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Item No. ALL Page Count February

Office of the Secretary Surface Transportation Board 12th Street and Constitution Avenue NW Washington, D.C. 20423



**RE: UP/SP MERGER** 

32760

Dear Sir:

I am writing this letter to let you know of my strong opposition to the proposed Union Pacific/ Southern Pacific Railroad merger. This merger, if approved, would have grave consequences for many employees of the two railroads. The loss of jobs, transfers and other hardships on workers would disrupt many families. This is not fair to the workers that have worked hard to make these respective railroads what they are today.

Another concern I have is that if this merger is approved, it would create a railroad monopoly in the Western portion of the country, and the State of Texas. This is not right to allow one railroad to be so dominant.

Again I am asking that a fair hearing be given to this merger. Thank you.

Cordially,

Thomas J. Hayes, Jr. 3688 Sainsbury Ct.. St. Charles, MO 63303-3199

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	February 23, 1996	MANAGEMENT
	Mr. Vernon A. Williams Secretary Surface Transportation Board	Vennine .
	12th & Constitution Avenue, NW Washington, D.C. 20423	

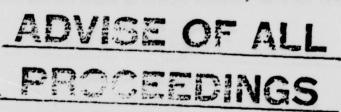
RE: F.D.32760; The Texas Mexican Railway Co. - Operating Authority over the Union Pacific-Southern Pacific RR lines to Houston, TX and Beaumont, TX.

Dear Mr. Williams:

I am the Traffic Manager of Kreher Steel Co. and have held that position for the past two years. I am responsible for the movement of 50,000 net tons of steel bars and billets annually by rail, truck, and water transport.

Kreher Steel Co. Is a Service Center of steel bars and billets. We own warehouses in Melrose Park, IL and Houtton, TX and own a distribution yard in Midlothian, TX. In addition we maintain inventories in publicly-owned warehouses in Ambridge, PA, Cleveland, OH, Wayne, MI, Laredo, TX, Fontana, CA, Portland, OR, and Fort Smith, AR. Inventories are also maintained at various processors located within the United States. We utilize the rail services of numerous Class I railroads, including the Norfolk Southern, the Burlington Northern Santa Fe, the Southern Pacific, and Conrail. In addition to the rail service, we have bee able to utilize the rail-truck delivery and truck-rail delivery services now offered by many of the railroads. Most of our rail movements originate at our steel suppliers or ports of New Orleans, LA and Houston, TX for movement into our warehouses.

We strongly support the Texas Mexican Railway's application for trackage rights over the Union Pacific-Southern Pacific Railroads into the Houston switch district. Our public warehouse in Laredo, TX is served by the Texas-Mexican Railroad. With the purchase of the Southern Pacific RR by the Union Pacific, a reduction in competitive service from this southwestern market will develop. Permission to allow the Texas Mexican Railway to serve this market will preserve competition and will enable us to more efficiently serve our Midwestern customers.





Prior to the establishment of our warehouse on the Texas Mexican Railway, numerous requests for rates, service, and car supply went unanswered by the Union Pacific RR. With the interchange between the Tex-Mex and the SP at Corpus Christi, we were permitted the opportunity to establish a competitive shipping point to serve our Midwestern market. We are fearful that the purchase of the SP by the UP could end our ability to supply NAFTA-produced products to our customers at competitively-priced transportation.

For these reasons, I believe the Texas Mexican Railway should be given authority to operate intoHouston switch district over the UP-SP trackage. We strongly support this action.

Very truly yours,

ul & Hacher

Paul E. Hackett Traffic Manager



61504 Item No. Page Count E COUNTY COMMISSION OOEL thouse, 47 South Main, Tooele, Utah 84074 Phone: (801) 882-9150 ne Secretary UTA February 14, 1996 Part of Public Record Vernon A. Williams. Secretary Surface Transportation Board Room 1324 Twelfth Street & Constitution Avenue N.W. Washington, D.C. 20423 Finance Docket No. 32760 Union Pacific Corporation, et al -Re: Control and Merger - Southern Pacific Rail Corp., et al Dear Secretary Williams: We, the Tooele County Commission of Tooele, Utah, are writing to strongly urge support and prompt approval for the proposed merger between Union Pacific Railroad Company and Southern Pacific Transportation Company. Union Pacific has had a long and rich history intertwined with the State of Utah since completion of the first transcontinental railroad commemorated by the driving of the golden spike in 1869 at Promontory Point, Utah. Southern Pacific, which now includes the Denver and Rio Grande Western Railroad Company, has also provided rail services in the State of Utah. Nevertheless, the recent merger of the Burlington Northern and Santa Fe Railroads has raised serious concerns regarding Southern

Pacific's long-term economic viability as a competitive rail line. The UP/SP merger will assure that shippers continue to have access to high quality rail service in the State.

In addition, Union Pacific's negotiated track agreement with BN/SF will assure maintenance of rail competition in Utah corridors presently served by Union Pacific and Southern Pacific. This trackage agreement eliminates concerns that shippers may be held captive to rates dictated by only one railroad.

> Administrative Assistant: Cheryl Adams "The Best of Both Worlds"

airman; Gary M. Griffith, Lois E. McArthur,

February 14, 1996 Page 2

In summary, the proposed UP/SP merger will dramatically improve rail services within the State of Utah. Competition will be strengthened with entry of BN/SF to serve Utah points now jointly served by UP and SP. Future concerns regarding SP service, finances and capital constraints will be overcome, and SP customers will have the assurance of long-term, top-quality service from a financially strong railroad. We urge your approval of the propose in reger.

Sincerely,

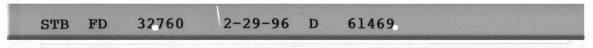
TOOELE COUNTY COMMISSION

TERYL HUNSAKER, Chairman

GARY M. GRIFFIPH

LOIS E. MCARTHUR

DJA:rw



All Market	reage Count 2 Fut 532	CHOOL DIST	61469 RICT. #355
aring to Excellence	215 E. 3rd	Ellinwood, Kansas 57526-0368	(316) 564-3226 Fax (316) 564-3003
Terry McGreevy, Superintendent Februa	ary 22, 1996		Lloyd Kurtz, Business Manager/Clerk
Vern V Secret	Williams	ENTERED Office of the Secretary MAR 0 4 1996	RECEIVED FEB 27 1996
Surfac 12th a	ce Transportation Boa and Constitution, N.W ington, D. C. 20423-	rd	FISTIGITY

RE: Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company -- Control and Merger-- Southern Pacific Rail Corporation, Southern Pacific Transportation Company et al., Finance Docket No. 32760

Dear Vern Williams:

I am Terry McGreevy, Superintendent of Ellinwood Unified School District #355. Ellinwood USD adjoins the Hoisington USD # 431 and Claffin USD # 354, on the south. We are all three members of the Area Resource Center of Central Kansas, the Barton County Special Education Co-op, and are working together to incorporate an Instructional Television Network with Barton County Community College and the area schools. Through the years we have developed many shared educational programs that benefit all of our students and patrons. Due to this close relationship and the direct and indirect negative impact of the proposed Union Pacific-Southern Pacific merger on my school district, I must oppose the merger.

Although only three families work directly for the railroad, the loss of their children would result in a \$30,000 deficit to my district's General Fund Budget. Further, the loss of students in the other Barton County schools would in effect raise my contribution to the Service Center, Special Education Co-op, Head Start Program and ITV Network. The net negative impact would likely exceed \$50,000. This will have a negative impact on every student in my school and every tax payer in my district.

I understand there is a more equitable and efficient way to render a decision, and I unequivocally oppose the proposed merger and endorse the Mountain - Plains Communities & Shippers Coalition position for divestiture of the Missouri Pacific, Western Pacific, Denver and Rio Grande, Southern Pacific and Union Pacific Railroad, from St. Louis to Kansas City (Missouri Pacific Line), from Kansas City to Pueblo

Michael Brauer, President Sherry DeWerff, Vice President Alan Schneweis Blaine Ammeter BOARD OF EDUCATION

Karen Sessier Randy Haddon Nova Bowman

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(Missouri Pacific Line) from Pueblo to Dotsero (Denver and Rio Grande Line) and from Dotsero to the West Coast on all combined entities existing prior to the 1982 merger of Union Pacific - Missouri Pacific/Western Pacific ICC Docket 30,000 Oct. 1982.

This action would allow for another or combination of Class I Rail Carriers to offer a true 3rd Carrier opportunity to shippers and manufacturers along this line, that otherwise would have approximately 455 miles of the transcontinental central corridor abandoned or scheduled for abandonment with this proposed merger.

Thank you for your consideration in resolving this matter in the best interest of the children in the public schools of Kansas as well as the needs of the Railroads, that are so necessary to those of us who choose to live in the Great Plains.

Sincerely,

Superintenden

VERIFICATION

I, Terry McGreevy, actuare under penalty of perjury that the forgoing is true and correct. Further, I certify that I am qualified and authorized to file this verified statement.

Executed on February 22, 1996

margaret Kennedy Witness Superintendent

cc: Randy Evans, Hoisington Superintendent of Schools Robert Glynn, Hoisington Chamber Director



### **Board of Supervisors**

District 1
CLAUD R. NF
Natrice 8
JIM CHAPM
District 3
JEAN P. LOUI
District 4
GARY H. LEA
District 5
LYLE LLOUG

Item No. \_\_\_\_\_ Page Count \_\_\_\_\_ Full  $\overline{362}$ 

February 16, 1996

Interstate Commerce Commission 1201 Constitution Avenue N.W. Washington D. C. 20423

Attn: Finance Docket # 32760 Notice of Participation

The purpose of this letter is to request that the County of Lassen be allowed to participate in the proposed Southern Pacific Transportation Company merger application process that would permit the abandonment of an approximately 85.5 mile line of railroad between Alturas and Wendel, in Lassen and Modoc Counties.

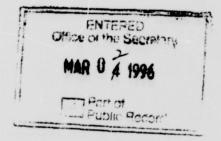
It is recognized that this notice of participation is being filed late, however, no individual or entity would be harmed by the County's participation in this process and it may significantly impact Lassen County. Please advise me as soon as possible of your consideration of this request.

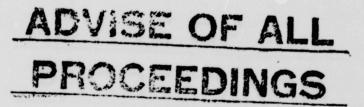
Sincerely, Lyle L. Lough

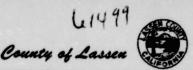
Supervisor, District 5

LLL:re

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WILLIAM D. BIXBY, Administrative Officer Lassen County Administration Building 707 Nevada Street Susanville, CA 96130

> **G** (916) 251-8333 FAX: (916) 257-4898





P 32760 Item No OF THE SECRETARY Page Count\_/ Feb # 357

February 18

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12TH STREET AND CONSTITUTION AVE. NW WASHINGTON, DC 20423

Dear MR. SECRETARY

My name is Gary Mang. I'm a citizen of good and moral stature. I come from what you would call a middle class income family. For the last sixteen years 1 have been working for Union Pacific RR as a track inspector. As every job has it's moments of good and bad, even when things are not going my way, I still keep a positive attitude and try to be a positive role model for my children and co-workers . Back in 1980, I hired on with Union pacific RR thinking that it would be a good job for a high school student who just graduated and who was looking for his big independence from mom and dad. I was told that the railroad would be a good start. It had fair wages, benefits, and most of all a good retirement.

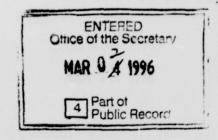
As of lately, what was mentioned above about all the good things about working for Union Pacific RR has been over taken by what we call greed. Their business behavior has been unethical. They run this company by budgets and not safety. They have down sized so much that just going to work in the morning makes you think WILL I MAKE IT HOME TONIGHT SAFELY TO SEE MY FAMILY AGAIN?

Now I have been informed that Union Pacific RR and Southern Pacific want to merge. As a person who has a business background and first hand knowledge of the railroad industry, I could only see this merger as a ploy to monopolize the Western half of the United States. If this merger is approved it will be devastating !!! It will mean jobs lost for thousands of employees. It will raise prices for the small businesses who want to use rail service, and most of all it will endanger all of the communities who work or live near the poorly maintain railroad tracks!!! Just look at this last week, derailments in California, St. Paul Minnesota, and Maryland. The only reason communities are taking notice is that the media is giving coverage, due to the fact the fatalities are in high numbers. If they really investigated they would find out that this is a weekly occurrence for railroad employees being killed on the job. If you approve this merger, then you are saying that it is OK to kill innocent people and destroy there families.

SIR, I ENCOURAGE YOU TO TAKE A STAND AGAINST THIS MERGER AND LET THESE GREEDY CORPORATE GIANTS EARN THEIR MONEY BY COMPETING AGAINST EACH OTHER THE AMERICAN WAY.

IN ALL, THE U.P.R.R. AND S.P.RR MERGER IS BAD FOR OUR COUNTRY, AND SHOULD BE REJECTED.

If you have any questions about this merger and the effects it will have , please feel free to call me . Also if you would like to witness this first hand please come out and work with me for a day.



Thank you Gary Mang 35242 AVE. H Yucaipa Calif.

9239

(909) 795-5745



61493 Item No. Amerifreigh Page Count 5151 S. Lawnd Edt Summit, IL 60 D Office of the Secretary February 26, 1996 Part of Mr. Vernon Williams ublic Record Surface Transportation Board Room 3315

Re: Finance Docket No. 32760, Upion Pacific Corp., et al. - Control & Merger--Southern Pacific Rail Corp., et al.

Dear Mr. Williams:

12th and Constitution, N.W. Washington, D.C. 20423-0001

My name is Richard Oye. I am the Pricing Manager at Amerifreight. Our address is 5151 S. Lawndale, Summit, IL, 60501. I have been with Amerifreight for three years and have been involved in intermodal transportation for eight years.

Our company ships soap and candy from Chicago and St. Louis to various locations including Mexico. On cn annual basis, we move between 300-400 intermodal trailers over Laredo, TX to destinations in Mexico.

Our company has a strong interest in competitive rail transportation between the United States and Mexico. The Laredo/ Nuevo Laredo gateway is the primary route for shipments between the two countries for our traffic. This gateway possesses the strongest infrastructure of customs brokers. It also provides the shortest routing for moving fertilizers from our facilities to Mexico.

Our company depends on competition to keep prices down and to spur improvements in products and services. For a number of years, Union Pacific and Southern Pacific have competed for our traffic via Laredo, resulting in cost savings. TexMex has been Southern Pacific's partner in reaching Laredo in competition with Union Pacific, as Southern Pacific does not reach Laredo directly.

A merger of Union Pacific and Southern Pacific most likely will eliminate our competitive alternatives via the Laredo gateway. Although these railroads have recently agreed to give certain trackage rights to the new Burlington Northern Santa Fe Railroad, we do not believe the BNSF, as the only other major rail system remaining in the Western United States, will be an effective competitive replacement for an independent Southern Facific on this important route.

I understand there is an alternative that will preserve effective competition for my traffic. TexMex has indicated a willingness to operate over trackage rights from Corpus Christi (or purchase trackage where possible) to connect with other rail carriers to provide 1

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#### Amerifreight

5151 S. Lawndale Ave. Summit, IL 60501

efficient competitive routes. Trackage rights operating in such a way as to allow TexMex to be truly competitive are essential to maintain competition at Laredo that would otherwise be lost in the merger. Thus I urge the Commissioners to correct this loss of competition by conditioning this merger with a grant of trackage rights via efficient routes between Corpus Christi and these connecting railroads.

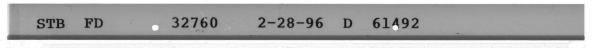
Economical access to international trade routes should not be jeopardized when the future prosperity of both countries depends so strongly on international trade.

Sincerely,

Due

Richard Oye Pricing Manager

RAO/mat

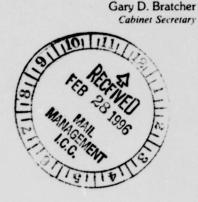


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•	Item No		Office of the secretary
	Page Count		MAR . 4 1996
	F-10 # 35.1	)F NEW MEXICO	Part of
	Economic De	velopment Depar	tment

Gary E. Johnson Governor Joseph M. Montoya Building P.O. Box 20003 Santa Fe, New Mexico 87504-5003 Phone: (505) 827-0300

February 20, 1996

The Honorable Vernon A. Williams Secretary Surface Transportation Board Room 2215 Twelfth Street and Constitution Avenue, NW Washington, D.C.



DINGS

RE: Finance Docket No. 32760 Union Pacific Corp., et al. --Control & Merger --Southern Pacific Rail Corp., et al.

**Dear Secretary Williams:** 

As Cabinet Secretary for Economic Development here in New Mexico, I know how important our total transportation system is to the economic well being of our State. I am writing to urge your agency's approval for the proposed merger between Union Pacific Railroad and Southern Pacific Railroad companies. I am convinced that this merger will provide significant economic benefits not only to the companies involved, but to the State of New Mexico and the western United States as well.

For Southern Pacific customers in New Mexico, the UP/SP merger should provide an assurance that they will receive high quality rail service from a financially strong railroad. They will gain the advantage of dealing with a merged railroad with a broad route structure that will provide fast, more reliable service, particularly for time sensitive intermodal freight. The expanded route structure will open up important new rail markets for our shippers and receivers in the Pacific Northwest and the Midwest. New Mexico shippers and receivers will obtain better access to distant markets and will benefit from having their products and supplies move on a single railroad system rather than being handed off from one railroad to another.

Importantly, the merged railroad will have the financial resources needed to invest in capacity, technology and service improvements. After the merger, the combined UP/SP plans to upgrade the Tucumcari route and to add needed capacity to SP's southern corridor route, which traverses the southern part of our state. We also look forward to working with the merged company on industrial development ventures to create new opportunities for New Mexico shippers and receivers who need an effective and highly efficient rail system in order to participate in the new increasingly global maketplace.

The Honorable Vernon A. Williams February 20, 1996 Page 2

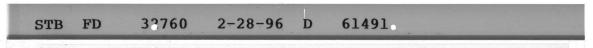
Additionally, the North American Free Trade Agreement (NAFTA) and the Intermodal Surface Transportation Efficiency Act (ISTEA) have opened up new possibilities for states, like New Mexico, wishing to promote international trade and commerce utilizing rail. Most importantly, reliable rail service between adjacent states and the Republic of Mexico will be fundamented to the success of the Camino Real Intermodal Port-of-Entry at Santa Teresa.

Sincerely,

Gary D. Bratcher

Cabinet Secretary

**GDB/msw** 



Item No.

Page Count / FILI FOR

- William E. Lewis, Esq. A Professional Law Corporation

United Bank & Trust Bldg. 2714 Canal Street, Suite 407 New Orleans, LA 70119

February 22, 1996

Phone: 504-822-0220 Fax: 504-822-0255

41491

Office of the Secretary Surface Transportation Board 1201 Constitution Avenue, N.W. Washington, D.C. 20423



Re: Finance Docket No. 32760, Union Pacific 7161 Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company -- Control and Merger -- Southern Pacific Rail Corporation, Southern Pacific Transportation Company, et al; Our File No.: 95-C-018

Dear Sir/Madam:

This correspondence is regarding the above captioned matter. Please be advised that our dispute with Southern Pacific Rail Corporation has been resolved.

Accordingly, on behalf of my client, Life Center Full Gospel Baptist Church, please remove my name from your mail listing, as a party of record.

Thank you in advance for your cooperation.

Sincerely,

William E. Lewis, Esq.

WEL/gmj cc: Bishop J. Douglas Wiley Once surreary MAR U & 1996



41490 Item No. ty of McHenry Page Count ELUI 3 5. 333 South Green Street McHenry, Illinois 60050-5642 February 19, 1996

Clerk's Office and Administration (815) 363-2100 FAX: (815) 363-2119

Public Works, Building and Zoning (815) 363-2170 FAX: (815) 363-2173

> Parks and Recreation (815) 363-2160

Police .-Emergency) (815) 363-2200 FAX: (815) 363-2149

> Mayor teven J. Cuda

City Clerk Pamela J. Althoff

Treasurer Lillian Cairns

Aldermen

WARD 1 William J. Bolger

WARD 2 Terence W. Locke

WARD 3 Gregory C. Bates

WARD 4 David T. Lawson

WARD 5 William V. Baird Mr. Vernon Williams Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423

RE: Finance Docket 32760 - Union Pacific/Southern Pacific

Dear Mr. Williams:

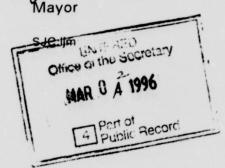
My name is Steven Cuda. I am the Mayor of the City of McHenry, Illinois.

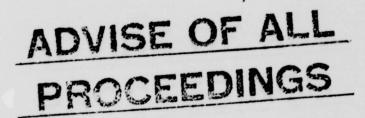
The purpose of this letter is to formally advise you that I support the Union Pacific and Southern Pacific merger.

I support this acquisition because the service improvements and strengthened competition emanating from this merger will result in greater economic development in McHenry County, Illinois, as well as the surrounding areas which the UP/SP routes will service. Furthermore, Union Pacific Railroad has always been very accommodating to the City of McHenry. They have served the City well in connection with property which the City owns at the train depot in McHenry, Illinois (Main Street Station).

Sincerely,

Steven J. Cuda







FEBRUARY 23, 1996

OFFICE OF THE SECRETARY SURFACE TRANSPORTATION BOARD 12TH STREET AND CONSTITUTION AVE NY VASHINGTON, DC 20423

Item No.\_ Page Count\_ Ful# 352

#### GENTLEMEN :

THE UNION PACIFIC AND SOUTHERN PACIFIC RAILROAD MERGER IS FAR MORE ANTI-Competitive than the Santa FE-Southern Pacific Merger Rejected in 1988. Please, please stop the decimation of our jobs so greedy owners can get Richer.

THIS MERGER IS BAD FOR OUR COUNTRY. IT SHOULD BE REJECTED.

THANKING YOU IN ADVANCE, I REMAIN,

No bes onne

CONNIE J. CLARK-HAKES P. O,. BOX 174 HOUSTON, TEXAS 77001-0174 EMPLOYER: • SOUTHERN PACIFIC TRANSPORTATION COMPANY



FN 32760

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FEBRUARY 23, 1996

OFFICE OF THE SECRETARY SURFACE TRANSPORTATION BOARD 12TH STREET AND CONSTITUTION AVEL N WASHINGTON, DC 20423

Item No. Page Count Feb # 351

FD32760 61488.

GENTLEMEN :

THE UNION PACIFIC AND SOUTHERN PACIFIC RAILROAD MERGER IS FAR MORE ANTI-COMPETITIVE THAN THE SANTA FE-SOUTHERN PACIFIC MERGER REJECTED IN 1988. PLEASE, PLEASE STOP THE DECIMATION OF OUR JOBS SO GREEDY OWNERS CAN GET RICHER.

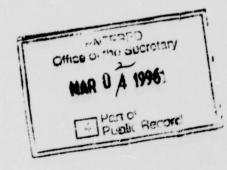
THIS MERGER IS BAD FOR OUR COUNTRY. IT SHOULD BE REJECTED.

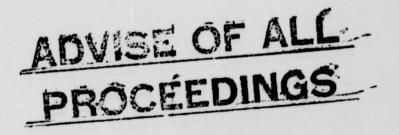
THANKING YOU IN ADVANCE, I REMAIN,

ha Ha

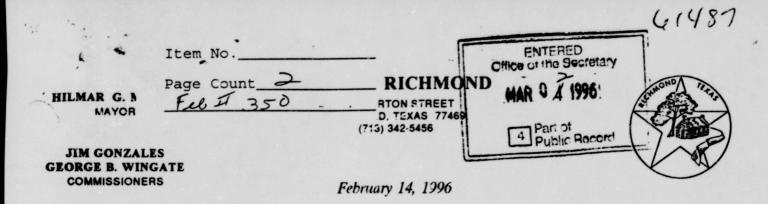
JOHN D. HAKES P. D,, BOX 174 HOUSTON, TEXAS 77001-0174 EMPLOYER: • SOUTHERN PACIFIC TRANSPORTATION COMPANY











The Honorable Vernon A. Williams, Secretary Surface Transportation Board 12th Street and Constitutional Avenue Washington, DC 20423



Re: Finance Docket 32760

Dear Secretary Williams:

I am writing in regard to an application pending before you that seeks approval of a merger between the Union Pacific Railroad Company (UP) and Southern Pacific Lines (SP). I am very concerned that the merger of these two railroads will significantly reduce rail competition in Texas, seriously impacting Texas businesses and our State's economy.

As proposed, the merger would grant UP control over a reported 90% of rail traffic into and out of Mexico, 70% of the petrochemical shipments from the Texas Gulf Coast, and 86% of the plastics storage capacity in the Texas/Louisiana Gulf Region. UP acknowledges that the merger would greatly reduce rail competition and has proposed a trackage rights agreement with the Burlington Northern-Santa Fe (BNSF) as the solution.

A trackage rights agreement, however, simply does not solve the problem. Owners of rail lines have incentives to invest in the track and to work with local communities to attract economic development. Owners have control over the service they provide - its frequency, its reliability, its timeliness. None of these things can be said about railroads that operate on someone else's tracks, subject to someone else's control.

Texas needs another owning railroad, not another merger, to ensure effective rail competition. An owning railroad willing to provide quality service and investment is the best solution for shippers, communities and economic development officials. An owning railroad also offers the best opportunity to retain employment for railroad workers who would otherwise be displaced by the proposed merger.

advise of All

PROCEEDINGS

For all of these reasons I urge the Board to carefully review the proposed UP/SP merger and to recommend an owning railroad as the only means to ensure adequate rail competition in Texas.

Sincerely,

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Thelman Is Marie

Hilmar G. Moore Mayor

cc: Carole Keeton Rylander, Chairman Railroad Commission of Texas 1701 North Congress Avenue P. O. Box 12967 Austin, Texas 78711-2967



Item No.\_\_\_\_\_

16002 DEALCH BLVD., #160 IUNTINGTON BEACH, CA 92647 TELEPHONE (714) 843-4966

## \_\_\_\_\_Assembly valifornia Legislature

ASSEMBLYMAN, 67TH DISTRICT



41484

February 15, 1996

Vernon A. Williams, Secretary Surface Transportation Board Room 1324 Twelfth Street and Constitution Avenue, N.W. Washington, D.C. 20423

Dear Secretary Williams:

Without question, the transportation of goods in America today depends heavily on a healthy and vibrant rail system. To that end, I am writing in support of the proposed merger between Union Pacific Railroad and the Southern Pacific Railroad.

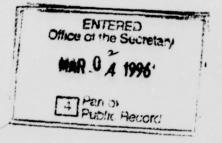
The proposed merger will dramatically improve service to companies that are currently serviced by Southern Pacific, and it will strengthen competition with the Burlington Northern/Santa Fe rail system -- all to the benefit of customers who currently depend on the rail system to move their goods through our streams of commerce. Moreover, Union Pacific will invest nearly 350 million dollars throughout the merged system which will help to create jobs and improve efficiency in rail operations.

Conversely, if the merger does not go through, the Southern Pacific Railroad has openly acknowledged that the Southern Pacific cannot make it alone in the wake of the Burlington Northern/Santa Fe merger. In addition, the current Southern Pacific customers will continue to suffer due to Southern Pacific's problems with service, finances and capital constraints.

In short, I write to lend my enthusiastic endorsement of the proposed merger. With the anticipated increase in customer service and satisfaction due to increased competition with the Burlington Northern/Santa Fe system, all Americans will be better served by approval of the proposed merger.

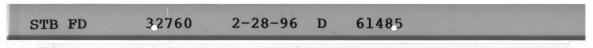
If I can be of any further assistance in this matter, feel free to call me at (916) 445-6233.

Printed on Recycled Pane



Sincerely,

Scott R. Baugh



# L.J.K. Alliance Group, Inc.

Item No.\_ Page Count\_ Fils

February 20, 1996

The Honorable Verner, A. Williams Secretary Surface Transportation Board of the Interstate Commerce Commission 12th Street and Constitution Avenue Washington, DC 20423

61485

RE: Finance Document 32760

Dear Secretary Williams:

I want to take this means and opportunity to express my opposition to the proposed merger between Union Pacific and Southern Pacific Railroads. If that merger is approved by the ICC, it will leave Arkansas with but one major owning railroad of any consequence in the state. We need more rail competition, not less. This proposed merger is not good for the state of Arkansas or any of our adjoining states.

I am not persuaded that the "trackage rights" agreement that UP and Burlington Northern have announced as part of the merger deal will in fact set aside the concerns that many of us have about the anti-competitive nature of this parallel tracks merger. Rather, I favor the proposal by Conrail, that is the outright purchase of the SP east tracks by a competing railroad.

It is our hope that you will consider this totally in regard to the possible problems it would cause companies like ours in Mexico. Presently our firm is representing many companies in the United States with companies in Mexico and transportation cost is a critical part of any negotiations for contracts with Mexican companies. The elimination of any competitive rates between the US and Mexico will cause great consternation and problems for companies like our own here in Arkansas, as well as those in Texas and throughout the country.

For these reasons and others too lengthy to detail in this letter, I urge the ICC to not approve the UP-SP application unless it is conditioned upon UP's agreement to accept Conrail's proposal. Thank you for your consideration of my views.

INTERED Sincerely. Exite Of the Secre hat a thise of Allen Robert Pari of Public Record PROCEEDI

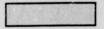
 10773 Bainbridge Drive
 Little Rock, AR 72212
 (501) 225-2070
 FAX (501) 225-2070

 Bosque de Centenario No. 54
 Col. La Herradura
 Mexico City, Mexico C.P. 53920
 011-525-589-7170
 FAX 011-525-589-7170



Item No. 41484	ADV	ISE O	FAI
Page Count 3 Fut 500 347	T COUNCILER		
	(708) 458-2067		

CHICAGO AREA TRANSPORTATION STUDY 300 West Adams Street • Chicago Illinois 60606



ANTHONY VACCO Council Chairman, Mayor, Village of Evergreen Park

ERNEST F. KOLB Council Vice-Chairman, Executive Committee Representative President, Village of Oak Lavin

EUGENE L. SIEGEL Council Vice-Chairman, President, Village of Chicago Ridge

BONNIE STRACK Executive Committee Representative Mayor, City of Palos Heights

ARNOLD ANDREWS President, Village of Alisp

••• N GIFFORD ent, Village of Bedford Park

JU. A. OREMUS President, Village of Bridgeview

Yor, City of Burbank

ESTER STRANCZEK

JACK FADDIS Mayor, City of Hickory Hills

DONALD ROBERTON Mayor, City of Hometown

EDWARD C. RUSCH, JR. Mayor, Village of Justice

RICHARD KWASNESKI President, Village of Lemont

DENNIS MAGEE President, Village of Merrionette Park

KYLE HASTINGS President, Village of Orland Hills

DANIEL McLAUGHLIN President, Village of Orland Park

GERALD R. BENNETT Mayor, City of Palos Hills

DONALD H. JEANES Mayor, Village of Paios Park

EDWARD FORMENTO President, Village of Willow Springs

JAMES BILDER President, Village of Worth

VICTORIA SMITH Council Liaison February 22, 1996

Mr. Vernon Williams Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423



Once of the Secretary

Part of

Public Record

4

RE: Finance Docket 32760 - Union Pacific/Southern Pacific

Dear Mr. Williams:

The Southwest Council of Mayors is a body of duly elected officials representing twenty communities in southwest suburban Cook County, Illinois with a population in excess of 300,000. Enclosed you will find Southwest Council of Mayors Resolution 96-02: A RESOLUTION SUPPORTING THE MERGER OF THE UNION PACIFIC RAILROAD AND SOUTHERN PACIFIC RAILWAY.

The purpose of this letter is to formally advise you that the Members of the Southwest Council of Mayors support the Union Pacific and Southern Pacific merger.

The Southwest Council of Mayors supports this acquisition for the following reasons:

- \* the merger will provide significant service improvements for area shippers and receivers
- \* major cost savings will improve efficiency and enable increased investment to expand and improve service
- \* the improved service as a result of the merger will help the Chicagoland area remain as the nation's leading rail hub
- \* the combined railroads will result in a stronger, more efficient railroad that will provide true competition for other railroads in the area

The Southwest Council of Mayors supports the merger of the Union Pacific Railroad and the Southern Pacific Railway. Intermodal business is important to the southwest region. It's a major factor in the region's economic development.

Sincerely, storca U.L ictoria A Smit

Council Liaison

## SOUTHWEST COUNCIL OF MAYORS

#### **RESOLUTION 96-02**

## A RESOLUTION SUPPORTING THE MERGER OF THE UNION ACIFIC RAILROAD AND SOUTHERN PACIFIC RAILWAY

WHEREAS, the Southwest Council of Mayors is a body of duly elected officials representing twenty communities in southwest suburban Cook County, Illinois with a population in excess of 300,000; and

WHEREAS, the Chicagoland area and the Midwest hold a unique position as the rail transportation hub of the nation; and

WHEREAS, the Southwest Council of Mayors would like to see the Chicagoland area and the Midwest continue as
transportation leaders with continued economic growth and more efficient transportation service; and

WHEREAS, the proposed merger of Union Pacific and Southern Pacific will provide significant service improvements for Midwest shippers and receivers, as a result of combining the financial resources and management abilities of Union Pacific with the route system of Southern Pacific; and

WHEREAS, the proposed merger will create shorter, more direct single-line routes to and from the Chicagoland area and the Midwest, and a system with faster schedules, more frequent and reliable service, and improved equipment supply; and

WHEREAS, Southern Pacific has suffered in recent years from lack of financial resources, traffic volume and equipment, with negative effects on service levels for Midwest shippers and receivers; and

WHEREAS, combining Union Pacific and Southern Pacific will create a more efficient, stronger railroad that can offer the Midwest true competitive alternative to the recently merged Burlington Northern/Santa Fe system; and

WHEREAS, the improved service resulting from the merger will help the Midwest to retain its position as the nation's leading rail gateway; and

NOW, THEREFORE, BE IT RESOLVED that the Southwest Council of Mayors supports the proposed merger of the Union Pacific Railroad and the Southern Pacific Railway; and Page Two SWC Resolution 96-02

BE IT FURTHER RESOLVED that the Southwest Council of Mayors urges the Interstate Commerce Commission to act promptly and favorably to approve the proposed merger of the Union Pacific Railroad and the Southern Pacific Railway; and

BE IT FURTHER RESOLVED that the Southwest Council of Mayors will forward to the Chairperson of the Interstate Commerce Commission a letter of support for the Union Pacific and Southern Pacific merger, accompanied by a copy of this Resolution.

PASSED AND ADCPTED THIS 31ST DAY OF JANUARY, 1996

UA

Anthony Vacto, Chairman



Item No.

Page

HICAGO HEIGHTS

# OFFICE OF THE MAYOR

Angelo A. Ciambrone

February 20, 1996

Mr. Vernon Williams Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423

61483

RE: Finance Docket 32760 - Union Pacific / Southern Pacific

Dear Mr. Williams:

My name is Angelo Ciambrone. I am Mayor of the City of Chicago Heights, Illinois.

The purposes of this letter is to formally advise you that I support the Union Pacific and Southern Pacific merger.

My reason for supporting this acquisition is as follows:

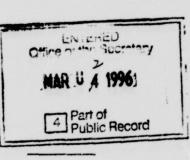
- -- The new system's routes will be significantly shorter than UP's or SP's routes today in many important corridors, including Chicago.
- -- UP/SP will have the opportunity to build run-through trains from the Gulf chemical region to Chicago, resulting in improved transit time for Illinois receivers.
- -- Major cost savings, from reduced overheads, facility consolidations and use of the best systems of each railroad, will improve efficiency and justify increased investment to expand capacity and improve service, all to the benefit of shippers.

Sincerely,

Angelo A. Ciambrone Mayor PROCEEDING

- "72

cc: Thomas Zapler Special Representative Union Pacific Railroad 165 N. Canal, 8-N Chicago, IL





41473

Item	No	
Page	Count . 13 4336	

**UP/SP-139** 

BEFORE THE SURFACE TRANSPORTATION BOARD

mance Docket No. 32760 UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY OMPANY SPCSL CORP. AND THE DENVER AND RTO GRANDE WESTERN RAILROAD COMPANY

APPLICANTS' RESPONSES TO WESTERN SHIPPERS' COALITION'S FIRST SET OF INTERROGATORIES AND FIRST SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS

CANNON Y. HARVEY LOUIS P. WARCHOT CAROL A. HARRIS Southern Pacific Transportation Company One Market Plaza San Francisco, California 94105 (415) 541-1000

PAUL A. CUNNINGHAM RICHARD B. HERZOG JAMES M. GUINIVAN Harkins Cunningham 1300 Nineteenth Street, N.W. Washington, D.C. 20036 (202) 973-7601

Attorneys for Southern

Pacific Rail Corporation, Southern Pacific Transportation Company, St. Louis Southwestern Railway Company, SPCSL Corp. and Covington & Burling The Denver and Rio Grande Western Railroad Company ENTERED Office of the Secretary FEB 2 9 1996 Part of Public Record

CARL W. VON BERNUTH RICHARD J. RESSLER Union Pacific Corporation Martin Tower Eighth and Eaton Avenues Bethlehem, Pennsylvania 18018 (610) 861-3290

JAMES V. DOLAN PAUL A. CONLEY, JR. LOUISE A. RINN Law Department Union Pacific Railroad Company Missouri Pacific Railroad Company 1416 Dodge Street Omaha, Nebraska 68179 (402) 271-5000

ARVID E. ROACH II J. MICHAEL HEMMER MICHAEL L. ROSENTHAL 1201 Pennsylvania Avenue, N.W. P.O. Box 7566 Washington, D.C. 20044-7566 (202) 662-5388

Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

February 27, 1996

## BEFORE THE SURFACE TRANSPORTATION BOARD



Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

# APPLICANTS' RESPONSES TO WESTERN SHIPPERS' COALITION'S FIRST SET OF INTERROGATORIES AND FIRST SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS

UPC, UPRR, MPRR, SPR, SPT, SSW, SPCSL and DRGW, collectively, "Applicants," hereby respond to Western Shippers' Coalition's First Set of Interrogatories and Requests for Production of Documents.<sup>1/</sup>

## GENERAL RESPONSES

• The following general responses are made with respect to all of the interrogatories and document requests.

1. Applicants have conducted a reasonable search for documents responsive to the interrogatories and document requests. Except as objections are noted herein,  $\frac{2}{}$  all

<sup>1/</sup> In these responses Applicants use acronyms as they have defined them in the application. However, subject to General Objection No. 10, for purposes of interpreting the requests, Applicants will attempt to observe WSC's definitions where they differ from Applicants'.

Thus, any response that states that responsive documents are being produced is subject to the General Objections, so that, for example, any documents subject to attorney-client privilege (General Objection No. 1) or the work product doctrine (General Objection No. 2) are not being produced. responsive documents have been or shortly will be made available for inspection and copying in Applicants' document depository, which is located at the offices of Covington & Burling in Washington, D.C. Applicants will be pleased to assist WSC to locate particular responsive documents to the extent that the index to the depository does not suffice for this purpose. Copies of documents will be supplied upon payment of duplicating costs (including, in the case of computer tapes, costs for programming, tapes and processing time).

 Production of documents or information does not necessarily imply that they are relevant to this proceeding, and is not to be construed as waiving any objection stated herein.

. 3. Certain of the documents to be produced contain sensitive shipper-specific and other confidential information. Applicants are producing these documents subject to the protective order that has been entered in this proceeding.

4. In line with past practice in cases of this nature, Applicants have not secured verifications for the answers to interrogatories herein. Applicants are prepared to discuss the matter with WSC if this is of concern with respect to any particular answer.

- 2 -

## GENERAL OBJECTIONS

3

The following objections are made with respect to all of the interrogatories and document requests. Any additional specific objections are stated at the beginning of the response to each interrogatory or document request.

 Applicants object to production of, and are not producing, documents or information subject to the attorneyclient privilege.

 Applicants object to production of, and are not producing, documents or information subject to the work product doctrine.

3. Applicants object to production of, and are not producing, documents prepared in connection with, or information relating to, possible settlement of this or any other proceeding.

4. Applicants object to production of public documents that are readily available, including but not limited to documents on public file at the Board or the Securities and Exchange Commission or clippings from newspapers or other public media.

5. Applicants object to the production of, and are not producing, draft verified statements and documents related thereto. In prior railroad consolidation proceedings, such documents have been treated by all parties as protected from production.  Applicants object to providing information or documents that are as readily obtainable by WSC from its own files.

7. Applicants object to the extent that the interrogatories and document requests seek highly confidential or sensitive commercial information (including <u>inter alia</u>, contracts containing confidentiality clauses prohibiting disclosure of their terms) that is of insufficient relevance to warrant production even under a protective order.

8. Applicants object to the interrogatories and document requests to the extent that they call for the preparation of special studies not already in existence.

9. Applicants object to the interrogatories and document requests as overbroad and unduly burdensome to the extent that they seek information or documents for periods prior to January 1, 1993.

10. Applicants object to the inclusion of Philip F. Anschutz and The Anschutz Corporation in the definition of "Applicants," "you" and "your" as overbroad.

11. Applicants object to the definition of "identify" to the extent that it calls for home telephone numbers and addresses as overbroad.

12. Applicants object to the definition of "relating to" or "related" as unduly vague.

13. Applicants object to Instructions Nos. 1, 2, 4,5, 6, 7, 8 and 9 to the extent that they seek to impose

- 4 -

requirements that exceed those specified in the applicable discovery rules and guidelines.

14. Applicants object to Instructions Nos. 1, 2, 4,5, 6, 7 and 9 as unduly burdensome.

# SPECIFIC RESPONSES AND ADDITIONAL OBJECTIONS

## Interrogatory No. 1

"Is the list on pages 285-86 of Volume 2 of the Application of five projected new marketing opportunities involving coal traffic a complete list of all specific projected new marketing opportunities or projections for coal that have been identified by Applicants?"

### Response

Yes. As Mr. Peterson testified in his verified statement and at his deposition, the five opportunities were the only specific ones identified, but there undoubtedly will be other coal new marketing opportunities which it was not feasible to identify.

## Interrogatory No. 2

"If the answer to Question No. 1 is anything other than an unqualified yes, please describe in detail any and all other specific new coal market opportunities or projections that have been identified by Applicants."

## Response

See Response to Interrogatory No. 1.

## Interrogatory No. 3

"Identify and describe Applicants' best estimate of traffic from 1991-95 on the lines of Applicants through the Central Corridor, including but not limited to: (1) the lines of the D&RGW in Utah and Colorado, which run generally from Ogden through Salt Lake City, Utah to Denver or Pueblo, Colorado, as well as ancillary lines; (2) Applicants' lines between Denver and Kansas City, Missouri and Pueblo and Kansas City; and (3) Applicants lines from Salt Lake City or Ogden to Stockton or Oakland, California."

## Response

Applicants object to this interrogatory as unduly vague and unduly burdensome, and overbroad in that it includes requests for information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. Without waiving this objection, and subject to the General Objections stated above, Applicants respond as follows:

UP and SP density charts for the lines in question for the years 1991 to 1993 will be produced. Density charts for 1994 can be found in Applicants' document depository.

## Interrogatory No. 4

"Identify and describe Applicants' projections for 1996-2000 of traffic on the lines specified in Interrogatory No. 3. If this request is deemed unduly burdensome because any of Applicants employ different time periods, Applicants are instructed to provide estimates for the number of years that have been made."

#### Response

Applicants object to this interrogatory as unduly vague and unduly burdensome, and overbroad in that it includes requests for information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. Without waiving this objection, and subject to the General Objections stated above, Applicants respond as follows:

No such projections exist.

## Interrogatory No. 5

"List and provide the information requested in Instruction No. 4 for all documents for which a claim of privilege has been asserted in response to discovery requests from WSC or any other party in this proceeding."

- 7 -

### Response

Applicants are in the process of completing a privilege log under the parameters established at the December 20 discovery hearing.

## Interrogatory No. 6

"What is the projected or expected effect by Applicants of Applicants' January 30, 1996 agreement with Illinois Central Railroad Company on traffic, including sources, origins, and destinations of traffic, in the Central Corridor?"

## Response

Applicants have not performed any such study.

### Interrogatory No. 7

"What is the projected or expected effect by Applicants of Applicants' January 17, 1996 agreement with Utah Railway Company on traffic, including sources, origins, and destinations of traffic, in the Central Corridor?"

#### Response

Applicants have not performed any such study.

#### Interrogatory No. 8

"What are the territorial boundaries of the current reciprocal switching district or zone in the greater Salt Lake City, Utah area, and who are the carriers participating in that district?"

#### Response

Responsive information will be placed in Applicants' document depository.

#### Interrogatory No. 9

"What are the current charges for reciprocal switching in the Greater Salt Lake City territorial boundary as described in your answer to Interrogatory No. 8?"

#### Response

Applicants object to this interrogatory as unduly burdensome. Without waiving this objection, and subject to the General Objections stated above, Applicants respond as follows:

Responsive information will be placed in Applicants' document depository.

#### Interrogatory No. 10

"How many cars were switched from UP to SP in the Greater Salt Lake City territorial boundary under the fee described in your response to Interrogatory No. 9 for the last three years?"

### Response

Applicants object to this interrogatory as unduly burdensom. Without waiving this objection, and subject o the General Objections stated above, Applicants respond as follows:

Responsive information will be placed in Applicants' document depository.

### Interrogatory No. 11

"How many cars were switched from SP to UP in the Greater Salt Lake City territorial boundary under the fee described in your response to Interrogatory No. 9 for the last three years?"

## Response

Applicants object to this interrogatory as unduly burdensome. Without waiving this objection, and subject to the General Objections stated above, Applicants respond as follows:

9

Responsive information will be placed in Applicants' document depository.

# Document Request No. 1

"All documents that relate to any of WSC First Set of Interrogatories."

## Response

Applicants object to this document request as unduly vague and unduly burdensome, and overbroad in that it includes requests for information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. Without waiving this objection, and subject to the General Objections stated above, Applicants respond as follows:

See Responses to Interrogatories Nos. 1-11.

## Document Request No. 2

All documents that relate to Applicants' agreement with Utah Railway Company dated January 17, 1996."

## Response

Applicants object to this document request as unduly vague and unduly burdensome, and overbroad in that it includes requests for information that is neither relevant nor reasonably calculated to lead to the discovery of admissible

Respectfully submitted,

CANNON Y. HARVEY LOUIS P. WARCHOT CAROL A. HARRIS Southern Pacific Transportation Company One Market Plaza San Francisco, California 94105 (415) 541-1000

PAUL A. CUNNINGHAM RICHARD B. HERZOG JAMES M. GUINIVAN Harkins Cunningham 1300 Nineteenth Street, N.W. Washington, D.C. 20036 (202) 973-7601

Attorneys for Southern Pacific Rail Corporation, Southern Pacific Transportation Company, St. Louis Southwestern Railway Company, SPCSL Corp. and ARVID E. ROACH II The Denver and Rio Grande Western Railroad Company

CARL W. VON BERNUTH RICHARD J. RESSLER Union Pacific Corporation Martin Tower Eighth and Eaton Avenues Bethlehem, Pennsylvania 18018 (610) 861-3290

JAMES V. DOLAN PAUL A. CONLEY, JR. LOUISE A. RINN Law Department Union Pacific Railroad Company Missouri Pacific Railroad Company 1416 Dodge Street Omaha, Nebraska 68179 (402) 271-5000

Without

J. MICHAEL HEMMER MICHAEL L. ROSENTHAL Covington & Burling 1201 Pennsylvania Avenue, N.W. P.O. Box 7566 Washington, D.C. 20044-7566 (202) 662-5388

Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

February 27, 1996

## CERTIFICATE OF SERVICE

I, Michael L. Rosenthal, certify that, on this 27th day of February, 1996, I caused a copy of the foregoing document to be served by hand on Michael F. McBride, counsel for Western Shippers' Coalition, at LeBoeuf, Lamb, Greene & MacRae, 1875 Connecticut Avenue, N.W., Suite 1200, Washington, D.C. 20009-5728, and by first-class mail, postage prepaid, or by a more expeditious manner of delivery on all parties appearing on the restricted service list established pursuant to paragraph 9 of the Discovery Guidelines in Finance Docket

No. 32760, and on

Director of Operations Antitrust Division Suite 500 Department of Justice Washington, D.C. 20530 Premerger Notification Office Bureau of Competition Room 303 Federal Trade Commission Washington, D.C. 20580



41411

DR. RICHARD A. MARTINEZ

CHAIRMAN OF BOARD

GARY L. PETERSON

DIRECTOR, OFFICE OF BUDGET

TERRY A. HART

COUNTY ATTORNEY

Item No.

JAMES M. BREWEF

COMMISSIONER DIST. NO. 2

KATHY FARLEY COMMISSIONER DIST. NO. 3 Page Count 6 Fub # SCRAW-274

BOARD OF COUNTY COMMISSIONERS February 23, 1996

Honorable Vernon A. Williams Secretary, Room 2215 Surface Transportation Board Department of Transportation f201 Constitution Ave., N.W. Washington, D.C. 20423



RE: Finance Docket No. 32760, Union Pacific Corp., et al. -- Control & Merger - - Southern Pacific Rail Corp., et al.

Dear Secretary Williams:

Enclosed please find one original and five (5) copies of Pueblo County's Certificate of Service. Pueblo County's Notice of Intent to Participate as a Party of Record has been served on all Parties of Record as designated on the most current service list as POR, pursuant to Decision No. 15 of the Surface Transportation Board.

1	ENTERED Office of the Secretary	
	FEB 2 7 1996	
	5 Part of Public Record	

Sincerely,

Pueblo County Attorney's Office Tami J. Yellico, 019417 Terry A Hart, 9762 215 West 10thh Street Pueblo, Colorado 81003 Telephone: (719) 583-6630

PUEBLO COUNTY COURT HOUSE 215 W. 10TH ST., PUEBLO, CO 81003-2992 (719) 583-6000 FAX. (719) 583-6549

# Before The INTERSTATE COMMERCE COMMISSION



Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY --CONTROL AND MERGER--SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTEPN RAILROAD COMPANY

# NOTICE OF INTENT TO PARTICIPATE AS A PARTY OF RECORD

Pueblo County, Colorado, by and through its undersigned counsel, pursuant to Interstate Commerce Commission Decision No. 6 in the above referenced Docket (60 Fed. Reg. 54384) hereby furnishes Notice of Intent to Participate as a Party of Record in the above referenced Docket. In support hereof, Pueblo County states as follows:

1. Pueblo County is a County of the State of Colorado.

 Pueblo County intends to participate in the entire UP/SP consolidation proceeding in ICC Docket No. 32760 as well as in the following related abandonment/discontinuance proceedings: Docket No. AB-3 (Sub-No. 130), Docket No. AB-8 (Sub-No. 38), Docket No. AB-8 (Sub-No. 36x), Docket No. AB-12 (Sub-No. 189x), Docket No. AB-8 (Sub-No. 39) and Docket No. AB-12 (Sub-No. 183).

 Pueblo County will be affected or aggrieved by the action of the Commission in this proceeding. 4. Notices and copies of all comments, protests, exhibits, briefs and other documents

required to be served on parties to the proceeding should be served upon the following

representative of Pueblo County:

Mr. Terry Hart, Esq. Pueblo County Attorney Pueblo County Courthouse, 3rd Floor 215 West 10th Street Pueblo, Colorado 81003

Dated this 12th day of January, 1996

Respectfully submitted, Office of the Pueblo County Attorney

By:

TAMI J. YELLICO Registration No. 019417 Chief Assistant Pueblo County Attorney 215 West 10th Street Pueblo, Colorado 81003 Telephone: (719)583-6630

# CERTIFICATE OF FILING AND SERVICE

I hereby certify that I have this day filed an original and 20 copies of the foregoing Notice of Intent to Participate as a Party, together with a 3.5" diskette containing same, with the Commission and served the foregoing document upon Applicant's Representative, Robert T. Opal, General Attorney, 1416 Dodge Street, Omaha, Nebraska 68179-0830, by prepaid, first-class, Certified Return Receipt Requested, United States Postal Service.

Dated at Pueblo, Colorado, this 1.74 day of January, 1996.

May Syons

## CERTIFICATE OF SERVICE

I, Maxi C. Lyons, hereby certify that I have this day of February 23, 1996, submitted an - original and 5 copies of the this Certificate of Service to the Secretary, Surface Transporation Board and caused a copy of the foregoing Notice of Intent to Participate as a Party to be served by prepaid, first-class, United States Mail on all parties of record as follows:

|POR| STEVEN A BRIGANCE LFBOEUF, LAMB, ET AL. 4025 WOODLAND PARK BLVD., STE 160 ARLENGTON TX 76013

|POR| PATRICIA BRITTON KENNECOTT ENERGY COMPANY CHIEF LEGAL OFFICER 505 SOUTH GILLETTE AVENUE GILLETTE WY 82716

(POR) JONATHAN M BRODER CONSOLIDATED RAIL CORP P.O. BOX 41416 2001 MARKET STREET, 16-A PHILADELPHIA PA 19101-1416

IMOCI HON. HANK BROWN UNITED STATES SENATE STH & MAIN ST., 411 THATCHER BLDG PUEBLO CO \$1003-3140

MOC! HON. HANK BROWN UNITED STATES SENATE WASHINGTON DC 20510-0604 Representa: HON HANK BROWN

POR: KERK BROWN 2300 SOUTH DEKKEN PARKWAY SPRINGFEELD EL 62764 Represents: ELLINOIS DOT

POR ROBERT M. BRUSKIN, ESQ. HOWREY & SIMON 1299 PENNSYLVANIA AVE. N.W. WASHINGTON DC 20004

MOCI HONORABLE RICHARD BRYAN UNITED STATES SENATE WASHINGTON DC 20510 Represense: HON. RICHARD H. BRYAN

MOCI HON. JOHN BRYANT US HOUSE OF REP. WASHINGTON DC 20515

POR EDMUND W. BURKE BURLINGTON NORTHERN RE CO 3800 CONTINENTAL PLAZA 777 MAIN STREET FT. WORTH TX 76102

POR: RICHARD CABANELA MPERIAL COUNTY PLANNING DEPARTMENT 939 MAIN STREET EL CENTRO CA 92243-2856

IMOCI HON. BEN N. CAMPBELL UNITED STATES SENATE 1129 PENNSYLVANA STREET DENVER CO 80203

IMOCI HON. BEN N CAMPBELL UNITED STATES SENATE WASHINGTON DC 20510-0605 Represents: HON. BEN NIGHTHORSE CAMPBELL

(POR) RUTH H. CARTER, MAYOR CITY OF CANON CITY P. O. BOX 1460 ATTN: STEVE THACKER, CITY ADMIN. CANON CITY CO 81215 Reputemis: CITY OF CANON

PORI W. F. CARTER ALBEMARLE CORPORATION 451 FLORIDA STREET BATON ROUGE LA 70801 Represent: ALBEMARLE CORF PORI E. CALVIN CASSELL EASTMAN CHEMICAL COMPANY P.O. BOX 1990 KINGSPERT IN 17662 Represent: EASTMAN CHEMICAL CO

(POR) EDWARD S. CHRISTENBURY 400 WEST SUMMAIT HILL DRIVE KNOXVILLE TN J7902 Represents: TENNESSE VALLEY AUTHORITY

(FOR) BETTY JO CHRISTIAN STEFTOE & JOHNSON 1330 CONNECTICUT AVE., N.W. WASHINGTON DC 20036-1795

MOCI HONORABLE THAD COCHDAN UNITED STATE SENATE WASHINGTON DC 20510

IMOCI SENATOR WILLIAM COHEN UNITED STATES SENATE WASHINGTON DC 20510

(POR) PAUL A. CONLEY, JR. UNION PACIFIC RR CO. LAW DEPARTMENT 1416 DODGE STREET OMAHA NE 68179

|POR| HON. JOHN R. COOK, TX HOUSE OF REP. P. O. BOX 2910 AUSTIN TX 78764 Represents: STATE OF TEXAS

|POR| ROBERT J. COONEY NORFOLK SOUTHERN CORP. LAW DEPARTMENT THREE COMMERCIAL PLACE NORFOLK VA 23510-2191 Represent: NORFOLK SOUTHERN RWY

(POR) WELLIAM F. COTTRELL ASST. ATTORNEY GENERAL 100 W. RANDOLPH ST. - 12TH FLOOR CHCAGO E. 60601 Represent: ELLINOIS ATTORNEY GENERAL

(POR) JAMES R. CRAIG SO ORENT RR 4609 COLE AVENUE, STE 350 DALLAS TX 75205 Represents: TRL COMPANY, INC., ET AL

POR PAUL A. CUNNINGHAM HARKINS CUNNINGHAM 1300 19TH STREET, N.W. SUTTE 600 WASHINGTON DC 20036

|POR| ROBERT A. CUSHING, IR. UNITED TRANS. UNION LOCAL 1918 12401 HIDDEN SUN COURT EL PASO TX 79938 Represents: UNITED TRANS. UNION

(POR) JOHN M. CUTLER, JR. MCCARTHY SWEENEY HARKAWAY SUITE 1103 1750 PENNSYLVANA AVE., N. W. WASHINGTON DC 20006 Represent: UNION ELECTRIC CO

IMOCI HON. KIKA DE LA GARZA HOUSE OF REPRESENTATIVES WASHINGTON DC 20515 Represente: HON. KIKA DE LA GARZA



#### FINANCE DOCKET NO. 32760

PORI STEVEN A BRIGANCE LEBOEUF, LAMB, ET AL. 4025 WOODLAND PARK BLVD., STE 160 ARLINGTON TX 76013

(POR) PATRICIA BRITTON KENNECOTT ENERGY COMPANY CHIEF LEGAL OFFICER 505 SOUTH GILLETTE AVENUE GILLETTE WY \$2716

....

POR JON ATHAN M BRODER CONSOLIDATED RALL CORP P.O. BOX 41416 2001 MARKET STREET, 16-A PHILADELPHIA PA 19101-1416

MOCI HON. HANK BROWN UNITED STATES SENATE STH & MAIN ST., 411 THATCHER BLDG PUEBLO CO \$1003-3140

(MOC) HON. HANK BROWN UNITED STATES SENATE WASHINGTON DC 20510-0604 Represents: HON HANK BROWN

POR KIRK BROWN 2300 SOUTH DIRKSEN PARKWAY SPRINGFIEL J IL 62764 Representa: "LINOIS DOT

(POR) ROBERT M. BRUSKIN, ESQ. HOWREY & SIMON 1299 PENNSYLVANIA AVE. N.W WASHINGTON DC 20004

MOCI HONORABLE RICHARD BRYAN UNITED STATES SENATE WASHINGTON DC 20510 Represense: HON. RICHARD H. BRYAN

MOCI HON. JOHN BRYANT US HOUSE OF REP. WASHINGTON DC 20515

POR EDMUND W. BURKE BURLINGTON NORTHERN R/4 CO 3800 CONTINENTAL PLAZA 777 MAIN STREET FL. WORTH TX 76102

POR | RICHARD CABANILLA DPERIAL COUNTY PLANNING DEP.ARTMENT 939 MAIN STREE." EL CENTRO CA 92243-2856

MOCI HON. BEN N. CAMPBELL UNITED STATES SENATE 1129 PENNSYLVANIA STREET DENVER CO \$0203

|MOC| HON. BEN N CAMPBELL UNITED STATES SENATE WASHINGTON DC 20510-0605 Represense: HON. BEN NIGHTHORSE CAMPBELL

POR RUTH H. CARTER, MAYOR CITY OF CANON CITY P. O. BOX 1460 ATTN: STEVE THACKER, CITY ADMIN. CANON CITY CO \$1215 Represense: CITY OF CANON

POR W. F. CARTER ALBEMARLE CORPORATION 451 FLORIDA STREET BATON ROUGE LA 70801 Represent: ALBEMARLE CORP POR E. CALVIN CASSELL EASTMAN CHEMICAL COMPANY P. O. BOX 1990 KINGSPORT TN 37662 Represent: EASTMAN CHEMICAL CO

|POR| EDWARD S. CHRISTENBURY 400 WEST SUMMIT HILL DRIVE KNOXVILLE TN 37902 Represent: TENNESSE VALLEY AUTHORITY

POR BETTY JO CHRISTIAN STEPTOE & JOHNSON 1330 CONNECTICUT AVE., N.W. WASHINGTON DC 20036-1795

MOC: HONORABLE THAD COCHRAN UNITED STATE SENATE WASHINGTON DC 20510

MOCI SENATOR WILLIAM COHEN UNITED STATES SENATE WASHINGTON DC 20510

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|POR| HON. JOHN R. COOK, TX HOUSE OF REP. P. O. BOX 2910 AUSTIN TX 78768 Represents: STATE OF TEXAS

|POR| ROBERT J. COONEY NORFOLK SOUTHERN CORP. LAW DEPARTMENT THREE COMMERCIAL PLACE NORFOLK VA 23510-2191 Represents: NORFOLK SOUTHERN RWY

|POR| WILLIAM F. COTTRELL ASST. ATTORNEY GENERAL 100 W. RANDOLPH ST. - 12TH FLOOR CHICAGO IL 60601 Represent: FLLINOIS ATTORNEY CENERAL

(POR) JAMES R. CRAIG SO ORIENT RR 4409 COLE AVENUE, STE 350 DALLAS TX 75205 Represents: TRL COMPANY, INC., ET AL

POR PAUL A. CUNNINGHAM HARKINS CUNNINGHAM 1300 19TH STREET, N.W. SUTTE 600 WASHINGTON DC 20036

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MOCI HON. KTA DE LA GARZA HOUSE OF REPRESENTATIVES WASHINGTON DC 20515 Represents: HON. KIKA DE LA GARZA

#### FINANCE DOCKET NO. 32760

|POR| THOMAS DEGNAN UNITED STATES GYPSUM CO 125 SOUTH FRANKLIN STREET CHICAGO IL 60606 Reprimens: UNITED STATES GYPSUM COMPANY

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|POR| NICHOLAS J. DDMICHAEL DONELAN, CLEARY, WOOD, ET AL. 1100 NEW YORK AVE., N. W. STE 750 WASHINGTON DC 20005-3934 Represents: WESTERN RESOURCES INC, ET AL

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POR ROBERT K DREILING K.C. SOUTHERN RWY CO. 114 WEST 11TH STREET KANSAS CITY MO 64105

MOCI HON. RICHARD J. DURBIN U. S. HOUSE OF REPRESENTATIVES WASHINGTON DC 20515 Represents: HON RICHARD J DURBIN

POR RICHARD SEDELMAN HIGHSAW MAHONEY CLARKE SUTTE 210 1050 SEVENTEENTH STREET, N.W. WASHINGTON DC 20036 Represents: RAILWAY LABOR EXEC ASSOC

POR JOHN EDWARDS, ESQ. ZUCKERT, SCOUTT ET AL. 888 17TH STREET, N.W., STE. 600 WASHINGTON DC 20006-3939 Represents: TEXAS MEXICAN RLWY CO.

PORI KRISTA L EDWARDS SIDLEY & AUSTIN 1722 EYE STREET, N.W. WASHINGTON DC 20006

|POR| MAYOR DELCARL EDENBERG TOWN OF HASWELL P.O. BOX 206 HASWELL CO 81045-0206 Represents: TOWN OF HASWELL, CO

|POR| DANTEL R ELLIOTT, EI UNITED TRANSP. UNION 14600 DETROIT AVENUE CLEVELAND OH 44107 Represents: UNITED TRANSPORTATION UNION

|POR| RICHARD J. ELSTON CYPRUS AMAX CORP 9100 EAST MINERAL CIRCLE ENGLEWOOD CO 80112 Represense: CYPRUS AMAX COAL SALES CORP. |POR| ROY T. ENGLERT, JR MAYER, BROWN & PLATT JUTTE 6500 2000 PENNSYLVANIA AVE., N.W. WASHINGTON DC 20006 Represents: SANTA FE PACIFIC CORP. ET. AL.

|POR| ROBERT V. ESCALANTE SUITE 470 2010 MAIN STREET IRVINE CA 92714-7204 Represents: RIO BRAVO POSO/JASMIN

|POR| JOHN T. ESTES SUITE 400 1029 NORTH ROYAL STREET ALEXANDRIA VA 22314 Represents: COALITION FOR COMPET RAIL

|POR| G. W. FAUTH & ASSOCIATES INC. P. O BOX 2401 ALEXANDRIA VA 22301 Represents: G.W. FAUTH & ASSOC.

|POR| BRIAN P. FELKER SHELL CHEMICAL COMPANY P. O. BOX 2463 ONE SHELL PLAZA HOUSTON TX 77252-2463 Represent: SHELL CHEMICAL COMPANY

|POR| MARC J. FINK SHER & BLACKWELL SUITE 612 2000 L STREET, N. W. WASHINGTON DC 20036 Repletents: INTL BROTHERHOOD OF TEAMSTERS

POR REBECCA FISHER ASST ATTY GENERAL PO BOX 12548 AUSTIN TX 78711-2548 Represents: STATE OF TEXAS

POR THOMAS J. FLORCZAK CTTY OF PUEBLO 127 THATCHER BUILDING PUEBLO CO \$1003 Represents: CTTY OF PUEBLO, CO, ET AL.

POR ROGER W. FONES US DEPT. OF JUSTICE 555 4TH STREET, NW WASHINGTON DC 20001 Represents: U S DEPT OF JUSTICE

|POR| JOE D. FORRESTER C/O CO MTN COLLEGE 901 S. HWY. 24 LEADVILLE CO 80461 Represents: LEADVILLE COALITION

POR JEANNE M FOSTER UPPER ARKANSAS VALLEY RTB P. O. BOX 837 SALIDA CO 81201

|POR| THOMAS W.FOSTER, CHAIRMAN COM. TO PRESERVE PROPERTY P.O. BOX 681 SALIDA CO 81201 Represense: COMMITTEE TO PRESERV PROPERTY

POR JAMES R FRITZE EAGLE COUNTY ATTORNEY P. O. BOX 850 EAGLE CO 81631



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Item No.\_\_\_

Page Count 14

BEFORE THE SURFACE TRANSPORTATION BOARD FEB 3 1996

Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

APPLICANTS' FIRST SET OF INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS TO THE COALITION FOR COMPETITIVE RAIL COMPETITION

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<u>Attorneys for Union Pacific</u> <u>Corporation, Union Pacific</u> <u>Railroad Company and Missouri</u> <u>Pacific Railroad Company</u>

## BEFORE THE SURFACE TRANSPORTATION BOARD

UP/SP

Finance Docket No. 2760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

## APPLICANTS' FIRST SET OF INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS TO THE COALITION FOR COMPETITIVE RAIL COMPETITION

Pursuant to 49 C.F.R. §§ 1114.26 and 1114.30, and the Discovery Guidelines entered in this proceeding on December 7 1995, Applicants UPC, UPRR, MPRR, SPR, SPT, SSW, SPCSL and DRGW direct the following interrogatories and document requests to the Coalition for Competitive Rail Competition ("CCRT").

Responses should be served as soon as possible, and in no event later than 15 days from the date of service hereof. CCRT is requested to contact the undersigned promptly to discuss any objections or questions regarding these requests with a view to resolving any disputes or issues of interpretation informally and expeditiously.

## DEFINITIONS AND INSTRUCTIONS

I. "Applicants" means UPC, UPRR, MPRR, SPR, SPT, SSW, SPCSL and DRGW.

II. "Board" means the Surface Transportation Board.

III. "BN/Santa Fe" means the Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company.

IV. "The BN/Santa Fe Settlement Agreement" means the agreement between UP and SP and BN/Santa Fe dated September 25, 1994, as supplemented by the November 18, 1995 agreement between those parties.

V. "The BN/Santa Fe Settlement Agreement Lines" means the lines that BN/Santa Fe will receive trackage rights over or purchase under the BN/Santa Fe Settlement Agreement.

VI. "CCRT" means the Coalition for Competitive Rail Competition.

VII. "CNW" means Chicago and North Western Railway Company.

VIII. "DRGW" means The Denver and Rio Grande Western Railroad Company.

IX. "Document" means any writing or other compilation of information, whether printed, typed, handwritten, recorded, or produced or reproduced by any other process, including but not limited to intra-company communications, correspondence, telegrams, memoranda, contracts, instruments, studies, projections, forecasts, summaries or records of conversations or interviews, minutes or records of conferences or meetings, records or reports of negotiations, diaries, calendars, photographs, maps, tape

- 2 -

recordings, computer tapes, computer disks, other computer storage devices, computer programs, computer printouts, models, statistical statements, graphs, charts, diagrams, plans, drawings, brochures, pamphlets, advertisements, circulars, trade letters, press releases, invoices, receipts, financial statements, accounting records, worksheets, drafts, revisions of drafts, and original or preliminary notes. Further, the term "document" includes

- (a) both basic records and summaries of such records (including computer runs);
- (b) both original versions and copies that differ in any respect from original versions; and
- (c) both documents in the possession, custody cr control of CCRT and documents in the possession, custody or control of consultants or others who have assisted CCRT in connection with this proceeding.

X. "The IC Settlement Agreement" means the agreement between UP and SP and Illinois Central Railroad Company dated January 30, 1996.

XI. "Identify," when used in relation to an individual, corporation, partnership or other entity, means to state the name, address and telephone number thereof. "Identify," when used in relation to a document, means to

- 3 -

- (a) state the nature of the document (<u>e.g.</u>, letter, memorandum, etc.);
- (b) state the author, each addressee, each recipient, date, number of pages, and title of the document; and
- (c) provide a brief description of the contents of the document.

XII. "MPRR" means Missouri Pacific Railroad Company.

XIII. "Produce" means to make legible, complete and exact copies of responsive documents and send them by expedited delivery to the undersigned counsel. The originals of responsive documents should be retained in the files of CCRT, its counsel, or the consultants or others who have assisted CCRT in connection with this proceeding and have documents in their possession, and made available if requested. Applicants will pay all reasonable costs for duplication and expedited delivery of documents to their attorneys.

XIV. "Relating to" a subject means referring to, discussing, describing, dealing with, consisting of, or constituting, in whole or in part, the subject.

> XV. "SP" means SPT, SSW, SPCSL and DRGW. XVI. "SPCSL" means SPCSL Corp.

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XVII. "SPR" means Southern Pacific Rail Corporation.

XVIII. "SPT" means Southern Pacific Transportation Company.

XIX. "SSW" means St. Louis Southwestern Railway Company.

XX. "Shipper" means any user of rail services, including but not limited to a consignor, a consignee, and a receiver.

XXI. "Southern Pacific" means SPR and SP.

XXII. "This proceeding" means Finance Docket No. 32760 and all subdockets and related dockets.

XXIII. "UP" means UPRR and MPRR, including the former CNW.

XXIV. "UPC" means Union Pacific Corporation.

XXV. "UPRR" means Union Pacific Railroad Company.

XXVI. "The UP/SP merger" means the transactions proposed in this proceeding, including all related applications.

XXVII. "Union Pacific" means UP and UPC.

XXVIII. "The Utan Railway Settlement Agreement" means the agreement between UP and SP and Utah Railway Company dated January 17, 1996.

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XXIX. Discovery responses should be supplemented when a supplemental response is required pursuant to 49 C.F.R. § 1114.29.

XXX. Documents need not be produced if they have been produced by Applicants in this proceeding.

XXXI. Produce a privilege log in accordance with the guidelines established at the December 20, 1995 discovery conference (Tr., pp. 313-14).

XXXII. References to railroads, shippers, consultants or companies (including CCRT) include affiliates, subsidiaries, officers, directors, employees, attorneys, agents and representatives thereof.

XXXIII. All uses of the conjunctive include the disjunctive and vice versa. Words in the singular include the plural and vice versa.

XXXIV. Unless otherwise specified, these requests cover the period January 1, 1993 and thereafter.

## INTERROGATORIES

1. Identify and describe in detail any agreements that CCRT or its members have with any other party to this proceeding regarding positions or actions to be taken in this proceeding. Routine procedural agreements, such as agreements concerning the order of questioning at depositions or the avoidance of duplicative discovery, need not be identified.

- 6 -

If CCRT contends that any such agreement is privileged, state the parties to, date of, and general subject of the agreement.

Identify all members of CCRT.

 Identify all persons or entities that have asked for their names to be removed from lists of members of CCRT.

4. Identify the financial contributors to CCRT and the amounts contributed.

#### DOCUMENT REQUESTS

1. Produce no later than April 1, 1996 (a) all workpapers underlying any submission that CCRT makes on or about March 29, 1996 in this proceeding, and (b) all publications, written testimony and transcripts, without limitation as to date, of any witnesses presenting testimony for CCRT on or about March 29, 1996 in this proceeding.

2. Produce all documents in the possession of CCRT or its members relating to benefits or efficiencies that will result from the UP/SP merger.

 Produce all documents in the possession of CCRT or its members relating to potential traffic impacts of the UP/SP merger.

4. Produce all documents in the possession of CCRT or its members relating to competitive impacts of the UP/SP merger, including, but not limited to effects on (a) market

- 7 -

shares, (b) source or destination competition, (c) transloading options, or (d) build-in options.

5. Produce all documents in the possession of CCRT or its members relating to the BN/Santa Fe Settlement Agreement.

6. Produce all documents in the possession of CCRT or its members relating to the IC Settlement Agreement.

7. Produce all documents in the possession of CCRT or its members relating to the Utah Railway Settlement Agreement.

8. Produce all documents in the possession of CCRT or its members relating to conditions that might be imposed on approval of the UP/SP merger.

9. Produce all studies, reports or analyses in the possession of CCRT or its members relating to actual or potertial competition between UP and SP.

10. Produce all studies, reports or analyses in the possession of CCRT or its members relating to competition between single-line and interline rail transportation.

11. Froduce all studies, reports or analyses in the possession of CCRT or its members relating to the benefits of any prior real merger or rail mergers generally.

12. Produce all studies, reports or analyses in the possession of CCRT or its members relating to the financial position or prospects of SP.

- 8 -

13. Produce all communications between CCRT or its members and other parties to this proceeding relating to the UP/SP merger or the BN/Santa Fe Settlement Agreement, and all documents relating to such communications. This request excludes documents already served on Applicants.

14. Produce all presentations, solicitation packages, form verified statements, or other materials used by CCRT or its members to seek support from shippers, public officials, railroads or others for the position of CCRT or any other party in this proceeding.

15. Produce all presentations, letters, memoranda, white papers or other documents sent or given by CCRT or its members to DOJ, DOT, any state Governor's, Attorney General's or Public Utilities Commission's (or similar agency's) office, any Mexican government official, any other government official, any security analyst, any bond rating agency, any consultant, any financial advisor or analyst, any investment banker, any chamber of commerce, or any shipper or trade organization relating to the UP/SP merger.

16. Produce notes of, or memoranda relating to, any meetings of CCRT or its members with DOJ, DOT, any state Governor's, Attorney General's or Public Utilities Commission's (or similar agency's) office, any Mexican government official, any other government official, any security analyst, any bond rating agency, any consultant, any

- 9

financial advisor or analyst, any investment banker, any chamber of commerce, or any shipper or trade relating to the UP/SP merger.

17. Produce all documents relating to shipper surveys or interviews concerning (a) the UP/SP merger or any possible conditions to approval of the merger, or (b) the quality of service or competitiveness of any railroad.

18. Produce all documents in the possession of CCRT or its members relating to the price to be paid for, or the value of, any UP or SP lines that might be sold as a condition to approval of, or otherwise in connection with, the UP/SP merger.

19. Produce all documents relating to trackage rights compensation for any of the BN/Santa Fe Settlement Agreement Lines or any other line of UP or SP that might be the subject of a proposed trackage rights condition in this proceeding.

20. Produce all documents relating to actual or estimated maintenance-and-operating costs, taxes and returnto-capital costs with respect to any of the BN/Santa Fe Settlement Agreement Lines or any other line of UP or SP that might be the subject of a proposed trackage rights condition in this proceeding.

21. Produce all documents in the possession of CCRT or its members relating to any agreement or understanding that

- 10 -

CCRT or its members have with any other party to this proceeding regarding positions or actions to be taken in this proceeding. Documents relating to routine procedural agreements, such as agreements concerning the order of questioning at depositions or the avoidance of duplicative discovery, need not be produced.

22. Produce all presentations to, and minutes of, the boards of directors (or other governing bodies) of CCRT or its members relating to the UP/SP merger or conditions to be sought by any party in this proceeding.

23. Produce all CCRT publications.

- 11 -

#### Respectfully submitted,

CANNON Y. HARVEY LOUIS P. WARCHOT CAROL A. HARRIS Southern Pacific Transportation Company One Market Plaza San Francisco, California 94105 (415) 541-1000

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Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

February 26, 1996

#### CERTIFICATE OF SERVICE

I, Michael L. Rosenthal, certify that, on this 26th day of February, 1996, I caused a copy of the foregoing document to be served by overnight mail on John T. Estes, Executive Director, Coalition for Competitive Rail Competition, at 1029 North Royal Street, Suite 400, Alexandria, Virginia 22314, and by first-class mail, postage prepaid, or by a more expeditious manner of delivery on all parties appearing on the restricted service list established pursuant to paragraph 9 of the Discovery Guidelines in Finance Docket No. 32760, and on

Director of Operations Antitrust Division Suite 500 Department of Justice Washington, D.C. 20530 Premerger Notification Office Bureau of Competition Room 303 Federal Trade Commission Washington, D.C. 20580



Item No.

# OFFICE OF THE GOVERNOR

STATE OF MONTANA



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#### VERIFIED STATEMENT

#### OF

#### Marc Racicot Governor of Montana

Montana's economy and commerce are largely dependent upon agricultural products, timber, and minerals that require transport by rail in order to reach markets for their ultimate use. Maintaining strong, efficient and competitive rail transportation is critical to our economic health. The proposed merger between the Union Pacific Railroad (UP) and Southern Pacific Lines (SP), while contributing to the consolidation of railroads in the West, promises that the resulting combined UP/SP company will be a strong and effective competitor.

The importance of maintaining competitive rail alternatives with Union Pacific Railroad service to Montana was recognized by the Interstate Commerce Commission when it designated the UP as a competitive component in Montana's rail system in the Northern Lines Merger in 1970. Albeit limited, the competitive presence of the UP has been extremely important to Montana, especially as the Burlington Northern Railroad (BN) gained market dominance through the Milwaukee Railroad failure in 1980.

As Governor of the State of Montana, I support the merger of the Union Pacific Railroad and the Southern Pacific Lines as it appears that the combination will provide for a railroad capable of providing competitive service to Montana shippers. However, to insure that Montana shippers continue to enjoy a reasonable degree of competition, Montana requests that the following conditions be incorporated in the UP/SP - BN/SF premerger agreement:

- 1. The UP should guarantee the continuing integrity of the Butte-Pocatello line. The merger necessitates the assurance of guaranteed continuation of service with ongoing maintenance and upgrades without the potential or eventual threat of abandonment.
- 2. Butte/Silver Bow should be designated a gateway in order for the UP to utilize effectively the portion of the proportional rate premerger agreement and to further ensure the continuation of UP service from Butte/Silver Bow.

TELEPHONE: (406) 444-3111 FAX: (406) 444-5523

- 3. The Proportional Rate Agreement should include all of Montana and not be limited to the western half of the state.
- 4. The Proportional Rate Agreement should apply to all commodities whose shipment originates in Montana with UP/SP access for movement capability to Portland and Butte.

The mergers of the BN/SF and UP/SP establish a compelling public interest by the Western states to ensure competitive rail access in Montana, Northern Idaho and Washington equivalent to that being established in Utah, Nevada and California. UP/SP trackage rights, in concert with the development of competitive rate agreements throughout the norther parritory through the use of proportional rates, should provide competitive rail transportation alternatives to our shippers as well as enhance your opportunities for market access. This principle, of maintaining competition, was established by the UP/SP and the BN/SF in the consummation of your pre-agreement.

Montana is not an inconsequential market for owners of railroads. The provisions recommended in this letter are ones that will provide for marketplace competition which will protect our shippers and provide access to profitable routes for your new combined railroad.

I hope you will consider these recommendations seriously and favorably.

MARC RACICOT Governor of Montana

VERIFICATION

STATE OF MONTANA

ss.

County of Lewis and Clark )

Marc Racicot, being first duly sworn, deposes and says that he has read the foregoing document, knows the facts asserted therein, and that the same are true as stated. Subscribed and sworn to before me this  $29^{++}$  day of November, 1995.

Notary Public for the State of Montana Residing at Helena, Montana My Commission Expires 1-12-98

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Page Count 7 Ful # 269	<u>^</u>	BEFORE THE - RANSPORTATION BOARD	PEB PEB
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UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

> APPLICANTS' OBJECTIONS TO IBT'S SECOND SET OF INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS

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February 26,	1996	=

CARL W. VON BERNUTH RICHARD J. RESSLER Union Pacific Corporation Martin Tower Eighth and Eaton Avenues Bethlehem, Pennsylvania 18018 (610) 861-3290

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JAMES V. DOLAN PAUL A. CONLEY, JR. LOUISE A. RINN Law Department Union Pacific Railroad Company Missouri Pacific Railroad Company 1416 Dodge Street Omaha, Nebraska 68179 (402) 271-5000

ARVID E. ROACH II J. MICHAEL HEMMER MICHAEL L. ROSENTHAL Covington & Burling 1201 Pennsylvania Avenue, N.W. P.O. Box 7566 Washington, D.C. 20044-7566 (202) 662-5388

Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

UP/SP-98

#### BEFORE THE SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

#### PPLICANTS' OBJECTIONS TO IBT'S SOND SET OF INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS

Applicants UPC, UPRR, MPRR, SPR, SPT, SSW, SPCSL and DRGW submit the following objections to the discovery requests served by International Brotherhood of Teamsters on February 16, 1996. These objections are made pursuant to paragraph 1 of the Discovery Guidelines applicable to this proceeding, which provides that objections to discovery requests shall be made "by means of a written objection containing a general statement of the basis for the objection."

Applicants intend to file written responses to the discovery requests. It is necessary and appropriate at this stage, however, for Applicants to preserve their right to assert permissible objections.

#### GENERAL OBJECTIONS

The following objections are made with respect to IBT's second set of interrogatories and requests for documents. 1. Applicants object to production of documents or information subject to the attorney-client privilege.

2. Applicants object to production of documents or information subject to the work product doctrine.

3. Applicants object to production of documents prepared in connection with, or information relating to, possible settlement of this or any other proceeding.

4. Applicants object to production of public documents that are readily available, including but not limited to documents on public file at the Board or the Securities and Exchange Commission or clippings from newspapers or other public media.

5. Applicants object to the production of draft verified statements and documents related thereto. In prior railroad consolidation proceedings, such documents have been treated by all parties as protected from production.

6. Applicants object to providing information or documents that are as readily obtainable by IBT from its own files.

7. Applicants object to the extent that the interrogatories and document requests seek highly confidential or sensitive commercial information (including <u>inter alia</u>, contracts containing confidentiality clauses prohibiting disclosure of their terms) that is of insufficient relevance to warrant production even under a protective order.

- 2 -

8. Applicants object to the interrogatories and document requests to the extent that they call for the preparation of special studies not already in existence.

9. Applicants incorporate by reference their prior objections to the definitions and instructions set forth in IBT's first set of interrogatories and document requests.

#### ADDITIONAL OBJECTIONS TO THE INTERROGATORIES AND DOCUMENT REQUESTS

In addition to the General Objections, Applicants make the following objections to the second set of interrogatories and requests for documents.

<u>Interrogatory No. 68</u>: "Identify all documents relating to the possibility that United Parcel Service will divert over the road truck traffic to intermodal rail service provided by a merged UP/SP."

Additional Objections: Applicants object to this interrogatory as unduly vague and unduly burdensome, and overbroad in that it includes documents that are neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

<u>Interrogatory No. 69</u>: "Identify all communications between UF or SP personnel and representatives of United Parcel Service concerning the increased use of rail intermodal service by United Parcel Service following approval of the UP/SP merger application. Identify all documents relating to such communications."

Additional Objections: Applicants object to this interrogatory as unduly vague and unduly burdensome, and overbroad in that it includes documents that are neither

- 3 -

relevant nor reasonably calculated to lead to the discovery of admissible evidence.

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Interrogatory No. 70: "Identify all communications between UP or SP personnel and representatives of any motor carrier concerning the increased use of rail intermodal service by any motor carrier following approval of the UP/SP merger application. Identify all documents relating to such communications."

Additional Objections: Applicants object to this interrogatory as unduly vague and unduly burdensome, and overbroad in that it includes documents that are neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Document Request No. 15: "Produce all documents identified in response to Interrogatory No. 68."

Additional Objections: See objections to Interrogatory Nc.

68.

Document Request No. 16: "Produce all documents identified in response to Interrogatory No. 69."

Additional Objections: See objections to Interrogatory No.

69.

Document Request No. 17: "Produce all documents identified in response to Interrogatory No. 70."

Additional Objections: See objections to Interrogatory No.

70.

Respectfully submitted,

- 5 -

CANNON Y. HARVEY LOUIS P. WARCHOT CAROL A. HARRIS Southern Pacific Transportation Company One Market Plaza San Francisco, California 94105 (415) 541-1000

PAUL A. CUNNINGHAM RICHARD B. HERZOG JAMES M. GUINIVAN Harkins Cunningham 1300 Nineteenth Street, N.W. Washington, D.C. 20036 (202) 973-7601

Attorneys for Southern Pacific Rail Corporation, Southern Pacific Transportation Company, St. Louis Southwestern Pailway Company, SPCSL Corp. and<br/>The Denver and Rio GrandeARVID E. ROACH IIJ. MICHAEL HEMMER Western Railroad Company

CARL W. VON BERNUTH RICHARD J. RESSLER Union Pacific Corporation Martin Tower Eighth and Eaton Avenues Bethlehem, Pennsylvania 18018 (610) 861-3290

JAMES V. DOLAN PAUL A. CONLEY, JR. LOUISE A. RINN Law Department Union Pacific Railroad Company Missouri Pacific Railroad Company 1416 Dodge Street Omaha, Nebraska 68179 (402) 271-5000

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MICHAEL L. ROSENTHAL Covington & Burling 1201 Pennsylvania Avenue, N.W. P.O. Box 7566 Washington, D.C. 20044-7566 (202) 662-5388

Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

February 26, 1996

#### CERTIFICATE OF SERVICE

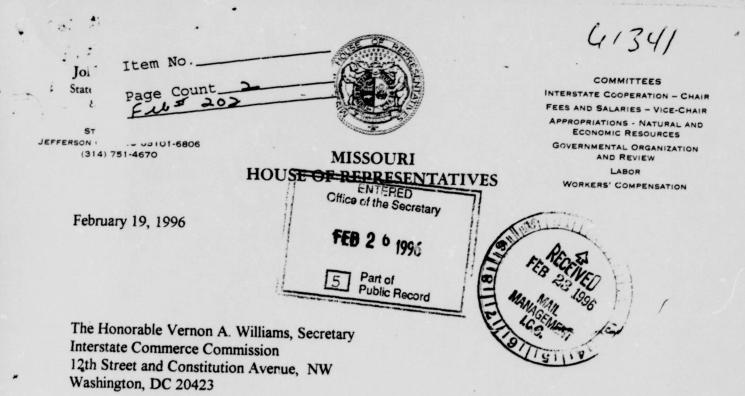
I, Michael L. Rosenthal, certify that, on this 26th February, 1996, I caused a copy of the foregoing document to be served by facsimile and first-class mail on Marc J. Fink, counsel for Teamsters, at Sher & Blackwell, 2000 L Street, N.W., Suite 612, Washington, D.C. 20036, and by first-class mail, postage prepaid, or by a more expeditious manner of delivery on all parties appearing on the restricted service list established pursuant to paragraph 9 of the Discovery Guidelines in Finance Docket No. 32760, and on

Director of Operations Antitrust Division Suite 500 Department of Justice Washington, D.C. 20530

Premerger Notification Office Bureau of Competition Room 303 Federal Trade Commission Washington, D.C. 20580

Michael L. Rosenthal





Dear Mr. Williams:

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently-merged Burlington Northern Santa Fe Railroad.

Missouri shippers will benefit from faster, more reliable intermodal service to and from California, saving hundreds of miles over current routes. New single-line service to northern California, the Intermountain region and the Pacific Northwest will also provide greater speed, reliability and frequency for Missouri carload shippers.

Three hundred and sixty million dollars will be spent to upgrade the lines between Kansas City and southern California to increase capacity and improve service. Sixteen million, seven hundred thousand dollars will be spent to develop a new intermodal terminal in the Kansas City area. Almost \$38 million will be spent to expand UP's Dupo intermodal terminal.

Increased traffic as a result of the merger should result in increased jobs for Missouri.

Southern Pacific has significant shipper coverage in Missouri, and many of SP's customers are exclusively served by SP. These customers have had to cope with service problems and uncertainties as to SP's finances. The merger of Union Pacific and Southern Pacific will provide SP shippers with the assurance of top-quality service with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new technology, and continue to improve its operations.

PROCEEDINGS

0



The Honorable Vernon A. Williams \_ Page 2 February 19, 1996

I strongly urge approval of the merger of Union Pacific and Southern Pacific Railroads.

Sincerely,

AL

John J. Hickey

JJH:jw



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February 20, 1996

ENTERED

Office of the Secretary

Part of Public Record

The Honorable Vernon A. Williams Secretary

Surface Transportation Board

of the Interstate Commerce Commission 12th Street and Constitution Avenue Washington, DC 20423

RE: Finance Document 32760

Dear Secretary Williams:

I want to take this means and opportunity to express my opposition to the proposed merger between Union Pacific and Southern Pacific Railroads. If that merger is approved by the ICC, it will leave Arkansas with but one major owning railroad of any consequence in the state. We need more rail competition, not less. This proposed merger is not good for the state of Arkansas or any of our adjoining states.

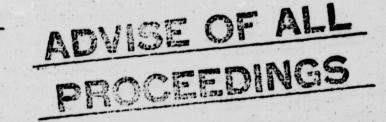
I am not persuaded that the "trackage rights" agreement that UP and Burlington Northern have announced as part of the merger deal will in fact set aside the concerns that many of us have about the anti-competitive nature of this parallel tracks merger. Rather, I favor the proposal by Conrail, that is the outright purchase of the SP east tracks by a competing railroad.

It is our hope that you will consider this totally in regard to the possible problems it would cause companies like ours in Mexico. Presently our firm is representing many companies in the United States with companies in Mexico and transportation cost is a critical part of any negotiations for contracts with Mexican companies. The elimination of any competitive rates between the US and Mexico will cause great consternation and problems for companies like our own here in Arkansas, as well as those in Texas and throughout the country.

For these reasons and others too lengthy to detail in this letter, I urge the ICC to not approve the UP-SP application unless it is conditioned upon UP's agreement to accept Conrail's proposal. Thank you for your consideration of my views.

Sincerely,

Linn J. Kempner



10773 Bainbridge Drive • Little Rock, AR 72212 • (501) 225-2070 • FAX (501) 225-2070 Bosque de Centenario No. 54 • Col. La Herradura • Mexico City, Mexico C.P. 53920 • 011-525-589-7170 • FAX 011-525-589-7170



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Office of the Mayor 1407 Hammond Avenue Superior, WI 54880

February 19, 1996

There's More To Our Shore!

Tel: (715) 394-0212 Fax: (715) 394-0590 TDD: (715) 394-0521

Mr. Vernon Williams, Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423

RE: Finance Docket 32760 - Union Pacific/Southern Pacific

Dear Mr. Williams:

This is to formally advise you that I support the Union Pacific and Southers Pacific merger. I support this acquisition because of the greater capacity for distribution throughout our country.

Should you have any further questions or concerns, please do not hesitate to contact me.

Sincerely,

Jarganet. Ciccone Margaret Ciccone

Margaret Ciccon Mayor

rg

c: Thomas Zapler, Special Representative Union Pacific Railroad 165 N. Canal, 8-N Chicago, IL 60606

ENTERED Office of the Secretary MAR 0 4 1996!

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Public Record

CEEDINGS I

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Item No.\_

61338

COMMITTEES

MEMBER

Judiciary

Rules

Commerce

Page Count\_ Feb II. 199

Contraction Stress States Stat

DISTRICT 21 Part of Miller County

> Interstate Commerce Commission 12th Street and Constitution Ave., NW Washington, D.C. 20423

Re: Union Pacific/Southern Pacific Merger CONRAIL Purchase of Southern Pacific

Dear Commission Members:

After studying the proposed merger or the purchase of the Southern Pacific Railroad by CONRAIL, I have come to the conclusion that the merger of Union Pacific and Southern Pacific will best benefit my constituency, my State and my Nation.

It does appear to me that the merger will allow for certain rate decreases although CONRAIL feels that a monopolistic situation with higher rates will occur. If higher rates do occur, other methods of transportation will be utilized, and I do not believe that would be what Union Pacific would allow to happen. As always, the market will determine the rates being changed.

Union Pacific has indicated what their intentions are after the merger and CONRAIL has only indicated reasons to be against that merger. I like to hear positive things and Union Pacific seems to have a plan and put its money where its mouth is. Please allow the proposed merger of Union Pacific and Southern Pacific to proceed.

> Office of the Secretary NAR 0 A 1996 Dennis Young & T NAR 0 A 1996 DVISE OF ALL DROCEEDINGS

Sincerel

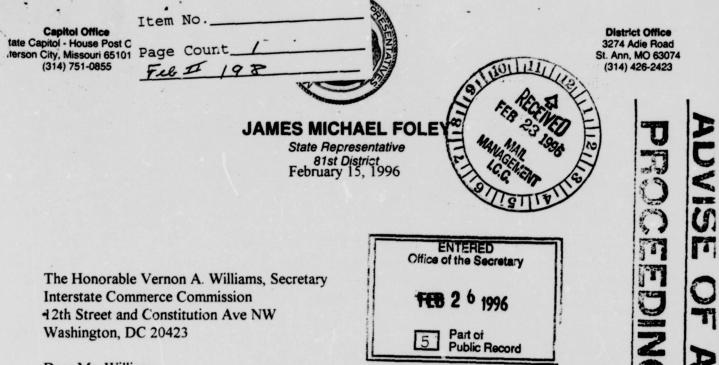
DY:mc

House of Representatives



# 61337

Q



Dear Mr. Williams:

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently-merged Burlington Northern Santa Fe Railroad.

Missouri shippers will benefit from faster, more reliable intermodal service to and from California, saving hundreds of miles over current routes. New, single-line service to northern California, the Intermountain region and the Pacific Northwest will also provide greater speed, reliability and frequency for Missouri carload shippers.

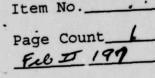
\$360 million will be spent to upgrade the lines between Kansas City and southern California, to increase capacity and improve service. \$16.7 million will be spent to develop a new intermodal terminal in the Kansas City area. Almost #38 million will be spent to expand UP's Dupo intermodal terminal.

Increased traffic as a result of the merger should result in increased jobs for Missouri.

Southern Pacific has significant shipper coverage in Missouri, and many of SP's customers are exclusively served by SP. These customers have had to cope with service problems and uncertainties as to SP's finances. The merger of Union Pacific and Southern Pacific will provide SP shippers with the assurance of top-quality services with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new technology, and continue to improve its operations.



61334



CHUCK GIPP STATE REPRESENTATIVE Thirty-First District Statehouse: (515) 281-3221

> HOME ADDRESS 1517 185th Street Decorah, Iowa 52101 Home: (319) 382-5419



# House of Representatives

STATE OF IOWA Seventy-Sixth General Assembly STATEHOUSE **Des Moines, Joins 50319** 

Vice Chair Administration and Rules

Administration and Rules State Government Environmental Protection

SUBCOMMITTEE Administration and Regulation

February 19, 1996

Ms. Linda Morgan Interstate Commerce Commission 12th Street and Constitution Avenue, NW Washington, DC 20423

#### **RE:** Finance Docket 32760

ENTERED Office of the Secretary FEB 2 6 1996 5 Part of Public Record

Dear Ms. Morgan:

I am writing to request your approval of the Union Pacific and Southern Pacific railroads merger proceedings. As an Iowa farmer and Majority Whip in the Iowa House of Representatives, I believe the merger will produce a railroad that will be stronger financially, more efficient, and better able to meet the demands of Iowa shippers. Also, Iowa will benefit from a merged UP/SP line that will be more competitive with the new BN/Santa Fe line.

I believe that a merged railroad will greatly benefit the UP-served Iowa shippers and receivers who will enjoy new single-line access to the SP-served points in the west and southwest. A merged railroad also can provide the increased investments necessary to expand capacity which will benefit many shippers and receivers.

For all of these reasons, I encourage you to approve the Union Pacific and Southern Pacific merger application. Thank you for your consideration.

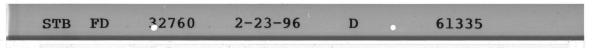
Sincerely,

Chuck Gipp

State Representative

CEEDINGS

CG:nb cc: Mr. Vernon Williams



61335

Item No.\_\_\_\_\_ Page Count\_\_\_\_\_ Fub F 196

February 16, 1996



The Honorable Vernon A. Williams, Secretary Surface Transportation Board 12<sup>th</sup> Street and Constitutional Avenue Washington, D.C. 204233

RE: Finance Docket 32760

Dear Secretary Williams:

Having read the letter you received from Fort Bend County Judge Michael D. Rozell, I feel this subject needs to be studied very carefully. Therefore, I would like to reiterate his letter.

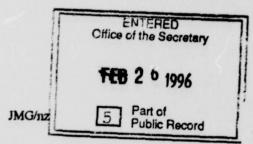
I am writing in regard to an application pending before you that seeks approval of a merger between the Union Facific Railroad Company (UP) and Southern Pacific Lines (SP). I am very concerned that the merger of these two railroads will significantly reduce rail competition in Texas, seriously impacting Texas businesses and our State's economy.

As proposed, the merger would grant UP control over a reported 90% of rail traffic into and out of Mexico, 70% of the petrochemical shipments from the Texas Gulf Coast, and 86% of the plastics storage capacity in the Texas/Louisiana Gulf Region. UP acknowledges that the merger would greatly reduce rail competition and has proposed a trackage rights agreement with the Builington Northern-Santa Fe (BNSF) as the solution.

A trackage rights agreements, however, simply does not solve the problem. Owners of rail lines have incentives to invest in the track and to work with local communities to attract economic development. Owners have control over the service they provide - its frequency, its reliability, its timeliness. None of these things can be said about railroads that operate on someone else's tracks, subject to someone else's control.

Texas needs another owning railroad, not another merger, to ensure effective rail competition. An owning railroad willing to provide quality service and investment is the best solution for shippers, communities and economic development officials. An owning railroad also offers the best opportunity to retain employment for railroad workers who would otherwise be displaced by the proposed merger

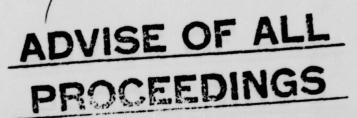
For all of these reasons I urge the Board to carefully review the proposed UP/SP merger and to recommend an ovijning railroad as the only means to ensure adequate rail competition in Texas.



Sincerely.

or m Sures

Joe M. Gurecky





61324 Item No. Page Count\_ **BROWN & PLATT** CHICAGO INSYLVANIA AVENUE, N.W. ERLIN 202-463-2000 RUSSELS TELEX 892603 HOUSTON WASHINGTON, D.C. 20006-1882 FACSIMILE LONDON 202-861-0473 LOS ANGELES NEW YORK TOKYO MEXICO CITY CORRESPONDENT JAUREGUI, NAVARRETE, NADER Y ROJAS February 22, 1996 KELLEY E. O'BRIEN MEMBER OF THE VIRGINIA BAR NOT ADMITTED IN THE DISTRICT OF COLUMBIA ENTERED 202-778-0607 Office of the Secretary BY HAND FEB 2 3 1996 Honorable Vernon A. Williams Secretary Part of 5 Public Record Surface Transportation Board 12th Street & Constitution Ave., NW Room 2215 Washington, DC 20423

Re: Finance Docket No. 32760, Union Pacific Corp., et al. --Control & Merger -- Southern Pacific Rail Corp., et al.

Dear Secretary Williams:

Enclosed for filing in the above-captioned docket are the original and twenty (20) copies of the Responses and Objections of Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company to Consolidated Rail Corporation's Third Request to BNSF Corporation for the Production of Documents (BN/SF-26). Also enclosed is 3.5-inch disk containing the text of BN/SF-26 in Wordperfect 5.1 format.

I would appreciate it if you would date-stamp the enclosed extra copy and return it to the messenger for our files.

Sincerely,

tiley E. O.B. ENTERED Office of the Secretary Kelley E. O'Brien FFR 2 3 1996 Part of 5 Public Record

Enclosure

**BN/SF-26** 

BEFORE THE SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760

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MON PACIFIC CORPORATION, UNION PACIFIC RAILROAD CO AND MISSOURI PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIC CLANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO CONSOLIDATED RAIL CORPORATION'S THIRD REQUEST TO BNSF CORPORATION FOR THE PRODUCTION OF DOCUMENTS

Jeffrey R. Moreland Richard E. Weicher Janice G. Barber Michael E. Roper Sidney L. Strickland, Jr.

2 5 1996

Burlington Northern Railroad Company 3800 Continental Plaza 777 Main Street Ft. Worth, Texas 76102-5384 (817) 333-7954

and

The Atchison, Topeka and Santa Fe Railway Company 1700 East Golf Road Schaumburg, Illinois 60173 (708) 995-6887

> Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

Erika Z. Jones Adrian L. Steel, Jr. Roy T. Englert, Jr. Kathryn A. Kusske

Mayer, Brown & Platt 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 463-2000

February 22, 1996

BN/SF-26

# BEFORE THE SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760

# UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

# SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO CONSOLIDATED RAIL CORPORATION'S THIRD REQUEST TO BNSF CORPORATION FOR THE PRODUCTION OF DOCUMENTS

Burlington Northern Railroad Company ("BN") and The Atchison, Topeka and Santa Fe Railway Company ("Santa Fe") (collectively "BN/Santa Fe") answer and object as follows to Consolidated Rail Corporation's ("Conrail") "Third Request to BNSF Corporation For the Production of Documents." These responses and objections are being served pursuant to the Discovery Guidelines Order entered by the Administrative Law Judge in this proceeding on December 5, 1995 ("Discovery Guidelines").

Subject to the objections set forth below, BN/Santa Fe will produce non-privileged documents responsive to Consolidated Rail Corporation's Third Request to BNSF

Corporation For the Production of Documents. If necessary, BN/Santa Fe is prepared to meet with counsel for Conrail at a mutually convenient time and place to discuss informally resolving these objections.

## **GENERAL OBJECTIONS**

BN/Santa Fe objects to Conrail's Third Request For Production of Documents on the following grounds:

 <u>Parties.</u> BN/Santa Fe objects to Conrail's Third Request For Production of Documents to the extent that it is directed to BNSF Corporation (now, Burlington Northern Santa Fe Corporation) rather than BN and Santa Fe. Burlington Northern Santa Fe Corporation is not a party to and has not appeared or intervened in this proceeding. Notwithstanding this objection, BN/Santa Fe will include as a part of its responses to Conrail's Third Request For Production of Documents documents in the possession of Burlington Northern Santa Fe Corporation.

2. <u>Privilege</u>. BN/Santa Fe objects to Conrail's Third Request For Production of Documents to the extent that it calls for information or documents subject to the attorney work product doctrine, the attorney-client privilege or any other legal privilege.

3. <u>Relevance/Burden</u>. BN/Santa Fe objects to Conrail's Third Request For Production of Documents to the extent that it seeks information or documents that are not directly relevant to this proceeding and to the extent that a response would impose an unreasonable burden on BN/Santa Fe.

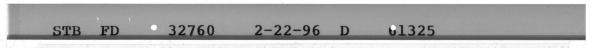
4. <u>Settlement Negotiations</u>. BN/Santa Fe objects to Conrail's Third Request For Production of Documents to the extent that it seeks information or documents prepared in

# CERTIFICATE OF SERVICE

I hereby certify that copies of Responses and Objections of Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company to Consolidated Rail Corporation's Third Request to BNSF Corporation for the Production of Documents (BN/SF-26) have been served this 22nd day of February, 1996, by fax and by first-class mail, postage prepaid on all persons on the Restricted Service List in Finance Docket No. 32760 and by hand-delivery on counsel for Consolidated Rail Corporation.

KILLER. O'Bre

Kelley E. O'Brien Mayer, Brown & Platt 2000 Pennsylvania Avenue, N.W. Suite 6500 Washington, D.C. 20006 (202) 778-0607



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AND MISSOURI PACIFIC	RAILROAD COMPANY
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COMPANY, SPCSL CORP. A	ND THE DENVER AND
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LOUIS P. WARCHOT	RICHARD J. RESSLER
CAROL A. HARRIS	Union Pacific Corporation
Southern Pacific	Martin Tower
Transportation Company	Eighth and Eaton Avenues
. One Market Plaza	Bethlehem, Pennsylvania 18018
San Francisco, California 94105 (415) 541-1000	(610) 861-3290
(415) 541-1000	JAMES V. DOLAN
PAUL A. CUNNINGHAM	PAUL A. CONLEY, JR.
RICHARD B. HERZOG	LOUISE A. RINN
JAMES M. GUINIVAN	Law Department
Harkins Cunningham	Union Pacific Railroad Company
1300 Nineteenth Street, N.W.	Missouri Pacific Railroad Company
Washington, D.C. 20036 (202) 973-7601	1416 Dodge Street Omaha, Nebraska 68179
(202) 575-7001	(402) 271-5000
Attorneys for Southern	(102) 2/2 0000
Pacific Rail Corporation,	ARVID E. ROACH II
Southern Pacific Transportation	J. MICHAEL HEMMER
Company, St. Louis Southwestern	MICHAEL L. ROSENTHAL
Railway Company, SPCSL Corp. and	
The Denver and Rio Grande Western Railroad Company	1201 Pennsylvania Avenue, N.W. P.O. Box 7566
Western Railfoad Company	Washington, D.C. 20044-7566
	(202) 662-5388
	Attorneys for Union Pacific
	Corporation, Union Pacific Railroad Company and Missouri
	Pacific Railroad Company

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## BEFORE THE SURFACE TRANSPORTATION BOARD



Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD AND MISSOURI PACIFIC RAILROAD COMPANY -- CONTROL AND MERGER --SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

# APPLICANTS' RESPONSE TO CONRAIL'S THIRD REQUEST FOR PRODUCTION OF DOCUMENTS

UPC, UPRR, MPRR, SPR, SPT, SSW, SPCSL and DRGW, collectively, "Applicants," hereby respond to Conrail's Third Request for Production of Documents.<sup>1/</sup>

#### GENERAL RESPONSES

The following general responses are made with respect to all of the interrogatories and document requests.

1. Applicants have conducted a reasonable search for documents responsive to the interrogatories and document requests. Except as objections are noted herein,<sup>2/</sup> all

<sup>2/</sup> Thus, any response that states that responsive documents are being produced is subject to the General Objections, so that, for example, any documents subject to attorney-client privilege (General Objection No. 1) or the work product doctrine (General Objection No. 2) are not being produced.

In these responses Applicants use acronyms as they have defined them in the application. However, subject to Applicants' prior objections to Conrail's definitions, for purposes of interpreting the requests, Applicants will attempt to observe Conrail's definitions where they differ from Applicants' (for example, Conrail's definitions of "UP" and "SP," unlike Applicants', include UPC and SPR, respectively).

responsive documents have been or shortly will be made available for inspection and copying in Applicants' document depository, which is located at the offices of Covington & Burling in Washington, D.C. Applicants will be pleased to assist Conrail to locate particular responsive documents to the extent that the index to the depository does not suffice for this purpose. Copies of documents will be supplied upon payment of duplicating costs (including, in the case of computer tapes, costs for programming, tapes and processing time).

2. Production of documents or information does not necessarily imply that they are relevant to this proceeding, and is not to be construed as waiving any objection stated herein.

3. Certain of the documents to be produced contain sensitive shipper-specific and other confidential information. Applicants are producing these documents subject to the protective order that has been entered in this proceeding.

4. In line with past practice in cases of this nature, Applicants have not secured verifications for the answers to interrogatories herein. Applicants are prepared to discuss the matter with Conrail if this is of concern with respect to any particular answer.

- 2 -

## GENERAL OBJECTIONS

The following objections are made with respect to all of the interrogatories and document requests. Any additional specific objections are stated at the beginning of the response to each interrogatory or document request.

 Applicants object to production of, and are not producing, documents or information subject to the attorneyclient privilege.

 Applicants object to production of, and are not producing, documents or information subject to the work product doctrine.

3. Applicants object to production of, and are not producing, documents prepared in connection with, or information relating to, possible settlement of this or any other proceeding.

4. Applicants object to production of public documents that are readily available, including but not limited to documents on public file at the Board or the Securities and Exchange Commission or clippings from newspapers or other public media.

5. Applicants object to the production of, and are not producing, draft verified statements and documents related thereto. In prior railroad consolidation proceedings, such documents have been treated by all parties as protected from production.

- 3 -

 Applicants object to providing information or documents that are as readily obtainable by Conrail from its own files.

7. Applicants object to the extent that the interrogatories and document requests seek highly confidential or sensitive commercial information (including <u>inter alia</u>, contracts containing confidentiality clauses prohibiting disclosure of their terms) that is of insufficient relevance to warrant production even under a protective order.

8. Applicants object to the interrogatories and document requests to the extent that they call for the preparation of special studies not already in existence.

9. Applicants incorporate by reference their prior objections to the definitions set forth in Conrail's prior sets of discovery requests.

#### SPECIFIC RESPONSES AND ADDITIONAL OBJECTIONS

## Document Request No. 1

"Provide all SP timesheets for the month of October 1995 (or any other representative consecutive four week period identified by agreement between counsel for Conrail and counsel for the Applicants) for SP's route between Houston and Memphis."

#### Response

Applicants object to this document request as unduly vague and unduly burdensome, and overbroad in that it includes documents that are neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

- 4 -

Respectfully submitted,

CANNON Y. HARVEY LOUIS P. WARCHOT CAROL A. HARRIS Scuthern Pacific Transportation Company One Market Plaza San Francisco, California 94105 (415) 541-1000

PAUL A. CUNNINGHAM RICHARD B. HERZOG JAMES M. GUINIVAN Harkins Cunningham 1300 Nineteenth Street, N.W. Washington, D.C. 20036 (202) 973-7601

Attorneys for Southern <u>Pacific Rail Corporation</u>, <u>Southern Pacific Transportation</u> <u>Company, St. Louis Southwestern</u> <u>Railway Company, SPCSL Corp. and</u> <u>The Denver and Rio Grande</u> <u>Western Railroad Company</u>

CARL W. VON BERNUTH RICHARD J. RESSLER Union Pacific Corporation Martin Tower Eighth and Eaton Avenues Bethlehem, Pennsylvania 18018 (610) 861-3290

JAMES V. DOLAN PAUL A. CONLEY, JR. LOUISE A. RINN Law Department Union Pacific Railroad Company Missouri Pacific Railroad Company 1416 Dodge Street Omaha, Nebraska 68179 (402) 271-5000

nachi

ARVID E. ROACH II J. MICHAEL HEMMER MICHAEL L. ROSENTHAL Covington & Burling 1201 Pennsylvania Avenue, N.W. P.O. Box 7566 Washington, D.C. 20044-7566 (202) 662-5388

Attorneys for Union Pacific Corporation, Union Pacific Railroad Company and Missouri Pacific Railroad Company

February 22, 1996

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#### CERTIFICATE OF SERVICE

I, Michael L. Rosenthal, certify that, on this 22nd day of February, 1996, I caused a copy of the foregoing document to be served by hand on Daniel K. Mayers, counsel for Consolidated Rail Corporation, at Wilmer, Cutler & Pickering, 2445 M Street, N.W., Washington, D.C. 20005-3934, and by firstclass mail, postage prepaid, or by a more expeditious manner of delivery on all parties appearing on the restricted service list established pursuant to paragraph 9 of the Discovery Guidelines in Finance Docket No. 32760, and on

Director of Operations Antitrust Division Suite 500 Department of Justice Washington, D.C. 20530

Premerger Notification Office Bureau of Competition Room 303 Federal Trade Commission Washington, D.C. 20580

Michael L. Rosenthal



61321 Item No. Sacramento Add Committees State Capito Agriculture Sacramento: CA Page Count sembly Agriculture Education (916) 445-851 El IT 1 Legislature 182 Subcommittee District Addre State Buildin Housing and Community Development 2550 Mariposa, Room 5006 CRUZ M. BUSTAMANTE Fresno, CA 93721 (209) 445-5532 Water, Parks and Wildlife MEMBER OF THE ASSEMBLY Elections. Reapportionment and Constitutional THIRTY-FIRST DISTRICT FD 32760 Amendments, Vice Chair Select Committee on Restructuring Government February 6, 1996 RECEIVED Select Committee on California Wine Production FEB 21 1996 and Economy Vernon A. Williams Secretary MAIL MANAGEMENT Surface Transportation Board Room 1324 I.C.C. Twelfth Street and Constitution Avenue, N.W. Washington D.C. 20423

Dear Secretary Williams:

I am writing to lend my support for your favorable consideration of the proposed merger between Union Pacific Railroad and Southern Pacific Railroad.

As a representative of the Fresno area, I an extremely interested in improving the region's transportation system. The UP/SP merger will greatly strengthen the current rail system, which in turn, benefits the agricultural community. The significant improvement of the merged UP/SP system will allow Central California to more efficiently distribute its agricultural riches throughout the nation. More importantly, we will have rails that are interchangeable.

The ability to more efficiently and expediently distribute perishable items, as well as receive a wide variety of goods from throughout the nation, is essential to the vitality of the Central Valley economy. I trust that your staff will appreciate the significance of a vital economy when considering the proposed UP/SP merger.

Thank you for the consideration of this request.

Sincerely, Cruz M. Bustamante Member of the Assembly 31st District CMB/In Office of the Secretary FEB 2 3 19961 S Part of Public Record Printed on Recycled Paper



61320 Item No.\_ FD 3276 OFFICE Page Count / OF THE FIA # 181 MAYOR EDWARD S. CORTEZ MAYOR February 7, 1996 Vernon A. Williams, Secretary Surface Transportation Board Room 1324

Twelfth Street & Constitution Avc. N.W. Washington, DC 20423

# SUPPORT OF THE SOUTHERN PACIFIC & UNION PACIFIC RAILROAD MERGER

Dear Mr. Williams:

.RE:

The purpose of this memo is to express the City's support of the Southern Pacific and Union Pacific Railroad merger. Overall, the merger will allow much greater flexibility for the railway systems to deal with routing issues in our area, as well as improved rail service, for both passenger and freight trains.

In particular, we understand that Metrolink has already inquired concerning possible use of Southern Pacific's main line between Pomona and LAUPT which would provide much greater flexibility in the their current and future operations. This is significant for Pomona, since we are in the process of constructing a Regional Transit Center which offers Metrolink service.

Again, we sincerely express our support for the proposed merger and look forward to working with you on future aspects involving the merger affecting our community.

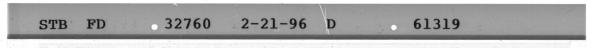
Sincerely,	Cifice of the Secretary
Edward d. Cortez	FEB 2 3 1996
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cc: Mr. Larry Wzorek, Union Pacific Railroad

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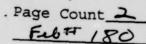
City Hall, 505 So. Garey Ave., Box 660, Pomona, CA 91769, (909) 620-2051, Fax (909) 620-3707

ADVISE OF ALL



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Item No.\_\_\_

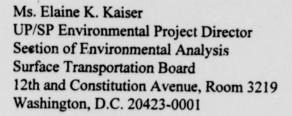


M.J. "MIKE" FOSTER, JR. GOVERNOR

JACK C. CALDWELL SECRETARY

# DEPARTMENT OF NATURAL RESOURCES

February 15, 1996



RE: P960181, Solicitation of Views Request for Environmental Comments. Finance Docket No. 32760 Control and Merger Application between the Union Pacific and Southern Pacific Railroads.

Dear Ms. Kaiser:

We have received a Solicitation of Views for the above referenced proposed merger of the Union and Pacific Railroads and the 25 new rail line connection construction projects. Although it appears that the majority of the work will be located outside of the Louisiana Coastal Zone, it will be necessary for the applicant to submit a Coastal Use Permit Application for the portion of work that will occur in the Louisiana Coastal Zone.

If you or the applicant have any questions, please contact Rocky Hinds or Bill Pittman, of my staff, at (504) 342-7591.

ADVISE OF ALL PROCEEDINGS

Sincerely,

4) Ale on Terry W. Howe ENTERED Office of the Secretary Administrator 2 3 1996 Part of Public Record

COASTAL MANAGEMENT DIVISION P.O. BOX 44487 BATON ROUGE, LOUISIANA 70804-4487 TELEPHONE (504) 342-7591 FAX (504) 342-9439 AN EQUAL OPPORTUNITY EMPLOYER



M.J. "MIKE" FOSTER. JR. GOVERNOR

JACK C. CALDWELL SECRETARY

# DEPARTMENT OF NATURAL RESOURCES

## February 8, 1996

Mr. Thomas E. Greenland Union Pacific Railroad Law Department Room 830, 1416 Dodge Street Omaha NE 68179

RE: C950130, Coastal Zone Consistency Union Pacific Railroad Interstate Commerce Commission Federal License or Permit, Solicitation of Views Environmental Report; Union Pacific Corp, Southern Pacific Corp, Merger: Finance Docket No. 32760 Statewide, Louisiana

# Dear Mr. Greenlant:

The above referenced project has been received by this office and has been found to be consistent with the Louisiana Coastal Resources Program as required in Section 307(c)(3)(A) of the Coastal Zone Management Act of 1972 as amended. Please be aware that in addition to submission of a Coastal Use Permit (CUP) application for the Avondale construction projects, the Farmers Louisiana project may also require a Coastal Use Permit. A CUP application package is being mailed to your office. If you have any questions concerning this determination please contact Jon Truxillo, Conistency Analyst at (504) 342-3394

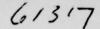
Sincerely,

Terfy W. Howey Administrator

TWH/JDH/jt

cc: Section of Environmental Analysis, ICC





# COMMITTEES Wetlands, Chairman

Agri-Business, Vice Chairman

Elementary & Secondary Education

Energy & Environment

Transportation

5

HOME ADDR : PO Box 198 Nixa, MO 657 417 • 443-30(

STATE OFFICE State Capitol • Room 114A Jefferson City, MO 65101-6806 314 • 751-2956



JIM KREIDER

February 13, 1996

Item No.\_

The Honorable Vernon A. Williams Secretary Interstate Commerce Commission 12th Street & Constitution Ave NW Washington, DC 20423

Dear Mr. Williams:

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently-merged Burlington Northern Santa Fe Railroad.

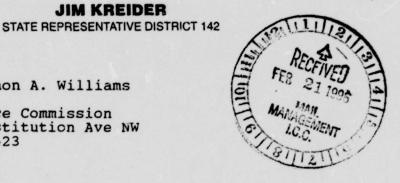
Missouri shippers will benefit from faster, more reliable intermodal service to and from California, saving hundreds of miles over current routes. New, single-line service to northern California, the Intermountain region and the Pacific Northwest will also provide greater speed, reliability and frequency for Missouri carload shippers.

\$360 million will be spent to upgrade the lines between Kansas City and southern California, to increase capacity and improve service. \$16.7 million will be spent to develop a new intermodal terminal in the Kansas City area. Almost \$38 million will be spent to expand UP's Dupo intermodal terminal.

Increased traffic as a result of the merger should result in increased jobs for Missouri. Southern Pacific has significant shipper coverage in Missouri, and many of SP's customers are exclusively served by SP. These customers have had to cope with service problems and uncertainties as to SP's finances The merger of Union Pacific and Southern Pacific will provide SP shippers with the assurance of top-quality service with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new technology, and continue to improve its operations.



PROCEEDINGS



I strongly urge approval of the merger of Union Pacific and Southern Pacific Railroads.

Sincerely,

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Jim Kreider State Representati Au District 142

JK:cb



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DISTRICT ADDRESS: MAILING ADDRE ILEIII NO. 826 SOUTH M COLLINSVILLE Page Count Feb I 618/345-217 HAYES MALLC COMMUNITY

216 CRANE THOM NO



**JAY C. HOFFMAN** STATE REPRESENTATIVE . 112TH DISTRICT

MINORITY FLOOR LEADER HOUSE COMMITTEES: JUDICIAL - CRIMINAL-MINORITY SPOKESMAN EXECUTIVE FINANCIAL INSTITUTIONS

2073-L STRATTON BUILDING SPRINGFIELD, ILLINOIS 62706

216 CRANE

618/656-3810

CAPITOL ADDRESS:

217/782-0515

February 1, 1996

160

Mr. Vernon Williams Secretary, Surface Transportation Board U.S. Department of Transportation 12th & Constitution Avenue, N.W. Washington, D.C.

Dear Mr. Williams:

Please find enclosed a copy of a letter I recently received from Stephen W. Baker, Executive Vice-President for Springfield Plastics, Inc., regarding the adverse affect their company would receive as the result of the proposed merger of the Union pacific and Southern Pacific Railroads, I would ask that the Commerce Commission take Mr. Baker's letter into account when ruling on this proposed merger.

As you know, the transportation systems in Illinois provide an engine for economic development. I do not believe that it should be the intention of the interstate Commerce Commission to allow proposed mergers which would have an adverse affect on small businesses. Thank you for your generous time and cooperation. If you should have any questions, please feel free to call.

Sincerely ENTERED Office of the Secretary JA 2 3 1996 is State Repres District Part of Public Record 5 F:\mika\feb96\willia



RURAL ROUTE 1, AUBURN, ILLINOIS 62615 • TELEPHONE 217,438-6167, TOLL FREE 800 252-3361 FAX # 217 438-6949

November 9, 1995

RECEIVED NOV 1 5 1995

The Honorable Jay C. Hoffman 826 S. Morrison Collinsville, IL 62234

Dear Representative Hoffman:

This letter is in real is to the proposed merger of the Union Pacific and Southern Pacific Railroads. As part of this merger the Union Pacific has proposed abandoning a section of their line from Girard, Il to Barr (Athens), Il and from Madison, Il to DeCamp (Livingston), Il. The proposed merger and the abandonment requires the approval of the Interstate Commerce Commission.

The closing of this line will have a significant impact on the operations of Springfield Plastics, Inc. as our plant is located on this line one mile west of Auburn. We receive over ninety percent of our raw material (plastic pellets) via this rail line. We are evaluating other alternatives but all are very costly. Our company has been in a steady growth pattern for the last five years. We are worried that the absorption of additional costs of raw material will make us less competitive and stunt this growth that we have been experiencing.

We are asking for your help in this matter. The impact of this merger not only will be felt by Springfield Plastics, Inc. directly but many other citizens indirectly. This line runs through many small communities in addition to Edwardsville and the edge of Springfield. The loss of this rail service to these communities cannot have any positive effect on the future economic growth of these areas.

We would appreciate anything you can do to assist us in this matter.

The Supplier for Quality Plastic Products

Sincerely,

Steve Roken

Stephen W. Baker Executive Vice-President

SWB: sk



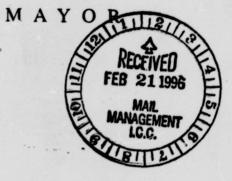
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GORDON D. BUSH Mayor

ТНЕ



February 14, 1996

Mr. Vernon Williams Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423

RE: Finance Docket 32760 - Union Pacific/Southern Pacific

Dear Secretary Williams:

The purpose of this letter is to formally advise you that I support the Union Pacific and Southern Pacific merger. Although there are a number of compelling reasons to support this acquisition my primary reason is the profound economic impact on my city. This merger will be the catalyst for a \$40 million expansion to our intermodal facility in East St. Louis. This will bring several hundred new jobs and help rebuild our eroded tax base in East St. Louis.

Additionally this merger will be a strong signal that UP/SP is not only interested in rebuilding America's railroad infrastructure but they are a major player in the renaissance of one of the greatest "comeback" cities in America - the great city of East St. Louis.

Thank you for your favorable consideration of this request. Please contact my office if I can be of further assistance.

Sincerely,

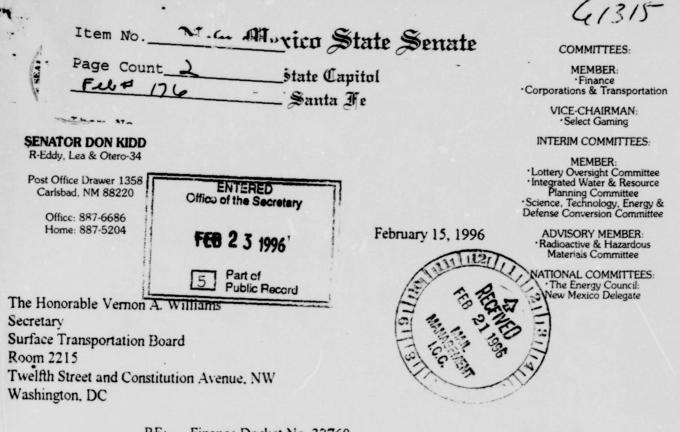
low Buch

Gordon D. Bush Mayor

# ADVISE OF ALL PROCEEDINGS

301 River Park Drive East St. Louis, IL 62201 (618) 482-6601 • Fax: (618) 482-6629





RE: Fi

Finance Docket No. 32760 Union Pacific Corp., et al. -- Control & Merger -- Southern Pacific Rail Corp., et al.

Dear Secretary Williams:

I am writing to urge your agency's approval for the proposed merger between Union Pacific Railroad and Southern Pacific Railroad companies. I am convinced that this merger will provide significant economic benefits not only to the companies involved, but to the State of New Mexico and the western United States as well.

For Southern Pacific customers in New Mexico, the UP/SP merger should provide an assurance that they will receive high quality rail service from a financially strong railroad. They will gain the advantage of dealing with a merged railroad with a broad route structure that will provide fast, more reliable service, particularly for time sensitive intermodal freight. The expanded route structure will open up important new rail markets for our shippers and receivers in the Pacific Northwest and the Midwest. New Mexico shippers and receivers will obtain better access to distant markets and will benefit from having their products and supplies move on a single railroad system rather than being handed off from one railroad to another.

Importantly, the merged railroad will have the financial resources needed to invest in capacity, technology and service improvements. After the merger, the combined UP/SP plans to upgrade the Tucumcari route and to add needed capacity to SP's southern corridor route, which traverses the southern part of our state. We also look forward to working with the merged company on industrial development ventures to create new opportunities for New Mexico shippers and receivers who need an effective and highly efficient rail system in order to participate in the new increasingly global marketplace.

PROCEEDINGS

The Honorable Vernon A. Williams February 15, 1996 Page 2

Additionally, the North American Free Trade Agreement (NAFTA) and the Intermodal Surface Transportation Efficiency Act (ISTEA) have opened up new possibilities for states, like New Mexico, wishing to promote international trade and commerce utilizing rail.

We expect the UP/SP merged system will play an important part in our state's transportation future and we urge the Commission to promptly approve the merger application of these two carriers.

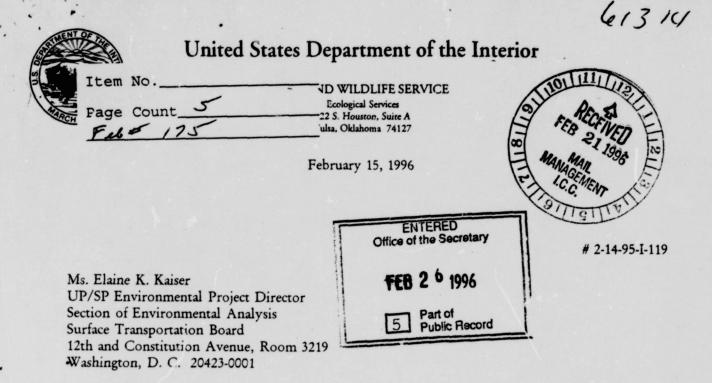
Thank you for your consideration of these comments.

Sincerely,

Don Kidd

New Mexico State Senate





Dear Ms. Kaiser:

This responds to the Surface Transportation Board's January 29, 1996, request for comments on the potential environmental impacts of the control and merger application of the Union Pacific and Southern Pacific railroads (Finance Docket No. 32760). We previously responded (copy enclosed) to a request from Dames and Moore for comments on a major portion of the proposed project within the state of Oklahoma; however, we did not review that portion of the project located in Texas County in the Oklahoma panhandle. The following comments concern rail line segments in Texas County only.

The federally-listed endangered and threatened species known to occur in Texas County are:

Species

Interior least tern Peregrine falcon Whooping crane Bald eagle Piping plover Classification

Endangered Endangered Endangered Threatened Threatened

The federally-listed species most likely to be affected by the proposed project is the whooping crane (Grus americana). Whooping cranes migrate through the Oklahoma panhandle and occasionally use wetlands or farmed fields as migration stopover habitat. However, the Fish and Wildlife Service (Service) has no specific information concerning use of the project area by whooping cranes.

There are no national wildlife refuges or critical habitats within 5 miles of the subject rail line segments. Optima National Wildlife Refuge is located roughly 13 miles east of Guymon, Oklahoma on the Coldwater Creek arm of Optima Reservoir. The Oklahoma Department of Wildlife Conservation operates a wildlife management area on the Beaver River arm of that reservoir.

2

# Surface Transportation Board

The Service's National Wetlands Inventory (NWI) maps indicate the presence of an extensive forested and emergent wetlands system along the Beaver River upstream and downstream of the railroad crossing. Western riparian areas such as those supported by the Beaver River function as extreme y important wildlife refugia in an otherwise arid landscape. Should additional rail facilities be needed in the vicinity of Beaver River, extreme care should be exercised to ensure that the fragile riparian ecosystem is protected from direct and indirect impacts due to construction, operation and maintenance activities.

NWI maps also show the presence of several farmed and unfarmed isolated wetlands (see enclosed copies of NWI maps with wetlands highlighted in green) adjacent to the existing railroad facility. These wetlands are likely playa lakes. Playa lakes are basins that fill with water during rain events; the ephemeral wetlands support large numbers of migratory birds including ducks, geese, sandhill cranes, rebirds, and songbirds. Playa wetlands are the most important wintering area for many species of waterfowl in the Central Flyway of the United States. Impacts to playa wetlands should be avoided if future modifications or upgrades to existing facilities become necessary.

We appreciate the opportunity to provide these comments during the early planning stage of the proposed railroad merger. Should you have questions or require additional information, please contact Virginia Brubeck of this office at 918/581-7458, extension 236.

Sincerely,

Hunden

Jerry J. Brabander Field Supervisor

Enclosures

cc:

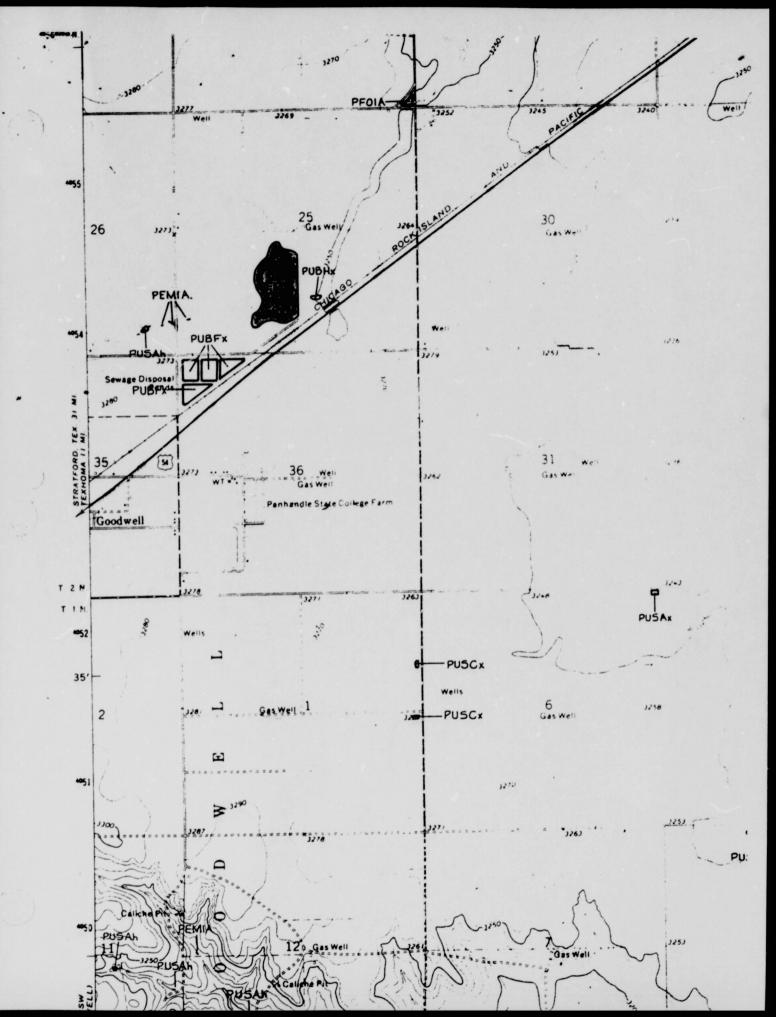
District Engineer, U.S. Army Corps of Engineers, Tulsa, OK

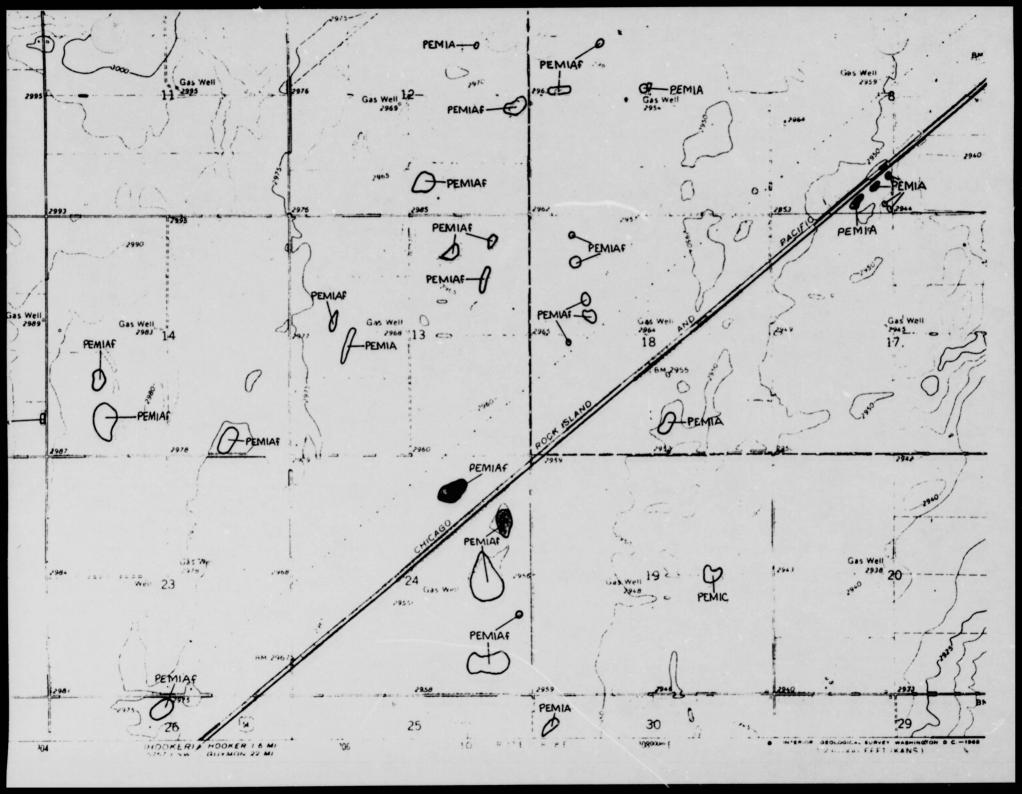
Attn: Regulatory Functions Branch

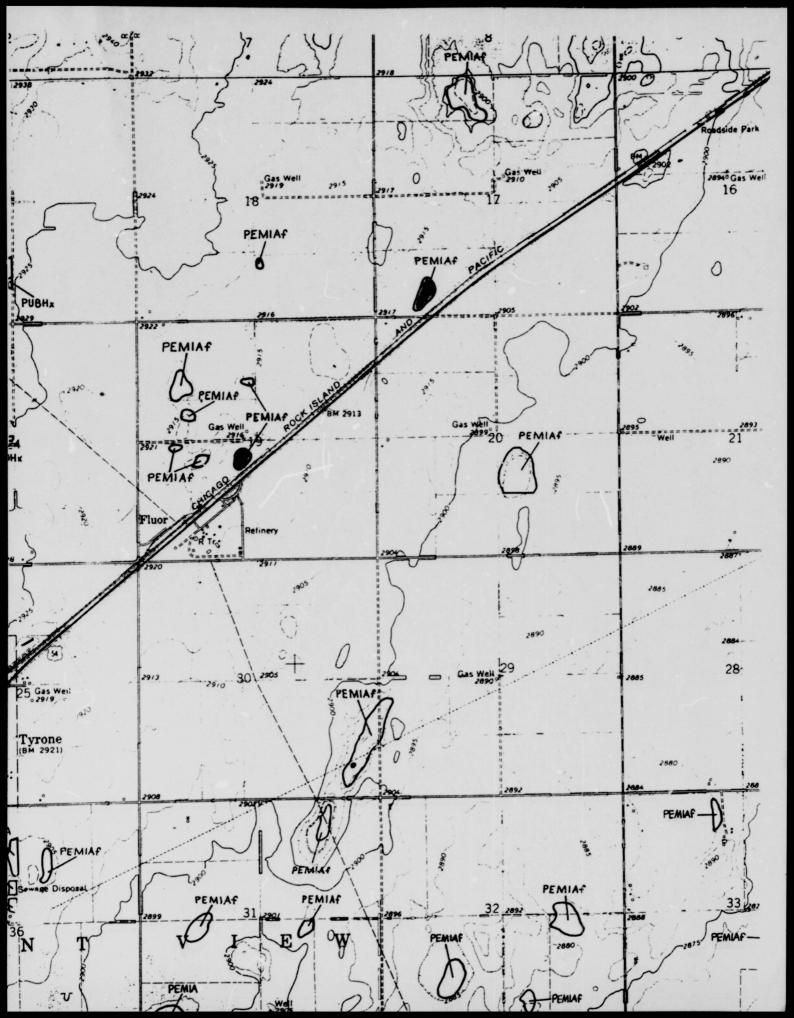
Director, Oklahoma Department of Wildlife Conservation, Oklahoma City, OK Attn: Natural Resources Section

Director, Oklahoma Department of Environmental Quality, Oklahoma City, OK Attn: Wayne Craney, Water Quality Programs Division 0207

Regional Administrator, Environmental Protection Agency, Dallas TX (6E-FT)









61313

Item No.	
Page Count	
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HOME ADDRESS 510 N. MAIN SIKESTON, MO 63801 (314) 471-0550

# MISSOURI HOUSE OF REPRESENTATIVES

February 8, 1996

Joe Heckemeyer Representative, 160th District

The Honorable Vernon A. Williams Secretary Interstate Commerce Commission 12th Street and Constitution Ave NW Washington, DC 20423

Dear Mr. Williams,

FD 32710

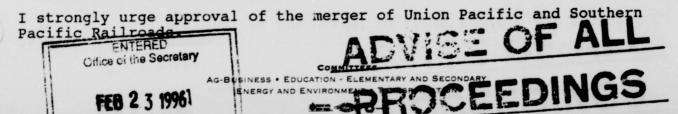
I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as a predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently merged Burlington Northern Santa Fe Railroad.

Missouri shippers will benefit from faster, more reliable intermodal service to and from California, saving hundreds of miles over current routes. New, single-line service to northern California, the Intermountain region and the Pacific Northwest will also provide greater speed, reliability and frequency for Missouri carload shippers.

\$360 million will be spent to upgrade the lines between Kansas City and southern California, to increase capacity and improve service service. \$16.7 million will be spent to develop a new intermodal terminal in the Kansas City area. Almost \$38 million will be spent to expand 'P's Dupo intermodal terminal.

Increased traffic as a result of the merger should result in increased jobs for Missouri.

Southern Pacific has significant shipper coverage in Missouri, and many of SP's customers are exclusively served by SP. These customers have had to cope with service problems and uncertainties as to SP's finances. The merger of Union Pacific and Southern Pacific will provide SP shippers with the assurance of top-quality service with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new technology, and continue to improve its operations.





#### **OFFICE OF THE MINORITY WHIP**

CAPITOL OFFICE State Capitol . Room 101E 201 West Capitol \*---Item No. Jefferson City, MC 573 • 751-94 Page Count

DISTRICT OF Route 4, Box St. Joseph, MO 0470/ 816 • 233-8090

FD 72760

**CHARLES W. SHIELDS** State Representative District 28

February 15, 1996

Fil I 17=

The Honorable Vernon A. Williams Secretary

Interstate Commerce Commission 12th Street and Constitution Ave NW Washington, DC 20423

Dear Mr. Williams:

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently merged Burlington Northern Santa Fe Railroad.

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Appropriations -Health & Mental Health Budget Education • Elementary & Secondary (Ranking Minority Member)

Education • Higher

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COMMITTEES

Governmental Organization & Review

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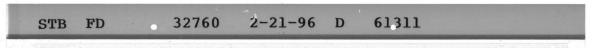


of Union Pacific and Southern pacific will provide SP shippers with the assurance of top quality service with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new technology and continue to improve its' operations.

I strongly urge approval of the merger of Union Pacific and Southern Pacific Railroads.

Sincerely.

Charles W. Shields CWS/er



61311

Item No.\_ Page Count Fal # 172

FD. 327(.



MR.SECRETARY,

PLEASE HELP SAVE OUR RAILROADS IN PINE BLUFF.MY FATHER-IN-LAW HAS WORKED FOR COTTON BELT FOR 25 YEARS AND WE ARE AFRAID HE LIKE MANY OTHERS WILL LOSE HIS JOB IF THE PROPOSED MERGER GOES THROUGH.UNION PACIFIC HAS ALREADY SAID A FEW JOBS WILL BE LOST.HOW MANY IS A FEW? WE WOULD RATHER HAVE NO JOBS LOST. THERE WILL BE NO COMPETITION BETWEEN RAILROADS BECAUSE U.P. WILL OWN ALL OF THEM AROUND HERE. HOW HIGH WILL FREIGHT PRICES GO AND HOW MUCH OF THIS WILL BE PASSED ON TO THE CONSUMER NATION WIDE BECAUSE OF THIS? THERE IS A LOT AT STAKE HERE,BUT THE MOST IMPORTANT IS THE JOBS.WE DO NOT WANT TO LOSE THEM AND IF THIS MERGER GOES THROUGH WITH U.P.AND S.P. IT WILL HAPPEN!PLEASE MR.SECRETARY,WE ASK THAT YOU STOP THIS MERGER FROM TAKING PLACE.THANK YOU.

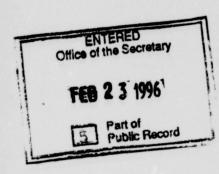
advise of all

PROCEEDINGS

2/12/96

SINCERELY YOURS,

DAVID W. WALLACE 8104 SULPHUR SPRINGS PD. PINE BLUFF,AR 71603





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Capito State Capitol			District Office 5445 Finkman St. Louis, MO 63109 (314) 353-0864
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5 Part of Public Record	JAMES P. O'TOOLE State Representative 68th District		RECEIVED

February 15, 1996

The Honorable Vernon A. Williams Secretary Interstate Commerce Commission 12th Street and Constitution Ave NW Washington, DC 20434

Dear Mr. Williams:

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific and Southern Pacific Railroads will continue that tradition by strengthening competition with the recently-merged Burlington Northern Santa Fe Railroad.

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\$360 million will be spent to upgrade the lines between Kansas City and southern California, to increase and improve service. \$16.7 million will be spent to develop a new intermodal terminal in the Kansas City area. Almost \$38 million will be spent to expand UP's Dupo intermodel terminal.

Increased traffic as a result of the merger should result in increased jobs for Missouri.

Southern Pacific has significant shipper coverage in Missouri, and many of SP's customers are exclusively served by SP. These customers have had to cope with service problems and uncertainties as to SP's finances. The merger of Union Pacific and Southern Pacific will provide SP snippers with the assurance of top-quality service with a financially strong railroad that can afford the capital investments necessary to build new capacity, implement new

ADVISE OF ALL

PROCEEDINGS



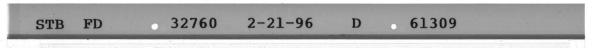
Page 2 (continued)

technology, and continue to improve its operations.

I strongly urge approval of the merger of Union Pacific and Southern Pacific Railroads.

Sincerely,

James O'Toole



Item NO HUEY Stal Page Count For



61309

P.O. Box 2910 Austin, Texas 78768-2910 (512) 463-0494 Fax: (512) 463-1403

P.O. Box 670 Richmond, Texas 77406 (713) 342-9500 Fax: (713) 232-8661

State of Texas House of Representatibes Austin

February 15, 1996

The Honorable Vernon A. Williams, Secretary Surface Transportation Board 12th Street and Constitution Avenue Washington, DC 20423

FD 32760

Dear Secretary Williams,

am concerned that the merger of the Union Pacific Railroad Company and the Southern Pacific Lines will significantly reduce railroad competition in Texas. We need more competition, not

We need another owning railroad, not another merger. An owning railroad willing to provide quality service and investment is the best solution for shippers and communities. An owning railroad also offers the best opportunity to retain employment for railroad workers who would

I urge the Board to carefully review the proposed Union Pacific/Southern Pacific merger and to recommend an owning railroad as the only means to ensure adequate rail competition in Texas.

Sincerely.

Huey McCoulskey State Representative - District 27

HM:1b

cc: Carole Keeton Rylander, Chairman Railroad Commission of Texas

Texas State Representative Robert Junell

Texas State Representative John Cook

ADVISE OF ALL

# PROCEEDINGS

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COMMITTEES: Local & Consent Calendars (Vice-Chairman), Public Education Stafety



61308 NTERED of the Secretar Item No. HOME ADDRESS Bupage Count STATE CA P.O. BOX 331 FebI MEMPHIS, MO 63555 JEFF (816) 465-7740 MISSOURI HOUSE OF REPRESENTATIVES February 8, 1996 **Jim Sears Representative**, 1st District The Honorable Vernon A. Williams Secretary FEB 21 199 Interstate Commerce Commission 12th Street and Constitution Ave NW MAN Washington, DC 20423 MANAGEMENT 1.C.C. FD 32760 Dear Mr. Williams,

I am writing to strongly support the pending merger between the Union Pacific and Southern Pacific Railroads. The Missouri Pacific Railroad, as a predecessor to today's Union Pacific Railroad, has a long history and presence in our state, and has contributed greatly to our state's economic development. The merger of the Union Pacific nd Southern Pacific Railroads will continue that tradition by :rengthening competition with the recently merged Burlington Northern Santa Fe Railroad.

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I strongly urge approval of the merger of Union Pacific and Southern Pacific Railroads.

Sincerely, AGFICULTURE • CHILDREN, YOUTH MOTAMILIES SOCIAL BERVICES, MEDICAID AND THE ELDERLY APPROPRIATIONS • EDUCATION AND PUPPROCEEDINGS



•	ENTERED Office of the Secretary
1	CITY of GARDEL, IOWA
r	Item No.       CITY OFFICES       (712) 792-1000       ZIP CODE 51401         Page Count $2$ $FD$ $37250$ February 14, 1996 $750$
	February 14, 1996
	Honorable Vernon A. Williams Secretary Interstate Commerce Commission Twelfth Street & Constitution Avenue, NW Room 2215

Washington, D.C.

Dear Mr. Williams:

I am Mayor of Carroll, Iowa, and I am writing to express my strong support for the proposed merger of the Union Pacific and Southern Pacific Railroads.

The economic health of Carroll, Iowa, depends on having strong and efficient rail service connecting Carroll with other points throughout North America.

I support the merger of the Union Pacific and Southern Pacific railroads because the merger will sustain the level of rail service enjoyed by Carroll. Iowa shippers will benefit from the fact that the UP/SP will offer the fastest intermodal service between the Midwest and the San Francisco Bay Area. By using a combination of the UP and SP lines, the merged carrier will have a much shorter route than either the SP or UP offers today. UP Iowa grain and grain product producers will gain new single-line access to SP served consumers in the Pacific Southwest. UP Iowa shippers will gain a more direct route for export to Mexico through the El Paso gateway, as well as single-line access to a number of SP served Mexican gateways.

Expanding the efficient use of the unit grain train program will improve covered hopper utilization. As an example, from May to August, feed grains move from UP Midwest origins to SP receivers in Arizona and Southern California and wheat moves from the same Southwest area to the Gulf and Midwest.

UP served Iowa shippers and receivers will enjoy extensive new

EEDINGS

single-line access to SP served points, including points throughout Texas, Louisiana, New Mexico, Arizona, California, Oregon, Utah and Colorado. Major cost savings, from reduced overheads, facility improve efficiency and justify increased investment to expand capacity and improve service, all to the benefit of shippers. Competition will be strengthened in all markets because competition between a merged UP/SP and the new BN/Santa Fe system will be much stronger than competition between BN/Santa Fe and UP and SP out in an agreement with BN/SF ensuring that all shippers that would lose two railroad competition in the merger are served by a are no such "2 to 1" situatic - In the state.

For the above enumerated reasons, I urge the ICC to approve the businesses of Carroll, Iowa.

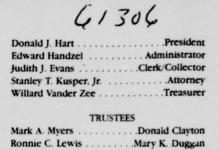
Sincerely, Monap B.

Thomas B. Gronstal Mayor





Item No. Page Count\_ Feb I 10



Harold Kemp ..... Bert Herzog

VILLAGE OF DOLTON • 14014 Park Avenue • Dolton, Illinois 60419-1098 • Cook County • 708-849-4000 • Fax 708-201-3396

February 15, 1996



Mr. Vernon Williams Secretary Surface Transportation Board 12th Street and Constitution Avenue, NW Washington, DC 20423

RE: Finance Docket 32760-Union Pacific/Southern Pacific

Dear Mr. Williams:

As Mayor of the Village of Dolton, Illinois I am addressing this letter to you to formally advise you that I support the Union Pacific and South Pacific merger.

There are many reasons I could give for supporting this acquisition. Many reasons would be broad in nature, acknowledging the improvement in service and the enhancement of competition that would benefit many users and communities on the merger routes in Illinois and elsewhere.

Specifically the Village of Dolton which is home to a substantial portion of the Union Pacific Chicago Intermodal facility would benefit from:

- 1. Better Service to local customers.
- 2. Increased employment potential.
- 3. An economic boost from the \$12 million expansion of the Chicago Intermodal facility.
- 4. Enviormental and esthetic benefits to the citizens of Dolton and surrounding communities.

The Union Pacific in recent years has taken a pro active stance in its relationship with our Village. It has addressed issues concerning rail crossing delays, noise complaints and is planning upgrades to various crossings.

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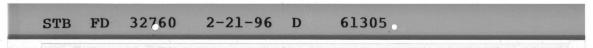
It is a pleasure to address this letter of support for our good industrial citi and the Union Pacific Railroad.

Very truly yours,

Halt A on

Mayor Donald J. Hart Village of Dolton

cc: Thomas Zapler, Special Representative, Union Pacific Jeff Moore, Terminal Operations Manager, Union Pacific



61305

Karyl Robb, Director

Dan.

**Division of Cultural Resources** 

Item No.\_\_\_\_

Page Count

Department of Commerce Celeste Colgan, Director

THE STATE OF WYOMING

Iim Geringer, Governor

February 12, 1996

Ms. Elaine K. Kaiser Chief, Section of Environmental Analysis Surface Transportation Board 12th and Constitution Avenue, Room 3219 Washington, D.C. 20434-0001

RE: Union Pacific Corporation and Southern Pacific Rail Corporation merger Application (Finance Docket No. 2730); SHPO #1295TPT018

Dear Ms. Kaiser:

Todd Thibodeau of our staff has received information concerning the aforementioned project. Thank you for allowing us the opportunity to comment.

32760

We have reviewed the project documentation and find that it meets the Secretary of the Interior's Standards for Archaeology and Historic Preservation (44716-42). Provided there are no ground disturbing activities or abandonment of active facilities within the state of Wyoming, we concur that the proposed merger will result in no effect to significant cultural resources within our jurisdiction. We recommend that the Surface Transportation Board allow the merger to proceed in accordance with all applicable state and federal laws.

Please refer to SHPO project control number #1295TPT018 on any future correspondence dealing with this project. If you have any questions contact Todd Thibodeau at 307-777-6694 or Judy Wolf, Deputy SHPO, at 307-777-6311.

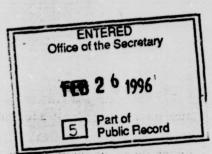
Sincerely,

udy J. Wil

John T. Keck State Historic Preservation Officer

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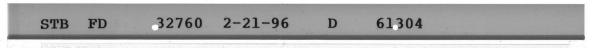
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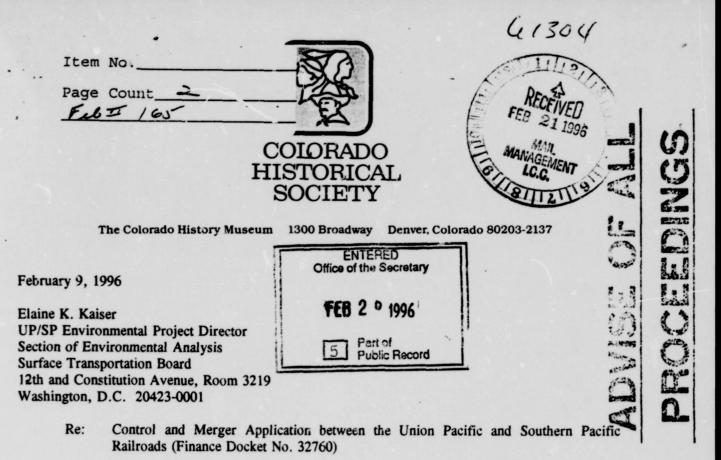


Division of Cultural Resources State Historic Preservation Office 6101 Yellowstone Road Cheyenne, Wyoming 82002 (307) 777-7697 FAX: (307) 777-6421

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Dear Ms. Kaiser:

Thank you for your correspondence dated January 29, 1996, concerning the above project having Surface Transportation Board involvement.

If activities to be carried out as a result of the proposed merger involve or are adjacent properties fifty or more years of age, it will be necessary to consult with our office regarding whether such properties meet the National Register of Historic Places eligibility criteria. Such activities include abandonment of rail lines, bridge and tunnel modifications, expansion or closure of rail yards, expansion, phasing out or constructing new intermodal facilities, removal of associated structures and features and new rail line connection construction/siding extensions.

If subsurface archaeological resources are encountered during ground disturbing activities, it will be necessary to halt the work until such resources can be evaluated in consultation with our office. Ground disturbance of previously undisturbed ground for activities such as new construction connections, siding extensions, abandonment activities outside the existing disturbed ground prism including construction of access roads and movement of heavy equipment, expansion or new construction of intermodal facilities, expansion of rail yards and double tracking may require an archaeological survey. The file search discussed below will be helpful in determining, in consultation with our office whether such surveys would be necessary.

In order to supply your office with information about known historic, archaeological or cultural resources, it will be necessary for you to provide legal locations (township, range and section) and universal transverse mercator (UTM) points for unsectioned areas. This will enable us to provide a computer printout of all known resources along with surveys conducted in those areas and the National

Elaine K. Kaiser February 9, 1996 Page 2

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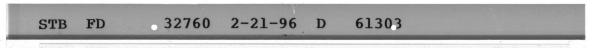
Register status for the resources for a minimal fee. Please contact Todd McMahon or Mary Sullivan of our office at (303) 866-3395 to arrange for this file search.

If we may be of further assistance, please contact Kaaren Hardy-Hunt, our Technical Services Director, at (303) 866-3398.

Sincerely,

James E. Hartmann State Historic Preservation Officer

JEH/KKP



61303 Item No **Council of Governments** Page Count TAED 3 Secretary PIIONE (360) 577-3041 ADMINISTRA7 207 NORTH FOURTH AVENUE SCAN 562-3041 KELSO, WA 98626-4195 FAX (360) 425-7760 0 1996 FEB 2 TDD PHONE (360) 577-3061 February 14, 1996  $( \Box )$ COWLITZ Part of COUNTY 5 Public Record C BE 27.50 CITY OF LONGVIEW 5.55 CITY OF Elaine E. Kaiser C'E KELSO City **UP/SP Environmental Project Director** CITY OF Section of Environmental Analysis CASTLE ROCK 5.12 Surface Transportation Board CITY OF 12th and Constitution Avenue, Room 3219 7 WOODLAND Washington, D.C. 20423-0001 R.S.S CITY OF KALAMA Attention: Finance Docket No. 32760 - Comments -.1 TOWN OF. CATHLAMET 1 Dear Ms. Kaiser: 1 PORT OF LONGVIEW Frend 0 We were informed by the Cowlitz County Commissioners of this opportunity to POPT OF KALAMA comment on the environmental impacts of the proposed merger of the Union Pacific and ORT OF Southern Pacific Railroads. The Council of Governments serves as the metropolitan WOODLAND planning organization for the Longview-Kelso-Rainier, Oregon urban area and lead COWI TTZ agency for the Southwest Washington Regional Transportation Planning Organization COUNTY (SWRTPO). The SWRTPO includes Cowlitz and Lewis counties which are traversed by PUD NO. 1 the Burlington Northern/Santa Fe mainline. LONGVIEW SCHOOL DISTRICT The summary material in Attachment 1 indicates the primary impact of the merger upon KELSO the rail line segment between Seattle and Portland, Oregon, will be an unspecified SCHOOL increase in traffic. We are presently working with BN/SF and UP on a variety of DISTRICT alternatives to improve rail service off of the mainline into the Port of Longview and WOODLAND SCHOOL nearby industries and businesses. Development proposals in the industrial area may DISTRICT involve the addition of 7,000 foot long unit trains plus overall increases in rail traffic to CASTLE ROCK serve growing production and import/export activities. The BN/SF projects a 10 percent SCHOOL average annual increases in mainline trips. The unspecified increased traffic due to the DISTRICT merger, plus the current projected annual growth and the addition of traffic in the BEACON HILL Longview-Kelso-Kalama region demands that this situation be addressed in the SEWER DISTRICT upcoming environmental analysis. WAHKIAKUM COUNTY PORT NO. 1 With this level of expected growth in freight traffic and the initiative to increase WAHKIAKUM passenger rail trips, we urge that steps be taken to add capacity to the rail system to COUNTY accommodate this growth. Item No. 5, Rail Line Construction Projects, however, PORT NO. 2 indicates no construction projects are planned for the state of Washington. The public WAHKIAKUM and private sectors in this region are already working together to address off-system rail COUNTY PUD NO. 1 transportation and the state Department of Transportation has identified a third freight WAHKIAKUM track between Kalama and Longview-Kelso as the third highest priority in its Cascadia COUNTY

Elaine Kaiser February 14, 1996 Page 2

Corridor rail improvements program. We emphasize the need for the merged company to work with state and local public and private interests to see that the track project is accomplished in time to meet growth projections.

Thank you for the opportunity to comment on the environm ental effects of the proposed merger. Should you or others have any questions, please contact me or Rosemary Brinson Siipola at (360) 577-3041.

Sincerely yours,

Stephen H. Harvy

Director

SHH:nh

cc: Ireda Grohs, CWCOG Chair Cowlitz County Commissioners Jim Slakey, Public Transportation and Rail Division, WSDOT Rosemary Brinson Siipola

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DEPARTMENT OF COMMUNITY, TRADE AN OFFICE OF ARCHAEOLOGY AND HISTO 111 .21st Avenue S.W. • P.O. Box 48343 • Olympia, Wash February 14, 1996	RIC PRESERVATION	
Ms. Elaine K. Kaiser	(III)	FEB AVED

UP/SP Environmental Project Director Section of Environmental Analysis Surface Transportation Board 12th and Constitution Avenue, Room 3219 Washington, D.C. 20423-0001

Attention: Finance Docket No. 32760-Comments



ROCEEDIN

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Log: Re:

3760

bg: 121395-27-ICC
e: Union Pacific/Southern Pacific
Merger Application

Dear Ms. Kaiser:

The Washington State Office of Archaeology and Historic Preservation (OAHP) is in receipt of your letter of January 29,1996 regarding the above referenced merger of the Union Pacific and Southern Pacific Railroads. Your letter, addressed to Mr. David Nicandri of the Washington State Historical Society, was forwarded to OAHP in view of the fact that OAHP serves as the state historic preservation office for Washington and is therefore responsible for carrying out duties related to Section 106 of the National Historic Preservation Act. Also for your information, OAHP has previously corresponded with Dames & Moore regarding comments on specific merger related actions in Washington state.

In response to your letter, it is my opinion that the proposed merger will not have a direct effect on properties listed in, or eligible for listing in, the National Register of Historic Places in Washington. I note from the Environmental Information Package that no lines are proposed for abandonment nor are new construction projects proposed in Washington. I am aware that there may be increased traffic on lines in Washington and new projects may expand the existing Union Pacific intermodal yard in Seattle. Ms. Elaine Kaiser February 14, 1996 Page Two

In addition to the opinion stated above, I also recommend that the Surface Transportation Board maintain, and when appropriate, expand its Section 106 responsibilities to consult with OAHP regarding the effect of rail projects on cultural resources. This recommendation relates particularly to future actions such as proposed line abandonments or expansions. Consultation shall address potential effects upon National Register listed or eligible properties and identification of measures to mitigate adverse effects. These effects may include the disposition of historic bridges, trestles, stations, maintenance facilities, and other his one rail related properties in addition to archaeological properties within or adjacent to ranroad right of ways. If cultural resources have not been surveyed in the areas of project effect, adequate surveys shall be conducted by qualified cultural resource professionals and results forwarded to OAHP for review.

Thank you for the opportunity to review and comment on this action. Should you have any questions, please feel free to contact me at (360) 753-9116.

Sincerely,

Dreg. Drillit

Gregor Comprehensive Planning Specialist

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Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAIL COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO THE SOCIETY OF THE PLASTICS INDUSTRY, INC.'S FIRST SET OF INTERROGATORIES AND DATA REQUESTS ON BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA, AND SANTA FE RAILWAY COMPANY

Jeffrey R. Moreland Richard E. Weicher Janice G. Barber Michael E. Roper Sidney L. Strickland, Jr.

Burlington Northern Railroad Company 3800 Continental Plaza 777 Main Street Ft. Worth, Texas 76102-5384 (817) 333-7954

and

The Atchison, Topeka and Santa Fe Railway Company 1700 East Golf Road Schaumburg, Illinois 60173 (708) 995-6887

Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company February 20, 1996

Erika Z. Jones Adrian L. Steel, Jr. Roy T. Englert, Jr. Kathryn A. Kusske

Mayer, Brown & Platt 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 463-2000

ORIGINAL

BN/SF-24

## BEFORE THE SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760

## UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

#### CONTROL AND MERGER --

## SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DEIVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO THE SOCIETY OF THE PLASTICS INDUSTRY, INC.'S FIRST SET OF INTERROGATORIES AND DATA REQUESTS ON BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA, AND SANTA FE RAILWAY COMPANY

Burlington Northern Railroad Company ("BN") and The Atchison, Topeka and Santa Fe Railway Company ("Santa Fe") (collectively "BN/Santa Fe") answer and object as follows to The Society of the Plastics Industry Inc.'s ("SPI") "First Set of Interrogatories and Data Requests on Burlington Northern Railroad Company and The Atchison, Topeka, and Santa Fe Railway Company," as modified by counsel's agreement. These responses and objections are being served pursuant to the Discovery Guidelines Order entered by the Administrative Law Judge in this proceeding on December 5, 1995 ("Discovery Guidelines").

Subject to the objections set forth below, BN/Santa Fe will produce non-privileged documents responsive to SPI's First Set of Interrogatories and Data Requests. If necessary, BN/Santa Fe is prepared to meet with counsel for SPI at a mutually convenient time and place to discuss informally resolving these objections.

Consistent with prior practice, BN/Santa Fe has not secured verifications for the interrogatory responses herein, but is willing to discuss with counsel for SPI any particular response in this regard.

### **GENERAL OBJECTIONS**

BN/Santa Fe objects to SPI's First Set of Interrogatories and Data Requests on the following grounds:

1. <u>Privilege</u>. BN/Santa Fe objects to SPI's First Set of Interrogatories and Data Requests to the extent that they call for information or documents subject to the attorney work product doctrine, the attorney-client privilege or any other legal privilege.

2. <u>Relevance/Burden</u>. BN/Santa Fe objects to SPI's First Set of Interrogatories and Data Requests to the extent that they seek information or documents that are not directly relevant to this proceeding and to the extent that a response would impose an unreasonable burden on BN/Santa Fe.

3. <u>Settlement Negotiations</u>. BN/Santa Fe objects to SPI's First Set of Interrogatories and Data Requests to the extent that they seek information or documents prepared in connection with, or related to, the negotiations leading to the Agreement

-2-

entered into on September 25, 1995, by BN/Santa Fe with Union Pacific and Southern Pacific, as supplemented on November 18, 1995.

4. <u>Scope</u>. BN/Santa Fe objects to SPI's First Set of Interrogatories and Data Requests to the extent that they attempt to impose any obligation on BN/Santa Fe beyond those imposed by the General Rules of Practice of the Interstate Commerce Commission ("Commission"), 49 C.F.R. § 1114.21-31, the Commission's scheduling orders in this proceeding, or the Administrative Law Judge assigned to this case.

6. <u>Definitions</u>. BN/Santa Fe makes the following objections to SPI's definitions:

7. 'Document' means any writing or other compilation of information, whether printed, typed, handwritten, recorded, or produced or reproduced by any other process, including: intracompany communications; electronic mail; correspondence; telegrams; memoranda, contracts; instruments; studies; projections; forecasts; summaries, notes, or records of conversations or interviews; minutes, summaries, notes, or records of conferences or meetings; records or reports of negotiations; diaries; calendars; photographs; maps; tape recordings; computer tapes; computer disks; other computer storage devices; computer programs; computer printouts; models; statistical statements; graphs; charts; diagrams; plans; drawings; brochures; pamphlets; news articles; reports; advertisements; circulars; trade letters; press releases; invoices; receipts; financial statements; accounting records; and workpapers and worksheets. Further, the term 'document' includes:

a. both basic records and summaries of such records (including computer runs);

b. both original versions and copies that differ in any respect from original versions, including notes; and

c. both documents in the possession, custody, or control of Applicants and documents in the possession, custody, or control of consultants or others who have assisted Applicants in connection with the Transaction.

BN/Santa Fe objects to the definition of "Document" as overly broad and unduly burdensome to the extent that (i) it calls for the production of materials and documents that

-3-

are as readily, or more readily, available to SPI as to BN/Santa Fe; and (ii) it calls for the production of routine operating and accounting documents such as invoices and receipts.

14. 'Relate to and relating to' have the broadest meaning according to them and include but are not limited to the following: directly or indirectly describing, setting forth, discussing, commenting upon, analyzing, supporting, contradicting, referring to, constituting, concerning or connected in any way with the subject in question or any part thereof.

BN/Santa Fe objects to the definition of "Relate to" or "relating to" in that it requires subjective judgment to determine what is requested and, further, that it potentially calls for the production of documents that are not directly relevant to this proceeding.

Notwithstanding this objection, BN/Santa Fe will, for the purposes of responding to SPI's

Requests, construe "Relate to" or "relating to" to mean "make reference to" or "mention".

18. 'Studies, analyses, and reports' include studies, analyses, and reports in whatever form, including letters, memoranda, tabulations, and computer printouts of data selected from a database.

BN/Santa Fe objects to the definition of "Studies, analyses, and reports" in that it requires subjective judgment to determine what is requested and, further, it is overly broad and unduly burdensome. Notwithstanding this objection, BN/Santa Fe will, for the purposes of responding to SPI's requests, construe "Studies, analyses, and reports" to mean analyses, studies or evaluations in whatever form.

#### RESPONSES AND OBJECTIONS TO INTERROGATORIES AND DATA REQUESTS

1. Identify each and every rail yard currently owned or utilized by BNSF in the state of Texas and/or Louisiana that is capable of being used for the storage of cars transporting plastics resins. For each such yard, provide the following information on a monthly basis:

a. Total storage capacity;

-4-

- b. Amount of storage capacity currently committed to customers;
- c. Amount of storage capacity currently committed to plastics resins producers, by producers.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 1 to the extent that it is overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's tiles. BN/Santa Fe objects to Request No. 1 on the grounds that it contains terms and phrases such as "capacity" and "capable of being used for" that are vague and ambiguous. BN/Santa Fe further objects to Request No. 1 on the grounds that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe will add to the BN/Santa Fe document depository documents containing information responsive to this Interrogatory.

2. As to each yard identified in response to Request No. 1 above, provide the following information on a monthly basis:

- a. Current volume of storage of plastics resins;
- b. The charges, if any, made for use of each yard, broken down by shipper, by plant, per month for the past three years:
- c. Whether any other entity, including any other railroad or any shipper, has authority, currently or in the future, to use any of the yards identified in this Request and if so, describe in detail and with particularity the basis of that authority.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 2 to the extent that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe objects to Request No. 2 to the

-5-

extent that it would require BN/Santa Fe to perform a special study in order to respond to the Request and is thereby overly broad and burdensome. BN/Santa Fe further objects to Request No. 2 on the grounds that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe will add to the BN/Santa Fe document depository documents containing information responsive to this Interrogatory.

3. Describe all studies, analyses, reports and plans, etc. regarding the construction or acquisition of additional storage capacity, including but not limited to discussions with the UP and/or SP and any discussions with the operator of the Dayton, Texas car storage facility.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden, and scope objections, BN/Santa Fe objects to Request No. 3 to the extent that it is overly broad and vague.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it will produce non-privileged, responsive documents, if any, in accordance with the Discovery Guidelines.

4. Describe any agreement with the UP and/or SP concerning access by BNSF to storage facilities owned or leased by the UP and/or SP if the Agreement and Plan of Merger is approved.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance objection, BN/Santa Fe objects to Request No. 4 on the grounds that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

-6-

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it is unaware of any documents responsive to this Interrogatory.

5. Identify by name and position those marketing personnel with BNSF responsible for plastics producers and/or the plastics industry and describe each such person's responsibilities, including but not limited to, the identity of each company for which he/she is responsible.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the burden, relevance and scope objections, BN/Santa Fe objects to Request No. 5 to the extent that it is vague, overly broad and unduly burdensome. BN/Santa Fe further objects to Request No. 5 on the grounds that it includes requests for information that is neither relevant nor reasonably calculated to 'rad to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that Matthew Rose, Vice President - Chemicals and Plastics, is responsible for plastics producers and the plastics industry.

6. Identify each and every plant location of each and every customer of BNSF that ships plastics resins and for each such plant location provide the following information:

- a. Identify and describe each contract entered into in the past five years and for each contract identify any minimum volume requirements;
- b. State each rate for carrying plastics resins for the past three years and the time period that each rate was in effect;
- c. Identify each competitive rail carrier with access to each such plant;
- d. Describe the routes used for shipments by BNSF from each such plant;
- e. Identify all correspondence regarding rates and/or service for plastics resins for each origin and destination pair from January 1, 1990 through and including the date of your response.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 6 to the extent that it is overly broad and unduly burdensome and includes terms and phrases such as "capacity;" "competitive rail carrier;" and "minimum volume requirements" that are vague and ambiguous. BN/Santa Fe objects to Request No. 6 on the grounds that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. BN/Santa Fe further objects to Request No. 6 to the extent that it requests information that is as readily available to SPI as it is to BN/Santa Fe.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that information responsive to this Interrogatory is contained on the BN and Santa Fe traffic tapes which are in BN/Santa Fe's document depository. BN/Santa Fe further states that it will add to the BN/Santa Fe document depository documents containing additional information responsive to this Interrogatory.

7. Identify each and every analysis, policy and/or comparative market analysis, including, but not limited to, transportation pricing, analyses of rail-to-truck and rail-tobarge transportation competition, and analyses of the traffic diversion resulting from the BNSF Agreement relating to plastics resins and/or plastics resins shipper(s).

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe responds as follows: Assuming that Request No. 7 seeks information beyond that contained in BN/Santa Fe's Comments on the Primary Application (BN/SF-1), filed December 29, 1995, and in workpapers in BN/Santa Fe's document depository, BN/Santa Fe objects to Request No. 7 to the extent that it is vague, overly broad and unduly burdensome. BN/Santa Fe further objects to Request No. 7 on the grounds that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence to the extent that it seeks information and documents not related to the impact of the UP/SP merger or the BNSF Agreement.

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Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it will produce non-privileged, responsive documents, if any, in accordance with the Discovery Guidelines.

8. Identify all plastics producers or plants not currently served by BNSF which will be available for BNSF service according to the BNSF Agreement and any plans, analyses or shipper contacts with regard to serving those producers.

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe objects to Request No. 8 to the extent that it is overly broad and unduly burdensome and requests information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. BN/Santa Fe further objects to this Request to the extent that it would require BN/Santa Fe to speculate as to the legal meaning of a document that is readily available to SPI and that speaks for itself.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it has not identified specific plastics producers or plants that it will gain access to under the BNSF Agreement. The BNSF Agreement identifies in Exhibit A locations at which BN/Santa Fe will gain access to serve any such producers and plants which are presently served (either directly o: by reciprocal switch) only by both UP and SP and no other railroad.

9. Identify all studies, analyses and reports prepared in determining the facilities and operations necessary to serve those producers identified in response to Request No. 8 above.

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe responds as follows: Assuming that Request No. 9 seeks information beyond that contained in BN/Santa Fe's Comments on the Primary Application (BN/SF-1), filed

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December 29, 1995, and in workpapers in BN/Santa Fe's document depository, BN/Santa Fe objects to Request No. 9 to the extent that it is overly broad and unduly burdensome and seeks information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. BN/Santa Fe further objects to this Request to the extent that it would require BN/Santa Fe to speculate as to the legal meaning of a document that is readily available to SPI and that speaks for itself.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that other than BN/Santa Fe's Comments on the Primary Application (BN/SF-1), filed December 29, 1995, and in particular the Verified Statements of Carl R. Ice and Neal D. Owen, and in Mr. Ice's related workpapers numbered BN/SF-04000 -- 04427 and in Mr. Owen's related workpapers numbered BN/SF-02500 -- 03238 in BN/Santa Fe's document depository, it has no other information or documents pertaining to the specific facilities and operations necessary to serve the identified producers.

10. Identify each and every complaint and/or concern expressed by BNSF or other railroads possessing trackage rights over any segment of UP or SP track.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 10 to the extent that it is vague, overly broad and unduly burdensome. BN/Santa Fe further objects to Request No. 10 on the grounds that it requests information that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it is unaware of any responsive information or documents.

11. Identify each and every complaint and/or concern expressed by shippers served by railroads having trackage rights over any segment of UP or SP track.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 11 to the extent that it is vague, overly broad and unduly burdensome. BN/Santa Fe further objects to Request No. 11 on the grounds that it requests information that is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that it is unaware of any responsive information or • documents.

12. Identify, by shipper, the plastics resins traffic that BNSF has identified it can or should obtain as a result of the BNSF Agreement and include for each shipper identified, the volume of such traffic, the origination and destination points of such traffic, and the STCC code for such traffic.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 12 to the extent that it is overly broad and vague and is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. BN/Santa Fe further objects to this Request to the extent that it calls for speculation, and to the extent that it would require BN/Santa Fe to perform a special study in order to respond to the Request and is thereby overly broad and burdensome.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe states that other than BN/Santa Fe's Comments on the Primary Application (BN/SF-1), filed December 29, 1995, and in particular the Verified Statements

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of Neal D. Owen and Larry M. Lawrence, and in Mr. Owen's related workpapers numbered BN/SF-02500 -- 03238 and in Mr. Lawrence's related workpapers numbered BN/SF-00050 -- 01065 in BN/Santa Fe's document depository, it has no other actual figures or concrete estimates as to the volume of plastics resins traffic that BN/Santa Fe expects to gain annually after consummation of the proposed merger as a result of the BNSF Agreement.

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13. Identify, by shipper, origination and destination points, and STCC code, any plastics resins traffic as to which BNSF and UP and/or SP have bid against each other since January 1, 1990, including the dates of such bidding and the results thereof, and identify all documents related thereto.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Request No. 13 to the extent that it is overly broad and would require an unreasonably burdensome search of BN/Santa Fe's files. BN/Santa Fe c jects to Request No. 13 to the extent that it seeks information that is more readily available to SPI. BN/Santa Fe further objects to this Request to the extent that it seeks information for events occurring before January 1, 1993, as such information is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, as modified by counsel's agreement, BN/Santa Fe will, to the extent it would not require BN/Santa Fe to conduct a special study, add to the BN/Santa Fe document depository documents containing information responsive to this Interrogatory.

14. Describe any operating plans of the BNSF to serve plastics resins production points opened to BNSF service by the BNSF Agreement.

Respectfully submitted,

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Jeffrey R. Moreland Richard E. Weicher Janice G. Barber Michael E. Roper Sidney L. Strickland, Jr.

Burlington Northern Railroad Company 3800 Continental Plaza 777 Main Street Ft. Worth, Texas 76102-5384 (817) 333-7954

and

The Atchison, Topeka and Santa Fe Railway Company 1700 East Golf Road Schaumburg, Illinois 60173 (708) 995-6887 Erika Z. Jones Adrian L. Steel, Jr. Roy T. Englert, Jr. Kathryn A. Kusske

Mayer, Brown & Platt 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 463-2000

Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

February 20, 1996

## **CERTIFICATE OF SERVICE**

I hereby certify that copies of Responses and Objections of Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company to The Society of the Plastics Industry, Inc.'s First Set of Interrogatories and Data Requests on Burlington Northern Railroad Company and The Atchison, Topeka, and Santa Fe Railway Company (BN/SF-24) have been served this 20th day of February, 1996, by fax and by firstclass mail, postage prepaid on all persession on the Restricted Service List in Finance Docket No. 32760 and by hand-delivery on counsel for The Society of the Plastics, Inc.

11en E. O'Buen

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BEFORE THE RANSPORTATION BOARD

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ORIGINAL

BN/SF-23

Item No.\_\_\_\_\_ KANSPO

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ice Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO THE TEXAS MEXICAN RAILWAY COMPANY'S FIRST REQUEST TO BURLINGTON NORTHERN SANTA FE FOR PRODUCTION OF DOCUMENTS

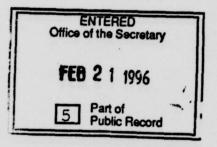
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Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

February 20, 1996

BN/SF-23

# BEFORE THE SURFACE TRANSPORTATION BOARD

Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC FAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHE'N PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHV/ESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO THE TEXAS MEXICAN RAILWAY COMPANY'S FIRST REQUEST TO BURLINGTON NORTHERN SANTA FE FOR PRODUCTION OF DOCUMENTS

Burlington Northern Railroad Company ("BN") and The Atchison, Topeka and Santa Fe Railway Company ("Santa Fe") (collectively "BN/Santa Fe") answer and object as follows to The Texas Mexican Railway Company's ("Tex Mex") "First Request To Burlington Northern Santa Fe For Production of Documents." These responses and objections are being served pursuant to the Discovery Guidelines Order entered by the Administrative Law Judge in this proceeding on December 5, 1995 ("Discovery Guidelines"). Subject to the objections set forth below, BN/Santa Fe will produce non-privileged documents responsive to The Texas Mexican Railway Company's First Request To Burlington Northern Santa Fe For Production of Documents. If necessary, BN/Santa Fe is prepared to meet with counsel for Tex Mex at a mutually convenient time and place to discuss informally resolving these objections.

### **GENERAL OBJECTIONS**

BN/Santa Fe objects to Tex Mex's First Request for Production of Documents on the following grounds:

1. <u>Parties</u>. BN/Santa Fe objects to Tex Mex's First Request for Production of Documents to the extent that they are directed to BNSF Corporation (now, Burlington Northern Santa Fe Corporation) rather than BN and Santa Fe. Burlington Northern Santa Fe Corporation is not a party to and has not appeared or intervened in this proceeding. Notwithstanding this objection, BN/Santa Fe will include as a part of its responses to Tex Mex's First Request for Production of Documents information and documents in the possession of Burlington Northern Santa Fe Corporation.

2. <u>Privilege</u>. BN/Santa Fe objects to Tex Mex's First Request for Production of Documents to the extent that they call for information or documents subject to the attorney work product doctrine, the attorney-client privilege or any other legal privilege.

3. <u>Relevance/Burden</u>. BN/Santa Fe objects to Tex Mex's First Request for Production of Documents to the extent that they seek information or documents that are not directly relevant to this proceeding and to the extent that a response would impose an unreasonable burden on BN/Santa Fe.

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4. <u>Settlement Negotiations.</u> BN/Santa Fe objects to Tex Mex's First Request for Production of Documents to the extent that they seek information or documents prepared in connection with, or related to, the negotiations leading to the Agreement entered into on September 25, 1995, by BN/Santa Fe with Union Pacific and Southern Pacific, as supplemented on November 18, 1995.

5. <u>Scope</u>. BN/Santa Fe objects to Tex Mex's First Request for Production of Documents to the extent that they attempt to impose any obligation on BN/Santa Fe beyond those imposed by the General Rules of Practice of the Interstate Commerce Commission

("Commission"), 49 C.F.R. § 1114.21-31, the Commission's scheduling orders in this proceeding, or the Administrative Law Judge assigned to this case.

6. <u>Definitions</u>. BN/Santa Fe's objections to the definitions stated in Tex Mex's First Interrogatories are incorporated herein by reference.

### RESPONSES AND OBJECTIONS TO DOCUMENT REQUESTS

1. Provide every document identified by BNSF in response to Interrogatory Nos. 1-11 of the Texas Mexican Railway Company's First Interrogatories to BNSF (TM-11).

Response: See Responses to Interrogatories Nos. 1-11.

2. Provide every letter, study, analysis, business plan and marketing plan relating to the transportation of goods or anticipated transportation of goods by BNSF originating from or destined to Mexico, including but not limited to documents concerning the routing of goods via different Mexican Railroad Gateways, projections of rail traffic trends, the existence of competition to such transportation, and the effect of the proposed UP/SP merger, the BNSF Agreement or both on such transportation.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request

No. 2 on the ground that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 2 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

3. Provide every letter, memorandum, study, analysis, business plan and marketing plan not previously produced relating to past or anticipated transportation of goods by BNSF, BN or ATSF to or from Laredo, TX via Tex Mex.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 3 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 3 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

4. Provide every document relating to the possible obtaining of, bidding for or operations over any Mexican Railroad Concession by BNSF, including but not limited to traffic and revenue projections and analyses of the anticipated competition to operations over any Mexican Railroad Concession by BNSF.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 4 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 4 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

5. Identify every joint rate tariff and every transportation contract in effect after January 1, 1993 for the through rail transportation of goods by FNM on the one hand and BNSF,

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exclusively or in conjunction with other U.S. railroads, on the other hand between points in the United States and points in Mexico.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 5 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 5 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

6. Provide any analysis, study or memorandum by or for BNSF relating to truck traffic between the United States and Mexico.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 6 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 6 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

7. Provide every document relating to the granting of trackage rights or haulage rights by UP, SP or the Combined System to BNSF over railroad lines in Texas, including but not limited to correspondence between BNSF on the one hand and UP or SP on the other hand, and analyses of the effect of BNSF operations over such trackage or haulage rights on the traffic, revenues or both of BNSF.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 7 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request

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No. 7 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

8. Provide every study, analysis or other document after January 1, 1995 relating to the operational characteristics, including but not limited to traffic congestion and other operational problems, of the UP line between Algoa, TX and Brownsville, TX.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 8 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe objects to Document Request No. 8 to the extent that it uses terms such as "operational problems" that are vague and ambiguous. BN/Santa Fe further objects to Document Request No. 8 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

9. Provide every study, analysis or other document related to BNSF's expected costs of operating trains over the UP line from Algoa, TX and Brownsville, TX pursuant to the trackage or haulage rights granted under the BNSF Agreement.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 9 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 9 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

10. Provide every agreement in effect after January 1, 1995 by which railroads other than UP and SP have provided trackage or haulage rights to BNSF, BN or Santa Fe or both over railroad lines or railroad facilities in Texas. <u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance objection, BN/Santa Fe objects to Document Request No. 10 on the grounds that it is vague and is neither relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

11. Provide every agreement in effect after January 1, 1995 by which BNSF, BN or Santa Fe or both have granted trackage or haulage rights or both to another railroad over railroad lines in Texas.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance objection, BN/Santa Fe objects to Document Request No. 11 on the grounds that it is vague and neither relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

12. Provide every bill or invoice issued by BNSF to SP or by SP to BNSF for services performed or rents earned, paid or accrued under the Eagle Pass Haulage Rights Agreement.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 12 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 12 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

13. Provide every report, memorandum, letter, analysis, business plan or marketing plan relating to the volume of cargo transported or projected to be transported or the number of train cars used or projected to be used either by SP or by BNSF under the Eagle Pass Haulage Rights Agreement.

<u>Response</u>: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request

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No. 13 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 13 on the grounds that it is not relevant to this proceeding nor reasonably calculated to lead to the discovery of admissible evidence.

14. Provide every study, memorandum or analysis relating to the level of switch charges to be charged by the Combined System to BNSF pursuant to Section 9(h) of the BNSF Agreement.

Response: Subject to and without waiving the General Objections stated above, in particular the relevance, burden and scope objections, BN/Santa Fe objects to Document Request No. 14 on the grounds that it is vague, overly broad and unduly burdensome and would require an unreasonable search of BN/Santa Fe's files. BN/Santa Fe further objects to Document Request No. 14 to the extent that it calls for speculation and to the extent that it requests information that is not reasonably likely to be in the possession of BN/Santa Fe.

15. With reference to the study located in the BNSF document depository beginning at bate stamp number BN/SF 04184, such study having been drafted by ALK Associates, Inc., dated August 24, 1995 and entitled "Preliminary Analysis: Opportunities for Burlington Northern/Santa Fe from the Union Pacific/Southern Pacific Merger", provide Appendix I and all other appendices not previously produced.

Response: Subject to and without waiving the General Objections stated above, in BN/Santa Fe objects to Document Request No. 15 to the extent that it seeks privileged information.

Subject to and without waiving the foregoing objections, BN/Santa Fe states that it will produce copies of the requested d cuments in accordance with the Discovery Guidelines.

-8-

Respectfully submitted,

KED Eriko h Erika Z. Jones

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and

The Atchison, Topeka and Santa Fe Railway Company 1700 East Golf Road Schaumburg, Illinois 60173 (708) 995-6887

> • Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

February 20, 1996

# **CERTIFICATE OF SERVICE**

I hereby certify that copies of Responses and Objections of Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company to The Texas Mexican Railway Company's First Request to Eurlington Northern Santa Fe For Production of Documents (BN/SF-23) have been served this 20th day of February, 1996, by fax and by first-class mail, postage prepaid on all persons on the Restricted Service List in Finance Docket No. 32760 and by hand-delivery on counsel for The Texas Mexican Railway Company.

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61290 **BN/SF-25** 

ORIGINAL

Finance Docket No. 32760

ACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

THE

TATION BOARD

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILV COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON. TOPEKA AND SANTA FE RAILWAY COMPANY TO THE SOCIETY OF THE PLASTICS INDUSTRY, INC.'S FIRST REQUEST FOR ADMISSIONS ON BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA, AND SANTA FE RAILWAY COMPANY

Jeffrey R. Moreland Richard E. Weicher Janice G. Barber Michael E. Roper Sidney L. Strickland, Jr.

Burlington Northern Railroad Company 3800 Continental Plaza 777 Main Street Ft. Worth, Texas 76102-5384 (817) 333-7954

and

The Atchison, Topeka and Santa Fe Railway Company 1700 East Golf Road Schaumburg, Illinois 60173 (708) 995-6887

Erika Z. Jones Adrian L. Steel, Jr. Roy T. Englert, Jr. Kathrvn A. Kusske

Mayer, Brown & Platt 2000 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 463-2000

Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

February 20, 1996

# BEFORE THE SURFACE TRANSPORTATION BOARD



Finance Docket No. 32760

UNION PACIFIC CORPORATION, UNION PACIFIC RAILROAD COMPANY AND MISSOURI PACIFIC RAILROAD COMPANY

-- CONTROL AND MERGER --

SOUTHERN PACIFIC RAIL CORPORATION, SOUTHERN PACIFIC TRANSPORTATION COMPANY, ST. LOUIS SOUTHWESTERN RAILWAY COMPANY, SPCSL CORP. AND THE DENVER AND RIO GRANDE WESTERN RAILROAD COMPANY

RESPONSES AND OBJECTIONS OF BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA AND SANTA FE RAILWAY COMPANY TO THE SOCIETY OF THE PLASTICS INDUSTRY, INC.'S FIRST REQUEST FOR ADMISSIONS ON BURLINGTON NORTHERN RAILROAD COMPANY AND THE ATCHISON, TOPEKA, AND SANTA FE RAILWAY COMPANY

Burlington Northern Railroad Company ("BN") and The Atchison, Topeka and Santa Fe Railway Company ("Santa Fe") (collectively "BN/Santa Fe") answer and object as follows to The Society of the Plastics Industry Inc.'s ("SPI") "First Request for Admissions on Burlington Northern Railroad Company and The Atchison, Topeka, and Santa Fe Railway Company." These responses and objections are being served pursuant to the Discovery Guidelines Order entered by the Administrative Law Judge in this proceeding on December 5, 1995 ("Discovery Guidelines"). Subject to the objections set forth below, BN/Santa Fe will produce non-privileged documents responsive to SPI's First Request for Admissions. If necessary, BN/Santa Fe is prepared to meet with counsel for SPI at a mutually convenient time and place to discuss informally resolving these objections.

Consistent with prior practice, BN/Santa Fe has not secured verifications for the interrogatory responses herein, but is willing to discuss with counsel for SPI any particular response in this regard.

#### **GENERAL OBJECTIONS**

BN/Santa Fe objects to SPI's First Request for Admissions on the following grounds:

1. <u>Privilege</u>. BN/Santa Fe objects to SPI's First Request for Admissions to the extent that they call for information subject to the attorney work product doctrine, the attorney-client privilege or any other legal privilege.

2. <u>Relevance/Burden</u>. BN/Santa Fe objects to SPI's First Request for Admissions to the extent that they seek information that is not directly relevant to this proceeding and to the extent that a response would impose an unreasonable burden on BN/Santa Fe.

3. <u>Settlement Negotiations</u>. BN/Santa Fe objects to SPI's First Request for Admissions to the extent that they seek information prepared in connection with, or related to, the negotiations leading to the Agreement entered into on September 25, 1995, by BN/Santa Fe with Union Pacific and Southern Pacific, as supplemented on November 18, 1995.

-2-

4. <u>Scope</u>. BN/Santa Fe objects to SPI's First Request for Admissions to the extent that they attempt to impose any obligation on BN/Santa Fe beyond those imposed by the General Rules of Practice of the Interstate Commerce Commission ("Commission"), 49 C.F.R. § 1114.21-31, the Commission's scheduling orders in this proceeding, or the Administrative Law Judge assigned to this case.

6. <u>Definitions</u>. BN/Santa Fe makes the following objections to SPI's definitions:

12. 'Relate to and relating to' have the broadest meaning according to them and include but are not limited to the following: directly or indirectly describing, setting forth, discussing, commenting upon, analyzing, supporting, contradicting, referring to, constituting, concerning or connected in any way with the subject in question or any part thereof.

BN/Santa Fe objects to the definition of "Relate to" or "relating to" in that it requires subjective judgment to determine what is requested and, further, that it potentially calls for the production of documents that are not directly relevant to this proceeding. Notwithstanding this objection, BN/Santa Fe will, for the purposes of responding to SPI's Request for Admissions, construe "Relate to" or "relating to" to mean "make reference to"

or "mention".

16. 'Studies, analyses, and reports' include studies, analyses, and reports in whatever form, including letters, memoranda, tabulations, and computer printouts of data selected from a database.

BN/Santa Fe objects to the definition of "Studies, analyses, and reports" in that it requires subjective judgment to determine what is requested and, further, it is overly broad and unduly burdensome. Notwithstanding this objection, BN/Santa Fe will, for the

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purposes of responding to SPI's Request for Admissions, construe "Studies, analyses, and reports" to mean analyses, studies or evaluations in whatever form.

# **RESPONSES AND OBJECTIONS TO REQUESTED ADMISSIONS**

1. That BNSF does not have any studies, analyses, reports or plans regarding the construction or acquisition of additional storage capacity for plastics resins shipments.

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe objects to Request for Admission No. 1 to the extent that it is vague and would require an unreasonably burdensome search of BN/Santa Fe's files. BN/Santa Fe further objects to Request for Admission No. 1 on the ground that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, BN/Santa Fe admits that, other than as contained in the Verified Statement of Neal D. Owen and in his related workpapers, it has no such specific studies, analyses, reports or plans at this time but that it is currently in the process of developing such plans.

2. That BNSF does not have any studies, analyses, reports or plans relating to facilities and operations necessary to serve plastics producers or plants not currently served by BNSF.

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe objects to Request for Admission No. 2 to the extent that it is vague and would require an unreasonably burdensome search of BN/Santa Fe's files, BN/Santa Fe further objects to Request for Admission No. 2 on the ground that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

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Subject to and without waiving the foregoing objections, BN/Santa Fe admits that, other than as contained in the Verified Statement of Neal D. Owen and in his related workpapers, it has no such specific studies, analyses, reports or plans at this time but that it is currently in the process of developing such plans.

3. That BNSF does not have any operating plans to serve plastics resins production points opened to BNSF service by the BNSF Agreement.

<u>Response</u>: Subject to and without waiving the General Objections stated above, BN/Santa Fe objects to Request for Admission No. 3 to the extent that it is vague and would require an unreasonably burdensome search of BN/Santa Fe's files. BN/Santa Fe further objects to Request for Admission No. 3 on the ground that it is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving the foregoing objections, BN/Santa Fe admits that, other than as contained in the Verified Statement of Neal D. Owen and in his related workpapers, it has no such specific plans at this time but that it is currently in the process of developing such plans.

Respectfully submitted,

ons keo Erika Z. Jones

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and

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> Attorneys for Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company

February 20, 1996

### **CERTIFICATE OF SERVICE**

I hereby certify that copies of Responses and Objections of Burlington Northern Railroad Company and The Atchison, Topeka and Santa Fe Railway Company to The Society of the Plastics Industry, Inc.'s First Request For Admissions on Burlington Northern Railroad Company and The Atchison, Topeka, and Santa Fe Railway Company (BN/SF-25) have been served this 20th day of February, 1996, by fax and by first-class mail, postage prepaid on all persons on the Restricted Service List in Finance Docket No. 32760 and by hand-delivery on counsel for The Society of the Plastics, Inc.

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