IMPERIAL VAN LINES INTERNATIONAL, INC. 79-1 FF 000324

FF 000 374 ORIGINAL Freight Forwarders (Class A) 1979 March 31, 1980 NAME AND ADDRESS OF REPORTING CARRIER (Attach CORRECT NAME AND ADDRESS IF DIFFERENT THAN label from front cover on original, copy in full on SHOWN. (See instructions) 2805 COLUMBIA STREET TORRANCE, CALIFORNIA 90503 MAY 19 1980 ICC - P.O 2. State whether respondent is an individual owner, partnership, corporation, association, etc.

Name

Donald E.

Wesley W.

Paul

Paul E. Sanders

Carl L. Joyce

Ward A. Thompson Grant John

Edward K. Green

Doris W. Miller

Norman Larker

(I) Common -

(2) 1st Preferred -

(3) 2nd Preferred-

(4) Other securities

Douglas M. Robinson Daniel O'Hara

A. Total voting securities outstanding

Sanders

(a) Dates and States of incorporation or organization: -

Vander Velden

(c) The names and titles of principal general officers:

Name

5. Give the voting power, elections, and stockholders, as follows:

None

diplicate) FF000324 IMPERIAVAN A OA 1200 IMPU IMPERIAL VAN LINES INTERNATIONAL, INC. Corporation If a partnership, state the names and addresses of each partner including silent or limited, and their interests. Proportion of Interest Address d. If a serporation, association or other similar form of emerprise, give october 10, 1958, California (b) Directors' names, addresses, and expiration dates of terms of office. 2805 Columbia St., Torrance, CA 90503 2805 Columbia St., Torrance, CA 90503 31-80 2805 Columbia St., Torrance, CA 90503 Title President President, Commercial Division Vice Pres., Commercial Division Senior, Vice President Secretary-Treasurer Vice Pres., Guantanamo Operations Vice President-Claims ice President-Agency Dept. Assistant Secretary shares votes None shares votes None

None

If so, describe each such class or issue, showing the character and extent of such privileges.

shares

B. Does any class of securities carry any special privileges in any elections or in the control of corporate action?

Approved by GAO

B-180230 (R0254)

Expires

| | total number of stockholders of recombiniting this report | | | | | |
|---|--|--|---|---|--|--|
| (1) Common — One | (2) 1st Preferred — (5) Date of closing | None Is | (3) | 2nd Preferre | Characteristics of the second | |
| (4) Other None | (3) Date of closing | SCOCK GOOK | | | | |
| holders of the respondent (if with for each his address, the number classification of the number of vo | ders of the respondent who, at the date hin I year prior to the actual filing of the following of the following which he would have had a stee to which he was entitled, with respers of the trust. If the stock book was not the close of the year. | this report), had the right to east on the for to securities hel | e highest voi at date had d by him. If: | ing powers it a meeting the any such hold | n the respond on been in or for held secur | ent, showing der, and the ities in trues in true |
| | | Number of votes. | " | lumber of vo | tes, classified | 1 |
| Name of security holder | Adaress (b) | to which entitled | Common (d) | Preferred (e) | 2nd Preferred (f) | Other securitie (g) |
| mperial Int'I, Inc. | Torrance, CA | 400 | 400 | | | |
| | | | | | | |
| The respondent is required to stockholders. Check appropriate box: [] Two copies are attached to | send to the Bureau of Accounts, imn | nediately upon pre | paration (wo | o copies of vi | ts latest annu | al region |
| stockholders. Check appropriate box: | this report. | nediately upon pre | paration (wa | o copies of sil | ts latest annu | al report |
| Check appropriate box: [] Two copies are attached to [] Two copies will be submitted. | ed———————————————————————————————————— | nediately upon pre | paration (wa | o copies of si | ts latest annu | ai regiori |
| Stockholders Check appropriate box: {} Two copies are attached to {} Two copies will be submitt {X No annual report to stockh If the respondent was formed as | ed———————————————————————————————————— | during the year, | name all con | nstiluent com | ipanies, and j | give specia |
| Stockholders Check appropriate box: [] Two copies are attached to [] Two copies will be submitted. [] Two annual report to stockholders are references to charters or general. | ed———————————————————————————————————— | during the year, | name all con | nstiluent com | ipanies, and j | give speci |
| Check appropriate box: [] Two copies are attached to [] Two copies will be submitt [] No annual report to stockh If the respondent was formed as references to charters or general regulatory body, and date of co- N/A If the respondent was reorganized | ed———————————————————————————————————— | during the year, and authority for e | name all consolid | nstiluent com Jation and eac | ipanies, and j | give special |
| Check appropriate box: [] Two copies are attached to [] Two copies will be submitt [] No annual report to stockh If the respondent was formed as references to charters or general regulatory body, and date of co- N/A If the respondent was reorganized | ed———————————————————————————————————— | during the year, and authority for e | name all consolid | nstiluent com Jation and eac | ipanies, and j | give speci |
| Stockholders Check appropriate box: {} Two copies are attached to {} Two copies will be submitted. IX No annual report to stockholder to the respondent was formed as references to charters or general regulatory body, and date of control of the respondent was reorganized owner or partners, the reason for N/A. | ed———————————————————————————————————— | during the year, and authority for ecorporation and the organization. | name all consolid | nstiluent com Jation and eac | ipanies, and j | give special |

| 1. | It any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the |
|----|---|
| | close of the year, state N/A |
| | A. Date of trusteeship |
| | B. Authority for trusteeship |
| | C. Name of trustee |
| | D. Name of beneficiary of beneficiaries |
| | E. Purpose of trust |
| | |

12. Give a list of companies under common control with respondent

Imperial Van Lines, Inc.
Imperial "an Lines, Inc., West
Thru-Container Services, Inc.
Thru-Container Services, GmbH
Thru Container International Ltd.
Jungle Growth Products, Inc.
Jungle Growth Products, Inc.(Texas)
Thru-Container Movers, Inc. of Norfolk

Los Angeles Shipping Co., Inc.
International Equipment Co., Inc.
Univeral Security Patrol Systems, Inc.
Imperial Enterprises of La., Inc.
Thru-Container International, Inc.
Thru-Container Movers, Inc.
Imperial Van Lines Inc. of California
Thru-Container Services (U.K.) Ltd.

Chesapeake Shipping, Inc.

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

NONE

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly, list all such companies and list the controlled company under each of them, indicating its status by appropriate cross references:

IMPERIAL INTERNATIONAL, INC.

| Alabama | X X X | Georgia ———————————————————————————————————— | X Maryland X Mastachusetts Michigan | X New Jersey X New Mexico X New York | X South Carolina X X South Dakota X Tennessee X Texas |
|---|-------------|---|--------------------------------------|---|---|
| Arkansas California Colorado | X | Illinois ———————————————————————————————————— | Mississippi X Mississippi X Missouri | X North Carolina — X North Dakota — X Ohio — X Oklahoma | X Utah X Vermont X Virginia |
| Connecticui Delaware District of Columbia | X | Kansas —————————————————————————————————— | X Nebraska X | X Oregon X Pennsylvania X Rhode Island | X Washington 2 X West Virginia 2 X Wisconsin |

| Line No. | Balance at beginning | liem | Balance at |
|-------------|--|--|--------------|
| | of year (a) | (b) | year (c) |
| | 5,608 | I. CURRENT ASSETS | 1,096,658 |
| 1 | 17,465 | (100) Cash (101) Special cash deposits (Sec. 18) | 16,078 |
| 2 | | (101) Special cash deposits (see 16) | |
| 3 | ***** | 1. Pledged 5———————————————————————————————————— | XXXXXXX |
| 5 | 38.567 | (103) W. Alexandrane | 30,190 |
| 6 | ***** | (104) Notes receivable 14,468,728 | XXXXXXX |
| 7 | | (105) Accounts receivable 14,468,728 | ASSESSA 77 |
| 8 | 6,451,276 | (106) Less Reserve for doubtful accounts 5 172,657 | 114,295,071 |
| 9 | - | (107) Accrued accounts receivable | |
| 10 | 44,577 | (108) Materials and supplies | 44,054 |
| 11 | 105,757 | (109) Other current assets | 206,068 |
| 12 | | (110) Deferred income tax charges (Sec. 19) | |
| 13 | 6,663,250 | Total current assets | 15,700,920 |
| | | II. SPECIAL FUNDS AND DEPOSITS | |
| 14 | XXXXXXX | (120) Sinking and other funds | XXXXXX |
| 1.5 | | Less: Nominally outstanding | |
| 16 | XXXXXX | (121) Special deposits | ***** |
| 17 | | Less. Nominally outstanding\$ | 1 |
| 18 | | Total special funds | |
| | 4,946,522 | III. INVESTMENT SECURITIES AND ADVANCES | 6,402,022 |
| 19 | | (130) Investments in affiliated companies (Sec. 20) | 1 |
| 20 | 124222 | 1 Pledged \$ 2 Unpledged \$ | ***** |
| 21 | 22,274 | Undistributed earnings from certain investments in affiliated companies (Sec. 21) | 22,274 |
| 22 | See See & See 1 179 | (131) Other investments (Sec. 20) | |
| 23 | XXXXXX | 1. Pledged \$ | XXXXXXX |
| 24 | 1 | (132) Less: Reserve for adjustment of investments in securities | 1 |
| 25 | | (133) Allowance for net unrealized loss on noncurrent marketable equity securities | 1 |
| 26 | 4,968,796 | Total investment securities and advances | 16.424.296 |
| | | IV. TANGIBLE PROPERTY | |
| 27 | XXXXXXX | (140) Transportation property (Sec. 22-A) | XXXXXXX |
| 28 | | (149) Less: Depreciation and amortization reserve | 1 |
| | | Transportation property (Sec. 22-B) | |
| 29 | XXXXXXX | (160) Nontransportation property (Sec. 23) | XXXXXXX |
| 30 | | (161) Less: Depreciation reserve | |
| | | Nontransportation property (Sec. 23) | · |
| 3; | | Total tangible property | + |
| | | V. INTANGIBLE PROPERTY | |
| 32 | | (165) Organization | 1 |
| 33 | | (166) Other intangible property | 1 |
| 34 | 1 | Total intangible property | |
| | 915.155 | VI. DEFERRED DEBITS AND PREPAID EXPENSES | 726,657 |
| 35 | | (170) Prepayments | |
| 36 | | (172) Other deferred debits | 1 |
| 37 | 915,155 | (173) Accumulated deferred income tax charges (Sec. 19) | 726,657 |
| 38 | 1303500 | Total deferred debits and prepaid expenses | |
| | | VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES | ****** |
| 39 | XXXXXX | (190) Reacquired and nominally issued long-term debt | XXXXXX |
| 40 | XXXXXXX | Reacquired. Pledged | XXXXXXX |
| 41 | XXXXXXX | Nominally issued 1 Pledged | ANAXXX |
| 42 | XXXXXX | Nominally issued 1 Pledged | XXXXXXX |
| 43 | XXXXXXX | (191) Nominally issued capital stock | XXXXXXX |
| 44 | XXXXXX | 1 Pledged \$ 2 Unpledged \$ | |
| 45 | 12,547,201 | TOTAL ASSETS | 22,851,873 |
| 46 | A THE RESIDENCE OF THE PARTY OF | Contingent assets (not included above) | |

COMPARATIVE BALANCE SHEET STATEMENT-LIABILITY SIDE

| ne | Balance at beginning | 1 tem | Balance at close of year |
|-------|--|--|--|
| 3. | of year (a) | (b) | (60000000 |
| S | 4,033,227 | VIII. CURRENT LIABILITIES | 8,131,827 |
| 8 . | | (200) Notes payable | 4,302,513 |
| , | 2,069,742 | (201) Accounts payable | |
| 0 | 33,140 | (202) Accrued interest | - |
| 1 | | (203) Dividends payable | 737,000 |
| 2 | 370,000 | (204) Accrued taxes | |
| | 428,547 | (205) Accrued accounts payable | 577,661 |
| 3 | | (208) Deferred income tax credits (Sec. 19) | - |
| 4 | 1,084,362 | (209) Other current liabilities | 3,308,871 |
| 5 - | 8,019,018 | Total current liabilities | 17,057,872 |
| 6 | 0,019,010 | IX. LONG-TERM DEBT | |
| | | (h) Less— (h2) Less— Nominally Nominally outstanding naved | |
| 7 _ | | (210) Funded debt (Sec. 29) | - |
| | | (210.5) Capitalized leased obligations | 1 |
| 8 - | | (211) Receivers' and trustees' securities (Sec. 29) | _ |
| 9 - | | | |
| 0 - | | (212) Amounts payable to affiliated | |
| | | companies (Sec. 30) | |
| 1 - | | (213) Long-term debt in default (Sec. 29) | |
| 2 _ | | (218) Discount on long-term debt | + |
| 3 - | | (219) Premium on long-term debt | None |
| | None | Total long-term debt | None |
| 4 - | | X. RESERVES | |
| | | (220) Insurance reserves | |
| 65 . | | | |
| 66 - | | (221) Provident reserves | |
| 67 _ | | (222) Other reserves | None |
| 68]_ | None | Total reserves | 20 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - |
| | | XI. DEFERRED CREDITS | |
| 69 - | | (231) Other deferred credits | |
| 70 - | | (232) Accumulated deferred income tax credits (Sec. 19) | None |
| 71 - | None | Total deferred credits | |
| | | XII. CAPITAL AND SURPLUS | 4,000 |
| 72 . | 4,000 | (240) Capital stock (Sec. 31) | 4,000 |
| 73 | | (241) Premiums and assessments on capital stock | |
| 74 | 4,000 | Total (Lines 70 and 71) | 4,000 |
| | | Less—Nominally issued capital stock | |
| 75 - | | (242) Discount, commission and expense on capital stock | |
| 76 . | | Total (Lines 73 and 74) | |
| 77 - | | Total (Lines 75 and (4)) | 9,000 |
| 78 . | | Total (Lines 72 and 75) | |
| 79 | | (243) Proprietorial capital | |
| 80 . | | (250) Unearned surplus | ******* |
| 81 . | AXXXXXX | 1. Paid in \$ | - XXXXXXXX |
| 82 | 4,524,383 | (260) Earned surplus—Appropriated | 5.790.00 |
| 83 | AND THE OWNER OF THE REAL PROPERTY AND ADDRESS OF THE PARTY AND ADDRESS | (270) Earned surplus Unappropriated (Deficit in paren.) (Sec. 32) | |
| 84 | ***** | 1. Distributed 5 2. Undistributed 5 | XXXXXXXX |
| 85 | | (279) Net unrealized loss on noncurrent marketable equity securities | |
| | | | |
| 86 | | (280) Less Treasury stock | - |
| 87 | 4 5 2 0 \ 0 2 | 1. Pleaged \$2 Unpleaged \$ | XXXXXXX |
| 88 | 4,528,183 | Total capital and surplus | 5.794.001 |
| 89 | 12,547,201 | TOTAL LIABILITIES | 22,851,87 |

COMPARATIVE BALANCE SHEET STATEMENT-EXPLANATORY NOTES

| Estimated accumulated net Federal income tax reducenternal Revenue Code because of accelerated amort Estimated accumulated savings in Federal income tax depreciation using the items listed below———————————————————————————————————— | under section 167 of to Revenue Procedu preciation Range) sin | facilities in excess puting book deprecial f the Internal Revenu | of recorded depreciation under Commission re | n _5 | None |
|---|--|--|--|----------|---------------------------------------|
| Estimated accumulated savings in Federal income taxile preciation using the items listed below———————————————————————————————————— | under section 167 of to Revenue Procedi preciation Range) sin- | the Internal Revenue 62-21 | ion under Commission re | | d computing to |
| epreciation using the items listed below Accelerated depreciation since December 31, 1953. Guideline lives since December 31, 1961, pursuant Guideline lives under Class Life System (Asset Dep (1) Estimated accumulated net income tax reduction Revenue Act of 1962, as amended | under section 167 of to Revenue Procedi preciation Range) sin- | f the Internal Revenu | | ules and | |
| -Accelerated depreciation since December 31, 1953, -Guideline lives since December 31, 1961, pursuant -Guideline lives under Class Life System (Asset Dep (1) Estimated accumulated net income tax reduction Revenue Act of 1962, as amended | under section 167 of to Revenue Procedu preciation Range) sin- | the Internal Revenu are 62-21. | | , | |
| Guideline lives since December 31, 1961, pursuant Guideline lives under Class Life System (Asset Dep (1) Estimated accumulated net income tax reduction Revenue Act of 1962, as amended | to Revenue Procedu preciation Range) sin | are 62-21. | ie Code. | | |
| Guideline lives under Class Life System (Asset Dep (1) Estimated accumulated net income tax reduction Revenue Act of 1962, as amended | preciation Range) sin | | | | |
| (1) Estimated accumulated net income tax reduction Revenue Act of 1962, as amended | | | | | |
| Revenue Act of 1962, as amended | utilized since Danem | | | | |
| | utilized since Decem | der 31, 1901, because | of the investment tax ci | redit au | thorized in th |
| (2) If carrier elected, as provided in the Revenue Act | of 1971 to account | ar the investment of | | | |
| otal deferred investment tax credit at beginning of | | | | s metho | None |
| Add investment tax credits applied to reduction of | | | | | None |
| Deduct deferred portion of prior year's investment | | | | | None |
| Other adjustments (indicate nature such as recapture | | | | | None |
| Total deferred investment tax credit at close of year | | | | | None |
| Investment tax credit carryover at year end | | | | | None |
| Cost of pension plan: | THE PARTY OF THE | | | 3 | |
| Past service costs determined by actuarians at yo | ar end | | | | None |
| Total pension costs for year: | at Cho | | and the second s | , | |
| Normal costs | | | | | None |
| Amortization of past service costs | | | | J | None |
| Estimated amount of future earnings which can be re | | | | 3 | CONTRACTOR CONTRACTOR AND AND AND AND |
| Marketable Equity Securities—to be completed by 1. Changes in Valuation Accounts | companies with \$10 | O million or more i | n gross operating reven | ues | |
| | Cost | Market | Dr. (Cr) to Income | | Dr. (Cr) Stockholders Equity |
| Current year Current Portfolio | 5 | s | | x | X X X |
| as of / / Noncurrent Portfolio | | | x x x x | 5 | |
| Previous year Current Portfolio | | | x x x x | X | xxx |
| as of / Noncurrent Portfolio | | | x x x x | | x x x |
| 2. At / / gross unrealized gains and lo | | Gains N/A N/A | Losses | | |
| 3. A net unrealized gain (loss) of \$ N/A | | arketable equity s | curities was included | in ne | income f |

NOTE: / / - date - Balance sheet date date of the current year unless specified as previous year.

17.—COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS

Using the following notes as a guideline, show the requirements of compensating balances and short-term horrowing arrangements if operating revenues are \$10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing

- i. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term borrowings outstanding at balance sheet date, maximum amount of outstanding borrowings during the period and the weighted average rate of those borrowings.
- 2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed.
- 3. Compensating balance arrangements need only he disclosed for the latest liscal year
- 4 Compensating balances under an agreement which legally restricts the use of such lunds, and which constitute support for short-term botrowing arrangements, should be included in section 18, account 101, Special cash deposits.
- 5. Compensating balances under an agreement which legally restricts the use of such funds and which constitute support for long-term borrowing arrangements and are reported in account 121. Special deposits, should also be separately disclosed below.
- 6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).
- 7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions whenever such possible sanctions may be immediate (not vague or unpredictable) and material.

NONE

18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of \$10,000 or more reflected in account 101. Special cash deposits, at the close of the year Items of less than \$10,000 may be combined in a single entry and described as "Minor items less than \$10,000". For compensating balances, state separately the total amounts held on behalf of respondent and held on behalf of others.

| ine inc | Purpose of deposit (a) | | Balance at clos of year (h) |
|------------|---|-------|-----------------------------------|
| + | | | 5 |
| | Interest special deposits | | |
| 2 - | | | |
| 5 | | | None |
| 6 | | Total | None |
| Ì | Dividend special deposits | | |
| 7 8 | | | |
| 9 | • | | |
| 11 | | Total | None |
| | Miscellaneous special deposits: | | |
| 13 | Minor Items Less Than \$10,000.00 | | 16,078 |
| 16 | | | 16,078 |
| 18 | | Total | |
| | Compensating balances legally restricted: | | |
| 19 | Held on behalf of respondent | | |
| 20 | Held on behalf of others | Total | None |

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. should agree with the contra charges (credits) to account 432, Provision Other particulars which cause such a differential should be listed under for deferred taxes, and account 451, Provision for deferred taxes. the caption "Other", including State and other taxes deferred if Extraordinary and prior period items, for the current year computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other".

in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and 232 for the net tax effect of timing difference originating and reversing (d). The total of column (e) must agree with the balances in accounts in the current accounting period.

The total or net credits (charges) for the current year in column (c)

Indicate in column (d) any adjustment as appropriate, including Indicate in column (b) the beginning of the year balance of adjustments to eliminate or reinstate deferred the effect (credits or accumulated deferred tax credits (debits) applicable to each particular debits) due to applying or recognizing a loss chryforward or a loss

> Indicate in column (e) the cumulative total of columns (b), (c) and 110, 173, 208 and 232 in Section 16.

ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

| ind No. | Particulars | Beginning of Year Balance (b) | Net credits (Charges) for Current Year (c) | Adjustments (d) | End of Year Balance (e) |
|------------|--|--|---|-----------------|----------------------------------|
| 1 | Accelerated depreciation, Sec. 167 I.R.C.: Guideline lives pursuant to Rem Prec. 62-21 | | . s | s | 1 |
| | Accelerated amortization of facilities Sec. 168 L.R.C. | | | | |
| 3 4 5 | Other (Specify) | | | | |
| 6 7 8 | Investment tax credit | None | | | None |

20. Give the details called for of invertments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

| | | | 1 | Income earne | ed during year | |
|---|--------------|------------------|-----------|----------------|--|--|
| Names of issuing company and description of security held | Par value | Number of shares | Book | Kind | Amount | |
| Baltimore Shipping Co., Inc. | 100 | 35 | 3,500 | Dividend | 1,000 | |
| Military Express, Inc. | | 100 | 4,461 | | | |
| Benquet Consolidated, Inc. | | 2,000 | 14,313 | | | |
| Imperial International, Inc. | | | 6,402.022 | | | |
| | | | | | Anna de la companya del companya de la companya de la companya del companya de la | |
| | | 1 | 1 | | | |
| | | | | | | |
| | | | | | | |
| | | | - | - | * | |
| | | + | 4 | | | |
| | | + | | | | |
| | | - | | | MODEL OF THE REAL PROPERTY. | |
| | | | 1 | 1 | | |
| Total | ****** | H BURDONY AND SE | 6,424,296 | ****** | 1,000 | |

21. Report below the details of all investments in common stocks included in account 130 Investments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses.

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4).

The total of column (g) must agree with column (b), line 21, Section 16

UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

| Balance at close of year (g) | | NONE |
|--|---|--|
| Adjustment for investments dispused of or written down during year (f) | | |
| Amortization during year (e) | | |
| Equity in undistributed eazings (losses) during year (d) | | |
| Adjustment for invest- ments qualify ing for equity method (c) | | |
| Balance at beginning of year (b) | | None |
| Name of issuing company and description of security held (a) | Carriers (List specifics for each company) s | Total (Show totals only for each column) Total (lines 18 and 19) |
| No. O | - u u + v o u o o o o o o o o o o o o o o o o o | BARNESE PROFESSIONAL PROFESSION |

11 22. Give details as called for of investment in transportation property, and reserve for depreciation and amortization for balances as stated for accounts (140) and (149) in section 16. A. INVESTMENT Balance at Adjustments Balance at Property accounts beginning Charges Credits Dr. - Debit close of of year Cr. - Credit year 5 S 141. Furniture and office equipment-142. Motor and other highway vehicles-143. Land and public improvements 144. Terminal and platform equipment. 145. Other property account charges. NONE NONE Total. B. DEPRECIATION AND AMORTIZATION RESERVE Adjustments Balance at Balance at close of Dr. - Debit Property accounts Credits Charges beginning Cr. - Credit year of year 141. Furniture and office equipment. 142. Motor and other highway vehicles. 143. Land and public improvements (depreciable property)__ 144. Terminal and platform equipment. 145. Other property account charges (depreciable property)-NONE NONE Total-23. Give details of investment in nontransportation property, and depreciation reserve for balances at close of the year, as stated for accounts (160) and (161) in section 16. Description of property Book cost Depreciation reserve of property 5 5

NONE

Total

24.—RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) If gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contigen, rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

| Line | Type of lease | Current year | Prior year |
|------|--------------------------------|--------------|------------|
| | (a) | (6) | (c) |
| | Financing leases | 1, | 5 |
| 1 | Minimum rentals | | |
| 2 | Contingent rentals | | |
| 1 | Sublease rentals | | |
| 4 | Total financing leases | | |
| | | | |
| | Other leases: | | |
| 5 | Minimum rentals | | |
| 6 | Contingent rentals | | |
| 7 | Sublease rentals | | de |
| 8 | Total other leases | | |
| 9 | Total rental expense of lessee | N/A | NI/A |

NOTE. As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his investment) of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

25.--MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years; (b) each of the next three five-year periods; and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

| | | | ^ | | | В | | |
|-----------|----------------------------------|------------|------------|---------|----------------------------|------------------------|--|--|
| me No. | Year ended | Financing | Other | r Total | Subjease | e rentals* | | |
| 40. | tat | leases (h) | Leases (c) | (d) | Financing leases (e) | Other leases (f) | | |
| | xt year | N/A | | 1 | | | | |
| 3 In | 2 years 3 years 4 years | | | | | | | |
| 5 In | 5 years | | - | | | | | |
| | 11 to 15 years 16 to 20 years | | 1 | | | | | |
| 4 Su | bsequent | | | | | | | |

^{*}The rental commitments reported in Part A of this schedule have been reduced by these amounts

26.-LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are \$10 million or more.

Relate in general terms: (2) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc.; (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc.; and, (e) any other information necessary to assess the effect of erations, and changes in financial position of the lessee.

| (a) | N/A |
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27.-LEASE COMMITMENTS-PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting, if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

| | | Present value | | Ran | ge | Weighted average | | |
|-------------|--|---------------------|-------------------|------------------|-------------------|------------------|-------------------|--|
| Line No. | | Current year (b) | Prior year (c) | Current year (d) | Prior year (e) | Current year | Prior year (g) | |
| 1 | Structures Revenue equipment Shop and garage equipment Service cars and equipment Nancarrier operating property Other (Specify) | | | | | ** | | |
| # 9 | Total | N/A | | | | | | |

28.—INCOME IMPACT—LESSEE

Complete this schedule only if carrier operating revenues are \$10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the basis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

| Line No. | ltem (4) | Current year (b) | Prior year (c) |
|-------------|----------------------------------|---------------------|-------------------|
| 1 | Amortization of lease rights | s N/A | \$ |
| 2 | Interest | | |
| 3 | Rent expense | | |
| 4 | Income tax expense | | |
| 5 | Impact (reduction) on net income | 1 | |

| Description of obligation | Date of issue | Date of maturity | Interest rate (percent) | Balance at close of year | |
|--|------------------------|--|---|--------------------------------|--|
| | | | | 5 | |
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| | | 1 | | NONE | |
| Total | XXX | 1 xxx | f xxx f | NONE | |
| Name of creditors and natur | e of advance | | Rate of interest | Balance at | |
| Name of creditors and nature | e of advance | | | Balance at close of year | |
| Name of creditors and natur | e of advance | | interest | close of | |
| Name of creditors and natur | e of advance | | (percent) | close of year | |
| Name of creditors and natur | e of advance | | (percent) | close of year | |
| Name of creditors and natur | e of advance | | (percent) | close of year | |
| Name of creditors and natur | e of advance | | (percent) | close of year | |
| Name of creditors and natur | e of advance | | (percent) | close of year | |
| Name of creditors and natur. | e of advance | | (percent) | close of year | |
| Name of creditors and natur | e of advance | Total | (percent) | close of year | |
| Name of creditors and natur | e of advance | Total | (percent) | close of year | |
| | | | s (percent) | s None | |
| Give details of balance of capital stock outstanding | ng at the close of the | year stated for a | s (percent) | s None | |
| Give details of balance of capital stock outstanding | ng at the close of the | year stated for a | s (percent) s xxxxxxxx ccount (240) in sec | stion 16. | |
| Give details of balance of capital stock outstanding | ng at the close of the | year stated for a | interest (percent) s xxxxxxxx ccount (240) in seconder of Shares (b) | NONE NONE Amount (c) | |
| Give details of balance of capital stock outstanding. Title and Description (a) Par value: | ng at the close of the | year stated for a | xxxxxxxx ccount (240) in seconder of Shares | NONE NONE Amount (c) | |
| Give details of balance of capital stock outstandin Title and Descriptio (a) Par value: | ng at the close of the | year stated for a | interest (percent) s xxxxxxxx ccount (240) in seconder of Shares (b) | NONE NONE Amount (c) | |
| Give details of balance of capital stock outstanding. (a) Par value: | ng at the close of the | year stated for a | xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx | NONE NONE NONE 4,000 | |
| Give details of balance of capital stock outstanding. Title and Description (a) Par value: | ng at the close of the | year stated for a | interest (percent) s xxxxxxxx ccount (240) in seconder of Shares (b) | NONE NONE Amount (c) | |
| Give details of balance of capital stock outstanding. Title and Description (a) Par value: | ng at the close of the | year stated for a | xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx | NONE NONE NONE 4,000 | |

32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

| Line No. | Item | Retained earn- ings accounts | Equity in un- distributed earnings of affiliated companies |
|-------------|---|---------------------------------|---|
| | (a) | (b) | (c) |
| | (270) Earned surplus (or deficit) at beginning of year | \$4,524,183 | SXX. |
| | | XXX | |
| | (300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year- | 863,968 | |
| | (300) Income balance (Sec. 33) | | |
| 4 | (301) Miscellaneous credits' | 401,850 | 1 |
| | (302) Prior period adjustments to beginning earned surplus account | 401,000 | |
| 6 | (310) Miscellaneous debits | | XXX |
| 7 | (311) Miscellaneous reservations of earned surplus | | |
| | (312) Dividend appropriations of earned surplus | | XXX |
| | (270) Earned surplus (or deficit) at close of year | 5,790,001 | XXX |
| | Equity in undistributed earnings (losses) of affiliated companies at end of year | XXX | 1 |
| 10 | Balance from line 10(c) | | XXX |
| 11 | Total unappropriated earned surplus and equity in undistributed earnings (losses) | | |
| 12 | of affiliated companies at end of year (lines 9 and 11) | 5,790,001 | XXX |

Net of assigned income taxes account 301 \$ Lexplain) account 310 (explain)

33.-INCOME STATEMENT FOR THE YEAR

| 0. | | Amount |
|----------|---|----------|
| 0 | (a) | (b) |
| | ORDINARY ITEMS | |
| | FORWARDER OPERATING INCOME | Is |
| 1 | (400) Operating revenues (Sec. 34) | 6,718,34 |
| 2 | (410) Operating expenses (Sec. 35) | 4,364,79 |
| 3 4 | *Net revenue from forwarder operations (line 1; line 2) | 2,353,54 |
| 5 | *Net revenue, less taxes, from forwarder operations (line 3, line 4) | 2,353,54 |
| | OTHER INCOME | |
| 6 | (401) Dividend (other than from affiliates) and interest income | 1,00 |
| 7 | (402) Release of premium on long-term debt | 201 10 |
| 8 | (403) Miscellaneous income | 201,10 |
| 9 | Income from affiliated companies Dividends | |
| 0 | Equity in undistributed earnings (losses) | 202 10 |
| 1 | Total other income | 202,10 |
| 2 | *Total income (line 5; line 11) | 2,555,64 |
| | MISCELLANEOUS DEDUCTIONS FROM INCOME | 133,03 |
| 3300 B | (412) Provision for uncollectible accounts | |
| 2020 | (413) Miscellaneous tax accruals | |
| 6 | Total income deductions | 133,03 |
| 7 | *Income from continuing operations before fixed charges (Lines 12, 16) | 2,422,61 |
| | | |
| 8 | (420) Interest on long-term debt | |
| 265 LS | (421) Other interest deductions | 821,64 |
| | (422) Amortization of discount on long-term debt. | |
| 1 | Total fixed charges | 821,64 |
| 2 | (423) Unusual or infrequent items | |
| 3 | *Income from continuing operations before income taxes (lines 17, 21, 22) | 1,600,96 |
| | PROVISION FOR INCOME TAXES | 777 66 |
| 4 | (431) Incre e taxes on income from continuing operations (Sec. 36) | 737,000 |
| 1000 650 | (432) Provision for deferred taxes | 020 02 |
| 6 | Income (loss) from continuing operations (lines 23-25) | 863,96 |
| | DISCONTINUED OPERATIONS | |
| 7 | (433) Income (loss) from operations of discontinued segments. | |
| 8 | (434) Gain (loss) on disposal of discontinued segments** | |
| 9 | Total income (loss) from discontinued operations (lines 27, 28) | 015 01 |
| | *Income before extraordinary items (lines 26, 29) | 000,90 |
| 1 | EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES | |
| 11 | (435) Extraordinary items-Net Credit (Debit) (p. 20) | |
| | (450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20) | |
| | (45)) Provision for deferred taxes-Extraordinary and prior period items | |
| 4 | Total extraordinary items | |
| 5 | (452) Cumulative effect of changes in accounting principles** | |
| 6 | Total extraordinary items and accounting changes (lines 34, 35) | |
| 7 | *Net income transferred to earned surplus (lines 30, 36) | 903,900 |
| | *If a loss or debit, show the amount in parentheses. | |
| | **Less applicable income taxes of (433) from operations of discontinued segments | |
| | | |

33.-INCOME STATEMENT - EXPLANATORY NOTES

| 1. (4 | a) Indicate method elec | ted by carrier, | as provided | in the | Revenue | Act o | f 1971, | to account | for the | investment | LAX C | redir |
|-------|-------------------------|-----------------|-------------|--------|---------|-------|---------|------------|---------|------------|-------|-------|
| | Flow-through | Deferral | ******* | | | | | | | | | |

(b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investment

(c) If deferral method was elected, indicate amount of investment tax credit utilized as reduction of tax liability for current year

Balance of current year's investment tax credit used to reduce current year's tax accrual _______ N/A

Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax accrual-

2. An explanation of all items included in accounts 435, "Extraordinary items," and 450, "Income taxes on extraordinary items" should be made in the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)

34.—OPERATING REVENUES

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

| Line | Account | Amount |
|----------------------|---|---------------|
| No. | (a) | (b) |
| | I. TRANSPORTATION REVENUE | \$ /6 222 275 |
| 1 | 501. Forwarder revenue | 46,333,175 |
| | II. TRANSPORTATION PURCHASED—DR. | |
| 2 | 511. Railroad transportation | 178.962 |
| 3 | 512. Motor transportation | 5,866,463 |
| 4 | 513. Water transportation | 10,798,832 |
| SECTION AND ADDRESS. | 514. Pick-up, delivery, and transfer service | |
| | 515. Other transportation purchased* | 1 0 027 001 |
| 7 | Total transportation purchased | 10 000 000 |
| 8 | Revenue from transportation (line 1 minus line 7) | |
| | III. INCIDENTAL REVENUE | |
| 9 | 521. Storage—Freight | 472,666 |
| | 522. Rent revenue | |
| 11 | 523. Miscellaneous | 1 |
| 12 | Total incidental revenues | 1.79 666 |
| 13 | Total operating revenues (line 8 plus line 12) | |

^{*}Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased":

35.-OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents):

| Line | Account | Amount |
|------------|--|--------------|
| | (a) | (b) |
| 16 | 01 General office salaries | \$ 1,637,544 |
| | 02 Traffic department salaries | 131 31 |
| 3 6 | 03 Law department salaries | |
| 4 6 | 04 Station salaries and wages* | |
| 5 6 | 05 Loading and unloading by others | |
| | 06 Operating rents | 170 000 |
| 3/6 | 07. Traveling and other personal expense | 289,109 |
| 8 6 | 08 Communications | 374,402 |
| 9 6 | 09 Postage | 22,876 |
| | 10 Stationery and office supplies | 1 150 222 |
| | 11 Tariffs | 1 12 022 |
| 12 0 | 12 Loss and damage-Freight | 188,770 |
| DSDEST AND | 13 Advertising | 00 500 |
| 14 6 | 14 Heat, light, and water | 39,900 |
| 15 6 | 15 Maintenance | 58,641 |
| 16 6 | 16 Depreciation and amortization | |
| | 17 Insurance | 1 007 105 |
| 18 6 | 18 Payroll taxes (Sec. 36) | 149,942 |
| 19 6 | 19 Commissions and brokerage | |
| | 20 Vehicle operation (Sec. 36) | |
| 21 6 | 21 Law expenses | 85,459 |
| 22 6 | 22 Depreciation adjustment | |
| | 30 Other expenses | 798,498 |
| | Total operating expenses | 1 / 2// 70/ |

^{*}Includes debits totaling \$-----tor the pay of employees engaged in handling freight over platforms

36. -TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35.

| No. | Kind of tax | portation tax accruals | on recome trem continging operations | (618) Payroll (axes | (620) Vehicle operation | Total |
|-----|---|---------------------------|--------------------------------------|---|--|------------------------------|
| | .,,, | 15 | 1 5 | 5 149,942 | 5 | \$ 149,942 |
| | Social security taxes | 13 | + 3 | | and the second second second second | and the second second second |
| 2 | Real estate and personal property taxes | | | 1 | | + |
| | Gasoline other fuel and oil taxes | | | | kina protesto neprintativamento por tes | |
| 4 | Vehicle licenses and registration fees | | | | | - |
| 4 | Corporation taxes | | | | | |
| 6 | Capital stock raxes | 1 | | | | + |
| 7 | Federal excise taxes | + | | 2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | | ļ |
| * | Federal excess profits taxes | 1 | 593,000 | | | 502 000 |
| 4 | Federal income taxes | | 144,000 | | | 593,000 |
| 168 | State income taxes | + | 144,000 | | | 144,000 |
| | (Wher taxes (describe) | | | | | 1 |
| 11 | 18) | | | | | |
| 12 | (b) | | | | | |
| 13 | 167 | | - | | | 1 |
| 14 | (d) | + | · | | | |
| 15 | (e) | | 725 000 | 149,942 | and the second second second | 886,942 |
| 16 | Total | | 737,000 | 147,742 | and the second s | 000,742 |

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year.

| | Vehicle | | Book value included | Accrued depreciation | | |
|-------------|-----------------------------|---------------------|---------------------------------------|--|--|--|
| Line No. | Make, kind and capacity (a) | Number of (b) | in account (140) of sec. 16 (c) | included in account (149) of sec. 16 (d) | | |
| 1 | | 5 | | S | | |
| 2 | | | | | | |
| 4 | | | | | | |
| 5 | | | | | | |
| 7 | Total N/A | | | | | |

38. Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest respresentative payroll period. Enter the total number of employees in each class on the payrolls covered by this report who worked full or part time or received pay for any part of the period reported.

| ine | Class | Number of the pay p | Number of employees on payroll at close of the pay period containing the 12th day of | | | | |
|-----|---|--|---|--------|----------|-------------------|--|
| 10. | | February B | May O | August | November | during year | |
| | General office employees. | 7 | 6 | 6 | 6 | s 268,318 | |
| 1 | Officers | 1 77 1 | 86 | 90 | 88 | 1,334,874 | |
| 3 | Clerks and attendants | 84 | 92 | 96 | 94 | 1,603,192 | |
| | Traffic department employees: | | | | | | |
| 5 | Officers Managers | 2 | 3 | 3 | 3 | 47,038 | |
| 6 | Solicitors | 12 | 14 | 17 | 15 | 84,277 | |
| 8 | Clerks and attendants | 1 14 | 17 | 20 | 18 | 131,315 | |
| | Law department employees: Officers | The second secon | | | | | |
| 0 | Solicitors | | | | | | |
| 1 | Attorneys | | | | | | |
| 2 3 | Clerks and attendants | | | | | | |
| | Station and warehouse employees: Superintendents | | | | | | |
| 5 | Foremen | | | | | 西斯特可拉斯 里斯德 | |
| 1 | Clerks and attendants | | | | | | |
| 1 | Laborers | | + | + | | | |
| 8 | Total | | | | | | |
| , | All other employees (specify): | 3 | 3 | 3 | 3 | 34,352 | |
| 0 | | | | | | | |
| 2 | Total | 3 | 3 | 3 | 3 | 34,352 | |
| 4 | Grand total | 101 | 112 | 119 | 115 | 1,768,859 | |

Length of payroll period. (Check one) | | one week; | | two weeks; | | other (specify):

39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds.

| Line No. | ltem | Number |
|-------------|---|------------------|
| 140. | (a) | (6) |
| 1 2 | Tons of freight received from shippers. Number of shipments received from shippers | 36,734 41,740 |

40.-COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid \$40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to \$40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

| ne o. | Name of person | Title (b) | Salary per annum as of close of year (see instructions) (c) | Other com- pensation during the year (d) |
|----------|-------------------|--|---|--|
| SEF | ATTACHED SCHEDULE | | 5 | 5 |
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IMPERIAL VAN LINES INTERNATIONAL, INC.

SCHEDULE #40

| Name of Person | Title | 1979 Salary | Other Compensation |
|----------------------|--------------------------------------|----------------|--------------------|
| *D. E. Rowe | Chairman of the Board Director | \$300,000 | None |
| P. E. Sanders | Director | 719,817 | None |
| *W. Vander Velden | Director | 25,536 | None |
| C. L. Joyce | President - Commercial Division | 75,005 | None |
| Grant John | Vice President, Administration | 26,664 | None |
| Norm Larker | V.P., Agency Relations | 29,262 | None |
| Edward K. Green | Vice President, Claims | 22,599 | None |
| *Douglas M. Robinson | Secretary | 29,951 | None |
| *Doris W. Miller | Assistant Secretary | 16,617 | None |
| Ward Thompson | Vice President - Commercial Division | 26,971 | None |

^{*} Paid by Parent - Imperial International, Inc.

41.—COMPETITIVE BIDDING — CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than \$50,000, in the aggregate, it any one year, with another corporation, firm, parinership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its purchasing or selling officer, or agent in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of, or who has any substantial interest in, such other corporation, firm, partnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstete Commerce Commission." The specification for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010.7—Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and soddress, name and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

| No Cline | Nature of bid (2) (3) | Date Published (b) | Contract number (c) | No. of bidders (d) | Method of awarding bid (c) | Date filed with the Commission (f) | Company awarded bid (g) |
|-----------|-----------------------|--------------------------|---------------------------|--------------------|----------------------------------|------------------------------------|-------------------------|
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Name, title, telephone number and address of the person to be contacted concerning this report Jerome Dreesen TELEPHONE NUMBER (Area code) (Telephone number) 2805 Columbia Street Torrance, California 90503 OFFICE ADDRESS (Street and number) (City, State, and ZIP Code) OATH (To be made by the officer having control of the eccounting of the respondent) California COUNTY OF Los Angeles makes oath and says that he is Treasurer (Insert here the official title of the affiant) Imperial Van Lines, International, Inc. (Insert here the exact legal title or name of the respondent) that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kep; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said reports is a correct and complete statement of the business and affairs of the above-named respondent during the period of the time from and including January and includinger amber 31 - 19/ Subscribed and sworn to before me, a Notary Public -, in and for the State and County above named. 14th May March 25, 1983 My commission expires-OFFICIAL SEAL USE AN L. S. DORIS W. MILLER IMPRESSION (Signature of officer authorized to administer oaths) NOTARY PUBLIC - CALIFORNIA LOS ANGELES COUNTY My comm. expires MAR 25, 1983