01887 ROUTED THRU-PAC, INC. 1978

01887

**Freight Forwarders
(Class A)**

JUL 5 1979

**Annual Report Form
F-1**

1978

Due: March 31, 1979

**ADMINISTRATIVE SERVICES
MAIL UNIT**

Approved by GAO
B-180230 (R0254)
Expires 10-31-79

1. CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN. (See instructions)

NAME AND ADDRESS OF REPORTING CARRIER (Attach

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FF000316 ROUTED THRU A        U  A   1887
RIPE ROUTED THRU-PAC, INC.
P. O. BOX 8557
BALTIMORE        MD    21234
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2. State whether respondent is an individual owner, partnership, corporation, association, etc: *Corporation*

3. If a partnership, state the names and addresses of each partner including silent or limited, and their interests:

Name	Address	Proportion of Interest

4. If a corporation, association or other similar form of enterprise, give:

(a) Dates and States of incorporation or organization: _Maryland_

(b) Directors' names, addresses, and expiration dates of terms of office:

Name	Address	Term Expires
C.F. Bradley	Baltimore, MD	When Succeeded
D.C. Daneker	" "	
M.W. Kebro, Jr	" "	

(c) The names and titles of principal general officers:

Name	Title
C.F. Bradley	Pres.
D.C. Daneker	Secy
M.N. Kebro, Jr	Treas

5. Give the voting power, elections, and stockholders, as follows:

A. Total voting securities outstanding:

(1) Common	890 shares	890 votes
(2) 1st Preferred	shares	votes
(3) 2nd Preferred	shares	votes
(4) Other securities	shares	votes

B. Does any class of securities carry any special privileges in any elections or in the control of corporate action? No ____ If so, describe each such class or issue, showing the character and extent of such privileges:

2

C. State for each class of stock the total number of stockholders of record at the latest date of closing of stock book or compilation of list of stockholders prior to date of submitting this report:

(1) Common ———————————— 1 ——— (2) 1st Preferred ———————— (3) 2nd Preferred————————

(4) Other ———————————— (5) Date of closing stock book ————————

6. Give names of the ten security holders of the respondent who, at the date of the latest closing of the stock book or compilation of list of stockholders of the respondent (if within 1 year prior to the actual filing of this report), had the highest voting powers in the respondent, showing for each his address, the number of votes which he would have had a right to cast on that date had a meeting then been in order, and the classification of the number of votes to which he was entitled, with respect to securities held by him. If any such holder held securities in trust, give (in a footnote) the particulars of the trust. If the stock book was not closed or the list of stockholders compiled within such year, show such ten security holders as of the close of the year.

Name of security holder (a)	Address (b)	Number of votes, to which entitled (c)	Number of votes, classified			
			Common (d)	1st Preferred (e)	2nd Preferred (f)	Other securities (g)
INTERNATIONAL FREIGHT, INc	MARYLAND TRUST BLDG. BALTIMORE, MD.	890	890			

7. The respondent is required to send to the Bureau of Accounts, immediately upon preparation two copies of its latest annual report to stockholders.

Check appropriate box:

[X] Two copies are attached to this report.

[] Two copies will be submitted————————————————————————
                              (date)

[] No annual report to stockholders is prepared.

8. If the respondent was formed as a result of consolidations or mergers during the year, name all constituent companies, and give specific references to charters or general laws governing each organization, date and authority for each consolidation and each merger received from a regulatory body, and date of consummation:

NOT APPLICABLE

9. If the respondent was reorganized during the year, give name of original corporation and the laws under which it was organized, or the name of owner or partners, the reason for the reorganization, and date of reorganization:

NOT APPLICABLE

10. If the respondent was subject to a receivership during the year, state--   NOT APPLICABLE
    A. Date of receivership ————————————————————————
    B. Court of jurisdiction under which operations were conducted ————————————————————————

    C. Date when possession under it was required ————————————————————————
    D. Name of receiver, receivers, or trustee ————————————————————————

August 30, 1978

Routed Thru Pac, Inc.
P. O. Box 8557
Baltimore, Maryland 21234

Gentlemen:

We have prepared the attached, unaudited financial statements
of Routed Thru Pac, Inc. at May 31, 1978, and the results of
its operations and change in financial condition for the year
then ended, as shown by its books and records. As audit pro-
cedures were not performed, we are not in a position to express
and opinion on them.

Sincerely,

SCHAIBLE, KLINGMEYER & CO.

_____
Richard W. Klingmeyer

RWK:ed

Enc.

ROUTED THRU PAC, INC.

BALANCE SHEET - UNAUDITED

MAY 31, 1978

ASSETS

Current Assets

Cash in Bank	94,575.58	
Accounts Receivable – Trade	82,730.69	
– Republic Van & Storage	78,206.78	
– Other	32,225.00	
Prepaid Expenses – Shipments in Transit (Note 2)	121,917.01	
Note Receivable – Manilla Agent (Note 3)	74,449.99	
Total Current Assets		484,105.05

Fixed Assets

Revenue Equipment – Containers (Note 4, 7)	308,242.04	
Office Equipment	687.92	
	308,929.96	
Less, Accumulated Depreciation (Note 5)	102,881.66	
Total Fixed Assets		206,048.30

Other Assets

I.C.C. Permit (Note 6)	252,000.00	
Special Deposits	2,500.00	
Total Other Assets		254,500.00
Total		944,653.35

LIABILITIES

Current Liabilities

Accounts Payable – Trade	255,206.24	
– Republic Van & Storage	86,726.69	
Payroll Taxes Payable	1,979.10	
Federal and State Income Taxes Payable (Note 7)	4,995.23	
Advance – American Factoring	131,571.76	
Total Current Liabilities		480,479.02

Deferred Charges – Deferred Income Taxes (Note 7)		43,031.71

Equity

Capital Stock – Class A (Note 8)		88,000.00	
– Class B (Note 8)		1,000.00	
Capital Surplus (Note 8)		62,873.34	
Retained Earnings – June 1, 1977	171,893.71		
Plus, Net Income For Period	97,375.57	269,269.28	
Total Equity			421,142.62
Total			944,653.35

Notes:
See Notes to Financial Statements.

ROUTED THRU PAC, INC.

INCOME STATEMENT - UNAUDITED

FOR THE YEAR ENDED MAY 31, 1978

Income
 Domestic - Freight Revenue   927,455.09
         - Government Service Charge   628.56
         - Ocean Transportation Rebate   19,647.94   947,731.59
 International - Transp. Revenue   2,250,492.46
             - Pickup and Delivery   67,990.64
             - Other Revenue   1,272.46
             - Storage Revenue   40,478.98
             - Warehouse and Handling   27,527.10
             - Leased Container Revenue   108,451.00   2,496,212.64
  Total Income   3,443,944.23

Cost of Operations
 Domestic - Transportation Costs -
          Purchased Transportation   731,738.07
        - Terminal Expenses -
          Billings & Collection Fees   17,955.81
          Booking Commissions   139,055.43   888,749.31
 International - Transportation Costs -
          Packing & Crating-Origin   615,645.10
          Container Depreciation &
          Costs (Note 5, 7)   136,084.69
          Hauling Costs   346,676.45
          Destination Costs   300,388.77
          Ocean Transportation   744,240.22
         - Terminal Expenses -
          Billings & Collection Fees   74,321.95
          Tarriffs and Schedules   2,367.89   2,219,725.07
  Total Costs   3,108,474.38

Gross Profit   335,469.85

Administrative Expenses - Schedule No. 1   187,399.05

Net Income From Operations   148,070.80

Other Income - Interest   905.52

Net Income Before Income Taxes   148,976.32

Provision For Federal and State Income Taxes (Note 7)   65,067.14
 Less, Paid by Credits (Note 9)   13,466.39   51,600.75

Net Income For Period   97,375.57

Notes:
    See Notes to Financial Statements.

ROUTED THRU PAC, INC.

ADMINISTRATIVE EXPENSES – UNAUDITED

FOR THE YEAR ENDED MAY 31, 1978

SCHEDULE NO. 1

Salaries and Benefits	84,159.95
Directors' Fees	300.00
Taxes and Licenses	1,194.18
Communications Expense	15,056.76
General Office Expense	12,714.18
Memberships and Dues	2,945.00
Travel	2,927.38
Sales and Office Expense	29,443.81
Depreciation (Note 5)	101.55
Claims Expense	--
Cargo Loss	--
Data Processing	17,895.00
Insurance	11,170.02
Fines	1.93
Record Storage	1,633.65
Interest Expense	--
Miscellaneous Expense	640.88
Printed Forms	18.51
Rent	7,196.25
Total	**187,399.05**

Notes:
    See Notes to Financial Statements.

ROUTED THRU PAC, INC.

CHANGE IN FINANCIAL CONDITION - UNAUDITED

FOR THE YEAR ENDED MAY 31, 1978

	May 31, 1978	May 31, 1977	Increase (Decrease)
Working Capital Change			
Current Assets -			
Cash in Bank	94,575.58	219,617.66	(125,042.08)
Special Deposits	-	3,938.78	(3,938.78)
Accounts Receivable - Trade	82,730.69	97,071.62	(14,340.93)
- Republic Van & Storage	78,206.78	-	78,206.78
- Other	32,225.00	403.64	31,821.36
Prepaid Expenses - Shipments in Trasit	121,917.01	116,720.02	5,196.99
Note Receivable - Manilla Agent	74,449.99	-	74,449.99
	484,105.05	437,751.72	46,353.33
Current Liabilities -			
Accounts Payable - Trade	255,206.24	118,284.56	136,921.68
- Republic Van & Storage	86,726.69	177,311.72	(90,585.03)
Payroll Taxes Payable	1,979.10	13,834.09	(11,854.99)
Federal and State Income Taxes Payable	4,995.23	15,235.24	(10,240.01)
Loan Payable - Unsecured	-	30,000.00	(30,000.00)
Advance - American Factoring	131,571.76	-	131,571.76
	480,479.02	354,665.61	125,313.41
Net Working Capital Change			(79,460.08)

Change In Financial Condition			
Funds Provided By -			
Operations		97,375.57	
Plus - Non-Cash Expenses			
Depreciation	102,848.90		
Deferred Income Taxes	43,031.71	145,880.61	243,256.18
Funds Applied To -			
Purchase of Fixed Assets -			
Revenue Equipment - Containers	308,242.04		
Office Equipment	360.32	308,602.36	
Reclassification of Special Deposit		2,500.00	
Repurchase of Capital Stock		11,613.90	322,716.26
Net Decrease in Working Capital			(79,460.08)

ROUTED THRU PAC, INC.

NOTES TO FINANCIAL STATEMENTS

MAY 31, 1978

1 - General Accounting Policies
  a. The company is a freight forwarder of household goods operating under
     the authority of an I.C.C. Freight Forwarder's Permit.

  b. The company has in existence operating agreements with van lines and
     agents thru which the company's jobs are shipped.

  c. Revenue and expense are accounted for on the accrual method.

  d. Revenue and the related costs are released to operations upon the
     completion of the shipment with which they are associated.

2 - The Prepaid Expenses represent costs incurred in shipments not yet com-
    pleted or billed at the balance sheet date.

3 - The Note Receivable - Manilla Agent represents funds loaned to a company
    agent to build facilities from which to operate. The Note is being repaid
    currently by withholding a portion of funds owed to the agent for each
    completed shipment.

4 - Revenue Equipment - Containers - represents the cost of approximately
    7,200 shipment containers purchased from June 1, 1977, thru May 31, 1978.
    Prior to June 1, 1977, containers purchased were charged directly to
    expense as the company was acquiring only containers for its own shipments.
    However, on June 1, 1977, the company acquired the entire existing con-
    tainer inventory of another shipper. From that point forward, the company
    has been leasing these containers to other shippers as well as using them
    for its own shipments.

5 - Depreciation charged to current operations is on the straight line basis.

        Revenue Equipment - Containers (3 year life)   102,747.35
        Office Equipment (5 year life)   101.55
           Total Charged to Current Operations   102,848.90

6 - Carrying value I.C.C. Freight Forwarder's permit - established in prior
    periods by costs incurred in order to utilize this permit.

7 - The Federal and State income taxes payable are in accordance with the
    company's current income tax returns. The Deferred Income Taxes are due
    to the company's current method of charging containers to expense. Due
    to prior procedures observed by the company in reporting for Federal
    Income Tax purposes, only $98,000.00 of the current year's container
    purchases of $303,242.04 were able to be recognized as an asset. Future
    container purchases of the company will be treated as referred to in
    Note 4 until this differal is eliminated.

ROUTED THRU PAC, INC.

NOTES TO FINANCIAL STATEMENTS

MAY 31, 1978

8 - During the year ended May 31, 1978, Routed Thru Pac, Inc., a New York corporation was merged into Routed Thru Pac, Inc. a Maryland corporation. The merger was effected by the issuing of one (1) share of Class A stock for each 11,000 shares originally outstanding. Fractions had to be sold at $1.00 for each old share. This amount ($12,458.50) has been charged to Capital Surplus. Ten (10) shares of Class B stock were issued to effect the transfer.

9 - The credits used to pay Federal Income Taxes were as follows:

New Jobs Credit	3,167.63
Investment Tax Credit	10,298.76
	13,466.39

11. If any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the close of the year, state--

A. Date of trusteeship — NOT APPLICABLE

B. Authority for trusteeship —

C. Name of trustee —

D. Name of beneficiary or beneficiaries —

E. Purpose of trust —

12. Give a list of companies under common control with respondent:

NONE

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

INTERNATIONAL CONTAINER SERVICES, INC. - 100%

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly, list all such companies and list the controlled company under each of them, indicating its status by appropriate cross references:

INTERNATIONAL FREIGHT, INC. - 100%

15. States in which traffic is originated and/or terminated: (check appropriate boxes)

State		State		State		State		State	
Alabama	X	Georgia	X	Maryland	X	New Jersey	X	South Carolina	X
Alaska	X	Hawaii	X	Massachusetts	X	New Mexico	X	South Dakota	X
Arizona	X	Idaho	X	Michigan	X	New York	X	Tennessee	X
Arkansas	X	Illinois	X	Minnesota	X	North Carolina	X	Texas	X
California	X	Indiana	X	Mississippi	X	North Dakota	X	Utah	X
Colorado	X	Iowa	X	Missouri	X	Ohio	X	Vermont	X
Connecticut	X	Kansas	X	Montana	X	Oklahoma	X	Virginia	X
Delaware	X	Kentucky	X	Nebraska	X	Oregon	X	Washington	X
District of Columbia	X	Louisiana	X	Nevada	X	Pennsylvania	X	West Virginia	X
Florida	X	Maine	X	New Hampshire	X	Rhode Island	X	Wisconsin	X
								Wyoming	X

Freight Forwarder Annual Report Form F-1

16. COMPARATIVE BALANCE SHEET STATEMENT - ASSET SIDE
Give the following financial data at the beginning of the year and at the close of the year (omit cents):

Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
	$	**I. CURRENT ASSETS**	$
1	33,913.	(100) Cash	91,794.
2	3,939.	(101) Special cash deposits (Sec. 18)	2,500.
3		(102) Temporary cash investments	
4	xxxxxxx	1. Pledged $_____ 2. Unpledged $_____	xxxxxxx
5		(103) Working advances	
6	xxxxxxx	(104) Notes receivable _____ $ 62,727.	xxxxxxx
7	xxxxxxx	(105) Accounts receivable _____ 280,967.	xxxxxxx
8	144,614	(106) Less: Reserve for doubtful accounts _____ $ —	343,694.
9		(107) Accrued accounts receivable	
10		(108) Materials and supplies	109,541.
11	281,802.	(109) Other current assets	370,506.
12		(110) Deferred income tax charges (Sec. 19)	
13	464,268.	Total current assets	912,035.
		II. SPECIAL FUNDS AND DEPOSITS	
14	xxxxxxx	(120) Sinking and other funds	xxxxxx
15		Less: Nominally outstanding _____ $	
16	xxxxxxx	(121) Special deposits _____ $	xxxxxxx
17		Less: Nominally outstanding _____ $	
18		Total special funds	
		III. INVESTMENT SECURITIES AND ADVANCES	
19		(130) Investments in affiliated companies (Sec. 20)	
20	xxxxxxx	1. Pledged $_____ 2. Unpledged $_____	xxxxxxx
21		Undistributed earnings from certain investments in affiliated companies (Sec. 21)	
22		(131) Other investments (Sec. 20)	
23	xxxxxxx	1. Pledged $_____ 2. Unpledged $_____	xxxxxxx
24		(132) Less: Reserve for adjustment of investments in securities	
25		(133) Allowance for net unrealized loss on noncurrent marketable equity securities	
26		Total investment securities and advances	
		IV. TANGIBLE PROPERTY	
27	xxxxxxx	(140) Transportation property (Sec. 22-A) _____ $ 13,891.	xxxxxxx
28	435.	(149) Less: Depreciation and amortization reserve Transportation property (Sec. 22-B) _____ 1,315.	12,576.
29	xxxxxxx	(160) Nontransportation property (Sec. 23) _____ $	xxxxxxx
30		(161) Less: Depreciation reserve -- Nontransportation property (Sec. 23)	
31	435.	Total tangible property	12,576.
		V. INTANGIBLE PROPERTY	
32		(165) Organization	
33	252,000	(166) Other intangible property I.C.C. PERMIT	252,000
34	252,000	Total intangible property	252,000
		VI. DEFERRED DEBITS AND PREPAID EXPENSES	
35		(170) Prepayments	
36		(172) Other deferred debits	
37		(173) Accumulated deferred income tax charges (Sec. 19)	
38		Total deferred debits and prepaid expenses	
		VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES	
39	xxxxxxx	(190) Reacquired and nominally issued long-term debt _____ $	xxxxxxx
40	xxxxxxx	Reacquired: 1. Pledged _____ $	xxxxxxx
41	xxxxxxx	2. Unpledged _____ $	xxxxxxx
42	xxxxxxx	Nominally issued: 1. Pledged _____	xxxxxxx
43	xxxxxxx	2. Unpledged _____	xxxxxxx
44	xxxxxxx	(191) Nominally issued capital stock _____ $	xxxxxxx
45	xxxxxxx	1. Pledged $_____ 2. Unpledged $_____	
46	714,703.	TOTAL ASSETS	1,176,611
47	NONE	Contingent assets (not included above)	NONE

For compensating balances not legally restricted, see Sec. 17.

COMPARATIVE BALANCE SHEET STATEMENT—LIABILITY SIDE

Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
	$	**VIII. CURRENT LIABILITIES**	$
48		(200) Notes payable	
49	280,747.	(201) Accounts payable	641,070.
50		(202) Accrued interest	
51		(203) Dividends payable	
52		(204) Accrued taxes	31,425
53		(205) Accrued accounts payable	
54		(208) Deferred income tax credits (Sec. 19)	
55	131,572.	(209) Other current liabilities	131,572.
56	412,319.	Total current liabilities	804,067.

IX. LONG-TERM DEBT

Line No.	Balance at beginning of year (a)	Item (b)	(b1) Less— Nominally outstanding	(b2) Less— Nominally issued	Balance at close of year (c)
57		(210) Funded debt (Sec. 29)	$	$	
58		(210.5) Capitalized leased obligations			
59		(211) Receivers' and trustees' securities (Sec. 29)			
60		(212) Amounts payable to affiliated companies (Sec. 30)			
61		(213) Long-term debt in default (Sec. 29)			
62		(218) Discount on long-term debt			
63		(219) Premium on long-term debt			
64		Total long-term debt			

X. RESERVES

Line No.	Balance at beginning of year (a)	Item (b)	Balance at close of year (c)
65		(220) Insurance reserves	
66		(221) Provident reserves	
67		(222) Other reserves	
68		Total reserves	

XI. DEFERRED CREDITS

69		(231) Other deferred credits	
70		(232) Accumulated deferred income tax credits (Sec. 19)	
71		Total deferred credits	

XII. CAPITAL AND SURPLUS

72	90,655	(240) Capital stock (Sec. 31)	89,000.
73		(241) Premiums and assessments on capital stock	
74		Total (Lines 70 and 71)	89,000
75		Less—Nominally issued capital stock	
76		(242) Discount, commission and expense on capital stock	
77		Total (Lines 73 and 74)	
78		Total (Lines 72 and 75)	89,000
79		(243) Proprietorial capital	
80		(250) Unearned surplus	
81	xxxxxxxx	1. Paid in $_____ 2. Other $_____	xxxxxxxx
82		(260) Earned surplus—Appropriated	
83	216,229.	(270) Earned surplus—Unappropriated (Deficit in paren.) (Sec. 32)	283,544.
84	xxxxxxxx	1. Distributed $_____ 2. Undistributed $_____	xxxxxxxx
85		(279) Net unrealized loss on noncurrent marketable equity securities	
86	(2,500)	(280) Less Treasury stock	—
87	xxxxxxxx	1. Pledged $_____ 2. Unpledged $_____	xxxxxxxx
88	304,384	Total capital and surplus	372,544
89	716,703.	TOTAL LIABILITIES	1,176,611
90	NONE	Contingent liabilities (not included above)	

COMPARATIVE BALANCE SHEET STATEMENT—EXPLANATORY NOTES

Estimated accumulated net Federal income tax reduction realized since December 31, 1949, under section 168 (formerly section 124-A) of the Internal Revenue Code because of accelerated amortization of emergency facilities in excess of recorded depreciation $ ___ — o —

Estimated accumulated savings in Federal income taxes resulting from computing book depreciation under Commission rules and computing tax depreciation using the items listed below _____ $ ___ — o —

—Accelerated depreciation since December 31, 1953, under section 167 of the Internal Revenue Code.

—Guideline lives since December 31, 1961, pursuant to Revenue Procedure 62-21.

—Guideline lives under Class Life System (Asset Depreciation Range) since December 31, 1970, as provided in the Revenue Act of 1971.

(1) Estimated accumulated net income tax reduction utilized since December 31, 1961, because of the investment tax credit authorized in the Revenue Act of 1962, as amended_____ 486.

(2) If carrier elected, as provided in the Revenue Act of 1971, to account for the investment tax credit under the deferral method, indicate the total deferred investment tax credit at beginning of year _____ $ — o —

Add investment tax credits applied to reduction of current year's tax liability but deferred for accounting purposes ___ $ — o —

Deduct deferred portion of prior year's investment tax credit used to reduce current year's tax accrual _____ $ — o —

Other adjustments (indicate nature such as recapture on early disposition)_____ $ — o —

Total deferred investment tax credit at close of year _____ $ — o —

Investment tax credit carryover at year end _____ $ — o —

Cost of pension plan:

Past service costs determined by actuarians at year end _____ $ — o —

Total pension costs for year:

Normal costs _____ $ — o —

Amortization of past service costs_____ $ — o —

Estimated amount of future earnings which can be realized before paying Federal income taxes because of unused and available net operating loss carryover on January 1 of the year following that for which the report is made _____ $ — o —

State whether a segregated political fund has been established as provided by the Federal Election Campaign Act of 1971 (18 U.S.C. 610). YES_____ NO X

Marketable Equity Securities—to be completed by companies with $10.0 million or more in gross operating revenues: N/A

1. Changes in Valuation Accounts

		Cost	Market	Dr. (Cr) to Income	Dr. (Cr) to Stockholders Equity
Current year as of / /	Current Portfolio	$	$	$	x x x x
	Noncurrent Portfolio			x x x x	$
Previous year as of / /	Current Portfolio			x x x x	x x x x
	Noncurrent Portfolio			x x x x	x x x x

2. At / / , gross unrealized gains and losses pertaining to marketable equity securities were as follows:

	Gains	Losses
Current	$ _____	$ _____
Noncurrent	_____	_____

3. A net unrealized gain (loss) of $ _____ on the sale of marketable equity securities was included in net income for _____ (year). The cost of securities sold was based on the _____ (method) cost of all the shares of each security held at time of sale.

Significant net realized and net unrealized gains and losses arising after date of the financial statements but prior to their filing, applicable to marketable equity securities owned at balance sheet date shall be disclosed below:

NOTE: / / - date - Balance sheet date date of the current year unless specified as previous year.

17.—COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS

Using the following notes as a guideline, show the requirements of compensating balances and short-term borrowing arrangements if operating revenues are $10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing.

1. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term borrowings outstanding at balance sheet date, maximum amount of outstanding borrowings during the period and the weighted average rate of those borrowings.

2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed.

3. Compensating balance arrangements need only be disclosed for the latest fiscal year.

4. Compensating balances under an agreement which legally restricts the use of such funds, and which constitute support for short-term borrowing arrangements, should be included in section 18, account 101, Special cash deposits.

5. Compensating balances under an agreement which legally restricts the use of such funds and which constitute support for long-term borrowing arrangements and are reported in account 121, Special deposits, should also be separately disclosed below.

6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).

7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions whenever such possible sanctions may be immediate (not vague or unpredictable) and material.

NOT APPLICABLE

18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of $10,000 or more reflected in account 101, Special cash deposits, at the close of the year. Items of less than $10,000 may be combined in a single entry and described as "Minor items less than $10,000". For compensating balances, state separately the total amounts held on behalf of respondent and held on behalf of others.

Line No.	Purpose of deposit (a)	Balance at close of year (b)
		$
	Interest special deposits:	
1		
2		
3		
4		
5		
6	Total	
	Dividend special deposits:	
7		
8		
9		
10		
11		
12	Total	
	Miscellaneous special deposits:	
13	MINOR ITEMS LESS THAN $10,000.	2,500.
14		
15		
16		
17		
18	Total	2,500.
	Compensating balances legally restricted:	
19	Held on behalf of respondent	
20	Held on behalf of others	
21	Total	

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. Other particulars which cause such a differential should be listed under the caption "Other", including State and other taxes deferred if computed separately. Minor items each less than $100,000 may be combined in a single entry under "Other".

Indicate in column (b) the beginning of the year balance of accumulated deferred tax credits (debits) applicable to each particular in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and 232 for the net tax effect of timing difference originating and reversing in the current accounting period.

The total of net credits (charges) for the current year in column (c) should agree with the contra charges (credits) to account 432, Provision for deferred taxes, and account 451, Provision for deferred taxes, Extraordinary and prior period items, for the current year.

Indicate in column (d) any adjustment as appropriate, including adjustments to eliminate or reinstate deferred tax effect (credits or debits) due to applying or recognizing a loss carryforward or a loss carryback.

Indicate in column (e) the cumulative total of columns (b), (c) and (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

Line No.	Particulars	Beginning of Year Balance (b)	Net credits (Charges) for Current Year (c)	Adjustments (d)	End of Year Balance (e)
1	Accelerated depreciation, Sec. 167 I.R.C.: Guideline lives pursuant to Rev. Proc. 62-21	$	$	$	$
2	Accelerated amortization of facilities Sec. 168 I.R.C.				
3	Other (Specify)				
4					
5					
6					
7	Investment tax credit				
8	TOTALS	NONE			NONR

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

Names of issuing company and description of security held	Par value	Number of shares	Book cost	Income earned during year Kind	Income earned during year Amount
NONE	$		$		$
Total	xxxxxxxx	xxxxxxxx	NONE	xxxxxxxx	NONE

21. Report below the details of all investments in common stocks included in account 130. Investments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform System of Accounts.

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses.

Enter in column (e) the amortization for the year of the excess of cost over, equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4).

The total of column (g) must agree with column (b), line 21, Section 16.

UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

Line No.	Name of issuing company and description of security held (a)	Balance at beginning of year (b)	Adjustment for investments qualifying for equity method (c)	Equity in undistributed earnings (losses) during year (d)	Amortization during year (e)	Adjustment for investments disposed of or written down during year (f)	Balance at close of year (g)
	Carriers (List specifics for each company)	$	$	$	$	$	$
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17	Total						
18	Noncarriers (Show totals only for each column)	NONE					
19							
20	Total (lines 18 and 19)						NONE

22. Give details as called for of investment in transportation property, and reserve for depreciation and amortization for balances as stated for accounts (140) and (149) in section 16.

A. INVESTMENT

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr. - Debit Cr. - Credit	Balance at close of year
	$	$	$	$	$
141. Furniture and office equipment	506.	182.			688.
142. Motor and other highway vehicles	-0-	13,203			13,203.
143. Land and public improvements					
144. Terminal and platform equipment					
145. Other property account charges					
Total	506.	13,335			13,891.

B. DEPRECIATION AND AMORTIZATION RESERVE

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr. - Debit Cr. - Credit	Balance at close of year
	$	$	$	$	$
141. Furniture and office equipment	71.	144.			215
142. Motor and other highway vehicles	-0-	1,100.			1,100.
143. Land and public improvements (depreciable property)					
144. Terminal and platform equipment					
145. Other property account charges (depreciable property)					
Total	71.	1,244.			1,315.

23. Give details of investment in nontransportation property, and depreciation reserve for balances at close of the year, as stated for accounts (160) and (161) in section 16.

Description of property	Book cost of property	Depreciation reserve
	$	$
Total	NONE	NONE

24.—RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are $10 million or more and (b) if gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contigent rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

Line No.	Type of lease (a)	Current year (b)	Prior year (c)
	Financing leases:	$	$
1	Minimum rentals		
2	Contingent rentals		
3	Sublease rentals	(	)(	)
4	Total financing leases		
	Other leases:		
5	Minimum rentals		
6	Contingent rentals		
7	Sublease rentals	)(	)
8	Total other leases		
9	Total rental expense of lessee	*NOT APPLICABLE*	

NOTE: As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his investment) of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

25.—MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are $10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years; (b) each of the next three five-year periods; and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases (with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

Line No.	Year ended	A			B	
					Sublease rentals*	
		Financing leases	Other Leases	Total	Financing leases	Other leases
	(a)	(b)	(c)	(d)	(e)	(f)
		$	$	$	$	$
1	Next year					
2	In 2 years					
3	In 3 years					
4	In 4 years					
5	In 5 years					
6	In 6 to 10 years					
7	In 11 to 15 years					
8	In 16 to 20 years					
9	Subsequent					

NOT APPLICABLE (handwritten)

* The rental commitments reported in Part A of this schedule have been reduced by these amounts.

26.--LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are $10 million or more.

Relate in general terms: (a) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc.; (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc.; and, (e) any other information necessary to assess the effect of lease commitments upon the financial position, results of operations, and changes in financial position of the lessee.

Line No.	
	(a)
1	NOT APPLICABLE
2	
3	
4	
5	
6	
7	
8	
	(b)
9	
10	
11	
12	
13	
14	
15	
16	
	(c)
17	
18	
19	
20	
21	
22	
23	
24	
	(d)
25	
26	
27	
28	
29	
30	
31	
32	
	(e)
33	
34	
35	
36	
37	
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39	
40	

27.—LEASE COMMITMENTS—PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are $10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting, if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

Line No.	Asset category (a)	Present value		Range		Weighted average	
		Current year (b)	Prior year (c)	Current year (d)	Prior year (e)	Current year (f)	Prior year (g)
		$	$				
1	Structures			NOT APPLICABLE			
2	Revenue equipment						
3	Shop and garage equipment						
4	Service cars and equipment						
5	Noncarrier operating property						
	Other (Specify):						
6							
7							
8							
9							
10	Total						

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28.—INCOME IMPACT—LESSEE

Complete this schedule only if carrier operating revenues are $10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the basis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

Line No.	Item (a)	Current year (b)	Prior year (c)
1	Amortization of lease rights	$	$
2	Interest		
3	Rent expense		
4	Income tax expense		
5	Impact (reduction) on net income	*Not Applicable*	

29. Give details of long-term outstanding at the close of the year as stated for accounts (210), (211), and (213) in section 16.

Description of obligation	Date of issue	Date of maturity	Interest rate (percent)	Balance at close of year
				$
Total	xxx	xxx	xxx	*NONE*

30. Give details of advances payable for each item of $1,000 or more included in account (212), section 16. Items of less than $1,000 may be combined in a single entry and described as "Minor items each less than $1,000."

Name of creditors and nature of advance	Rate of interest (percent)	Balance at close of year
	$	$
Total	xxxxxxxx	*NONE*

31. Give details of balance of capital stock outstanding at the close of the year stated for account (240) in section 16.

Line No.	Title and Description (a)	Number of Shares (b)	Amount (c)
	Par value: *100.*		$
1		550	88,000
2	100	10	1,000
3			
4		890.	89,000.
5	Total par value		
6	Nonpar	890.	89,000
7	Grand total - Par value and nonpar stock		

32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

Line No.	Item (a)	Retained earnings accounts (b)	Equity in undistributed earnings of affiliated companies (c)
		$ 216,229	xxx
1	(270) Earned surplus (or deficit) at beginning of year	xxx	
2	(300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year	67,315	
3	(300) Income balance (Sec. 33)		
4	(301) Miscellaneous credits'		
5	(302) Prior period adjustments to beginning earned surplus account		xxx
6	(310) Miscellaneous debits'		xxx
7	(311) Miscellaneous reservations of earned surplus		xxx
8	(312) Dividend appropriations of earned surplus		
9	(270) Earned surplus (or deficit) at close of year	xxx	
10	Equity in undistributed earnings (losses) of affiliated companies at end of year		xxx
11	Balance from line 10(c)		xxx
12	Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11)	283,544	xxx

'Net of assigned income taxes: account 301 $_____ (explain)
account 310 _____ (explain)

33.—INCOME STATEMENT FOR THE YEAR

Give the following income account for the year (omit cents):

Line No.	Item (a)	Amount (b)
	ORDINARY ITEMS	
	FORWARDER OPERATING INCOME	$ 263,919.
1	(400) Operating revenues (Sec. 34)	183,473.
2	(410) Operating expenses (Sec. 35)	80,446.
3	*Net revenue from forwarder operations (line 1; line 2)	
4	(411) Transportation tax accruals (Sec. 36)	80,446
5	*Net revenue, less taxes, from forwarder operations (line 3; line 4)	
	OTHER INCOME	
6	(401) Dividend (other than from affiliates) and interest income	
7	(402) Release of premium on long-term debt	
8	(403) Miscellaneous income	
	Income from affiliated companies	
9	Dividends	
10	Equity in undistributed earnings (losses)	
11	Total other income	80,446
12	*Total income (line 5; line 11)	
	MISCELLANEOUS DEDUCTIONS FROM INCOME	
13	(412) Provision for uncollectible accounts	
14	(413) Miscellaneous tax accruals	
15	(414) Miscellaneous income charges	
16	Total income deductions	80,446
17	*Income from continuing operations before fixed charges (Lines 12, 16)	
	FIXED CHARGES	
18	(420) Interest on long-term debt	
19	(421) Other interest deductions	
20	(422) Amortization of discount on long-term debt	
21	Total fixed charges	
22	(423) Unusual or infrequent items	80,446
23	*Income from continuing operations before income taxes (lines 17, 21, 22)	
	PROVISION FOR INCOME TAXES	28,042.
24	(431) Income taxes on income from continuing operations (Sec. 36)	52,404
25	(432) Provision for deferred taxes	
26	Income (loss) from continuing operations (lines 23-25)	
	DISCONTINUED OPERATIONS	
27	(433) Income (loss) from operations of discontinued segments**	
28	(434) Gain (loss) on disposal of discontinued segments**	
29	Total income (loss) from discontinued operations (lines 27, 28)	52,404.
30	*Income before extraordinary items (lines 26, 29)	
	EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES	70,883.
31	(435) Extraordinary items-Net Credit (Debit) (p. 20)	(5,972) / 5,972
32	(450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20)	
33	(451) Provision for deferred taxes-Extraordinary and prior period items	14,911
34	Total extraordinary items	
35	(452) Cumulative effect of changes in accounting principles**	14,911
36	Total extraordinary items and accounting changes (lines 34, 35)	67,315.
37	*Net income transferred to earned surplus (lines 30, 36)	

*If a loss or debit, show the amount in parentheses.

**Less applicable income taxes of: $
(433) Income (loss) from operations of discontinued segments
(434) Gain (loss) on disposal of discontinued segments
(452) Cumulative effect of changes in accounting principles

33.—INCOME STATEMENT - EXPLANATORY NOTES

1. (a) Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment tax credit:
Flow-through—X— Deferral————————

(b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investment tax credit—— $ 486.

(c) If deferral method was elected, indicate amount of investment tax credit utilized as reduction of tax liability for current year—— $

Deduct amount of current year's investment tax credit applied to reduction of tax liability but deferred for accounting purposes—— ($ — 0 —)

Balance of current year's investment tax credit used to reduce current year's tax accrual——————— $ 486.

Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax accrual—— $ — 0 —

Total decrease in current year's tax accrual resulting from use of investment tax credits——————— $ 486.

2. An explanation of all items included in accounts 435, "Extraordinary items," and 450, "Income taxes on extraordinary items" should be made in the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)

34.—OPERATING REVENUES

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

Line No.	Account (a)	Amount (b)
	I. TRANSPORTATION REVENUE	$
1	501. Forwarder revenue	3,110,467.
	II. TRANSPORTATION PURCHASED—DR.	
2	511. Railroad transportation	
3	512. Motor transportation	2,110,621
4	513. Water transportation	888,155.
5	514. Pick-up, delivery, and transfer service	
6	515. Other transportation purchased*	
7	Total transportation purchased	2,998,776
8	Revenue from transportation (line 1 minus line 7)	111,691.
	III. INCIDENTAL REVENUE	
9	521. Storage—Freight	
10	522. Rent revenue	
11	523. Miscellaneous	152,228.
12	Total incidental revenues	152,228.
13	Total operating revenues (line 8 plus line 12)	263,919.

*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased":

35.—OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents):

Line No.	Account (a)	Amount (b)
		$ 115,027.
1	601. General office salaries	
2	602. Traffic department salaries	
3	603. Law department salaries	
4	604. Station salaries and wages*	
5	605. Loading and unloading by others	17,271.
6	606. Operating rents	
7	607. Traveling and other personal expense	20,127.
8	608. Communications	
9	609. Postage	
10	610. Stationery and office supplies	
11	611. Tariffs	
12	612. Loss and damage—Freight	
13	613. Advertising	
14	614. Heat, light, and water	
15	615. Maintenance	
16	616. Depreciation and amortization	
17	617. Insurance	3,317.
18	618. Payroll taxes (Sec. 36)	
19	619. Commissions and brokerage	
20	620. Vehicle operation (Sec. 36)	
21	621. Law expenses	
22	622. Depreciation adjustment	27,731.
23	630. Other expenses	183,473.
24	Total operating expenses	

*Includes debits totaling $_____ for the pay of employees engaged in handling freight over platforms.

36.—TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35.

Line No.	Kind of tax (a)	(411) Transportation tax accruals (b)	(431) Income taxes on income from continuing operations (c)	(618) Payroll taxes (d)	(620) Vehicle operation (e)	Total (f)
		$	$	$ 3,317.	$	$ 3,317
1	Social security taxes					
2	Real estate and personal property taxes					
3	Gasoline, other fuel and oil taxes					
4	Vehicle licenses and registration fees					
5	Corporation taxes					
6	Capital stock taxes					
7	Federal excise taxes					
8	Federal excess profits taxes		22,411			22,411
9	Federal income taxes		5,671.			5,671.
10	State income taxes					
	Other taxes (describe)		251.			251.
11	(a) FRANCHISE					
12	(b)					
13	(c)					
14	(d)					
15	(e)		28,293.	3,317		31,610.
16	Total					

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year.

Line No.	Vehicle Make, kind and capacity (a)	Number of (b)	Book value included in account (140) of sec. 16 (c)	Accrued depreciation included in account (149) of sec. 16 (d)
1	1978 CADDILLAC	1	$ 12,103.	$ 1,100
2				
3				
4				
5				
6				
7				
8	Total	1	12,103	1,100

38. Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest respresentative payroll period. Enter the total number of employees in each class on the payrolls covered by this report who worked full or part time or received pay for any part of the period reported.

Line No.	Class	Number of employees on payroll at close of the pay period containing the 12th day of				Total compensation during year
		February	May	August	November	
	General office employees:					$
1	Officers	1	1	1	1	25,000.00
2	Clerks and attendants	7	7	7	7	90,027.
3	Total	8	8	8	8	115,027.
	Traffic department employees:					
4	Officers					
5	Managers					
6	Solicitors					
7	Clerks and attendants					
8	Total					
	Law department employees:					
9	Officers					
10	Solicitors					
11	Attorneys					
12	Clerks and attendants					
13	Total					
	Station and warehouse employees:					
14	Superintendents					
15	Foremen					
16	Clerks and attendants					
17	Laborers					
18	Total					
	All other employees (specify):					
19						
20						
21						
22						
23	Total					
24	Grand total	8	8	8	8	115,027

Length of payroll period: (Check one) [ ] one week; [ ] two weeks; [ ] other (specify): _____

39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds.

Line No.	Item	Number
	(a)	(b)
1	Tons of freight received from shippers	6,553.
2	Number of shipments received from shippers	2,992.

40.—COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid $40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to $40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

Line No. (a)	Name of person (a)	Title (b)	Salary per annum as of close of year (see instructions) (c)	Other compensation during the year (d)
			$	$
1	CHARLES BRADLEY	PRES	25,000.	
2				
3				
4				
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41.—COMPETITIVE BIDDING — CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than $50,000, in the aggregate, in any one year, with another corporation, firm, partnership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its purchasing or selling officer, or agent; in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of, or who has any substantial interest in, such other corporation, firm, partnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstate Commerce Commission." The specification for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010.7-Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and address, name and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

Line No.	Nature of bid (a)	Date Published (b)	Contract number (c)	No. of bidders (d)	Method of awarding bid (e)	Date filed with the Commission (f)	Company awarded bid (g)
1	NONE						
2							
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Schedule 42.—SUMMARY OF FREIGHT LOSS AND DAMAGE CLAIMS

This schedule was adopted by the Commission in No. 35345 (Sub-No. 2) July 1, 1977

Approved by GAO Effective 12-23-77

Exclude from this schedule the revenues and claims incurred in connection with freight forwarder services and shipments which have a prior or subsequent movement by air. Line 1 should show all freight forwarder revenue in Account 501. Line 2 should show the number of claims paid during the year for robbery, theft and pilferage, and other shortage as defined below:

Robbery - Failure to deliver all or part of a shipment as the result of stealing, including hijacking, with the use of force or threat of force against a person or persons. Claims for physical damage to freight in the same or other shipments resulting from robbery should be reported under Robbery.

Theft and Pilferage - Failure to deliver all or part of a shipment as the result of known stealing, or under circumstances indicating the probable cause was stealing, without use of force or threat of force against a person or persons, when it is known the freight was in the carrier's custody.

Claims for physical damage to freight in the same or other shipments resulting directly from theft or pilferage should be reported under Theft and Pilferage.

Other Shortage - Failure to deliver all or part of a shipment for unknown reasons. This includes the unexplained disappearance of all or part of a shipment for reasons other than robbery or theft and pilferage as defined above.

Line 3 should show the number of all other claims paid in full or in part during the year not reported on line 2.

Line 4 should include the *net* dollar amount of claims paid during the year. This includes claims paid in full or paid in part, less amounts recovered from underlying carriers, salvage, insurance, and claim refund cancellations.

Line 5 should show the ratio in percentage form (two decimal places).

Line	Item	
1	Freight revenue (Account 501)	$ 2,110,467.
2	Number of theft related claims paid	
3	Number of other claims paid	
4	*Net* dollars paid (See instructions)	$ 158,553
5	Claims expense/revenue ratio (line 4 ÷ 1)	5 %

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Name, title, telephone number and address of the person to be contacted concerning this report

NAME _Berkeley Lawlor_ TITLE _Assistant Secretary_

TELEPHONE NUMBER _301_ _661-6441_
       (Area code)   _(Telephone number)_

OFFICE ADDRESS _P.O. Box 8557_ _Baltimore Maryland 21234_
            (Street and number)   _(City, State, and ZIP Code)_

OATH

(To be made by the officer having control of the accounting of the respondent)

STATE OF _MARYLAND_

COUNTY OF _Balto._

Berkeley M. Lawlor makes oath and says that he is

Assistant Secretary

(Insert here the official title of the affiant)

of _Routed Thru-Pac, Inc._

(Insert here the exact legal title or name of the respondent)

that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said reports is a correct and complete statement of the business and affairs of the above-named respondent during the period of the time from and including _January 1_ , 19_78_, to and including _December 31_ , 19_78_.

Berkeley M. Lawlor 6/29/79

(Signature of affiant)

Subscribed and sworn to before me, a _Notary Public_ in and for the State and County above named, this _2nd_ day of _July_ , 19_79_.

My commission expires _7-1-82_

Barbara Kelley

⎡ USE AN L. S. ⎤
⎢ IMPRESSION ⎥
⎣ SEAL ⎦

(Signature of officer authorized to administer oaths)