

NON CONFIDENTIAL

STB KCS-C-48260 J

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48260 J

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48597 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48597 I

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48692 J

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48692 J

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48709 R

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48709 R

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 1, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48886 I

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 1, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48886 I

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 1, 2012
through December 31, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-49476

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: July 6, 2012

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-49476

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: July 6, 2012
through September 30, 2012
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable