

NON CONFIDENTIAL

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STB KCS-C-49490

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-49490

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): soybeans
3. SHIPPER: Archer Daniels Midland Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 1, 2012  
through September 30, 2012  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

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STB KCS-C-48475 Z

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT  
SUMMARY

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EFFECTIVE: August 1, 2012

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Vice President Marketing  
427 West 12th Street  
Kansas City, MO 64105

NON CONFIDENTIAL

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STB KCS-C-48475 Z

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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427<sup>th</sup> West 12<sup>th</sup> Street  
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Bartlett & Co
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: August 1, 2012  
through March 31, 2013  
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series  
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable