



**Surface Transportation Board**  
Washington, D.C. 20423-0001

**Meeting of the National Grain Car Council**  
Tuesday, August 19, 2025  
1:00 pm – 5:00 pm CDT

***AGENDA/TIMELINE OF SPEAKERS***

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|--|------------------|
| <b>Welcome and Call to Order – Justin Cauley</b>   | <b>1:00-1:20</b> |
| <ul style="list-style-type: none"><li>▪ Safety Briefing – Zac Roskilly</li><li>▪ TEGMA Chairperson – Aaron Reid</li><li>▪ Surface Transportation Board – Self-introductions</li><li>▪ Approved substitutes and council vacancies – Jeremy Lutes</li><li>▪ NGCC officer/member – Self-introductions (Name, Company, Location)</li><li>▪ Member self-introductions (Name, Company, Location)</li></ul> |                  |
| <b>Ag Market Update</b>  | <b>1:20-1:50</b> |
| <ul style="list-style-type: none"><li>▪ Bunge – Colin Suiter</li></ul>   |                  |
| <b>Grain Shipper/Receiver Panel</b>  | <b>1:50-2:20</b> |
| <ul style="list-style-type: none"><li>▪ Cargill - Brock Lautenschlager</li><li>▪ Scoular – Wyatt Brummer</li><li>▪ AGP - Wayne Johnson</li><li>▪ Zen-Noh – Ross Trentadue</li></ul>  |                  |
| <b>Shortline Panel</b>   | <b>2:20-2:45</b> |
| <ul style="list-style-type: none"><li>▪ Twin Cities and Western – Dave Long</li><li>▪ Watco – Zach Boehme</li><li>▪ Jaguar Transport Holdings – Doug Story</li><li>▪ G&amp;W – Jared Gooch</li></ul>   |                  |
| <b>Break / Flex / Catch-up time</b>  | <b>2:45-3:00</b> |
| <b>Rail Equipment Overview</b>   | <b>3:00-3:20</b> |
| <ul style="list-style-type: none"><li>▪ Trinity Industries – Dan Anderson</li></ul>  |                  |
| <b>Class I Railroad Reports</b>  | <b>3:20-4:45</b> |
| <ul style="list-style-type: none"><li>▪ BNSF – Zac Roskilly</li><li>▪ CN – David Przednowek &amp; Jared Fallis</li><li>▪ CPKC – Jarad Farmer</li><li>▪ CSX – Ted Johnson &amp; Phillip Rutledge</li><li>▪ NS – Paul Petersen</li><li>▪ UP – Jacob Thomas</li><li>▪ FXE – Martin del Conde Henonin</li></ul>  |                  |

**Closing Remarks / Adjourn****4:45-5:00**

- STB
  - Patrick Fuchs
  - Michelle Schultz
  - Karen Hedlund
  - Robert Primus
- Acknowledgements and adjournment – Justin Cauley

## **Biographies**

### **Surface Transportation Board**

***Patrick Fuchs*** was designated as Chairman by President Donald J. Trump effective January 20, 2025. He was sworn in on January 17, 2019, as a Member of the Board and reconfirmed by the U.S. Senate on May 14, 2024. His second term expires on January 14, 2029.

Prior to his appointment, Mr. Fuchs was senior professional staff member working on surface transportation and maritime issues for the United States Senate Committee on Commerce, Science, and Transportation under the leadership of Chairman John Thune of South Dakota.

Mr. Fuchs has played an integral role in the development and enactment of major railroad legislation, including the first reauthorization of the Surface Transportation Board since its creation in 1996 and the first passenger rail reauthorization in over seven years. He also worked on legislation to improve rail project delivery, rail financing, and hazardous materials safety, all of which were enacted as part of the Fixing America's Surface Transportation Act (FAST Act), the five-year, \$305 billion surface transportation authorization.

Mr. Fuchs helped develop and enact the first reauthorization of the National Transportation Safety Board in over a decade. He also worked on legislation to increase safety by addressing opioid abuse in transportation, reforms enacted as part of the SUPPORT for Patients and Communities Act. His work also includes reauthorization of the Federal Maritime Commission as well as three reauthorizations of the Maritime Administration, enacted as part of the National Defense Authorization Acts for Fiscal Years 2017, 2018, and 2019.

Prior to serving Chairman Thune, he was a policy analyst and Presidential Management Fellow at the Office of Management and Budget (OMB), where he managed railroad and maritime regulatory reviews. During his time at OMB, Mr. Fuchs worked on regulations pertaining to rail safety technology, rail tank car safety, and railroad operating practices, among other issues. He has also worked for the U.S. Department of State, where he received the Meritorious Honor Award for extraordinary contributions to substantive economic analysis. His experience also includes time with the U.S. Government Accountability Office and the National Center for Freight and Infrastructure Research and Education.

A Wisconsin native, Mr. Fuchs graduated with distinction in economics and political science and earned an M.P.A. from the University of Wisconsin, where he received the Director's Achievement Award for his outstanding academic record.

***Robert E. Primus*** was sworn in as a Member of the Surface Transportation Board on January 7, 2021, following his confirmation by the U.S. Senate on September 16, 2020. Mr. Primus was confirmed by the U.S. Senate for a full term on December 20, 2022 and sworn in on January 12, 2023, with his term expiring December 31, 2027. He

served as Vice Chairman of the Board from February 2021 to February 2022 and as its Chairman from May 11, 2024, until January 19, 2025.

For the past thirty years, Robert Primus has been involved in various aspects of the United States Congress and the Federal legislative process. In 1991, he began his government service with the late Senator Frank Lautenberg of New Jersey. In 1993, he moved to the House of Representatives to join the legislative staff of former Representative Carrie Meek of Florida. Mr. Primus joined the staff of former Representative Mel Reynolds of Illinois in early 1994 and remained there as the Congressman's principal legislative assistant until the end of that year.

In 1995, Mr. Primus transitioned from the Hill to the lobbying firm of Van Scoyoc Associates, Inc. where, for four years, he represented and advised firm clients on budgetary, appropriations, transportation, and national security matters. Mr. Primus returned to Capitol Hill in 1999 as Legislative Director to former Representative Michael Capuano of Massachusetts. In 2002, Representative Capuano promoted Mr. Primus to the position of Chief of Staff, a post he held until December of 2018, when Representative Capuano departed Congress. In addition to his Chief of Staff duties, Mr. Primus advised Rep. Capuano on national security, health care, transportation and Coast Guard-related matters.

In January of 2019, Mr. Primus joined the office of Representative Nanette Diaz Barragán of California as her Chief of Staff. In October of 2019, he departed Representative Barragán's office and joined the office of former Presidential candidate and current Congressman Tim Ryan of Ohio as his Senior Advisor. He served with Congressman Ryan until February 2020, when Mr. Primus joined the office of Congressman Tony Cárdenas, first as his Senior Advisor and then as Chief of Staff. Mr. Primus is a native of Madison, New Jersey. He graduated with honors from Hampton University in 1991, receiving a Bachelor of Science degree in Marketing. Additionally, Mr. Primus received a certificate from Harvard University's John F. Kennedy School of Government in 2007 for his participation in the school's Executive Education Program. He is happily married and enjoys the daily challenges associated with raising three adventurous young boys.

***Michelle Schultz*** was sworn in on January 11, 2021, as a new member of the Surface Transportation Board. Michelle was confirmed by the United States Senate on November 18, 2020. Michelle served as Vice Chairman of the Board from February 2022 to January 2023.

For the previous 14 years, Michelle served in various leadership roles with the Southeastern Pennsylvania Transportation Authority (SEPTA), which serves the public transportation needs of over one million daily riders in Philadelphia and the surrounding suburbs. She is regarded as a leading lawyer and policy professional in the public transportation space. Most recently, Michelle served as SEPTA's Deputy General Counsel, where her responsibilities included: representing the agency before the Federal Railroad Administration and Pennsylvania Public Utility Commission; serving as lead counsel on a major railroad reconstruction project; overseeing compliance, regulatory,

and legislative issues; and, serving as lead counsel on real estate transactions and contract negotiations.

During her time with SEPTA, Michelle also served as the Director of Legislative Affairs where she managed a team of public policy professionals who advocated for SEPTA on the local, state and federal level. She was also responsible for reviewing legislation and regulations at the local, state and federal level for impact to SEPTA as well as drafting provisions. Michelle served as SEPTA's representative to the Pennsylvania Public Transportation Association and the Keystone Transportation Funding Coalition.

Early in her career, Michelle was an associate with White and Williams LLP where she represented businesses from diverse industries with a focus on financing matters including Chapter 7 and 11 bankruptcy, commercial litigation, and collection matters. Prior her time in private practice, she served as a judicial law clerk for the U.S. Bankruptcy Court for the Eastern District of Pennsylvania and prior to that, as a judicial law clerk for the late Vincent A. Cirillo, President Judge Emeritus of the Superior Court of Pennsylvania.

Schultz obtained a Master of Government Administration from the University of Pennsylvania; a Juris Doctor from Widener University School of Law; and a Bachelor of Arts from the Pennsylvania State University. She is licensed to practice law in both Pennsylvania and New Jersey.

***Karen J. Hedlund*** was sworn in on January 3, 2022, as a Member of the Board for a term of office expiring on December 31, 2025, following her confirmation by the United States Senate on December 16, 2021. Karen was named Vice Chairman of the Board on January 9, 2023 and on January 9, 2024.

Karen served in the Obama Administration as Chief Counsel of the Federal Highway Administration from 2009 to 2010, and as Chief Counsel and Deputy Administrator of the Federal Railroad Administration from 2010 to 2014. Since stepping down from that position, Karen has advised governmental authorities and private investors on the development of passenger rail and transportation-oriented development projects.

Prior to joining the FRA, Karen had a long career as a legal advisor to governmental agencies and private lenders and investors on the development of a broad range infrastructure projects across the United States, including rail, transit, highways, airports, water and energy facilities. She practiced with leading national law firms in Chicago, Los Angeles and Washington, DC. Karen is a graduate of Harvard University (AB) and Georgetown University Law Center (JD). Karen has two children and two grandchildren in Brooklyn, New York, who love to ski and hike with her near her home in Colorado.

## **Ag Market Update**

***Colin Suiter*** - is a manager of Economic Market Research at Bunge U.S. and Mexico. He contributes to the region's grain, oilseed and biofuel industry research and analysis. Suiter obtained an M.A. in Economics with a focus on international business and public policy analysis from the University of Nebraska. While at university, he

gained familiarity with agriculture markets working at Advanced Economics Solutions, a consultancy that specializes in price forecasting and risk management for food companies. In 2015, he went on to a new role as an Economic Market Research Analyst at Gavilon, which eventually became part of Bunge following an acquisition by Viterro.

### **Grain Shipper/Receiver Panel**

**Brock A. Lautenschlager** - joined Cargill in 2022 to lead its North American rail transportation strategy, overseeing rail procurement across Agriculture & Trading, Food, and Specialized Portfolio enterprises. He brings over 20 years of experience in North American rail, including roles with a Class I railroad, a shortline, and a Fortune 100 ag and energy cooperative. Brock holds a B.S. in Agricultural Economics with a Finance focus from North Dakota State University. He lives in Blaine, MN, with his wife and three children, and enjoys supporting his kids' many sports and activities.

**Wyatt Brummer** - Vice President and General Manager of Scoular's North American Rail Feed Grains and Yellow Corn product line, overseeing corn, sorghum, and soybean trading for feed and ethanol markets. With over 30 years at Scoular, he has led strategic growth across the U.S. and Mexico, and manages key relationships with class-one rail carriers. Wyatt has held leadership roles in major industry organizations, including the National Grain Car Council, TEGMA, and NGFA. He oversees ten grain facilities across Eastern Nebraska, Iowa, and Illinois. Outside of work, Wyatt enjoys golf and supports United Way and Folds of Honor.

**Wayne Johnson** - began his career with AGP in 1990 as a grain merchandiser. He has had subsequent roles of increasing responsibility working at several AGP's facilities. Prior to his current role, Wayne spent 18 years at the Sergeant Bluff, IA working as Director of Marketing for three crush plants, a vegetable oil refinery, and a methyl ester plant. Wayne transitioned to the Transportation Department in Omaha, NE in early 2023 and now serves as the Vice President of Transportation for AGP. This role coordinates all rail activities for AGP's 11 Crush Plants, 4 Vegetable Oil Refineries, 3 Methyl Ester (Biodiesel) Plants, and the Port of Grays Harbor Export Facilities. Wayne is a Graduate of Mankato State University with a Bachelors Degree in Marketing and Management.

**Ross Trentadue** - works for Zen-Noh Grain Corp based in Mandeville, Louisiana. Ross has been working for Zen-Noh grain the last fifteen years focusing on managing the export soybean desk including logistics and trading. Ross also manages Zen-Noh's rail and barge transportation trading and pricing. Ross is a graduate from Purdue University.

### **Shortline Panel**

**Dave Long** - Vice President Marketing & Sales for the Twin Cities & Western Railroad Company. Dave is responsible for the marketing, sales and economic development activities of TC&W as well as TC&W's wholly owned subsidiaries, Minnesota Prairie Line Railroad and Sisseton Milbank Railroad Company.

**Zach Boehme** - is Senior Vice President of Rail Sales and has oversight of all sales efforts for Watco's short line railroads in North America. He was promoted to his current role after joining Watco in 2022 as Vice President of Rail Sales. Zach began his railroad career in 2013 as a conductor for the Toledo, Peoria & Western Railway, a Genesee & Wyoming short line, and over the next nine years held roles of increasing responsibility. Prior to his time in the railroad industry, he worked in the agribusiness sector for an independent seed company. Zach was named to Railway Age's 2022 Fast Trackers list for the top 25 railroad professionals under the age of 40. He earned a bachelor's degree in business administration and management from the University of Illinois-Springfield.

**Doug Story** – brings over 22 years of experience in short line railroad business development, with a strong focus on agricultural products. As Vice President of Commercial Development for Ag Products at Jaguar Transport Holdings, Doug leverages his deep industry knowledge and strategic insight to drive growth and foster long-term partnerships. He holds both a Bachelor's degree in Finance and Economics and a Master of Business Administration (MBA) from Pittsburg State University, equipping him with a solid foundation in financial strategy and business leadership.

**Jared Gooch** – has been involved in the rail industry for over 25 years. He started his career with Union Pacific Railroad where he held numerous sales positions working with a variety of customers and commodities as he moved to several locations throughout the US. Jared joined Genesee & Wyoming in 2013 and has spent the last several years managing the sales efforts for the G&W properties in the Central and Pacific Northwest States. Jared is a graduate from Brigham Young University and father of five children.

## **Rail Equipment Overview**

**Dan Anderson** - Vice President of Corporate Strategy at Trinity Industries, Dan Anderson oversees the long-term planning, strategic initiatives, and program management community of practice at the leading railcar leasing company based in Dallas, TX. Dan has held various roles at Trinity over the last 15 years, including marketing, product development, and government relations. He has helped the organization focus on providing rail-based solutions for freight shippers' supply chain challenges and advocating for rail as a sustainable, efficient, and safe way of moving freight. In addition to his work at Trinity, Dan supported the founding of the RailPulse coalition leading the partnership's initial communication efforts. RailPulse was formed by a coalition of forward-thinking railcar owners who have joined together to create a neutral, open-architecture, industry-wide railcar telematics platform. Dan holds a Bachelor of Arts in Economics from the University of Michigan and a Masters of Business Administration from the University of Texas at Dallas.