

RB-065005 EQUIPMENT INTERCHANGE ASSN. 1980

RBO 65005

RECEIVED  
MAY 4 1981

ICC - P.O. 2040

ANNUAL REPORT FORM RBO

Rate Bureaus and Organizations

1980

Date Due: March 31, 1981

ORIGINAL

Approved by GAO  
B-180230 (R0257)  
Expires 5-31-82

Check one: Class I ☐  
Class II ☐

ANNUAL REPORT TO THE  
INTERSTATE COMMERCE COMMISSION

RBO65005

CORRECT NAME AND ADDRESS IF DIFFERENT THAN  
SHOWN. (See instructions)

NAME AND ADDRESS OF REPORTING CARRIER (Attach  
label from front cover on original copy in full on duplicate)

EQUIPMENT INTERCHANGE ASSN  
1616 P-ST. NW.  
WASHINGTON, D.C. 20036

FOLLOW ALL INSTRUCTIONS CAREFULLY

1. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the company address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CAP.
2. All conferences, bureaus, committees, or other organizations, subject to Section 11145 (49 U.S.C. §10706) Part I of the Interstate Commerce Act, are required to file annual report Form RBO. This Form for annual report should be filled out in triplicate and 2 copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission, Bureau of Accounts, P.O. Box 2040, Rockville Pike Station, Rockville, MD. 20852, by March 31 of the year following the year for which the report is made. One copy is to be retained for reference in case of correspondence relative to the report. Attention is directed to Section 11145, Part I of the Interstate Commerce Act.
3. Carrier rate-making organizations as described in instruction 2., above, are classified into two classes. Class I rate bureaus are those with annual operating revenues of \$100,000 or more. Class II rate bureaus are those with annual operating revenues of less than \$100,000. Class I rate bureaus shall file the full report, Annual Report Form RBO. Class II rate bureaus shall file only the carrier statistics (ITEMS 1-9) and certification (page 4) portions of the Annual Report Form RBO.
4. The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. If any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words "Not applicable." Where the word "None" truly and completely states the fact, it should be given as the answer to any particular inquiry or any particular portion of any inquiry. Where dates are called for, the month and day should be stated as well as the year. Customary abbreviations may be used in stating dates.
5. If it is necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.
6. All entries must be made in permanent black ink. Those of a contrary and unusual character must be indicated by use of parentheses.
7. Throughout this report the Commission means the Interstate Commerce Commission; the respondent means the rate bureau or organization in whose behalf the report is made; the year ended December 31 for which the report is made; the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the close of the period covered by the report; the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report.
8. Should there be doubt as to the reporting of any item or items or parts thereof, or advice is desired relative to the preparation of the report, address an inquiry to the Bureau of Accounts for consideration and decision.

1. Date organized December 5, 1958 If incorporated, give the name of State or States under whose laws the respondent was organized and the date of latest approved or amended agreement.  
District of Columbia

2. State form of business organization, i.e., corporation, association, etc. Trade Association

3. State type of transport affiliation (*railroad, motor carrier, water carrier, freight forwarder, etc.*)  
Motor, Rail and Water Carriers

4. Give the names and office addresses of directors, if any, of the respondent at the close of the year.

NAME	OFFICE ADDRESS
See Exhibit A attached	

5. Give the names, title (if any), and office address of all general officers of the respondent at close of the year.

NAME	TITLE	OFFICE ADDRESS
See Exhibit B attached		

6. Give the list of members comprising the rate bureau or organization at end of the year and specifically name carriers added to or deleted from the membership over the past year.

7. Status of proposals submitted during the year.

LINE NO.	ITEM	NUMBER PENDING BEGINNING OF YEAR	NUMBER RECEIVED DURING YEAR	NUMBER DISPOSED OF DURING YEAR
a.	Regulatory Proposals <sup>1/</sup> .....	0	1 *	1 *
b.	Emergency Proposals <sup>1/</sup> .....	0	0	0
c.	Section 22 Proposals .....	0	0	0
d.	Foreign Line Proposals <sup>2/</sup> .....	0	0	0
e.	Single Line Proposals.....	0	0	0
	TOTAL.....	0	1	1

\*Prior proposal resubmitted

8. Disposition of proposals during the year.

LINE NO.	ITEM	NUMBER	
a.	Number placed on public docket.....	0	
b.	Number not placed on public docket.....		
		SRC	GRC
c.	Number of proposals pending more than 120 days.....	0	0
d.	Number referred to and disposed of by.....	1	0
e.	Adopted in part.....	0	0
f.	Rejected.....	0	0
g.	Withdrawn.....	0	0

<sup>1/</sup> Including those submitted by respondent, member or concurring carrier, or shipper.  
<sup>2/</sup> Proposals submitted by non-member carriers or by other rate organizations.



## 9. Independent actions filed with respondent during the year.

LINE NO.	ITEM	NUMBER
a.	Number taken without filing of proposals.....	1
b.	Number taken after filing of regular or emergency proposals.....	0

## 10. BALANCE SHEET

LINE NO.	ITEM	BALANCE AT CLOSE OF YEAR	BALANCE AT BEGINNING OF YR.
<b>ASSETS</b>			
Current Assets			
1.	Cash.....	\$ 4,953	\$ 3,449
2.	Accounts Receivable.....	28,554	30,878
3.	Less: Allowance for uncollectible accounts.....	(4,081)	(6,892)
4.	Notes Receivable.....		
5.	Other Current Assets.....	50,385	79,651
6.	Total Current Assets.....	79,811	107,086
Fixed Assets			
7.	Total Fixed Assets (Net of \$ 4,799 accumulated depreciation and amortization).....	22,348	12,600
Other Assets			
8.	Total Other Assets.....	37,304	32,463
9.	TOTAL ASSETS.....	139,463	152,149
<b>LIABILITIES AND EQUITY</b>			
Current Liabilities			
10.	Notes Payable.....	50,032	36,174
11.	Accounts Payable.....	90,937	79,923
12.	Other Current and Accrued Liabilities.....	140,969	116,097
13.	Total Current Liabilities.....		
Other Liabilities			
14.	Long Term Debt Due After One Year.....	-0-	
15.	Other Liabilities.....	-0-	
16.	Total Other Liabilities.....		
Equity			
17.	Membership Equity.....	(1,506)	36,052
18.	TOTAL LIABILITIES AND EQUITY.....	139,463	152,149



# 11. INCOME STATEMENT

State, in dollars only, the receipts and disbursements of the respondent for the year.

LINE NO.	ITEM	AMOUNT (Dollars Only)
	OPERATING REVENUES:	
1.	Membership Fees.....	\$ 325,623
2.	Tariff Fees.....	15,442
3.	Other Income (List individual items in excess of \$25,000).....	35,130
4.	Sales Activities- Forms	23,659
5.	Computer usage - Ciss/Calm	399,854
6.	Total Operating Revenues.....	
	OPERATING EXPENSES:	
7.	Salaries and Wages.....	179,042
8.	Employee Benefits.....	50,397
9.	Payroll Taxes.....	9,844
10.	Depreciation and Amortization.....	2,266
11.	Property and Other Taxes.....	664
12.	Other (List individual items in excess of \$25,000).....	128,882
13.	Printing & Publications	68,389
14.		
15.		
16.	Total Operating Expenses.....	439,484
17.	Net Income <del>Loss</del> .....	(39,630)

12. Give the number of persons employed at the close of the year and the amount of compensation paid or payable to all employees during the year by the respondent, classified as indicated.

LINE NO.	CLASSIFICATION	NO. OF PERSONS EMPLOYED AT THE CLOSE OF YEAR	AMOUNT OF COMPENSATION
1.	Officers and Supervisors.....	2	\$ 109,750
2.	All Other Employees.....	5	69,292
3.	Total.....	7	179,042
4.	Number of Employees Working With SRC.....		
5.	Number of Employees Working with GRC.....		

Name, title, telephone number and address of the person to be contacted concerning this report.

NAME Kenneth R. Hauck TITLE Managing Director  
TELEPHONE NUMBER (Include Area Code) (202)-797-5273  
OFFICE ADDRESS (Street and number) 1616 P St., N.W.  
(City, State and Zip Code) Washington, D. C. 20036

CERTIFICATION

I, the undersigned Kenneth R. Hauck  
Managing Director of the Equipment Interchange Assoc. Company  
(Title of officer in charge of accounts) (Full name of reporting company)

state that this report was prepared by me or under my supervision, that I have carefully examined it; and on the basis of my knowledge, belief and verification (where necessary) I declare it to be a full, true and correct statement and that the various items here reported were determined in accordance with effective rules promulgated by the Interstate Commerce Commission.

Date April 28, 1981

Signature Kenneth R. Hauck

REMARKS

This space is for the use of the Interstate Commerce Commission only.



# EXHIBIT A

## EQUIPMENT INTERCHANGE SCHEDULE NO. 2

### MEMBERSHIP ROSTER

### BOARD OF DIRECTORS

### EQUIPMENT INTERCHANGE ASSOCIATION

### OFFICERS

#### PRESIDENT

Kenneth L. Laird, Exec. V.P. & G.M.,  
Neuengorf Transportation Company  
P.O. Box 7730  
Madison, WI 53707  
Phone: 608-249-2171

#### SECOND VICE PRESIDENT

William B. Reynolds, Dir. of Equip. Adm.,  
American President Lines, Ltd.  
1950 Franklin Street  
Oakland, CA 94612  
Phone: 415-271-8000

#### TREASURER

John C. Robb, Dir. of Equip. Control  
IML Freight, Inc.  
P.O. Box 20277  
Salt Lake City, UT 84125  
Phone: 801-972-7396

#### FIRST VICE PRESIDENT

Clifton Browning, President  
Browning Freight Lines, Inc.  
650 S. Redwood Road  
Salt Lake City, UT 84104  
Phone: 801-368-6761

#### THIRD VICE PRESIDENT

J.H. Cash, V.P.-Research & Development  
Mason & Dixon Lines, Inc.  
P.O. Box 969  
Kingsport, TN 37662  
Phone: 615-246-4121

#### MANAGING DIRECTOR

Kenneth R. Hauck  
Equipment Interchange Association  
1616 "P" Street, N.W.  
Washington, D.C. 20036  
Phone: 202-787-5273



EXHIBIT D  
EQUIPMENT INTERCHANGE SCHEDULE No. 2

MEMBERSHIP ROSTER - Continued

BOARD OF DIRECTORS

DISTRICT 1

Graham Bell, Owner  
B & W Trucking  
P.O. Box 281 - Porter St.  
Gloucester, W. 01930  
Phone: 877-281-3404

Basil L. Bourne, President  
Bourne's Transportation, Inc.  
1029 Pearl Street  
Brockton, MA 02401  
Phone: 617-583-0613

Robert E. Ginn, Vice Pres.  
Fox & Ginn, Inc.  
207 Parry Road  
Bangor, ME 04401  
Phone: 207-942-6751

DISTRICT 2

Burt Bicknell, Vice President  
Hall's Fast Motor Freight, Inc.  
330 Oak Tree Avenue  
South Plainfield, NJ 07060  
Phone: 201-756-6242

J.R. Farish, V.P.-Tfc.  
Overnite Transportation Co.  
1000 Semmes Avenue  
Richmond, VA 23224  
Phone: 804-231-8000

Robert Futrell, Equip. Adm.  
Sea-Land Service, Inc.  
P.O. Box 1050  
Elizabeth, NJ 07207  
Phone: 201-558-6457

Frank T. Graves, G.M.-Tfc.  
Smith Transport (Int'l), Ltd.  
2255 Sheppard Avenue, East  
Willowdale, Ontario, CN M2J 4Y1  
Phone: 416-477-7800

Donald E. Hargett, Vice Pres.-Trans.  
Preston Trucking Company, Inc.  
151 Faeton Blvd.  
Preston, MD 21655  
Phone: 301-673-7151

William J. Jones, V.P.- Tfc.  
Wilson Trucking Corp.  
P.O. Drawer 2  
Fishersville, VA 22939  
Phone: 703-542-5241

Jere R. Kimmich, Dir. of Trans.  
Motor Freight Express, Inc.  
P.O. Box 1023  
York, PA 17405  
Phone: 717-854-1550

J.N. Kinder, V.P.-Ops.  
Smith's Transfer Corporation  
P.O. Box 1000  
Staunton, VA 24401  
Phone: 703-886-6231

Robert J. Murphy, Jr.  
Dir. Corporate Intermodal Ops. & Equip.  
U.S. Lines, Inc.  
27 Commerce Dr.  
Granford, NJ 07016  
Phone: 201-272-9600

DISTRICT 3

G.H. Bemis, President  
G.H. Bemis Freight Service, Inc.  
4114 Wisman Lane  
Quincy, IL 62301  
Phone: 217-222-7664

James T. Chandler, V.P.-Tfc.  
A & H Truck Line, Inc.  
1111 E. Louisiana St.  
Evansville, IN 47711  
Phone: 812-423-6831

D.M. Cook, President  
Kain's Motor Service Corp.  
W. End of Bates St.  
Logansport, IN 46847  
Phone: 219-753-3164

E.C. Niemeyer  
Riss International Corporation  
258 South Kitley  
Indianapolis, IN 46219  
Phone: 317-353-6111

Frank A. Price, President  
Bodge Line, Inc.  
501 South West St.-Box 543  
Indianapolis, IN 46225  
Phone: 317-634-4528

Richard Rudol, Exec. Vice Pres.  
Rudolf Express Company  
1650 Armour Rd.  
Bourbonnais, IL 60914  
Phone: 815-933-4466

Walt Stiegele, President  
The Cleveland, Columbus & Cincinnati  
Highway, Inc.  
1375 Euclid Avenue-201 Stouffer Bldg.  
Cleveland, OH 44115  
Phone: 216-621-5040

R.L. Tuttle, G.M.-Tfc.  
Interstate Motor Freight System  
110 Ionia Ave., N.W.  
Grand Rapids, MI 49501  
Phone: 616-456-5351

Jack Winters, President  
Clairmont Transfer Company  
1803-7th Avenue, North  
Escanaba, MI 49829  
Phone: 806-786-7220

## MEMBERSHIP ROSTER - Continued

## BOARD OF DIRECTORS

## DISTRICT 4

Ernie H. Barnett, V.P. & G.M.  
Floyd & Bessley Transfer Company, Inc.  
P.O. Box 8  
Sycamore, AL 35149  
Phone: 205-245-4385

Max D. Bumgarner, V.P.-Karnersville Oper.  
Pilot Freight Carriers, Inc.  
P.O. Box 815  
Winston-Salem, NC 27102  
Phone: 1-993-4861

J.H. Cess, V.P.-Research & Development  
Mason & Son Lines, Inc.  
P.O. Box 969  
Kingsport, TN 37662  
Phone: 615-246-4121

Joseph K. George, V.P.-Traffic  
Gordons Transports, Inc.  
185 West McLeamore  
Memphis, TN 38106  
Phone: 901-775-2042

Wade Harrelson, Asst. Line Haul Oper., Mgr.  
Caroline Freight Carriers Corporation  
P.O. Box 697  
Cherryville, NC 28021  
Phone: 704-435-6811

E.H. Moore, Jr., Exec. V.P.  
Deaton, Inc.  
3049 Tenth Ave. North  
Birmingham, AL 35201  
Phone: 205-798-5555

## DISTRICT 5

Frank Campbell, President  
Campbell "68" Express, Inc.  
P.O. Box 807  
Springfield, MO 65801  
Phone: 417-862-6622

Joseph J. Carroll, V.P.-Ops.  
G.M.W., Inc.  
P.O. Box 43947  
St. Paul, MN 55164  
Phone: 612-636-6570

Dave Carstensen, President  
Carstensen Freight Lines, Inc.  
P.O. Box 878  
Clinton, IA 52732  
Phone: 319-242-5110

George Chamblin, Jr., President  
Mid-American Lines, Inc.  
127 West 10th Street - Suite 1100  
Kansas City, MO 64105  
Phone: 816-842-1355

Herbert V. Churchill, Sr. V.P.  
Churchill Truck Lines, Inc.  
P.O. Box 250  
Chillicothe, MO 64601  
Phone: 816-648-1590

Paul E. Crouse, President  
Crouse Cartage Company  
P.O. Box 536  
Carroll, IA 51401  
Phone: 712-792-1234

Ken Inman, President  
Inman Freight System, Inc.  
321 North Spring Avenue  
Cape Girardeau, MO 63701  
Phone: 314-355-6636

K.L. Laird, Exec. V.P. & G.M.  
Neuendorf Transportation Company  
P.O. Box 7730  
Madison, WI 53707  
Phone: 608-249-2171

Raymond Patton, V.P.-Ops.  
Midwest Motor Express, Inc.  
5015 E. Main Avenue  
P.O. Box 1058  
Bismarck, ND 58501  
Phone: 701-223-1880

## DISTRICT 6

John Dale, V.P.-Transp.  
Arkansas-Best Freight System, Inc.  
301-11th Street  
Fort Smith, AR 72901  
Phone: 501-785-6000

Robert Lewis, V.P. Term. Ops. & Engineering  
Lee Way Motor Freight, Inc.  
3401 N.W. 63rd Street-P.O. Box 12750  
Oklahoma City, OK 73112  
Phone: 405-640-5551

Larry G. Roper, Pres. & G.M.  
Alamo Express, Inc.  
6013 Rittiman Plaza  
San Antonio, TX 78218  
Phone: 512-824-9481

Nicholas Wingenter, V.P.-Tfr.  
Red Arrow Freight Lines, Inc.  
P.O. Box 1097  
San Antonio, TX 78206  
Phone: 512-222-9453

## DISTRICT 7

Clifton M. Browning, President  
Browning Freight Lines, Inc.  
650 South Redwood Road  
Salt Lake City, UT 84104  
Phone: 801-363-6761

Joseph Matich, Jr., Sr. V. Pres.  
Rio Grande Motor Way, Inc.  
P.O. Box 5628  
Denver, CO 80217  
Phone: 303-455-8300

John C. Robb, Dir. of Equip. Control  
IML Freight, Inc.  
P.O. Box 30277  
Salt Lake City, UT 84125  
Phone: 801-972-7396



## MEMBERSHIP ROSTER - Continued

## BOARD OF DIRECTORS

## DISTRICT 8

Guy R. Cutler, V.P. Term. Opers.  
Consolidated Freightways Corporation  
175 Linfield Drive  
Menlo Park, CA 94025  
Phone: 415-326-1700

D. Humphrey, V.P. & G.M.  
Pacific Motor Trucking Company  
1776 El Camino Real  
P.O. Box 990  
Burlingame, CA 94010  
Phone: 415-692-1300

William B. Reynolds, Dir. of Equip. Adm.  
American President Lines, Ltd.  
1950 Franklin Street  
Oakland, CA 94612  
Phone: 415-271-8000

Wayne E. Schnoeling, Eqpt. Control Mgr.  
California Cartage Company, Inc.  
20021 Susana Road  
Compton, CA 90021  
Phone: 213-537-1432

James Skelton, V.P.-Term. Opers.  
Pacific Intermountain Express Company  
25 North Via Monte  
Walnut Creek, CA 94598  
Phone: 415-944-7424