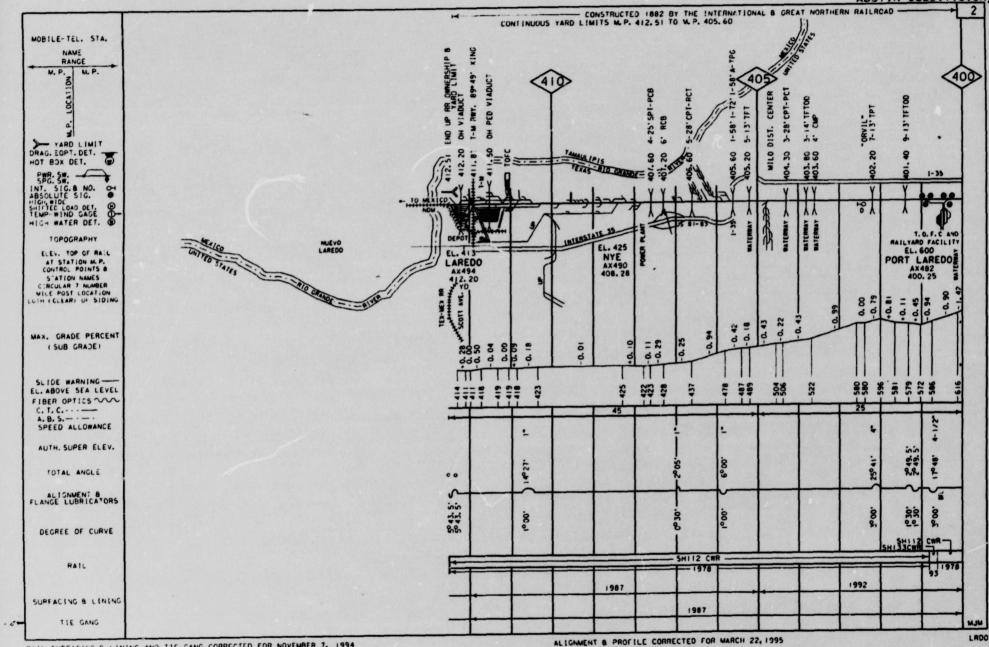
1700 East Golf Road Schaumburg, Illinois 60173 (847) 995-6887 Erika Z. Jorles
Adrian L. Steel, Jr.
Kathryn A. Kusske
Kelley E. O'Brien

Mayer, Brown & Platt 2000 Pennsylvania Ave., NW Washington, DC 20006 (202) 463-2000

Attorneys for The Burlington Northern and Santa Fe Railway Company

July 8, 1998

MEXICO OPERATIONS AUSTIN SUBDIVISION



MEXICO OPERATIONS . INTERMODAL PORT LAREDO, AX482 MP 400.25 REVISED AS TO: FEBRUARY 28, 1995

1987

SIDING

MAIN

### **CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing Application For Terminal Trackage Rights is being served, by first-class mail or hand delivery, on all parties of record in Finance Docket No. 32760 (Sub-No. 26).

Adrian L. Steel, Jr.

July 8, 1998

STB FD 32760 (Sub 28) 9-29-98 A 191392

LAW OFFICES

ZUCKERT, SCOUTT & RASENBERGER, L.L.P.

888 SEVENTEENTH STREET, N.W.

WASHINGTON, D.C. 20006-3939

TELEPHONE : (202) 298-8660

FACSIMILES: (202) 342-0683

(202) 342-1316

ENTERED Office of the Secretary

SEP 3 0 1998

SCOTT M. ZIMMERMAN

BY HAND

Secretary

1925 K Street

September 29, 1998

DIRECT DIAL (202) 973-7929

191390 91391

191 396

The Honorable Vernon A. Williams

Surface Transportation Board

Houston/Gulf Coast Oversight, Finance Docket No. 32760 (Sub-No. 26 et al.) Re:

Dear Secretary Williams:

Washington, D.C. 20423

Enclosed for filing in the above-referenced proceeding is the original an 125 copies of TM-19, "Errata to the Consensus Plan." Also enclosed is a computer disk containing the text of this pleading in WordPerfect 5.0.

Please date-stamp and return with our messenger the additional enclosed three copies of this pleading.

Scott M. Zimmerman

**Enclosures** 

191396

BEFORE THE SURFACE TRANSPORTATION BOARD ORIGINAL

TM-19

FINANCE DOCKET NO. 32760 (Sub-Nos. 26-32)

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMP AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY '

#### HOUSTON/GULF COAST OVERSIGHT

#### ERRATA TO THE CONSENSUS PLAN

Tex Mex hereby submits the following errata to the Consensus Plan (TM-2, KCS-2, et al.) filed on July 8, 1998 by the Consensus Partners (the Chemical Manufacturers Association, the Society of the Plastics Industry, Inc., the Railroad Commission of Texas, the Texas Chemical Council, the Kansas City Southern Railway Company, and Tex Mex) in the Houston/Gulf Coast Oversight proceeding.

In preparing TM-17, Tex Mex's response and objections to the application for additional remedial conditions sought by the Burlington Northern and Santa Fe Railway Company, it was discovered that certain trackage rights car miles between Corpus Christi and Houston inadvertently were excluded from the rail traffic data from which the Base Case and Consensus Plan economic scenarios were derived. This omission caused a slight increase in the costs reflected under the Base Case, which in turn required a slight adjustment to the Consensus Plan economic evaluation. These adjustments were incorporated in the Base Case and Consensus

Plan economic data in the verified statement of Joseph J. Plaistow in TM-17, filed on September 18, 1998.1

The following errata incorporate the same adjustments in the July 8, 1998 Consensus Plan filing.<sup>2</sup> These errata do not change, in any substantive way, the conclusions or analysis set forth in the Consensus Plan.

## CDDATA

	ERRATA
Page 257, Table 1	In the "1996 to Base Case" line, replace "\$4,389" with "\$4,863", and replace "\$4,384" with "\$3,910";
	In the "Base Case to Consensus Plan" line, replace "39,551" with "39,083", and replace "15,793" with "15,325";
Page 259, Table 3	In the "1996 to Base Case" line, replace "\$4,389" with "\$4,863", and replace "\$4,384" with "\$3,910";
	In the "Base Case to Consensus Plan" line, replace "39,551" with "39,083", and replace "15,793" with "15,325";
Page 274	Replace Exhibit No. JJP-3 with the attached revised Exhibit No. JJP-3;
Page 275	Replace Exhibit No. JJP-4 with the attached revised Exhibit No. JJP-4;

See TM-17, Plaistow V.S. at 5, n.1. Hence, the exhibits to Mr. Plaistow's verified statement in TM-17 refer to the "revised" Base Case and Consensus Plan.

<sup>&</sup>lt;sup>2</sup> Corresponding adjustments also would have been necessary to the Base Case economic data presented by Mr. Plaistow in TM-7/KCS-7, the Joint Petition of Tex Mex and KCS for the imposition of additional remedial conditions, filed on March 30, 1998 in Finance Docket No. 32760 (Sub-No. 21) (The "March 30 request"). However, formal errata to the Base Case numbers in Mr. Plaistow's testimony in that filing, and the recalculations that would be required to incorporate those revised Base Case numbers into Mr. Plaistow's economic analysis of the March 30 request, have been rendered moot, insofar as the economic analysis in the July 8 Consensus Plan supercedes that of the March 30 request.

Page 276	Replace Exhibit No. JJP-5 with the attached revised Exhibit JJP-5;
Page 277	Replace Exhibit No. JJP-6 with the attached revised Exhibit No. JJP-6;
Page 278	Replace Exhibit No. JJP-7 with the attached revised Exhibit No. JJP-7;
Page 279	Replace Exhibit No. JJP-8 with the attached revised

Replace Exhibit No. JJP-8 with the attached revised Exhibit No. JJP-8.

Richard A. Allen Scott M Zimmerman ZUCKERT, SCOUTT & RASENBERGER, LLP 888 Seventeenth Street, NW Suite 600 Washington, D.C. 20006 (202) 298-8660

Respectfully submitted,

Attorneys for the Texas Mexican Railway Company

Dated: September 29, 1998

#### **CERTIFICATE OF SERVICE**

I hereby certify that a true copy of the foregoing "Errata to the Consensus Plan" was served this 29th day of September, 1998, by hand delivery upon The Honorable Stephen

Grossman, by hand delivery upon the below-named counsel for Burlington Northern Santa Fe and Union Pacific, respectively:

Erika Z. Jones Adrian L. Steei, Jr. Kathryn A Kusske Kelley E. O'Brien Mayer, Brown & Piatt 2000 Pennsylvania Avenue, N.W. Washington, DC 20006 Arvid E. Roach II
J. Michael Hemmer
David L. Meyer
Michael L. Rosenthal
Covington & Burling
1201 Pennsylvania Avenue, N.W.
P.O. Box 7566
Washington, DC 20044-7566

and by first class mail upon all other parties of record in the Houston/Gulf Coast Oversight proceeding, Finance Docket No. 32760 (Sub-No. 26 et al.).

Scott M. Zimmerman

Attorney for the Texas Mexican Railway Company

### Base Case Balance Sheet · (Revised)

	Dec	ember 31, 1996 Audited		djustment Amount		usted Base Period Amount
Description		(000s)		(000s)		(000s)
		(c)		(b)		(c)
<u>Assets</u>						
Current Assets:						
1 Cash and cash equivalents	\$	392	\$	1,679	\$	2.071
2 Investments		572				572
3 Net Accounts and Notes Receivable		6,663		168		6,831
4 Inventory		1,562				1,562
5 Due from Parent and Other related parties		912				912
6 Current deferred income taxes		984				984
7 Other		590				590
8 Total Current Assets	\$	11,675	\$	1,847	\$	13,522
Properties:						
9 Equipment		23,481				23,481
10 Land, Buildings & improvements		18,931		13,643		32,574
11 Less accumulated depreciation		(17,870)		(222)		(18.092)
12 Net Properties	\$	24,542	\$	13,421	S	37,963
Other Assets:						
13 Investments in other partnership		3,889				3.889
14 Net other assets		1,099				1.099
15 Total Other Assets	\$	4,988	S		S	4.988
			Ť		Ť	4,700
16 Total Assets	\$	41,205	\$	15,268	\$	56,473
<u>Liabilities &amp; Equities</u>						
17 Accounts Payable	\$	1,912	\$	487	\$	2,399
18 Due to Parent and other related parties		410				410
19 Other accrued liabilities		4,344		1,034		5,378
20 Total current liabilities	\$	6,666	S	1,521	S	8,187
21 Long Term Debt		3.800		11,524		15,324
22 Deferred Income Taxes		5,203				5,203
23 Total liabilities	\$	15,669	S	13,046	S	28,715
Stockholder's equity:						
24 Common Stock		2,500				2,500
25 Additional paid in capital		981				981
26 Retained earnings		22.055		2.223		24.278
27 Total Stockholder's equity	\$	25.536	\$	2.223	\$	27,759
28 Total Liabilities & Equity	5	41,205	\$	15,268	\$	56,473
20 Total Liabillies & Equity	<u> </u>	41,203	~	13,200	7	30,4/3

## Base Case Income Statement (Revised)

<u>Description</u>	cember 31, 6 Audited (000s)	A	justment mount (000s)	Adjusted Base Period Amount (000s)				
	(c)		(d)		(e)			
Operating Revenues:								
1 Freight	\$ 18,107		9,032	\$	27,139			
2 Switching	554		276		830			
3 Demurrage	550		274		824			
4 Incidental	603		301		904			
5 Uncollectible Accounts	(480)		(239)		(719)			
6 Total Operating Revenues	19,334		9,644		28,978			
Operating Expenses:								
7 Maintenance of Way & Structures	2,294		•		2,294			
8 Maintenance of Equipment	1,720		931		2,651			
9 Transportation	9,403		3,994		13,397			
10 General & Administrative	3,343		388		3,731			
11 Depreciation Expense	1,577		222		1,799			
12 Loss (Gain) On Sale of Fixed Assets	25		(25)		•			
13 Total Operating Expenses	\$ 18,362	\$	5,510	\$	23,872			
14 Income (Loss) From Operations	\$ 972	\$	4,135	\$	5,107			
15 Other Income & Expense Net	636		(878)	\$	(242)			
16 Income (Loss) before income Taxes	1,608		3,256		4,864			
17 Income Tax Rate					34%			
18 Income Taxes	620		1,034		1,654			
19 <u>Net Income (Loss)</u>	\$ 988	\$	2,223	\$	3,210			

# Base Case Sources and Applications of Funds (Revised)

<u>Description</u>	1996	ember 31, Audited	Adjustment Amount (000s)	Base Period Adjusted (000s)
		(a)	(b)	(c)
From Operating Activities:		1		
1 Net Income (Loss)	\$	988	2,223	3,210
2 Depreciation		1,577	222	1,799
3 Deferred Income Taxes		620		620
4 Equity Earnings - Partnership Investment		(477)		(477)
5 Dividend Distribution - Partnership Investment 6 Change in current assets - (Increase) or		556		556
Decrease		(899)	(168)	(1,067)
7 Change in current liabilities - Increase or (Decrease)		(988)	1,521	533
8 Change in amounts due to/from parent and other related parties -Increase or (Decrease)		498		498
9 Net Cash Provided by Operating Activities		1,875	3,797	\$ 5,672
From Investing Activities:  10 Purchases of Equipment & Improvements,				
net of gain or loss on disposition of fixed assets		(2.011)	(13,643)	\$ (15,654)
11 Proceeds from sale of investments		1,224		1,224
12 Investment in Long Term Assets		(1,099)		(1,099)
13 Net Cash Used by Investing Activities From Financing Activities:	\$	(1,886)	\$ (13.643)	\$ (15.529)
14 Long Term Debt Borrowings			11,524	11,524
15 Net Cash Provided by Financing Activities		4.	\$ 11,524	\$ 11,524
16 Increase (Decrease) in Cash & Cash Equivalents 17 Cash & Cash Equivalents at Beginning of Year	s	(11) 403	\$ 1.679	\$ 1.668 403
18 Cash & Cash Equivalents at End of Year	\$	392	\$ 1,679	\$ 2,071

#### Consensus Plan Balance Sheet (Revised)

		usted Base Period Amount	•	djustment Amount		fear 1 After Change in Operations		djustment Amount	C	hange in perations		ljustment Amount	(	change in perations	•	djustment Amount	Aft	ormal Year ter Change Operations
Description		(000s)		(000s)	(000s)		(000s)			(000s)		(000s)	(000s)		(000s)			(000s)
		(a)		(b)		(c)		(d)		(e)		(1)		(g)		(h)		(i)
Assets																		
Current Assets:																		
1 Cash and cash equivalents	\$	2,071	\$	(1,719)	\$	353	\$	13,454	\$	13,807	\$	9,770	\$	23,577	\$	12,749	\$	36,325
2 Investments		572				572				572				572				572
3 Net Accounts and Notes Receivable		6,831		155		6,986		775		7,761		103		7.864		•		7.864
4 Inventory		1,562				1,562				1,562				1,562				1,562
5 Due from Parent and Other related parties	5	912				912				912				912				912
6 Current deferred income taxes		984				984				984				984				984
7 Other		590				590				590				590		//		590
8 Total Current Assets	\$	13.522	\$	(1,564)	\$	11,959	\$	14,229	\$	26,188	\$	9.873	\$	36,061	\$	12,749	\$	48,809
Properties:																	N	
9 Equipment		23,481				23,481				23,481				23,481				23,481
10 Land, Buildings & improvements		32,574		129,462		162,036				162,036				162,036				162,036
11 Less accumulated depreciation		(18.092)		(3,772)		(21,863)		(5.744)		(27.608)		(5,744)		(33.352)		(5,744)		(39,096
12 Net Properties Other Assets:	\$	37,963	\$	125,691	\$	163,653	\$	(5.744)	\$	157,909	\$	(5,744)	\$	152,165	\$	(5,744)	\$	146,421
13 Investments in other partnership		3,889				3.889				3.889				3.889				3.889
14 Net other assets		1.099				1.099				1.099				1,099				1.099
15 Total Other Assets	\$	4.988	\$		\$	4.988	\$	•	\$	4.988	\$		\$	4.988	\$		\$	4.988
16 Total Assets	\$	56,473	\$	124,127	\$	180,600	\$	8,485	\$	189,085	\$	4,129	\$	193,214	\$	7,004	\$	200,218
Liabilities & Equities																		
17 Accounts Payable	\$	2.399	\$	610	\$	3,009	5	2,881	\$	5.891	\$	376	\$	6,266	\$	(282)	5	5.984
18 Due to Parent and other related parties		410		2.000		2,410		(1,000)		1.410		(1,000)		410				410
19 Other accrued liabilities		5,378		(3.371)		2,007		3,834		5,841		712		6,553		1,112		7.665
20 Total current liabilities	5	8.187	\$	(761)	\$	7,426	\$	5,716	\$	13.142	\$	87	\$	13,230	\$	830	5	14,059
21 Long Term Debt		15.324		128,221		143,546		(1,342)		142,204		(1.450)		140,753		(1,475)		139,278
22 Deferred Income Taxes		5,203				5,203				5.203				5,203				5,203
23 Total liabilities	5	28,715	\$	127,460	\$	156,175	\$	4.374	5	160,549	\$	(1.363)	5	159,186	5	(646)	5	158,540
Stockholder's equity:																		
24 Common Stock		2.500				2.500				2.500				2,500				2.500
25 Additional paid in capital		981				981				981				981				981
20 10 COMPENSOR CONTROL CO		24.278		(3,333)		20,945		4.110		25.055		5.492		30.547		7.650		38,197
26 Retained earnings																		
26 Retained earnings 27 Total Stockholder's equity	5		5	(3.333)	5		5	4.110	5	28,536	5	5.492	S	34.028	S	7.650	S	41,678

#### Consensus Plan Income Statement (Revised)

Description		Period Amount (000s)	djustment Amount (000s)	C	change in perations (000s)	,	Adjustment Amount (000s)	C	change in perations (000s)	-	djustment Amount (000s)	C	change in perations (000s)		djustment Amount (000s)	Aft	ormal Year ter Change Operations (000s)
		(a)	(b)		(c)		(d)		(e)		(1)		(g)		(h)		(1)
Operating Revenues:																	
1 Freight	\$	27,139	\$ 8,302	\$	35,441	5	41,508	\$	76,948	\$	5,534	\$	82.483	\$		\$	82,483
2 Switching		830	254		1.084		1,270		2,354		169		2.524				2,524
3 Demurrage		824	252		1,077		1.261		2.337		168		2.505				2,505
4 Incidental		904	276		1,180		1,382		2,563		184		2.747				2,747
5 Uncollectible Accounts		(719)	(201)		(921)		(1,006)		(1,926)		(134)		(2.060)				(2,060)
6 Total Operating Revenues	_	28,978	8,883		37.861		44,415		82.277		5.922		88.199		•		88,199
Operating Expenses:																	
7 Maintenance of Way & Structures		2,294	384		2.678		491		3,169				3.169				3.169
8 Maintenance of Equipment		2,651	931		3,581		4.654		8,235		621		8.856				8.856
9 Transportation		13,397	5,204		18,601		25,460		44.061		3.347		47.407		(3.075)		44.332
10 General & Administrative		3,731	129		3.861		809		4.670		129		4.799				4.799
11 Depreciation Expense		1,799	1,973		3.772		1,973		5.744				5.744				5.744
12 Loss (Gain) On Sale of Fixed Assets																	
13 Total Operating Expenses	\$	23.872	\$ 8.621	\$	32,493	\$	33,386	\$	65.879	\$	4.096	\$	69.975	\$	(3.075)	\$	66.900
14 Income (Loss) From Operations	\$	5,107	\$ 262	\$	5,369	\$	11,029	\$	16,398	\$	1,826	\$	18,223	\$	3,075	\$	21.298
15 Other Income & Expense Net	\$	(242)	\$ (10,176)	5	(10,419)	s	249	s	(10.170)	s	267	5	(9.902)	s	195	S	(9.707)
16 Income (Loss) before Income Taxes		4.664	(9,914)		(5.050)		11,278		6.228		2.093		8.321		3.270		11.591
17 Income Tax Rate		34%			34%				34%				34%				34%
18 Income Taxes		1,654	(3.371)		(1,717)		3.834		2.117		712		2.829		1.112		3 941
19 Net Income (Loss)	\$	3,210	\$ (6,543)	\$	(3,333)	\$	7,443	\$	4,110	\$	1.381	\$	5,492	3	2,158	3	7,650

## Consensus Plan Sources and Applications of Funds (Revised)

Description	100000	ase Period Adjusted (000s)	Year 1 After Change in Operations (000s)	Year 2 After Change in Operations (000s)		Year 3 After Change in Operations (000s)	Af	Normal Year ter Change in Operations (000s)
		(a)	(b)	(c)		(d)		(e)
From Operating Activities:								
1 Net Income (Loss)		3,210	(3,333)	4,110		5,492		7,650
2 Depreciation		1,799	3,772	5,744		5,744		5,744
3 Deferred Income Taxes		620	A .					
4 Equity Earnings - Partnership Investment		(477)	-					
5 Dividend Distribution - Partnership Investment		556						
6 Change in current assets - (Increase) or								
Decrease		(1,067)	(155)	(775)		(103)		
7 Change in current liabilities - Increase or								
(Decrease)		533	(2.761)	6,716		1,087		830
8 Change in amounts due to/from parent and								
other related parties Increase or (Decrease)		498	2,000	(1,000)		(1,000)		
9 Net Cash Provided by Operating Activities	\$	5,672	\$ (477)	\$ 14,796	5	11,220	5	14,224
From Investing Activities:								
10 Purchases of Equipment & Improvements,								
net of gain or loss on disposition of fixed assets	\$	(15,654)	\$ (129.462)	\$	5		\$	
11 Proceeds from sale of investments		1,224						
12 Investment in Long Term Assets		(1,099)						
13 Net Cash Used by Investing Activities	\$	(15,529)	\$ (129,462)	\$	\$		S	
From Financing Activities:								
14 Long Term Debt Borrowings		11,524	128,221	(1,342)		(1,450)		(1,475)
15 Net Cash Provided by Financing Activities	\$	11,524	\$ 128,221	\$ (1.342)	\$	(1,450)	\$	(1,475)
16 Increase (Decrease) in Cash & Cash Equivalents	\$	1,668	\$ (1,719)	\$ 13,454	\$	9,770	\$	12,749
17 Cash & Cash Equivalents at Beginning of Year		403	2.071	352		13,807		23,576
18 Cash & Cash Equivalents at Erid of Year	\$	2,071	\$ 352	\$ 13,807	\$	23,576	\$	36,325