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C.S. GREENE & CO, INC. 1978

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Freight Forwarders  
(Class A)

INTERSTATE  
COMMERCE COMMISSION

RECEIVED

JUN 21 1979

Annual Report Form  
F-1

1978

ADMINISTRATIVE SERVICES  
MAIL UNIT

Approved by GAO  
S-180230 (R0254)  
Expires 10-31-79

Due: March 31, 1979

1. CORRECT NAME AND ADDRESS IF DIFFERENT THAN  
SHOWN. (See instructions)

FF0000B4 GREENECCS A O A 1050  
GSGC C. S. GREENE AND COMPANY, INC.  
2803 BUTTERFIELD ROAD  
OAK BROOK IL 60521

2. State whether respondent is an individual owner, partnership, corporation, association, etc.: Corporation

3. If a partnership, state the names and addresses of each partner including silent or limited, and their interests:

Name	Address	Proportion of Interest

4. If a corporation, association or other similar form of enterprise, give:

(a) Dates and States of incorporation or organization: March 1, 1923 - Illinois

(b) Directors' names, addresses, and expiration dates of terms of office:

Name	Address	Term Expires
George F. O'Brien	2400 Wehrli Road, Naperville, Illinois	2/1/80

(c) The names and titles of principal general officers:

Name	Title
George F. O'Brien	President and Chairman of Board
Roger A. Haack	Executive Vice President
Robert E. Gecielewski	Vice President
Marie M. Rieff	Vice President
Alan J. Freeman	Treasurer
Cecelia H. O'Brien	Secretary

5. Give the voting power, elections, and stockholders, as follows:

A. Total voting securities outstanding:

(1) Common	90	shares	90	votes
(2) 1st Preferred	NONE	shares	NONE	votes
(3) 2nd Preferred	NONE	shares	NONE	votes
(4) Other securities	NONE	shares	NONE	votes

B. Does any class of securities carry any special privileges in any elections or in the control of corporate action?  
NO If so, describe each such class or issue, showing the character and extent of such privileges:



C. State for each class of stock the total number of stockholders of record at the latest date of closing of stock book or compilation of list of stockholders prior to date of submitting this report:

(1) Common ONE (2) 1st Preferred NONE (3) 2nd Preferred NONE  
 (4) Other NONE (5) Date of closing stock book \_\_\_\_\_

6. Give names of the ten security holders of the respondent who, at the date of the latest closing of the stock book or compilation of list of stockholders of the respondent (if within 1 year prior to the actual filing of this report), had the highest voting powers in the respondent, showing for each his address, the number of votes which he would have had a right to cast on that date had a meeting then been in order, and the classification of the number of votes to which he was entitled, with respect to securities held by him. If any such holder held securities in trust, give (in a footnote) the particulars of the trust. If the stock book was not closed or the list of stockholders compiled within such year, show such ten security holders as of the close of the year.

Name of security holder (a)	Address (b)	Number of votes, to which entitled (c)	Number of votes, classified			
			Common (d)	1st Preferred (e)	2nd Preferred (f)	Other securities (g)
Greene Companies International, Inc.	2803 Butterfield Road Oak Brook, Illinois 60521	90	90	NONE	NONE	NONE

7. The respondent is required to send to the Bureau of Accounts, immediately upon preparation two copies of its latest annual report to stockholders.

Check appropriate box:

☐ Two copies are attached to this report.

☐ Two copies will be submitted \_\_\_\_\_  
 (date)

☒ No annual report to stockholders is prepared.

8. If the respondent was formed as a result of consolidations or mergers during the year, name all constituent companies, and give specific references to charters or general laws governing each organization, date and authority for each consolidation and each merger received from a regulatory body, and date of consummation.

9. If the respondent was reorganized during the year, give name of original corporation and the laws under which it was organized, or the name of owner or partners, the reason for the reorganization, and date of reorganization:

10. If the respondent was subject to a receivership during the year, state--

A. Date of receivership \_\_\_\_\_

B. Court of jurisdiction under which operations were conducted \_\_\_\_\_

C. Date when possession under it was required \_\_\_\_\_

D. Name of receiver, receivers, or trustee \_\_\_\_\_

11. If any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the close of the year, state--

NOT APPLICABLE

- A. Date of trusteeship \_\_\_\_\_  
 B. Authority for trusteeship \_\_\_\_\_  
 C. Name of trustee \_\_\_\_\_  
 D. Name of beneficiary or beneficiaries \_\_\_\_\_  
 E. Purpose of trust \_\_\_\_\_

12. Give a list of companies under common control with respondent:

C. S. Greene and Company, Inc. (NY)  
 Greene Container Transport, Inc. (IL)  
 Pier Deliveries, Inc.  
 All World Export Services, Inc.  
 Greene Container Transport, Inc. (LA)  
 Greene Air International, Inc.  
 Greene International Transport, Inc.  
 Relay Transfer, Inc.

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

Relay Transfer, Inc. - 100%

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly, list all such companies and list the controlled company under each of them, indicating its status by appropriate cross references:

Greene Companies International, Inc. - 100%

15. States in which traffic is originated and/or terminated: (check appropriate boxes)

Alabama		Georgia		Maryland	X	New Jersey	X	South Carolina	
Alaska		Hawaii		Massachusetts		New Mexico		South Dakota	
Arizona		Idaho		Michigan	X	New York	X	Tennessee	
Arkansas		Illinois	X	Minnesota	X	North Carolina		Texas	
California	X	Indiana	X	Mississippi		North Dakota		Utah	
Colorado		Iowa	X	Missouri	X	Ohio	X	Vermont	
Connecticut		Kansas		Montana		Oklahoma		Virginia	
Delaware		Kentucky		Nebraska		Oregon		Washington	
District of Columbia		Louisiana	X	Nevada		Pennsylvania		West Virginia	
Florida	X	Maine		New Hampshire		Rhode Island		Wisconsin	X
								Wyoming	



16. COMPARATIVE BALANCE SHEET STATEMENT - ASSET SIDE			
Give the following financial data at the beginning of the year and at the close of the year (omit cents):			
Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
	\$ 30,831	<b>I. CURRENT ASSETS</b>	\$ 28,473
1		(100) Cash	
2		(101) Special cash deposits (Sec. 18)	
3		(102) Temporary cash investments	
4	XXXXXX 2,600	1. Pledged \$	XXXXXX 2,600
5		2. Unpledged \$	
6		(103) Working advances	
7	XXXXXX	(104) Notes receivable \$ 47,000	XXXXXX
8	XXXXXX 856,938	(105) Accounts receivable \$ 735,341	XXXXXX
9		(106) Less: Reserve for doubtful accounts \$ 15,000	XXXXXX 767,341
10		(107) Accrued accounts receivable	
11		(108) Materials and supplies	
12		(109) Other current assets	
13	890,369	(110) Deferred income tax charges (Sec. 19)	798,414
		Total current assets	
		<b>II. SPECIAL FUNDS AND DEPOSITS</b>	
14	XXXXXX	(120) Sinking and other funds \$	XXXXXX
15		Less: Nominally outstanding \$	
16	XXXXXX	(121) Special deposits \$ 10,980	XXXXXX
17		Less: Nominally outstanding \$ -0-	
18	11,634	Total special funds	10,980
		<b>III. INVESTMENT SECURITIES AND ADVANCES</b>	
19	60,000	(130) Investments in affiliated companies (Sec. 20)	67,500
20	XXXXXX 9,013	1. Pledged \$	XXXXXX
21	37,520	2. Unpledged \$	(30,353)
22		Undistributed earnings from certain investments in affiliated companies (Sec. 21)	13,607
23	XXXXXX	(131) Other investments (Sec. 20)	XXXXXX
24		1. Pledged \$	
25		2. Unpledged \$	
26	106,533	(132) Less: Reserve for adjustment of investments in securities	
		(133) Allowance for net unrealized loss on noncurrent marketable equity securities	
		Total investment securities and advances	50,754
		<b>IV. TANGIBLE PROPERTY</b>	
27	XXXXXX 254,874	(140) Transportation property (Sec. 22-A) \$ 447,677	XXXXXX
28		(149) Less: Depreciation and amortization reserve	
29		Transportation property (Sec. 22-B) 213,153	234,524
30	XXXXXX	(160) Nontransportation property (Sec. 23) \$	XXXXXX
31	254,874	(161) Less: Depreciation reserve --	
		Nontransportation property (Sec. 23)	
		Total tangible property	234,524
		<b>V. INTANGIBLE PROPERTY</b>	
32	4,500	(165) Organization	4,500
33	4,500	(166) Other intangible property	4,500
34		Total intangible property	
		<b>VI. DEFERRED DEBITS AND PREPAID EXPENSES</b>	
35	29,202	(170) Prepayments	22,850
36		(172) Other deferred debits	
37		(173) Accumulated deferred income tax charges (Sec. 19)	
38	29,202	Total deferred debits and prepaid expenses	22,850
		<b>VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES</b>	
39	XXXXXX	(190) Reacquired and nominally issued long-term debt \$	XXXXXX
40	XXXXXX	Reacquired: 1. Pledged \$	XXXXXX
41	XXXXXX	2. Unpledged \$	XXXXXX
42	XXXXXX	Nominally issued: 1. Pledged \$	XXXXXX
43	XXXXXX	2. Unpledged \$	XXXXXX
44	XXXXXX	(191) Nominally issued capital stock \$	XXXXXX
45	XXXXXX 1,297,112	1. Pledged \$ 2. Unpledged \$	
46		TOTAL ASSETS	1,122,022
47		Contingent assets (not included above)	

\*For compensating balances not legally restricted, see Sec. 17.

11. If any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the close of the year, state--

NOT APPLICABLE

- A. Date of trusteeship \_\_\_\_\_  
 B. Authority for trusteeship \_\_\_\_\_  
 C. Name of trustee \_\_\_\_\_  
 D. Name of beneficiary or beneficiaries \_\_\_\_\_  
 E. Purpose of trust \_\_\_\_\_

12. Give a list of companies under common control with respondent:

C. S. Greene and Company, Inc. (NY)  
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 Pier Deliveries, Inc.  
 All World Export Services, Inc.  
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 Greene International Transport, Inc.  
 Relay Transfer, Inc.

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

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14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly, list all such companies and list the controlled company under each of them, indicating its status by appropriate cross references:

Greene Companies International, Inc. - 100%

15. States in which traffic is originated and/or terminated: (check appropriate boxes)

Alabama		Georgia		Maryland	X	New Jersey	X	South Carolina	
Alaska		Hawaii		Massachusetts		New Mexico		South Dakota	
Arizona		Idaho		Michigan	X	New York	X	Tennessee	
Arkansas		Illinois	X	Minnesota	X	North Carolina		Texas	
California	X	Indiana	X	Mississippi		North Dakota		Utah	
Colorado		Iowa	X	Missouri	X	Ohio	X	Vermont	
Connecticut		Kansas		Montana		Oklahoma		Virginia	
Delaware		Kentucky		Nebraska		Oregon		Washington	
District of Columbia		Louisiana	X	Nevada		Pennsylvania		West Virginia	
Florida	X	Maine		New Hampshire		Rhode Island		Wisconsin	X
								Wyoming	



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**16. COMPARATIVE BALANCE SHEET STATEMENT - ASSET SIDE**

Give the following financial data at the beginning of the year and at the close of the year (omit cents):

Line No.	Balance at beginning of year (a)	Items (b)	Balance at close of year (c)
		<b>I. CURRENT ASSETS</b>	
1	30,831	(100) Cash	28,473
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3		(102) Temporary cash investments	
4	XXXXXX	1. Pledged \$	XXXXXX
5	2,600	2. Unpledged \$	2,600
6	XXXXXX	(103) Working advances	XXXXXX
7	XXXXXX	(104) Notes receivable \$ 47,000	XXXXXX
8	856,938	(105) Accounts receivable \$ 735,341	XXXXXX
9		(106) Less: Reserve for doubtful accounts \$ 15,000	XXXXXX
10		(107) Accrued accounts receivable	
11		(108) Materials and supplies	
12		(109) Other current assets	
13	890,369	(110) Deferred income tax charges (Sec. 19)	
		Total current assets	798,414
		<b>II. SPECIAL FUNDS AND DEPOSITS</b>	
14	XXXXXX	(120) Sinking and other funds \$	XXXXXX
15		Less: Nominally outstanding \$	
16	XXXXXX	(121) Special deposits \$ 10,980	XXXXXX
17		Less: Nominally outstanding \$ -0-	
18	11,634	Total special funds	10,980
		<b>III. INVESTMENT SECURITIES AND ADVANCES</b>	
19	60,000	(130) Investments in affiliated companies (Sec. 20)	67,500
20	XXXXXX	1. Pledged \$	XXXXXX
21	9,013	2. Unpledged \$	XXXXXX
22	37,520	Undistributed earnings from certain investments in affiliated companies (Sec. 21)	(19,355)
23	XXXXXX	(131) Other investments (Sec. 20)	13,607
24		1. Pledged \$	XXXXXX
25		2. Unpledged \$	
26	106,533	(132) Less: Reserve for adjustment of investments in securities	
		(133) Allowance for net unrealized loss on noncurrent marketable equity securities	
		Total investment securities and advances	61,752
		<b>IV. TANGIBLE PROPERTY</b>	
27	XXXXXX	(140) Transportation property (Sec. 22-A) \$ 447,677	XXXXXX
28	254,874	(149) Less: Depreciation and amortization reserve	
		Transportation property (Sec. 22-B) 213,153	234,524
29	XXXXXX	(160) Nontransportation property (Sec. 23) \$	XXXXXX
30		(161) Less: Depreciation reserve	
		Nontransportation property (Sec. 23)	
31	254,874	Total tangible property	234,524
		<b>V. INTANGIBLE PROPERTY</b>	
32	4,500	(165) Organization	
33	4,500	(166) Other intangible property	4,500
34		Total intangible property	4,500
		<b>VI. DEFERRED DEBITS AND PREPAID EXPENSES</b>	
35	29,202	(170) Prepayments	22,850
36		(172) Other deferred debits	
37		(173) Accumulated deferred income tax charges (Sec. 19)	
38	29,202	Total deferred debits and prepaid expenses	22,850
		<b>VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES</b>	
39	XXXXXX	(190) Reacquired and nominally issued long-term debt \$	XXXXXX
40	XXXXXX	Reacquired: 1. Pledged \$	XXXXXX
41	XXXXXX	2. Unpledged \$	XXXXXX
42	XXXXXX	Nominally issued: 1. Pledged \$	XXXXXX
43	XXXXXX	2. Unpledged \$	XXXXXX
44	XXXXXX	(191) Nominally issued capital stock \$	XXXXXX
45	XXXXXX	1. Pledged \$	
46	1,297,112	2. Unpledged \$	
		<b>TOTAL ASSETS</b>	<b>1,133,020</b>
47		Contingent assets (not included above)	

\*For compensating balances not legally restricted, see Sec. 17.

*Corrected Page*  
COMPARATIVE BALANCE SHEET STATEMENT—LIABILITY SIDE

5

Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
	\$	<b>VIII. CURRENT LIABILITIES</b>	\$
48	812,542	(200) Notes payable	639,325
49	1,750	(201) Accounts payable	1,987
50		(202) Accrued interest	
51		(203) Dividends payable	
52	7,857	(204) Accrued taxes	3,200
53	11,501	(205) Accrued accounts payable	13,260
54		(208) Deferred income tax credits (Sec. 19)	
55	52,752	(209) Other current liabilities	52,752
56	886,402	Total current liabilities	710,524
		<b>IX. LONG-TERM DEBT</b>	
		(b1) Less—Nominally outstanding (b2) Less—Nominally issued	
57	105,504	(210) Funded debt (Sec. 29) \$ \$	52,752
58		(210.5) Capitalized leased obligations	
59		(211) Receivers' and trustees' securities (Sec. 29)	
60		(212) Amounts payable to affiliated companies (Sec. 30)	
61		(213) Long-term debt in default (Sec. 29)	
62		(213) Discount on long-term debt	
63		(219) Premium on long-term debt	
64	105,504	Total long-term debt	52,752
		<b>X. RESERVES</b>	
65		(220) Insurance reserves	
66		(221) Provident reserves	
67		(222) Other reserves	
68		Total reserves	
		<b>XI. DEFERRED CREDITS</b>	
69		(231) Other deferred credits	
70		(232) Accumulated deferred income tax credits (Sec. 19)	
71		Total deferred credits	
	15,000	<b>XII. CAPITAL AND SURPLUS</b>	15,000
72		(240) Capital stock (Sec. 31)	
73	15,000	(241) Premiums and assessments on capital stock	
74		Total (Lines 70 and 71)	
75		Less—Nominally issued capital stock	
76		(242) Discount, commission and expense on capital stock	
77		Total (Lines 73 and 74)	
78	15,000	Total (Lines 72 and 75)	15,000
79		(243) Proprietorial capital	
80		(250) Unearned surplus	
81	XXXXXXX	1. Paid in \$ 2. Other \$	XXXXXXX
82		(260) Earned surplus—Appropriated	
83	319,656	(270) Earned surplus—Unappropriated (Deficit in paren.) (Sec. 32)	384,194
84	XXXXXXX	1. Distributed \$ 2. Undistributed \$	XXXXXXX
85		(279) Net unrealized loss on noncurrent marketable equity securities	
86	29,450	(280) Less: Treasury stock	29,450
87	XXXXXXX	1. Pledged \$ 2. Unpledged \$	XXXXXXX
88	305,206	Total capital and surplus	358,746
89	1,297,112	TOTAL LIABILITIES	1,133,020
90		Contingent liabilities (not included above)	



## COMPARATIVE BALANCE SHEET STATEMENT—EXPLANATORY NOTES

Estimated accumulated net Federal income tax reduction realized since December 31, 1949, under section 168 (formerly section 124-A) of the Internal Revenue Code because of accelerated amortization of emergency facilities in excess of recorded depreciation \$

Estimated accumulated savings in Federal income taxes resulting from computing book depreciation under Commission rules and computing tax depreciation using the items listed below \$

Accelerated depreciation since December 31, 1953, under section 167 of the Internal Revenue Code.

Guideline lives since December 31, 1961, pursuant to Revenue Procedure 62-21.

Guideline lives under Class Life System (Asset Depreciation Range) since December 31, 1970, as provided in the Revenue Act of 1971.

(1) Estimated accumulated net income tax reduction utilized since December 31, 1961, because of the investment tax credit authorized in the Revenue Act of 1962, as amended.

(2) If carrier elected, as provided in the Revenue Act of 1971, to account for the investment tax credit under the deferral method, indicate the total deferred investment tax credit at beginning of year \$

Add investment tax credits applied to reduction of current year's tax liability but deferred for accounting purposes \$

Deduct deferred portion of prior year's investment tax credit used to reduce current year's tax accrual \$

Other adjustments (indicate nature such as recapture on early disposition) \$

Total deferred investment tax credit at close of year \$

Investment tax credit carryover at year end \$

Cost of pension plan:

Past service costs determined by actuaries at year end \$

Total pension costs for year:

Normal costs \$

Amortization of past service costs \$

Estimated amount of future earnings which can be realized before paying Federal income taxes because of unused and available net operating loss carryover on January 1 of the year following that for which the report is made \$

State whether a segregated political fund has been established as provided by the Federal Election Campaign Act of 1971 (18 U.S.C. 610).  
YES— NO—

Marketable Equity Securities—to be completed by companies with \$10.0 million or more in gross operating revenues:

## 1. Changes in Valuation Accounts

NOT APPLICABLE

		Cost	Market	Dr. (Cr) to Income	Dr. (Cr) to Stockholders Equity
Current year	Current Portfolio	\$	\$	\$	x x x x
as of / /	Noncurrent Portfolio			x x x x	\$
Previous year	Current Portfolio			x x x x	x x x x
as of / /	Noncurrent Portfolio			x x x x	x x x x

## 2. At / / , gross unrealized gains and losses pertaining to marketable equity securities were as follows:

	Gains	Losses
Current	\$	\$
Noncurrent		

3. A net unrealized gain (loss) of \$ on the sale of marketable equity securities was included in net income for (year). The cost of securities sold was based on the (method) cost of all the shares of each security held at time of sale.

Significant net realized and net unrealized gains and losses arising after date of the financial statements but prior to their filing, applicable to marketable equity securities owned at balance sheet date shall be disclosed below:

NOTE: / / - date - Balance sheet date date of the current year unless specified as previous year.

## COMPARATIVE BALANCE SHEET STATEMENT—LIABILITY SIDE

Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
	\$	<b>VIII. CURRENT LIABILITIES</b>	\$
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		<b>IX. LONG-TERM DEBT</b>	
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59		(211) Receivers' and trustees' securities (Sec. 29)	
60		(212) Amounts payable to affiliated companies (Sec. 30)	
61		(213) Long-term debt in default (Sec. 29)	
62		(218) Discount on long-term debt	
63		(219) Premium on long-term debt	
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		<b>X. RESERVES</b>	
65		(220) Insurance reserves	
66		(221) Provident reserves	
67		(222) Other reserves	
68		Total reserves	
		<b>XI. DEFERRED CREDITS</b>	
69		(231) Other deferred credits	
70		(232) Accumulated deferred income tax credits (Sec. 11)	
71		Total deferred credits	
		<b>XII. CAPITAL AND SURPLUS</b>	
72	15,000	(240) Capital stock (Sec. 31)	15,000
73		(241) Premiums and assessments on capital stock	
74	15,000	Total (Lines 70 and 71)	15,000
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76		(242) Discount, commission and expense on capital stock	
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83	319,656	(270) Earned surplus—Unappropriated (Deficit in paren.) (Sec. 32)	373,196
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(2) If carrier elected, as provided in the Revenue Act of 1971, to account for the investment tax credit under the deferral method, indicate the total deferred investment tax credit at beginning of year \$

Add investment tax credits applied to reduction of current year's tax liability but deferred for accounting purposes \$

Deduct deferred portion of prior year's investment tax credit used to reduce current year's tax accrual \$

Other adjustments (indicate nature such as recapture on early disposition) \$

Total deferred investment tax credit at close of year \$

Investment tax credit carryover at year end \$

Cost of pension plan:

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Total pension costs for year:

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Amortization of past service costs \$

Estimated amount of future earnings which can be realized before paying Federal income taxes because of unused and available net operating loss carryover on January 1 of the year following that for which the report is made \$

State whether a segregated political fund has been established as provided by the Federal Election Campaign Act of 1971 (18 U.S.C. 610).

YES NO

Marketable Equity Securities—to be completed by companies with \$10.0 million or more in gross operating revenues.

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NOT APPLICABLE

		Cost	Market	Dr. (Cr) to Income	Dr. (Cr) to Stockholders Equity
Current year	Current Portfolio	\$	\$	\$	x x x x
as of / /	Noncurrent Portfolio			x x x x	\$
Previous year	Current Portfolio			x x x x	x x x x
as of / /	Noncurrent Portfolio			x x x x	x x x x

2. At / / , gross unrealized gains and losses pertaining to marketable equity securities were as follows:

	Gains	Losses
Current	\$	\$
Noncurrent		

3. A net unrealized gain (loss) of \$ on the sale of marketable equity securities was included in net income for (year). The cost of securities sold was based on the (method) cost of all the shares of each security held at time of sale.

Significant net realized and net unrealized gains and losses arising after date of the financial statements but prior to their filing, applicable to marketable equity securities owned at balance sheet date shall be disclosed below:

NOTE: / / - date - Balance sheet date of the current year unless specified as previous year.

**17.—COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS**

Using the following notes as a guideline, show the requirements of compensating balances and short-term borrowing arrangements if operating revenues are \$10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing.

1. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term borrowings outstanding at balance sheet date, maximum amount of outstanding borrowings during the period and the weighted average rate of those borrowings.
2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed.
3. Compensating balance arrangements need only be disclosed for the latest fiscal year.
4. Compensating balances under an agreement which legally restricts the use of such funds, and which constitute support for short-term borrowing arrangements, should be included in section 18, account 101, Special cash deposits.
5. Compensating balances under an agreement which legally restricts the use of such funds and which constitute support for long-term borrowing arrangements and are reported in account 121, Special deposits, should also be separately disclosed below.
6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).
7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions whenever such possible sanctions may be immediate (not vague or unpredictable) and material.

NOT APPLICABLE



## 18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of \$10,000 or more reflected in account 101. Special cash deposits, at the close of the year. Items of less than \$10,000 may be combined in a single entry and described as "Minor items less than \$10,000". For compensating balances, state separately the total amounts held on behalf of respondent and held on behalf of others.

Line No.	Purpose of deposit (a)	Balance at close of year (b)
	Interest special deposits:	\$
1		
2		
3		
4		
5		
6	Total	NONE
	Dividend special deposits:	
7		
8		
9		
10		
11		
12	Total	NONE
	Miscellaneous special deposits:	
13		
14		
15		
16		
17		
18	Total	NONE
	Compensating balances legally restricted:	
19	Held on behalf of respondent	
20	Held on behalf of others	
21	Total	NONE

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. Other particulars which cause such a differential should be listed under the caption "Other", including State and other taxes deferred if computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other".

Indicate in column (b) the beginning of the year balance of accumulated deferred tax credits (debits) applicable to each particular in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and 232 for the net tax effect of timing differences originating and reversing in the current accounting period.

The total of net credits (charges) for the current year in column (c) should agree with the contra charges (credits) to account 432, Provision for deferred taxes, and account 451, Provision for deferred taxes. Extraordinary and prior period items, for the current year.

Indicate in column (d) any adjustment as appropriate, including adjustments to eliminate or reinstate deferred tax effect (credits or debits) due to applying or recognizing a loss carryforward or a loss carryback.

Indicate in column (e) the cumulative total of columns (b), (c) and (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

### ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

Line No.	Particulars	Beginning of Year Balance (b)	Net credits (Charges) for Current Year (c)	Adjustments (d)	End of Year Balance (e)
1	Accelerated depreciation, Sec. 167 I.R.C.: Guideline lives pursuant to Rev. Proc. 62-21	\$	\$	\$	\$
2	Accelerated amortization of facilities Sec. 168 I.R.C.				
3	Other (Specify)				
4					
5					
6					
7	Investment tax credit				
8	TOTALS				

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

Names of issuing company and description of security held	Par value	Number of shares	Book cost	Income earned during year	
				Kind	Amount
#130 Relay Transfer, Inc. Common Stock	\$ NFV	200	\$ 67,500	Equity	\$ (28,368)
				Undistributed Loss	
				Earnings	
#131 Cash Surrender Value (Net) Officers Life Insurance			13,607		
Total	XXXXXXXX	XXXXXXXX	81,107	XXXXXXXX	(28,368)



21. Report below the details of all investments in common stocks included in account 130. Investments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform System of Accounts.

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses.

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4).

The total of column (g) must agree with column (b), line 21, Section 16.

# UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

Line No.	Name of issuing company and description of security held (a)	Balance at beginning of year (b)	Adjustment for investments qualifying for equity method (c)	Equity in undistributed earnings (losses) during year (d)	Amortization during year (e)	Adjustment for investments disposed of or written down during year (f)	Balance at close of year (g)
1	Carriers: (List specifics for each company)	\$	\$	\$	\$	\$	\$
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18	Total	9,013		(28,368)			(19,355)
19	Noncarriers (Show totals only for each column)			Loss			
20	Total (lines 18 and 19)						

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. Other particulars which cause such a differential should be listed under the caption "Other", including State and other taxes deferred if computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other".

Indicate in column (b) the beginning of the year balance of accumulated deferred tax credits (debits) applicable to each particular in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and 232 for the net tax effect of timing difference originating and reversing in the current accounting period.

The total of net credits (charges) for the current year in column (c) should agree with the contra charges (credits) to account 432, Provision for deferred taxes, and account 451, Provision for deferred taxes. Extraordinary and prior period items, for the current year.

Indicate in column (d) any adjustment as appropriate, including adjustments to eliminate or reinstate deferred tax effect (credits or debits) due to applying or recognizing a loss carryforward or a loss carryback.

Indicate in column (e) the cumulative total of columns (b), (c) and (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

#### ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

Line No.	Particulars	Beginning of Year Balance (b)	Net credits (Charges) for Current Year (c)	Adjustments (d)	End of Year Balance (e)
1	Accelerated depreciation, Sec. 167 I.R.C. Guideline lives pursuant to Rev. Proc. 62-21	\$	\$	\$	\$
2	Accelerated amortization of facilities Sec. 168 I.R.C.				
3	Other (Specify)				
4					
5					
6					
7	Investment tax credit				
8	TOTALS				

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

Names of issuing company and description of security held	Par value	Number of shares	Book cost	Income earned during year	
				Kind	Amount
#130 Relay Transfer, Inc. Common Stock	\$ NPV	200	\$ 67,500	Equity	\$ (39,366)
				Undistributed loss	
				Earnings	
#131 Cash Surrender Value (Net) Officers Life Insurance			13,607		
Total	XXXXXXXX	XXXXXXXX	81,107	XXXXXXXX	(39,366)



21. Report below the details of all investments in common stocks included in account 130. Investments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform System of Accounts.

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses.

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4).

The total of column (g) must agree with column (b), line 21, Section 16.

### UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

Line No.	Name of issuing company and description of security held (a)	Balance at beginning of year (b)	Adjustment for investments qualifying for equity method (c)	Equity in undistributed earnings (losses) during year (d)	Amortization during year (e)	Adjustment for investments disposed of or written down during year (f)	Balance at close of year (g)
1	Carriers. (List specifics for each company)	\$	\$	\$	\$	\$	\$
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18	Total	9,013		(39,366)			(30,353)
19	Noncarriers (Show totals only for each column)			Loss			
20	Total (lines 18 and 19)						

12

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr. - Debit Cr. - Credit	Balance at close of year
141. Furniture and office equipment	\$ 381,448	\$ 38,062	\$ 51,713	\$	\$ 367,797
142. Motor and other highway vehicles	56,986	5,922	26,511		36,397
143. Land and public improvements	27,564	5,132			32,696
144. Terminal and platform equipment	6,229	10,787	6,229		10,787
145. Other property account charges	472,227	59,903	84,453		447,677
Total					

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr. - Debit Cr. - Credit	Balance at close of year
141. Furniture and office equipment	\$ 148,032	\$ 64,125	\$ 51,713	\$	\$ 160,444
142. Motor and other highway vehicles	39,001	11,456	25,945	\$	24,512
143. Land and public improvements (depreciable property)					
144. Terminal and platform equipment	25,337	2,694			28,031
145. Other property account charges (depreciable property)	4,983	1,412	6,229		166
Total	217,353	79,687	83,887		213,153

1988

1



## 24.—RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contingent rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

Line No.	Type of lease (a)	Current year (b)	Prior year (c)
	Financing leases: NOT APPLICABLE	\$	\$
1	Minimum rentals		
2	Contingent rentals		
3	Sublease rentals		
4	Total financing leases		
	Other leases:		
5	Minimum rentals		
6	Contingent rentals		
7	Sublease rentals		
8	Total other leases		
9	Total rental expense of lessee		

NOTE: As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his investment) of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

## 25.—MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years; (b) each of the next three five-year periods; and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases (with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

Line No.	Year ended (a)	A			B	
		Financing leases (b)	Other leases (c)	Total (d)	Sublease rentals*	
					Financing leases (e)	Other leases (f)
1	Next year	\$	\$	\$	\$	\$
2	In 2 years					
3	In 3 years					
4	In 4 years					
5	In 5 years					
6	In 6 to 10 years					
7	In 11 to 15 years					
8	In 16 to 20 years					
9	Subsequent					

\* The rental commitments reported in Part A of this schedule have been reduced by these amounts.



## 26.—LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are \$10 million or more.

Relate in general terms: (a) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc.; (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc.; and, (e) any other information necessary to assess the effect of lease commitments upon the financial position, results of operations, and changes in financial position of the lessee.

Line  
No.

(a)

NOT APPLICABLE

(b)

(c)

(d)

(e)

### 27.—LEASE COMMITMENTS—PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting, if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

Line No.	Asset category (a)	Present value		Range		Weighted average	
		Current year (b)	Prior year (c)	Current year (d)	Prior year (e)	Current year (f)	Prior year (g)
		\$	\$				
1	Structures			NOT APPLICABLE			
2	Revenue equipment						
3	Shop and garage equipment						
4	Service cars and equipment						
5	Noncarrier operating property						
	Other (Specify):						
6							
7							
8							
9							
10	Total						



**28.—INCOME IMPACT—LESSEE**

Complete this schedule only if carrier operating revenues are \$10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the basis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

Line No.	Item (a)	Current year (b)	Prior year (c)
	NOT APPLICABLE		
1	Amortization of lease rights	\$	\$
2	Interest		
3	Rent expense		
4	Income tax expense		
5	Impact (reduction) on net income		

[illegible]

Name of creditors and nature of advance	Rate of interest (percent)	Balance at close of year
NONE	\$ _____	\$ _____
Total	XXXXXXXX	

Line No.	Title and Description (a)	Number of Shares (b)	Amount (c)
1	Par value: Common Stock	150	\$ 15,000
2			
3			
4			
5	Total par value	150	15,000
6	Nonpar		
7	Grand total - Par value and nonpar stock	150	15,000



30. Give details of advances payable for each item of \$1,000 or more included in account (212), section 16. Items of less than \$1,000 may be combined in a single entry and described as "Minor items each less than \$1,000."

31. Give details of balance of capital stock outstanding at the close of the year stated for account (240) in section 16.

Line No.	Title and Description (a)	Number of Shares (b)	Amount (c)
1	Par value: Common Stock	150	\$ 15,000
2			
3			
4		150	15,000
5	Total par value		
6	Nonpar	150	15,000
7	Grand total - Par value and nonpar stock		

Corrected Page

32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

Line No.	Item (a)	Retained earnings accounts (b)	Equity in undistributed earnings of affiliated companies (c)
1	(270) Earned surplus (or deficit) at beginning of year	\$ 319,656	XXX
2	(300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year	XXX	
3	(300) Income balance (Sec. 33)	92,906	
4	(301) Miscellaneous credits		
5	(302) Prior period adjustments to beginning earned surplus account		
6	(310) Miscellaneous debits		XXX
7	(311) Miscellaneous reservations of earned surplus		XXX
8	(312) Dividend appropriations of earned surplus	412,562	XXX
9	(270) Earned surplus (or deficit) at close of year	XXX	(28,368)
10	Equity in undistributed earnings (losses) of affiliated companies at end of year	28,368	XXX LOSS
11	Balance from line 10(c)		
12	Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11)	384,194	XXX

'Net of assigned income taxes: account 301 \$ (explain)  
account 310 (explain)





32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

Line No.	Item (a)	Retained earnings accounts (b)	Equity in undistributed earnings of affiliated companies (c)
		\$ 319,656	xxx
1	(270) Earned surplus (or deficit) at beginning of year	xxx	
2	(300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year	92,906	
3	(300) Income balance (Sec. 33)		
4	(301) Miscellaneous credits		
5	(302) Prior period adjustments to beginning earned surplus account		
6	(310) Miscellaneous debits		xxx
7	(311) Miscellaneous reservations of earned surplus		xxx
8	(312) Dividend appropriations of earned surplus	412,562	xxx
9	(270) Earned surplus (or deficit) at close of year	xxx	(39,366)
10	Equity in undistributed earnings (losses) of affiliated companies at end of year	39,366	xxx LOSS
11	Balance from line 10(c)		
12	Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11)	373,196	xxx

'Net of assigned income taxes: account 301 \$ \_\_\_\_\_ (explain)  
account 310 \_\_\_\_\_ (explain)



## 33.—INCOME STATEMENT FOR THE YEAR

*Corrected Page*

Give the following income account for the year (omit cents):

Line No.	Item (a)	Amount (b)
<b>ORDINARY ITEMS</b>		
<b>FORWARDER OPERATING INCOME</b>		
1	(400) Operating revenues (Sec. 34) _____	\$ 1,701,114
2	(410) Operating expenses (Sec. 35) _____	1,487,811
3	*Net revenue from forwarder operations (line 1; line 2) _____	213,303
4	(411) Transportation tax accruals (Sec. 36) _____	1,285
5	*Net revenue, less taxes, from forwarder operations (line 3; line 4) _____	212,018
<b>OTHER INCOME</b>		
6	(401) Dividend (other than from affiliates) and interest income _____	5,715
7	(402) Release of premium on long-term debt _____	165
8	(403) Miscellaneous income _____	
Income from affiliated companies:		
9	Dividends _____	
10	Equity in undistributed earnings (losses) _____	(28,368)
11	Total other income _____	(22,488)
12	*Total income (line 5; line 11) _____	189,530
<b>MISCELLANEOUS DEDUCTIONS FROM INCOME</b>		
13	(412) Provision for uncollectible accounts _____	22,107
14	(413) Miscellaneous tax accruals _____	
15	(414) Miscellaneous income charges _____ Officers Life Insurance Expense	3,166
16	Total income deductions _____	25,273
17	*Income from continuing operations before fixed charges (Lines 12, 16) _____	164,257
<b>FIXED CHARGES</b>		
18	(420) Interest on long-term debt _____	12,893
19	(421) Other interest deductions _____	1,615
20	(422) Amortization of discount on long-term debt _____	14,508
21	Total fixed charges _____	
22	(423) Unusual or infrequent items _____	
23	*Income from continuing operations before income taxes (lines 17, 21, 22) _____	149,749
<b>PROVISION FOR INCOME TAXES</b>		
24	(431) Income taxes on income from continuing operations (Sec. 36) _____	85,211
25	(432) Provision for deferred taxes _____	
26	Income (loss) from continuing operations (lines 23-25) _____	64,538
<b>DISCONTINUED OPERATIONS</b>		
27	(433) Income (loss) from operations of discontinued segments** _____	
28	(434) Gain (loss) on disposal of discontinued segments** _____	
29	Total income (loss) from discontinued operations (lines 27, 28) _____	
30	*Income before extraordinary items (lines 26, 29) _____	64,538
<b>EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES</b>		
31	(435) Extraordinary items-Net Credit (Debit) (p. 20) _____	
32	(450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20) _____	
33	(451) Provision for deferred taxes-Extraordinary and prior period items _____	
34	Total extraordinary items _____	
35	(452) Cumulative effect of changes in accounting principles** _____	
36	Total extraordinary items and accounting changes (lines 34, 35) _____	
37	*Net income transferred to earned surplus (lines 30, 36) _____	64,538

\*If a loss or debit, show the amount in parentheses.

\*\*Less applicable income taxes of:

(433) Income (loss) from operations of discontinued segments \_\_\_\_\_

(434) Gain (loss) on disposal of discontinued segments \_\_\_\_\_

(452) Cumulative effect of changes in accounting principles \_\_\_\_\_

## 33.—INCOME STATEMENT - EXPLANATORY NOTES

1. (a) Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment tax credit:

Flow-through \_\_\_\_\_ Deferral \_\_\_\_\_

(b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investment tax credit: \$ 3,086

(c) If deferral method was elected, indicate amount of investment tax credit utilized as reduction of tax liability for current year: \$ \_\_\_\_\_

Deduct amount of current year's investment tax credit applied to reduction of tax liability but deferred for accounting purposes: (\$ \_\_\_\_\_)

Balance of current year's investment tax credit used to reduce current year's tax accrual: \$ 3,086

Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax accrual: \$ \_\_\_\_\_

Total decrease in current year's tax accrual resulting from use of investment tax credits: \$ 3,086

2. An explanation of all items included in accounts 435, "Extraordinary items," and 450, "Income taxes on extraordinary items" should be made in the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)

## 34.—OPERATING REVENUES

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

Line No.	Account (a)	Amount (b)
	<b>I. TRANSPORTATION REVENUE</b>	
1	501. Forwarder revenue	\$ 4,351,984
	<b>II. TRANSPORTATION PURCHASED—DR.</b>	
2	511. Railroad transportation	688,344
3	512. Motor transportation	724,779
4	513. Water transportation	
5	514. Pick-up, delivery, and transfer service	1,255,851
6	515. Other transportation purchased*	
7	Total transportation purchased	2,668,974
8	Revenue from transportation (line 1 minus line 7)	1,683,010
	<b>III. INCIDENTAL REVENUE</b>	
9	521. Storage—Freight	18,104
10	522. Rent revenue	
11	523. Miscellaneous	
12	Total incidental revenues	18,104
13	Total operating revenues (line 8 plus line 12)	1,701,114

\*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchase".



## 33.—INCOME STATEMENT FOR THE YEAR

Give the following income account for the year (omit cents).

Line No.	Item (a)	Amount (b)
<b>ORDINARY ITEMS</b>		
<b>FORWARDER OPERATING INCOME</b>		
1	(400) Operating revenues (Sec. 34) _____	\$ 1,701,114
2	(410) Operating expenses (Sec. 35) _____	1,487,811
3	*Net revenue from forwarder operations (line 1, line 2) _____	213,303
4	(411) Transportation tax accruals (Sec. 36) _____	1,285
5	*Net revenue, less taxes, from forwarder operations (line 3, line 4) _____	212,018
<b>OTHER INCOME</b>		
6	(401) Dividend (other than from affiliates) and interest income _____	5,715
7	(402) Release of premium on long-term debt _____	
8	(403) Miscellaneous income _____	165
9	Income from affiliated companies _____	
10	Dividends _____	(39,366)
11	Equity in undistributed earnings (losses) _____	(33,486)
12	Total other income _____	178,532
12	*Total income (line 5, line 11) _____	
<b>MISCELLANEOUS DEDUCTIONS FROM INCOME</b>		
13	(412) Provision for uncollectible accounts _____	22,107
14	(413) Miscellaneous tax accruals _____	
15	(414) Miscellaneous income charges _____ Officers Life Insurance Expense	3,166
16	Total income deductions _____	25,273
17	*Income from continuing operations before fixed charges (Lines 12, 16) _____	153,259
<b>FIXED CHARGES</b>		
18	(420) Interest on long-term debt _____	12,893
19	(421) Other interest deductions _____	1,615
20	(422) Amortization of discount on long-term debt _____	
21	Total fixed charges _____	14,508
22	(423) Unusual or infrequent items _____	
23	*Income from continuing operations before income taxes (lines 17, 21, 22) _____	138,751
<b>PROVISION FOR INCOME TAXES</b>		
24	(431) Income taxes on income from continuing operations (Sec. 36) _____	85,211
25	(432) Provision for deferred taxes _____	
26	Income (loss) from continuing operations (lines 23-25) _____	53,540
<b>DISCONTINUED OPERATIONS</b>		
27	(433) Income (loss) from operations of discontinued segments** _____	
28	(434) Gain (loss) on disposal of discontinued segments** _____	
29	Total income (loss) from discontinued operations (lines 27, 28) _____	
30	*Income before extraordinary items (lines 26, 29) _____	53,540
<b>EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES</b>		
31	(435) Extraordinary items-Net Credit (Debit) (p. 20) _____	
32	(450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20) _____	
33	(451) Provision for deferred taxes-Extraordinary and prior period items _____	
34	Total extraordinary items _____	
35	(452) Cumulative effect of changes in accounting principles** _____	
36	Total extraordinary items and accounting changes (lines 34, 35) _____	
37	*Net income transferred to earned surplus (lines 30, 36) _____	53,540
<p>*If a loss or debit, show the amount in parentheses</p> <p>**Less applicable income taxes of:</p> <p>(433) Income (loss) from operations of discontinued segments _____ \$ _____</p> <p>(434) Gain (loss) on disposal of discontinued segments _____</p> <p>(452) Cumulative effect of changes in accounting principles _____</p>		

## 33.—INCOME STATEMENT - EXPLANATORY NOTES

1. (a) Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment tax credit:  
 Flow-through----- Deferral-----  
 (b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investment tax credit----- \$ 3,086  
 (c) If deferral method was elected, indicate amount of investment tax credit utilized as reduction of tax liability for current year----- \$ -----  
 Deduct amount of current year's investment tax credit applied to reduction of tax liability but deferred for accounting purposes----- (\$ -----)  
 Balance of current year's investment tax credit used to reduce current year's tax accrual----- \$ 3,086  
 Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax accrual----- \$ -----  
 Total decrease in current year's tax accrual resulting from use of investment tax credits----- \$ 3,086
2. An explanation of all items included in accounts 435, "Extraordinary items," and 450, "Income taxes on extraordinary items" should be made in the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)

## 34.—OPERATING REVENUES

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

Line No.	Account (a)	Amount (b)
	<b>I. TRANSPORTATION REVENUE</b>	\$ 4,351,984
1	501. Forwarder revenue-----	
	<b>II. TRANSPORTATION PURCHASED—DR.</b>	688,344
2	511. Railroad transportation-----	724,779
3	512. Motor transportation-----	
4	513. Water transportation-----	1,255,851
5	514. Pick-up, delivery, and transfer service-----	
6	515. Other transportation purchased*-----	2,668,974
7	Total transportation purchased-----	1,683,010
8	Revenue from transportation (line 1 minus line 7)-----	
	<b>III. INCIDENTAL REVENUE</b>	18,104
9	521. Storage—Freight-----	
10	522. Rent revenue-----	
11	523. Miscellaneous-----	18,104
12	Total incidental revenues-----	1,701,114
13	Total operating revenues (line 8 plus line 12)-----	

\*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased":



## 35.—OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents).

Line No.	Account (a)	Amount (b)
1	601. General office salaries	\$ 482,696
2	602. Traffic department salaries	113,954
3	603. Law department salaries	-
4	604. Station salaries and wages*	268,714
5	605. Loading and unloading by others	583,480
6	606. Operating rents	195,242
7	607. Traveling and other personal expense	57,400
8	608. Communications	113,540
9	609. Postage	64,167
10	610. Stationery and office supplies	39,560
11	611. Tariffs	9,790
12	612. Loss and damage—Freight	27,308
13	613. Advertising	3,129
14	614. Heat, light and water	15,402
15	615. Maintenance	36,779
16	616. Depreciation and amortization	78,194
17	617. Insurance	54,016
18	618. Payroll taxes (Sec. 36)	60,676
19	619. Commissions and brokerage	-
20	620. Vehicle operation (Sec. 36)	-
21	621. Law expenses	29,605
22	622. Depreciation adjustment	-
23	630. Other expenses	(745,841)
24	Total operating expenses	1,487,811

\*Includes debits totaling \$\_\_\_\_\_ for the pay of employees engaged in handling freight over platforms.

## 36.—TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35.

Line No.	Kind of tax (a)	(411) Transportation tax accruals (b)	(431) Income taxes on income from continuing operations (c)	(618) Payroll taxes (d)	(620) Vehicle operation (e)	Total (f)
1	Social security taxes	\$	\$	\$ 60,676	\$	\$ 60,676
2	Real estate and personal property taxes	694				694
3	Gasoline, other fuel and oil taxes					
4	Vehicle licenses and registration fees	534				534
5	Corporation taxes	57				57
6	Capital stock taxes					
7	Federal excise taxes					
8	Federal excess profits taxes					
9	Federal income taxes		77,350			77,350
10	State income taxes		7,861			7,861
11	Other taxes (describe)					
12	(a)					
13	(b)					
14	(c)					
15	(d)					
16	(e)					
17	Total	1,285	85,211	60,676		147,172

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year:

Line No.	Vehicle		Book value included in account (140) of sec. 16	Accrued depreciation included in account (149) of sec. 16
	Make, kind and capacity (a)	Number of (b)	(c)	(d)
1	Flexi-Truck	1	\$ -0-	\$ 7,297
2	Autos	4	11,885	17,215
3				
4				
5				
6				
7				
8	Total	5	11,885	24,512

38. Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest representative payroll period. Enter the total number of employees in each class on the payrolls covered by this report who worked full or part time or received pay for any part of the period reported.

Line No.	Class	Number of employees on payroll at close of the pay period containing the 12th day of				Total compensation during year
		February	May	August	November	
1	General office employees:					
2	Officers	6	6	6	6	\$ 185,987
3	Clerks and attendants	27	29	39	28	296,709
4	Total	33	35	45	34	482,696
5	Traffic department employees:					
6	Officers	1	1	1	1	17,689
7	Managers	3	3	4	3	59,122
8	Solicitors	5	4	4	5	37,143
9	Clerks and attendants	9	8	9	9	113,954
10	Total					
11	Law department employees:					
12	Officers					
13	Solicitors					
14	Attorneys					
15	Clerks and attendants					
16	Total					
17	Station and warehouse employees:					
18	Superintendents	1	1	1	1	16,611
19	Foremen	3	4	6	5	56,259
20	Clerks and attendants	5	9	11	10	195,844
21	Laborers	9	14	18	16	268,714
22	Total					
23	All other employees (specify):					
24						
25						
26						
27	Total	51	57	72	59	865,364
28	Grand total					

Length of payroll period: (Check one) ☐ one week; ☐ two weeks; ☐ other (specify):



39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds.

Line No.	Item (a)	Number (b)
1	Tons of freight received from shippers	26,617
2	Number of shipments received from shippers	22,122

#### 40.—COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid \$40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to \$40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

Line No.	Name of person (a)	Title (b)	Salary per annum as of close of year (see instructions) (c)	Other compensation during the year (d)
1	George F. O'Brien	President	\$ 56,325	\$
2	Roger A. Haack	Executive Vice Pres	35,200	
3	Robert E. Secielewski	Vice President	28,039	
4	Marie M. Rieff	Vice President	20,023	
5	Alan J. Freeman	Treasurer	34,600	
6	William Rankin	Vice President	11,800	
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## 41.—COMPETITIVE BIDDING — CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than \$50,000, in the aggregate, in any one year, with another corporation, firm, partnership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its purchasing or selling officer, or agent in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of, or who has any substantial interest in, such other corporation, firm, partnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstate Commerce Commission." The specifications for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010.7 - Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and address, name and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

Line No.	Nature of bid (a)	Date Published (b)	Contract number (c)	No. of bidders (d)	Method of awarding bid (e)	Date filed with the Commission (f)	Company awarded bid (g)
1				NOT APPLICABLE			
2							
3							
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Name, title, telephone number and address of the person to be contacted concerning this report:

NAME Alan J. Freeman TITLE Treasurer  
TELEPHONE NUMBER (312) 986-9710  
(Area code) (Telephone number)  
OFFICE ADDRESS 2803 Butterfield Road, Oak Brook, Illinois 60521  
(Street and number) (City, State, and ZIP Code)

#### OATH

(To be made by the officer having control of the accounting of the respondent)

STATE OF Illinois )  
COUNTY OF Du Page ) ss.  
Alan J. Freeman makes oath and says that he is  
Treasurer  
(Insert here the official title of the affiant)  
of C. S. Greene and Company, Inc. (IL)  
(Insert here the exact legal title or name of the respondent)

that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said report is a correct and complete statement of the business and affairs of the above-named respondent during the period of the time from and including January 1, 1978, to and including December 31, 1978

[Signature]  
(Signature of affiant)

Subscribed and sworn to before me, a Notary Public, in and for the State and County above named,  
this 19<sup>th</sup> day of JUNE, 1979  
My commission expires May 9, 1983

[USE AN L. S.  
IMPRESSION  
SEAL]

[Signature]  
(Signature of officer authorized to administer oaths)