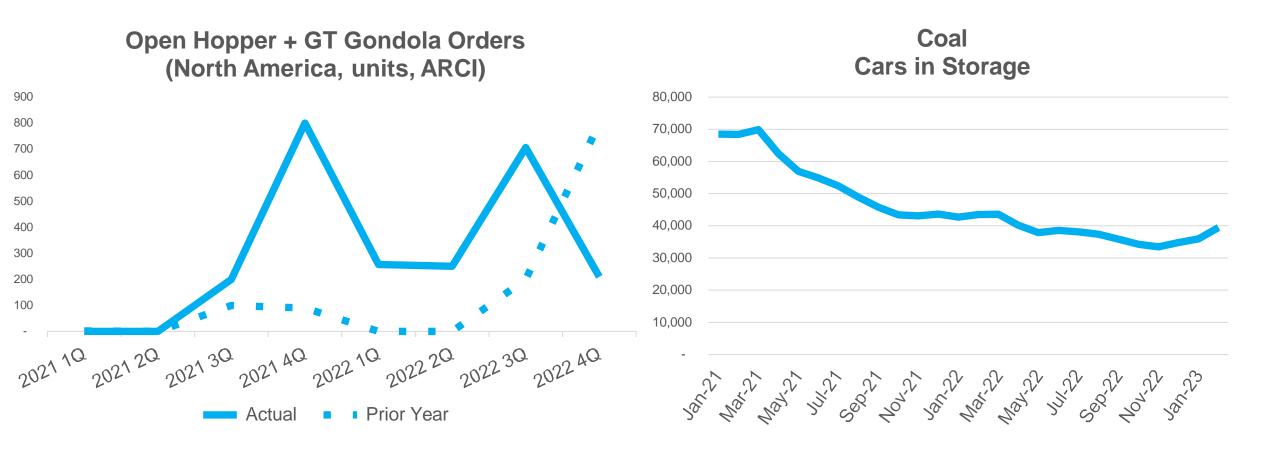


Rail Energy Transportation Advisory Committee

STB RETAC Railcar Update – April 2023

The information in this presentation and the accompanying views and analysis are based on publicly-available industry sources and do not necessarily represent the proprietary information, analysis, or outlook of The Greenbrier Companies.

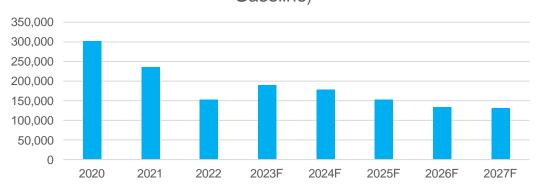
Recent weakness in natural gas pricing is a risk, as seen by the increase in stored cars



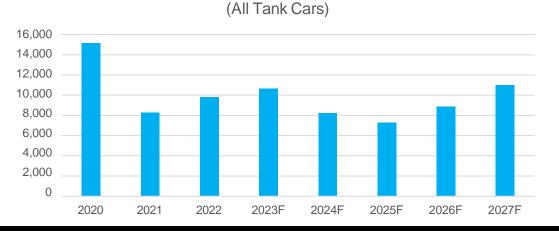
Source: ARCI, AAR

Industry Impacts on Tank Cars

Tank Car & Energy Loadings (Crude Petroleum, Natural Gas and Natural Gasoline)



Tank Car Deliveries



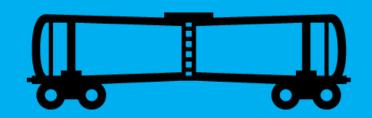
Crude Cars In Storage



Source: ARCI, AAR

Safety Advisories from PHMSA

- As an outcome of the East Palestine, Ohio train derailment:
 - March 2, 2023, Safety Advisory: PHMSA request to shippers of tank cars with aluminum protective housing covers to replace such covers with carbon steel covers.
 - March 22, 2023, Safety Advisory: PHMSA request to shippers of flammable liquids in DOT-111 tank cars to <u>voluntarily</u> upgrade their tank cars prior to the FAST Act phase-out period. Upgrades including the use of a DOT 105, 112, 114, 115, 117J, 117R, or 120 specification.
 - These two advisories are non-binding.



DOT-111, CPC-1232, DOT-115, and AAR-211 Tank Cars Used to Transport Flammable Liquids in 2022

Tank Car Type	Petroleum Crude Oil	Ethanol	Other Flammable Liquids
DOT-111			
DOT-111 Non-Jacketed	Prohibited	4,183	12,131
DOT-111 Jacketed	Prohibited	70	3,933
CPC-1232			
CPC-1232 Non-Jacketed	Prohibited	1,159	7,130
CPC-1232 Jacketed	751	24	4,233
Others			
DOT-115	0	5	1
AAR-211	Prohibited	Prohibited	380

(1) Shipment and tank car specification data derived from AAR Railinc TRAIN II waybill and Umler data, respectively (2) Data shown here reflect traffic and tank cars used in 2022, which may differ from the situation when this report is issued

DOT-117, DOT-105, DOT-112, DOT-114, & DOT-120 Tank Cars Used to Transport Flammable Liquids in 2022

Tank Car Type	Petroleum Crude Oil	Ethanol	Other Flammable Liquids
DOT-117			
DOT-117J	8,517	17,115	11,260
DOT-117R	2,236	16,961	11,571
DOT-117P	1	0	2
Pressure Cars			
DOT-105	0	0	2,488
DOT-112	0	1	3,618
DOT-114	0	0	3
DOT-120	307	41	164

(1) Shipment and tank car specification data derived from AAR Railinc TRAIN II waybill and Umler data, respectively (2) Data shown here reflect traffic and tank cars used in 2022, which may differ from the situation when this report is issued

Upcoming Tank Car Regulation Deadlines

ETHANOL	CRUDE OIL, ETHANOL OR PACKING GROUP I	FLAMMABLE LIQUIDS PACKING GROUP II OR III	MATERIALS POISONOUS BY INHALATION ("PIH" / "TIH")
Retrofit to DOT 117R or replaced with DOT 105, 112, 114, 115, 117, or 120.	Retrofit to DOT 117R or replaced with DOT 105, 112, 114, 115, 117, or 120.	Retrofit to DOT 117R or replaced with DOT 105, 112, 114, 115, 117, or 120.	Meet HM-246 / 219 C "H" standard
MAY 1, 2023 DOT 111	MAY 1, 2025 DOT 111 Jacketed CPC 1232	MAY 1, 2025 Canada	DECEMBER 31, 2027
JULY 1, 2023 Non-jacketed CPC 1232		May 1, 2029 U.S.	
May 1, 2025 Jacketed CPC 1232			