THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghums, wheat, oils and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through October 14, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghums, wheat and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
   through October 14, 2011  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
through December 31, 2011  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  427th West 12th Street  Kansas City, MO 64105

2. COMMODITY(S): sorghum grains

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

RECORD - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Interstate Commodities Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Bartlett & Co

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street 
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 
   through March 31, 2012 
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series 
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Ray-Carroll County Grain Growers

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: ADM Grain Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
|   | **PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105 |
<table>
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<tr>
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<tbody>
<tr>
<td></td>
<td><strong>COMMODITY(S):</strong></td>
<td>corn, wheat and soybeans</td>
</tr>
<tr>
<td></td>
<td><strong>SHIPPER:</strong></td>
<td>Cargill Inc.</td>
</tr>
<tr>
<td></td>
<td><strong>ORIGIN/DESTINATION(S):</strong></td>
<td>Tariff KCS 4032</td>
</tr>
</tbody>
</table>
|   | **DURATION OF CONTRACT:** | commencement date of: October 1, 2011  
through March 31, 2012  
Automatic provision: not applicable |
|   | **RAIL CAR DATA:** | Does not entail rail car data |
|   | **BASE RATE:** | KCS 4032 Series  
Escalation not applicable |
|   | **VOLUME:** | Not applicable |
|   | **SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011  
   through March 31, 2012  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, grain sorghums, wheat and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
through October 14, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street 
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghums, wheat, grain screenings and soybeans

3. SHIPPER: OK Feed Mill

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 
   through March 31, 2012 
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series 
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghums, wheat, field seeds and oils

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through October 14, 2011
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through September 30, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): barley, sorghum grains, wheat and soybeans

3. SHIPPER: Central Missouri Agriservice

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 10-10-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soybeans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011 through March 31, 2012 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable

REC'D - 10-10-2011 - STB
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, grain nec, wheat and soybeans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2011
   through March 31, 2012
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: November 8, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghums, wheat and soybeans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: November 8, 2011  
   through March 31, 2012  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: December 8, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 12-09-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: December 8, 2011 through December 31, 2011 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMAR

EFFECTIVE: December 16, 2011

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

REC'D - 12-16-2011 - STB
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, soybeans

3. SHIPPER: Cargill

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: December 16, 2011  
   through December 31, 2011  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable