

KANSAS CITY SOUTHERN

MAILING ADDRESS: P.O. BOX 219335 • KANSAS CITY, MO 64121-9335



Date: July 7, 2011

ACCOUNT NO. 752

Via email: Thomas.Brugman@stb.dot.gov

Mr. Lawrence C. Herzig, Chief
Surface Transportation Board
395 E Street SW
Washington, DC 20024

ATTN: Tom Brugman

SUBJECT: Contract Summaries KCS 48692 F, KCS 48708 F, KCS 48709 G, KCS 48531 E,
KCS 48532 E, KCS 49089 B, KCS 49153 A, KCS 48734 E and KCS 46030 L

Dear Tom:

Enclosed are two (2) copies each of the Contract summary stamped "NON-CONFIDENTIAL" entered into between The Kansas City Southern Railway Company and companies listed below:

KCS 48692 F with Cargill, Inc. effective April 1, 2011
KCS 48708 F with Cargill, Inc. effective April 1, 2011
KCS 48709 G with Cargill, Inc. effective April 1, 2011
KCS 48531 E with Central Missouri Agriservice effective April 1, 2011
KCS 48532 E with Central Missouri Agriservice effective April 1, 2011
KCS 49089 B with Central States Enterprises effective April 1, 2011
KCS 49153 A with Diverseified Ingredients Inc. April 1, 2011
KCS 48734 E with Famers Grain effective April 1, 2011
KCS 46030 L with General Mills effective April 1, 2011.

The above Contracts became as noted above.

Filing was delayed due to a system failure.

If you have any questions please call at (816) 983-1466.

Sincerely,

Nancy M. Hanson

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48531 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and soybeans
3. SHIPPER: Central Missouri Agriservice
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48532 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): barley, sorghum grains, wheat and soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48692 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48692 F

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48708 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48708 F

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48709 G

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48709 G

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48734 E

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): Corn, Sorghum Grains, Wheat and Soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49089 B

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Central States Enterprises Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49153 A

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-49153 A

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): Flaxseed, Field Seeds and Peas

3. SHIPPER: Diversified Ingredients Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through December 31, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 07-07-2011 - STB

NON CONFIDENTIAL

STB KCS-C-46030 L

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: April 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-07-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): oats
3. SHIPPER: General Mills
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: April 1, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49183 B

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 13, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 07-15-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and wheat

3. SHIPPER: Lansing Trade Group LLC

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: July 13, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49295

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 9, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Frank Bailey Grain Company Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 9, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49294

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 8, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Central States Enterprises Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 8, 2011
through March 31, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49292

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 3, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Aghorizons
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 3, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49291

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 4, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Interstate Commodities Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 4, 2011
through August 31, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49287

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 27, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

NON CONFIDENTIAL

STB KCS-C-49287

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and sorghums

3. SHIPPER: Frank Bailey Grain Company Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: July 27, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 08-10-2011 - STB

NON CONFIDENTIAL

STB KCS-C-48028 M

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): corn and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: August 1, 2011
through September 30, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-47377 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 28, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, oats, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 28, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49303

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 18, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-19-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): wheat

3. SHIPPER: ADM Grain Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: August 18, 2011
through September 15, 2011
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48537 F

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 25, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-26-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 25, 2011
through September 30, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49295 A

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: August 20, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 08-26-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): seeds, sunflower

3. SHIPPER: Frank Bailey Grain Company Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: August 20, 2011
through March 31, 2012
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49319

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: September 8, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 09-12-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): wheat
3. SHIPPER: DeBruce Ag Service Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: September 8, 2011
through December 31, 2011
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable