The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on October 1, 2015. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).
Date: October 1, 2015

ACCOUNT NO. 752
Via email: agri.contracts@stb.dot.gov
cc: rcpa@stb.dot.gov

Rail Customer and Public Assistance section of OPAGAC
Surface Transportation Board
395 E Street SW
Washington, DC 20024

Contract Summaries: KCS 48260 Y; KCS 48886 Z; KCS 48474 M; KCS 48597 W; KCS 48680 M;
KCS 48692 Y; KCS 48708 N; KCS 48709 AF; KCS 48028 V; KCS 48457 M; KCS 48537 O; KCS
48734 L; KCS 49710 D; KCS 48324 U; KCS 48638 Y; KCS 49509 F; KCS 46165 W; KCS 48700 M;
KCS 41220 AF; KCS 48576 N; KCS 48922 O; KCS 49839 B.

Dear Sir/Madam:

Enclosed are two (2) copies each of the Contract summary stamped “NON-CONFIDENTIAL”
entered into between The Kansas City Southern Railway Company and companies listed below:

KCS 48260 Y and KCS 48886 Z with Bartlett & Co;
KCS 48474 M; KCS 48597 W; KCS 48680 M; KCS 48692 Y; KCS 48708 N and
KCS 48709 AF with Cargill Inc.;
KCS 48028 V; KCS 48457 M; KCS 48537 O; KCS 48734 L and
KCS 49710 D with Farmers Grain Terminals;
KCS 48324 U; KCS 48638 Y and KCS 49509 F with Lansing Louisiana;
KCS 46165 W and KCS 48700 M with MFA;
KCS 41220 AF with OK Feed Mill;
KCS 48576 N with Ray-Carroll County Grain Growers; and
KCS 48922 O and KCS 49839 B with The Scoular Co.

The Contracts became effective October 1, 2015.

If you have any questions please call at (816) 983-1466.

Sincerely,

Nancy M. Hanson
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
|   | PARTICIPATING CARRIES: | The Kansas City Southern Railway Company  
|   |   | 427th West 12th Street  
|   |   | Kansas City, MO 64105  
| 2. | COMMODITY(S): | corn, soybeans  
| 3. | SHIPPER: | Bartlett & Co.  
| 4. | ORIGIN/DESTINATION(S): | Tariff KCS 4032  
| 5. | DURATION OF CONTRACT: | commencement date of: October 1, 2015 through March 31, 2016  
|   |   | Automatic provision: not applicable  
| 6. | RAIL CAR DATA: | Does not entail rail car data  
| 7. | BASE RATE: | KCS 4032 Series  
|   |   | Escalation not applicable  
| 8. | VOLUME: | Not applicable  
| 9. | SPECIAL FEATURES: | Not applicable  

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and sorghum grains

3. SHIPPER: The Scoular Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015
   through March 31, 2016
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat, and soybeans

3. SHIPPER: The Scoular Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
   through March 31, 2016  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, grain nec and soy beans

3. SHIPPER: Ray-Carroll County Grain Growers

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015 through March 31, 2016 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427\textsuperscript{th} West 12\textsuperscript{th} Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat, grain screenings, flour soy bean
   cake, by-products of liquor distilling and soy beans

3. SHIPPER: OK Feed Mill

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015
   through March 31, 2016
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
   through March 31, 2016  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
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Vice President Marketing
427 West 12th Street
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: MFA Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
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   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015 through December 31, 2015 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015
   through December 31, 2015
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

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9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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Vice President Marketing
427 West 12th Street
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1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: Lansing Louisiana

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
   through March 31, 2016  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015
   through March 31, 2016
   Automatic provision: not applicable

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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
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EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn and soy beans

3. SHIPPER: Farmers Grain Terminal

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9. SPECIAL FEATURES: Not applicable
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427 West 12th Street
Kansas City, MO 64105
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2. COMMODITY(S): corn, wheat and soy beans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
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EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, wheat and soy beans

3. SHIPPER: Cargill Inc.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015  
   through March 31, 2016  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
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Kansas City, MO 64105

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Automatic provision: not applicable

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Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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| 1 | PARTICIPATING CARRIERS: | The Kansas City Southern Railway Company  
|   |   | 427th West 12th Street  
|   |   | Kansas City, MO 64105 |
| 2 | COMMODITY(S): | corn, wheat and soy beans |
| 3 | SHIPPER: | Cargill Inc. |
| 4 | ORIGIN/DESTINATION(S): | Tariff KCS 4032 |
| 5 | DURATION OF CONTRACT: | commencement date of: October 1, 2015  
|   |   | through March 31, 2016  
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|   |   | Escalation not applicable |
| 8 | VOLUME: | Not applicable |
| 9 | SPECIAL FEATURES: | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2015

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): corn

3. SHIPPER: Bartlett & Co.

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: commencement date of: October 1, 2015 through March 31, 2016 Automatic provision: not applicable

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9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): corn, sorghum grains, wheat and soy beans

3. SHIPPER: Farmers Grain Terminal

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable