

ANNUAL REPORT 1977

ITEL CORPORATION RAIL DIVISION

1 of 1

1977

ANNUAL REPORT FORM C-1

Date Due: March 31, 1978

Approved by GAO
B-180230 (R0256)
Expires 12-31-78

ANNUAL REPORT TO THE
INTERSTATE COMMERCE COMMISSION

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN
(See instructions)

ITEL CORPORATION, RAIL DIVISION
TWO EMBARCADERO CENTER
SAN FRANCISCO, CA 94111

NAME AND ADDRESS OF REPORTING CARRIER (Attach label from front
cover on original, copy in full on duplicate)

FOLLOW ALL INSTRUCTIONS CAREFULLY

1. Remove the mailing label from the cover and attach the label to the top of page 1 of the report form to be filed. The mailing label should NOT be altered. If the name and address on the mailing label are incorrect, insert your correct name and address in the space provided to the left. The carrier mailing address is the company address where correspondence regarding accounting and reporting matters is to be directed, but not the address of an independent auditor or CPA.

2. All persons furnishing cars to railroads or express companies, other than refrigerator car lines owned or controlled by railroad companies, and owning or operating 10 or more cars, are required to file annual report Form C-1. This Form for annual report should be filled out in triplicate and two copies, the original of which must be the copy containing the mailing label, returned to the Interstate Commerce Commission, Bureau of Accounts, Washington, D. C. 20423, by March 31, of the year following that for which the report is made. One copy of the report should be retained by the respondent. Attention is directed to Sections 1(3), 20(6), and 20(7) of Part 1 of the Interstate Commerce Act.

3. The instructions in this Form should be carefully observed, and each question should be answered fully and accurately. If any inquiry does not apply to the respondent, such fact should be shown on the inquiry by the words "Not applicable." Where the word "None" truly and completely states the fact, it should be given as the answer to any particular inquiry or any particular portion of any inquiry. Where dates are called for, the month and day should be stated as well as the year. Customary abbreviations may be used in stating dates.

4. If it be necessary or desirable to insert additional statements, typewritten or other, in a report, they should be legibly made on durable paper and, wherever practicable, on sheets not larger than a page of the Form. The inserts should be securely bound in the report.

5. All entries should be made in a permanent black ink. Those of a contrary and unusual character should be indicated in parentheses. Money items throughout this annual report form should be shown in units of dollars adjusted to accord with footings.

6. Throughout this report the respondent means the person or company in whose behalf the report is made; the year means the year ended December 31 for which the report is made; the close of the year means the close of business on December 31 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the close of the period covered by the report; the beginning of the year means the beginning of business on January 1 of the year for which the report is made or, in case the report is made for a shorter period than one year, it means the beginning of the period covered by the report; the preceding year means the year ended December 31 of the year next preceding the year for which the report is made.

7. Annual report form B-1 is prescribed for refrigerator car lines owned or controlled by railroad companies. No report form has been prescribed for persons furnishing cars to railroad and express companies and owning less than 10 cars.

8. Should there be doubt as to the reporting of any item or items or parts thereof, or advice is desired relative to the preparation of the report, address an inquiry to the Bureau of Accounts for consideration and decision.

INTERSTATE
COMMERCE COMMISSION

APR 6 1978

ADMINISTRATIVE SERVICES
MAIL UNIT

ALL RESPONDENTS MUST ANSWER QUESTIONS 1 THROUGH 5

1. Legal form of organization of respondent (Check one): Individual (), Partnership (), Corporation (X), Association (), Other (), (specify) _____

2. Give a brief description of business engaged in by the respondent:

Rail Car Leasing

3. Give titles, names, and addresses of three to five principal officers of the respondent at the close of the year:

| Title | Name | Address |
|--------------------------|-------------------------|--|
| President | Joseph M. Costello, Jr. | Two Embarcadero Center, San Francisco, |
| Vice President - Finance | Donald H. Gleason | Two Embarcadero Center, San Francisco, |
| Secretary | Herman H. Howerton | Two Embarcadero Center, San Francisco, |
| | | |
| | | |

4. State type of operation of respondent: shipper-owner, nonshipper-owner, other (specify) _____

Non-Shipper Owner

INSTRUCTIONS FOR PAGE 3

1. General: Furnish data with respect to privately owned cars used by railroads and express companies engaged in interstate commerce and not such cars used in exclusive plant service. If the respondent does not have records which give the information requested or any part thereof, such missing information should be estimated and marked "Est."

2. Investment in Cars: Show on line 1 the "book cost" of cars as recorded in the accounts of the company without deduction of any related reserves or other items; included therein should be only units owned (and units leased to others) by respondent.

3. Equipment: On line 6 show the total weight in tons of 2,000 pounds. The weight of the equipment acquired should be the empty weight. Show on line 8 the number of cars owned, and on lines 23 and 26 the number of cars leased of record as of the close of the year. Cars shown on line 23, cars leased to others, should be included on line 8. Line 26, cars leased at close of the year from others, does not include short-term rentals. Show on line 9 the cars undergoing and awaiting repairs, and bad order cars in or out of shops awaiting disposition. On line 14, show total

load capacity of all cars on line 8. (Do not show tons carried during year). TOFC cars, col. refers to type FC flat cars.

4. Mileage, Revenues and Expenses: Show on lines 13, 18, and 19 the miles travelled, revenue received and expenses incurred (revenues and expenses on accrual basis) by cars owned by respondent during the year, distributed according to type of cars indicated by column headings. If the mileage cannot be distributed separately for loaded and empty cars it should be shown on line 12, and the reason therefore stated in a footnote. If mileage is not available, an estimate should be made on basis of revenue received.

5. Employees: On line 27 furnish the average number of employees, the major portion of whose time is assignable to the car and protective service operations. Add the number of such employees on the payroll at the close of the pay period containing the 12th day of each month and divide by 12. Every count should cover not only employees actually on duty during period of the count, but also employees under pay not on duty.

| Line No. | Item (a) | Refrigerator cars (b) | Tank cars | | Box cars (e) | TOFC cars (f) | Gondola & open top hopper cars (g) | Other* cars (h) | Total (i) |
|--|--|--------------------------|------------------|------------------------|-----------------|------------------|---------------------------------------|--------------------|---------------|
| | | | Petroleum (c) | Other (Specify) (d) | | | | | |
| 1. | Investment in cars at close of year----- | \$ | \$ | \$ | \$99,525,326 | \$ | \$2,222,223 | \$3,056,038 | \$104,803,632 |
| 2. | Reserve for depreciation----- | \$ | \$ | \$ | \$1,946,547 | \$ | \$222,222 | \$45,979 | \$2,014,748 |
| 3. | NET TOTAL----- | \$ | \$ | \$ | \$97,578,779 | \$ | \$2,200,001 | \$3,010,104 | \$102,788,884 |
| Inventory of Rolling Stock | | | | | | | | | |
| 4. | Number owned at beginning of year----- | | | | 798 | | 0 | 0 | 798 |
| 5. | Number acquired during the year----- | | | | 2,507 | | 80 | 100 | 2,687 |
| 6. | Total weight (tons) of units acquired during the year----- | | | | 158,913,800 | | 4,800,000 | 640,000 | 170,113,800 |
| 7. | Number retired during the year----- | | | | 3 | | | | 3 |
| 8. | TOTAL CARS OWNED AT CLOSE OF YEAR----- | | | | 3,302 | | 80 | 100 | 3,482 |
| 9. | Unserviceable cars at close of year----- | | | | 0 | | 0 | 0 | 0 |
| Miles Made by Cars Owned by Respondent | | | | | | | | | |
| 10. | Loaded----- | | | | | | | | |
| 11. | Empty----- | | | | | | | | |
| 12. | Not separable----- | | | ** | 87,437,098 | | N/A | N/A | 87,437,098 |
| 13. | TOTAL----- | | | | 87,437,098 | | N/A | N/A | 87,437,098 |
| 14. | Aggregate capacity of units reported, in tons of 2,000 pounds----- | | | | 231,560 | | 8,000 | 10,000 | 249,560 |
| Revenues from Car Service | | | | | | | | | |
| 15. | Car mileage basis----- | \$ | \$ | \$ | \$4,367,686 | \$ | N/A | N/A | \$4,367,686 |
| 16. | Car rental basis----- | | | | 21,675,329 | | 121,258 | 315,653 | 22,112,240 |
| 17. | Other car service basis----- | | | | | | | | |
| 18. | TOTAL----- | \$ | \$ | \$ | \$26,043,015 | \$ | \$121,258 | \$315,653 | \$26,479,926 |
| 19. | Expenses for car service----- | \$ | \$ | \$ | \$16,171,000 | \$ | * | * | \$16,171,000 |
| 20. | NET TOTAL—CAR SERVICE----- | \$ | \$ | \$ | \$9,872,015 | \$ | \$121,258 | \$315,653 | \$10,308,926 |
| Cars Leased at Close of Year to: | | | | | | | | | |
| 21. | Railroad and express companies----- | | | | 3,302 | | 80 | 0 | 3,382 |
| 22. | All others----- | | | | 0 | | 0 | 100 | 100 |
| 23. | TOTAL----- | | | | 3,302 | | 80 | 100 | 3,482 |
| Cars Leased at Close of Year from: | | | | | | | | | |
| 24. | Railroad and express companies----- | | | | N/A | | N/A | N/A | N/A |
| 25. | All others----- | | | | N/A | | N/A | N/A | N/A |
| 26. | TOTAL----- | | | | | | | | |
| 27. | Average number of employees during the year:----- | | | | 86 | | | | |

*Specify the basic types and number of each type owned at close of year:-----

100 Covered Hoppers

* Expenses Not Separable

** Non-Private Cars-

NAME Edward P. Schneider TITLE Vice President & Treasurer, Itel Corporation, Rail Division
TELEPHONE NUMBER (415) 955-0266 (Area code) (Telephone number)
OFFICE ADDRESS Two Embarcadero Center, San Francisco, California 94111
(Street and number) (City, State, and ZIP Code)

OATH

(To be made by officer having control of the accounting of the respondent)

State of California

County of San Francisco

Edward P. Schneider
(Insert here the name of the affiant)

makes oath and says that he is Vice President & Treasurer
(Insert here the official title of the affiant)

of Itel Corporation, Rail Division
(Insert here the exact legal title or name of the respondent)

that: it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said report is a correct and complete statement of the business and affairs of the above-name respondent during the period of time from and including December 31, 1976, to and including December 31, 1977.

Edward P. Schneider
(Signature of affiant)

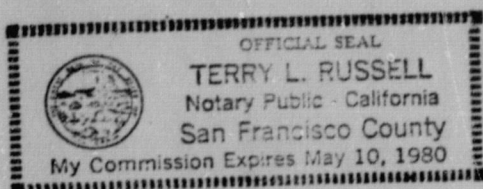
Subscribed and sworn to before me, a Notary, in and for the State and county above named.

this 31st day of April 19 78 My Commission expires May 10, 1980

Terry L. Russell
(Signature of officer authorized to administer oaths)

Place
Impression Seal
Here

REMARKS



(For the use of the Interstate Commerce Commission only)