RB065005 EQUIPMENT INTERCHANGE ASSOCIATION 1978 MAY 8.8 1979

ADMINISTRATIVE SERVICES
MAIL UNIT

Rate Bureaus and Organizations

1978

Date Due: March 31, 1979

## ANNUAL REPORT FORM RBO

Approved by GAO B-180230 (R0257) Expires 5-31-82

Check one Class I | Class II |

ANNUAL REPORT TO THE INTERSTATE COMMERCE COMMISSION

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN (See instructions)

RB065005 EQUIPMEINTE 1 0 1 0
EQUIPMENT INTERCHANGE ASSOCIATION
1616 P ST
N W WASHINGTON DC 20036

## FOLLOW ALL INSTRUCTIONS CAREFULLY

- I. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the comp- by address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CAP.
- 2. All conferences, bureaus, committees, or other organizations, subject to Section 5a, or Section 5b (49 U.S.C. \$10706) Part I of the Interstate Commerce Act, are required to file annual report Form RBO. This Form for annual report should be filled out in triplicate and 2 copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission. Bureau of Accounts, Washington D.C. 20423, by March 31 of the year following the year for which the report is made. One copy is to be retained for reference in case of correspondence relative to the report Attention is directed to Section 5A. Part I of the Interstate Commerce Act.
- of correspondence relative to the report Attention is directed to Section SA. Part I of the Interstate Commerce Act.

  3. Carrier rate making organizations as described in instruction 2, above, are classified into two classes. Class I rate bureaus are those with annual operating revenues of \$100,000 or more. Class II rate bureaus are those with annual operating revenues of less than \$100,000 Class I rate bureaus shall life the full report. Annual Report Form RBO. Class II rate bureaus shall life only the carrier statistics (ITEMS 1-3) and sertification (page 4) portions of the Annual Report Form RBO.
- 4. The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. If any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words. Not applicable. Where the word "None" truly and completely yrates the fact, it should be given as the answer to any particular inquiry or any particular portion of any incirity. Where dates are called or, the month and day should be stated as well as the year. Customary abbreviations may be used in stating oates.
- S. If it is necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.
- 6. All entries must be made in permanent black ink. Those of a contrary end unusual character must be indicated by use of parentheses.
- 2. Throughout this report the Commission means the Interstate Commerce Commission, the respondent means the rate bureau or organization in whose behalf the report is made, the year ended December 31 for which the report is made; the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report, is made for a shorter period, has one year, it means the close of the period covered by the report, the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report.
- 8. Should there be direct so the reporting of any from or items or parts thereof, or advice is desired selative to the preparation of the report, address un inquiry to the Bureau of Accounts for consideration and decision

whose laws the respondent was or District of Columbia	ganized	If incorporated, gi and the date of late	ve the name of State st approved or amende	or States u d agreement	nder
2. State form of business organizat	ion, i.e	., corporation, asso	ciation, etc. <u>Trade</u>	Associa	tion
3. State type of transport affiliat Motor, Rail & Water Ca	ion (mai	troad, motor azerier	, water carrier, frei	ght forward	er, etc.)
5. Give the names and office addres	ses of d	frectors, if any, of	the respondent at the	e close of	the year.
NAME			OFFICE ACORE	55	
See Exhibit A					
of the year					4 5 1030
NAME		TATLE	OFF	ICE ADORESS	
See Exhibit A					
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. Status of proposals submitted du					
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y, inde	pendent actions filed with respondent during the year.		
INE NO.	ITEM		MUMBER
å,	Number taken without filing of proposals		5
6.	Number taken after filing of regular or emergency proposals		0
O. BALA	INCE SHEET		
INE NO.	FTEM	BALANCE AT CLOSE	BALANCE AT BEGINNING OF YE
	ASSETS		
1.	Cash,	\$ 4,869	\$ 18,651
2.	Accounts Receivable	21,782	41,080
3.	Less: Allowance for uncollectible accounts	- 7,500	- 9,000
4.	Notes Receivable		
5.	Other Current Assets	96,113	~110,283
6.	Total Corrent Assets	115,264	161,014
	Fixed AssAts		
7.	Total Fixed Assets (Net of \$ 979 accumulated		
	depreciation and amortization)	9,148	-0-
	Other Assets	32,203	26.646
8.	Total Other Assets	156,615	187,660
9	TUIAL ASSETS	130,013	distribution
	LIABILITIES AND EQUITY		
	Current Liabilities		
10.	Notes Payable	20 -11	
11.	Accounts Payable	20,618	56,233
12	Other Current and Accrued Liabilities	56,293	32,921 89,154
13		76,911	07.01.154
	Other Liabilities		
74.	Long Term Debt Due After One Year,		
15	Other Liabilities.		
16	Total Other Liabilities		
	Equity		
17.	Membership Equity	79,704	98,505
18	TOTAL LIABILITIES AND EQUITY	156,615	187,660

## 11. INCOME STATEMENT

State, in dollars only, the receipts and disbursecents of the respondent for the year.

INE NO.	ATEM AND AND ADDRESS OF THE PARTY OF THE PAR	AMMUNIT (Dollars Only)
	OPERATING REVENUES:	
	Membership Fees	\$ 260,987
2.	Tariff Fees	
3	Other Income (that individual items in actions of \$25,000)	38,914
5.	Sales Activity - Forms	52,904
6	Total Operating Revenues	352,805
	OPERATING EXPENSES:	
7.	Salarses and Wages	158,053
9	Employee Benefits	8,345
9.	Payroll Taxes	1,948
10.	Depreciation and Amortization	
11.	Property and Other Taxes	
12.	Other (Diet individual items in amoves of \$25,000)	61,345
13,	Cost of Sales	32,360
14.	Postage, Handling & Shipping	26,630
15	Printing & Publication	87,267
16	Total Operating Expenses	
17.	Net Income	Le remaindant de la Baltima

12. Give the number of persons employed at the close of the year and the amount of compensation paid or payable to all employees during the year by the respondent, classified as indicates.

LINE NO.	CLASSIFICATION	NO. OF PERSONS EMPLOYED AT THE CLOSE OF YEAR	AMOUNT OF COMPONSATION
1,	Officers and Supervisors		3 88,482
3.	All Other Employees	7	158,052
5.	Number of Employees Working With SRC		

Name, title, telephone number and a	ddress of the person to be contacted concerning this report.
NAME Kenneth R. Hauck	TITLE Managing Director
TELEPHONE NUMBER (Include Area Code	(202) 797-5273
OFFICE ADDRESS (Street and number)_	1616 P Street N. W.
(City, State and Rip Code)	Washington, D. C. 20036
	CERTIFICATION
I, the undersigned Kanneth	R. Hauck
Managing Director (Title of off per in charge of	of the Equipment Interchange Asen. Company
state that this report was prepared on the basis of my knowledge, believ and correct statement and that the rules promulgated by the Interstate	by me or under my supervision, that I have carefully examined it; and and verification (where necessary) I declare it to be a full, true arious items here reported were determined in accordance with effective Commerce Commission.
Date 777 (4 25	
	REMARKS

This space is for the use of the Intere ate Commerce Commission only.

## EXHIBIT A

BOARD OF DIRECTORS, EQUIPMENT INTERCHANGE ASSOCIATION, OFFICERS

PRESIDENT

James Farish, V.P., Traffic

Overnite Transportation Co.

1000 Semmes Avenue

Richmond, Virginia 23224

PIRST VICE PRESIDENT
Poe Rogers, Director of Traffic
Arkansas-Best Freight System, Inc.
301 South 11th Street
Fort Smith, Arkansas 72901

SECOND VICE PRESIDENT
George Chamblin, Jr., Senior V. P.
Mid-American Lines, Inc.
127 West 10th Street - Suite 1100
Kansas City, Missouri 64105

THIRD VICE PRESIDENT
Robert Futrell, Eqpt. Adm.
Sea-Land Service, Inc.
P. O. Box 1050
Elizabeth, New Jersey 67207

TREASURER Stanley Bickness, Trailer Control C W Transport, Inc. 7300 West 71st Street Fridgeview, Illinois 60455

MANAGING DIRECTOR Kenneth R. Hauck Equipment Interchange Association 1616 P Street N. W. Washington, D.C. 20036