FF000322 Freight Forwarders Annual Report (Class A) 1979 Approved by GAO B-180230 (R0254) March 31, 1980 Expires CORRECT NAME AND ADDRESS IF DIFFERENT THAN NAME AND ADDRESS OF DEBOUTED CADDIED LAMAR SHOWN. (L'ee instructions) FF000322 121018 A 0 2100 SUNPAK MUVERS. INC. 100 WEST HARRISUN PL SEATTLE 2. State whether respondent is an individual owner, partnership, corpora If a partnership, state the names and addresses of each partner include Name NONE 4. If a corporation, association or other similar form of enterprise, give:

(a) Dates and States of incorporation or organization: August Level 2

Incorporated State of Washington (b) Directors' names, addresses, and expiration dates of terms of off 18 A, EFOOO322 Name Add W. E. Fallon . 100 West Ha M. L. Fallon 100 West Ha R. F. Erickson 100 West Harrison riaka seature, wa souls (c) The names and titles of principal general officers: Title Name R. F. Erickson President D. A. Zirbes Vice-President W. R. Yelverton Secretary-Treasurer 5. Give the voting power, elections, and stockholders, as follows: A. Total voting securities outstanding Class "B" 27,072 shares shares (2) 1st Preferred -(3) 2nd Preferred --shares (4) Other securities ---

B. Does any class of securities carry any special privileges in any elections or in the control of corporate action?

"A" Common Non-voting-Class "B" Common is voting

	e total number of stockholders of record a	the latest da	te of closing	of stock boo	k or compila	tion of list
(1) Common Class "B"			(3)	2nd Prefere	ed.	
(4) Mikk Common non-v	oting "A" - (5) Date of closing stoc	k book	(3)	280 Freierr	cu	
Commence of the commence of the	2					
holders of the reapondent (if will	lders of the respondent who, at the date of thin I year prior to the actual filing of this	the latest closi	ng of the sto	ck book or ci	ompilation of	list of sto
for each his address, the numbe	r of votes which he would have had a righ	t to cast on th	at date had	a meeting th	en been in o	rder, and
classification of the number of v	otes to which he was entitled, with respect to	o securities hel	d by him. If	any such hole	fer held secu	rities in tr
such ten security holders as of	irs of the trust. If the stock book was not c	losed or the lis	st of stockho	ilders compil	ed within suc	h year, sh
		Number	ī ,			
		of votes.		umber of vo	tes, classifie	d .
Name of security holder	Adaress	to which		lst	2nd	Other
(a)	4.5		Common	Preferred	Preferred	securitie
	(b)	(c)	(d)	(c)	(f)	(g)
unvan International Inc.	, 100 W. Harrison Plaza Seattle, WN 98119	27 072	27 070			
	Seattle, MA 90119	121.012	27,072		 	
		+				
/			•	L		L
/						
The respondent is required to	send to the Bureau of Accounts, immediat	tely upon prep	saration (wo	copies of sits	latest appro-	al roduce
The respondent is required to stockholders.	send to the Bureau of Accounts, immediat	tely upon prep	paration (wo	copies of sits	latest annu.	al refort
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The respondent is required to stockholders. Check appropriate box:	send to the Bureau of Accounts, immediat	tely upon prep	earation (wo	copies of sits	s latest annua	al refort i
stock noiders.		tely upon prep	paration two	copies of sits	s latest annu.	al refort
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Check appropriate box. [] Two copies are attached to	this report. (date)	tely upon prep	paration (wo	copies of sits	latest annu.	al report
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Check appropriate box. [] Two copies are attached to [] Two copies will be submitted. XKNo annual report to stockhold the respondent was formed as a	(date) (date) (date) (date) (date)	ng the year, na	ime all cons	Illien campa		
Check appropriate box. [] Two copies are attached to [] Two copies will be submitted. XKNo annual report to stockhold the respondent was formed as a	(date) olders is prepared a result of consolidations or mergers during aws governing each organization, date and a	ng the year, na	ime all cons	Illien campa		
Check appropriate box: [] Two copies are attached to [] Two copies will be submitted XKNo annual report to stockholif the respondent was formed as a references to charters or general I regulatory hody, and date of continuous con	(date) olders is prepared a result of consolidations or mergers during aws governing each organization, date and a	ng the year, na	ime all cons	Illien campa		
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Check appropriate box. [] Two copies are attached to [] Two copies will be submitted. XKNo annual report to stockhood the respondent was formed as a references to charters or general formed and regulatory mody, and date of continuous formed as a references. The reason formed was reorganized downer or partners, the reason formed the respondent was subject to Date of receivership.	(date) olders is prepared result of consolidations or mergers during awa governing each organization, date and a resummation furing the year, give name of original corporer the reorganization, and date of reorganization, and date of reorganization are receivership during the year, state.	ng the year, na uthority for each	me all cons ch consolida	tituent comp	unies, and gi merger rece	ve specifi ived from

11.	If any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the
	close of the year, state- NONE
	A Date of trusteeship
	B. Authority for trusteeship
	C. Name of trustee
	D. Name of beneficiary of beneficiaries
	E. Purpose of trust

12. Give a list of companies under common control with respondent

Sunvan International, also holds stock in Sunvan Washington, Inc. and Sunvan Hawaii, Inc. as well as Sunpak Movers, Inc., Sunvan California (a non-activity corporation formed in 1976 with no anticipated business in the future) is also common control.

13. Furnish a complete list of all companies controlled by the respondent, either directly, or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company:

None

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly. Its all such companies and list the controlled company under each of them, indicating its status by appropriate cross references.

Sunvan International, Inc. - 100% voting control

15. States in which traffic is origin ted and/or terminated: (check appropriate boxes)

labama	X Georgia	X Maryland	X New Jersey	X South Carolina X
	X Hawaii -	X Massachusetts	New Mexico	X South Dakota X
laska ····	X Idaho	X Michigan	New York	Tennessee -
rizona	X Illinois	X Minnesota	North Carolina -	Texas X
rkansas	X Indiana	X Mississippi	X North Dakota -	X Utah X
alifornia	X lows	X Missouri	X Ohio	X Vermont X
olorado —	X Kansas	X Montana	X Oklahoma	X Virginia X
onnecticut	X Kentucky -	X Nebraska	X Oregon	X Washington X
elaware		X Nevada	X Pennsylvania-	X West Virginia X
district of Columbia-		X New Hampshire -	X Rhode Island -	X Wisconsin X
lorida	X Maine	Thew Hampshire		Wyoming X

Freight Forwarder Annual Report Form F-1

ine	Balance at	financial data at the beginning of the year and at the close of the		Balance a
No	beginning	Item		close of
	of year (a)	(b)		(c)
1	177,358	L CURRENT ASSETS		138,961
1 2		(100) Cash		
3		(102) Temporary cash investments		
4	*****	1. Pledged \$ 2 Unpledged (103) Working advances	\$	XXXXXXX
6	XXXXXXX	(104) Notes receivable		XXXXXXX
7	1 005 240	(105) Accounts receivable		264.460
8 -	107,065	(106) Less: Reserve for doubtful accounts		56,272
9	9,650	(107) Accrued accounts receivable.		15,492
		(108) Materials and supplies (109) Other current assets		10,100
2		(110) Deferred income tax charges (Sec. 19)		
13	1,379.413	Total current assets		475,185
		II. SPECIAL FUNDS AND DEPOSITS		170,100
14	XXXXXXX	(120) Sinking and other funds	s	
15		Less Nominally outstanding	\$	_
16	XXXXXXX	(121) Special deposits		xxxxxx
17		Less Nominally outstanding	s	+
18		Total special funds		
		III. INVESTMENT SECURITIES AND ADVANCE		
19		(130) Investments in affiliated companies (Sec. 20)		
20	XXXXXXX	1 Pledged \$ 2 Unpledged		XXXXXXX
21		Undistributed earnings from certain investments in affiliate	d companies (Sec. 21)	1
22		(131) Other investments (Sec. 20) 1. Pledged 5 2. Unpledged	\$,	
24	XXXXXXX	(132) Less. Reserve for adjustment of investments in secu		XXXXXXX
- 1				1
25		(133) Allowance for net unrealized loss on noncurrent marketable		
26		Total investment securities and advances		
		(140) Transportation property (Sec. 22-A)	, 30,550	
27	8.494	(149) Less Depreciation and amortization reserve	5 30,000	******
28		Transportation property (Sec. 22-B)	23,074	7,476
29	*****	(160) Nontransportation property (Sec. 23)		XXXXXXX
30		(161) Less Depreciation reserve		
		Nontransportation property (Sec. 23)		-
31	8,494	Total tangible property		7,476
	28,481	V. INTANGIBLE PROPERTY		27,956
32		(165) Organization		27,950
33	20 401	(166) Other intangible property		27 056
34	28,481	Total intangible property	***	27,956
	190,869	VI. DEFERRED DEBITS AND PREPAID EXPENS	11.5	107 040
35	1201002	(170) Prepayments		197,043
36		(172) Other deferred debits		
37	190,869	(173) Accumulated deferred inci mi tax charges (Sec. 19)		197,043
38	130,003	VII. REACQUIRED AND NOMINALLY ISSUED SECU		127,0043
20		(190) Reacquired and nominally issued long-term debt		
39	XXXXXXX	Reacquired Piedged S		**************************************
10	******	2. Unpiedged S		XXXXXXX
41	******	Nominally issued 1 Pledged		XXXXXX
42	XXXXXXX	2 Unpledged\$		XXXXXX
4.4	XXXXXXX	(191) No ninally issued capital stock		XXXXXXX
45	******	1 Piedged \$ 2 Unpledged \$		
46	1,607,257	TOTAL ASSETS		707,660
		Contingent assets (not included above)		.07,000

COMPARATIVE BA	LANCE	SHEET STATEME	NT-EXPLANATOR	V NOTES
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Estimated accurate	ated net Federal income tax reduc	tion realized sizes D			
Internal Povenue Co	ated net Federal income tax reduced the because of accelerated amort	ization of emergence	ccesiber 31, 1949,	under section 168 (form	NONE 24-A) of the
Estimated accumula	ted savings in Federal income taxe	es resulting from com	puting book denre	cistion under Commission	ation -
depreciation using th	ted savings in Federal income taxe e items listed below		paring error cupic	Chatton under Commissio	NONE
-Accelerated deprec	iation since December 31, 1953,				
-Guideline lives in	ce December 31, 1961, pursuant	to Revenue Proced	ure 62-21.		
Guideline lives und	er Class Life System (Asset Dep	reciation Range) sin	ce December 31.	1970, as provided in th	e Revenue Act of 3571
(1) Estimated accum	nulated net income tax reduction	utilized since Decem	ber 31, 1961, beci	ause of the investment ta	x credit authorized in the
Revenue Act of 1902	, as amende				N/A
(2) If carrier elected	I, as provided in the Revenue Act	of 1971, to account	for the investment	tax credit under the defe	erral method, indicate the
notal deferred investi	nent tax credit at beginning of y	ear			S
Add investment tax	credits applied to reduction of o	current year's tax lial	rility but deferred	for accounting purposes	s\$
Deduct deferred po	rtion of prior year's investment t	ax credit used to rec	luce current year's	s tax accrual	SX
Other adjustments (indicate nature such as recapture	on early disposition)		\$
	stment tax credit at close of year				5 00 000
	dit carryover at year end				, 26,992
Cost of pension pl					
Past service cost	s determined by actuarians at ye	ar end			\$
Total pension co					
Nort	nal costs	-			
	rtization of past service costs				
Estimated amount of	f future earnings which can be re- uary I of the year following tha	alized before paying t	Pederal income ta	xes because of unused an	d available no 244 erating
State whether a ses	regated political fund has been e	established as neowide	of by the Endand	Election C	
YES NO X		stabilistica as provide	d by the rederat	election Campaign Act	of 1971(18 U.S.C. 610).
1. Changes in Valu	at on Accounts				
		Cost	Market	Dr. (Cr)	Dr. (Cr)
			1	to	to Stockholders
		1		Income	Equity
		s	3	5	1-1-7
Current year	Current Portfolio			-	XXXX
as of / /	Noncurrent Portfolio	 	1	X X X X	3
Previous year	Current Portfolio	 	+	X X X X	XXXX
as of / /	Noncurrent Portfolio		+	XXXX	XXXX
2. At / /	, gross unrealized gains and los		Gains	Los	
3. A net unrealized	gain (loss) of \$	on the sale of m was based on the	arketable equity	securities was include thod) cost of all the share	ed in net income for s of each security held at
marketable equity seco	lized and net unrealized gains and urities owned at balance sheet e - Balance sheet date date of ;	ate shall be disclose	d below:		their filing, applicable to
			WHEN THE PARTY NAMED IN COLUMN TWO IS NOT THE OWNER.		

17.—COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS

Using the following notes as a guideline, show the requirements of compensating balances and short-term horrowing arrangements if operating revenues are \$10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing.

- 1. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term borrowings outstanding at balance sheet date, maximum amount of outstanding borrowings during the period and the weighted average rate of those borrowings.
- 2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed.
- 3. Compensating balance arrangements need only be disclosed for the latest fiscal year
- 4. Compensating balances under an agreement which legally restricts the use of such funds, and which constitute support for short-term borrowing arrangements, should be included in section 18, account 101, Special cash deposits.
- 5 Compensating balances under an agreement which legally restricts the use of such funds and which constitute support for long-term borrowing arrangements and are reported in account 121. Special deposits, should also be separately disclosed below.
- 6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).
- 7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions whenever such possible sanctions may be immediate (not vague or unpredictable) and material.

N/A

18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of \$10,000 or more reflected in account 101. Special cash deposits, at the close of the year. Items of less than \$10,000 may be combined in a single entry and described as "Minor items less than \$10,000". For compensating balances, state separately the rotal amounts held on behalf of respondent and held on behalf of others.

Line No.	Purpose of deposit (a)	Balance at close of year (b)
1	Interest special deposits: NONE	5/
2 3 4 5		
6	Total	
7 8	Dividend special deposits:	
9		
10		
11	Total	
13	Miscellaneous special deposits	
14		
15		
16		
18	Total	
	Compensating balances legally restricted:	
19	Held on behalf of respondent	
20	Held on behalf of others	
21_1	Talai	

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. should agree with the contra charges (credits) to account 432, Provision Other particulars which cause such a differential should be listed under for deferred taxes, and account 451, Provision for deferred taxes. the caption "Other", including State and other taxes deferred if Extraordinary and prior period items, for the current year. computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other"

in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and in the current accounting period.

The total of net credits (charges) for the current year in column (c)

Indicate in column (d) any adjustment as appropriate, including Indicate in column (b) the beginning of the year balance of adjustments to eliminate or reinstate deferred tax effect (credits or accumulated deferred tax credits (debits) applicable to each particular debits) due to applying or recognizing a loss carryforward or a loss

Indicate in column (e) the cumulative total of columns (b), (c) and 232 for the net tax effect of timing difference originating and reversing (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERRED

ine No.	Particulars	Beginning of Year Balance (b)	Net credits (Charges) for Current Year (c)	Adjustments (d)	End of Year Bajance (e)
1	Accelerated depreciation, Sec. 167 I.R.C. Guideline lives pursuant to Rev. Proc. 62-21			5	5
	Accelerated amortization of facilities Sec. 168 I.R.C.				
3 4	Other (Specify)				
6	Investment tax credit				
3	TOTALS			_======================================	

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in

				Income ear	ned during ye
Names of issuing company and description of security held	Par value	Number of shares	Book	Kind	Amoun
			_ s		5
					1
				1	1
					1
		+			1
	******	******		******	

21 Report below the details of all investments in common stocks included in account 130 Investments in affiliated companies, which quality for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust thos, investments qualifying for the equity method of accounting in accordance with instruction (38tb) (11) of the Uniform

System of Accounts

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4)

The total of column (g) must agree with column (b), line 21, Section 16

UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

Name of issuing company and description of security held	beginning of year (b)	for investi- ments qualify ing for equity method (c)	undistributed earnings (losses) during year (d)	Amortization during year (e)	Adjustments investments disposed of at written down during year (f)	chose of year (g)
Carriers (List specifics for each company)	~	~			_	
Total Noncarriers (Show totals only for each column) Total (lines 18 and 19)						

22. Give details as called for of investment in transportation property, and reserve for depreciation and amortization for balances as stated for accounts (140) and (149) in section 16.

A. INVESTMENT

Property accounts	Balance at beginning of year	Charges	Credits	Adjustments Dr Debit Cr Credit	Balance at close of year
41. Furniture and office equipment ————————————————————————————————————	\$ 29,593	5 2,313	1,356	is is	30,550
44. Terminal and platform equipment — 45. Other property account charges — Total	29,593	2,313	1,356		30,550

B. DEPRECIATION AND AMORTIZATION RESERVE

Property accounts	Belance at beginning of year	Charges	Credits	Adjustments Dr Debit Cr Credit	Balance at close of year
41. Furniture and office equipment	\$ 21.099	s 3,096	s 5,071	\$	23,074
(depreciable property)————————————————————————————————————	21,099	3,096	5,071		23,074

23. Give details of investment in nontransportation property, and depreciation reserve for balances at close of the year, as stated for accounts (160) and (161) in section 16.

Description of property		Book cost of property	Depreciation reserve
		5	5
T	Total		

24.—RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if gross rental exponse in the most recent fiscal year exceeds one percent of operating revenue.

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contigent rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

Line	Type of lease	Current year	Prior year
No.	(a)	(6)	(c)
	Financing leases		
	Minimum rentals		
2	Contingent rentals		
3	Sublease rentals	1	(
4	Total Phaneing leaves		
	Other leases		
	Minimum rentals		
6	Contingent rentals		
7	Sublease rentals		
8	Potal other leases		2012
9	Total rental expense of lessee		

NOTE. As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his investment) of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

Gross rental does not exceed 1% of operating revenue

25.-MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years, (b) each of the next three five-year periods, and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases (with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

			^			В		
ine No.				Total	Sublease rentals*			
		Financing teases	Other Leases (c)	(d)	Financing leases (e)	Other leases (f)		
						,		
Next y			1		1	1		
2 In 2 ye	ars				-	1		
In 3 ye	a		1	1				
4 In 4 ye	ars							
5 In 5 ye	ars					1		
6 In 6 to	10 years		1					
	o 15 years		1					
	o 20 years							
9 Subsequ								

^{*} The restal commitments reported in Part A of this schedule have been reduced by these amounts

Gross rental does not excees 1% of operating revenue.

26.-LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are \$10 million or more.

Relate in general terms: (a) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc.; (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc.; and, (e) any other information necessary to assess the effect of lease commitments upon the financial position, results of operations, and changes in financial position of the lessee.

(a)	Based on specified amount per month
-	Dased on specified amount per monen
(h)	10 year lease from 11/73
-	
-	
(c)	None
	none
(4)	
	None
121	Standard office space lease.

27.-LEASE COMMITMENTS-PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

Line	Asset category	Present value		Range		Weighted average	
No.	(a)	Current year (b)	Prior year (c)	Current year (d)	Prior year (e)	Current year	Prior year (g)
		,	,	4,	*,	4	14
2000000	Structures	 					
2	Revenue equipment	-					
1	Shop and garage equipment	-					
4	Service cars and equipment						
5	Noncarrier operating property					原性影響。	
2000000	Other (Specify)						
6							
7							
×							
9							
10	Total						

Not applicable per paragraph 1.

28.-INCOME IMPACT-LESSEE

Complete this schedule only if carrier operating revenues are \$10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the basis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

Line No.	I tem (a)	Current ya	Prior year
		5	5
2	Amortization of lease rights		
3	Rent expense		
4	Income tax expense		
5	Impact (reduction) on net income		

Impact on net income for past three years is less than 3% of average net income.

De	scription of obligation	Date of issue	Date of maturity	Interest rate (percent)	Balance at close of year
None			1		\$
			+	-	
			1	1	
			+		
		1	1		
		-	1		
	Tota)	XXX	1 xxx	1 XXX	l
	Name of creditors and nature o	1 advance		interest	close of
	Name of Creditors and matter	advance		(percent)	year
None	Name of Creditors and marito	Ruvance			
None	Name of Creditors and Marie	t auvance		(percent)	year
None	Name of Creditors and market	t auvance		(percent)	year
None		t auvance		(percent)	year
None		t auvance		(percent)	year
None		auvance		(percent)	year
			Total	(percent)	year 5
	f balance of capita work outstanding a		year stated for	(percent) \$	year \$
Give details of			year stated for	(percent)	year 5
S' Give details o	f balance of capita work outstanding a		year stated for	(percent) \$	year \$
5' Give details of	f balance of capita work outstanding a Title and Description (a)		year stated for	xxxxxxxx account (240) in secumber of Shares	section 16. Amount (c)
Give details of the last of th	f balance of capita work outstanding a		year stated for	xxxxxxxx account (240) in se	section 16 Amount (c)
S'. Give details of ine No.	f balance of capita work outstanding a Title and Description (a)		year stated for	xxxxxxxx account (240) in secumber of Shares	section 16. Amount (c)
Par value: \$	f balance of capital stock outstanding a Title and Description (a) 2.50 per share		year stated for	xxxxxxxx account (240) in secumber of Shares (b)	year section 16. Amount (c) 133,843
Par value: \$	f balance of capita work outstanding a Title and Description (a)		year stated for	xxxxxxxx account (240) in secumber of Shares	section 16. Amount (c)

32. Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

Line No.	I tem	Retained earn- ings accounts	Equity in un- distributed earnings of affiliated companies (c)
	(8)	s (302,618)	XXX
,	(270) Earned surplus (or deficit) at beginning of year	3 (302,010)	+
2	(300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year-	(531,702)	
	(300) Income balance (Sec. 33)		
HANDSHIEF !	(301) Miscellaneous credits'	(534,714)	
	(302) Prior period adjustments to beginning earned surplus account		
6	(310) Miscellaneous dehits'		XXX
7	(311) Miscellaneous reservations of earned surplus		XXX
8	(312) Dividend appropriations of earned surplus	(1,369,034)	XXX
9	(270) Earned surplus (or deficit) at close of year	XXX	
10	Equity in undistributed earnings (losses) of affiliated companies at end of year		XXX
11	Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11)	(1,369,034)	xxx

Net of assigned income taxes: account 301 5 _(explain) account 310 (explain)

-	Give the following income account for the year (omit cents)	
ine	Item	Amount
40.	(a)	(b)
	ORDINARY ITEMS	
	FORWARDER OPERATING INCOME	\$ 1,351,734
3723 B B B B	(400) Operating revenues (Sec. 34)	
	(410) Operating expenses (Sec. 35)	1,912,582
3	*Net revenue from forwarder operations (line 1, line 2)	(560,848
5	*Net revenue, less taxes, from forwarder operations (line 3, line 4)	(560.848
6	OTHER INCOME (401) Dividend (other than from affiliates) and interest income	
7	(402) Release of premium on long-term debt	
8	(403) Miscellaneous income	53,461
	Income from affiliated companies	
9	Equity in undistributed earnings (lusses)	
11	Total other income	53,461
12	*Total income (line 5; line 11)	507,387
	MISCELLANEOUS DEDUCTIONS FROM INCOME	
13	(412) Provision for uncollectible accounts	24,315
	(413) Miscellaneous tax accruals	
15	(414) Miscellaneous income charges	24 215
16	Total income deductions	24,315
17	*Income from continuing operations before fixed charges (Lines 12, 16)	1 331,702
	FIXED CHARGES	
	(420) Interest on long-term debt	
KS77 ES	(421) Other interest deductions	
21	(422) Amortization of discount on long-term debt	
	(423) Unusual or infrequent items	The state of the s
23	*Income from continuing operations before income taxes (lines 17, 21, 22)	- June Late Hickory
	PROVISION FOR INCOME TAXES	
24	(431) Income taxes on income from continuing operations (Sec. 36)	
25	(432) Provision for deferred taxes	
26	Income (loss) from continuing operations (lines 23-25)	(530,703
	DISCONTINUED OPERATIONS	
27	(433) Income (loss) from operations of discontinued segments**	
8	(434) Gain (loss) on disposal of discontinued segments**	
29	Total income (loss) from discontinued operations (lines 27, 28)	The same and the s
0	*Income before extraordinary items (lines 26, 29)	The state of the s
	EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES	
	435) Extraordinary items-Net Credit (Debit) (p. 20) 450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20)	
	451) Provision for deferred taxes-Extraordinary and prior period items	
4	Total extraordinary items	
5	(452) Cumulative effect of changes in accounting principles**	AND DESCRIPTION OF THE PROPERTY OF THE PROPERT
6	Total extraordinary items and accounting changes (lines 34, 35)	CONTROL OF THE PROPERTY OF THE
7	*Net income transferred to earned surplus (lines 30, 36)	(531,702)
	If a loss or debit, show the amount in parentheses	
	*Less applicable income taxes of (433) Income (1983) from operations of discontinued account.	
	(434) Gain (loss) from operations of discontinued segments (434) Gain (loss) on disposal of discontinued segments	5
	(452) Cumulative effect of changes in accounting principles.	

13

	B. Drove	
	33INCOME STATEMENT - EXPLANATORY NOTES	
1.	(a) Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment of the inv	ent tax credit:
	(b) If flow-through method was elected, indicate net decrease (or increase) in tax accrual	because of investmen
tax	credit	s N/A
	(c) If deferral method was elected, indicate amount of investment tax credit utilized as reducti	on of tax liability fo
curr	ent year	5
	Deduct amount of current year's investment tax credit applied to reduction of tax liability but	
purp	OSCS	\$
	Balance of current year's investment tax credit used to reduce current year's tax accrual Add amount of prior years' deferred investment tax credits being amortized and used to recutal	\$duce current year's ta
2. in th	Total decrease in current year's tax accrual resulting from use of investment tax credits.————————————————————————————————————	s
	34.—OPERATING REVENUES	
	Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents).
Line	Account	Amount
No.		
	(a)	(6)
1	I. TRANSPORTATION REVENUE 501. Forwarder revenue	\$11,205,876
	H. TRANSPORTATION PURCHASED—DR.	
2	511. Railroad transportation	17,948
3	512. Motor transportation	2,546,067
4	513. Water transportation —	1,893,781
5	514. Pick-up, delivery, and transfer service	5,006,712
6		389,634
7	Total transportation purchased	9,854,142
8	Revenue from transportation (line 1 minus fine 7)	1,351,734
	III. INCIDENTAL REVENUE	
9	521. Storage—Freight	
10	522. Rent revenue	
11	523. Miscellaneous	
12	Total incidental revenues	1 351 734
131	Total operating revenues (line 8 plus line 12)	1,351,734

*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased":

Total operating revenues (line 8 plus line 12)____

35.—OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents):

No.	Account (2)	Amount
	(4)	(b)
	601 General office salaries	\$ 640,101
320000	602 Traffic department salaries	/3.9/9
	603 Law department salaries	
NEWSTERN STREET		
4	604 Station salaries and wages* 605 Loading and unloading by others	
3221000	606 Operating rents	00,000
	607. Traveling and other personal expense	63,943
	608 Communications	132,537
	609 Postage	23,188
	610. Stationery and office supplies	20,562
331922114	611 Tariffs	13.992
	612 Loss and damage—Freight	
	613 Advertising	8,200
	614 Heat, light, and water	
	615. Maintenance	
16	616 Depreciation and amortization	239,009
	617 Insurance	156,047
18	618 Payroll taxes (Sec. 36)	60,328
	619 Commissions and brokerage	
	620. Vehicle operation (Sec. 36)	
	621 (law expenses	
	622 Depreciation adjustment	100
	630 Other expenses	420,046
24	Total operating expenses	1,912,582

36. -TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35.

via.	Kind of tax	portation (ax accruals	on income taxes on income trom continuing operations	(618) Payroll taxes	(620) Vehicle operation	Total
-		s	1 5	\$ 41,425	5 .	5 41,425
	Social security taxes					
	Real estate and personal property taxes					
	Gasoline, other fuel and oil taxes			•		
4	Vehicle neesses and registration fees			1	1	
4	Corporation taxes	 	+	1		
6	Capital stor, i laxes	 	+	1		
5	Federal excise taxes	 		+		
×	rederal excess pricins taxes	 	+	+		
4	Federal income taxes	1		+	 	
10	State income taxes	ļ		1	1	
	Chher taxes (describe)			17,072		17,072
11	FUTA/Employ, Sec. Workmen's Comp	 		1,831	 	
12	workmen's comp			1,031	1	1,831
13				1		
14	(d)			+		
15	(c)	ļ		60 220		60.000
16	Total			60,328	ļ	60,328

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year:

	Vehicle		Book value included	Accrued depreciation	
ine la	Make, kind and capacity (a)	Number of (b)	in account (140) of sec. 16 (c)	included in account (149) of sec. 16 (d)	
1 2	NONE		s	5	
3 4					
5					
8	Total				

38. Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest respresentative payroll period. Enter the total number of employees in each class on the payrolls covered by this report who worked full or part time or received pay for any part of the period reported.

		. 0				
Line No.	Class			on payroil at clo		Total compensation
1910.		February	May	August	November	during year
	General office employees:	3	3	3	3	s 93,150
1	Officers	34	37	38	37	552,830
2	Clerks and attendants	37	40	41	40	645,980
3	Total	3/	77	***	40	043,300
	Traffic department employees					
4	Officers		1	 	ļ — —	23,400
5	Managers			 	 	20,400
6	Solicitors	4	4	1 2	3	44,700
7	Clerks and attendants	5	5	1 4	1 7	68,100
8	Total			+		00,100
	Law department employees:			1		
9	Officers			1		
10	Solicitors			 		
11	Attorneys			 		
12	Clerks and attendants			 	}	
13	Total			*		
1	Station and warehouse employees:					1
14	Superintendent:			1		
15	Foremen			 		
16	Clerks and attendants					
17	Leborers			 		
18	Total					
	All other employees (specify):					1
19						-
20						
21						
22						
23	Total		ensuremental description of the same			And a few or the party of the p
24	Grand total	42	45	45	44	714,080

Length of payroll period: (Check one) | | one week: | | two weeks: (XI other (specify) __semi=month) }.

39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds.

(b)
8685 20124

40.-COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid \$40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to \$40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

ne ,	Name of person	Title	Salary per annum as of close of year (see instructions)	Other com- pensation during the year (d)
	(a)	(b)	(6)	1 (4)
	R. F. Erickson	President	\$ 39,600	5
	W. R. Yelverton W. E. Fallon D. A. Zirbes	Treasurer Director Vice President	33;000 29,124 24,000	
	W. E. Fallon	Director	24,124	
	D. A. Zirbes	Vice President	None	+
	M. L. Fallon	Director	None	
		1		
0				
1				
2			, ,] ,] , , , , , , , , , , , , , , ,	
3				
4				
5				
6				
7				
8				
9				
0				- 1
1		1		
2		+		1
3		1		1
4		1		
5		·		1
6		+		-
7		1		
8				

41.-COMPETITIVE BIDDING - CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than \$50,000, in the aggregate, in any one year, with another corporation, firm, partnership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its purchasing or selling officer, or agent in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of, or who has any substantial interest in, such other corporation, firm, partnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstate Commerce Commission." The specification for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010,7 - Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and address, name and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

	4						
Nature of bid	Date	Contract	No. of bidders	Method of awarding bid	Date filed	Company awarded bid	
3	(9)	(0)	(p)	(9)	Commission	(9)	
NONE							
							1
and the contract of the contra							
							-
							1
							-
						The state of the s	-

Name, title, telephone number and address of the person to be contacted concerning this report W. R. Yeiverton Secretary/Treasurer NAME. TITLE . 282-7117 TELEPHONE NUMBER (Area code) (Telephone number) 100 W. Harrison Seattle, WN 98119 OFFICE ADDRESS. (Street and number) (City, State, and ZIP Code) OATH (To be made by the officer having control of the accounting of the respondent) Washington STATE OF King COUNTY OF_ W. R Yelvertonmakes oath and says that he is Secretary-Treasurer (Insert here the official title of the affiant) Sunpak Movers, Inc. (Insert here the exact legal title or name of the respondent) that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept; that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to matters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said reports is a correct and complete statement of the business and affairs of the above-named respondent during the period of the time from and including-December 31 and including-Secretary Treasurer Notary Public Subscriben and sweet to before me, a -, in ead for the State and County above named, My commission expires USE AN L. S. **IMPRESSION** (Signature of officer authorized to administer oaths) SEAL