THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, grain screenings, soybean cake

3. SHIPPER: OK Feed Mill

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): oats

3. SHIPPER: General Mills

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 
   through March 31, 2011  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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</table>
| **1. PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105 |
| **2. COMMODITY(S):** | corn, oats, rye, grain nec, soybeans, oil kernels, field seed, oil seeds, grain mill by-products, sorghum grains, wheat, |
| **3. SHIPPER:** | MFA Inc. |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | commencement date of: October 1, 2010 through March 31, 2011  
Automatic provision: not applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, rye, grain nec, oil kernels, field seed, rapeseed screenings,
sorghum grains, wheat

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64106
| 1. PARTICIPATING CARRIES: | The Kansas City Southern Railway Company  
| | 427th West 12th Street  
| | Kansas City, MO 64105 |
| 2. COMMODITY(S): | soybeans |
| 3. SHIPPER: | MFA Inc. |
| 4. ORIGIN/DESTINATION(S): | Tariff KCS 4032 |
| 5. DURATION OF CONTRACT: | commencement date of: October 1, 2010  
| | through March 31, 2011  
| | Automatic provision: not applicable |
| 6. RAIL CAR DATA: | Does not entail rail car data |
| 7. BASE RATE: | KCS 4032 Series  
| | Escalation not applicable |
| 8. VOLUME: | Not applicable |
| 9. SPECIAL FEATURES: | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): from: KCS Tariff 4032-Series

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS:
The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S):
corn, sorghum grains, wheat, soybeans

3. SHIPPER:
Lansing Trade Group LLC

4. ORIGIN/DESTINATION(S):
Tariff KCS 4032

5. DURATION OF CONTRACT:
commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA:
Does not entail rail car data

7. BASE RATE:
KCS 4032 Series
Escalation not applicable

8. VOLUME:
Not applicable

9. SPECIAL FEATURES:
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: November 30, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** corn, sorghum grains

3. **SHIPPER:** Vista Exports

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** commencement date of: November 30, 2010 through March 31, 2011  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
The Kansas City Southern Railway Company  
427* West 12* Street  
Kansas City, MO 64105

2. COMMODITY(S): Wheat, Corn

3. SHIPPER: Bartlett

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010 through March 31, 2011  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
| **1. PARTICIPATING CARRIERS:** | The Kansas City Southern Railway Company  
| | 427th West 12th Street  
| | Kansas City, MO 64105 |
| **2. COMMODITY(S):** | sorghum grains |
| **3. SHIPPER:** | ADM Grain Co. |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | commencement date of: October 1, 2010  
| | through March 31, 2011  
| | Automatic provision: not applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
| | Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT

SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): com, soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): barley, sorghum grains, wheat, soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
| **PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
                               | 427th West 12th Street  
                               | Kansas City, MO 64105 |
|-----------------------------|-----------------------------------------------------------------------|
| **COMMODITY(S):**           | corn, wheat, soybeans                                                  |
| **SHIPPER:**                | Farmers Grain Terminal                                                 |
| **ORIGIN/DESTINATION(S):**  | Tariff KCS 4032                                                       |
| **DURATION OF CONTRACT:**   | commencement date of: October 1, 2010  
                               | through March 31, 2011  
                               | Automatic provision: not applicable |
| **RAIL CAR DATA:**          | Does not entail rail car data                                          |
| **BASE RATE:**              | KCS 4032 Series  
                               | Escalation not applicable                                              |
| **VOLUME:**                 | Not applicable                                                        |
| **SPECIAL FEATURES:**       | Not applicable                                                        |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Interstate Commodities Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of October 1, 2010 through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): Corn, Sorghum Grains, Wheat, Grain nec and Soybeans

3. SHIPPER: Ray-Carroll County Grain Growers

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2010
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010  
through March 31, 2011  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC 412111100
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, wheat, soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010 through March 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 12, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, wheat, soybeans

3. SHIPPER: Central States Enterprises Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 12, 2010 through March 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC 4121111700
1. **PARTICIPATING CARRIES:**
The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. **COMMODITY(S):**
Corn, Sorghum Grains, Wheat and Soybeans

3. **SHIPPER:**
Farmers Grain Terminal

4. **ORIGIN/DESTINATION(S):**
Tariff KCS 4032

5. **DURATION OF CONTRACT:**
commencement date of: October 1, 2010 through March 31, 2011  
Automatic provision not applicable

6. **RAIL CAR DATA:**
Does not entail rail car data

7. **BASE RATE:**
KCS 4032 Series  
Escalation not applicable

8. **VOLUME:**
Not applicable

9. **SPECIAL FEATURES:**
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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| **1. PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
|   | 427th West 12th Street  
|   | Kansas City, MO 64105 |
| **2. COMMODITY(S):** | corn, sorghum grains, wheat, soybeans |
| **3. SHIPPER:** | MFA Inc. |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | commencement date of: October 1, 2010  
|   | through March 31, 2011  
|   | Automatic provision: not applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
|   | Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
|   | PARTICIPATING CARRIES: | The Kansas City Southern Railway Company  
|   |                       | 427th West 12th Street  
|   |                       | Kansas City, MO 64105 |
| 2. | COMMODITY(S):         | barley, corn, wheat, grain nec and soybeans |
| 3. | SHIPPER:              | MFA Inc. |
| 4. | ORIGIN/DESTINATION(S):| Tariff KCS 4032 |
| 5. | DURATION OF CONTRACT: | commencement date of: October 1, 2010  
|   |                       | through March 31, 2011  
|   |                       | Automatic provision: not applicable |
| 6. | RAIL CAR DATA:        | Does not entail rail car data |
| 7. | BASE RATE:            | KCS 4032 Series  
|   |                       | Escalation not applicable |
| 8. | VOLUME:               | Not applicable |
| 9. | SPECIAL FEATURES:     | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): Corn, Sorghum Grains, Wheat, Grain nec and Soybeans

3. SHIPPER: Ray-Carroll County Grain Growers

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2010
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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| **1. PARTICIPATING CARRIERS:** | The Kansas City Southern Railway Company  
|   | 427\textsuperscript{th} West 12\textsuperscript{th} Street  
|   | Kansas City, MO 64105 |
| **2. COMMODITY(S):** | corn |
| **3. SHIPPER:** | Scoular Co. |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | commencement date of: October 1, 2010  
|   | through March 1, 2011  
|   | Automatic provision: applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
|   | Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: November 23, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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| **1. PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105 |
| **2. COMMODITY(S):** | wheat |
| **3. SHIPPER:** | Siemer Milling Co. |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | commencement date of: November 23, 2010  
through March 1, 2011  
Automatic provision: not applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: November 30, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: November 30, 2010 through March 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: December 1, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains

3. SHIPPER: Planters Grain Cooperative

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: December 1, 2010
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: December 9, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
|   | PARTICIPATING CARRIES: | The Kansas City Southern Railway Company  
   |               | 427th West 12th Street  
   |               | Kansas City, MO 64105 |
|---|------------------------|---------------------------------------------------|
| 2 | COMMODITY(S):          | corn, cake meal                                     |
| 3 | SHIPPER:               | Tyson Foods, Inc.                                   |
| 4 | ORIGIN/DESTINATION(S): | Tariff KCS 4032                                    |
| 5 | DURATION OF CONTRACT:  | commencement date of: December 9, 2010  
   |               | through December 31, 2010  
   |               | Automatic provision: not applicable                |
| 6 | RAIL CAR DATA:         | Does not entail rail car data                       |
| 7 | BASE RATE:             | KCS 4032 Series  
   |               | Escalation not applicable                          |
| 8 | VOLUME:                | Not applicable                                      |
| 9 | SPECIAL FEATURES:      | Not applicable                                      |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: December 22, 2010

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIERS:** The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** wheel

3. **SHIPPER:** J M Grain Inc.

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** commencement date of: December 22, 2010  
   through December 31, 2010  
   Automatic provision not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: February 10, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
<p>| | |</p>
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<tbody>
<tr>
<td>1.</td>
<td>PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105</td>
</tr>
<tr>
<td>2.</td>
<td>COMMODITY(S): corn</td>
</tr>
<tr>
<td>3.</td>
<td>SHIPPER: Bartlett &amp; Co.</td>
</tr>
<tr>
<td>4.</td>
<td>ORIGIN/DESTINATION(S): Tariff KCS 4032</td>
</tr>
<tr>
<td>5.</td>
<td>DURATION OF CONTRACT: commencement date of: February 10, 2011 through December 31, 2011 Automatic provision: not applicable</td>
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<tr>
<td>6.</td>
<td>RAIL CAR DATA: Does not entail rail car data</td>
</tr>
<tr>
<td>7.</td>
<td>BASE RATE: KCS 4032 Series Escalation not applicable</td>
</tr>
<tr>
<td>8.</td>
<td>VOLUME: Not applicable</td>
</tr>
<tr>
<td>9.</td>
<td>SPECIAL FEATURES: Not applicable</td>
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</table>
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: February 7, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and sorghum grains

3. SHIPPER: Planters Grain Cooperative

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: February 7, 2011
through March 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 28, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: DeBruce Grain Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 28, 2011
   through March 31, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: January 27, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105
2. COMMODITY(S): corn and sorghum grains
3. SHIPPER: Frank Bailey Grain Company Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 27, 2011
   through March 31, 2011
   Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
   Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 21, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): rice

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 21, 2011 through December 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: January 7, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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<tbody>
<tr>
<td>1. PARTICIPATING CARRIES:</td>
<td>The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105</td>
</tr>
<tr>
<td>2. COMMODITY(S):</td>
<td>corn</td>
</tr>
<tr>
<td>3. SHIPPER:</td>
<td>Interstate Commodities Inc.</td>
</tr>
<tr>
<td>4. ORIGIN/DESTINATION(S):</td>
<td>Tariff KCS 4032</td>
</tr>
<tr>
<td>5. DURATION OF CONTRACT:</td>
<td>commencement date of: January 1, 2011 through January 31, 2011 Automatic provision: not applicable</td>
</tr>
<tr>
<td>6. RAIL CAR DATA:</td>
<td>Does not entail rail car data</td>
</tr>
<tr>
<td>7. BASE RATE:</td>
<td>KCS 4032 Series Escalation not applicable</td>
</tr>
<tr>
<td>8. VOLUME:</td>
<td>Not applicable</td>
</tr>
<tr>
<td>9. SPECIAL FEATURES:</td>
<td>Not applicable</td>
</tr>
</tbody>
</table>
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: January 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn and wheat

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2011
   through February 9, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: January 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Consolidated Grain & Barge Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: January 1, 2011
   through December 13, 2013
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: March 23, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: March 23, 2011
   through September 30, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable