

ANNUAL REPORT 1977

DOW CHEMICAL COMPANY

1 of 1

1977

ANNUAL REPORT FORM C-1

Date Due: March 31, 1978

Approved by GAO
B-180230 (R0256)
Expires 12-31-78ANNUAL REPORT TO THE
INTERSTATE COMMERCE COMMISSIONCORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN
(See instructions)The Dow Chemical Company
c/o U.S. Area Tax Department
2030 Dow Center
Midland, MI 48640NAME AND ADDRESS OF REPORTING CARRIER (Attach label from front
cover on original copy in full on duplicate)PC000540 DOW CHEM 2 0 2 9625
DOW CHEMICAL COMPANY
% U.S. AREA TAX DEPT.
MIDLAND MI 48640

FOLLOW ALL INSTRUCTIONS CAREFULLY

1. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the company address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CPA.
2. All persons furnishing cars to railroads or express companies, other than refrigerator car lines owned or controlled by railroad companies, and owning or operating 10 or more cars, are required to file annual report Form C-1. This Form for annual report should be filled out in triplicate and two copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission, Bureau of Accounts, Washington, D. C. 20423, by March 31, of the year following that for which the report is made. One copy of the report should be retained by the respondent. Attention is directed to Sections 1(3), 20(6), and 20(7) of Part I of the Interstate Commerce Act.
3. The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. If any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words "Not applicable." Where the word "None" truly and completely states the fact, it should be given as the answer to any particular inquiry or any particular portion of any inquiry. Where dates are called for, the month and day should be stated as well as the year. Customary abbreviations may be used in stating dates.
4. If it be necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper and, wherever practicable, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.
5. All entries should be made in a permanent black ink. Those of a contrary and unusual character should be indicated in parentheses. Money items throughout this annual report form should be shown in units of dollars adjusted to accord with footings.
6. Throughout this report the respondent means the person or company in whose behalf the report is made; the year means the year ended December 31 for which the report is made; the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the close of the period covered by the report; the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report; the preceding year means the year ended December 31 of the year next preceding the year for which the report is made.
7. Annual report form B-1 is prescribed for refrigerator car lines owned or controlled by railroad companies. No report form has been prescribed for persons furnishing cars to railroad and express companies and owning less than 10 cars.
8. Should there be doubt as to the reporting of any item or items or parts thereof, or advice is desired relative to the preparation of the report, address an inquiry to the Bureau of Accounts for consideration and decision.

INTERSTATE
COMMERCE COMMISSION
RECEIVED

MAR 3 1978

ADMINISTRATIVE SERVICES
MAIL UNIT

ALL RESPONDENTS MUST ANSWER QUESTIONS 1 THROUGH 5

1. Legal form of organization of respondent (Check one): Individual (), Partnership (), Corporation (X), Association (), Other (), (specify) _____

2. Give a brief description of business engaged in by the respondent:

Chemical Manufacturer

3. Give titles, names, and addresses of three to five principal officers of the respondent at the close of the year:

Title

Name

Address

SEE ATTACHED

4. State type of operation of respondent: shipper-owner, nonshipper-owner, other (specify) _____

INSTRUCTIONS FOR PAGE 3

1. General: Furnish data with respect to privately owned cars used by railroads and express companies engaged in interstate commerce and not such cars used in exclusive plant service. If the respondent does not have records which give the information requested or any part thereof, such missing information should be estimated and marked "Est."

2. Investment in Cars: Show on line 1 the "book cost" of cars as recorded in the accounts of the company without deduction of any related reserves or other items; included therein should be only units owned (and units leased to others) by respondent.

3. Equipment: On line 6 show the total weight in tons of 2,000 pounds. The weight of the equipment acquired should be the empty weight. Show on line 8 the number of cars owned, and on lines 23 and 26 the number of cars leased of record as of the close of the year. Cars shown on line 23, cars leased to others, should be included on line 8. Line 26, cars leased at close of the year from others, does not include short-term rentals. Show on line 9 the cars undergoing and awaiting repairs, and bad order cars in or out of shops awaiting disposition. On line 14, show total

load capacity of all cars on line 8. (Do not show tons carried during year). TOFC cars, col. (1), refers to type FC flat cars.

4. Mileage, Revenues and Expenses: Show on lines 13, 18, and 19 the miles travelled, revenues received and expenses incurred (revenues and expenses on accrual basis) by cars owned by the respondent during the year, distributed according to type of cars indicated by column headings. If the mileage cannot be distributed separately for loaded and empty cars it should be shown on line 12, and the reason therefore stated in a footnote. If mileage is not available, an estimate should be made on basis of revenue received.

5. Employees: On line 27 furnish the average number of employees, the major portion of whose time is assignable to the car and protective service operations. Add the number of such employees on the payroll at the close of the pay period containing the 12th day of each month and divide by 12. Every count should cover not only employees actually on duty during the period of the count, but also employees under pay not on duty.

Line No.	Item	Refrigerator cars	Tank cars		Box cars	TOFC cars	Gondola & open top hopper cars	Other* cars	Total
			Petroleum	Other (Specify)					
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
1.	Investment in cars at close of year-----	\$	\$	28,254,945	\$	\$	22,712,419	\$	50,967,364
2.	Reserve for depreciation-----	\$	\$	8,100,317	\$	\$	8,726,258	\$	16,826,575
3.	NET TOTAL-----	\$	\$	20,154,628	\$	\$	13,986,161	\$	34,140,789
Inventory of Rolling Stock									
4.	Number owned at beginning of year-----			1,080			993		2,073
5.	Number acquired during the year-----			35			-0-		35
6.	Total weight (tons) of units acquired during the year-----			14,518			-0-		14,518
7.	Number retired during the year-----			7			4		11
8.	TOTAL CARS OWNED AT CLOSE OF YEAR-----			1,108			989		2,097
9.	Unserviceable cars at close of year-----								
Miles Made by Cars Owned by Respondent									
10.	Loaded-----			7,518,406			5,438,733		12,957,139
11.	Empty-----			7,760,155			5,360,303		13,120,458
12.	Not separable-----								
13.	TOTAL-----			15,278,561			10,799,036		26,077,597
14.	Aggregate capacity of units reported, in tons of 2,000 pounds-----			99,450			98,818		198,268
Revenues from Car Service									
15.	Car mileage basis-----	\$	\$	1,690,057	\$	\$	642,359	\$	2,332,416
16.	Car rental basis-----			21,955			194,452		216,407
17.	Other car service basis-----								
18.	TOTAL-----	\$	\$	1,712,012	\$	\$	836,811	\$	2,548,823
19.	Expenses for car service-----	\$	\$	2,892,056	\$	\$	2,174,935	\$	5,066,991
20.	NET TOTAL—CAR SERVICE-----	\$	\$	1,180,044	\$	\$	1,338,124	\$	2,518,168
Cars Lensed at Close of Year to:									
21.	Railroad and express companies-----			11			95		106
22.	All others-----								
23.	TOTAL-----			11			95		106
Cars Lensed at Close of Year from:									
24.	Railroad and express companies-----			3,231			1,220		4,451
25.	All others-----								
26.	TOTAL-----			3,231			1,220		4,451
27.	Average number of employees during the year:-----	N/A							

*Specify the basic types and number of each type owned at close of year:-----

NAME Howard Ledbetter TITLE Authorized Agent
 TELEPHONE NUMBER 517-636-4432
(Area code) (Telephone number)
 OFFICE ADDRESS U.S. Area Tax Department, 2030 Dow Center, Midland, MI 48640
(Street and number) (City, State, and ZIP Code)

OATH

(To be made by officer having control of the accounting of the respondent)

State of MICHIGAN
 County of MIDLAND ss:
Rodney M. Malburg
(Insert here the name of the affiant) makes oath and says that he is Authorized Agent
(Insert here the official title of the affiant)
The Dow Chemical Company
(Insert here the exact legal title or name of the respondent)

that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said report is a correct and complete statement of the business and affairs of the above-named respondent during the period of time from and including January 1, 1977, to and including December 31, 1977.

Rodney M. Malburg
(Signature of affiant)

Subscribed and sworn to before me, a Notary Public, in and for the State and county above named.
 this 30th day of March, 1978. My Commission expires March 8, 1981

Place MARY JANE NEWMAN
 Impression Seal Notary Public, Bay County, Michigan
 Here Acting in Midland County
My Commission Expires March 8, 1981

Mary Jane Newman
(Signature of officer authorized to administer oaths)

REMARKS

(For the use of the Interstate Commerce Commission only)

THE DOW CHEMICAL COMPANY

OFFICERS, ASSISTANT OFFICERS AND DIRECTORS

PRESIDENT, CHAIRMAN OF THE EXECUTIVE COMMITTEE AND DIRECTOR

Z. Merszei	2030 Dow Center	Midland, Michigan
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CHAIRMAN OF THE BOARD OF DIRECTORS

C. B. Branch	2030 Dow Center	Midland, Michigan
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FINANCIAL VICE PRESIDENT AND DIRECTOR

G. J. Williams	2030 Dow Center	Midland, Michigan
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EXECUTIVE VICE PRESIDENT AND DIRECTOR

E. B. Barnes	2030 Dow Center	Midland, Michigan
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VICE PRESIDENTS AND DIRECTORS

C. H. Boyd	Dow Chemical Europe	Horgen, Switzerland
J. E. Johnson	2030 Dow Center	Midland, Michigan
J. M. Leathers	2030 Dow Center	Midland, Michigan
H. K. Lyon	2030 Dow Center	Midland, Michigan
P. F. Oreffice	2020 Dow Center	Midland, Michigan

VICE PRESIDENT AND GENERAL COUNSEL

I. F. Harlow	2030 Dow Center	Midland, Michigan
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VICE PRESIDENT AND CONTROLLER

A. P. Hammer	2030 Dow Center	Midland, Michigan
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VICE PRESIDENT

M. E. Pruitt	2020 Dow Center	Midland, Michigan
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SECRETARY AND DIRECTOR

H. H. Dow	2030 Dow Center	Midland, Michigan
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TREASURER

W. A. Gay	2030 Dow Center	Midland, Michigan
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ASSISTANT TREASURER

J. S. Walshaw	2030 Dow Center	Midland, Michigan
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ASSISTANT SECRETARIES

R. W. Barker	2030 Dow Center	Midland, Michigan
L. J. Hoerlein	2030 Dow Center	Midland, Michigan

AUDITOR

D. A. Bywater	2030 Dow Center	Midland, Michigan
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DIRECTORS

Melvin Calvin	2683 Buena Vista Way	Berkeley, California
H. D. Doan	110 E. Grove	Midland, Michigan
C. A. Gerstacker	2030 Dow Center	Midland, Michigan
R. W. Lundeen	P. O. Box 340400	Hong Kong, B.C.C.
R. E. Naegele	P. O. Box 1012	Sarnia, Ontario
D. L. Rooke	2020 Dow Center	Midland, Michigan
D. W. Schornstein	P. O. Box 711	Coral Gables, Florida
P. G. Stroebel	2030 Dow Center	Midland, Michigan