## UNION PACIFIC RAILROAD
### 2021 Demurrage and Accessorial Charges
#### (DOLLARS IN THOUSANDS)

<table>
<thead>
<tr>
<th>2021 Results</th>
<th>1Q</th>
<th>2Q</th>
<th>3Q</th>
<th>4Q</th>
<th>Total - YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Demurrage</td>
<td>77,002</td>
<td>67,271</td>
<td>94,125</td>
<td></td>
<td>238,398</td>
</tr>
<tr>
<td>Accessorial Charges</td>
<td>19,057</td>
<td>22,630</td>
<td>23,073</td>
<td></td>
<td>64,760</td>
</tr>
</tbody>
</table>

"Demurrage" and "Accessorial Charges" include revenues earned under negotiated confidential contracts.

"Demurrage" includes all such charges as defined in the R-1 Annual Report (49 C.F.R. § 1201, category 106).

"Accessorial Charges" includes the following types of charges:
- Adverse Loading (Tariff UP 6004)
- Diversions & Reconsignments (Tariff UP 6004)
- Empty Cars Ordered but Not Used (Tariff UP 6004)
- Hazardous Non-Accident Releases & DOT Exceptions (Tariff UP 6004)
- Not Prepared for Service (Tariff UP 6004)
- Overloads (Tariff UP 6004)
- Private Empty Car Storage (Tariff UP 6004)
- Processor & Grain Car Allocation (Tariff UP 4052 & 4053)
- Switching (Tariff UP 6004)
- Weighing (Tariff UP 6004)
- Other (e.g., Customs Inspections) (Tariff UP 6004)

Provided below are links to the above referenced tariffs:
- [Tariff UP 6004](#)
- [Tariff UP 4052](#)
- [Tariff UP 4053](#)