



CSX Transportation  
500 Water Street, J901  
Jacksonville, FL 32202

April 2, 2026

Mr. Corey Rosenbusch  
President and CEO, The Fertilizer Institute  
4201 Wilson Boulevard, Suite 700  
Arlington, Virginia 22203

Dear Corey:

This letter is in response to your March 16, 2026, letter concerning fertilizer shipments. We fully understand the importance of our role in the movement of our customers' shipments, especially in times of strong demand.

Transportation of fertilizer shipments is an important business for CSX, and we are proud of the direct role our network plays in supporting agricultural supply chains and global food production. Since the start of global supply chain disruptions caused by the recent closure of the Strait of Hormuz, our fertilizer volume is up roughly 4% year over year, with broad growth across nitrogen, potash, and sulfur. Year to date, fertilizer volumes are up 3.3%.

We continue to allocate resources to support fertilizer movements from production sites and import gateways, including at major ports. In addition to maintaining safe and reliable service, our team is working closely with customers on day to day operations to ensure we understand and respond to their evolving needs. We have also increased internal visibility on these shipments, enabling more proactive coordination across our network. Our team will remain in close contact with producers and shippers as we continue to strengthen service and support this business.

CSX remains committed to supporting our fertilizer customers, including your members. We look forward to staying in close contact as the geopolitical situation evolves.

Sincerely,

A handwritten signature in cursive script that reads "Maryclare Kenney".

Maryclare Kenney  
Senior Vice President & Chief Commercial Officer

CC: The Honorable Brooke Rollins, Secretary of Agriculture  
The Honorable Sean Duffy, Secretary of Transportation



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The Honorable Patrick Fuchs, Chair, Surface Transportation Board  
The Honorable Michelle Schultz, Vice Chair, Surface Transportation Board  
The Honorable Karen Hedlund, Member, Surface Transportation Board  
The Honorable Ted Cruz, Chair, U.S. Senate Committee on Commerce, Science & Transportation  
The Honorable Maria Cantwell, Ranking Member, U.S. Senate Committee on Commerce, Science & Transportation  
The Honorable Sam Graves, Chair, U.S. House Committee on Transportation & Infrastructure  
The Honorable Rick Larsen, Ranking Member, U.S. House Committee on Transportation & Infrastructure  
Mr. Ian Jeffries, President & CEO, Association of American Railroads