# RB065005 OR!GINAL

Rate Bureaus and Organizations

1979

Date Due: March 31, 1980

ANNUAL REPORT FORM RBO

Approved by GAO B-180230 (R0257) Expires 5-31-82

Check one: Class I [

Class II I

# ANNUAL REPORT TO THE INTERSTATE COMMERCE COMMISSION

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN (See instructions)

RB065005 141322 1 0 0
EQUIPMENT INTERCHANGE ASSOCIATION
1616 P ST
N W MASHINGTON DC 20036

#### FOLLOW ALL INSTRUCTIONS CAREFULLY

1. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the company address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CAP.

2. All conferences, bureaus, committees, or other organizations, subject to Section 5a, or Section 5b (49 U.S.C. \$10706) Part I of the Interstate Commerce Act, are required to file annual report Form RBO. This Form for annual report should be filled out in triplicate and 2 copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission, Bureau of Accounts, Washington, D.C. 20423, by March 31 of the year following the year for which the report is made. One copy is to be retained for reference in case of correspondence relative to the report Attention is directed to Section 5A. Part I of the Interstate Commerce Act.

3. Carrier rate-making organizations as described in instruction 2., above, are classified into two classes. Class I rate bureaus are those with annual operating revenues of \$100,000 or more. Class II rate bureaus are those with annual operating revenues of less than \$100,000 Class I rate bureaus shall file the full report. Annual Report Form RBO. Class II rate bureaus shall file only the carrier statistics (ITEMS 1-9) and certification (page 4) portions of the Annual Report Form RBO.

4 The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. It any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words "Not applicable." Where the word "None" truly and completely states the fact, it should be given as the answer to any particular inquiry or any particular portion of any inquiry. Where dates are called or, the month and day should be stated as well as the year. Customary abbreviations may be used in stating dates.

5. If it is necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.

6. All entries must be made in permanent black ink. Those of a contrary and unusual character must be indicated by use of parentheses.

7. Throughout this report the Commission means the Interstate Commerce Commission, the respondent means the rate bureau or organization in whose behalf the report is made, the year ended December 31 for which the report is made, the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the close of the period covered by the report, the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report.

8. Should there be doubt as to the reporting of any item or items or parts thereof, or advers is desired relative to the preparation of the report, address an inquiry to the Bureau of Accounts for consideration and decision.

whose	organized <u>December 5, 1958</u> e laws the respondent was organized		e the name of State or t approved or amended a	States under greement	er
2. State	e form of business organization, i.	e., corporation, assoc	iation, etc. <u>Trade</u> /	Associat	ion
3. State	e type of transport affiliation (ro Motor, Rail and Water Carri	ilroad, motor carrier, lers	water carrier, freight	forwarder	, etc.)
4. Give	the names and office addresses of	directors, if any, of	the respondent at the c	lose of th	e year.
	NAME		OFFICE ADORESS		
Si	e Exhibit A				
	the names, title (if any), and of the year.				t close
	NAME	TITLE	QEF1C1	E ADDRESS	
	n. 1. 2. 2. 4. *				
See I	Exhibit A				
7. Sta	tus of proposals submitted during t	he year.			
LINE NO.	ITEM	NUMBER PENDING REGINNING OF YEAR	MING YEAR	NUMBER OF DURI	
a.	Regulatory Proposals 1	0	1	4	
b.	Emergency Proposals 1/	0	0	0	
С.	Section 22 Proposals	0	0	0	
d.	Foreign Line Proposals 2/	0	0	0	
е.	Single Line Proposals	0	4	4	
8. Dis	position of proposals during the ye	ear.			
1 (100, 100	1	ITEM		NIM	3ER
LINE NO.	Number placed on public docket			2	
b.	Number not placed on public docke	et		1	1
				580	GRSC O
<u> </u>	Number of proposals pending more	than 120 days		2	0
d.	Number referred to and disposed	of by		0	0
е.	Adopted in part			0	0
	Withdrawn		******	0	10
9.	A The state of the	and the standard of the standa			
11 70007	uding those submitted by responden cosals submitted by non-member carr	t, member or concurring	g oarrier, or shipper.		

INE NO.	ITEM	NUMBER		
a.	Number taken without filing of proposals	Number taken without filing of proposals		
b	Number taken after filing of regular or emergency proposals	<u></u>		
O. BAL	ANCE SHEET			
INE NO.	ITEM	BALANCE AT CLOSE OF YEAR	BALANCE AT BEGINNING OF YE	
	ASSETS			
	Current Assets	3 440	\$ 4.869	
1.	Cash	3,449	A AMERICAN AND AND AND AND AND AND AND AND AND A	
2.	Accounts Receivable	30,878	21.782	
3,	Less: Allowance for uncollectible accounts	(6,892)	(7,500)	
4.	Notes Receivable	79,651	96,773	
5.	Other Current Assets	107.086	115,264	
6.	Total Current Assets	1 407,000		
	Fixed Assets			
7.	Total Fixed Assets (Net of \$ 2,533 accumulated	12,600	9,148	
	depreciation and amortization)	12,000	312.40	
	Other Assets	32,463	32,203	
8.	Total Other Assets	152,149	156,615	
9	TOTAL ASSETS	the staff of the s		
	LIABILITIES AND EQUITY			
	Current Liabilities			
10.	Notes Payable	36,174	20,618	
11	Accounts Payable	79,923	56,293	
12.	Total Current Liabilities	116.097	76,911	
134	10001 0011010 010011			
	Other Liabilities			
14.	Long Term Debt Due After One Year			
15.	Other Liabilities		+	
16.	Total Other Liabilities			
	Equity			
15	Membership Equity	36,052	79,704	
17.	TOTAL LIABILITIES AND EQUITY	152,149	156,615	

## 11. INCOME STATEMENT

State, in dollars only, the receipts and disbursements of the respondent for the year.

LINE NO.	ITEM	AMOUNT (Dollars Only)
	OPERATING REVENUES:	
١.	Membership Fees	\$ 276,813
2.	Tariff Fees	
3.	Other Income (List individual items in excess of \$25,000)	20,353
4.	Sales Activity - Forms	42,409
5.	Computer Usage - CISS/CALM	57,828
6.	Total Operating Revenues	397,403
	OPERATING EXPENSES:	
7.	Salaries and Wages	165,776
8,	Employee Benefits	
9,	Payroll Taxes	8,527
10.	Depreciation and Amortization	1,554
11.	Property and Other Taxes	163
12.	Other (List individual items in excess of \$25,000)	96,441
13.	Cost of Sales	26.743
74.	Computer Usage	32,916
15.	Printing & Publication	69,948
16.	Total Operating Expenses	441,055
17.	Net Income	(43,652)

12. Give the number of persons employed at the close of the year and the amount of compensation paid or payable to all employees during the year by the respondent, classified as indicated.

LINE NO.	CLASSIFICATION	NO. OF PER WS EMPLOYED AT THE CLOSE OF YEAR	AMOUNT OF COMPENSATION
1.	Officer's and Supervisors	2	\$ 97,500
2.	All Other Employees	5	68,276
3.	Total	7	165,776
4.	Number of Employees Working With SRC		A CONTRACTOR OF THE PARTY OF TH
5.	Number of Employees Working with GRC		

NAME Kenneth R. Hauck	TIT	E Managing	Director	
TELEPHONE NUMBER (Include Area Code)_	(202) 797-	5273		
OFFICE ADDRESS (Street and member)	1616 P Street	. N. W.		
(City, State and Zip Code)	Washington, 1	o. c. 20036		
	CERTIFIC	ATION		
I, the undersigned Kenneth R.	Hauck			
Managing Director (Title of officer in charge of	of accounts)	the Equipment (Full name	Interchange	e Ass'n Company
state that this report was prepared b on the basis of my knowledge, belief and correct statement and that the va rules promulgated by the Interstate C	and verification or rious items here of commerce Commission	(where necessary) reported were dete	I declare it to rmined in accor	be a full, true rdance with effective
Date May 13	, 19 80	Signature des	with t	Hacel
	REMAR)	(S		
This space is for the	he use of the Inte	ratate Commerce C	omniagion onto	

### EXHIBIT A

EQUIPMENT INTERCHANGE ASSOCIATION

BOARD OF DIRECTORS December 31, 1979

PRESIDENT

John C. Robb, Dir. of Equipment Control IML Freight, Inc. P O Box 30227 Salt Lake City, UT 84125

FIRST VICE PRESIDENT

Kenneth L. Laird, Executive Vice President Neuendorf Transportation Company P O Box 7730 Madison, WI 53707

SECOND VICE PRESIDENT

Robert Futrell, Equipment Administration Sea-Land Service, Inc. P O Box 1050 Elizabeth, NJ 07207

THIRD VICE PRESIDENT

Clifton Browning, President Browning Freight Lines, Inc. 650 So. Redwood Road Salt Lake City, UT 84104

TREASURER

Stanley Bickness 7633 S. Campbell Street Chicago, IL 60652

MANAGING DIRECTOR

Kenneth R. Hauck Equipment Interchange Association 1616 P Street N. W. Washington, D. C. 20036