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## Freight Forwarders (Class A)

MAY 16 1980

Annual Report Form

F-1

1979

March 31, 1980

ICC - P. O. 2040

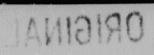
Approved by GAO B-180230 (R0254) Expires

CORRECT NAME AND ADDRESS IF DIFFERENT THAN SHOWN. (See instructions)

NAME AND ADDRESS OF REPORTING CARRIER (Attach label from front cover on original, copy in full on daplicate)

> Surf-Air, Inc. 2090 Jonesboro Rd. Atianta, Ga. 30315

| Not applicable  Not applicable  If a corporation association or other similar form of enterprise and states of incorporation or organization of the sum of |   |  |  |                        |
|--|---|--|--|------------------------|
| Not applicable  Not applicable  If a corporation association or other similar form of enterprise. Edge (a) Dates and States of incorporation or organization (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship 2090 Jonesboro Rd., Atlanta, Ga. 30315 indefined.  C.L. Packard 2090 Jonesboro Rd., Atlanta, Ga. 30315 indefined.  D.J. O'Neill 2090 Jonesboro Rd., Atlanta, Ga. 30315 indefined.  R.C. Dryden 2090 Jonesboro Rd., Atlanta, Ga. 30315 indefined.  W.C. Winship Name President Title  H.D. Winship Jr. Vice President Secretary  R.R. Joiner Jr. Treasurer   | If a partnership, state the names and   | addresses of each partn  | er including silent or limited, and their interests:   |                        |
| If a corporation, association or other similar form of enterprise. Eye.  (a) Dates and States of incorporation or organization:  (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship  2090 Jonesboro Rd., Atlanta, Ca. 30315 indef.  H.D. Winship  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef.  C.L. Packard  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef.  B.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef.  (c) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  C.L. Packard  R.R. Joiner Jr.  Title  President  Title  Title  Title  Title  Title  Title  Treasurer  | Name  |  | Address  | Proportion of Interest |
| (a) Dates and States of incorporation or organization.  (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship  4. D. Winship  C.L. Packard  D.J. O'Neill  R.C. Dryden  (c) The names and titles of principal general officers:  W.C. Winship  W.C. Winship  Name  President  W.C. Winship  H.D. Winship Jr.  C.L. Packard  R.R. Joiner Jr.  Wice President  Secretary  Treasurer   | Not applicable  |  |  |                        |
| (a) Dates and States of incorporation or organization  (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship  2090 Jonesboro Rd., Atlanta, Ga. 30315  indef:  C.L. Packard  2090 Jonesboro Rd., Atlanta, Ga. 30315  indef:  D.J. O'Neill  2090 Jonesboro Rd., Atlanta, Ga. 30315  indef:  C.Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315  indef:  (c) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  Secretary  R.R. Joiner Jr.  Title  Pressurer   |   |  |  |                        |
| (a) Dates and States of incorporation or organization  (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  C.L. Packard  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  D.J. O'Neill  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  (c) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  C.L. Packard  R.R. Joiner Jr.  Title  President  Secretary  Treasurer   |   |  |  |                        |
| (a) Dates and States of incorporation or organization  (b) Directors' names, addresses, and expiration dates of terms of office:  W.C. Winship  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  C.L. Packard  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  D.J. O'Neill  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indef:  (c) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  C.L. Packard  R.R. Joiner Jr.  Title  President  Secretary  Treasurer   |   |  |  |                        |
| W.C. Winship  H.D. Winship  2090 Jonesboro Rd., Atlanta, Ga. 30315  indefi  C.L. Packard  D.J. O'Neill  2090 Jonesboro Rd., Atlanta, Ga. 30315  indefi  process  Columbia  R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315  indefi  indefi | If a corporation, association or other (a) Dates and States of incorporation  | similar form of enterpr  | fiz%69 GEORGIA   |                        |
| H.D. Winship  C.L. Packard  D.J. O'Neill  R.C. Dryden  Color the names and titles of principal general officers:  W.C. Winship  H.D. Winship Jr.  C.L. Packard  R.R. Joiner Jr.  President  Vice President  Secretary  Treasurer  Treasurer  | (b) Directors' names, addresses, and  | expiration dates of term   | ns of office:  |                        |
| H.D. Winship  C.L. Packard  D.J. O'Neill  R.C. Dryden  (e) The names and titles of principal general officers:  W.C. Winship  H.D. Winship Jr.  C.L. Packard  R.R. Joiner Jr.  President  Vice President  Secretary  Treasurer  Treasurer  | N   |  | Address  | Term Expire            |
| C.L. Packard  D.J. O'Neill  R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indefine inde |   | 2090 Jones   | boro Rd., Atlanta, Ga. 3031  |                        |
| D.J. O'Neill  R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indefi  (c) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  C.L. Packard  R.R. Joiner Jr.  Title  Title  Treasurer   |   |  | The same of the sa |                        |
| R.C. Dryden  2090 Jonesboro Rd., Atlanta, Ga. 30315 indefi  (e) The names and titles of principal general officers:  W.C. Winship  Name  President  Vice President  Secretary  R.R. Joiner Jr.  Title  Title  Treasurer  |   | A STATE OF THE PARTY OF THE PAR | Annual Control of the |                        |
| W.C. Winship  Name  President  Vice President  C.L. Packard  R.R. Joiner Jr.  Title  President  Title  Treasurer   |   | A CONTRACTOR OF THE PARTY OF TH | A CONTRACTOR OF THE PROPERTY O |                        |
| W.C. Winship  Name President  Vice President  Secretary  R.R. Joiner Jr.  Title  President  Title  Treasurer   | R.C. Dryden   | 2090 Jones   | boro Rd., Atlanta, Ga. 3031  | 5 indefinat            |
| W.C. Winship  H.D. Winship Jr.  C.L. Packard  R.R. Joiner Jr.  President  Vice President  Secretary  Treasurer   | (c) The names and titles of princip   | al general officers:   |  |                        |
| H.D. Winship Jr.  C.L. Packard  R.R. Joiner Jr.  Treasurer   | Name  |  | Title  |                        |
| C.L. Packard Secretary R.R. Joiner Jr. Treasurer   | ALEMETRACKETALL 2010年19月1日 19月1日 19日1日 19月1日 19日1日 19月1日 19日1日 19日1日 19日1日 19月1日 19月1日 19月1日 19月1日 19月1日 19 |  |  |                        |
| R.R. Joiner Jr. Treasurer  |   |  |  |                        |
|  | i Alfrica sakir garafi kozono akali isoo olako inta ropu aksistan katalashishin Asakir bilani isha gibasii tida gibasii eta   |  |  |                        |
|  | R.R. Joiner Jr.   |  | Treasurer  |                        |
|  |   |  |  |                        |
|  |   |  |  |                        |
|  |   |  |  |                        |
|  |   |  |  |                        |
| Give the voting power, elections, and stockholders, as follows:  | . Give the voting power, elections, an  | d stockholders, as follow  | 5  |                        |
| A. Total voting securities outstanding (1) Common 200 shares 200   | A. Total voting securities outstandi  | ng 200   | 300  |                        |
| 11) Cumilon  |   |  |  | vote-                  |
| (2) 1st Fictioned  |   |  |  | voto                   |
| (3) 2nd Prefer ed — shares (4) Other securities — shares   | (3) 2nd Prefer ed -   |  | shares   | ADIC                   |



| (I) Common ———   | (2) 1st Preferred   |                                  | (3)  | 2nd Preferre                                    | d  | DESCRIPTION OF THE PARTY              |
|--|---|----------------------------------|--|---|--|---------------------------------------|
| (4) (5)  | (2) 1st Preferred ——————————————————————————————————  |                                  |  |   |  |                                       |
| (4) Other  | (3) Date in chang six.  |                                  |  |   |  |                                       |
| holders of the respondent (1) of<br>for each his address, the num<br>classification of the number of   | holders of the respondent who, at the date of the within I year prior to the actual filing of this reber of votes which he would have had a right votes to which he was entitled, with respect to ulars of the trust. If the stock book was not close of the year.  | to cast on the<br>securities hel | e highest vot<br>at date had<br>d by him. If i | ing powers in<br>a meeting the<br>any such hold | n the respond<br>on been in or<br>ler held secur | ent, show<br>der, and<br>ities in tri |
|  |   | Number                           | N  | lumber of vo                                    | etes, classified                                 | 1                                     |
|  |   | of votes,                        |  | 1 141   | 2nd  | Other                                 |
| Name of security holder  | Address   | to which                         | Common   | Preferred                                       | Preferred  | securiti                              |
| (a)  | (6)   | (c)                              | (d)  | (e)   | (0)  | (g)                                   |
|  | 2000 Tanaghara Dd   | 200                              | 200  | <del> </del>                                    |  |                                       |
| Transus, Inc.  | 2090 Jonesboro Rd.<br>Atlanta, Ga. 30315  | 1200                             | 1600   |   |  |                                       |
|  | 1.02.03.03,   |                                  |  |   |  |                                       |
|  |   |                                  |  |   | I  |                                       |
|  |   |                                  | -  | <b> </b>  |  |                                       |
|  |   |                                  | <del> </del>                                   | -   |  |                                       |
|  | +   |                                  | +-   | 1   | 1  |                                       |
|  |   |                                  |  |   |  |                                       |
|  |   |                                  |  |   |  |                                       |
| The respondent is required stockholders  | to send to the Bureau of Accounts, immedia  | itely upon pre                   | paration (w                                    | o copies of a                                   | ts latest annu                                   | al repor                              |
| The respondent is required stockholders.  Check appropriate box  |   | itely upon pre                   | paration two                                   | o copies of a                                   | ts latest annu                                   | al reflor                             |
| The respondent is required stockholders.   |   | itely upon pre                   | paration two                                   | o copies of si                                  | ts latest annu                                   | al refor                              |
| The respondent is required stockholders.  Check appropriate box  | to this report  | itely upon pre                   | paration two                                   | o copies of a                                   | ts latest annu                                   | al repor                              |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached   | to this report.  mitted———————————————————————————————————  | itely upon pre                   | paration two                                   | o copies of a                                   | ts latest annu                                   | al report                             |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be substituted by the substitute | (date)  (ckholders is prepared.  as a result of consolidations or mergers during the consolidation of the consolidation | ing the year.                    | name all co                                    | nstituent con                                   | npanies, and                                     | give spec                             |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be subjected by the subjected by the subjected by the respondent was formed references to charters or general  | ito this report  (date)  (ckholders is prepared  as a result of consolidations or mergers dure that laws governing each organization, date and focusummation  | ing the year.                    | name all co                                    | nstituent con                                   | npanies, and                                     | give spec                             |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be substituted by the substituted by the substituted by the substituted by the respondent was formed references to charters or generical substituted by the substituted by the respondent was formed regulatory body, and date of the respondent was reorganical substituted by the  | ito this report  (date)  (ckholders is prepared  as a result of consolidations or mergers dure that laws governing each organization, date and focusummation  | ing the year, authority for e    | name all co<br>each consolu                    | nstituent con<br>Jation and ea                  | npanies, and<br>ch merger rec                    | give spec<br>eived fro                |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be substituted and stockholders.  XKNo annual report to stockholders.  If the respondent was formed references to charters or generegulatory body, and date of the Not Applicable.   | it to this report.  (date)  (ckholders is prepared.  as a result of consolidations or mergers during all laws governing each organization, date and f consummation.  e  zed during the year, give name of original corpor for the reorganization, and date of reorganization, and date of reorganization.   | ing the year, authority for e    | name all co<br>each consolu                    | nstituent con<br>Jation and ea                  | npanies, and<br>ch merger rec                    | give spec<br>eived fre                |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be substituted by the respondent was formed references to charters or generic regulatory body, and date of Not Applicable.  If the respondent was reorganic owner or partners, the reason Not Applicable.  | it to this report.  (date)  (ckholders is prepared.  as a result of consolidations or mergers during all laws governing each organization, date and f consummation.  e  zed during the year, give name of original corpor for the reorganization, and date of reorganization, and date of reorganization.   | ing the year, authority for e    | name all co<br>rach consolis<br>c laws under   | nstituent con<br>Jation and ea<br>which it was  | npanies, and<br>ch merger rec                    | give species of free                  |
| The respondent is required stockholders.  Check appropriate box.  [] Two copies are attached.  [] Two copies will be substituted by the substituted by the substituted by the substituted by the respondent was formed references to charters or generegulatory body, and date of Not Applicable.  If the respondent was reorganic owner or partners, the reason of the respondent was subject to the respon | it to this report.  (date)  (ckholders is prepared  as a result of consolidations or mergers durieral laws governing each organization, date and f consummation.  | oration and th                   | name all co<br>rach consolis<br>c laws under   | nstituent con<br>Jation and ea<br>which it was  | npanies, and<br>ch merger rec                    | give species of free                  |

| 11. | If any individual, individuals, association, or corporation held control, as trustee, other than receivership, over the respondent at the |
|-----|---|
|     | close of the year, state. Not Applicable  |
|     | A. Date of trusteeship  |
|     | B. Aumority for trusteeship   |
|     | C Name of trustee   |
|     | D. Name of beneficiary of beneficiaries   |
|     | E. Purpose of trust   |
|     |   |

12. Give a list of companies under common control with respondent-

Georgia Highway Express, Inc.
Fuller Transportation, Inc.
Intertrax, Inc.
Serfleet, Inc.
Ga. Reality & Transportation Co.
Transcomp Leasing Co.
Transettlements, Inc.

Georgia Carrier Sales Co. Transaid, Inc.

13. Furnish a complete list of all companies controlled by the respondent, either directly or indirectly, at the close of the year. List under each directly controlled company the companies controlled by it and under each company any others of more remote control. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company.

None

14. Give a complete list showing companies controlling the respondent, as of the close of the year. Commence with the company which is the most remote and list under each such company the company immediately controlled by it. Each step of control should be appropriately indented from the left margin. After each company state the percentage, if any, of the voting power represented by securities owned by the immediately controlling company. When any company listed is immediately controlled by or through two or more companies jointly, list all such companies and list the controlled company under each of them, indicating its status by appropriate cross references.

Transus, Inc. 100%

15. States in which traffic is originated and/or terminated: (check appropriate boxes)

|  | Alabama Alaska Arkansas Alifornia Colorado Connecticut Delaware District of Columbia | X Georgia X Hawaii Idaho X Illinois Indiana X towa X Kansas X Kentucky X Louistana X Maine | X Maryland X Massachusetts X Michigan X Minnesota X Mississippi X Missouri X Montana X Nebraska X Nevada X New Hampshire | X New Jersey X New Mexico X New York X North Carolina X Ohio X Oklahoma X Oregon X Penasylvania X Rhode Island | X South Carolina X South Dakota X Tennessee X Texas X Utah X Vermont X Virginia X Washington X Wisconsin |
|--|--|--|--|--|--|
|--|--|--|--|--|--|

Freight Forwarder Annual Report Form F-1

|            | Give the following (               | 16. COMPARATIVE BALANCE SHEET STATEMENT - ASSET SIDE inancial data at the beginning of the year and at the close of the year (omit cents): |                          |
|------------|------------------------------------|--|--------------------------|
| ine<br>No. | Balance at<br>beginning<br>of year | Item   | Balance at close of year |
|            | (a)                                | (b)  | (c)                      |
| 1          |                                    | L CURRENT ASSETS   | 15                       |
| 1          | 58,603                             | (100) Cash   | 18,38                    |
| 2          | 5,106                              | (101) Special cash deposits (Sec. 18)  | 5,85                     |
| 3          | 545,060                            | (102) Temporary cash investments   |                          |
| 4          | 250                                | 1. Pledged 5 2. Unpledged \$1, 130, 530  | *****25                  |
| 5          |                                    | (103) Working advances   | XXXXXXX                  |
| 6 7        | AXXXXXX                            | (104) Notes receivable 1,120,213   | - AMMANA                 |
| 8          | 850,295                            | (105) Accounts receivable 1,120,213 (106) Less Reserve for doubtful accounts s 10,000  | 1,110,21                 |
| 9          | -0-                                | (107) Accrued accourits receivable   | 14,15                    |
| 10         | -0-                                | (108) Materials and supplies   | 1 -0-                    |
| 11         | 7,000                              | (109) Other current issets   | 7,00                     |
| 12         | ,466,314                           | (110) Deferred income tax charges (Sec. 19)  | 2,301,21                 |
| 13         |                                    | Total current assets  II. SPECIAL FUNDS AND DEPOSITS   | 1                        |
| 14         | ******                             | (120) Sinking and other funds  | XXXXXX                   |
| 15         | ******                             | Less Nominally outstandings  | -0-                      |
| 16         | XXXXXX                             | (121) Special deposits   | - XXXXXX                 |
| 17         | -0-                                | Less Nominally outstanding   | -0-                      |
| 18         |                                    | Total special funds  | +                        |
|            | -0-                                | III. INVESTMENT SECURITIES AND ADVANCES  | -0-                      |
| 19         |                                    | (13D) Investments in affiliated companies (Sec. 20)  1. Pledged 5————————————————————————————————————                                      | x XXX Mx XX              |
| 20         | xxxevxx                            | Undistributed earnings from certain investments in affiliated companies (Sec. 21)  |                          |
| 22         | -0-                                | (131) Other investments (Sec. 20)  | -0-                      |
| 23         | xxxxxx                             | 1 Pledged 8 , Unpledged 8 ,  | XXXXXXX                  |
| 24         | -8-<br>-8-                         | (132) Less: Reserve for adjustment of investments in securities  | -0-                      |
| 25         | -0-                                | (133) Allowance for net unrealized loss on noncurrent marketable equity securities   | 1 -0-                    |
| 26         | -0-                                | Total investment securities and advances   | 1 -0-                    |
|            |                                    | (140) Teasportation property (Sec. 22.A) 124,480   |                          |
| 27         | 35,832                             | (140) Hansportation projectly over 12  | XXXXXX                   |
| 28         | 33,032                             | (149) Less Depreciation and amortization reserve  Transportation property (Sec. 22-B) 69,799   | 54,68                    |
|            |                                    | (160) Nontransportation property (Sec. 23)   | XXXXXX                   |
| 29         | -0-                                | (161) Less Depreciation reserve  | -0-                      |
| 30         |                                    | Nontransportation property (Sec. 23)   | -                        |
| 31         | 35,832                             | Total tangible property  | 54,68                    |
|            | 15,357                             | V. INTANGIBLE PROPERTY   | 15,35                    |
| 32         | -0-                                | (165) Organization   | -0-                      |
| 33         | 15,357                             | (166) Other intangible property  Total intangible property   | 15,35                    |
| 34         |                                    | VI. DEFERRED DEBITS AND PREPAID EXPENSES   | 5,67                     |
| 35         | 15,370                             | (170) Prepayments  | 1 2 05                   |
| 36         | 4,206                              | (172) Other deferred debits  | 2,05                     |
| 37         | -0-                                | (173) Accumulated deferred income tax charges (Sec 19)   | 7,72                     |
| 38         | 19,576                             | Total deferred debits and prepaid expenses   | 1112                     |
|            |                                    | VII. REACQUIRED AND NOMINALLY ISSUED SECURITIES  |                          |
| 39         | *****                              | (190) Reacquired and nominally issued long-term debt\$   | - ******                 |
| 40         | ****                               | Reacquired   Pledged   S   S   S   S   S   S   S   S   S   | XXXXXXX                  |
| 41         | *****                              | Nominally issued   Pledged   | XXXXXX                   |
| 42         | ******                             | 2 Unpledged  | *****                    |
| 44         | XXXXXXX                            | (191) Nominally issued capital stock   | *****                    |
| 45         | 1,537,079                          | 1. Pledged 5 2 Unpledged 5   | 2,378,97                 |
| 46         | 1,331,013                          | TOTAL ASSETS   | 1 -0-                    |

-0-

# COMPARATIVE BALANCE SHEET STATEMENT-LIABILITY SIDE

|           | Balance at           | A 140 Item  | Balance at   |
|-----------|----------------------|---|--|
| ine<br>la | beginning            | A 16 Item   | year   |
| 0.        | of year (a)          | (6)   | (c)  |
| 1         | \$                   | VIII. CURRENT LIABILITIES   | s -0-  |
| 8         | -0-                  | (200) Notes payable   | 1,064,926  |
| 9 -       | 811,689              | (201) Accounts payable  | -0-  |
| 0         | -0-                  | (202) Accrued interest  | -0-  |
|           | -0-                  | (203) Dividends payable   | 268,265  |
| 2         | 43,679               | (204) Accrued taxes   |  |
|           | 88,911               | (205) Accrued accounts payable  | 135,000  |
| 3  -      | -0-                  | (208) Deferred income tax credits (Sec. 19)                               | -0-  |
| 54        | -0-                  | (209) Other current liabilities   | -0-  |
| 55  -     | 944,279              |   | 1,468,191  |
| 56        |                      | Total current liabilities TERM DERT                                       |  |
|           |                      | IX. LONG-TERM DEBT  (b1) Less—  (b2) Less—                                |  |
|           |                      | Nominally Nominally outstanding issued                                    |  |
|           | 0                    |   | -0-  |
| 7         | -0-                  | (210) Funded debt (Sec. 29)   | -0-  |
| 8         | -0-                  | (210.5) Capitalized leased obligations                                    | -0-  |
| 9         | -0-                  | (211) Receivers' and trustees' securities (Sec. 29)                       |  |
| 0         | -0-                  | (212) Amounts payable to affiliated                                       | -0-  |
| "         | -0-                  | companies (Sec. 30)   |  |
|           |                      | (213) Long-term debt in default (Sec. 29)                                 | -0-  |
| 51        | -0-                  |   | -0-  |
| 62        | -0-                  | (218) Discount on long-term debt  | -0-  |
| 53        |                      | (219) Premium on long-term debt   |  |
| 4         | -0-                  | Total long-term debt  | -0-  |
|           |                      | X. RESERVES   |  |
| 65        | -0-                  | (220) Insurance reserves  | -0-  |
| 66        | -0                   | (221) Provi Int reserves  | -0-  |
| 67        | 18,644               | (222) Other reserves  | 18,644   |
| 68        | 18,644               | Total reserves  | 18,644   |
| 06        |                      | XI. DEFERRED CREDITS  |  |
|           | 13,248               |   | 14,206   |
| 69        | -0-                  | (231) Other deferred credits  | -0-  |
| 70        | 13,248               | (232) Accumulated deferred income tax credits (Sec. 19)                   | 14,206   |
| 71        | 10,210               | Total deferred credits  | 14,200   |
|           | 10,000               | XII. CAPITAL AND SURPLUS  | 10,000   |
| 72        |                      | (240) Capital stock (Sec. 31)   |  |
| 73        | -0-                  | (241) Premiums and assessments on capital stock                           | -0-  |
| 74        | -0-                  | Total (Lines 70 and 71)   | 60-10  |
| 75        | -0-                  | Less-Nominally issued capital stock                                       | -0   |
| 76        | -0-                  | (242) Discount, commission and expense on capital stock                   | -8-  |
| 77        | -0-                  | Total (Lines 73 and 74)   |  |
| 78        | -0-                  | Total (Lines 72 and 75)   | -0-10  |
| 79        |                      | (243) Proprietorial capital   | -0-  |
| 80        | =8=                  | (250) Unearned surplus  | -0-  |
|           | AXXXXXX              | 1. Paid in 82. Other \$   | XXXXXXXX   |
| 81        | -0-                  |   | -0-  |
| 82        | 550,908              | (260) Earned surplus—Appropriated   | 867,938  |
| 83        |                      | (270) Earned surplus—Unappropriated (Deficit in paren.) (Sec. 32) 867,938 |  |
| 84        | XXXXXXX<br>** () *** | 1 Distributed \$2 Undistributed \$ 867,938                                | THE THE PERSONS AND THE PERSON |
| 85        |                      | (279) Net unrealized loss on noncurrent marketable equity securities      | 1 -0-  |
| 86        | -0-                  | (280) Less Treasury stock   | -0-  |
| 87        | XXXXXXXX             | I Pleaged \$2 Unpleaged \$  | XXXXXXXX   |
| 88        | 560,908              | Total capital and surplu-   | 877,938  |
| 89        | 1,537,079            | TOTAL LIABILITIES   |  |
| -         |                      |   | 2,378.979  |
| 90        | -0-                  | Contingent liabilities (not included above)                               | -0-  |

| COMPARATIVE | BALANCE | SHEET STATE | MENT-EXPL | ANATORY NOTES |
|-------------|---------|-------------|-----------|---------------|
|-------------|---------|-------------|-----------|---------------|

| Estimated accumulated net Federal income tax reduction   |  |  |  |                       | 124A) of the                          |
|--|--|--|--|-----------------------|---------------------------------------|
| Internal Revenue Code because of accelerated amortizates.  Estimated accumulated savings in Federal income taxes.  | resulting from comp  | uting book deprecia  | tion under Commission  |                       | confouring tax                        |
| depreciation using the items listed below  |  |  |  | \$                    |                                       |
| Accelerated depreciation since December 31, 1953, un   |  |  | ie Code.   |                       |                                       |
| Guideline lives since December 31, 1961, pursuant to   |  |  |  |                       |                                       |
| Guideline lives under Class Life System (Asset Depre   |  |  |  |                       |                                       |
| (1) Estimated accumulated net income tax reduction ut  | ilized since Decemb  | per 31, 1961, becaus   | e of the investment tax  | credit au             | horized in the                        |
| Revenue Act of 1962, as amended  |  |  |  |                       |                                       |
| (2) If carrier elected, as provided in the Revenue Act of  | if 1971, to account to   | or the investment tal  | credit under the deferi  | al metho              | d. indicate the                       |
| nothir deterred investment tax credit at beginning or year   | 11   |  |  | un escata 🎏 recornica | -0-                                   |
| Add investment tax credits applied to reduction of cur   |  |  |  |                       | -0-                                   |
| Deduct deferred portion of prior year's investment tax   |  |  |  |                       | -0-                                   |
| Other adjustments (indicate nature such as recapture of  |  |  |  |                       | -0-                                   |
| Total deferred investment tax credit at close of year  |  |  |  |                       | -0-                                   |
| Investment tax credit carryover at year end  |  |  |  | S                     |                                       |
| Cost of pension plan   |  |  |  |                       | -0-                                   |
| Past service costs determined by actuarians at year  | r end  |  |  | s                     |                                       |
| Total pension costs for year   |  |  |  |                       | -0-                                   |
| Normal costs   |  |  |  | \$                    | -0-                                   |
| Amortization of past service costs Estimated amount of future earnings which can be real   |  |  |  | \$ <u>-</u>           |                                       |
| Marketable Equity Securities—to be completed by control of the Complete of the | ompanies with \$10.0   | 0 million or more  | in gross operating reve  | nues:                 |                                       |
|  | Cost   | Market   | Dr. (Cr)   | 1                     | or (Cr)                               |
|  |  |  | to   | to S                  | tockholders                           |
|  |  |  | Income   |                       | Equity                                |
|  | 15   | 15   | \$   |                       |                                       |
| Current year Current Portfolio   |  |  |  |                       |                                       |
| as of / / Noncurrent Portfolio   | ·  | 1  | x x x x  | <b>13</b>             | X X X                                 |
| Previous year Current Portfolio  |  |  |  | <u> </u>              |                                       |
|  |  |  | x x x x  |                       | x x x                                 |
| as of / / Noncurrent Portfolio   |  |  |  |                       |                                       |
| 2. At / / gross unrealized gains and loss  3. A net unrealized gain (loss) of \$   | Current 5 Noncurrent on the sale of m  | Gains  arketable equity s  | X X X X X X X X X X X X X X X X X X X  | x x                   | x x x x x x x x x x x x x x x x x x x |
| 2. At / / gross unrealized gains and loss  3. A net unrealized gain (loss) of \$   | Current S Noncurent in the sale of m was based on the losses arising after d ite shall be disclose | Gains  arketable equity s  (meth ate of the financial s d below: | x x x x x x x x  urities were as follows:  Losse  S  ecuzities was included od) cost of all the shares tatements but prior to ti | s in ne of each s     | x x x x x x x x x x x x x x x x x x x |

### 17.--COMPENSATING BALANCES AND SHORT-TERM BORROWING ARRANGEMENTS

Using the following notes as a guideline, show the requirements of compensating balances and short-term horrowing arrangements if operating revenues are \$10 million or more. Footnote disclosure is required even though the arrangement is not reduced to writing

- 1. Disclose compensating balances not legally restricted, lines of credit used and unused, average interest rate of short-term horrowings outstanding at balance sheet date, maximum amount of outstanding horrowings during the period and the weighted average rate of those horrowings.
  - 2. Time deposits and certificates of deposit constituting compensating balances not legally restricted should be disclosed.
  - 3. Compensating balance arrangements need only be disclosed for the latest fiscal year.
- 4. Compensating balances under an agreement which legally restricts the use of such funds, and which constitute support for short-term corrowing arrangements, should be included in section 18, account 101, Special cash deposits.
- 5. Compensating balances under an agreement which legally restricts the use of such funds and which constitute support far long-term borrowing arrangements and are reported in account 121. Special deposits, should also be separately disclosed below.
- 6. Compensating balance arrangements are sufficiently material to require disclosure in footnotes when the aggregate of written and oral agreement balances amount to 15 percent or more of liquid assets (current cash balances, restricted and unrestricted plus marketable securities).
- 7. When a carrier is not in compliance with a compensating balance requirement, that fact should be disclosed along with stated and possible sanctions may be immediate (not vague or unpredictable) and material.

NOT APPLICABLE

### 18.—SPECIAL CASH DEPOSITS

For other than compensating balances, state separately each item of \$10,000 or more reflected in account 101. Special cash deposits, at the close of the year. Items of less than \$10,000 may be combined in a single entry and described as "Minor items less than \$10,000". For compensating balances, state separately the total amounts held on behalf of respondent and held on behalf of others.

| •                                      | Purpose of deposit  (a) |        | Balance at clos of year (b)          |
|--|-------------------------|--------|--------------------------------------|
|  |                         |        | s                                    |
| Interest special deposits              |                         |        |                                      |
|  |                         |        |                                      |
|  |                         |        |                                      |
|  |                         | Total  | and the second section of the second |
| Dividend special deposits              |                         |        |                                      |
|  |                         |        |                                      |
|  |                         |        |                                      |
|  |                         | Total  |                                      |
| Miscellaneous special deposits         |                         |        |                                      |
|  |                         |        |                                      |
| MINOR ITEMS LESS T                     | HAN \$10,000            |        | 5,857<br>5,857                       |
|  |                         | 3 stal | 3,037                                |
| Compensating balances legally restrict | ed                      |        |                                      |
| Held on behalf of respondent           |                         |        |                                      |
| Held on behalf of others               |                         | Total  |                                      |

19. In column (a) are listed the particulars which most often cause a differential between taxable income and pretax accounting income. should agree with the contra charges (credits) to account 432, Provision Other particulars which cause such a differential should be listed under for deferred taxes, and account 451, Provision for deferred taxes. the caption "Other", including State and other taxes deferred if computed separately. Minor items each less than \$100,000 may be combined in a single entry under "Other"

accumulated deferred tax credite (debits) applicable to each particular

in column (a).

Indicate in column (c) the net change in accounts 110, 173, 208 and in the current accounting period.

The total of net credits (charges) for the current year in column (c) Extraordinary and prior period items, for the current year.

Indicate in column (d) any adjustment as appropriate, including Indicate in column (b) the beginning of the year balance of adjustments to eliminate or reinstate deferred tax effect (credits or carryback.

Indicate in column (e) the cumulative total of columns (b), (c) and 232 for the net tax effect of timing difference originating and reversing (d). The total of column (e) must agree with the balances in accounts 110, 173, 208 and 232 in Section 16.

### ANALYSIS OF FEDERAL INCOME AND OTHER TAXES DEFERPED

| Line<br>No. | Particulars   | Beginning<br>of Year<br>Balance<br>(b) | Net credits<br>(Charges) for<br>Current Year<br>(c) | Adjustments (d) | End of<br>Year<br>Baiance<br>(e) |
|-------------|---|--|---|-----------------|----------------------------------|
| 2           | Accelerated depreciation, Sec. 167 I.R.C. Guideline lives pursuant to Rev. Proc. 62-21 Accelerated amortization of facilities Sec. 168 I.R.C. Other (Specify) | (7,000)                                | - O   | s               | (7,000)                          |
| 6 7 8       | TOTALS  | (7,000)                                | -0-   | -0-             | (7,000)                          |

20. Give the details called for of investments in securities and advances held at the close of the year as stated for accounts (130) and (131) in section 16.

|   |              |                  | 0.1  | Income ear | ned during yea |
|---|--------------|------------------|------|------------|----------------|
| Names of issuing company and description of security held | Par<br>value | Number of shares | Book | Kind       | Amount         |
|   | 5            |                  | s    | _          | 5              |
|   | -            | +                | +    |            |                |
|   |              |                  |      |            |                |
|   |              | +                | 1    | +          | 1              |
|   |              |                  |      |            |                |
|   |              |                  |      |            |                |
|   |              |                  | 1    |            |                |
|   |              |                  | +    |            | +              |
|   | 1            |                  |      |            |                |
| Total NONE  |              | XXXXXXX          | +    | ******     |                |

23. Report below the details of all tavestments in common stocks included in account 130 linestments in affiliated companies, which qualify for the equity method under instruction 28 in the Uniform System of Accounts for Freight Forwarders.

Enter in column (c) the amount necessary to retroactively adjust those investments qualifying for the equity method of accounting in accordance with instruction 28(b) (11) of the Uniform System of Accounts

Enter in column (d) the share of undistributed earnings (i.e., less dividends) or losses

Enter in column (e) the amortization for the year of the excess of cost over equity in net assets (equity over cost at date of acquisition. See instruction 28(b)(4)

The total of column (g) must agree with column (b). line 21, Section 16

# UNDISTRIBUTED EARNINGS FROM CERTAIN INVESTMENTS IN AFFILIATED COMPANIES

| staing company and Balance Adjustment Equity in Amortization Adjustment for investing the during states of year equity method forms of year equity method (d) (e) (f) (f) (f) (f) (h) (e) (f) (f) (f) (f) (f) (f) (f) (f) (f) (f | close of year year (g)  |  | NONE   |
|--|---|--|--|
| Balance Adjustment Equity in Amortization at for inyest undistributed during to year equity method (d) (e)  (b) (c) (c) (d) (d) (e)  | investments dispused on or written down during year (f)                       |  |  |
| Balance Adjustment at for invest beginning ments quality of year equitity method (b) (c) (c)   | during year (c)   |  |  |
| Balance at heguning of year (b)  | cquity in undistributed carnings (fosses) during year (d)                     |  |  |
| Balance at he granning of year (b)   | Adjustment<br>for invest:<br>ments qualify<br>ing for<br>equity method<br>(c) |  |  |
| issuing company and  (a)  pecifics for each company)  specifies for each company)  | beginning of year (b)   |  |  |
| Carriers (List s Total   | Name of issuing company and description of security held (a)                  | Carriers (List specifies for each company) s | 19 Noncarners (Show totals only fee each column)  Total (lines 18 and 19) NONE |

22. Give details as called for of investment in transportation property, and reserve for depisional amortization for balances as stated for accounts (140) and (149) in section 16.

### A. INVESTMENT

| Property accounts   | Balance at<br>beginning<br>of year | Charges  | Credits | Adjustments Dr Debit Cr Credit | Balance at<br>close of<br>year |
|---|------------------------------------|----------|---------|--------------------------------|--------------------------------|
|   | 36,188                             | 14,136   | S -0-   | s -0-                          | 50,324                         |
| Furniture and office equipment     Motor and other highway vehicles | 36,806                             | 4,523    | -0      | -0-                            | 41,329                         |
| 3. Land and public improvements                                     | -0-                                | -0-      | -0-     | -0-                            | -0-                            |
| Terminal and platform equipment                                     | 18,502                             | 13,832   | -0      | -0-                            | 32,334                         |
| 5. Other property account charges                                   | 1,650                              | -0-      | 1,157   | -0-                            | 493                            |
| Total   | 193 146                            | 1 32 491 | 1 1 157 | -0-                            | 124 480                        |

### B. DEPRECIATION AND AMORTIZATION RESERVE

| Property accounts  | Balance at beginning of year | Charges | Credits | Adjustments Dr Debit Cr Credit | Balance at<br>close of<br>year |
|--|------------------------------|---------|---------|--------------------------------|--------------------------------|
| 1. Furniture and office equipment                          | 19,258                       | 6,480   | s -0-   | -0-                            | 25,738                         |
| 2. Motor and other highway vehicles                        | 24,051                       | 3,688   | -0-     | -0-                            | 27,739                         |
| 3. Land and public improvements                            | -0-                          | -0-     | -0-     | -0-                            | -0-                            |
| (depreciable property)———————————————————————————————————— | 12,504                       | 3,374   | -0-     | -0-                            | 15,878                         |
| 5. Other property account charges                          | 1,501                        | 100     | 1,157   | -0-                            | 444                            |
| (depreciable property)———————————————————————————————————— | 57,314                       | 13,642  | 1,157   | -0-                            | 69,799                         |

23. Give details of investment in nontransportation property, and depreciation reserve for balances at close of the year, as stated for accounts (160) and (161) in section 16.

| Description of property | Book cost<br>of property | Depreciation |
|-------------------------|--------------------------|--------------|
| NONE                    | s                        | 5            |
|                         |                          |              |
|                         |                          |              |
|                         |                          |              |
|                         |                          |              |
| Total _                 | -0-                      | -0-          |

### 24.--RENTAL EXPENSE OF LESSEE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if gross rental expense in the most recent fiscal year exceeds one percent of operating revenue

Otherwise, show total rental expense (reduced by rentals from subleases) entering into the determination of results of operations for each period for which an income statement is presented. Rental payments under short-term leases for a month or less which are not expected to be renewed need not be included. Contigent rentals, such as those based on usage or sales, shall be reported separately from the basic or minimum rentals.

| Line |                                | Type of lease | Current | year Prior year |
|------|--------------------------------|---------------|---------|-----------------|
| 1711 |                                | (a)           | (h)     | (e)             |
|      | Financing leases               |               |         | 8               |
| 1    | Minimum rentals                |               |         |                 |
| 2    | Contingent rentals             |               |         |                 |
| 3    | Sublease rentals               |               |         |                 |
| 4    | Total financing leases         |               |         |                 |
|      | Other leases:                  |               |         |                 |
| 5    | Minimum rentals                |               |         |                 |
| 6    | Contingent rentals             |               |         |                 |
| 7    | Sublease rentals               |               |         | ) 1             |
| ×    | Total other leases             |               |         |                 |
| 9    | Total rental expense of lessee |               |         |                 |

NOTE. As used in sections 24 through 28, a "financing lease" is defined as a lease which, during the noncancellable lease period, either (a) covers 75% or more of the economic life of the property or (b) has terms which assure the lessor a full recovery of the fair market value (which would normally be represented by his investment) of the property at the inception of the lease plus a reasonable return on the use of the assets invested subject only to limited risk in the realization of the residual interest in the property and the credit risks generally associated with secured loans.

Not Applicable

### 25.-MINIMUM RENTAL COMMITMENTS

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) gross rental expense in the most recent fiscal year exceeds one percent of operating revenue.

Show the minimum rental commitments under all noncancellable leases, as of the date of the latest balance sheet presented, in the aggregate (with disclosure of the amounts applicable to noncapitalized financing leases) for (a) each of the five succeeding fiscal years; (b) each of the next three five year periods, and, (c) the remainder as a single amount. The amounts so determined should be reduced by rentals to be received from existing noncancellable subleases (with disclosure of the amounts of such rentals). For purposes of this rule, a noncancellable lease is defined as one that has an initial or remaining term of more than one year and is noncancellable, or is cancellable only upon the occurrence of some remote contingency or upon the payment of a substantial penalty.

|                       |  |                            | ٨               | В     |                            |                        |
|-----------------------|--|----------------------------|-----------------|-------|----------------------------|------------------------|
| ine                   |  |                            |                 |       | Subteas                    | e rentals."            |
| No                    | (a)  | Financing<br>feases<br>(b) | Other<br>Leases | Total | Financing<br>leases<br>(e) | Other<br>leases<br>(f) |
| 3<br>4<br>5<br>6<br>7 | Next year In 2 years In 3 years In 4 years In 5 years In 6 to 10 years In 11 to 15 years |                            |                 |       |                            |                        |
|                       | In 16 to 20 years Subsequent   |                            |                 |       |                            |                        |

<sup>\*</sup> The cental commitments reported in Part A of this schedule have been reduced by these amounts

Not Applicable

### 26.-LESSEE DISCLOSURE

Complete this schedule only if carrier operating revenues are \$10 million or more.

Relate in general terms: (a) the basis for calculating rental payments if dependent upon factors other than the lapse of time; (b) existence and terms of renewal or purchase options, escalation clauses, etc., (c) the nature and amount of related guarantees made or obligations assumed; (d) restrictions on paying dividends, incurring additional debt, further leasing, etc., and, (e) any other information necessary to assess the effect of lease commitments upon the financial position, results of operations, and changes in financial position of the lessee.

| Line       |                |
|------------|----------------|
| No.        |                |
|            | (3)            |
| 1          | Not Applicable |
| 2          |                |
| 4          |                |
| 5          |                |
| 6 7        |                |
| х          |                |
| ¥          | (b)            |
| 10         |                |
| 11         |                |
| 12         |                |
| 14         |                |
| 15         |                |
|            | (0)            |
| 17         |                |
| 18         |                |
| 20         |                |
| 21         |                |
| 23         |                |
| 24         |                |
| 25         | rd)            |
| 26         |                |
| 27<br>28   |                |
| 29         |                |
| 30)        |                |
| 31         |                |
|            | (e)            |
| 13         |                |
| 35         |                |
| in         |                |
| 1.7<br>1.8 |                |
| 39         |                |
| 40         |                |
|            |                |
|            |                |
|            |                |
|            |                |
|            |                |

### 27.-LEASE COMMITMENTS-PRESENT VALUE

Complete this schedule only if (a) carrier operating revenues are \$10 million or more and (b) if the present value of the minimum lease commitments are more than five percent of the sum of the long-term debt, stockholders' equity and the present value of the minimum lease commitments, or if the impact on net income (as computed in section 28, Income impact—Lessee) is three percent or more of the average net income for the most recent three years.

Show all noncapitalized financing leases, the present value of the minimum lease commitments in the aggregate and by major categories of properties. Present values shall be computed by discounting net lease payments (after subtracting, if practicable, estimated, or actual amounts, if any, applicable to taxes, insurance, maintenance and other operating expenses) at the interest rate implicit in the terms of each lease at the time of entering into the lease.

Show either the weighted average interest rate (based on present value) and range of rates or specific interest rates for all lease commitments.

| ine  | A   | Presen           | t value           | Range            |                   | Weighted average |                   |
|--|---|------------------|-------------------|------------------|-------------------|------------------|-------------------|
| No   | Asset category (a)  | Current year (b) | Prior year<br>(c) | Current year (d) | Prior year<br>(c) | Current year     | Prior year<br>(g) |
|  |   |                  | 5                 | 1.               |                   | .;               | 0                 |
| 2 Reve<br>3 Shop<br>4 Servi<br>5 None<br>Other | nuc equipment and garage equipment ce cars and equipment arrier operating property  (Specify) |                  |                   |                  |                   |                  |                   |
| 7 - ×  |   |                  |                   |                  |                   |                  |                   |
| *  | otal  |                  |                   |                  |                   |                  |                   |

Not Applicable

### 28.-INCOME IMPACT-LESSEE

Complete this schedule only if carrier operating revenues are \$10 million or more.

If the impact on net income is less than three percent of the average net income for the most recent three years, a statement to that effect will suffice to complete this schedule. Otherwise, show the impact on net income for each period for which an income statement is presented if all noncapitalized financing leases were capitalized, related assets were amortized on a straight-line basis and interest cost was accrued on the busis of the outstanding lease liability. The amounts of amortization and interest cost shall be separately identified.

In calculating average net income, loss-years should be excluded. If losses were incurred in each of the most recent three years, the average loss shall be used for purposes of this test.

| No. | item (a)                         | Current year (b) | Prior year<br>(c) |
|-----|----------------------------------|------------------|-------------------|
|     |                                  | 5                | s                 |
| 1   | Amortization of lease rights     |                  |                   |
| 2   | Interest                         |                  |                   |
| 3   | Rent expense                     |                  |                   |
| 4   | Income tax expense               |                  |                   |
| 5   | Impact (reduction) on net income |                  |                   |

Not Applicable

|      | Description of obligation                               | Date of issue    | Date of maturity   | Interest rate (percent) | Balance at<br>close of year |
|------|---|------------------|--|-------------------------|-----------------------------|
|      |   |                  | +  |                         | 3                           |
|      |   |                  |  |                         |                             |
|      |   |                  |  |                         |                             |
|      |   |                  | <del> </del>   |                         |                             |
|      |   | 1                | 1  | 1                       | +                           |
|      |   |                  |  |                         |                             |
|      |   | <b> </b>         |  |                         | 1                           |
|      |   | 1                | -  | +                       | 1                           |
|      |   |                  |  |                         |                             |
| Herr |   |                  |  |                         |                             |
|      |   | 1                | -  |                         | -                           |
|      |   | 1                | 1  |                         | 1                           |
|      |   |                  |  |                         |                             |
|      |   |                  | -  |                         |                             |
|      | Total   | XXX              | l xxx  | 1 EXX                   | I none                      |
|      |   |                  |  | (percent)               | year                        |
|      |   |                  |  | 5                       | 1,                          |
|      |   |                  |  | 1                       |                             |
|      |   |                  |  | 1                       |                             |
|      |   |                  |  |                         |                             |
| *    |   |                  |  |                         |                             |
|      |   |                  |  |                         |                             |
|      |   |                  |  |                         | none                        |
|      |   |                  | Total  | J xxxxxxxx              | ATCHTS:                     |
|      | Give details of balance of capital stock outstanding at | the close of the | year stated for a  | eccount (240) in s      | ection 16.                  |
| e    | Title and Description                                   |                  | Nu   | mber of Shares          | Amount                      |
|      | (a)   |                  |  | (b)                     | (e)                         |
|      | Par value:  |                  |  |                         | s                           |
|      |   |                  |  |                         |                             |
|      |   |                  |  |                         |                             |
|      |   |                  |  |                         | 1                           |
|      | Total par value   |                  |  | 200                     | 10,000                      |
|      | Nonpar COMMON  Grand total - Par value and nonpar stock |                  |  | 200                     | 1 10,000                    |
| 100  | Grand total - Fall value and itolipal stock             |                  | The state of the s |                         |                             |
|      |   |                  |  |                         |                             |
| 100  |   |                  |  |                         |                             |
|      |   |                  |  |                         |                             |

32 Show items of Earned surplus—Unappropriated for the year, classified in accordance with the Uniform System of Accounts for Freight Forwarders. All contra entries hereunder should be indicated in parentheses. Include in column (b) only amounts applicable to earned surplus exclusive of any amounts included in column (c). Segregate in column (c) all amounts applicable to the equity in undistributed earnings (losses) of affiliated companies based on the equity method of accounting. See account (270) in section 16.

| Linn<br>No. | Item (a)  | Retained earnings accounts | Equity in un-<br>distributed earnings<br>of affiliated<br>companies<br>(c) |
|-------------|---|----------------------------|--|
| -           |   | \$550,908                  | XXX  |
| 1           | (270) Earned surplus (or deficit) at beginning of year  | ***                        | -0-  |
|             | (300) Equity in undistributed earnings (losses) of affiliated companies at beginning of year-   | 667,030                    | -0-  |
| 3           | (300) Income balance (Sec. 33)  | -0-                        | -0-  |
| 4           | (301) Miscellaneous credits   | -0-                        | -0-  |
| 5           | (302) Prior period adjustments to beginning earned surplus account  | -0-                        | 1 -0-  |
|             | (310) Miscellaneous debits  | -0-                        | XXX  |
| 7           | (311) Miscellaneous reservations of earned surplus  | 350,000                    | XXX  |
| 8           | (312) Dividend appropriations of earned surplus   | 867,938                    | XXX  |
| 9           | (270) Farned surplus (or deficit) at close of year  | XXX                        | 1 -0-  |
| 10          | Equity in undistributed earnings (losses) of affiliated companies at end of year  Balance from line 10(c)                                 | -0-                        | XXX  |
| 11          | Total unappropriated earned surplus and equity in undistributed earnings (losses) of affiliated companies at end of year (lines 9 and 11) | 867,938                    | xxx  |

\_(explain) Net of assigned income taxes account 301 \$\_\_\_\_\_ \_(explain) account 310

|           | 1) Decome restriction and  |  |
|-----------|--|--|
|           | Give the following income account for the year (omit cents):   |  |
| Line      | 1tem   | Amount   |
| No.       | (a)  | (b)  |
|           | ORDINARY ITEMS   |  |
|           | FORWARDER OPERATING INCOME   | is .   |
| 0         | (400) Operating revenues (Sec. 34)   | 3,873,13   |
| 2         | (410) Operating expenses (Sec. 35)   | 2,613,99   |
| 3         | *Net revenue from forwarder operations (line 1; line 2)  | 1,259,14   |
| 4         | (4!1) Transportation tax accruals (Sec. 36)  | 1,258,00   |
| 5         | *Net revenue, less taxes, from forwarder operations (line 3, line 4)   | 1,230,00   |
|           | OTHER INCOME   | 93,90  |
| 6         | (401) Dividend (other than from affiliates) and interest income  | 22,20  |
| 7         | (402) Release of premium on long-term debt   | 22,79  |
| 8         | (403) Miscellaneous income   | 22,13  |
| 9         | Income from affiliated companies  Dividends  |  |
| 10        | Equity in undistributed earnings (losses)  |  |
| 11        | Total other income   | 116,69   |
| 12        | *Total income (line 5; line 11)  | 1,374,70   |
|           | MISCELLANEOUS DEDUCTIONS FROM INCOME   |  |
|           | (412) Provision for uncollectible accounts   |  |
| 14        | (413) Miscellaneous tax accruals   | 36,30  |
| 15        | (414) Miscellaneous income charges   | 36,30  |
| 16        | Total income deductions  | 1 1 338 40   |
|           | *Income from continuing operations before fixed charges (Lines 12, 16)   |  |
|           | FIXED CHARGES (420) Interest on long-term debt   |  |
|           | (421) Other interest deductions  | 17,57  |
|           | (422) Amortization of discount on long-term debt   | 17.50  |
| 21        | Total fixed charges  | 17,57  |
| 1000202 M | (423) Unusual or infrequent items  | 7.7.3  |
| 23        | *Income from continuing operations before income taxes (lines 17, 21, 22)  | 1,320,83   |
|           | PROVISION FOR INCOME TAXES   | 653.00   |
| 24        | (431) Income taxes on income from continuing operations (Sec. 36)  | 653,80   |
| 25        | (432) Provision for deferred taxes   | 667,030  |
| 26        | Income (loss) from continuing operations (lines 23-25)   | 007,030  |
|           | DISCONTINUED OPERATIONS  |  |
| 27        | (433) Income (loss) from operations of discontinued segments**   |  |
| 28        | (434) Gain (loss) on disposal of discontinued segments**   |  |
| 29        | Total income (loss) from discontinued operations (lines 27, 28)  | THE RESIDENCE OF SHAPE S |
| 30        | *Income before extraordinary items (lines 26, 29)  | 667,030  |
|           | EXTRAORDINARY ITEMS AND ACCOUNTING CHANGES   |  |
| 5000      | (435) Extraordinary items-Net Credit (Debit) (p. 20)   |  |
|           | (450) Income taxes on extraordinary and prior period items-Debit (Credit) (p. 20)  |  |
| SHANKS    | (451) Provision for deferred taxes-Extraordinary and prior period items  |  |
| 34        | Total extraordinary items  |  |
| 35        | (452) Cumulative effect of changes in accounting principles**  Total extraordinary items and accounting changes (lines 34, 35) | CONTROL OF THE PROPERTY OF THE |
| 37        | *Net income transferred to earned surplus (lines 30, 36)   | 667,030  |
|           | *If a loss or debit, show the amount in parentheses.   |  |
|           | **Less applicable income taxes of  |  |
|           | (433) Income (loss) from operations of discontinued segments (434) Gain (loss) on disposal of discontinued segments            | 3  |
|           | (452) Cumulative effect of changes in accounting principles  |  |
|           |  |  |
|           |  |  |
| -         |  |  |

# 33.-INCOME STATEMENT - EXPLANATORY NOTES

| 1. (a) | Indicate method elected by carrier, as provided in the Revenue Act of 1971, to account for the investment tax credit:  Flow-throughX Deferral |
|--------|---|
| (b     | If flow-through method was elected, indicate net decrease (or increase) in tax accrual because of investme                                    |
| x cree | 1it   |
| (c)    | If deferral method was elected, indicate amount of investment tex credit utilized as reduction of tax liability                               |
| urrent | year  |
|        | Deduct amount of current year's investment tax credit applied to reduction of tax liability but deferred for accounti                         |
|        | Balance of current year's investment tax credit used to reduce current year's tax accrual   |

Add amount of prior years' deferred investment tax credits being amortized and used to reduce current year's tax accrual

Total decrease in current year's tax accrual resulting from use of investment tax credits

2. An explanation of all items included in accounts 435, "Estraordinary items," and 450, "Income taxes on extraordinary items" should be made.

### 34.—OPERATING REVENUES

in the space below. (See instruction 540.0-4, Uniform System of Accounts for Freight Forwarders.)

Show the forwarder operating revenues of the respondent for the year, classified by accounts as follows (omit cents):

| Line | Account   | Amount                                  |
|------|---|---|
| 140. | (a)   | (b)                                     |
|      | I. TRANSPORTATION REVENUE  501. Forwarder revenue | 10,825,962                              |
| ,    | II. TRANSPORTATION PURCHASED—DR.                  | 10,025,002                              |
| 2    | 511. Railroad transportation                      |   |
|      | 512. Motor transportation —                       | 1,272,828                               |
|      | 513 Water transportation                          |   |
| 5    | 514. Pick-up, delivery, and transfer service      | 979,791                                 |
| 6    | 515. Other transportation purchased*              | 1 4, 121, 819                           |
| 7    | Total transportation purchased                    | 1 1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 |
| 8    | Revenue from transportation (line 1 minus line 7) |   |
|      | III. INCIDENTAL REVENUE                           |   |
| 9    | 521. Storage—Freight                              | -0-                                     |
| 10   | 522. Rent revenue                                 | =9= 700                                 |
| 11   | 523 Miscellaneous                                 | 21,609                                  |
| 12   | Total incidental revenues                         | 21,609                                  |
| 13   | Total operating revenues (line 8 plus line 12)    | 3,873,133                               |

\*Report separately hereunder, by type of transport (air, express, forwarder, or any other type), the amounts included in Account 515, "Other transportation purchased".

Air \$4,721,819

### 35.—OPERATING EXPENSES

Show the forwarder operating expenses of the respondent for the year, classified by accounts as follows (omit cents):

| ind | Account                                | Amount    |
|-----|--|-----------|
| Na  | (a)                                    | (6)       |
| 1/4 | Of General office salaries             | , 495,388 |
|     | 7 Traffic department salaries          | 189,389   |
|     | 3 Law department salaries              | -0-       |
|     | 4 Station salaries and wages*          | 1 284.220 |
|     |  | 1 227 107 |
|     | 15 Loading and unloading by others     | 129,275   |
|     | 7 Traveling and other personal expense | 1 00 053  |
|     | OR Communications                      | 115 404   |
|     | 19 Postage                             | 12 121    |
|     | 0 Stationery and office supplies       |           |
|     | 1 Tariffs                              | 3,392     |
|     | 2 Loss and damage—Freight              | 6,300     |
|     | 3 Advertising                          | 6,550     |
|     | 4 Heat, light, and water               | 35 653    |
|     | Mayrienance                            | 23 205    |
|     | 6 Depreciation and amortization        | 20 (12    |
|     | 7 Insurance                            |           |
|     | 8 Payroll taxes (Sec. 36)              |           |
|     | 9. Commissions and brokerage           | 710 000   |
|     | O Vehicle operation (Sec. 36)          | 28,118    |
|     | 1 Law expenses                         | 0.000     |
|     | 2 Depreciation adjustment              |           |
|     | O Other expenses                       | 118,452   |
| 24  | Total operating expenses               |           |

<sup>\*</sup>Includes debits totaling \$ 52,380 for the pay of employees engaged in handling freight over platforms

### 36. -TAXES

Give particulars called for with respect to taxes and licenses accrued to accounts (411) and (431) in Section 33, and accounts (618) and (620) in Section 35

| No. | Kind of tax                             | (41)) Trans-<br>portation tax<br>accruals | (431) Income taxes on income from continuing operations | (618) Payroll (axes | 1620) Vehicle operation | Testa)    |
|-----|---|---|---|---------------------|-------------------------|-----------|
|     |   | (6)                                       | 10)   | 1 (0)               |                         |           |
|     | Special security raxes                  | 5   | 5   | \$ 45,986           | S                       | \$ 45,986 |
|     | Real estate and personal property taxes | 737                                       |   | 1                   | <b>.</b>                | 737       |
|     | Gasoline, other fact and oil taxes      |   |   |                     |                         |           |
|     | Vehicle licenses and registration tees  |   | 1   |                     | 1,198                   | 1,198     |
|     | Corporation taxes                       |   |   | ļ                   |                         |           |
| 6   | Cupital Stock taxes                     |   | 1   | 1                   |                         |           |
| -   | Federal excise taxes                    |   |   | 1                   |                         |           |
| ×   | Lederal excess profits taxes            |   | +   | -                   |                         |           |
| 4   | Federal income taxes                    |   | 571,100   | 1                   |                         | 571,100   |
| 10  | State income taxes                      |   | 82,700  | +                   |                         | 82,700    |
|     | Franchise Tax                           | 400                                       |   |                     |                         | 400       |
| 12  | Unemployment Taxes                      |   |   | 10,754              |                         | 10,754    |
| 11  |   |   | 1   |                     |                         |           |
| 14  | (d)                                     |   | 1   | +                   |                         |           |
| 15  | Total                                   | 1,137                                     | 653,800   | 56,740              | 1,198                   | 712,875   |

37. Give particulars as called for with respect to motor vehicles owned outright and held under purchase obligations at the close of the year.

|             | Vehicle                      |                     | Book value included | Accrued depreciation                     |  |
|-------------|------------------------------|---------------------|---------------------|--|--|
| Line<br>No. | Make, kind and capacity  (a) | Number<br>of<br>(b) | of sec. 16          | included in account (149) of sec. 16 (d) |  |
|             | White-Tractor                | 1                   | \$ 7,251            | \$ 6,525                                 |  |
| 2           | Brown-Trailer                | 1                   | 5,467               | 4,870                                    |  |
| 3           | Ford-Tractor                 | 2                   | 10,642              | 5,584                                    |  |
| 4           | Fruehauf-Trailer             | 1                   | 895                 | 792                                      |  |
| 5           | GMC-Truck                    | 1                   | 5,867               | 5,208                                    |  |
| 6           | Gindy-Trailer                | 1                   | 11,206              | 4,760                                    |  |
| 8           | Total                        | 7                   | 41,328              | 27,739                                   |  |

38. Give the particulars as called for concerning the respondent's employees and their compensation for the year. The data on number of employees shall be based on the number of employees on the payroll at close of pay period containing the 12th day of the months specified. If operations were interrupted during such period due to strikes, fires, floods, etc., the data should be reported for the nearest respresentative payroll period. Enter the total number of employees in each class on the payrolls covered by this report who worked full or part time or received pay for any part of the period reported.

| ine<br>No | Class                                  |            |       | payroll at closing the 12th day |          | Total compensation   |
|-----------|--|------------|-------|---------------------------------|----------|--|
| NO.       |  | February P | May @ | August                          | November | during year  |
|           | General office employees:              |            | 2     | 2                               | 2        | 124,628  |
| 1         | Officers                               | 2          | 2     | 17                              | 20       |  |
| 2         | Clerks and attendants                  | 16         | 18    |                                 |          | 370,750  |
| 3         | Total                                  | 18         | 20    | 19                              | 22       | 495,388  |
| 1         | Traffic department employees:          |            |       |                                 |          |  |
| 4         | Officers                               |            |       |                                 | •        | 37,215   |
| 5         | Managers                               | 1 1        |       |                                 | *        | AND THE PERSON AND TH |
| 6         | Solicitors                             | 6          | 8     | 8                               | 7        | 140,736  |
| 7         | Clerks and attendants                  | 1 1 1      | 1 1   |                                 | 1        | 11,638   |
| 8         | Total                                  | 8          | 10    | 10                              | 9        | 189,589  |
|           | Law department employees:              |            |       |                                 |          |  |
| 9         | Officers                               |            |       |                                 |          |  |
| 10        | Solici -s                              |            |       |                                 |          | ļ  |
| 11        | Attorneys                              | 1          |       |                                 |          |  |
| 12        | Clerks and attendants                  |            |       |                                 |          | <b></b>  |
| 13        | Total                                  | 1 -0-      | -0-   | -0-                             | -0-      | -0-  |
| 1         | Station and warehouse employees:       |            |       |                                 |          |  |
| 14        | Superintendents                        | 1 -0-      | -0-   | -0-                             | -0-      | -0-  |
| 15        | Foremen                                | 2 1        | 2     | 3                               | 4        | 66,807   |
| 16        | Clerks and attendants                  | 9          | 10    | 10                              | 9        | 148,334  |
| 17        | Laborers                               | 1 3 1      | 5     | 5                               | 7        | 52,380   |
| 18        | Total                                  | 1 14       | 17    | 18                              | 20       | 267,521  |
| 9         | All other employees (specify): Drivers | 2          | 2     | 2                               | 2        | 16,699   |
| 20        |  |            |       |                                 |          |  |
| 21        |  |            |       |                                 |          |  |
| 22        |  | 1 3 1      |       |                                 | -        | 36 666   |
| 23        | Total                                  | 2 42       | 10    | 10                              | 2        | 16,699   |
| 24        | Grand total                            | 42         | 49    | 49                              | 53       | 969,197  |

Length of payroll period: (Check one) 14 one week; [ ] two weeks; [ ] other (specify): \_\_\_\_

39. Give the various statistical items called for concerning the forwarders' operations of the respondent during the year. State tons of 2,000 pounds

| Line<br>No. | Item   | Number          |
|-------------|--|-----------------|
|             | (a)  | (b)             |
| 1 2         | Tons of freight received from shippers  Number of shipments received from shippers | 9,265<br>82,767 |

### 40.-COMPENSATION OF OFFICERS, DIRECTORS, ETC.

Give the name, position, salary, and other compensation, such as bonus, commission, gift, reward, or fee, of each of the five persons named in Section 5, item (b) and (c) of this report to whom the respondent paid the largest amount during the year covered by this report as compensation for current or past service over and above necessary expenses incurred in discharge of duties and in addition, all other officers, directors, pensioners or employees, if any, to whom the respondent similarly paid \$40,000 or more. If more convenient, this schedule may be filled out for a group of companies considered as one system and shown only in the report of the principal company in the system, with references thereto in the reports of the other companies. Any large "Other compensation" should be explained in a footnote. If an officer, director, etc., receives compensation from another transportation company (whether a subsidiary or not), reference to this fact should be made if his aggregate compensation amounts to \$40,000 or more, and the details as to division of the salary should be stated. By salary column (c) is meant the annual rate at which an employee is paid, rather than the amount actually paid. If salary of an individual was changed during the year, show salary before each change as well as at close of year.

| ine<br>Va | Name of person (a)                       | Title (b)                        | Salary per<br>annum as of<br>close of year<br>(see instructions)<br>(c) | Other com-<br>pensation<br>during the<br>year<br>(d) |
|-----------|--|----------------------------------|---|--|
| 2         | D.J. O'Neill J.C. Thorburn C.S. Bridwell | Director Div. Manager Controller | \$ 50,000<br>34,700<br>26,800   | \$31,000 *<br>58,300 *<br>13,900 *                   |
|           |  |                                  |   |  |
| 2         |  |                                  |   |  |
| 6         |  |                                  |   |  |
| 2         |  |                                  |   |  |
|           |  |                                  |   |  |
| 7         |  |                                  |   |  |

# 41. COMPETITIVE BIDDING - CLAYTON ANTITRUST ACT

Section 10 of the Clayton Antitrust Act (15 U.S.C. 20) states that "no common carrier engaged in commerce shall have any dealings in securities, supplies or other articles of commerce, or shall make or have any contracts for construction or maintenance of any kind, to the amount of more than \$50,000, in the aggregate, is any one year, with another corporation, firm, partnership or association when the said common carrier shall have upon its board of directors or as its president, manager or as its purchasing or selling officer, or agent in the particular transaction, any person who is at the same time a director, manager, or purchasing or selling officer of, or who has any substantial interest in, such other corporation, firm, partnership or association, unless and except such purchases shall be made from, or such

dealings shall be made with, the bidder whose bid is the most favorable to such common carrier, to be ascertained by competitive bidding under regulations to be prescribed by rule or otherwise by the Interstate Commerce Commission." The specification for competitive bids is found in the Code of Federal Regulations, Part 1010-Competitive Bids through Part 1010-7.

Carriers Subject to the Interstate Commerce Act.

In column (g), identify the company awarded the bid by including company name and address, mame and title of respondent officers, directors, selling officer, purchasing officer and/or general manager that has an affiliation with the seller.

| urcha<br>rm, pa | urchasing or selling officer of, or who has any substantial inferes in, such that the made from, or such rm, pastnership or association, unless and except such purchases shall be made from, or such  | and except such purch | ases shall be made from. |                   |                        |            |                     |              |
|-----------------|--|-----------------------|--------------------------|-------------------|------------------------|------------|---------------------|--------------|
| No.             | Nature of bid  | Date                  | Contract<br>number       | No. of<br>bidders | Method of awarding bid | Date filed | Company awarded bid |              |
|                 | 3  | 78)                   | 3                        | (0)               | (9)                    | (l)        | 3                   |              |
| -               | NONE   |                       |                          |                   |                        |            |                     |              |
| *               |  |                       |                          |                   |                        |            |                     |              |
| F               |  |                       |                          |                   |                        |            |                     |              |
| + v             |  |                       |                          |                   |                        |            |                     |              |
| 7 10            |  |                       |                          |                   |                        |            |                     |              |
|                 |  |                       |                          |                   |                        |            |                     |              |
| æ               |  | 1                     |                          |                   |                        |            |                     |              |
| 0               |  |                       |                          |                   |                        |            |                     |              |
| 10              |  |                       |                          |                   |                        |            |                     |              |
| 11              |  |                       |                          |                   |                        |            |                     |              |
| 13              |  |                       |                          |                   |                        |            |                     |              |
| 13              |  |                       |                          |                   |                        |            |                     |              |
| 4               |  |                       |                          |                   |                        |            |                     | -            |
| 19              |  |                       |                          |                   |                        |            |                     |              |
| 1.1             | And the second s |                       |                          |                   |                        |            |                     | -            |
| 18              |  | 1                     |                          |                   |                        |            |                     |              |
| 61              |  | 1                     |                          |                   |                        |            |                     | -            |
| 92              |  |                       |                          |                   |                        |            |                     | CAL PROPER   |
| 77 77           |  |                       |                          |                   |                        |            |                     | -            |
| 77 55           |  |                       |                          |                   |                        |            |                     | -            |
| 34              |  |                       |                          |                   |                        |            |                     | and the last |
| 1 %             |  |                       |                          |                   |                        |            |                     | -            |
| 36              |  |                       |                          |                   |                        | 1          |                     | windowsky    |
| 27              |  |                       |                          |                   |                        |            |                     | -            |
| 28              |  | 1                     |                          |                   |                        |            |                     | nder-ries    |
| 9.              |  | -                     |                          | 1                 |                        |            |                     | epirosychi   |
| 2               | 1  |                       |                          |                   |                        |            |                     | 1000         |
|                 |  |                       |                          |                   |                        |            |                     |              |

Name, title, telephone number and address of the person to be contacted concerning this report Treasurer Ralph Joiner, Jr. TITLE . TELEPHONE NUMBER 404-627-7331 (Telephone number) OFFICE ADDRESS 2090 Jonesboro Rd. 30315 Atlanta, Ga. (Street and number) (City, State, and ZIP Code) OATH (To be made by the office, having control of the accounting of the respondent) STATE OF Georgia COUNTY OF Fulton Ralph R. Joiner, JR. makes oath and says that he is Treasurer (Insert here the official title of the affiant) Surf-Air, Inc. (Insert here the exact legal title or name of the respondent) that it is his duty to have supervision over the books of account of the respondent and to control the manner in which such books are kept, that he has carefully examined the said report and to the best of his knowledge and belief the entries contained in the said report have, so far as they relate to metters of account, been accurately taken from the said books of account and are in exact accordance therewith; that he believes that all other statements of fact contained in the said report are true, and that the said reports is a correct and complete statement of the business and affects of the above named respondent during the period of the time from and includingand including-(Signature of affiant) -, in and for the State and County above named, USE AN L. S. **IMPRESSION** (Signature of officer authorized to administer oaths) SEAL