

NON CONFIDENTIAL

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STB KCS-C-47248 P

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47248 P

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat, oils and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through October 14, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-46165 N

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-46165 N

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghums, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47251 Q

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47251 Q

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through October 14, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47377 Q

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47377 Q

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through December 31, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-47827 Q

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): sorghum grains
  
3. SHIPPER: MFA Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48028 N

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn and soybeans
  
3. SHIPPER: Farmers Grain Terminal
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-47482 K

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47482 K

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Interstate Commodities Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48474 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48474 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-48485 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48485 G

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48475 X

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48475 X

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Bartlett & Co
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48537 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
  
3. SHIPPER: Farmers Grain Terminal
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48576 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48576 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Ray-Carroll County Grain Growers
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-48597 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48597 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48599 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48599 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48638 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
  
3. SHIPPER: Lansing Louisiana
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48692 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48692 G

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
  
3. SHIPPER: Cargill Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-48708 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

---

EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48709 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48709 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48749 B

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48749 B

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, grain sorghums, wheat and soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through October 14, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-41220 Z

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-41220 Z

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghums, wheat, grain screenings and soybeans
  
3. SHIPPER: OK Feed Mill
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-47249 P

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-47249 P

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghums, wheat, field seeds and oils
  
3. SHIPPER: MFA Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through October 14, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48324 M

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48457 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48457 M

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through September 30, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48532 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48532 F

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): barley, sorghum grains, wheat and soybeans
3. SHIPPER: Central Missouri Agriservice
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB



NON CONFIDENTIAL

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STB KCS-C-48680 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48680 G

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48734 F

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48759 C

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: October 1, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48759 C

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, grain nec, wheat and soybeans
  
3. SHIPPER: MFA Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48638 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: November 8, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 11-14-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, sorghums, wheat and soybeans
  
3. SHIPPER: Lansing Louisiana
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: November 8, 2011  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable



NON CONFIDENTIAL

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STB KCS-C-49366

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: December 8, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 12-09-2011 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn
  
3. SHIPPER: Lansing Louisiana
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: December 8, 2011  
through December 31, 2011  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48474 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: December 16, 2011

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 12-16-2011 - STB

NON CONFIDENTIAL

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STB KCS-C-48474 G

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Cargill
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: December 16, 2011  
through December 31, 2011  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 12-16-2011 - STB