UNION PACIFIC RAILROAD

2021 Demurrage and Accessorial Charges

(DOLLARS IN THOUSANDS)

2021 Results	1Q	2Q	3Q	4Q	Total - YTD
Revenue:					
Demurrage	77,002	67,271	94,125		238,398
Accessorial Charges	19,057	22,630	23,073		64,760

[&]quot;Demurrage" and "Accessorial Charges" include revenues earned under negotiated confidential contracts.

- Adverse Loading (Tariff UP 6004)
- Diversions & Reconsignments (Tariff UP 6004)
- Empty Cars Ordered but Not Used (Tariff UP 6004)
- Hazardous Non-Accident Releases & DOT Exceptions (Tariff UP 6004)
- Not Prepared for Service (Tariff UP 6004)
- Overloads (Tariff UP 6004)
- Private Empty Car Storage (Tariff UP 6004)
- Processor & Grain Car Allocation (Tariff UP 4052 & 4053)
- Switching (Tariff UP 6004)
- Weighing (Tariff UP 6004)
- Other (e.g., Customs Inspections) (Tariff UP 6004)

Provided below are links to the above referenced tariffs:

Tariff UP 6004

Tariff UP 4052

Tariff UP 4053

[&]quot;Demurrage" includes all such charges as defined in the R-1 Annual Report (49 C.F.R. § 1201, category 106).

[&]quot;Accessorial Charges" includes the following types of charges: