

	Q1 2021 Revenue	Q2 2021 Revenue	Q3 2021 Revenue	Q4 2021 Revenue
	Dollar amount in thousands (rounded to thousands)			
Demurrage [1]	7,047	9,858	9,816	11,422
Accessorial [2]	4,152	4,213	4,534	3,637
Total	11,199	14,071	14,349	15,059

[1] “This account shall include the revenue from the detention of cars incident to loading, unloading, reconsigning, and stops in transit upon the basis of lawful tariffs for demurrage. This account shall also include the revenue from the detention of trailers and containers used in TOFC/COFC service, incident to loading and unloading, upon the basis of tariff rates. NOTE: This account shall be maintained so as to reflect separately (1) revenue from detention of cars, and (2) revenue from detention of trailers and containers used in TOFC/ COFC service.” 49 CFR §1201, category 106 (2017). See generally KCSR Tariff 6000-F and related materials found at <https://www.kcsouthern.com/en-us/ship-with-us/rules-publications-pricing/demurrage> . Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709.

[2] Accessorial revenue includes charges levied pursuant to terms of KCSR Tariff 8100-E, found at <https://www.kcsouthern.com/en-us/ship-with-us/rules-publications-pricing/accessorial> . Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709.