EF000430

013

Freight Forwarders (Class A)

ORIGINAL

Annual Report Form

Expires

Approved by GAO B-180230 (R0254)

1979

Due: March 31, 1980

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN. (See instructions)

FF000420 Perfect Pak A O A 1804 PPKC Perfect Pak Company 2722 Eastlake Ave East #220 Seattle Washington 981G2 NAME AND ADDRESS OF REPORTING CARRIER (Attach label from front cover on original, copy in full on duplicate)

JUN 20 1980

2. State whether respondent is an individual owner, partnership, corporation, association, etc.: If a parinership, state the names and addresses of each partner including silent or limited, and their interests: Proportion Address Name 4. If a corporation, association or other similar form of enterprise, give: May 20, 1954 California (a) Dates and States of incorporation or organization: (b) Directors' names, addresses, and expiration dates of terms of office Studio City, Calif. 91604 Studio City, Calif. 91604 Frank W. Koenen Betsey Koenen Newport Beach, Calif. 92663 Join J. Tuttle (c) The names and titles of principal general officers: Title Name Studio City Pres. Frank W. Koenen Vice-Pres. Treas. John J. Tuttle Secretary Mary W. Tolson 5. Give the voting power, elections, and stockholders, as follows: A. Total voting securities outstanding 1250 (1) Common ---shares shares (2) 1st Preferred -(3) 2nd Preferred -shares (4) Other securities -B. Does any class of securities carry any special privileges in any elections or in the control of corporate action?

- If so, describe each such class or issue, showing the character and extent of such privileges:

	e total number of stockholders of record at the	e latest dati	: or croating	OF \$100K 000	or compilat	
stockholders prior to date of s	(2) 1st Preferred		T/20 (3)	2nd Preferre	d	
(4) Other	(5) Date of closing stock b	rook	4/30			
holders of the respondent (if will for each his address, the number classification of the number of v	olders of the respondent who, at the date of the thin i year prior to the actual filing of this reper of votes which he would have had a right to otes to which he was entitled, with respect to sears of the trust. If the stock book was not close the close of the year.	ort), had the cast on the curities hel-	e highest vot at date had d by him. If i	ing powers it a meeting the any such hold	the respond on been in or ler held secur	der, and i
		Number	N	iumber of vo	tes, classified	1
Name of security holder	Adaress	of votes, to which entitled	Common	1st Preferred	2nd Preferred	Other
(a)	(6)	(c)	(d)	(e)	(n)	(g)
V. W. Koenen	Studio Ciry, Ca 91604 Newport Beach, Ca 92663	625	625			
				1	ļ	
				1		
		l	-		-	
			PARTY AND ADDRESS OF THE PARTY AND THE PARTY	THE RESIDENCE OF THE PARTY OF T	PERSONAL PROPERTY AND	-
7. The respondent is required to stockholders	send to the Bureau of Accounts, immediate	ly upon pre	paration (w)	o copies of si	is latest annu	a) report
stockholders Check appropriate box		ly upon pre	paration two	o copies of si	is latest annu	a) report
stock holders		ly upon pre	paration (wo	o copies of si	is latest annu	a) refore
stockholders Check appropriate box	o this report	ly upon pre	paration two	o copies of si	is latest annu	al reform
Check appropriate box: [] Two copies are attached to	ted (date)	ly upon pre	paration two	o copies of si	is latest annu	ial refort
Stockholders Check appropriate box [] Two copies are attached to a submit of the copies will be submit of the copies will be submit of the respondent was formed as	fidate) holders is prepared a result of consolidations or mergers during	the year.	name all co	nstituent con	opanies, and	give speci
Stockholders Check appropriate box: [] Two copies are attached to [] Two copies will be submited by No annual report to stock. If the respondent was formed as references to charters or general.	fidate) holders is prepared a result of consolidations or mergers during	the year.	name all co	nstituent con	opanies, and	give spec
Check appropriate box {} Two copies are attached to {} {} Two copies will be submited by the submited box {} M No annual report to stock {} If the respondent was formed a references to charters or general regulatory body, and date of the submited body. N/A If the respondent was reorganize	fidate) holders is prepared a result of consolidations or mergers during	the year, thority for c	name all co	nstituent con dation and eac	opanics, and th merger rec	give spec eised froi
Check appropriate box {} Two copies are attached to {} {} Two copies will be submited by the submited box {} M No annual report to stock {} If the respondent was formed a references to charters or general regulatory body, and date of the submited body. N/A If the respondent was reorganize	tied (date) holders is prepared a result of consolidations or mergers during il laws governing each organization, date and autonsummation d during the year, give name of original corporations.	the year, thority for c	name all co	nstituent con dation and eac	opanics, and th merger rec	give spec eised froi
Check appropriate box {} Two copies are attached to {} {} Two copies will be submited by the submited box {} M No annual report to stock If the respondent was formed a references to charters or general regulatory body, and date of the submited box formed by the respondent was reorganize owner or partners, the reason N/A.	tied (date) holders is prepared a result of consolidations or mergers during il laws governing each organization, date and autonsummation d during the year, give name of original corporations.	the year, thority for c	name all co	nstituent con dation and eac	opanics, and th merger rec	give speci

close of the year, state-	N/A	
A. Date of trusteeship -		
B. Authority for trusteeship		
C. Name of trustee		
D. Name of beneficiary of bene	ficiaries	
E. Purpose of trust		

12. Give a list of companies under common control with respondent

Christie Lambert Van & Storage, Inc. King Van & Storage Seattle, Washington Tacoma, Washington

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

NONE

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly. Itst all such companies and list the controlled company under each of them, indicating its status by appropriate cross references.

NONE

15. States in which traffic is originated and/or terminated: (check appropriate boxes)

labama	X Georgia	Maryland —	X New Jersey	South Carolina	-34
laska —	X Hawaii	X Massachusetts	New Mexico		
rizona	X Idaho	Michigan -	New York	Tennessee	×
rkansas	1 × Illinois		North Carolina -	Texas	X
alifornia	X Indiana	- X Mississippi	North Dakota	X Utah	x
olorado	- X Iowa	- Missouri	-X Ohio	X Vermont	X
innecticut	X Kansas	- X Montana	X Oklahoma	X Virginia	X
eleware -	Kentucky -	Nebraska	X Oregon	X Washington -	X
strict of Columbia	+x Louisiana -	Nevada	X Pennsylvania	West Virginia -	×
orida	- X Maine	New Hampshire -	Rhode Island -	Wiscensin -	×
				Wyoming	×

Freight Forwarder Annual Report Form F-1

	Balance at beginning ltem		Balance at
10.	beginning	ltem	close of
1	of year	(b)	(c)
1			\$
15		I. CURRENT ASSETS	52280
	90720	(100) Cash	Calardon Salvado
2		(101) Special cash deposits (Sec. 18)	
3		1. Piedged 5— 2. Unpiedged 5—	XXXXXXX
4 -	XXXXXX	(103) Working advances	
6	XXXXXX	(104) Notes receivable	XXXXXXX
7		(105) Accounts receivable	333526
8 -	181107	(106) Less Reserve for doubtful accounts \$	333540
9 -		(107) Accrued accounts receivable	
0		(108) Materials and supplies	70506
11		(109) Other current assets	19526
2		(110) Deferred income tax charges (Sec. 19)	107100
13	271827	Total current assets	407432
		II. SPECIAL FUNDS AND DEPOSITS	
14	XXXXXX	(120) Sinking and other funds	XXXXXX
15		Less: Nominally outstanding	XXXXXXX
16	XXXXXX	Less Nominally outstanding	144444
17		Total special funds.	
18		III. INVESTMENT SECURITIES AND ADVANCES	
19		(130) Investments in affiliated companies (Sec. 20)	
20	*****	1. Pledged \$ 2 Unpledged \$	XXXXXXX
21		Undistributed earnings from certain investments in affiliated companies (Sec. 21)	
22		(131) Other investments (Sec 20)	
23	XXXXXXX	1 Pledged 8 2 Unpledged \$	*****
24		(132) Less Reserve for adjustment of investments in securities	
25		(133) Allowance for net unrealized loss on noncurrent marketable equity securities	
26		Total investment securities and advances	
-0		IV. TANGIBLE PROPERTY	
27	XXXXXXX	(140) Transportation property (Sec. 22-A).	XXXXXXX
28	18795	(149) Less. Depreciation and amortization reserve B 149719	48414
		Transportation property (Sec. 22-B)	
29	XXXXXXX	(160) Nontransportation property (Sec. 23)	XXXXXXX
30		(161) Less. Depreciation reserve - 35	123
1	10705	Nontransportation property (Sec. 23)	48537
31	18795	Total tangible properly	30221
-	207	V. INTANGIBLE PROPERTY	307
32	307	(165) Organization (166) Other intangible property	8403
33	8403	Total intangible property	8710
3.4	8710	VI. DEFERRED DEBITS AND PREPAID EXPENSES	
. 1	54914	(170) Prepayments	144686
35		(172) Other deferred debits	
36		(173) Accumulated deferred income tax charges (Sec. 19)	
38	54914	Total deferred debits and prepaid expenses	144686
3.0		VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES	
39	*****	(190) Reacquired and nominally issued long-term debt\$	XXXXXXX
40	XXXXXX	Reacquited 1 Pledged	XXXXXXX
4)	AXYXXXX	2 UnpledgedS	XXXXXXX
42	XXXXXXX	Nominally assed 1 Pledged	SXXXXX
	*****	2 Unpledged 5	XXXXXX
43			XXXXXXX
44	XXXXXXX	(191) Naminally issued capital stock	
	354246	(191) Nominally issued capital stock 1. Pledged 5 2. Unpledged 3	609365

For compensating balances not legally restricted, see Sec. 17.

COMPARATIVE BALANCE SHEET STATEMENT-LIABILITY SIDE

ine		Item	Balance at close of	
No.	of year	(b)	year (c)	
	5	VIII. CURRENT LIABILITIES	· s	
48	126053	(200) Notes payable	360002 33	500
49	126053	(201) Accounts payable	70000	1
50		(202) Accrued interest		A
51	060	(203) Dividends payable	1730	A
52	962	(204) Accrued taxes	_ 1730	4
53		(205) Accrued accounts payable	-	A
54	2007	(208) Deferred income tax credits (Sec. 19)	1262	1
55	2881	(209) Other current liabilities	4261	A GUERT
56	129896	Total current liabilities	365993	1370
		IX. LONG-TERM DEBT		
		(b1) Less———————————————————————————————————		
57		(210) Funded debt (Sec. 29)		
	A CONTRACTOR OF THE PARTY OF TH			1
58		(210.5) Capitalized leased obligations.	1	1
59		(211) Receivers' and trustees' securities (Sec. 29)		A
60		(212) Amounts payable to affiliated		
		companies (Sec. 30)		A
61		(213) Long-term debt in default (Sec. 29)		A
62		(218) Discount on long-term debt		4
63		(219) Premium on long-term debt		4
64		Total long-term debt		1
		X. RESERVES		
65	6134	(220) Insurance reserves	22296	1
66			+	
67		(221) Provident reserves	-	1
	6134	(222) Other reserves	22296	1/
68		Total reserves	And the second	1
		XI. DEFERRED CREDITS		
69		(231) Other deferred credits		
70		(232) Accumulated deferred income tax credits (Sec. 19)		
71		Total deferred credits		V
		XII. CAPITAL AND SURPLUS	C. F. C. C.	
72	25000	(240) Capital stock (Sec. 31)	25000	
73		(241) Premiums and assessments on capital stock		
74		Total (Lines 70 and 71)	25000	
75		Less—Nominally issued capital stock		
76		(242) Discount, commission and expense on capital stock		
77		Total (Lines 73 and 74)		
78		Total (Lines 72 and 75)	25000	
79		(243) Proprietorial capital		
80		(250) Uncarned surplus		
81	AXXXXXX	1 Paid in \$2. Other \$	XXXXXXX	
82		(260) Earned surplus—Appropriated		
83	193216		221076	
	XXXXXXX	(270) Earned surplus—Unappropriated (Deficit in paren.) (Sec. 32)	221076	
84		1. Distributed \$2 Undistributed \$	XXXXXXXX	
85		(279) Net unrealized loss on noncurrent marketable equity securities		
86		(280) Less Treasury stock		
8.7	XXXXXXXX	I Pleaged S2 Unpleaged S	XXXXXXX	
88	218216	Total capital and surpres	246076	
89	354246	TOTAL LIABILITIES	609365	
All little	SECOLARISM SECONDARY	Contingent liabilities (not included above)	+	

COMPARATIVE	BALANCE	SHEET	STATEMENT-	EXPLANATORY	NOTES
-------------	---------	-------	------------	-------------	-------

			Entry-Exten	ATORT HOTES	
	lated net Federal income tax reduc				
	ode because of accelerated amort				
	lated savings in Federal income taxe	es resulting from com	puting book depree	iation under Commissio	n rules and computing tax
	the items listed below				\$
	eciation since December 31, 1953,			enue Code.	
	nce December 31, 1961, pursuant				
	nder Class Life System (Asset Dep				
Revenue Act of 196	imulated net income tax reduction	utilized since Decen	iber 31, 1901, beca	use of the investment ta	x credit authorized in the
	ed, as provided in the Revenue Act	of 1971 to account	for the investment	toy gradit under the date	and mark of the same
	tment tax credit at beginning of				
	ax cred to applied to reduction of				
	portion of prior year's investment				
	(indicate nature such as recapture				
	estment tax credit at close of year				
	redit carryover at year end				
Cost of pension					
Past service co	sts determined by actuarians at ye	ear end			s
Total pension	costs for year:				
No	ermal costs				
An	nortization of past service costs				5
Estimated amount	of future earnings which can be re	alized before paying	Federal income tax	es because of unused ar	d available net operation
	anuary 1 of the year following the				
State whether a s	egregated political fund has been	established as provid	ed by the Federal	Election Campaign Act	of 1571(18 U.S.C. 610)
YES NO-					
1					
Marketable Equit	y Securities—to be completed by	companies with \$10	.0 million or more	e in gress operating re-	remary.
1. Changes in Va	Justion Accounts				
/ Changes in 7	Tourism Precounts				
		Cost	Market	Dr. (Cr)	Dr (Cr)
				to	to Stockholders
				Income	Equity
		15	-		
Current year	Current Portfolio	13	\$	3	xxxx
as of / /	Noncurrent Portfolio			xxxx	5
Previous year	Current Portfolio			X X X X	* * * * *
as of / /	Noncurrent Portfolio		1	xxxx	x x x x
				1	
2. At / /	, gross unrealized gains and lo	osses pertaining to m	arketable equity so	ecurities were as follow	5
			Gains	Los	set.
		Current 5		4	
		Noncurrent			
3. A net unrealiz	eed gain (loss) of \$	on the sale of r	narketable equity	securities was includ	ed in net income for
	(year). The cost of securities sol	d was based on the	(me	thod) cost of all the shar	es of each security held at
time of sale.					
Significant net r					
	calized and not unrealized gains and	d losses arising after	date of the financia	I statements but prior to	their filing, applicable to
marketable equity s	ealized and net unrealized gains and ecurities owned at balance sheet			l statements but prior to	their filing, applicable to
marketable equity s				l statements but prior to	their filing, applicable to
		date shall be disclos	ed below:		their filing, applicable to

17.—COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS

Using the following notes as a guideline, show the requirements of compensating balances and short-term borrowing arrangements if operating revenues are \$10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing.

- 1. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term borrowings outstanding at balance sheet date, maximum amount of outstanding borrowings during the period and the weighted average rate of those borrowings.
- 2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed
- 3. Compensating balance arrangements need only be disclosed for the latest fiscal year.
- 4. Compensating balances under an agreement which legally restricts the use of such funds, and which constitute support for short-term borrowing arrangements, should be included in section 18, account 101, Special cash deposits.
- 5. Compensating balances under an agreement which legally restricts the use of such funds and which constitute support for long-term borrowing arrangements and are reported in account 121, Special deposits, should also be separately disclosed below.
- 6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).
- 7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions whenever such possible sanctions may be immediate (not vague or unpredictable) and material

18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of \$10,000 or more reflected in account 101. Special cash deposits, at the close of the year. Items of less than \$10,000 may be combined in a single entry and described as "Minor items less than \$10,000". For compensating balances, state separately the total amounts held on behalf of respondent and held on behalf of others.

	Purpose of deposit	Balance at che of year (b)
	(a)	(8)
		5
Interest special depos	ds.	
	7	o(a)
Dividend special dep	osits	
livingenii operii sep		
	1	otal
Miscellaneous special	deposits	
		ntal
	The second second	
Compensating balance	is legally textileted	
Held on behalf of	respondent	
Held on behalf of	others	and and
1		n'al l

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. should agree with the contra charges (credita) to account 432, Provision Other particulars which cause such a differential should be listed under for deferred taxes, and account 451. Provision for deferred taxes. the caption "Other", including State and other taxes deferred if Extraordinary and prior period items, for the current year. computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other"

in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and

in the current accounting period.

The total of net credits (charges) for the current year in column (c)

Indicate in column (d) any adjustment as appropriate, including Indicate in column (b) the beginning of the year balance of adjustments to eliminate or reinstate deferred 'ax effect (credits or accumulated deferred tax credits (debits) applicable to each particular debits) time to applying or recognizing a loss carryforward or a loss

Indicate in column (e) the cumulative total of columns (b), (c) and 232 for the net tax effect of timing difference originating and reversing (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

ine lo.	Particulars	Beginning of Year Balance (b)	Net credits (Charges) for Current Year (c)	Adjustments (d)	End of Year Balance (e)
1	Accelerated depreciation, Sec. 167 I.R.C.: Guideline lives pursuant to Rev. Proc. 62-21		S	\$	s
1	Accelerated amortization of facilities Sec. 168 1 R.C.				
4	Other (Specify)				
6 7	Investment tax credit				
8	TOTALS			1	

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

		1		Income ear	ned during year	
Names of issuing company and description of security held	Par value	f amber of shares	Book	Kind	Amount	
	s		s	-	_s	
	1		-	+	1	
			1		1	
		-		+	+	
			1		1	
				+	+	
			1			
Total	XXXXXXXX	******		******	1	

21. Report below the details of all investments in common stocks included in account 130. Investments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform System of Accounts.

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses.

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4).

The total of column (g) must agree with column (b), line 21, Section 16

UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

Balance at close of year	n
Adjustment for investments dispused of or writen down during year (f)	
Amortization during year	
Equity in undistributed carnings (losses) during year (d)	
Adjustment for invest- ments qualify, ing for equity method (c)	
Balance at beginning of year (b)	
Name of issuing company and description of security held (a)	Carriers (List specifies for each company) N/A N/A Total Nonvarriers (Show totals only for each column) Toyal (lines 18 and 19)
No.	- u u 4 x o v x o o o o o o o o o o o o o o o o

22. Give details as called for of investment in transportation property, and reserve for depreciation and amortization for balances as stated for accounts (140) and (149) in section 16.

A. INVESTMENT

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr Debit Cr Credit	Balance at close of year
41 Furniture and office equipment—42. Motor and other highway vehicles—43. Land and public improvements—44. Terminal and platform equipment—	s	158	\$	s	158
45. Other property account charges	37163 37163	156970 157128			194133 194291

B. DEPRECIATION AND AMORTIZATION RESERVE

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr Debit Cr Credit	Balance at close of year
42. Motor and other highway vehicles	5	\$	s 35	5	\$ 35
44. Terminal and piatform equipment — 45. Other property account charges (depreciable property) Total	18368 18368		127351 127386		145719 145754

23. Give details of investment in nontransportation property, and depreciation reserve for balances at close of the year, as stated for accounts (160) and (161) in section 16.

Description of property		Book cost of property		epreciatio reserve
Office Furniture and Equipment	s	158	5	35
	-			
	-		-	
	-		1	
Total	-	158	1	35

24.—RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contigent rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

Line	Type of lease	Current year	Prior year
No.	(4)	(6)	(c)
	Financing leases	1	•
,	Minimum rentals		-
2	Contingent rentals		1
3	Sublease rentals	4	4
4	Total financing leases		ar announcement of the same
	Other leases		
4	Minimum rentals		1
6	Contingent rentals		
,	Sublease rentals		716
х	Fotal other leases		and the same of the same of
4	Total rental expense of lessee		1

NOTE. As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his invest. All of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

25.-MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years; (b) each of the next three five-year periods, and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases (with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

		A			В	
Line	Year ended		1		Suntens	e rentals*
No	(4)	Financing leases (h)	Other Leases (e)	Total	Financing leases	Other leases (f)
		1	1	1		1
2	Next year In 2 years			1		
1	In 3 years In 4 years					
3	In 5 years					1
6 7	In 6 to 10 years In 11 to 15 years		1			
8	In 16 to 20 years		-	1	-	1

^{*}The rental commitments reported in Part A of this schedule have been reduced by these amounts

26.-LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are \$10 million or more.

Relate in general terms: (a) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc.; (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc.; and, (e) any other information necessary to assess the effect of lease commitments upon the financial position, results of operations, and changes in financial position of the lessee.

Line	
No.	
	(a)
1	
2	
1 1	
4	
5	
6	
7	
×	
	(h)
9	
10	
11	
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35	
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12	
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39	
A CONTROL HER	
40	
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1	

27.-LEASE COMMITMENTS-PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting, if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

Line		Presen	t value	Ran	ge	Weighted	average
No.	Asset category (a)	Current year (b)	Prior year	Current year	Prior year (c)	Current year	Prior year (g)
		,	,		1	12	7
	Structures			•			
	Revenue equipment						
4	Service cars and equipment					*	
4	Noncarrier operating property		ļ				
	Other (Specity)						
6			1	1			
7				 			
×							
4				+			
10	Total	J		1			

28.—INCOME IMPACT—LESSEE

Complete this schedule only if carrier operating revenues are \$10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the basis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

No.	Item (a)	Current year (b)	Prior year (c)
	Amortization of lease rights	\$	s
2	Interest		
3	Rent expense		
4	Income tax expense		
5	Impact (reduction) on net income		

Desc	ription of obligation	Date of issue	Date of maturity	Interest rate (percent)	Balance at close of year
		issue	maturity	(percent)	5
	N/A				
				-	
	Total	XXX	XXX	xxx	
				(percent)	year
				(percent)	
				15	5
	N/A				
			Total	XXXXXXXX	
Give details of b	balance of capital stock outstanding	at the close of the	year stated for a	account (240) in sec	ction 16.
e	Title and Description		N	imber of Sheres	Amount
	(a)			(h)	(c)
Par value:	Common			1250	\$ 25000
-	COMMON			1250	25000
	ilue			1250	25000
Total mar on	Tuc			1250	25000
	THE RESIDENCE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER OF THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.			1430	25000
Total par va	· Par value and nonpar stock				and the control of th
Total par va	- Par value and nonpar stock		k		

32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

Line No.	I tem	Retained earnings accounts	Equity in undistributed earnings of affiliated companies (c)
		s 193216	XXX
	(270) Earned surplus (or deficit) at beginning of year		
002000000000000000000000000000000000000	(300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year-	27860	
	(300) Income balance (Sec. 33)		
11/20070555	(301) Miscellaneous credits		
5	(302) Prior period adjustments to beginning earned surplus account		
6	(310) Miscellaneous debits		XXX
7	(311) Miscellaneous reservations of earned surplus		XXX
8	(312) Dividend appropriations of earned surplus	001676	XXX
9	(270) Earned surplus (or deficit) at close of year	221076	1
10	Equity in undistributed earnings (losses) of affiliated companies at end of year		XXX
11	Balance from line 10(c)		
12	Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11)	221076	xxx

ine	Item	Amount
O.	(a)	(6)
1	ORDINARY ITEMS	
1	FORWARDER OPERATING INCOME	5
1	(400) Operating revenues (Sec 34)	258239
	(410) Operating expenses (Sec. 35)	232910
3	*Net revenue from torwarder operations (line 1, line 2)	25329
4	(411) Transportation tax accruals (Sec. 36)	
5	*Net revenue, less taxes, from forwarder operations (line 3; line 4)	25329
1	OTHER INCOME	07/3
6	(401) Dividend (other than from affiliates) and interest income	9743
7	(402) Release of premium on long-term debt	
8	(403) Miscellaneous income	
	Income from affiliated companies	
9	Equity in undistributed earnings (losses).	
0	Total other income	9743
2	*Total income (line 5; line 11)	35072
-	MISCELLANEOUS DEDUCTIONS FROM INCOME	
3	(412) Provision for uncollectible accounts	
	(413) Miscellaneous tax accruals	
	(414) Miscellaneous income charges	
6	Total income deductions	05.030
7	*Income from continuing operations before fixed charges (Lines 12, 16)	35072
	FIXED CHARGES	
	(420) Interest on long-term debt	1506
	(421) Other interest deductions (422) Amortization of discount on long-term debt.	1 334
	Total fixed charges	1506
2	(423) Unusual or infrequent items	
23	"Income from continuing operations before income taxes (lines 17, 21, 22)	33566
	PROVISION FOR INCOME TAXES	
24	(431) Income taxes on income from continuing operations (Sec. 36)	5706
2.5	(432) Provision for deferred taxes	27860
16	Income (loss) from continuing operations (lines 23-25)	1000
	DISCONTINUED OPERATIONS	
27	(433) Income (loss) from operations of discontinued segments**	
28	(434) Gain (loss) on disposal of discontinued segments**	
19	*Income before extraordinary items (lines 26, 29)	THE CONTRACTOR OF THE PROPERTY
31	EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES (435) Extraordinary items Net Credit (Debit) (p. 20)	
	(450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20)	
833 83	(451) Provision for deferred taxes-Extraordinary and prior period items	
4	Total extraordinary items	
5	(452) Cumulative effect of changes in accounting principles**	
6	Total extraordinary items and accounting changes (lines 34, 35)	
7	*Net income transferred to carned surplus (lines 30, 36)	27860
	*If a loss or cebit, show the amount in parentheses	
	*Less applicable income taxes of	
	(43)) Income (loss) from operations of discontinued segments (434) Gain (loss) on disposal of discontinued segment/	5
	(452) Cumulative effect of changes in accounting principles.	

33. -- INCOME STATEMENT - EXPLANATORY NOTES

	1. (a) Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment tax credit: Flow-through Deferral
	(b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investment
ta	x credit
	(c) If deferral method was elected, indicate amount of investment tax credit utilized as reduction of tax liability for
cu	trent year
	Deduct amount of current year's investment tax credit applied to reduction of tax liability but deferred for accounting
pu	irposes(5
	Balance of current year's investment tax credit used to reduce current year's tax accrual
1	Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax
ac	crus
1	Total decrease in current year's tax accrual resulting from use of investment tax credits
1	2. An explanation of all items included in accounts 435, "Extraordinary items," and 450, "Income taxes on extraordinary items" should be made
	the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)
10000	

34.—OPERATING REVENUES

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

Line	Account	Amount
NO.	(a)	(b)
	I. TRANSPORTATION REVENUE	\$ 2058465
1	501 Forwarder revenue	200000
	II. TRANSPORTATION PURCHASED—DR.	2818
	511. Railroad transportation	268613
	512. Motor transportation	661249
4	513. Water transportation	866547
5	514. Pick-up, delivery, and transfer service	CONTRACTOR DE LA CONTRA
6	515. Other transportation purchased*	999
7	Total transportation purchased	
8	Revenue from transportation (line 1 minus line 7)	258239
	III. INCIDENTAL REVENUE	
9	521. Storage—Freight	
10	522. Rent revenue	
11	523. Miscellaneous	
12	Total incidental revenues	
13	Total operating revenues (line 8 plus line 12)	258239

*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased"

Air Transportation Purchased \$999

35.—OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents):

-ine No.	Account	Amount
	(a)	(b)
1 60	Of General office salaries	\$ 29816
	D2 Traffic department salaries	
	23. Law department sala es	
	04. Station salaries and wages*	
	35 Loading and unloading by others	
	96 Operating rents	
7 61	77 Traveling and other personal expense	1283
	08 Communications	
9 61	19 Postage	1135
10 6	O Stationery and office supplies	1051
11 61	1 Tariffs	3508
12 61	2 Loss and damage—Freight	28396
	3 Advertising	
14 61	4 Heat, light, and water	
15 61	5 Maintenance	2058
6 61	6 Depreciation and amortization	127386
	7 Insurance	
18 61	8 Payroll taxes (Sec. 36)	2935
19 61	9. Commissions and brokerage	
20 62	20. Vehicle operation (Sec. 36)	
1 62	I Law expenses	
2 62	2 Depreciation adjustment	
	0. Other expenses	15024
24	Total operating expenses	232910

36. -TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35.

Ane No.	Kind of tax	portation tax accruals	on income taxes on income from continuing operations (c)	(618) Payroll taxes	(620) Vehicle operation	Total
		s	5	5 2935	5	s 2935
	Real estate and personal property taxes					2233
	Gasotine, other fuel and oil taxes					
	Vehicle licenses and registration tees					
	Corporation taxes					
	Capital stock taxes					
7	Federal excise taxes	1	1			1
*	Federal excess profits taxes	+	. 5706	1		5706
4	Federal income taxes	+	1 .2/00	1		5706
10	State income taxes		1			
	Other taxes (describe)					
11	(a)		+			
12	(b)	1	+			
13	(5)	1				
14	(d)			+		·
15	(e)			1		
16	Total		5706	2935		8641

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year.

	Vehicle		Book value included	Accrued depreciation
ind No.	Make, kind and capacity (a)	Number of (b)	in account (140) of sec. 16 (c)	(149) of sec. 16
1			5	5
3	N/A			
5			•	
6]				
8 T	otal			

38 Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest respresentative payroll period. Enter the total number of employees in each class on the payroils covered by this report who worked full or part time or received pay for any part of the period reported.

ny part of the period reported.		_		L-	7
Line Class			on payroll at closing the 12th day		Total compensation
No.	February	May	August	November	during year
General office employees.				,	16400
1 Officers	+ + + -		1 7	1	13416
2 Clerks and attendants	+	1 2	1	2	29816
3 Total	1 2	2	+		27010
Traffic department employees:					
4 Officers			 	ļ	3600
5 Managers			1	 	3000
6 Solicitors			 		
7 Clerks and attendants					3600
8 Total			+		3000
Law department employees					
9 Officers	1		 		
10 Solicitors			1	 	
11 Attorneys			 	ļ	
12 Clerks and attendants			 	 	ŧ
13 Total					
Station and warehouse employees:					
14 Superintendents			ļ	 	
15 Foremen			1		
16 Clerks and attendants			 	}	
17 Laborers			 	 	
18 Total					
All other employees (specify)			1	1	1
19				-	_
20			-		+
21			1	-	1
22			 		-
23 Total				-	33416
24 Grand total	2	2	3	h h	33470

Length of payroll period: (Check one) I i one week, ! I two weeks, KI other (specify): Semi-monthly

39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds.

Line No.	Item	Number
No.	(a)	(b)
1 2	Tons of freight received from shippers	1504 752

40.--COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid \$40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to \$40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

-ine	Name of person	Title (b)	Salary per annum as of close of year (see instructions) (c)	Other compensation during the year (d)
	(a)	107		, , , , ,
			5	s
1	1			+
2				
3			,	
4				
5				
7				
8				
9				
0				
1				
2				
3				
4				-+
5				
6				+
7				1
×				+
9			THE RESERVE THE PROPERTY OF THE PERSON OF TH	
0				
1				
2				
3				
5				
6				
7				
8				
9				
0				

41.-COMPETITIVE BIDDING - CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than \$50,000, in the aggregate, in any one year, with another corporation, firm, partnership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its perchasing or selling office; or agent in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of or who has any substantial interest in, such other corporation, firm, yartnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstate Commerce Commission." The specification for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010.7 Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and address, name and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

			Commence of the Commence of th	Commission Commission and an opposite the first	and a substitution of the contraction of the contra			
Line No.	Nature of bid	Date Published	Contract	No. of budders	Method of awarding bid	Date filed with the Commission	Company awarded bid	
	(8)	(9)	(6)	(9)	(2)	9	(8)	
_								1
7	N/A							II
- 4								T
w 0								TI
, ,								T
œ o								IT
01		+		124				TI
= =								
0								
= =								
16								1
17								T
90 0								
20 20								1
5 5								1
12								1
2 3								
3 %								
36								1
127								T
28								Ī
23								

Name, title, telephone number and address of the person to be contacted concerning this report: Richard W. Nordquist _TITLE __ 329-7110 TELEPHONE NUMBER .. (Area code) (Telephone number) 2722 Eastlake Ave. East Seattle, Washington 98102 OFFICE ADDRESS_ (Street and number) (City, S.ate, and ZIP Code) OATH (To be made by the officer having control of the accounting of the respondent) STATE OF Washington Richard W. Nordquist ...makes oath and says that he is Manager (Insert here the official title of the affiant) Perfect Pak Company (Insert here the exact legal title or name of the respondent) that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far at they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said reports is a correct and complete statement of the business and affairs of the above-named respondent during the period of the time from and includingand including December 31 (Signature of affiant) Subscribed and sworn to before me, ain and or the State and County above named, My commission expires USE AN L. S. **IMPRESSION** SEAL