

SURFACE TRANSPORTATION BOARD
ANNUAL REPORT OF CARS LOADED AND CARS TERMINATED
(FORM STB-54)

RAILROAD Norfolk Southern

Total car loadings and terminations by type of car, revenue and non revenue freight
in revenue cars separated between railroad and private cars.

For year ending December 31, 2011

| Section A TYPE LOADING OF REVENUE FREIGHT CARS BY TYPE (See instructions on back) | | Loaded | | | Section B REVENUE FREIGHT CARS TERMINATED BY TYPES (See instructions on back) | | Terminated-on-line | | |
|---|----------------------------|--|-------------------------|---------------------------------|--|----------------------------|--|-------------------------|---------------------------------|
| | | TOTAL CARS REVENUE AND NON- REVENUE FREIGHT | | | | | TOTAL CARS REVENUE AND NON- REVENUE FREIGHT | | |
| | | Railroad Cars (A1) | Private Cars (A2) | Total Cars Loaded (A3) | | | Railroad Cars (B1) | Private Cars (B2) | Total Cars Loaded (B3) |
| 1 | Plain 40' Box | 0 | 0 | 0 | 1 | Plain 40' Box | 0 | 0 | 0 |
| 2 | Plain 50' ND Box | 1,388 | 9,848 | 11,236 | 2 | Plain 50' ND Box | 2,576 | 10,702 | 13,278 |
| 3 | Plain 50' WD Box | 239 | 445 | 684 | 3 | Plain 50' WD Box | 1,150 | 510 | 1,660 |
| 4 | Plain 60' or Longer | 4,229 | 4 | 4,233 | 4 | Plain 60' or Longer | 4,212 | 349 | 4,561 |
| 5 | TOTAL PLAIN BOX | 5,856 | 10,297 | 16,153 | 5 | TOTAL PLAIN BOX | 7,938 | 11,561 | 19,499 |
| 6 | EQUIPPED BOX | 91,114 | 22,206 | 113,320 | 6 | EQUIPPED BOX | 147,629 | 29,280 | 176,909 |
| 7 | TOTAL BOX | 96,970 | 32,503 | 129,473 | 7 | TOTAL BOX | 155,567 | 40,841 | 196,408 |
| 8 | Cov Hoppers under 4000 cu | 17,405 | 35,855 | 53,260 | 8 | Cov Hoppers under 4000 cu | 26,610 | 56,680 | 83,290 |
| 9 | Cov Hoppers 4000 cu & over | 98,865 | 227,603 | 326,468 | 9 | Cov Hoppers 4000 cu & over | 137,375 | 342,828 | 480,203 |
| 10 | TOTAL COV HOPPERS | 116,270 | 263,458 | 379,728 | 10 | TOTAL COV HOPPERS | 163,985 | 399,508 | 563,493 |
| 11 | Insulated Equipped Box | 3,096 | 28 | 3,124 | 11 | Insulated Equipped Box | 1,269 | 40 | 1,309 |
| 12 | Non-Mechanical Refgrs | 868 | 432 | 1,300 | 12 | Non-Mechanical Refgrs | 5,046 | 759 | 5,805 |
| 13 | Mechanical Refgrs | 586 | 113 | 699 | 13 | Mechanical Refgrs | 4,748 | 1,780 | 6,528 |
| 14 | TOTAL REFRIGERATORS | 4,550 | 573 | 5,123 | 14 | TOTAL REFRIGERATORS | 11,063 | 2,579 | 13,642 |
| 15 | Plain Gondolas Under 61' | 3,975 | 12,161 | 16,136 | 15 | Plain Gondolas Under 61' | 3,742 | 11,104 | 14,846 |
| 16 | Plain Gondolas 61' or over | 183 | 892 | 1,075 | 16 | Plain Gondolas 61' or over | 747 | 2,014 | 2,761 |
| 17 | GT 36' & over | 313,287 | 122,618 | 435,905 | 17 | GT 36' & over | 316,695 | 190,368 | 507,063 |
| 18 | Equipped Gondolas | 208,083 | 37,754 | 245,837 | 18 | Equipped Gondolas | 210,826 | 38,175 | 249,001 |
| 19 | TOTAL ALL GONDOLAS | 525,528 | 173,425 | 698,953 | 19 | TOTAL ALL GONDOLAS | 532,010 | 241,661 | 773,671 |
| 20 | Hoppers (General Service) | 400,811 | 139,292 | 540,103 | 20 | Hoppers (General Service) | 381,374 | 145,563 | 526,937 |
| 21 | Hoppers (Special Service) | 97,006 | 350,563 | 447,569 | 21 | Hoppers (Special Service) | 133,592 | 502,104 | 635,696 |
| 22 | Total Hoppers | 497,817 | 489,855 | 987,672 | 22 | Total Hoppers | 514,966 | 647,667 | 1,162,633 |
| 23 | Flats (General Service) | 210 | 12 | 222 | 23 | Flats (General Service) | 162 | 6 | 168 |
| 24 | Flats Multi-Level (FA) | 26,438 | 212,548 | 238,986 | 24 | Flats Multi-Level (FA) | 27,916 | 228,691 | 256,607 |
| 25 | Flats TOFC/COFC (FA) (FCA) | 406,876 | 1,377,667 | 1,784,543 | 25 | Flats TOFC/COFC (FA) (FCA) | 469,245 | 1,588,847 | 2,058,092 |
| 26 | Other Class "F" exc. FL | 13,939 | 18,187 | 32,126 | 26 | Other Class "F" exc. FL | 26,236 | 32,748 | 58,984 |
| 27 | TOTAL FLATS | 447,463 | 1,608,414 | 2,055,877 | 27 | TOTAL FLATS | 523,559 | 1,850,292 | 2,373,851 |
| 28 | TOTAL TANKS | 191 | 208,207 | 208,398 | 28 | TOTAL TANKS | 191 | 324,575 | 324,766 |
| 29 | ALL OTHERS | 2,251 | 9,470 | 11,721 | 29 | ALL OTHERS | 2,164 | 14,749 | 16,913 |
| 30 | GRAND TOTAL | 1,691,040 | 2,785,905 | 4,476,945 | 30 | GRAND TOTAL | 1,903,505 | 3,521,872 | 5,425,377 |