The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on October 5, 2018. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132  CORN EXC. POPCORN SEE 01152
   1144  SOYBEANS (SOYA BEANS)

3. SHIPPER: BARTLETT & CO

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 2018
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132  CORN EXC. POPCORN SEE 01152
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1144  SOYBEANS (SOYA BEANS)

3. SHIPPER: LANSING LOUISIANA

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through March 31, 2019
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: LANSING LOUISIANA

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through March 31, 2019
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
1136 SORGHUM GRAINS
1137 WHEAT EXC. BUCKWHEAT SEE 01139
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: CARGILL INC

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
through March 31, 2019
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: CARGILL INC

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through March 31, 2019
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
## PARTICIPATING CARRIES:
The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

## COMMODITY(S):
- 1132 CORN EXC. POPCORN SEE 01152  
- 1136 SORGHUM GRAINS  
- 1137 WHEAT EXC. BUCKWHEAT SEE 01139  
- 1144 SOYBEANS (SOYA BEANS)

## SHIPPER:
MFA INC

## ORIGIN/DESTINATION(S):
Tariff KCS 4032

## DURATION OF CONTRACT:
Commencement date of: October 1, 2018  
through September 30, 2019  
Automatic provision: not applicable

## RAIL CAR DATA:
Does not entail rail car data

## BASE RATE:
KCS 4032 Series  
Escalation not applicable

## VOLUME:
Not applicable

## SPECIAL FEATURES:
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
</table>
| **1. PARTICIPATING CARRIES:** | The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105 |
| **2. COMMODITY(S):** | 1132  CORN EXC. POPCORN SEE 01152  
1130  GRAIN  
1136  SORGHUM GRAINS  
1137  WHEAT EXC. BUCKWHEAT SEE 01139 |
| **3. SHIPPER:** | BARTLETT & CO |
| **4. ORIGIN/DESTINATION(S):** | Tariff KCS 4032 |
| **5. DURATION OF CONTRACT:** | Commencement date of: October 1, 2018  
through October 31, 2018  
Automatic provision: not applicable |
| **6. RAIL CAR DATA:** | Does not entail rail car data |
| **7. BASE RATE:** | KCS 4032 Series  
Escalation not applicable |
| **8. VOLUME:** | Not applicable |
| **9. SPECIAL FEATURES:** | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: BARTLETT & CO

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through October 31, 2018
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: CENTRAL MISSOURI AGRISERVICE

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 2018  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  1131 BARLEY
                   1132 CORN EXC. POPCORN SEE 01152
                   1135 RYE
                   1136 SORGHUM GRAINS
                   1137 WHEAT EXC. BUCKWHEAT SEE 01139
                   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                          through December 31, 9999
                          Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
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<th>Code</th>
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<tr>
<td>1131</td>
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<tr>
<td>1132</td>
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<td>RYE</td>
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<td>WHEAT EXC. BUCKWHEAT SEE 01139</td>
</tr>
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<td>1139</td>
<td>GRAIN, NEC</td>
</tr>
</tbody>
</table>

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

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Vice President Marketing
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   Kansas City, MO 64105

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   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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   through December 31, 9999
   Automatic provision: not applicable

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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

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427 West 12th Street
Kansas City, MO 64105
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   Kansas City, MO 64105

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   1135 RYE  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC

3. SHIPPER:  

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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   through December 31, 9999  
   Automatic provision: not applicable

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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
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   Kansas City, MO 64105

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   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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   through December 31, 9999
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7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   Kansas City, MO 64105

2. COMMODITY(S):  
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   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
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Kansas City, MO 64105

2. COMMODITY(S):  
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1132 CORN EXC. POPCORN SEE 01152  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   Kansas City, MO 64105

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   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY
1132 CORN EXC. POPCORN SEE 01152
1135 RYE
1136 SORGHUM GRAINS
1137 WHEAT EXC. BUCKWHEAT SEE 01139
1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
through December 31, 9999
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:**
   The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):**
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. **SHIPPER:**

4. **ORIGIN/DESTINATION(S):**
   Tariff KCS 4032

5. **DURATION OF CONTRACT:**
   Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:**
   Does not entail rail car data

7. **BASE RATE:**
   KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:**
   Not applicable

9. **SPECIAL FEATURES:**
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY 1132 CORN EXC. POPCORN SEE 01152 1135 RYE 1136 SORGHUM GRAINS 1137 WHEAT EXC. BUCKWHEAT SEE 01139 1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S): 1139 GRAIN, NEC

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:  
KCS TARIFF

4. ORIGIN/DESTINATION(S):  
Tariff KCS 4032

5. DURATION OF CONTRACT:  
Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA:  
Does not entail rail car data

7. BASE RATE:  
KCS 4032 Series  
Escalation not applicable

8. VOLUME:  
Not applicable

9. SPECIAL FEATURES:  
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427 West 12th Street Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152 1136 SORGHUM GRAINS 1137 WHEAT EXC. BUCKWHEAT SEE 01139 1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1139 GRAIN, NEC

3. SHIPPER:   

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 19, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
|   | PARTICIPATING CARRIES: | The Kansas City Southern Railway Company  
|   |   | 427th West 12th Street  
|   |   | Kansas City, MO 64105 |
|   | COMMODITY(S): | 1131 BARLEY  
|   |   | 1132 CORN EXC. POPCORN SEE 01152  
|   |   | 1136 SORGHUM GRAINS  
|   |   | 1139 GRAIN, NEC |
|   | SHIPPER: | |
|   | ORIGIN/DESTINATION(S): | Tariff KCS 4032 |
|   | DURATION OF CONTRACT: | Commencement date of: October 1, 2018  
|   |   | through December 31, 9999  
|   |   | Automatic provision: not applicable |
|   | RAIL CAR DATA: | Does not entail rail car data |
|   | BASE RATE: | KCS 4032 Series  
|   |   | Escalation not applicable |
|   | VOLUME: | Not applicable |
|   | SPECIAL FEATURES: | Not applicable |
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1133 OATS
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131  BARLEY
   1132  CORN EXC. POPCORN SEE 01152
   1133  OATS
   1135  RYE
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1139  GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT:
   Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA:
   Does not entail rail car data

7. BASE RATE:
   KCS 4032 Series
   Escalation not applicable

8. VOLUME:
   Not applicable

9. SPECIAL FEATURES:
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1133 OATS
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
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   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:
   KCS TARIFF

4. ORIGIN/DESTINATION(S):
   Tariff KCS 4032

5. DURATION OF CONTRACT:
   Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA:
   Does not entail rail car data

7. BASE RATE:
   KCS 4032 Series
   Escalation not applicable

8. VOLUME:
   Not applicable

9. SPECIAL FEATURES:
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES:  The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1131  BARLEY  
1132  CORN EXC. POPCORN SEE 01152  
1133  OATS  
1135  RYE  
1136  SORGHUM GRAINS  
1137  WHEAT EXC. BUCKWHEAT SEE 01139  
1139  GRAIN, NEC  
1144  SOYBEANS (SOYA BEANS)

3. SHIPPER:  

4. ORIGIN/DESTINATION(S):  Tariff KCS 4032

5. DURATION OF CONTRACT:  Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA:  Does not entail rail car data

7. BASE RATE:  KCS 4032 Series  
Escalation not applicable

8. VOLUME:  Not applicable

9. SPECIAL FEATURES:  Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132   CORN EXC. POPCORN SEE 01152
   1136   SORGHUM GRAINS
   1137   WHEAT EXC. BUCKWHEAT SEE 01139
   1144   SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SHORGHUM GRAINS
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
                    1136 SHORGHUM GRAINS

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                          through December 31, 9999
                          Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1132 CORN EXC. POPCORN SEE 01152  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
1136 SORGHUM GRAINS
1137 WHEAT EXC. BUCKWHEAT SEE 01139
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
through December 31, 9999
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   - 1132 CORN EXC. POPCORN SEE 01152
   - 1136 SORGHUM GRAINS
   - 1137 WHEAT EXC. BUCKWHEAT SEE 01139
   - 1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
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   1133 OATS  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
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2. COMMODITY(S):
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   1133 OATS
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT:
   Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE:
   KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   Kansas City, MO 64105

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   1133 OATS  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   1133 OATS
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1132  CORN EXC. POPCORN SEE 01152  
1136  SORGHUM GRAINS  
1139  GRAIN NEW

3. SHIPPER:  
KCS TARIFF

4. ORIGIN/DESTINATION(S):  
Tariff KCS 4032

5. DURATION OF CONTRACT:  
Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA:  
Does not entail rail car data

7. BASE RATE:  
KCS 4032 Series  
Escalation not applicable

8. VOLUME:  
Not applicable

9. SPECIAL FEATURES:  
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1139 GRAIN NEW

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
                          1136 SORGHUM GRAINS
                          1137 WHEAT EXC. BUCKWHEAT SEE 01139
                          1139 GRAIN, NEC
                          1144 SOYBEANS (SOYA BEANS)
                          20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER
                                  BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                           through December 31, 9999
                           Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
                   1136 SORGHUM GRAINS
                   1137 WHEAT EXC. BUCKWHEAT SEE 01139
                   1139 GRAIN, NEC
                   1144 SOYBEANS (SOYA BEANS)
                   20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER
                   BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                          through December 31, 9999
                          Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)  
   20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132  CORN EXC. POPCORN SEE 01152  
   1136  SORGHUM GRAINS  
   1137  WHEAT EXC. BUCKWHEAT SEE 01139  
   1139  GRAIN, NEC  
   1144  SOYBEANS (SOYA BEANS)  
   20923  SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)
   20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER
   BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132  CORN EXC. POPCORN SEE 01152
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1139  GRAIN, NEC
   1144  SOYBEANS (SOYA BEANS)
   20923 SOYBEAN CAKE, FLOUR, GRITS, MEAL OR OTHER
         BY-PRODUCTS EXC.

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1133 OATS
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)
   1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
   1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 0114-01149
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1131  BARLEY
   1132  CORN EXC. POPCORN SEE 01152
   1133  OATS
   1135  RYE
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1139  GRAIN, NEC
   1144  SOYBEANS (SOYA BEANS)
   1149  OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
   1159  FIELD SEEDS, NEC EXC. OILSEEDS SEE 0114-01149
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1131 BARLEY  
   1132 CORN EXC. POPCORN SEE 01152  
   1133 OATS  
   1135 RYE  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)  
   1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS  
   1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 0114-01149  
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1131 BARLEY  
   1132 CORN EXC. POPCORN SEE 01152  
   1133 OATS  
   1135 RYE  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)  
   1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS  
   1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149  
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1133 OATS
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)
   1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
   1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1133 OATS  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS  
1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 0114-01149  
20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1131 BARLEY  
1132 CORN EXC. POPCORN SEE 01152  
1133 OATS  
1135 RYE  
1136 SORGHUM GRAINS  
1137 WHEAT EXC. BUCKWHEAT SEE 01139  
1139 GRAIN, NEC  
1144 SOYBEANS (SOYA BEANS)  
1149 OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS  
1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 0114-01149  
20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131  BARLEY
   1132  CORN EXC. POPCORN SEE 01152
   1133  OATS
   1135  RYE
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1139  GRAIN, NEC
   1144  SOYBEANS (SOYA BEANS)
   1149  OIL KERNELS, NUTS OR SEEDS, NEC.EXC. EDIBLE TREE NUTS
   1159  FIELD SEEDS, NEC EXC. OILSSEEDS SEE 0114-01149
   20418 GRAIN MILL BY-PRODUCTS EXC. WHEAT BRAN, MIDDLLINGS, RED DOG

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** 1144 SOYBEANS (SOYA BEANS)

3. **SHIPPER:** KCS TARIFF

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   
   427th West 12th Street
   
   Kansas City, MO 64105

2. COMMODITY(S):

   1131 BARLEY
   
   1132 CORN EXC. POPCORN SEE 01152
   
   1135 RYE
   
   1136 SORGHUM GRAINS
   
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   
   1139 GRAIN, NEC
   
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   
   through December 31, 9999
   
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: 

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1131 BARLEY  
   1132 CORN EXC. POPCORN SEE 01152  
   1135 RYE  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 113110 BARLEY
   1142 FLAXSEEDS
   1159 FIELD SEEDS, NEC EXC. OILSEEDS
   115971 SEED BEANS
   115974 SEED PEAS, NEC
   1342 PEAS, DRY
   134310 LENTILS, NEC, DRIED

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
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3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
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   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
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3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132 CORN EXC. POPCORN SEE 01152  
   1136 SHORGHUM GRAINS  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:  
   KCS TARIFF

4. ORIGIN/DESTINATION(S):  
   Tariff KCS 4032

5. DURATION OF CONTRACT:  
   Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA:  
   Does not entail rail car data

7. BASE RATE:  
   KCS 4032 Series  
   Escalation not applicable

8. VOLUME:  
   Not applicable

9. SPECIAL FEATURES:  
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SHORGHUM GRAINS
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT:
   Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
1136 SORGHUM GRAINS
1137 WHEAT EXC. BUCKWHEAT SEE 01139
1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
through December 31, 9999
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
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3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, M0 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S):  
   1132  CORN EXC. POPCORN SEE 01152  
   1136  SORGHUM GRAINS  
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   1144  SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

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   1132 CORN EXC. POPCORN SEE 01152
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   Commencement date of: October 1, 2018
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7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
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Kansas City, MO 64105

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7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
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Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

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8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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   KCS 4032 Series  
   Escalation not applicable

8. VOLUME:  
   Not applicable

9. SPECIAL FEATURES:  
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

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THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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Vice President Marketing
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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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427 West 12th Street
Kansas City, MO 64105

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Automatic provision: not applicable

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7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company  
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   Automatic provision: not applicable

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7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

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4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
                  1136 SORGHUM GRAINS
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3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                           through December 31, 9999
                           Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S):
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
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   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES:  The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
   1131 BARLEY  
   1132 CORN EXC. POPCORN SEE 01152  
   1135 RYE  
   1136 SORGHUM GRAINS  
   1137 WHEAT EXC. BUCKWHEAT SEE 01139  
   1139 GRAIN, NEC  
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S):  Tariff KCS 4032

5. DURATION OF CONTRACT:  Commencement date of: October 1, 2018  
through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA:  Does not entail rail car data

7. BASE RATE:  KCS 4032 Series  
Escalation not applicable

8. VOLUME:  Not applicable

9. SPECIAL FEATURES:  Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company 427th West 12th Street Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY 1132 CORN EXC. POPCORN SEE 01152 1135 RYE 1136 SORGHUM GRAINS 1137 WHEAT EXC. BUCKWHEAT SEE 01139 1139 GRAIN, NEC 1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999 Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1135 RYE
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1139 GRAIN, NEC
   1144 SOYBEANS (SOYA BEANS)

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:**
   The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):**
   1131  BARLEY  
   1132  CORN EXC. POPCORN SEE 01152  
   1135  RYE  
   1136  SORGHUM GRAINS  
   1137  WHEAT EXC. BUCKWHEAT SEE 01139  
   1139  GRAIN, NEC  
   1144  SOYBEANS (SOYA BEANS)

3. **SHIPPER:**

4. **ORIGIN/DESTINATION(S):**
   Tariff KCS 4032

5. **DURATION OF CONTRACT:**
   Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:**
   Does not entail rail car data

7. **BASE RATE:**
   KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:**
   Not applicable

9. **SPECIAL FEATURES:**
   Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
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1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
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   1132 CORN EXC. POPCORN SEE 01152
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   1135 RYE
   1136 SORGHUM GRAINS
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3. SHIPPER:

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   Escalation not applicable

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   Kansas City, MO 64105

2. COMMODITY(S):
   1134 RICE, ROUGH
   1142 FLAXSEEDS
   1149 OIL KERNELS, NUTS OR SEEDS, NEC EXC EDIBLE TREE NUTS SEE
   1152 POPCORN
   1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 01141-01149
   1341 BEANS, DRY RIPE
   1342 PEAS, DRY
   134310 LENTILS, NEC, DRIED

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427 West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S):  
1134 RICE, ROUGH  
1142 FLAXSEEDS  
1149 OIL KERNELS, NUTS OR SEEDS, NEC EXC EDIBLE TREE NUTS SEE  
1152 POPCORN  
1159 FIELD SEEDS, NEC EXC. OILSEEDS SEE 01141-01149  
1341 BEANS, DRY RIPE  
1342 PEAS, DRY  
134310 LENTILS, NEC, DRIED

3. SHIPPER:  
KCS TARIFF

4. ORIGIN/DESTINATION(S):  
Tariff KCS 4032

5. DURATION OF CONTRACT:  
Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA:  
Does not entail rail car data

7. BASE RATE:  
KCS 4032 Series  
Escalation not applicable

8. VOLUME:  
Not applicable

9. SPECIAL FEATURES:  
Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S):
   115925  CANARY SEEDS
   115946  AUSTRIAN WINTER PEA SEEDS
   115948  PEAS(SEEDS), CALEY OR SINGLETARY (WILD WINTER (SEEDS) PEAS)
   115971  SEED BEANS
   115974  SEED PEAS, NEC
   1341   BEANS, DRY RIPE
   1342   PEAS, DRY
   11343  COWPEAS, LENTILS OR LUPINES
   11349  FIELD DRY RIPE VEGETABLE FOOD SEEDS, NEC
   2041843  FEED-OAT GROATS
   2041926  GROATS

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company  
427th West 12th Street  
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999  
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** 1132 CORN EXC. POPCORN SEE 01152

3. **SHIPPER:**

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018 through December 31, 9999
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   427th West 12th Street
   Kansas City, MO 64105

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3. SHIPPER:

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   through December 31, 9999
   Automatic provision: not applicable

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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   427 West 12th Street  
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

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   Automatic provision: not applicable

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   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

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Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
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   427 West 12th Street  
   Kansas City, MO 64105

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   through December 31, 9999  
   Automatic provision: not applicable

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7. BASE RATE: KCS 4032 Series  
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

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9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

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427 West 12th Street
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427 West 12th Street  
Kansas City, MO 64105

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Automatic provision: not applicable

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7. BASE RATE: KCS 4032 Series  
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** 1132 CORN EXC. POPCORN SEE 01152

3. **SHIPPER:** KCS TARIFF

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** Commencement date of: October 1, 2018  
   through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
                             through December 31, 9999
                             Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
               Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427 West 12th Street
Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
through December 31, 9999
Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427 West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):** 1132 CORN EXC. POPCORN SEE 01152

3. **SHIPPER:** KCS TARIFF

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** Commencement date of: October 1, 2018 through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:** KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427 West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER: KCS TARIFF

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

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7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIERS: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S):
   1131  BARLEY
   1132  CORN EXC. POPCORN SEE 01152
   1136  SORGHUM GRAINS
   1137  WHEAT EXC. BUCKWHEAT SEE 01139
   1144  SOYBEANS (SOYA BEANS)
   1159  FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-01149
   2041952 CORN, CRUSHED

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
427th West 12th Street
Kansas City, MO 64105

2. COMMODITY(S):
   1131 BARLEY
   1132 CORN EXC. POPCORN SEE 01152
   1136 SORGHUM GRAINS
   1137 WHEAT EXC. BUCKWHEAT SEE 01139
   1144 SOYBEANS (SOYA BEANS)
   1159 FIELD SEEDS, NEC EXC. OILSSEEDS SEE 01141-01149
   2041952 CORN, CRUSHED

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. PARTICIPATING CARRIES: The Kansas City Southern Railway Company
   427th West 12th Street
   Kansas City, MO 64105

2. COMMODITY(S): 1132 CORN EXC. POPCORN SEE 01152

3. SHIPPER:

4. ORIGIN/DESTINATION(S): Tariff KCS 4032

5. DURATION OF CONTRACT: Commencement date of: October 1, 2018
   through December 31, 9999
   Automatic provision: not applicable

6. RAIL CAR DATA: Does not entail rail car data

7. BASE RATE: KCS 4032 Series
   Escalation not applicable

8. VOLUME: Not applicable

9. SPECIAL FEATURES: Not applicable
THE KANSAS CITY SOUTHERN RAILWAY COMPANY

CONTRACT
SUMMARY

EFFECTIVE: October 1, 2018

Vice President Marketing
427 West 12th Street
Kansas City, MO 64105
1. **PARTICIPATING CARRIES:** The Kansas City Southern Railway Company  
   427th West 12th Street  
   Kansas City, MO 64105

2. **COMMODITY(S):**  
   1132 CORN EXC. POPCORN SEE 01152

3. **SHIPPER:**

4. **ORIGIN/DESTINATION(S):** Tariff KCS 4032

5. **DURATION OF CONTRACT:** Commencement date of: October 1, 2018 through December 31, 9999  
   Automatic provision: not applicable

6. **RAIL CAR DATA:** Does not entail rail car data

7. **BASE RATE:**  
   KCS 4032 Series  
   Escalation not applicable

8. **VOLUME:** Not applicable

9. **SPECIAL FEATURES:** Not applicable