ANNUAL REPORT C977 BANKERS LIFE COMPANY

Date Due: March 31, 1978

Approved by CAO B-180230 (R0256) Expires 12-31-78

ANNUAL REPORT TO THE INTERSTATE COMMERCE COMMISSION

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN.

PC0 00 24 0 BANKERSLIFE 2 0 2 0 BANKERS LIFE COMPANY - CRYSTOL LINE INTERNATIONAL PLAZA ENGLEWOOD CLIFFS NJ 07232

FOLLOW ALL INSTRUCTIONS CAREFULLY

- 1. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the company address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CPA.
- 2. All persons furnishing cars to railroads or express companies, other than refrigerator car lines owned or controlled by railroad companies, and owning or operating 10 or more cars, are required to file annual report Form C-1. This Form for annual report should be filled out in triplicate and two copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission, Bureau of Accounts, Washington, D. C. 20423, by March 31, of the year following that for which the report is made. One copy of the report should be retained by the respondent Attention is directed to Sections 1(3), 20(6), and 20(7) of Part I of the Interstate Commerce Acc.
- 3. The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. If any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words "Not applicable." Where the word "None" truly and completely states the fact, it should be given as the answer to any particular inquiry or any particular portion of any inquiry. Where dates are called for, the month and day should be stated as well as the year. Customary abbreviations may be used in stating dates.
- 4. If it be necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper and, wherever practicable, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.
- 5. All entries should be made in a permanent black ink. Those of a contrary and unusual character should be indicated in parentheses. Money items throughout this annual report form should be shown in units of dollars adjusted to accord with footings.
- 6. Throughout this report the respondent means the person or company in whose bould the report is made; the year means the year ended December 31 for which the report is made; the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the close of the period covered by the report; the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report; the preceding year means the year ended December 31 of the year next preceding the year for which the report is made.
- 7. Annual report form B-1 is prescribed for refrigerator car lines owned or controlled by raitroad companies. No report form has been prescribed for persons furnishing cars to railroad and express companies and owning less than 10 cars.
- 8. Should there be doubt as to the reporting of any item or items or parts thereof, or advice is desired relative to the preparation of the report, address an inquiry to the Bureau of Accounts for consideration and decision.

ALL RESPONDENTS MUST ANSWER QUESTIONS | THROUGH 5

2. Give a brief description of business engaged in by the re RENTAL OF TANK CARS	espondent		
3. Give titles, names, and addresses of three to five princip Title PRESIDENT	Name G.E.BEARDSLEY	INT'L PLAZA ENGL	EWOOD CLIFFS M
TREASURER	J.J. NICHOLSON		
SECRETARY	J.E. FOLEY		
ASSISTANT TREASURER	BJ. MORGAN	VV	~ ~
SECRETARY	J.E. FOLEY	V	~

INSTRUCTIONS FOR PAGE 3

- 1. General: Furnish data with respect to privately owned cars used by railroads and express companies engaged in interstate commerce and not such cars used in exclusive plant service. If the respondent does not have records which give the information requested or any part therof, such missing information should be estimated and marked "Est."
- 2. Investment in Cars: Show on line 1 the "book cost" of cars as recorded in the accounts of the company without deduction of any related reserves or other items; included therein should be only units owned (and units leased to others) by respondent.
- 3. Equipment: On line 6 show the total weight in tons of 2,000 pounds. The weight of the equipment acquired should be the empty weight. Show on line 8 the number of cars owned, and on lines 22 and 26 the number of cars leased of record as of the close of the year. Cars shown on line 23, cars leased to others, should be included on line 8. Line 26, cars leased at close of the year from others, does not include short-term rentals. Show on line 9 the cars undergoing and awaiting repairs, and bad order cars in or out of shops awaiting disposition. On line 14, showtotal

load capacity of all cars on line 8. (Do not show tons carried during year). TOFC cars, col. (t), refers to type FC flat cars.

- 4. Mileage, Revenues and Expenses: Show on lines 13, 18, and 19 the miles travelled, revenues received and expenses incurred (revenues and expenses on accrual basis) by cars owned by the respondent during the year, distributed according to type of cars indicated by column headings. If the mileage cannot be distributed separately for loaded and empty cars it should be shown on line 12, and the reason therefore stated in a footnote. If mileage is not available, an estimate should be made on basis of revenue received.
- 5. Employees: On line 27 furnish the average number of employees, the major porton of whose time is assignable to the car and protective service operations. Add the number of such employees on the payroll at the close of the pay period containing the 12th day of each month and divide by 12. Every count should cover not only employees actually on duty during the period of the count, but also employees under pay not on duty.

2. Reset 3. NE 4. Numb 5. Numb 6. Total 7. Numb 8. TO 9. Unset	Item (a) itment in cars at close of year rve for depreciation T TOTAL Inventory of Rolling Stock ber owned at beginning of year ber acquired during the year I weight (tons) of units acquired during the year	s	Petroleum (c)	Other (Specify) (d)	Box cars (e)	TOFC cars	open top hopper cars	Other* cars (h)	Total (i)
2. Reset 3. NE 4. Numb 5. Numb 6. Total 7. Numb 8. TO 9. Unset	Inventory of Rolling Stock ber owned at beginning of year- ber acquired during the year- l weight (tons) of units acquired during the year	s	\$	S		- s	5		1
2. Reset 3. NE 4. Numb 5. Numb 6. Total 7. Numb 8. TO 9. Unset	Inventory of Rolling Stock ber owned at beginning of year ber acquired during the year	s	- S	S		- 5	- 5		
4. Numb 5. Numb 6. Total 7. Numb 8. TO 9. Unser	Inventory of Rolling Stock ber owned at beginning of year- ber acquired during the year- l weight (tons) of units acquired during the year		5	S - S	5	THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.			NOTE
4. Numt 5. Numt 6. Total 7. Numt 8. TO 9. Unser	Inventory of Rolling Stock ber owned at beginning of year ber acquired during the year l weight (tons) of units acquired during the year	5				- 5	5	The second second	5 -1-0.1
5. Numb 6. Total 7. Numb 8. TO 9. Unser	ber owned at beginning of year					= 5			1
5. Numb 6. Total 7. Numb 8. TO 9. Unser	ber acquired during the year			36.8		1		20	388
6. Total 7. Numb 8. TO 9. Unser	weight (tons) of units acquired during the year			none		-	-	none	none
7. Numb 8. TO 9. Unser			-	AND AND AND ASSESSMENT OF THE PARTY OF THE P		-		none	none
8. TO				none				none	- none
9. Unser	ber retired during the year			367				30	387
	TAL CARS OWNED AT CLOSE OF YEAR			hone		-	========	none	
	rviceable cars at close of year			- Tone		-	=	rione	none
	Miles Made by Cars Owned by Respondent			2,460,760		1			2,460,76
	ed			9,760,160					
	(y			2,434,280		-	-		2,434,28
2. Not	separable			none		-	-	-	4.895.04
3. TO	TAL	-		4,895,040		=	-		
	egate capacity of units reported, in tons of			31,100		1		1,400	22,500
	Revenues from Car Service			. none		-			lo av
	mileage basis	\$	- 5	WALLESS OF THE PARTY OF THE PAR	· ——	- 5	- 5	. ——	s hord
6. Car	rental basis			505861.95			-		505,867
	r car service basis		-	50501795					505 867
	TAL	s ———	- 5	505,867.95	·	- \$	- \$	i ——	\$505,867
	nses for car service	s ———	- 5	50586795	I ——	- 5	- 5	,	5 TO5.86
0. NE	T TOTAL—CAR SERVICE	\$	= \$	6202,361-12	L		- 2	L	2202,00
Cars	Leased at Close of Year to:	/		1 100000				hone	none
	itroad and express companies	-		none		-		20	387
2. All	others			367		-		20	387
	OTAL		=	361					
Cars	Leased at Close of Year from:		Was year.						
	ilroad and express companies					-	-		
5. All	others								
26. T	OTAL			= ====		=	=======================================		
7. Aver	cify the basic types and samber of each type or				PER CA				

NAME BJ. HORGAN	ASSISTANT TREASURER
TELEPHONE NUMBER (QDI) 894-2684 (Area code)	
OFFICE ADDRESS (Street and number)	(City, State, and 21F Code) 07632
OAT	u l
(To be made by officer having control	of the accounting of the respondent)
State of NEW JERSEY,	
County of BERGEN	ASSISTANT TREASURER
B.J. MORGAN makes oath and s	
CRYSTAL CAR LINE	
of (Insert here the exact legal title	or name of the respondent)
that it is his duty to have supervision over the books of account of the reshe has carefully examined the said report and to the best of his knowledge relate to matters of account, been accurately taken from the said books of other statements of fact contained in the said report are true, and that the affairs of the above-name respondent during the period of time from including	assa belief the entries contained in the said report have, so far as they account and are in exact accordance therewith; that he believes that all he said report is a correct and complete statement of the business and in and including (Signature of affinit)
Subscribed and sworn to before me, a NOTARY PUBLIC III a	nd for the State and county above named.
this 16TH day of MARCH 1978 My Commission exp	pires
	(Mini Afrikanian
Place Impression Seal Here	(Signature of Officer authorized to administer ouths)

REMARKS