

KANSAS CITY SOUTHERN

MAILING ADDRESS: P.O. BOX 219335 • KANSAS CITY, MO 64121-9335



Date: October 2, 2013

ACCOUNT NO. 752

Via email: Thomas.Brugman@stb.dot.gov

Rail Customer and Public Assistance section of OPAGAC
Surface Transportation Board
395 E Street SW
Washington, DC 20024

ATTN: Tom Brugman

Contract Summaries KCS 48260O, 48475AA, 48886N, 48599J, 49490C, 48474J, 48597N, 48680J, 48692O, 48708K, 48709W, 48532K, 49710, 48028Q, 48457J, 48537K, 48734I, 48324S, 48638T, 49700A, 48700K, 41220AD, 48576J and 48922L

Dear Tom:

Enclosed are two (2) copies each of the Contract summaries entered into between The Kansas City Southern Railway Company and companies listed below effective October 1, 2013:

KCS 48599J and 49490C with ADM
KCS 48260O, 48475AA and 48886N with Bartlett & Co.
KCS 48474J, 48597N, 48680J, 48692O, 48708K and 48709W with Cargill Inc.
KCS 48532K with Central Missouri Agriservice
KCS 49710, 48028Q, 48457J, 48537K and 48734I with Farmers Grain Terminal
KCS 48324S, 48638T and 49700A with Lansing Louisiana
KCS 48700K with MFA Inc.
KCS 41220AD with OK Feed Mill
KCS 48576J with Ray Carroll County Grain Growers
KCS 48922L with The Scoular Co.

If you have any questions please call at (816) 983-1466.

Sincerely,

Nancy M. Hanson

STB Received the Contract Summaries contained in this PDF on October 17, 2013. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before NOVEMBER 4, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2013

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and wheat
3. SHIPPER: Scoular Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

STB Received the Contract Summaries contained in this PDF on October 17, 2013. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before NOVEMBER 4, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

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427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through December 31, 2013
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

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Kansas City, MO 64105
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3. SHIPPER: Bartlett & Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through December 31, 2013
Automatic provision: not applicable
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9. SPECIAL FEATURES: Not applicable

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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
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8. VOLUME: Not applicable
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Vice President Marketing
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Kansas City, MO 64105
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3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
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Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

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3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: ADM Grain Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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Automatic provision: not applicable
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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): soybeans
3. SHIPPER: Archer Daniels Midland Co.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48474 J

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CONTRACT
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EFFECTIVE: October 1, 2013

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

NON CONFIDENTIAL

STB KCS-C-48474 J

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Cargill
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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Automatic provision: not applicable
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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Kansas City, MO 64105
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3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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Automatic provision: not applicable
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
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427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat and soybeans
3. SHIPPER: Cargill Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): barley, sorghum grains, wheat and soybeans
3. SHIPPER: Central Missouri Agriservice
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
8. VOLUME: Not applicable
9. SPECIAL FEATURES: Not applicable

NON CONFIDENTIAL

STB KCS-C-48028 Q

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, wheat, soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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2. COMMODITY(S): corn, sorghum grains, wheat and soybeans
3. SHIPPER: Farmers Grain Terminal
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
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427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: c commencement date of: October 1, 2013
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3. SHIPPER: Lansing Louisiana
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
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2. COMMODITY(S): corn
3. SHIPPER: Lansing Louisiana
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat, soybeans
3. SHIPPER: MFA Inc.
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
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Escalation not applicable
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9. SPECIAL FEATURES: Not applicable

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427 West 12th Street
Kansas City, MO 64105

1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): corn, sorghum grains, wheat and grain screenings
3. SHIPPER: OK Feed Mill
4. ORIGIN/DESTINATION(S): from: KCS Tariff 4032-Series
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
6. RAIL CAR DATA: Does not entail rail car data
7. BASE RATE: KCS 4032 Series
Escalation not applicable
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105
2. COMMODITY(S): Corn, Sorghum Grains, Wheat, Grain nec and Soybeans
3. SHIPPER: Ray-Carroll County Grain Growers
4. ORIGIN/DESTINATION(S): Tariff KCS 4032
5. DURATION OF CONTRACT: commencement date of: October 1, 2013
through March 31, 2014
Automatic provision: not applicable
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