

NON CONFIDENTIAL

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STB KCS-C-48692 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48692 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2012  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48709 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn, wheat and soybeans
  
3. SHIPPER: Cargill Inc.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: January 1, 2012  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48772 I

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48772 I

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2012  
through December 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48260 H

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48260 H

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn
  
3. SHIPPER: Bartlett & Co.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: January 1, 2012  
through March 30, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

REC'D - 01-06-2012 - STB

NON CONFIDENTIAL

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STB KCS-C-48597 G

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 01-06-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: January 1, 2012  
through March 31, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49388

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: January 27, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 02-03-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): corn
  
3. SHIPPER: Lansing Louisiana
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: January 27, 2012  
through March 31, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-49406

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: February 21, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

REC'D - 02-28-2012 - STB

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
  
2. COMMODITY(S): wheat
  
3. SHIPPER: The Scoular Co.
  
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
  
5. DURATION OF CONTRACT: commencement date of: February 21, 2012  
through September 30, 2012  
Automatic provision: not applicable
  
6. RAIL CAR DATA: Does not entail rail car data
  
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
  
8. VOLUME: Not applicable
  
9. SPECIAL FEATURES: Not applicable