SURFACE TRANSPORTATION BOARD 09/19/97 FD #33388 1-60

UNITED STATES OF AMERICA

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DISCOVERY CONFERENCE

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CSX CORPORATION AND CSX
TRANSPORTATION, INC., NORFOLK
SOUTHERN CORPORATION AND NORFOLK
SOUTHERN RAILWAY COMPANY -CONTROL AND OPERATING LEASES/
AGREEMENTS -- CONRAIL INC. AND
CONSOLIDATED RAIL CORPORATION -TRANSFER OF RAILROAD LINE BY
NORFOLK SOUTHERN RAILWAY COMPANY
TO CSX TRANSPORTATION, INC.

Finance Docket No. 33386

Friday, September 19, 1997

Washington, D.C.

The above-entitled matter came on for a oral argument in Hearing Room 3 of the Federal Energy Regulatory Commission, 888 First Street, N.E. at 9:30 a.m.

BEFORE:

THE HONORABLE JACOB LEVENTHAL Administrative Law Judge

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APPEARANCES:

On Behalf of American Electric Power, Atlantic City Electric, Delmarva Power and Light, The Indianapolis Power and Light Company, and The Ohio Valley Coal Company:

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APPEARANCES (continued):

On behalf of Niagara Mowhawk Power

Corporation, The National Industrial

Transportation League, AK Steel Company,
and Erie-Niagara Rail Steering Committee:

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On behalf of Norfolk Southern Corporation and Norfolk Southern Railway Company:

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P-R-O-C-E-E-D-I-N-G-S

(9:31 a.m.)

JUDGE LEVENTHAL: The discovery conference will come to order. We'll take appearances at this time.

For the movant?

MR. McBRIDE: Good morning, Your Honor.

Michael S. McBride, LeBoew, Lamb, Green & MacRae, LLP

for American Electric Power Company, Atlantic City

Electric Company, Delmarva Power and Light Company,

Indianapolis Power and Light Company, and the Ohio

Valley Coal Company.

JUDGE LEVENTHAL: Very well. Further appearances?

MR. WOOD: Good morning, Your Honor. Frederick Wood with the law firm of Donelan, Cleary, Wood & Maser, appearing today on behalf of the National Industrial Transportation League, AK Steel Company, Niagara Mohawk Power Corporation and the Erie-Niagara Rail Steering Committee.

MR. O'HARA: Good morning, Your Honor, Chris O'Hara from Brickfield, Burchette and Ritts

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appearing today on behalf of Steel Dynamics, Inc. MR. COBURN: Good morning, Your Honor. David Coburn with Steptoe & Johnson for CSX. Gerald Norton, Harkins MR. NORTON: Cunningham for Conrail. MR. HARKER: Drew Harker, Arnold 1& Porter for CSX. 7 MR. EDWARDS: Good morning, Your Honor. 8 John Edwards with Zuckert, Scoutt & Rasenberger for 9 Norfolk Southern. JUDGE LEVENTHAL: All right, before we go to the ACE dispute, we had a problem with depositions. 12 Has that been resolved? 13 MR. COBURN: It has not, Your Honor. MR. WOOD: Your Honor, we do have a 15 scheduling issue with respect to two depositions. It 16 has not been resolved in spite of some efforts 17 yesterday. I have not had an opportunity to discuss 18 it further this morning with applicant's counsel. I 19 don't know if there's any merit to doing that. They 20 can speak to that, but there has not -- it has not 21

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been resolved, to answer your question, to my

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knowledge.

JUDGE LEVENTHAL: Do you want to take time to resolve it amicably or do you want me to rule?

MR. COBURN: I'd be happy to spend two or three minutes. I haven't had a chance to talk to Mr. Wood about it.

JUDGE LEVENTHAL: All right, why don't we do it then after the major dispute and I'll remain available to dispose of any scheduling.

I don't know why you can't dispose of it without my intervention, but if you can't, I'm here.

All right, when we left off on Wednesday, I was supposed to hear if there was any great big problem with what I was requiring you to do?

MR. NORTON: Your Honor, yes. I'm not sure how to characterize where we stand on it, but let me just report what I understand.

We are being asked to or required to, as I understand it, compare the waybills that were -that Conrail would have submitted to the ICC or the SGB as far as the waybills sampling that included a masking factor that applied to Mr. McBride's clients

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with the tape, traffic taped out of what we gave him in response to Your Honor's orders and then provide the difference between the revenue numbers that were reflected.

This is something that -- it can be done. It is not a small task. The number of wavbills in the tapes that were provided to Mr. McBride averaged, as I understand it, 35,000 to 40,000 for each year. The sample would obviously be less than that, but to the extent that there are unit coal trains included, that's a high percentage sample, so we're talking about a large number of comparisons.

This, we understand, could be done by We're not going to have to do this computers. manually, but it will take several days to get it done. As we understand it, it's feasible and it can be done. The question that is raised though is whether it is really worth having us do this, since this is an exercise that Mr. McBride's consultants can themselves do and indeed, as I understood at the hearing the other day, they have done. So there's a question whether under the circumstances this is

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something that is really necessary to do. If we have to do it, we can and we will.

JUDGE LEVENTHAL: Just a minute. Has your consultant been able to do this, Mr. McBride?

MR. McBRIDE: Not quite, Your Honor, and that was why I explained the other day what I did.

JUDGE LEVENTHAL: All right, I thought I understood you. But now is it possible to narrow it down? You told me he found discrepancies. How about if we just clear up those discrepancies?

MR. McBRIDE: We don't know that that's the only discrepancy. They're working away as feverishly as they can, but just because of the fact that we've discovered one suggests to me there probably are others and if Your Honor please, I think what Mr. Norton is doing here in the nicest possible way since he's such a good lawyer, is rearguing what we did on Wednesday because I wrote down your ruling and it wasn't just comparing the waybills. It was providing me the masking factors and I suggest to Your Honor the simple solution here is to give me those masking factors as Your Honor required. I did not

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think we were to be allowed to reargue this morning.

JUDGE LEVENTHAL: All right.

MR. NORTON: Your Honor, there may be some misunderstanding as to the scope of the ruling as to whether the comparison was the only thing or an alternative approach.

We don't have -- we have the current masking factors, obviously. We don't have records, as I understand it, of past years' masking factors so that we couldn't do it. The only way we could do it would be through the comparison.

JUDGE LEVENTHAL: Well, how far back do you have the masking factors?

MR. NORTON: As I understand it, it's only for the past year.

JUDGE LEVENTHAL: For the past year.

MR. NORTON: Yes.

JUDGE LEVENTHAL: Well, for the past year there's no problem in giving him the masking factors?

MR. NORTON: There is -- it's feasible, but I think we would still prefer to have the option to do it by the comparison which was part of your

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ruling as we understood it.

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Well, that's what we JUDGE LEVENTHAL: were discussing about on Wednesday. They said if they gave you the comparison you could easily see what the

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factor was.

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MR. McBRIDE: But that's not really quite correct because of the things like the discrepancy that I pointed out to you and what he's now saying is it's going to also take him several days to do this comparison and we, as Your Honor has previously observed, are under an expedited schedule here whereas they could simply give me the masking factors that they have for the last year and I find it hard to believe they don't know what masking factors they provided to the Board and the Commission previously. It's a lot faster and simpler to do that.

JUDGE LEVENTHAL: I don't think the current year is a problem. He says he has the factors. I'll require him to give it to you. As to the previous years, all they can do is give you the two figures and you can compute the masking --

MR. McBRIDE: Your Honor, I think this is

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JUDGE LEVENTHAL: What do you have to say about that, Mr. McBride?

MR. McBRIDE: This is a corporation. It's a continuing separate legal entity. It has some obligations here. This is a reporting function to the Government.

MR. NORTON: Your Honor, we are talking

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about next week. This is a matter that Mr. McBride 1 waited two months before he pursued. I don't think 2 that should be a big difference. 3 JUDGE LEVENTHAL: But time is getting close. 5 MR. NORTON: Yes. 6 JUDGE LEVENTHAL: And you're going to use 7 your best efforts to get this material to him? 8 MR. NORTON: Yes. 9 JUDGE LEVENTHAL: You'll get him the 10 masking factors where they're obtainable and where 11 they're not obtainable, you'll give him the two 12 figures. 13 MR. NORTON: Yes. If that's Your Honor's 14 order, that's what we will do. 15 MR. McBRIDE: And under the guidelines, 16 the responses were due today. We served these 17 discovery requests on September 4th and I noted that 18 in my letter to Your Honor previously. 19 JUDGE LEVENTHAL: I know, but I can't make 20 him give it to you today if he hasn't got it. 21 MR. McBRIDE: But he does have them and he 22

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can fax them down to me.

JUDGE LEVENTHAL: Do you have them, Mr. Norton, and can you fax them down to him?

MR. McBRIDE: For the last year.

MR. NORTON: That brings --

JUDGE LEVENTHAL: Give them to him as you produce them, as you find them on a rolling answer.

MR. NORTON: Let me -- before -- there is a question which we started to raise the other day about a stay, a free stay, if we wanted to pursue an appeal because we think there's a very serious issue here relating to the Board's program for waybill data.

JUDGE LEVENTHAL: The problem is we're really getting down to the wire and I don't feel comfortable in giving you stays and delaying the production of material for a further period of time. As it is, it's going to take you a few days to give him the material, so as you give it to him rolling, at least you can appeal to the Commission for a stay with your appeal and they've been acting very promptly on anything that parties here have been filing.

MR. NORTON: Can we have at least until

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Monday to file that appeal?

JUDGE LEVENTHAL: Well, all right, we'll give you until Monday. You're not going to object to that, Mr. McBride?

MR. McBRIDE: I do object for the record, Your Honor, but I can tell from the look on your face it wouldn't do me any good to push it any harder.

JUDGE LEVENTHAL: All right. Monday, close of business.

MR. NORTON: Your Honor, if you would indulge me?

JUDGE LEVENTHAL: Sure.

(Pause.)

MR. NORTON: Your Honor, there's one other point that I think should be just made clear. The way the waybill sample works, it's the terminating railroad that files the waybill, the waybill information to the Board and it is therefore the terminating railroad's masking factor that is reflected in the sample information. Because we're talking about Conrail served destinations, Conrail is the terminating railroad. I think probably for all of

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the movements that we're talking about, so that it will be Conrail's response that is essentially the response that will be produced here.

JUDGE LEVENTHAL: You mean all the masking factors involved here are yours?

We are working on the MR. McBRIDE: waybill sample and we're not limited to our own destinations when we do that. Your Honor's previous ruling required them to give me all that other information from traffic tapes and files and what have you about our clients, but we are permitted by Board precedent to use this waybill sample for all these railroads to make our presentation and that's what we intend to do so we're entitled to the masking factors from all three of them. We never heard anything about how NS and CSX weren't going to provide them even if Your Honor ordered them to last Wednesday and you ordered them to. And we're going to use this to analyze the waybill samples for all three of these applicants.

MR. NORTON: Your Honor, what Your Honor ordered was the masking factors that were applied to

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the waybill samples that included movements to his clients.

movements, Mr. McBride. I don't have the transcript yet of our conference on Wednesday, but my recollection is that I limited it to the information they've already furnished you. I required them to give you the masking factors with regard to those shipments.

MR. McBRIDE: You started to say that and I said for the years you ordered furnished and you said yes, for the years ordered furnished and you see, we have this pile of data called the waybill sample that the Board requires them to file and we have purchased from the Board, including for NS and CSX and that we're analyzing. And the masking factors are used by those railroads as well as Conrail to mask the revenues on those waybill samples and as I understood Your Honor's ruling which I didn't think we were here to reargue, they were to provide the masking factors used for the years that Your Honor ordered them to provide us the data.

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MR. NORTON: Your Honor, you made the point, I recall it quite clearly and I don't know whether it was on the record part or off the record part, but it would only be if his -- the waybills for movements to his clients were included in the sample that he was going to get the masking factors. It was very clear.

JUDGE LEVENTHAL: That was my recollection, Mr. McBride.

MR. McBRIDE: I wrote it down because you may recall, Your Honor, I'll even show you my handwriting. I stood up when you started to say materials and I said do you mean the years you ordered

MR. EDWARDS: Can I see that?

MR. McBRIDE: Sure. Because I think we were off the record and I brought down under the heading ruling which Your Honor -- feel free, come on up here and I crossed out material and I wrote years and data already furnished. That's what Your Honor said.

MR. EDWARDS: Your Honor, I probably have

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several notes throughout the entire hearing as well and I'm not sure that this is probative of your ruling.

MR. McBRIDE: That's what I wrote. That day -- Your Honor will recognize the graph I was working from that date.

JUDGE LEVENTHAL: I see the paper. That's not my recollection though. Anybody have any different recollection.

MR. COBURN: My very clear recollection, Your Honor, was that you used the word "materials", you said with respect to the materials previously supplied to Mr. McBride which would include only the materials relating to shipments on Conrail served destinations, Conrail served destinations to the plants of Mr. McBride's clients.

JUDGE LEVENTHAL: That's my recollection.

MR. McBRIDE: I said Your Honor used the word "material" first and I stood up and asked if you meant years and you said yes, years.

JUDGE LEVENTHAL: I understood you to be repeating for the years I had previously ordered. The

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original traffic information that I ordered produced, was for certain specific years on Conrail destinations served for your clients. And what I intended to rule, if the record isn't clear on it was with respect to those shipments, I thought you were telling me that an examination of those shipments you found certain discrepancies and you wanted them in, what you wanted was masking factors for everything.

MR. McBRIDE: Yes.

JUDGE LEVENTHAL: But that's not what I intended to give you. I intended to give you the masking factors for the shipments that you, the information on shipments you already had. With that, I think you could project what masking factors we use with respect to their entire traffic, but that's all I intended to give you.

MR. McBRIDE: I couldn't project for NS and CSX.

JUDGE LEVENTHAL: Well, they're not the delivering railroads.

MR. McBRIDE: But they charge us rates. They move our coal too and they are delivering

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railroads to my clients in some cases. Norfolk Southern and CSX both delivered to American Electric Power for example. CSX's subsidiary, Indiana Railroad, delivers coal to Indianapolis Power and Light Company, for example.

MR. NORTON: Now Mr. McBride is rearguing.

JUDGE LEVENTHAL: No, no. Isn't that
information you already received?

MR. McBRIDE: No, wait a minute. Yes.

American Electric Power, I got data from CSX and not from Conrail. And for Indianapolis Power and Light Company, I didn't get any data from CSX, even though its subsidiary is Indiana Railroad.

MR. EDWARDS: Your Honor, the original ACE limitation was to Conrail-served destinations and while Norfolk Southern might have originated, for example, coal to the Conrail destinations taken up in the traffic and thus we would have produced some information, that information was not masked. It's not in the waybill sample. It's the terminating period that provides the information. The information on the waybill sample does not reflect for that

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movement, does not reflect any Norfolk Southern masking factors.

MR. McBRIDE: Which movement are you referring to?

MR. NORTON: Interline movement terminating on Conrail.

MR. McBRIDE: Your Honor's ruling was not strictly limited to destinations served by Conrail because you may recall that I wrote you a letter on the afternoon of the 16th and I said it's come to my attention that AEP has some Conrail served origins where the coal is delivered to the plant by barge, and Your Honor included those in the ruling.

So it isn't just when Conrail goes into the plant, but you see, for example, for Indianapolis Power and Light Company, the Stout Plant, they're served by the subsidiary of a subsidiary of CSX called Indiana Railroad. And Conrail is not involved in the movement on Indiana Railroad and I'm entitled to present to the Board testimony about the waybill sample as it pertains to that movement and I would not have the masking factor applicable to that movement if

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Your Honor limited it only to the Conrail masking factor. Conrail has nothing to do with that movement.

JUDGE LEVENTHAL: I thought my original ruling was that Mr. McBride's client was to get the traffic information from all of the three railroads where any one of the three railroads was the terminating railroad. We started out the argument only with Conrail. But then, if you recall, Mr. McBride wrote me a letter including Indianapolis --

MR. McBRIDE: Them later, yes, but I also wrote the letter about the AEP destinations. That was the one they complained about.

JUDGE LEVENTHAL: And I expanded the ruling to include those two.

MR. NORTON: That's correct, but the original ruling was movements to his facilities where Conrail was the destination carrier and he was perfectly clear because on his appeal to the Board he described your ruling as limiting the production to Conrail sole served destinations. There's no question about it at that time and that's been understanding.

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MR. McBRIDE: May I respond?

JUDGE LEVENTHAL: That was the original

motion?

MR. NORTON: That's right.

MR. McBRIDE: Quite right and that's why
I need to clarify. Indianapolis Power and Light
joined in this discovery effort after the appeal was
decided and we're talking here about a power plant
that's served almost exclusively by a CSX subsidiary.

MR. EDWARDS: Your Honor, we would have heard this before. I mean --

MR. McBRIDE: You did hear it before.

MR. EDWARDS: The documents have been produced for a long time and if we were not providing material before, I think that this would have come up. This is revisionist. I mean he's had the data for a very long time and if we were not providing him with the data that he believed Your Honor was ruling on, I believe we would have been in here in a second.

MR. McBRIDE: If I confused things, I don't mean to. Frankly, standing here this morning too tired to recall for sure, I am not absolutely sure

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whether I got traffic tape data on Stout from CSX or not. If I said otherwise, I didn't mean to. My only point is Indianapolis joined in this after the whole controversy about destination served by Conrail. They have a plant served by a CSX subsidiary. And if Your Honor only gives me the Conrail masking factor, I won't be able to work with that data.

JUDGE LEVENTHAL: Tell me what it is now. What are the other destination points involved here? MR. McBRIDE: Well, we can go through --JUDGE LEVENTHAL: The railroads. Which railroads are destination carriers?

MR. McBRIDE: If I may, for purposes of answering your question, include the AEP Conrail served origins where the coal gets to the destination by barge, treat those as Conrail.

JUDGE LEVENTHAL: Yes.

That's, I believe, two MR. McBRIDE: plants or so on the AEP system. The other 18 plants are served mostly by CSX. I believe one or two by Norfolk Southern and one of them by a short line called Wheeling and Lake Erie which is a spinoff of

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1	the Norfolk Southern.
2	JUDGE LEVENTHAL: Now did you get
3	MR. McBRIDE: Which is also served by
4	Conrail via switch.
5	JUDGE LEVENTHAL: Did you get the
6	destination material with regard to CSX and NS on the
7	AEP?
8	MR. McBRIDE: No, because of your original
9	ruling that it was destination served by Conrail,
10	because AEP was in the original request and the ruling
11	of the 16th and which was appealed.
12	So Your Honor's original ruling was I
13	could only have the two AEP Conrail plants, you see?
14	MR. COBURN: Exactly, Your Honor. We
15	provided data only with respect to the Conrail served
16	
17	MR. McBRIDE: That's what was in the rule.
18	MR. COBURN: that's what's involved in
19	this transaction.
20	MR. McBRIDE: But you see
21	JUDGE LEVENTHAL: Wait, wait, I'm sorry.
22	MR. COBURN: I'm sorry, Mr. McBride. To
	MEAL P. CDOSS
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the extent CSX is serving a facility entirely on its own system, this transaction has nothing to do with it and that's why Your Honor ruled, I believe the way you ruled that only Conrail served destinations where the freight is interchanged with CSX or NS.

JUDGE LEVENTHAL: That was my original ruling and the Board affirmed me saying that I tailored it appropriately. I don't know that we can expand it at this stage of the game.

MR. McBRIDE: Well, I'm not asking you to expand it, Your Honor. I told you before and I'll tell you again I'm not asking you to revise the ruling.

JUDGE LEVENTHAL: What do you want now?

You want the masking factors and what is it you want?

MR. McBRIDE: Well, here's the point, if

I may just say one preliminary thing.

JUDGE LEVENTHAL: Yes.

MR. McBRIDE: If Your Honor will recall, your ruling was that the burden outweighed the need to know on the original voluminous material that I requested. You'll recall I conceded to you in open

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court on July 16th that it was a burdensome request and Your Honor based his ruling in part on that. You did not rule that anything else was irrelevant. And now counsel for CSX says well, gee the Stout plant served by CSX, so it's not affected by this transaction. Well, you know what they told me in discovery? It's a two to one plant that they're treating it as such because Conrail serves it via switch. So it is affected by this transaction. Conrail can get to this plant via the switching charge, so they're treating it as a two to one plant in Indianapolis. They may not be putting that label on because it's Indiana Railroad Company, but the other Indianapolis Power and Light plant, they are treating it as a two to one plant. And Stout is served by Conrail and a CSX subsidiary today. So now Indianapolis Power and Light Company after Your Honor's ruling, after the appeal, after the Board decision, joins in the discovery request and joins in the request that's before you today, for the revenue masking factors. That applied to the waybill sample. And now we understand, which I didn't know before, I

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gather Your Honor didn't either, that the destination carrier is the one that applies the masking factors. Well, if that's the case, then I need the masking factor for Indiana Railroad into the Stout Plant and this is not confined by your original ruling because they admitted on Wednesday there was no burden to providing the masking factors.

MR. NORTON: Your Honor, the point about the -- it's only the terminating railroad that files the use of the masking factor, that was referred to in our brief. What we pointed out that the waybill sample data is filed with respect to movements that terminate on that railroad's lines. It's always been clear as to terminating carrier is the one who files the sample with the Board.

MR. EDWARDS: Additionally, Your Honor, I'm not sure I need to clarify for the record, are we rearguing the ACE, the earlier rulings, or are we rearguing the ruling Your Honor made on Wednesday? I'm not sure which one we're rearguing.

JUDGE LEVENTHAL: I didn't intend this to be a reargument, but evidently it is. It's reargument

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revisit any earlier rulings and now with the masking factors on Wednesday, my ruling, my tentative ruling at the time I gave you people an opportunity to tell me what was involved today because you didn't seem to have sufficient information on Wednesday. My tentative ruling was that with the material already furnished Mr. McBride, you would now give him the masking factors. Now Mr. McBride says he understood it to be for all three railroads for the years that I had ordered on all traffic.

of Wednesday. We're not going back past -- we're not

going back to anything other than the masking factors,

the traffic tapes. It's too late in the game to

MR. McBRIDE: That's what I wrote down.

JUDGE LEVENTHAL: That hadn't been my intent. But now at this stage of the game, Conrail is giving you what -- the material that I ordered. Is that right?

Are you giving him all the --

MR. NORTON: Unless the Board says otherwise, yes.

JUDGE LEVENTHAL: All right. Now you

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want, from Conrail you want further material? 1 MR. McBRIDE: If they can get it. 2 Obviously, he can't produce something if he doesn't 3 have it. 4 JUDGE LEVENTHAL: He said he's going to 5 give you the masking factors that he has and then the 6 comparison between the two rates. 7 MR. McBRIDE: Including going back to the 8 earlier years, if they can find it, right? I assume 9 he's obliged to do that. 10 JUDGE LEVENTHAL: For the same years that 11 you have the material you already have. 12 MR. McBRIDE: Right. And I would like the 13 same thing from CSX and NS because we're working with 14 a waybill sample that he has plants served by. 15 JUDGE LEVENTHAL: But they haven't given 16 you anything. 17 Have they given you anything? 18 MR. McBRIDE: That's why I say standing 19 here, I don't, I didn't read the tapes. I had some 20 summaries provided to me by the consultants of what 21 was on earlier versions of the tapes. I did not read 22

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the tapes. That's what the experts are for. And if they represent that they provided information about the Stout Plant that CSX's subsidiary serves on those tapes, I'll accept the representation.

MR. EDWARDS: Your Honor --

JUDGE LEVENTHAL: Mr. Edwards, the other day you argued that if you gave them the -- that they know what the rate was and if you gave them the rate for figures without giving the masking factor, they could compare the two and -- well, what were you arguing about?

MR. EDWARDS: Your Honor, exactly what we've got here is they have the rate information, the actual rate information for the origin movement for Norfolk Southern in the tapes that his consultants have had and have presumably been processing for several days, if not weeks. I don't know the date that it was produced so I can't represent that. They've got the actual revenue factor. They've got the waybill sample. They've got the actual revenue data for the Conrail part of the movement, so they've got the actual revenue

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for the destination carrier and they've got waybill sample. They can compare the two. We are giving them exactly what they already have. And while we can have our consultants do exactly that work for them and we can -- I mean, they're busy developing evidence for ourselves, for us, but we'll take them off that and start them working on this, if necessary, if Your Honor orders that. But it's exactly something that they've got in their own data bank and can do for themselves and that's what we're arguing and it was

very clear, I believe.

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JUDGE LEVENTHAL: All right, now does that satisfy you?

MR. McBRIDE: No, they're trying to do something entirely different.

JUDGE LEVENTHAL: If they give you the masking factor now.

MR. McBRIDE: He didn't say he would do He's talking about something entirely different. He's talking about doing an analysis of waybills and comparing waybills to waybill samples. That's not what I asked for. The whole subject of

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this discovery conference is my one document request and my one interrogatory for the masking factors. And I want the masking factors which they could give me today. He said it wasn't a burden and now he's trying to go off and do some study of these waybills instead of just giving me the masking factors and I need them because there's at least one discrepancy on the tape. God knows how many more --MR. EDWARDS: Your Honor, we would have the same discrepancy. That's a red herring, because if we do the analysis we're going to --I am not sure I JUDGE LEVENTHAL: understand you. I understood you to say that if I ordered you to do it, you can do it. And he would have the MR. EDWARDS: masking factors which are applicable to the traffic which is - which has been produced to him -give him the masking factors?

JUDGE LEVENTHAL: But you're saying you'll

MR. EDWARDS: Which would, in fact, be the masking factors of the terminating carrier which is Conrail. Because there is no masking factor applied

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-- Norfolk Southern masking factor applied to the waybills that is involved in the waybills submitted for the traffic that was produced for the earlier ACE.

MR. McBRIDE: For example, let's talk about AEP's Cardinal Plan, I believe is the one in question here which is served directly by the Wheeling and Lake Erie. Conrail also gets there via switch. Wheeling and Lake Erie was a spinoff from the Norfolk Southern. Norfolk Southern still connects to it, as I understand.

Is it the representation of counsel for Norfolk Southern that Wheeling and Lake Erie provides the masking factor to the Board for that movement or Norfolk Southern? My guess is it's Norfolk Southern, but I don't know because I don't think the short lines control this data process.

MR. EDWARDS: Your Honor, I think the Wheeling and Lake Erie is not controlled by Norfolk Southern.

MR. McBRIDE: I didn't say it was.

MR. EDWARDS: And in fact, have filed a description of response of an inconsistent application

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that says that we're asking for inclusion. I mean they're a third party to this proceeding. If he wants to bring in the Wheeling and Lake Erie and have them produce data, that's fine.

No, it was a simple MR. McBRIDE: question. Who, Wheeling, Lake Erie or somebody else applies the masking factor on the waybill sample for that movement because that's an example of what I need here. CSX, subsidiary Indiana Railroad serves the Stout Plant. Whose masking factor is that? It's not The movement on the Indiana Railroad, Conrail's. Conrail is not involved in. But Conrail also serves that plant via switching. So both of those plants are served by Conrail within the scope of your original ruling, and yet the movements largely occur on another railroad because they're served by two. Most of the coal that goes to the Stout Plant, as I understand it, if not all of it, today moves on the Indiana Railroad, but it could move on Conrail and some of it may.

The same is true at the AEP Plant, as I gave you that example. Now I can go through the list.

Delmarva, the two plants are served at destination

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only by Conrail, but they get origin coal from all three of these applicants. Now if they're representing that only the Conrail masking factors are applied to those movements, so be it. Then I would get it from Mr. Norton, but in the earlier examples I gave you, Conrail has nothing to do with them so far as I understand it.

JUDGE LEVENTHAL: If that's so is it only the Conrail masking factor that's applied?

MR. NORTON: Your Honor, I'm looking at the ICC pronouncements concerning this. It states that it's the Commission -- the Commission requires that railroads submit waybill sample information for traffic terminating on their lines and it's the terminating carrier who does file.

Now in this case, Conrail is the terminating carrier, I believe for all the movements that were covered by the traffic data that were provided. That was your earlier ruling.

MR. COBURN: If I may just supplement that, those comments, Your Honor. As far as I know, Wheeling and Lake Erie and Indiana Railroad were not

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They are not our railroads. They are independent companies. And we never asked them and they never supplied data that Mr. McBride, through us, maybe through some independent source, I don't know. I certainly can't speak to their masking factors. We have nothing to do with those.

JUDGE LEVENTHAL: I don't think they're involved in this argument. Mr. McBride was using them as --

MR. EDWARDS: But Your Honor, it is important to this argument and for the following reason. If the terminating carrier is the Wheeling and Lake Erie and it's the terminating carrier that supplies the masking factor of any, then the origin carrier, Norfolk Southern, for example, would not be putting any masking factor on that traffic. If it is supplied, it would be supplied by the Wheeling and Lake Erie, otherwise, the revenue that would be supplied would be actual revenue which has no need for a masking factor.

MR. McBRIDE: Mr. Wood over here informs

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me that when the delivering carrier is providing a switching service, it is the terminating line haul carrier that would provide the data on the waybill sampling. It's not always the terminating carrier, depending on the nature of the service that's provided at the destination. So it very well could be that Norfolk Southern's masking factor is what's applied to the movement to the Cardinal Plant, the one served by Wheeling and Lake Erie. I had certainly intended CSX to include its subsidiary, Indiana Railroad, which -has this individual signed a highly confidential undertaking?

MR. O'HARA: Yes.

MR. McBRIDE: Which its vice president for coal marketing, Mr. Sharp, testified is subject to the financial control of CSX.

JUDGE LEVENTHAL: You are bringing other matters into this that I think are just confusing the argument.

What I intended to rule in our last session was that on destinations served for Mr. McBride's clients by all three railroads, he was to

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get the masking factors on the tapes, on the one percent waybill samples. All right? Is there anything that's not clear about that?

MR. COBURN: If I may, Your Honor?

JUDGE LEVENTHAL: Yes.

MR. COBURN: I thought your ruling was with respect to materials previously provided to Mr. McBride. If we provided traffic data --

JUDGE LEVENTHAL: I had thought that all three railroads had given him traffic data with respect to shipments where each of the three railroads were destination carriers. If CSX was the destination carrier, I had thought that CSX had given him the traffic information.

MR. McBRIDE: Yes, they did give me traffic information.

MR. COBURN: Not with respect to each of his client's facilities that CSX serves as a destination carrier, we did not.

JUDGE LEVENTHAL: The shipments where they were the destination carrier.

MR. COBURN: No, I think there are some

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facilities of Mr. McBride's clients that are CSX served entirely which CSX is the destination carrier and we did not supply and Mr. McBride has not complained that we did not supply materials with respect to those facilities.

JUDGE LEVENTHAL: You mean it was a one line haul?

MR. COBURN: Where it's a single line haul, entirely within the South, for example.

JUDGE LEVENTHAL: We were talking about a connecting carrier where there is a destination carrier on a connecting movement.

MR. COBURN: Right and in those cases it was always Conrail as the destination carrier.

MR. McBRIDE: But the Stout Plant, for example, at Indianapolis Power and Light is served by Indiana Railroad, with CSX further down at interchanging and is served by Conrail via switching and the same is true with the AEP plant I just described to you. Conrail can get there via switching, so they're a destination served by Conrail, most of the coal may go over a different railroad,

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because that's a matter of commercial negotiation.

But they are a destination served by Conrail.

MR. EDWARDS: Your Honor, may I ask a clarification? Is Mr. McBride representing in response to the earlier interrogatories we have supplied this information or is he simply describing the condition of a plant that was not involved in the earlier ruling?

MR. McBRIDE: The answer is I got the tapes and I gave them to my experts. I said I didn't read them. Mr. Coburn made the representation which I accept, that CSX, which I learned for the first time here today, did not provide the information on the Stout Plant, on those tapes, which I didn't read. I'm relying on Mr. Coburn's representation.

MR. EDWARDS: Your Honor, with all due respect, I believe that counsel and his consultants' actions in this case speak volumes with regard to what their understanding of the ruling was. And it's far to late to reargue this.

MR. HARKER: Your Honor, if I might jump in here as well. I thought it was pretty clear the

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other day what you were interested in. You had a notion that we gave them certain traffic tapes and information. At the same time, they have access to a waybill. That may or may not -- because it's a sample, may or may not include the same movements as on the traffic tape and what you basically wanted him to be able to do as I understood your ruling was for a particular movement that was covered in the waybill, if we also provided traffic tape information on that particular movement, you wanted him to be able to have the appropriate masking factor for that particular movement. And what we're basically telling you is that in the case where -- let's assume there is such a match, so that a comparison can be done between the two, it is only the terminating carrier's masking factor that will essentially allow him to unlock the door of the waybill sample to get in and do his comparisons. If we are, if CSX is, in fact, the terminating carrier, as I understood your ruling from Wednesday, such that our masking factor would allow him to unlock the door to see what's beyond the mask, then we would be obligated to provide our masking

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factor. But if, in fact, it was Conrail's masking factor that would allow him to unlock the door and see what was behind -- to unmask that particular movement, then it would be Conrail who would be supplying the data on the masking factor, not us, because our information isn't going to help him do what you think he should be -- what you thought Wednesday he should be permitted to do.

MR. McBRIDE: May I respond?

JUDGE LEVENTHAL: Wait.

MR. HARKER: And so basically, if you require in a blanket ruling now CSX and NS to give masking information to the particular years in bulk, irrespective of whether or not our masking factor is going to allow him to unlock the door to do this comparison that we talked about on Wednesday, then you've gone well beyond where you were on Wednesday, Your Honor.

MR. McBRIDE: If I may, I can make a representation about something. On the original production from CSX, Mr. Harker and Mr. Coburn's client, I was furnished data on AEP's Cardinal Plant

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and it's in the summary that I was provided by my 1 consultant weeks ago. CSX provided that data, 2 apparently because it understood that plant to be 3 within the scope of your ruling. Now if CSX provided 4 that data, I presume CSX's masking factor was applied 5 to those movements. If they know otherwise, they can 6 correct me. But this is the problem we're having 7 These masking factors apply to all these here. 8 movements, as I understand on the waybill samples for 9 these various carriers because they're all involved in 10 my client's movements.

> JUDGE LEVENTHAL: All right, let's go off the record.

> > (Off the record.)

JUDGE LEVENTHAL: In our off the record discussion, we were trying to clarify exactly what it is that the party, Mr. McBride, was seeking and what the parties understood my ruling to be.

All right, Mr. Edwards, I think, enunciated a fair resolution of the proffer. All right, Mr. Edwards?

MR. EDWARDS: Your Honor, I understand the

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ruling to be subject to our appeal rights that if Norfolk Southern filed a waybill with the waybill sample for movements that have been previously reported to Mr. McBride in response to his earlier discovery requests as limited by Your Honor, we, in fact, could do one of two things. We could either do the comparison of the revenues or we could provide the revenue, the masking factors, if any, for those movements.

MR. McBRIDE: That wasn't quite what you said when we were off the record or what I understood.

What Your Honor said while we were still on the record was for the destination served by all three of these applicants, I was to get the masking factors. It wasn't this either/or business that he's now introduced.

JUDGE LEVENTHAL: Leaving out the either/or, are you satisfied with what he said? If he gives you the masking factors for the waybills that they have filed, that will satisfy you?

MR. McBRIDE: For the waybills that they have filed as part of the waybill sample, this ruling

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would apply to all three of the applicants. Is that correct? 2 With the traffic JUDGE LEVENTHAL: 3 information they've already given you. 4 MR. McBRIDE: If those waybills are on the 5 waybill sample and those carriers provided the waybill 6 data, then they would provide me with the masking factors. Is that right? 9 MR. EDWARDS: Is he revising or agreeing 10 to my resolution? 11 JUDGE LEVENTHAL: As I understand it, he's 12 objecting to your either/or. He wants you to give him 13 the masking factors period. 14 MR. EDWARDS: But otherwise --15 JUDGE LEVENTHAL: Otherwise, he's agreeing with what you said. 17 MR. McBRIDE: As I stated it and as I 18 understand it. I'm trying to make sure there's 19 nothing misleading going on here. 20 JUDGE LEVENTHAL: Each time it's restated, 21 there's a little change put in that knocks it off. 22

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I thought parties were in agreement, leaving out the either/or, Mr. Edwards will give you or all the applicants will give you the masking factor on any waybill sample and on any of the traffic already given you where that carrier has included it in their waybill sample.

MR. EDWARDS: I think Your Honor has now stated it and I just have to ask one question to determine how this applies. Neither Mr. Coburn nor I are absolutely sure, as it now transpires, whether this Stout Plant which is served by Conrail via switch and also by a subsidiary of a subsidiary of CSX was included in the materials they furnished. I would think and I did think and I assumed because they're men of good faith, that they had included that data in the tapes I was provided that I immediately gave over to my experts. If they did, we're fine. If they did not, do I understand your earlier rulings to say that I'm entitled to that?

MR. COBURN: Your Honor, I am not prepared to argue this morning about the Stout Plant. I have not reviewed the facts this morning. They're not

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fresh in my mind. I don't frankly recall whether the
Stout Plant was embraced in the previous orders or not
and I would be doing a disservice to my client to make
a -- to get into an argument about it this mcrning.
We'd be happy to take a look at it and report to Mr.

JUDGE LEVENTHAL: All right, well, why don't we leave it at that? If you have a problem, we can take it up next Thursday. If you want an earlier conference, I'm available. I'll give you whatever time you want.

Mr. McBride and if we can't work it out, we'll see.

MR. McBRIDE: I appreciate that. Thursday is the 25th. We have Mr. McClellan. You're going to hear about that in a minute, but since it starts at 10 o'clock, we could come down here earlier, presumably and I find Mr. Coburn to be a pretty agreeable guy. We're going to hope to dispense with this, but otherwise perhaps we could be down here at 8:30 or 9:00 o'clock and try to get it resolved in time for the McLellan deposition.

JUDGE LEVENTHAL: I can give you a hearing at any time starting at 7:30. That's when I get to my

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office. If you want to come in that early --1 MR. McBRIDE: And you know what I was 2 hoping to tell you at the end of this morning? I was 3 hoping to tell you that this has been an honor and a 4 privilege even though I've lost at least as much as 5 I've won before you and I was hoping I didn't have to 6 come down and bother you any more. But maybe I'll be 7 here next Thursday. 8 JUDGE LEVENTHAL: We'll get to be real 9 good friends by the time we're done. 10 MR. McBRIDE: We're friends right now. 11 JUDGE LEVENTHAL: I mean all of us. I 12 didn't mean you and me. I meant all of us. 13 MR. McBRIDE: No, they're fine guys. 14 JUDGE LEVENTHAL: Yes, they are. I find 15 most lawyers are. 16 right, do we have 17 understanding of where we stand on this? 18 MR. McBRIDE: And apparently they intend 19 to appeal by Monday, but I understand that I'm 20 entitled to appeal by Wedne day because I'm not 21 seeking a stay and they may. 22

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1	JUDGE LEVENTHAL: All right.
2	MR. EDWARDS: Your Honor, do we have the
3	either/or or not, just clarification?
4	JUDGE LEVENTHAL: No, no. Give them the
5	masking factors.
6	MR. EDWARDS: And
7	MR. NORTON: Your Honor, that's for
8	Norfolk Southern and CSX. That's not changing the
9	Conrail
10	JUDGE LEVENTHAL: No, no. If you haven't
11	got it, you can't give it to them.
12	MR. EDWARDS: And with regard to the
13	appeal rights?
14	JUDGE LEVENTHAL: If you want to stay, you
15	I can't stop you from doing anything you want with
16	the Board.
17	MR. EDWARDS: I understand.
18	JUDGE LEVENTHAL: I decline to give you a
19	stay past Monday. If you want to do anything else,
20	you go ahead and do it.
21	MR. McBRIDE: So for clarity, you are
22	giving them a stay until what, 5 o'clock Monday?
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2	MR. McBRIDE: I understand. And the
3	appeal rights are whatever they are.
4	JUDGE LEVENTHAL: Whatever they are.
5	MR. McBRIDE: And your ruling is effective
6	today, so my appeal would be to timely file it by
7	Wednesday.
8	JUDGE LEVENTHAL: My ruling is effective
9	today. That's the rules we're proceeding under.
10	MR. McBRIDE: I understand. I thank you,
11	Your Honor.
12	JUDGE LEVENTHAL: Is there anything else
13	before us?
14	Now we have this, why don't we recess for
15	10 minutes.
16	MR. COBURN: Perhaps we could adjourn to
17	one of the caucus rooms?
18	JUDGE LEVENTHAL: All right, we'll stand
19	in recess.
20	(Off the record.)
21	JUDGE LEVENTHAL: The discovery conference
22	will come back to order. All right, what is the
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JUDGE LEVENTHAL: Monday, right.

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the parties have advised me they could not resolve their differences. Tell me what the problem is.

MR. WOOD: If I may, Your Honor, jusc briefly indicate the nature of the problem and perhaps touch on some of our off the record discussions.

There are two witnesses whose statements are included in the application on behalf of the Applicants, Mr. William Hart for CSX and Mr. James McClellan for Norfolk Southern. The schedule that the Applicants put out for deposition schedules had them scheduled presently for Mr. Hart on September 24th and Mr. McClellan on September 25th. During the course -and let me just say that it was even when the application was filed it appeared that they had considerable involvement in developing the specific transaction that involved the division of Conrail's assets which routes, which markets and so forth which were going to be allocated between Norfolk Southern and CSX.

But as the depositions have proceeded and talking to, conducting inquiry with other witnesses, the marketing witnesses of Mr. Anderson, Mr. Seale and

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with Mr. Snow, the Chief Executive Officer of CSX, it has become more and more apparent how critical and important the depositions of both Mr. Hart and Mr. McClellan will be in understanding the how and the why of the competitive impact of the transaction and the nature of the transaction and the reasons that the Applicants have agreed to do certain things.

As a result of that and as discussion with other counsel for non-Applicants, it became apparent to me last week that there would be a very high likelihood of a need for a second day of deposition for both Mr. Hart and Mr. McClellan, so for that reason I sent a letter last Friday to the restricted service list requesting the Applicants to schedule a second day of deposition for both of those witnesses, and more importantly, scheduling that second day for a day that did not conflict with other significant witnesses which there still is some remaining. Mr. Klick, a witness on CSX on cost and benefits, savings; Mr. Goode, the Chairman and CEO, I believe, of CSX is scheduled for the 30th of September. And there are

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several others. Excuse me, Norfolk Southern, my apologies.

The response, unfortunately, from the Applicants was exactly what I had asked not be done which was to schedule the second day for these witnesses or proposed scheduling the second day of these two witnesses in conflict and I think the most significant conflict was to schedule a second day of Mr. Hart on the same day as the first day of Mr. McClellan. And they scheduled a second day for Mr. McClellan for the same day as Mr. Klick.

Now I think the second day of Mr. McClellan is probably not a significant problem. I think we can probably, at least speaking for myself, I hope -- I don't want to represent that I have a clear understanding of what problems that might cause for others who are interested in Mr. Klick, but I think I might be able to work that out. But frankly, Your Honor, the conflict in the schedule of the second day of Mr. Hart, with the first day of Mr. McClellan is very troublesome to us. We have anticipated and I know others are in the same position. Mr. O'Hara is

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here to speak to this and Mr. McBride also has an interest in this scheduling matter. These two witnesses were -- there are counterparts on either side of the negotiation of the transaction. People, lawyers representing their clients, have been assigned and are participating in those depositions and since those two witnesses cover the same subject matter, it would be important to have an opportunity to participate in both depositions, be present at both depositions during the entire time they're being conducted to have clear understanding and knowledge of what questions, lines of inquiry have been asked, what responses have been received and have a clear understanding of the issues that need to be discussed with them.

For that reason and because we have not been able, partly because I think Mr. Hart may not be reachable at the moment, but also because I understand from the applicants that they both have very busy schedules, which I certainly understand, we have not been able to reach a resolution of a day other than the 25th for the second day of Mr. Hart.

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It seems to me that in that regard although I appreciate that Mr. Hart is very busy, as are we all, but nonetheless this is probably the most important thing that the Applicants have in their business activities at this point. They've invested \$9.5 billion in acquiring Conrail stock which would seem to me that they would bend every effort to accommodate and allow a fair opportunity for the non-Applicants to complete this record in reasonable fashion, to present it to the STB for decision.

At this point, I guess I'm not asking for you to direct that Mr. Hart be scheduled on any specific day, but I ask that it be scheduled for a day that specifically does not conflict with the first day of Mr. McClellan and does not conflict with a day scheduled for other significant witnesses. The deposition schedule is coming to a close. After next week there really, on the 29th, as I understand it, the schedule we have witnesses on the 29th and the 30th, it's not clear whether Mr. Levy on the 1st where anyone is going to inquire of him. I believe that Dr. Kalt is still scheduled on the 2nd although there's

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some uncertainty about that. And then after that there are just two more days of depositions scheduled.

It seems to me that bearing in mind that we have to file comments with the STB on the 21st of October, we don't want to push too far past the end of the currently scheduled conclusion of the depositions, but I think that given the significance of these two witnesses and the importance of adequate participation by all interested counsel for all of the parties who at least so far indicated an interest in these two witnesses and I should mention, Your Honor, just so you understand, under the guidelines, as long as one party has noticed, given a two week notice of a deposition of an intent to participate in the deposition that's scheduled, other parties can indicate their intent to participate in the deposition as late as two business days before the scheduled date. So there may well be other parties who may, beyond those that we're already aware of, indicate their intent to participate in the deposition of both Mr. Hart and Mr. McClellan and I think it would be -it's not just a matter of personal convenience to me.

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I think it's a matter that would be of great importance to a number of other parties to not have Mr. Hart's and Mr. McClellan's scheduled depositions conflict. I request a ruling for that relief.

JUDGE LEVENTHAL: Mr. Coburn?

MR. COBURN: Thank you, Your Honor. If I may, I'd like to show you a copy of the July 7 deposition calendar that was submitted to all parties on the restricted service list and on August 1 amendment to it and if you don't have copies, I'd be happy --

JUDGE LEVENTHAL: I have the August 7th

MR. COBURN: Okay, here's the July 7 one. This July 7 calendar which was sent to all parties on the restricted service list including the three attorneys sitting at the other table set out a calendar for all of the 41 Norfolk Southern and CSX witnesses. And these were the days that were chosen for these witnesses based on the availability of the witnesses at the time and I must say it was no easy task. I think Mr. Harker and Mr. Edwards spent the

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better part of one or two days trying to work with complex calendars that we had received from each of these witnesses to try and put it all together. It was a game of dominoes.

It also had -- the schedule also had to take into account the availability, of course, of the attorneys who might be defending these witnesses to make sure that there was no conflict there.

It was a difficult task, but it was done successfully and now only at the eleventh hour are we hearing a complaint about a specific -- two depositions, the Hart and McClellan deposition which you'll see, as of July 7th, were fixed for the days September 24 and September 25.

We've heard this morning that there is a recognition on Mr. Wood's part that these are two very important witnesses. We're not suggesting otherwise. We think all of the witnesses are important. Certainly, I'm not going to tell you that Mr. Hart and Mr. McClellan are unimportant witnesses. They're very important witnesses. But that was clear, I think, from the application, that they were important

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witnesses. The application which was, of course, available to them as of June 23, indicated very clearly what their roles were.

so we have a situation again where at the eleventh hour we're being asked to change the schedule which means also accommodating not only these witnesses who have very many things to do over the next several weeks. What Mr. Hart is doing, as I think Mr. Wood understands, is traveling around trying to settle, negotiate with parties who have raised concerns about the application. That is what he does and to divert him from that task where he has fixed these two days as two days that he's free for his deposition would be a great burden on him and on --well, certainly a great burden on him and on CSX as well.

Mr. Wood has several colleagues in his firm who are working at least -- I know at least one other who is working on this case, Mr. Maser. You've seen him here. He has other colleagues who are well experienced in rail matters, who have participated in other merger cases. We litigated against several of

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2	cover one of these depositions or the second day of
3	one of these depositions. Basically, Mr. Wood is
4	arguing that he needs to be there for the second day
5	of the Hart deposition and I suggest to you that there
6	are others who could serve that role for his clients
7	JUDGE LEVENTHAL: Let me ask you
8	question. Is it possible, Mr. McClellar. I take i
9	would be available not only on the 25th, but on the
10	26th, as well?
11	MR COBURN: That's correct, Your Honor
12	JUDGE LEVENTHAL: Why can't we move Mr
13	McClellan back so that his first day is the 26th an
14	give him the second day of what is the 26th date
15	MR. COBURN: That's a Friday.
16	JUDGE LEVENTHAL: And give him th
17	following Monday.
18	MR. COBURN: Well, I'll let Mr. Edward
19	speak to Mr. McClellan's schedule.
20	MR. EDWARDS: Your Honor, we have w
21	put together the schedule with the idea that in fac
22	we could have Mr. McClellan's first day where he wa

them, the BN-Santa Fe case. They could certainly

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and his second day for that Friday -- I have no idea about his availability on the next Monday, but to say that Mr. McClellan has any less of a busy schedule than Mr. Hart would be an understatement. It just doesn't happen there. I can't speak to it because that's never even been suggested to us.

Back in July when we were trying to put these witnesses in a schedule that would work, it was difficult then. Where we are now, again, on September 19th, I haven't the foggiest idea where we are because once that schedule was set, then it gets filled up. Anything else is filed. I don't know what he's doing that day.

MR. HARKER: Your Honor, may I just consult with Mr. Edwards just for a second?

(Pause.)

MR. EDWARDS: As Mr. Harker is pointing out to me, Mr. McClellan is being defended by Mr. Allen who is the lead partner for the -- this case for Norfolk Southern. And fol wing soon thereafter is Mr. Goode who is the CEO for Norfolk Southern who is also being defended by Mr. Allen. Again, as we've

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heard, we need to accommodate both of the witnesses as well as the attorneys and we've got Mr. McClellan who is al very important witness and then Mr. Goode who is the CEO of Norfolk Southern.

MR. WOOD: If I may, Your Honor, I'm sorry, did you finish?

MR. COBURN: Just to add one other point, Your Honor, which is that I think what this shows is that we really do have a dominoes problem here. Once we start changing days, days that have been fixed for over two months, we're going to run into a problem. We're going to inconvenience somebody. That is basically unavoidable. In a case of this nature, somebody is going to be inconvenienced. I think we start from that proposition, that all of these days are not perfect for any of us. It was not perfect for me to be here this morning. I have lots of other obligations as I'm sure all of the other attorneys do. There is a measure of inconvenience in a litigation of this nature.

To pick up on the point about moving Mr. McClellan, well that would move Mr. McClellan's first

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important witness and somebody is going to come to you next week and say we can't start Mr. McClellan on the day that we start Mr. Klick because I have to be at both depositions. It's unavoidable that there are these problems. But we're not solo practitioners. We all have partners, we all have associates. Mr. Wood has plenty of them. That's what they're there for.

date to the first date of Mr. Klick. Mr. Klick is an

JUDGE LEVENTHAL: Your point of the fact that this schedule has been in existence for along time, we're going to get to that.

MR. O'HARA: I'd like to be heard, Your Honor, if I may.

If you look at the schedule, you'll note that for the most part there is only one witness on one day with a couple very minor exceptions. first notice that I received that there would be a possible overlap, I think this should go into the record too, was this notice from the Applicants dated September 16th, but actually faxed to me on the 17th. That says they anticipate Mr. Hart's deposition going over and interfering with Mr. McClellan's deposition.

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And I would like to go one step further than Mr. Wood and I would just like Your Honor to pick a day in October that no deposition is scheduled for and order any deposition that is not completed within a reasonable time on that date to carry over on a nonoverlapping manner. I don't feel that there should be a need to have, except for where it was explicitly provided for on the deposition schedule, I don't think there should be a need to have two depositions overlap, especially in this case where these two witnesses and I actually brought along the testimony so I can go through and show you, these two witnesses are testifying on very similar points. I won't say exactly the same, but the sum and substance of these two witnesses, they address a lot of the same points and to have them over lap would be very burdensome, I think, on anybody who has -- except for the applicants, of course, who are participating in this, in these depositions who are concerned about these issues, because the two witnesses address very similar issues.

MR. McBRIDE: If Your Honor will hear me

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for just one more moment, I want to explain to you that this is the first time any non-Applicant lawyers, I understand, have asked for any change in this. They proposed a schedule. We've all tried to live with it. They had to make a few changes because cf a classroom schedule and a medical problem, but you see, we all got together, those of us who had an interest in these depositions to try to figure out who was going to do what. Back on August 20th, there was only five of us who exhibited any interest in talking to Mr. Hart and so at that time we thought we could get him down in a day, but as late as yesterday when I deposed Mr. Snow, as Mr. Wood did as well, Mr. Snow, the CEO, didn't know some things, quite a number of things. He told us to ask Mr. Hart, that he was the key person. Mr. Hart and Mr. McClellan essentially divided Conrail's assets between them after Mr. Snow and Mr. Goode made the financial arrangements that they made. These may be the two central witnesses in the whole proceeding. And because people are now being added to the list beyond the original five, now it's apparent to us, for example, the Ohio Attorney General just this week

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indicated a desire to depose Mssrs. Hart and McClellan and to come here for it that we're going to have to go over a day when we didn't know that before. That's why we didn't know we had a problem before.

MR. WOOD: If I may, two points. One, I think that the deposition schedule, particularly the one that was not put out until the 7th, excuse me, the 1st of August, had a note at the bottom and I don't know that you have a copy of this, Your Honor.

Did you provide him with the August 1 schedule? I'm sorry, there's a note at the bottom that I would just call your attention to. It says "all deposition start at 10 a.m. unless other otherwise noted. If a deposition rolls over to a second day, the parties will determine the start time for the second day at the end of the first day's activities." Now that certainly suggested to me when I got that there was going to be a degree of flexibility in scheduling a second day, if it was necessary. I didn't know until this morning when I was told by Applicants' counsel that what they had, in fact, done had already blocked out a second day for

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Mr. Hart on the 25th and a second day for Mr. McClellan on the 26th and no other days and that note suggested to me that there would be a greater degree of flexibility. And in reliance on that, I did not wait until the eleventh hour. I wrote my letter on the 12th, the day we finished -- or the second day of Mr. Orrison's deposition and it became very clear when we finished that day, Mr. Orrison's deposition, as well as other witnesses that had gone immediately before him, just how important Mr. Hart and Mr. McClellan were going to be as -- just how important their depositions were going to be.

Now let me just address the point that Mr.

Coburn raised about other people being involved. I

don't think it should be for the Applicants and their

counsel to dictate how we litigate, what our

litigation strategy is, how we commit our resources

and our client's resources to developing our side of

this case.

Mr. Hart and Mr. McClellan covered the same subject matter. Its the most efficient and productive way for us to prepare and present our case

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to have the same lawyers involved in both depositions to the fullest extent possible. Certainly, Mr. Edwards wants to have Mr. Allen involved in both Mr. McClellan and Mr. Goode's deposition. To defend that I can certainly appreciate that. That's the same rationale that indicates to us that I should be involved in Mr. Hart and Mr. McClellan to the fullest extent possible and certainly that's true for Mr. O'Hara and I think for a number of others that I have spoken to, who are not here, so I can't say for certain, but I know that others have the same concern and have expressed them to me.

Again, as to Mr. O'Hara's request for relief, that certainly is an alternative. It's really not that much different from what I'm asking for. I'm not asking for a specific date. I recognize Mr. Hart is apparently not reachable at the moment. We can't direct a specific date, but I think we can try to find a date. If Your Honor directs that it be done, and does not conflict with someone else and I think Mr. Hart, given the significance of this transaction to his company, will certainly be made available.

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JUDGE LEVENTHAL: All right, Mr. Coburn? MR. COBURN: Your Honor, just a few more points, if I may. Mr. Wood will be able to ask his questions of both witnesses. He can be there on the first day of deposition and he can ask his questions so if the concern is that he wants to do it because he feels he's the most competent person at his end of the table to do it, fine. He can do it. Nobody is stopping him from doing it. All I was suggesting is that he has colleagues who could cover the second day and listen, simply listen, while others are questioning these witnesses. Nobody is trying to deprive Mr. Wood or any of these counsel of their opportunity to ask their questions of both of these witnesses. They will have that opportunity.

Second, the practice has been from the beginning of this case and there have been several depositions on this list where there's been a second day. The practice has always been not only in this case, but in all of the other cases that these counsel have been involved in, that the second day is the next day and that's because none of these witnesses are

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from this area. They like to fly into Washington, get their deposition done with and go back to work, to Cacksonville, to Norfolk or wherever.

So that's the reality of it is that the second day is the next day and I think that's been clear certainly since August when we started to have some two-day depositions.

So I think again it's a matter of personal convenience and I appreciate -- if the world worked perfectly there might not be this overlap, but it doesn't. We have to live with the schedules of our clients. They're very busy people. The schedules of all of the other attorneys and all of the other witnesses, this has been on paper since July 7th and here we are at September 19 and we're first hearing about it. I'm sorry, we first heard about it two or three days ago, but still, it's late in the game.

JUDGE LEVENTHAL: Mr. O'Hara had a suggestion that we have the second day some time after the last deposition taken. Suppose we have both days after the -- I think you have depositions scheduled through October 8th. Would it be possible to -- what

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I'm trying to do, of course, is to accommodate the needs of everybody.

Is it possible to have Mr. Hart go over to the 25th and use Mr. McClellan say October 9th?

MR. COBURN: You mean to have Mr. McClellan start on October 9th?

JUDGE LEVENTHAL: Right.

MR. McBRIDE: We don't want that because we want -- he is scheduled for the 26th as a carryover day and if you push the most important witnesses to the very end of the schedule before we even start with them, we have got a problem.

There's no reason to move him off the 26th. We've got Hart as they've proposed for the 25th, 24th and 25th. The sticky point is the 25th, not the 26th. There's no reason to relieve him of the 26th. It's the issue of the second date, not both dates. You see the point?

JUDGE LEVENTHAL: Wait a moment, how about McClellan? If McClellan goes over to the 26th is there a problem?

MR. McBRIDE: No, to start on the 26th.

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1	No, I thought you were saying start him after occoper
2	8th.
3	JUDGE LEVENTHAL: That's what I was
4	saying. I'm trying to find out now, the only problem
5	involves the conflict between Hart and McClellan, is
6	that it?
7	MR. McBRIDE: On the 25th, that's correct.
8	JUDGE LEVENTHAL: ON the 25th.
9	MR. McBRIDE: Yes, the 26th is not an
10	issue.
11	MR. COBURN: The 25th being the second day
12	of Hart and the first day of McClellan.
13	JUDGE LEVENTHAL: Right, then McClellan
14	then isn't an issue as to his second day.
15	MR. WOOD: I don't believe so, Your Honor.
16	I think the point being is there is enough difference
17	between the issues and the subject matter that Mr.
18	McClellan and Mr. Klick covers that I don't think
19	there will be a problem.
20	JUDGE LEVENTHAL: How about Mr. Coburn's
21	statement that you can get your deposition in first
22	and then have somebody else listen in on the other

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deposition?

I guess that would apply --

MR. WOOD: That certainly would accommodate, might perhaps accommodate me and my clients, but frankly if they do that for me, it would then inconvenience someone else who might be in the same position because they would not be able to get in the first day.

JUDGE LEVENTHAL: But I can only handle those people who come here. If we can accommodate Mr. O'Hara and Mr. Woods and Mr. McBride, then we don't have a problem because nobody else is here telling me about a problem.

MR. COBURN: And there are several other parties that have indicated an interest in deposing these witnesses and they're not here.

JUDGE LEVENTHAL: Right. Your suggestion is the schedule of these three gentlemen?

MR. COBURN: Yes, I think they can work it out amongst themselves. That's the way -- it always happens in these cases that the Intervenors and I think Mr. McBride indicated that it's happened here,

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cooperate with one another in terms of who is going to go first and who has a conflict and let's work it out and it's always been cooperative. I haven't certainly heard from our round that the Intervenors are having problems working these thing out up until today. Things have been worked out.

MR. WOOD: Certainly we can accommodate that, if we can. I just -- I appreciate the fact that there are people who are not here today because they're at Mr. Prillaman's deposition. I tried to give adequate notice that this issue was going to be here today. We didn't get the Applicants' response until the 16th, to my request.

I would be prepared to accept that, you know with the understanding that there maybe would be someone else that might come back and to say that you caused a problem for me because I won't be able to participate in the first day of Hart and then be at the McClellan deposition.

JUDGE LEVENTHAL: How much time do each of you take in a deposition?

Mr. Woods, how much time would you take,

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can you project, the length of your questioning of the deposition?

MR. WOOD: My best estimate, Your Honor, to be frank, just so there's no claim of surprise, it could go as long as three hours.

JUDGE LEVENTHAL: Mr. McBride?

MR. McBRIDE: Yesterday, I spent about three hours with Mr. Snow, but we got him done in one day. Other people that I've deposed I've taken somewhere between an hour and two hours. I think I've deposed four people so far. Some of my colleagues have taken some of the other depositions and some of them, if I may say it without offending counsel, lesser witnesses, and I told them what to go and ask and they've done it in maybe a half an hour. It depends on the witness.

Mr. Hart is so important that I suspect that I may spend two hours with him. I'm supposed to lead off and then you've got Mr. Woods' three and I don't know about Mr. O'Hara.

JUDGE LEVENTHAL: We're going to find out in a minute.

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MR. O'HARA: Yes, Your Honor, I wish I could tell you. We have not participated in any depositions to date. These are the two depositions that we would like to participate in and we are still preparing our testimony so I in all honesty cannot give you a fair estimate of our time, but the fact that there are other parties here speaking out I don't think should be dispositive.

If I could just show you the letter that I got from Mr. Wood yesterday. This didn't come in on our fax machine until 6:30 yesterday evening, indicating that this would be an issue today. instance, there's nobody here from Slover & Loftus and I know that they're representing four cities in Indiana that are -- and they would have a very sincere interest in these two depositions. And I received on September 16th their notice of intent to question Mr. Hart and Mr. McClellan and I'm sure that they would have a tremendous concern about the overlap.

JUDGE LEVENTHAL: That was September 18th. I guess I received a fax. I don't know if I received the original or not, but I received a copy.

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MR. COBURN: Your Honor, the issue quote unquote that we're discussing this morning has not been out there since last night. It's been out there since July 7th and Mr. Woods' letter that initiated the discussion we're having this morning was dated September 12th.

JUDGE LEVENTHAL: I see your depositions start at 10:00. Can you start them a little bit earlier and finish them a little later?

MR. EDWARDS: Your Honor, Your Honor.

MR. McBRIDE: We can do one other thing to speed them up. I resisted complaining about this yesterday to waste paper, but we're getting a lot of speaking objections. If Your Honor would indicate that a party, if he objects to a question and is calling for speculation and just says that and then doesn't tell Mr. Snow what to say, then we could speed these things up.

JUDGE LEVENTHAL: I think that's a very good suggestion.

MR. COBURN: Your Honor, many of the depositions have, in fact, been going as late as 7 and

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in one case 8 o'clock at night. It's bit of a hardship on the stenographer, as much as on the witness, certainly but we're happy to -- and I know for a fact that Mr. Hart is going to want to get his deposition done in those two days because of the schedule and I'm sure they will be long days. MR. McBRIDE: Why don't we start Hart at 9? Are we in agreement that we want to try to extend it somewhat? JUDGE LEVENTHAL: All right. MR. McBRIDE: Does that work?

MR. COBURN: I'm mindful of the court

reporter. I do think that's a legitimate issue.

JUDGE LEVENTHAL: The court reporter issue can be easily resolved. They can have two reporters. One can relieve the other. That's been done. I don't know for this case, but it's been done in my experience.

MR. McBRIDE: I think that's probably right, but they haven't been sending two to any other that I've seen. I may be wrong, but --

MR. EDWARDS: We can look into that. We

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can arrange for a second court reporter to be available that would be just fine and we could start both depositions at 9. I know that in the case of Mr. Mohan, we went until after 9 o'clock at night having started at 9 in the morning. So we do make extraordinary efforts to accommodate the deponents or the questioners.

JUDGE LEVENTHAL: All right, wouldn't that help resolve the problem if you start early and finish a little bit later?

MR. McBRIDE: And no speaking objection.

JUDGE LEVENTHAL: I can't make a ruling on
that. I suggest you follow that.

Would that resolve the problem?

MR. WOOD: Well, Your Honor, I'm not sure that it does. I think we're probably going to have to live with that. I think that Mr. Mohan was not brought back the next day. Mr. Mohan was brought back more than a week later for a second day. It's not beyond the realm of possibility that Mr. Hart can be brought back the second day other than the 25th. I would request that given the fact that Mr. Hart has

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not been contacted about this that efforts be made to contact him and see if the second day can be scheduled other than the 25th, if you're not prepared to direct that that be done.

MR. COBURN: This was raised with him, Your Honor. He was in our offices for deposition preparation the other day and the reaction was that he doesn't see how he could accommodate any day. He had blocked these days out months ago and to change his incredibly busy schedule --

MR. WOOD: My only observation is that that fact was not made known to us until this morning.

JUDGE LEVENTHAL: You see the strong point they make is that this schedule has been in existence for a long time and the schedule itself says that if a second day is necessary, it will be following day. And --

MR. WOOD: It doesn't say that.

JUDGE LEVENTHAL: Obviously, you people accepted that. I'm sorry?

MR. WOOD: With all respect, Your Honor, it does not say that and that has not been the

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practice. It says "the parties will determine the start times of the second day at the end of the first day's activities" and the practice has been when it appears we're not going to finish at the end of the first day that counsel consult and come to an agreement of what that second day will be. That's why Mr. Mohan did not come back until the second day.

MR. COBURN: I stand corrected on Mohan. That may have been a special circumstance, but that was very much the exception to the rule. With that exception, I think I'm correct. Correct me if I'm wrong, but the second days have always been the next day and again that's just the way it is in these proceedings. This is nothing new.

JUDGE LEVENTHAL: Your schedule doesn't say that though.

MR. COBURN: It doesn't specifically say it will be the next day.

JUDGE LEVENTHAL: I misread it.

MR. COBURN: It doesn't.

JUDGE LEVENTHAL: Let's go off the record.

(Off the record.)

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JUDGE LEVENTHAL: In our off the record discussion, I believe the parties have reached an agreement that would resolve the problem. It doesn't necessarily mean that they are pleased with the resolution, but at the urging of the Judge, they have gone along with it.

Mr. McBride, would you state the agreement for the record?

MR. McBRIDE: Yes, my understanding is that what we have agreed is that the three of us, or our representatives will proceed --

JUDGE LEVENTHAL: The three of you is Mr. Wood, Mr. McBride and Mr. O'Hara.

MR. McBRIDE: Correct, excuse me. We or our representatives will conduct our cross examination of Mr. Hart on September 24th. To the maximum extent possible we're going to go as long as we can go, I understand, beginning at 9 o'clock and going until And then any redirect conducted by whenever. Applicant's counsel will be done at the end of that day or at the end of the three of our examinations. I'm not sure it matters which, so that we can recross

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that day and we would be done that so, so that we would be accommodated in going to the McClellan deposition the next day.

JUDGE LEVENTHAL: All right. That's the agreement?

MR. COBURN: Yes, Your Honor.

JUDGE LEVENTHAL: Then it is so ordered. For the record, let me say that the parties have furnished me with a letter dated July 7, 1997 to all the parties on the restricted service list signed by Richard A. Allen, setting forth the schedule of depositions; and a memorandum to all persons on the restricted service list from Patricia E. Bruce, Drew A. Harker, David H. Coburn and Gerald B. Norton which amended the schedule to some degree. And the third document is a memorandum via facsimile to all parties on the restricted service list from Richard A. Allen and Dennis G. Lyons, dealing with deposition of William M. Hart and James W. McClellan.

I'm now returning the documents to Mr. Coburn.

MR. COBURN: Thank you, Your Honor.

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JUDGE LEVENTHAL: Mr. Norton?

MR. NORTON: Your Honor, I just want to raise a scheduling question. There has been a Conrail witness has been noticed for deposition and this is a person who did not provide any testimony or verified statement in the application and one of the parties has noticed the deposition for the 29th.

We are pursuing whether the deposition will be necessary or whether there are some other ways that we can respond to it, but there may be a question both as to the -- as to whether that deposition is necessary, its length and its location that we may need to have a ruling on. If that's necessary, I was wondering whether we could bring that to your attention on a shorter notice than the usual procedure?

JUDGE LEVENTHAL: I am willing to accommodate you, if you speak to my law clerk, Jennifer Schmidt, I'll accommodate you in every way I can.

MR. NORTON: Okay, that's fine.

JUDGE LEVENTHAL: If I'm available for the

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next, if that's what you want or whatever date you pick, I'll be glad to take you in. If not, I'm sure we can work it out.

MR. NORTON: Fine. Thank you, Your Honor. JUDGE LEVENTHAL: All right, is there anything else?

> We left one thing over -- off the record. (Off the record.)

JUDGE LEVENTHAL: The one final thing we had to take care of this morning is the schedule for the conference next Thursday, if needed, at the request of the parties. That conference will be scheduled at 9 o'clock instead of 9:30 next Thursday. If the conference isn't needed, parties will advise my law clerk in the usual manner that a conference isn't needed.

Does that dispose of All right? everything we have to do this morning? All right, thank you.

(Whereupon, at 11:53 a.m., discovery the conference was concluded.)

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