NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: March 28, 2011
EFFECTIVE: March 28, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 9
### AMENDED CONTRACT SUMMARY STB-NS-C-01005

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Montreal, Main & Atlantic Railway LTD  
15 Iron Road, Bangor, ME 04401 |
| 20   | Commodity | Starch |
| 30   | Contract Duration | (i) Application Date: March 18, 2011  
(ii) Termination Date: November 30, 2011  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier |
| 50   | Special Features | Rates |

(C2E-BNP)
STB-NS-C-01488H
AMENDMENT NO. 1

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 28, 2011
EFFECTIVE: March 28, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**RULES AND OTHER GOVERNING PROVISIONS**

<table>
<thead>
<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Indiana & Ohio Railway,  
11427 Reed Hartman Highway, Suite 214,  
Cincinnati, OH 45241 |
| 20   | Commodity | Flour & Clear |
| 30   | Contract Duration | (i) Application Date: April 1, 2011  
(ii) Termination Date: March 31, 2012 (Extension  
(iii) Optional Extension: |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates | |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 28, 2011
EFFECTIVE: March 28, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
       |         | 110 Franklin Road, S.E., Roanoke, VA 24042  
       |         | CSX Transportation, Inc.  
       |         | 6737 Southpoint Drive South, Jacksonville, FL 32216 |
| 20   | Commodity | Sugar, Beet or Cane, Granulated or Powdered, Other than Raw |
| 30   | Contract Duration | (i) Application Date: March 1, 2011  
       |         | (ii) Termination Date: January 31, 2012  
       |         | (iii) Optional Extension: |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
       |         | Available & Owned by Carrier: NA  
       |         | Available & Leased by Carrier: NA  
       |         | Average Number of Bad order: NA  
       |         | or |
|      |         | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 4, 2011
EFFECTIVE: April 4, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn Syrup (Glucose), Unmixed</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: April 1, 2011</td>
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<tr>
<td></td>
<td>(ii)</td>
<td>Termination Date: March 31, 2012 (Extension)</td>
</tr>
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<td></td>
<td>(iii)</td>
<td>Optional Extension: NO</td>
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<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td>(i)(A)</td>
<td>Available &amp; Owned by Carrier: NA</td>
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<tr>
<td></td>
<td>(ii)(A)</td>
<td>Available &amp; Leased by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Average Number of Bad order: NA</td>
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<tr>
<td></td>
<td>or (i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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</table>
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2011
EFFECTIVE: June 30, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>See attached Exhibit 1</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Knappen Milling Co</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>Application Date: April 1, 2011 Termination Date: June 30, 2011 (Extension) Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>Origin(s): Chicago, IL; Augusta, ME Destination(s): Kathleen, GA; Chicago, IL; Streator, IL; Frankfort, IN; Battle Creek, MI; Asheboro, NC; Lancaster, PA; Memphis, TN Ports(s): NA Transit point(s): NA Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>Movement Type: Single-car Minimum and Actual Volume: NA Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features Rates</td>
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</table>
### Commodity

<table>
<thead>
<tr>
<th>Description</th>
<th>STCC Code</th>
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<tbody>
<tr>
<td>Wheat</td>
<td>(STCC 01-137-10)</td>
</tr>
<tr>
<td>Wheat, Organically Grown Free Of Fertilizer And Orpest.</td>
<td>(STCC 01-137-15)</td>
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<tr>
<td>Wheat, Durum, Amber Or Red</td>
<td>(STCC 01-137-20)</td>
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<tr>
<td>Wheat, Feed, Nec</td>
<td>(STCC 01-137-30)</td>
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<tr>
<td>Wheat Flour</td>
<td>(STCC 20-411-00)</td>
</tr>
<tr>
<td>Wheat Flour</td>
<td>(STCC 20-411-10)</td>
</tr>
<tr>
<td>Semolina &amp; Flour Mixture</td>
<td>(STCC 20-411-15)</td>
</tr>
<tr>
<td>Semolina</td>
<td>(STCC 20-411-25)</td>
</tr>
<tr>
<td>Vital Wheat Gluten</td>
<td>(STCC 20-411-30)</td>
</tr>
<tr>
<td>Corn Meal or Flour</td>
<td>(STCC 20-413-00)</td>
</tr>
<tr>
<td>Corn Meal, Edible</td>
<td>(STCC 20-413-12)</td>
</tr>
<tr>
<td>Corn Meal</td>
<td>(STCC 20-413-15)</td>
</tr>
<tr>
<td>Corn Flour</td>
<td>(STCC 20-413-20)</td>
</tr>
<tr>
<td>Corn Meal with not more than 10% Other Ingredients</td>
<td>(STCC 20-413-30)</td>
</tr>
<tr>
<td>Rye Flour or Meal</td>
<td>(STCC 20-414-00)</td>
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<tr>
<td>Rye Flour</td>
<td>(STCC 20-414-10)</td>
</tr>
<tr>
<td>Buckwheat Flour or Meal</td>
<td>(STCC 20-415-00)</td>
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<tr>
<td>Oat Flour</td>
<td>(STCC 20-416-10)</td>
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<tr>
<td>Oat Meal</td>
<td>(STCC 20-416-15)</td>
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<tr>
<td>Farina, Other than Cereal</td>
<td>(STCC 20-418-54)</td>
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<tr>
<td>Wheat Flour Clears, not Cereal</td>
<td>(STCC 20-419-62)</td>
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<tr>
<td>Preparation, Not for Human Cons</td>
<td>(STCC 20-419-72)</td>
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<tr>
<td>Wheat Germ</td>
<td>(STCC 20-419-80)</td>
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<tr>
<td>Milled Products &amp; Grain, Mixed Carloads</td>
<td>(STCC 20-419-90)</td>
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<tr>
<td>Grain Flour, Grain or Blended with Cereal Flours</td>
<td>(STCC 20-419-92)</td>
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<tr>
<td>Grits</td>
<td>(STCC 20-419-93)</td>
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<tr>
<td>Soybean (Soy) Flour, Suitable For Human Consumption</td>
<td>(STCC 20-923-26)</td>
</tr>
<tr>
<td>Wheat Bran, Middlings or Shorts</td>
<td>(STCC 20-412-00)</td>
</tr>
</tbody>
</table>
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 4, 2011
EFFECTIVE: April 4, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td></td>
<td></td>
<td>Huron and Eastern Railway Company, Inc.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>538 East Huron Avenue, Vassar, MI 48768</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Great Lakes Central Railroad</td>
</tr>
<tr>
<td></td>
<td></td>
<td>P.O. Box 550, Owosso, MI 38867</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ann Arbor Railroad</td>
</tr>
<tr>
<td></td>
<td></td>
<td>121 South Walnut, P. O. Box 380, Howell, MI 48844</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Quaker Oats Co</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>Application Date: April 1, 2011</td>
</tr>
<tr>
<td></td>
<td>(i)</td>
<td>Termination Date: March 31, 2012 (Extension)</td>
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<td></td>
<td>(ii)</td>
<td>Optional Extension: NO</td>
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<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points, and Other</td>
<td>Origin(s): Elkton, MI; Pigeon, MI</td>
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<td></td>
<td>Shipper Facilities</td>
<td>Destination(s): Danville, IL</td>
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<td></td>
<td>Ports(s): NA</td>
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<td></td>
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<td>Transit point(s): NA</td>
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<td></td>
<td></td>
<td>Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td>(i)</td>
<td>Available &amp; Owned by Carrier: NA</td>
</tr>
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<td></td>
<td>(ii)</td>
<td>Available &amp; Leased by Carrier: NA</td>
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<tr>
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<td>Average Number of Bad Order: NA</td>
</tr>
<tr>
<td></td>
<td>or (i)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td></td>
<td>or (ii)</td>
<td>The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>Base Rates and Charges: NSRQ 4400-series Publication</td>
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<tr>
<td></td>
<td>(i)</td>
<td>Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>Movement Type: Single-car</td>
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<tr>
<td></td>
<td>(i)</td>
<td>Minimum and Actual Volume: NA</td>
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<tr>
<td></td>
<td>(ii)</td>
<td>Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features Rates</td>
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</tr>
</tbody>
</table>

(C2E-BNR)

REC 4 5 11 100
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 4, 2011
EFFECTIVE: April 4, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-00622-G
## AMENDMENT NO. 1
### RULES AND OTHER GOVERNING PROVISIONS

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</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn, Not Pop</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Perdue Farms, Inc</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: April 1, 2011  
     |     | (ii) Termination Date: September 30, 2011  
     |     | (iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Coshocton, OH; Edon, OH; Lilly Chapel, OH; Monnette, OH; Toledo, OH; Waldo, OH; Winchester, OH  
     |     | (ii) Destination(s): Salisbury, MD  
     |     | (iii) Ports(s): NA  
     |     | (iv) Transit point(s): NA  
     |     | (v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
     |     | (i)(A) Available & Owned by Carrier: NA  
     |     | (ii)(A) Available & Leased by Carrier: NA  
     |     | (iii) Average Number of Bad Order: NA  
     |     | or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
     |     | or The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
     |     | (ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
     |     | (ii) Minimum and Actual Volume: NA  
     |     | (iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
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<th>APPLICATION</th>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Interstate Commodities Inc.</td>
</tr>
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| 40   | Contract Duration | (i) Application Date: May 1, 2011  
(ii) Termination Date: December 31, 2011  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Edgerton, IN; Britton, MI; Chelsea, MI; Reading, MI; Asheville, OH; Kimball, OH; Coshocton, OH; Delta, OH; Evendale, OH; Hebron, OH; Loraine, OH; Monnette, OH; Oakwood, OH; Payne, OH; Pettisville, OH; Seven Mile, OH; Toledo, OH; Waldo, OH; Winchester, OH  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars: NA  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(iii)(A) Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP) REC 4 +8 1117 CC
STB-NS-C-01488A
Amendment No. 1

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 4, 2011
EFFECTIVE: April 4, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC 4 8 11 10 0
## Rules and Other Governing Provisions

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<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Florida East Coast Railway Company</td>
</tr>
<tr>
<td></td>
<td></td>
<td>7411 Fullerton Street, Suite 300, Jacksonville, FL 32256</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Flour &amp; Clears</td>
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<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: April 1, 2011</td>
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<td></td>
<td>(ii) Termination Date: March 31, 2012 (Extension)</td>
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<td>(iii) Optional Extension:</td>
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<td>Number of Dedicated Cars</td>
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<td></td>
<td>Available &amp; Owned by Carrier: NA</td>
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<td></td>
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<td>Available &amp; Leased by Carrier: NA</td>
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<tr>
<td></td>
<td></td>
<td>Average Number of Bad order: NA</td>
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<td></td>
<td></td>
<td>or</td>
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<tr>
<td></td>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
</tr>
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<td></td>
<td></td>
<td>provided under the Contract, and those rail cars will not be</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC +4 14 11 1C C
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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Metropolitan Subsidiaries</td>
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<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td></td>
<td>or</td>
</tr>
<tr>
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<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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(C2E-BNP)
AMENDMENT NO. 6
AMENDED CONTRACT SUMMARY STB-NS-C-01131

RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 Livonia, Avon &amp; Lakeville Railroad Corporation, P. O. Box 190-B, Lakeville, NY 14480</td>
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<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or or (i)(B) Average Number of Bad order: NA Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC 41411166
# AMENDED CONTRACT SUMMARY STB-NS-C-00641H
## AMENDMENT NO. 1

### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Florida East Coast Railway Company,  
P. O. Drawer 1048, One Malaga Street, St. Augustine, FL 32084 |
| 20   | Commodity | Flour Products |
| 30   | Contract Duration  
(i) Application Date: April 1, 2011  
(ii) Termination Date: March 31, 2012 Extension  
(iii) Optional Extension: No |
| 40   | Rail Car Data  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
|      | or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# AMENDMENT NO. 6
## AMENDED CONTRACT SUMMARY STB-NS-C-00641-D
### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Indiana & Ohio Railway,  
497 Circle Freeway Drive., Suite 230, Cincinnati, OH 45246 |
| 20   | Commodity | Corn Meal; Corn Flour; Corn Meal With Not More Than 10% Other Ingredients; Grits, Bakers Or Brewers, Granulated Or Refined; Brewers Flakes, Not From Starch; Grits |
| 30   | Shipper | Lauhoff |
| 40   | Contract Duration | Application Date: April 1, 2011  
Termination Date: March 31, 2012 (Extension) |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Danville, IL; Kankakee, IL  
Destination(s): Lancaster, OH  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwod or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints. NA: |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Mennel Milling Co.</td>
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</table>
| 40   | Contract Duration | Application Date: April 1, 2011  
Termination Date: March 31, 2012  
Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | Origin(s): Chicago, IL; East St. Louis, IL; Kansas City, MO  
Destination(s): Mt. Olive, L; Fostona, OH; Starkey, VA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | Movement Type: Single-car/Multiple-car/Unit-train  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01488AA

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Mennel Milling Co.</td>
</tr>
</tbody>
</table>

### APPLICATION

| (i) | Application Date: | June 1, 2011 |
| (ii) | Termination Date: | May 31, 2012 |
| (iii) | Optional Extension: | No |

### Origins, Destinations, Transit Points and Other Shipper Facilities

- **Origin(s):** All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN
- **Destination(s):** All Points on Railroad NS
- **Ports(s):** NA
- **Transit point(s):** NA
- **Shipper Facility:** NA

### Rail Car Data

| (A) | Number of Dedicated Cars |
| (i)(A) | Available & Owned by Carrier: | NA |
| (ii)(A) | Available & Leased by Carrier: | NA |
| or | Average Number of Bad Order: | NA |
| or | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| or | The Contract is restricted to services that do not entail car supply. |

### Rates and Charges

| (i) | Base Rates and Charges: | NSRQ 4400-series Publication |
| (ii) | Escalation: | N/A |

### Volume

| (i) | Movement Type: | Single-car/Multiple-car/Unit-train |
| (ii) | Minimum and Actual Volume: | NA |
| (iii) | Volume Breakpoints: | NA |

### Special Features

| Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC 41411700
# RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Kansas City Southern de México, S.A. de C.V.  
Montes Urales 625; Col. Lomas de Chapultepec; Del. Miguel Hidalgo; C.P. 11000, Mexico, D.F. |
| 20   | Commodity | Wheat Flour; Wheat Flour, Semolina & Flour Mixture;  
Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour;  
Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran; Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley & Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized; Cellulose Flour, Edible. |
| 30   | Contract Duration | (i) Application Date: April 1, 2011  
(ii) Termination Date: March 31, 2012  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# AMENDMENT NO. 2
AMENDED CONTRACT SUMMARY STB-NS-C-00630-C

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat Flour; Wheat Flour; Semolina &amp; Flour Mixture, Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products &amp; Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran, Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley &amp; Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized, Cellulose Flour, Edible.</td>
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<td>(i) Application Date: April 1, 2011 (ii) Termination Date: March 31, 2012 (Extension) (iii) Optional Extension: No</td>
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<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or Average Number of Bad order: NA (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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(C2E-BNP)

REC 414111700
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 11, 2011
EFFECTIVE: April 11, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC 414117700
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
CSX Transportation, Inc.  
6737 Southpoint Drive South, Jacksonville, FL 32216 |
| 20   | Commodity | Sugar, Beet or Cane, Granulated or Powdered, Other than Raw |
| 30   | Contract Duration | (i) Application Date: March 1, 2011  
(ii) Termination Date: January 31, 2012  
(iii) Optional Extension: |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 18, 2011
EFFECTIVE: April 18, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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(C2E-BNP)
### AMENDMENT NO. 15
**AMENDED CONTRACT SUMMARY STB-NS-C-00702-A**

#### RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Canadian National Railroad Company, 935 de La Gauchetière Street West, Montreal, PQ H3B 2M9</td>
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<td>or</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 2, 2011
EFFECTIVE: May 2, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-06-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries&lt;br&gt;110 Franklin Road, S.E., Roanoke, VA 24042</td>
<td></td>
</tr>
<tr>
<td>20 Commodity</td>
<td>Corn or Maize (Not Popcorn), Shelled, Dried</td>
<td></td>
</tr>
<tr>
<td>30 Shipper</td>
<td>Tate &amp; Lyle Ingredients Americas</td>
<td></td>
</tr>
<tr>
<td>40 Contract Duration</td>
<td>(i) Application Date: April 1, 2011&lt;br&gt;(ii) Termination Date: March 31, 2012 (Extension)&lt;br&gt;(iii) Optional Extension: No</td>
<td></td>
</tr>
<tr>
<td>50 Origins, Destination(s), Transit Points, Shipper Facilities</td>
<td>(i) Origin(s): Wayne City, IN; Francisco, IN; Princeton, IN; Scircleville, IN; Louisville, KY&lt;br&gt;(ii) Ports(s): NA&lt;br&gt;(iii) Transit point(s): NA&lt;br&gt;(iv) Shipper Facility: NA</td>
<td></td>
</tr>
<tr>
<td>60 Rail Car Data</td>
<td>(A) Number of Dedicated Cars&lt;br&gt;(i)(A) Available &amp; Owned by Carrier: NA&lt;br&gt;(ii)(A) Available &amp; Leased by Carrier: NA&lt;br&gt;(iii) Average Number of Bad Order: NA</td>
<td></td>
</tr>
<tr>
<td>or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
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<tr>
<td>or The Contract is restricted to services that do not entail car supply.</td>
<td></td>
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</tr>
<tr>
<td>(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70 Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-Series Publication&lt;br&gt;(ii) Escalation: N/A</td>
<td></td>
</tr>
<tr>
<td>80 Volume</td>
<td>(i) Movement Type: Single-car&lt;br&gt;(ii) Minimum and Actual Volume: NA (period)&lt;br&gt;(iii) Volume Breakpoints: NA</td>
<td></td>
</tr>
<tr>
<td>90 Special Features</td>
<td>Rates</td>
<td></td>
</tr>
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</table>

(C2E-BNP)
### AMENDMENT NO. 2
### AMENDED CONTRACT SUMMARY STB-NS-C-01169
### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn; Grain or Kindred Products; Soybean Meal (Addition)</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Mar-Jac Poultry, Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: October 1, 2010 (ii) Termination Date: September 30, 2015 (iii) Optional Extension: NO</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): NS stations in IL, IN, IA, MI, MO, OH (ii) Destination(s): Maysville, GA (iii) Port(s): NA (iv) Transit point(s): NA (v) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i) Available &amp; Owned by Carrier: NA (ii) Available &amp; Leased by Carrier: NA (or) (iii) Average Number of Bad Order: NA (or) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A</td>
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<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Unit-train (Addition) (ii) Minimum and Actual Volume: 95% (annually) (iii) Volume Breakpoints: NA:</td>
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<tr>
<td>90</td>
<td>Special Features</td>
<td>Change is in Confidential Matter (Refund)</td>
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</table>
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 6, 2011
EFFECTIVE: May 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-06-2011 - STB
CONTRACT SUMMARY STB-NS-C-00756  
Amendment No. 5

RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<th>ITEM</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Flour |
| 30   | Contract Duration | (i) Application Date: October 1, 2010  
(ii) Termination Date: September 30, 2011 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
|      |          | or |
|      |          | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates |

(LGF)

REC'D - 05-06-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 9, 2011
EFFECTIVE: May 9, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### AMENDMENT NO. 3
### AMENDED CONTRACT SUMMARY STB-NS-C-01338

#### RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</table>
| 10   | Carrier Names                | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Indiana & Ohio Railway,  
497 Circle Freeway Drive., Suite 230, Cincinnati, OH 45246 |
| 20   | Commodity                    | Flour & Clears                                                                                                                              |
| 30   | Contract Duration            | (i) Application Date: April 1, 2011  
(ii) Termination Date: May 31, 2011 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data                | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features             | NA Rates                                                                                                                                   |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 9, 2011
EFFECTIVE: May 9, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-13-2011 - STB
## AMENDMENT NO. 4
### AMENDED CONTRACT SUMMARY STB-NS-C-00676-I

### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Cargill, Inc.</td>
</tr>
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<td>40</td>
<td>Contract (i) Application Date:</td>
<td>April 1, 2011</td>
</tr>
<tr>
<td></td>
<td>Duration (ii) Termination Date:</td>
<td>June 30, 2011 (Extension)</td>
</tr>
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<td></td>
<td>(iii) Optional Extension:</td>
<td>NO</td>
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<tr>
<td>50</td>
<td>Origins, (i) Origin(s):</td>
<td>Clyde, OH (Addition); Maumee, OH; Toledo, OH; New Orleans, LA (Deletion)</td>
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<td>Destinations, Transit Points (ii) Ports(s):</td>
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<td></td>
<td>and Other (iii) Transit point(s):</td>
<td>NA</td>
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<tr>
<td></td>
<td>Shipper (iv) Shipper Facility:</td>
<td>NA</td>
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<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
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</tr>
<tr>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>Average Number of Bad Order:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>or (i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td></td>
<td>or (ii)(B)</td>
<td>The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges:</td>
<td>NSRQ 4400-series Publication</td>
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<tr>
<td></td>
<td>(ii) Escalation:</td>
<td>N/A</td>
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<tr>
<td>80</td>
<td>Volume (i) Movement Type:</td>
<td>Single-car/Multiple-car (Min tender 45 cars)</td>
</tr>
<tr>
<td></td>
<td>(ii) Minimum and Actual Volume:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(iii) Volume Breakpoints:</td>
<td>NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features Rates</td>
<td></td>
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</tbody>
</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

CONTRACT SUMMARY STB-NS-C-00911-B

REC'D - 05-23-2011 - STB
### Amendment No. 4

#### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S. E., Roanoke, VA 24042  
Bayline Railroad, L.L.C.  
Suite 102 - 4337 Pablo Oaks Court  
Jacksonville, FL 32224 |
| 20   | Commodity | Peanuts |
| 30   | Shipper | The J. M. Smucker Company |
| 40   | Contract Duration | (i) Effective Date: May 1, 2010  
(ii) Termination Date: April 30, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): Headland, AL and Lexington, KY  
(ii) Destination(s): Headland, AL and Lexington, KY  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Customer Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
The Contract is restricted to services that do not entail car supply.  
The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: Annual |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: 94% total rail (change)  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | NA  
Rates |

C2A-LGF

REC'D - 05-23-2011 - STB
<table>
<thead>
<tr>
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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
</tr>
<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Grains including Soy Meal</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Ray Carroll County Grain Growers</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) <strong>Application Date:</strong> July 1, 2011</td>
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<td>(ii) <strong>Termination Date:</strong></td>
<td>September 30, 2011 (Extension)</td>
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<td>(iii) <strong>Optional Extension:</strong></td>
<td>No</td>
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<td>50</td>
<td>Origins, Destinations, Transit</td>
<td>(i) <strong>Origin(s):</strong> See Attached Exhibit 1</td>
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<td></td>
<td>Points and Other Shipment</td>
<td>(ii) <strong>Destination(s):</strong> See Attached Exhibit 1</td>
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<td></td>
<td>Facilities</td>
<td>(iii) <strong>Ports(s):</strong> NA</td>
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<td></td>
<td>(iv) <strong>Transit point(s):</strong> NA</td>
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<td></td>
<td></td>
<td>(v) <strong>Shipper Facility:</strong> NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) <strong>Number of Dedicated Cars</strong></td>
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<td>(i)(A) <strong>Available &amp; Owned by Carrier:</strong> NA</td>
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<td></td>
<td></td>
<td>(ii)(A) <strong>Available &amp; Leased by Carrier:</strong> NA</td>
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<td></td>
<td></td>
<td><strong>Average Number of Bad Order:</strong> NA</td>
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<td></td>
<td></td>
<td>or</td>
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<td></td>
<td></td>
<td>(i)(B) <strong>Shipper will furnish the rail cars used for the transportation</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td>provided under the Contract, and those rail cars will not be leased from</td>
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<td></td>
<td></td>
<td>the Carrier.</td>
</tr>
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<td></td>
<td>or</td>
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<tr>
<td></td>
<td></td>
<td>(ii)(B) <strong>The Contract is restricted to services that do not entail car</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td>supply.</td>
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<td></td>
<td></td>
<td>(iii)(B) <strong>The cumulative equipment total for all contracts for the</strong></td>
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<td></td>
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<td>transportation of agricultural commodities (including forest products, but</td>
</tr>
<tr>
<td></td>
<td></td>
<td>not including wood pulp, wood chips, pulpwood or paper) does not exceed</td>
</tr>
<tr>
<td></td>
<td></td>
<td>40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) <strong>Base Rates and Charges:</strong> NSRQ 4400-series Publication</td>
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<tr>
<td></td>
<td></td>
<td>(ii) <strong>Escalation:</strong> N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) <strong>Movement Type:</strong> Single-car/Multiple-car/Unit-train</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii) <strong>Minimum and Actual Volume:</strong> NA</td>
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<tr>
<td></td>
<td></td>
<td>(iii) <strong>Volume Breakpoints:</strong> NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td><strong>Rates</strong></td>
</tr>
</tbody>
</table>

(C2E-BNP)
ORIGINS

Brunswick, MO
Centralia, MO
Clark, MO
Dalton, MO
Hardin, MO
Jonesburg, MO
Martinsburg, MO
Mexico, MO
Moberly, MO
Monroe City, MO
Montgomery, MO
Norborne, MO
Paris, MO
Salisbury, MO

DESTINATIONS

Alton, IL
Des Moines, IA
East St. Louis, IL
Granite City, IL
Kansas City, MO
St. Louis, MO
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-23-2011 - STB
# CONTRACT SUMMARY STB-NS-C-00612-V
## AMENDMENT NO. 1

### RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat Middlings or Shorts, Nonpelletized</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Gavilon LLC</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2011 (ii) Termination Date: May 31, 2012 (Extension) (iii) Optional Extension: NO</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): See attached Exhibit (ii) Destination(s): Columbus, OH; Loudonville, OH (ii) Ports(s): NA (ii) Transit point(s): NA (iv) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (ii)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iiii) Volume Breakpoints: NA:</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates</td>
</tr>
</tbody>
</table>

(C2E-BNP)
Origins:

Demopolis, AL
Montgomery, AL
Augusta, GA
Flowery Branch, GA
Gainesville, GA
Valdosta, GA
Bluffton, IN
Hagerstown, MD
Lumberton, MS
Barber, NC
Durham, NC
Farmville, NC
Goldsboro, NC
Radford, NC
Statesville, NC
Arcade, NY
Harrisburg, PA
Orangeburg, SC
Memphis, TN
Tenco, TN
Vinton, VA
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-23-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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</thead>
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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042 |
| 20   | Commodity | Wheat Flour |
| 30   | Contract Duration | (i) Application Date: May 1, 2011  
(ii) Termination Date: February 28, 2012  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011
# AMENDMENT NO. 10
## AMENDED CONTRACT SUMMARY STB-NS-C-00676

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
West Tennessee Railroad, LLC,  
11 East Church Street, Sea Bright, NJ 07760 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Horizon Milling, LLC |
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Dyer, TN; Henderson, TN; Kenton, TN; Martin, TN; Sharon, TN; Trenton, TN  
Destination(s): Boyce, TN; Chattanooga, TN;  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

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<th>ITEM</th>
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<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA  24042 West Tennessee Railroad, LLC, 11 East Church Street, Sea Bright, NJ  07760</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Archer Daniels Midland</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>Application Date: June 1, 2011 (ii) Termination Date: May 31, 2012 (Extension) (iii) Optional Extension: No</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Dyer, TN; Henderson, TN; Kenton, TN; Martin, TN; Sharon, TN; Trenton, TN Destination(s): Chattanooga, TN; Cleveland, TN; (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates</td>
</tr>
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</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 16, 2011
EFFECTIVE: May 16, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-23-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S. E., Roanoke, VA 24042 |
| 20   | Commodity | Peanuts |
| 30   | Shipper | The J. M. Smucker Company |
| 40   | Contract (i) Effective Date: | July 1, 2009 |
|      | (ii) Termination Date: | April 30, 2010 (Extension) |
|      | (iii) Optional Extension: | NO |
| 50   | Origins, Origin(s): | GA Albany; GA Arlington (added); |
|      | Destinations, GA Ashburn; GA Blakely; | |
|      | Transit Points, GA Camilla; GA Colquitt; | |
|      | and Other, GA Dawson; GA Smithville | |
|      | Shipper, GA Sycamore (deleted); GA Sylvester | |
|      | Facilities, GA West Albany; KY Lexington | |
|      | Destination(s): | Lexington, KY and Suffolk, VA |
|      | (ii) Ports(s): | NA |
|      | (iii) Transit point(s): | NA |
|      | (iv) Customer Facility: | NA |
| 60   | Rail Car (A) Number of Dedicated Cars | NA |
|      | (i)(A) Available & Owned by Carrier: | NA |
|      | (ii)(A) Available & Leased by Carrier: | NA |
|      | Average Number of Bad Order: | NA |
|      | (or | |
|      | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. | |
|      | (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. | |
| 70   | Rates and Base Rates and Charges: | NSRQ 4400-Series Publication |
|      | Charges (ii) Escalation: | Annual |
| 80   | Volume (i) Movement Type: | Single-car |
|      | (ii) Minimum and Actual Volume: | 250 carloads (change) |
|      | (iii) Volume Breakpoints: | NA |
| 90   | Special Features | NA |

REC'D - 05-23-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S. E., Roanoke, VA 24042</td>
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<td>20</td>
<td>Commodity</td>
<td>Peanuts</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>The J. M. Smucker Company</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Effective Date: May 1, 2010  
(ii) Termination Date: April 30, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): GA Albany; GA Arlington; GA Ashburn; GA Blakely; GA Camilla; GA Colquitt; GA Dawson; GA Smithville; GA Sylvester; GA West Albany; KY Lexington  
(ii) Destination(s): GA, ALBANY (added) Lexington, KY; and Suffolk, VA (deleted)  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Customer Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(iii) Average Number of Bad Order: NA  
(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: Annual |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: 94% total rail (change)  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | NA |
## CONTRACT SUMMARY STB-NS-C-00911-B
### Amendment No. 3

### RULES AND OTHER GOVERNING PROVISIONS

<table>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S. E., Roanoke, VA 24042  
Bayline Railroad, L.L.C.  
Suite 102 - 4337 Pablo Oaks Court  
Jacksonville, FL 32224 |
| 20   | Commodity | Peanuts |
| 30   | Shipper | The J. M. Smucker Company |
| 40   | Contract Duration | (i) Effective Date: July 1, 2009  
(ii) Termination Date: April 30, 2010 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): Headland, AL and Lexington, KY  
Destination(s): Headland, AL; and Lexington, KY  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Customer Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: Annual |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: 250 carloads (change)  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | NA |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 23, 2011
EFFECTIVE: May 23, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-27-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Conagra Inc |
| 40   | Contract Duration | Application Date: June 1, 2011  
Termination Date: May 31, 2012 (Extension)  
Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Facilities | Origin(s): See attached Exhibit  
Destination(s): Macon, GA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | Movement Type: Single-car  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Origins/Rates |

(C2E-BNP)
Origins:

Columbia, AL
Adel, Ga
Arlington, GA (Deletion)
Blakely, GA (Deletion)
Bonaire, GA
Bridgeboro, GA
Brunswick, GA
Camilla, GA
Davisboro, GA
Dawson, GA
Dublin, GA
East Waynesboro, GA (Deletion)
Edison, GA (Deletion)
Ellaville, GA
Ft. Valley, GA
Leary, GA
Leesburg, GA (Deletion)
Marshallville, GA (Deletion)
Midville, GA (Deletion)
Myrtle, GA (Deletion)
North Americus, GA
Ochlocknee, GA (Deletion)
Oostanaula, GA (Deletion)
Pinehurst, GA (Deletion)
Plains, GA
Register, GA
Rome, GA
Shellman, GA
Statesboro, GA
Sylvania, GA
Sylvestor, GA
Tifton, GA (Deletion)
Wrens, GA
Wrightsville, GA (Deletion)

REC'D - 05-27-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 24, 2011
EFFECTIVE: May 24, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 05-27-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
The Kansas City Southern Railway Company,  
P. O. Box 219335, Kansas City, MO 64121-9335  
Kansas City Southern de México S.A. de C.V.  
Periferico Sur 4829 4º Piso, Col. Parques del Pedregal,  
Delegacion Tialpan, MEX 14010 |
| 20   | Commodity | Wheat Flour |
| 30   | Contract Duration | (i) Application Date: April 1, 2008  
(ii) Termination Date: March 31, 2011  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA |
### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Perdue Agribusiness Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>Application Date: June 1, 2011, Termination Date: May 31, 2012, Optional Extension: No</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points, and Shipper Facilities</td>
<td>(i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN, (ii) Destination(s): All Points on Railroad NS, (iii) Ports(s): NA, (iv) Transit point(s): NA, (v) Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars, (i) Available &amp; Owned by Carrier: NA, (ii) Available &amp; Leased by Carrier: NA, or (B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier, or (ii) The Contract is restricted to services that do not entail car supply</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication, Escalation: N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train, (ii) Minimum and Actual Volume: NA, (iii) Volume Breakpoints: NA</td>
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</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

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<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Conagra Foods Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2011</td>
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<tr>
<td></td>
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<td>(ii) Termination Date: May 31, 2012</td>
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<td></td>
<td></td>
<td>(iii) Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations,</td>
<td>(i) Origin(s): All NS points excluding Birmingham, AL;</td>
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<td>Transit Points, Ports(s): NA</td>
<td>(ii) Destination(s): All Points on Railroad NS</td>
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<td></td>
<td>and Other</td>
<td>(iii) Transit point(s): NA</td>
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<td></td>
<td>Shipper Facility</td>
<td>(iv) Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<tr>
<td></td>
<td></td>
<td>(i) Available &amp; Owned by Carrier: NA</td>
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<td></td>
<td>(ii) Available &amp; Leased by Carrier: NA</td>
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<td></td>
<td>Average Number of Bad Order: NA</td>
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<td></td>
<td>or Shipper will furnish the rail cars used for the transportation provided</td>
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<td>under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
<td></td>
<td></td>
<td>or The Contract is restricted to services that do not entail car supply.</td>
</tr>
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<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication</td>
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<tr>
<td></td>
<td></td>
<td>(ii) Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train</td>
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<tr>
<td></td>
<td></td>
<td>(ii) Minimum and Actual Volume: NA</td>
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<td></td>
<td>(iii) Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Bay State Milling Co.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louls, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Lansing Trade Group LLC |
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Debruce Grain Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
(ii) Transit point(s): NA  
(iii) Ports(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(iii)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
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<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Parrish &amp; Heimbecker Ltd.</td>
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<tr>
<td>40</td>
<td>Contract (i) Application Date: June 1, 2011 (ii) Termination Date: May 31, 2012 (iii) Optional Extension: No</td>
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<tr>
<td>50</td>
<td>Origins, Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN</td>
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<td></td>
<td>Destinations, Destination(s): All Points on Railroad NS</td>
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</tr>
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<td></td>
<td>Transit Points, Ports(s): NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>and Other, Transit point(s): NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Shipper, Shipper Facility: NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Facilities</td>
<td></td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i) Available &amp; Owned by Carrier: NA (ii) Available &amp; Leased by Carrier: NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier or (ii)(B) The Contract is restricted to services that do not entail car supply</td>
<td></td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A</td>
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</tr>
<tr>
<td>80</td>
<td>Volume (i) Movement Type: Single-car/Multiple-car/Unit-train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA</td>
<td></td>
</tr>
<tr>
<td>90</td>
<td>Special Features Rates</td>
<td></td>
</tr>
</tbody>
</table>
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
## CONTRACT SUMMARY STB-NS-C-01488HH

### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | ADM Flour Milling |
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other (ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA: |
| 90   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Cargill, Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: July 1, 2011  
(ii) Termination Date: July 31, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Clyde, OH (Addition); Maumee, OH; Toledo, OH  
(ii) Destination(s): Tipton, IN (Addition); New Orleans, LA  
(iii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or (i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car (Min tender 45 cars)  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |
### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries  110 Franklin Road, S.E., Roanoke, VA  24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Cake, Meal, or Screenings, Soybean, Not for Human Consumption</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: May 1, 2011  (ii) Termination Date: April 30, 2012  (iii) Optional Extension: NO</td>
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<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars  (i)(A) Available &amp; Owned by Carrier: NA  (ii)(A) Available &amp; Leased by Carrier: NA  or  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 31, 2011
EFFECTIVE: May 31, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>ADM Flour Milling</td>
</tr>
<tr>
<td>40</td>
<td>Contract</td>
<td>(i) Application Date: June 1, 2011</td>
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<tr>
<td></td>
<td>Duration</td>
<td>(ii) Termination Date: May 31, 2012 (Extension)</td>
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<tr>
<td></td>
<td></td>
<td>(iii) Optional Extension: NO</td>
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<tr>
<td>50</td>
<td>Origins,</td>
<td>(i) Origin(s): See Attached Exhibit</td>
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<tr>
<td></td>
<td>Destinations,</td>
<td>(ii) Destination(s): Chattanooga, TN (Addition); Cleveland, TN</td>
</tr>
<tr>
<td></td>
<td>Transit Points</td>
<td>(iii) Ports(s): NA</td>
</tr>
<tr>
<td></td>
<td>and Other</td>
<td>(iv) Transit point(s): NA</td>
</tr>
<tr>
<td></td>
<td>Shipper</td>
<td>(v) Shipper Facility: NA</td>
</tr>
<tr>
<td></td>
<td>Facilities</td>
<td></td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(i) Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii) Available &amp; Leased by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Average Number of Bad Order: NA</td>
</tr>
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<td></td>
<td></td>
<td>or</td>
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<td></td>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>provided under the Contract, and those rail cars will not be</td>
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<tr>
<td></td>
<td></td>
<td>leased from the Carrier.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>or</td>
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<td></td>
<td></td>
<td>(ii)(B) The cumulative equipment total for all contracts for the</td>
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<tr>
<td></td>
<td></td>
<td>transportation of agricultural commodities (including forest</td>
</tr>
<tr>
<td></td>
<td></td>
<td>products, but not including wood pulp, wood chips, pulpwood</td>
</tr>
<tr>
<td></td>
<td></td>
<td>or paper) does not exceed 40% of the capacity of carrier-owned</td>
</tr>
<tr>
<td></td>
<td></td>
<td>and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication</td>
</tr>
<tr>
<td></td>
<td>Charges</td>
<td>(ii) Escalation: 1</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car (Min tender 23 cars)</td>
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<td></td>
<td></td>
<td>(ii) Minimum and Actual Volume: NA</td>
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<td></td>
<td></td>
<td>(iii) Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates/Origins</td>
</tr>
</tbody>
</table>

(C2E-BNP)
Origins:
Lacymark, FL
Leary, GA
Leesburg, GA
Pinehurst, GA
Tifton, GA
Waynesboro, GA
Browns, IL
Champaign, IL
Golden Gate, IL
Homer, IL
Attica, IN
Bluffton, IN
Clymers, IN
Delphi, IN
Dunkirk, IN
Edgerton, IN
Ft. Wayne, IN
Millville, IN
Montpelier, IN
New Haven, IN
Oakville, IN
Princeton, IN
Red Key, IN
Rich Valley, IN
Treaty, IN
Yoder, IN
Louisville, KY
Chelsea, MI
Detroit, MI (Addition)
Ottawa Lake, MI
Antwerp, OH
Ashville, OH
Bellevue, OH
Bucyrus, OH (Addition)
Chillicothe, OH
Cincinnati, OH
Circleville, OH
Clyde, OH
Columbus, OH
Delta, OH
Edon, OH
Elgin, OH
Evendale, OH (Addition)
Fostoria, OH
Latty, OH
Lima, OH
Loudonville, OH
Mansfield, OH
Maumee, OH
Montpelier, OH
Oakwood, OH
Payne, OH
Pettisville, OH
Ridgeton, OH
Seven Mile, OH
St. Marys, OH
Toledo, OH
Truro
Winchester, OH
St. Matthews, SC

REC'D - 06-03-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries&lt;br&gt;110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Gluten Meal</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: April 1, 2011&lt;br&gt;(ii) Termination Date: March 31, 2012&lt;br&gt;(iii) Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars&lt;br&gt;(i)(A) Available &amp; Owned by Carrier: NA&lt;br&gt;(ii)(A) Available &amp; Leased by Carrier: NA&lt;br&gt;or&lt;br&gt;(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA&lt;br&gt;Rates</td>
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</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 2, 2011
EFFECTIVE: June 1, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-03-2011 - STB
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</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Flour and Clears</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: July 1, 2009  
(ii) Termination Date: June 30, 2011 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
or  
(i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Change is in Confidential Matter (Rates) |

(C3B-TWT)
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S. E., Roanoke, VA 24042 |
| 20   | Commodity | Rye and Wheat |
| 30   | Shipper | Conagra Foods Food Ingredients Company, Inc. |
| 40   | Contract Duration | (i) Effective Date: June 1, 2009  
(ii) Termination Date: May 31, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit  
(ii) Destination(s): See attached Exhibit  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Customer Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: None |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume:  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | NA |
LIST OF ORIGINS

IL BROWNS
IL CHICAGO
IL EAST ST LOUIS
MO KANSAS CITY
OH COLUMBUS
OH COLUMBUS C CHASCCRA
OH COLUMBUS CAMP CHASE
OH LOUDONVILLE
PA MARTINS CREEK
PA TREICHLER
PA YORK
TN MEMPHIS

LIST OF DESTINATIONS

AL DECATUR
GA MACON
IL ALTON
IL CHICAGO
IL EAST ST LOUIS
LA NEW ORLEANS
MO KANSAS CITY
OH COLUMBUS
OH COLUMBUS C CHASCCRA
OH COLUMBUS CAMP CHASE
OH LOUDONVILLE
PA CODORUS MILLS
PA MARTINS CREEK
PA TREICHLER
PA YORK
TN MEMPHIS
### RULES AND OTHER GOVERNING PROVISIONS

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<td>20</td>
<td>Commodity</td>
<td>Corn</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Archer Daniels Midland Company</td>
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| 40   | Contract Duration | (i) Application Date: January 1, 2011  
(ii) Termination Date: December 31, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other| (i) Origin(s): Columbus, OH  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  

or  

(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  

or  

(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NS 4400-Series Publication  
(ii) Escalation: NONE |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: 15 carloads  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | N/A |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
AMENDMENT NO. 34
AMENDED CONTRACT SUMMARY STB-NS-C-00590

RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>See attached Exhibit</td>
</tr>
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</table>
| 30   | Contract Duration        | Application Date: June 1, 2011  
Termination Date: May 31, 2012 (Extension)  
Optional Extension: No |
| 40   | Rail Car Data            | Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
(iii) Average Number of Bad order: NA  
   or  
   (i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features         | Rates                                                                                                                                 |

(C2E-BNP)
Commodity:

Wheat Flour
Semolina & Flour Mixture
Semolina
Vital Wheat Gluten
Wheat Bran
Corn Meal Or Flour
Corn Meal, Edible
Corn Meal
Corn Flour
Corn Meal With Not More Than 10% Other Ingredients
Rye Flour Or Meal
Rye Flour
Buckwheat Flour Or Meal
Oat Flour
Oat Meal
Farina, Other Than Cereal
Flour, Grain Or Blended With Cereal Flours
Grits
Rice Flour, Bran Or Meal
Rice Meal
Rice Flour
Rice Bran
Flour, Grain, Self Raising
Cake Or Muffin Prep, W Canned Fruit
Flour, Edible, Grain, With Over 40% Other Ingredients
Flour, Edible
Malt Flour Or Sprouts
Malt Flour
Malt Flour, Barley & Wheat Mixture
Barley Or Rye Sprouts
Malt Sprouts, Not Pelletized
Malt Sprouts, Pelletized
Soybean (Soy) Flour, Suitable For Human Consumption
Cellulose Flour, Edible
Oat Bran

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
# CONTRACT SUMMARY STB-NS-C-01488II

## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Horizon Milling LLC</td>
</tr>
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</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
(ii) Destination(s): All Points on Railroad NS  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(A) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)

REC'D - 06-10-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01488JJ

### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<td>Wheat</td>
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<td>30</td>
<td>Shipper</td>
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<td>Application Date: June 1, 2011; Termination Date: May 31, 2012; Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN; Destination(s): All Points on Railroad NS; Ports(s): NA; Transit point(s): NA; Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA; Available &amp; Leased by Carrier: NA; Average Number of Bad Order: NA; or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or The Contract is restricted to services that do not entail car supply.</td>
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<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
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<td>80</td>
<td>Volume</td>
<td>Movement Type: Single-car/Multiple-car/Unit-train; Minimum and Actual Volume: NA; Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
## CONTRACT SUMMARY STB-NS-C-01488KK

### RULES AND OTHER GOVERNING PROVISIONS

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<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Midstate Mills Inc.</td>
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<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2011</td>
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<td>(ii) Termination Date: May 31, 2012</td>
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<td>(iii) Optional Extension: No</td>
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<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN</td>
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<td>Destination(s): All Points on Railroad NS</td>
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<td>Ports(s): NA</td>
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<td>Transit point(s): NA</td>
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<td>Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<td></td>
<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
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<td></td>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td>Average Number of Bad Order: NA</td>
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<td>or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td></td>
<td>or The Contract is restricted to services that do not entail car supply.</td>
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<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train</td>
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<td>(ii) Minimum and Actual Volume: NA</td>
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<td>(iii) Volume Breakpoints: NA</td>
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<td>90</td>
<td>Special Features Rates</td>
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</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
# CONTRACT SUMMARY STB-NS-C-01488LL

## RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Crittendon Commodities Inc. |
| 40   | Contract Duration  
(i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities  
(i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(A) Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges  
(i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume  
(i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |

(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
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<tr>
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Alabama Farmers Cooperative</td>
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<td>Contract</td>
<td>(i) Application Date: June 1, 2011  (ii) Termination Date: May 31, 2012  (iii) Optional Extension: No</td>
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<td>Origins,</td>
<td>(i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN</td>
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<td>Destinations,</td>
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<td>Transit Points</td>
<td>Ports(s): NA</td>
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<td>and Other</td>
<td>Transit point(s): NA</td>
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<td>Shipper</td>
<td>Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars  (i)(A) Available &amp; Owned by Carrier: NA  (ii)(A) Available &amp; Leased by Carrier: NA  Average Number of Bad Order: NA</td>
</tr>
<tr>
<td></td>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
<td></td>
<td></td>
<td>or (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication  Escalation: N/A</td>
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<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train  (ii) Minimum and Actual Volume: NA  (iii) Volume Breakpoints: NA</td>
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<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
West Tennessee Railroad, LLC,  
11 East Church Street, Sea Bright, NJ 07760 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Conagra Inc |
| 40   | Contract Duration | (i) Application Date: August 31, 2010  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit  
Destination(s): Macon, GA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA: |
| 90   | Special Features Rates | |

(C2E-BNP)

REC'D - 06-10-2011 - STB
Origins:

Dyer, TN
Henderson, TN
Kenton, TN
Martin, TN
Sharon, TN
Trenton, TN
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
New York, Susquehanna & Western Railway Corporation New Jersey Division, Delaware Otsego Corporation, One Railroad Avenue, Cooperstown, NY  13326 |
| 20   | Commodity | Corn Starch |
| 30   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
or  
(iii) Average Number of Bad order: NA  
(i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
The Kansas City Southern Railway Company,  
W. 11th Street, Kansas City, MO 64105-1804 |
| 20   | Commodity | Corn Starch |
| 30   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  

or  

(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA  24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat Flour</td>
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<td>30</td>
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<td>(ii)</td>
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<td>(iii)</td>
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<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
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<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td>Average Number of Bad order: NA</td>
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<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>or</td>
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<td></td>
<td>(ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<tr>
<td>50</td>
<td>Special Features Rates</td>
<td>Change is in Confidential Matter</td>
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</table>
### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Bartlett Milling |
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Kansas City, MO  
Destination(s): Statesville, NC; Wilsons Mills, NC  
Ports(s): NA  
Transit Point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car (Min Tender 75 cars)  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
</tr>
<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Farmers Grain Dealers Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>Application Date: June 1, 2011</td>
</tr>
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<td>Termination Date: March 31, 2012 (Extension)</td>
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<td>Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations, Transit Points Shipper Facilities</td>
<td>Origin(s): See Attached Exhibit Destination(s): Mobile, AL Ports(s): NA Transit point(s): NA Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
<td>Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA</td>
</tr>
<tr>
<td></td>
<td>or (B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>or (B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA</td>
<td></td>
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<tr>
<td>90</td>
<td>Special Features Extension/Rates/Origins</td>
<td>Extension/Rates/Origins</td>
</tr>
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</table>

(C2E-BNP)
List of Origins:

Browns, AL
Columbia, AL
Adel GA (Deletion)
Americus, GA (Deletion)
Bonaire GA (Deletion)
Bridgeboro GA (Deletion)
Camilla, GA (Deletion)
Davisboro GA (Deletion)
Dawson GA (Deletion)
Dublin GA (Deletion)
East Dublin GA (Deletion)
East Waynesboro GA (Deletion)
Edison, GA (Deletion)
Ellaville GA (Deletion)
Ft Valley GA (Deletion)
Leary GA (Deletion)
Leesburg, GA (Deletion)
Marshallville GA (Deletion)
Midville, GA (Deletion)
Plains, GA (Deletion)
Register, GA (Deletion)
Shellman GA (Deletion)
Statesboro GA (Deletion)
Waynesboro GA (Deletion)
Wrens GA (Deletion)
Wrightsville GA (Deletion)
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
## CONTRACT SUMMARY STB-NS-C-01354-A
### AMENDMENT NO. 2

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Crittendon Commodities Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | Application Date: June 1, 2011  
Termination Date: May 31, 2012 (Extension)  
Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | Origin(s): Chicago, IL; East St Louis, IL; Kansas City, MO; Memphis, TN (Deletion)  
Destination(s): South Newton, NC  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | Movement Type: Single-car  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)

REC'D - 06-10-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
The Kansas City Southern Railway Company,  
P. O. Box 219335, Kansas City, MO 64121-9335 |
| 20   | Commodity | Corn Syrup (Glucose), Unmixed |
| 30   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 6, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### RULES AND OTHER GOVERNING PROVISIONS

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<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn Syrup (Glucose), Unmixed</td>
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<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2011</td>
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<td></td>
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<td>(ii) Termination Date: May 31, 2012 (Extension)</td>
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<td></td>
<td>(iii) Optional Extension: NO</td>
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<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<tr>
<td></td>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
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<tr>
<td></td>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td></td>
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<td>Average Number of Bad order: NA</td>
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<td></td>
<td></td>
<td>or</td>
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<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
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<td></td>
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<td>provided under the Contract, and those rail cars will not be</td>
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<td></td>
<td></td>
<td>leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 6, 2011
EFFECTIVE: June 3, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
# CONTRACT SUMMARY STB-NS-C-01496

## RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
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</thead>
</table>
| 10   | Carrier Names                        | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042                                                                                                    |
| 20   | Commodity                            | Corn; Grain Screening; Grain Dust                                                                                                            |
| 30   | Shipper                              | Mar-Jac Poultry, Inc. / Wayne Farms LLC                                                                                                     |
| 40   | Contract Duration                    | Application Date: October 1, 2010  
Termination Date: September 30, 2015  
Optional Extension: NO                                                                                                                     |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | Origin(s): See attached Exhibit  
Destination(s): Maysville, GA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA                                                                                                                         |
| 60   | Rail Car Data                        | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 70   | Rates and Charges                    | Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: YES (Annually)                                                                                                                     |
| 80   | Volume                               | Movement Type: Unit-train  
Minimum and Actual Volume: 95% (Annually)  
Volume Breakpoints: NA                                                                                                                         |
| 90   | Special Features                     | NA                                                                                                                                              |

(C3B-TWT)

REC'D - 06-10-2011 - STB
Origins -

Des Moines, IA, Browns, IL, Champaign, IL, Curran, IL, Gibson City, IL, Gibson City (BLOL), IL, Homer, IL, Naples, IL, Taylorville, IL, Anderson, IN, Attica, IN, Beech Grove, IN, Clymers, IN, Delphi, IN, Ft. Wayne, IN, Malden, IN, Montpelier, IN, New Haven, IN, Red Key, IN, Scircleville, IN, Sims, IN, South Milford, IN, Terre Coupee, IN, Tipton, IN, Waterloo, IN, Albion, MI, Ottawa Lake, MI, White Pigeon, MI, Chillicothe, OH, Circleville, OH, Clyde, OH, Columbus, OH, Dyer, OH, Edon, OH, Fostoria, OH, Kingston, OH, Lilly Chapel, OH, Mansfield, OH, Maumee, OH, Montpelier, OH, Toledo, OH, Truro, OH,
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED:       June 9, 2011
EFFECTIVE:    June 9, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-10-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
       |         | 110 Franklin Road, S. E., Roanoke, VA 24042 |
| 20   | Commodity     | Peanuts     |
| 30   | Shipper       | The J. M. Smucker Company |
| 40   | Contract      | (i) Effective Date: May 1, 2011  
       | Duration    | (ii) Termination Date: April 30, 2012 (Extension)  
       |            | (iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): GA Albany; GA Arlington; GA Ashburn; GA Blakely; GA Camilla; GA Colquitt; GA Dawson; GA Smithville; GA Sylvester; GA West Albany; KY Lexington  
       |            | Destination(s): GA, ALBANY Lexington, KY; and Suffolk, VA (deleted)  
       |            | (ii) Ports(s): NA  
       |            | (iii) Transit point(s): NA  
       |            | (iv) Customer Facility: NA |
| 60   | Rail Car Data (A) Number of Dedicated Cars | (i)(A) Available & Owned by Carrier: NA  
       | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
       | (ii)(A) Available & Leased by Carrier: NA  
       | or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.  
       | (iii) Average Number of Bad Order: NA |
| 70   | Rates and Charges (i) Base Rates and Charges: NSRQ 4400-Series Publication  
       | Charges    | (ii) Escalation: Annual |
| 80   | Volume (i) Movement Type: Single-car  
       |            | (ii) Minimum and Actual Volume: 94% total rail (change)  
       |            | (iii) Volume Breakpoints: NA |
| 90   | Special Features | NA |
## RULES AND OTHER GOVERNING PROVISIONS

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</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Lauhoff/Crete Mills</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Facilities | (i) Origin(s): All NS points excluding Birmingham, AL; Chicago, IL; East St. Louis, IL; Streator, IL; New Orleans, LA; Kansas City, MO; Memphis, TN  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
(iii) Average Number of Bad Order: NA  
or  
(i) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 14, 2011
EFFECTIVE: June 14, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-17-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Grain Services, Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): Chicago, IL  
(ii) Destination(s): Bloomsburg, PA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA |
| 60   | Rail Car Data | (i)(A) Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
(B) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(ii)(A) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates | |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 14, 2011
EFFECTIVE: June 14, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-17-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names                    | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
York Railway Company, A Genesee & Wyoming Inc. Company,  
2790 West Market Street, Suite 220, York, PA 17404-5531 |
| 20   | Commodity                        | Corn Meal; Corn Flour; Corn Meal With Not More Than 10% Other Ingredients; Grits, Bakers Or Brewers, Granulated Or Refined; Brewers Flakes, Not From Starch; Grits |
| 30   | Contract Duration                | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data                    | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features                 | Rates                                                                                                                                 |

(C2E-BNP)

REC'D - 06-17-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 14, 2011
EFFECTIVE: June 14, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>See attached Exhibit No. 1</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Bunge North America Inc</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: March 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): See attached Exhibit No. 2  
(ii) Destination(s): Anguilla Jct., GA; Brunswick, GA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA: |
| 90   | Special Features | Rates |

(C2E-BNP)
Commodities:

Barley (STCC 01-131-10)
Barley For Malting Purposes Only (STCC 01-131-15)
Barley, Feed, Nec (STCC 01-131-30)
Corn -Not Popcorn-, In The Ear, Dried (STCC 01-132-10)
Corn Or Maize (Not Popcorn), Shelled, Dried (STCC 01-132-15)
Oats (STCC 01-133-10)
Rye (STCC 01-135-10)
Milo (Milo Maize) (STCC 01-136-55)
Sorghum Grain, Nec (STCC 01-136-90)
Wheat (STCC 01-137-10)
Wheat, Organically Grown Free Of Fertilizer And Orpesticide (STCC 01-137-15)
Wheat, Durum, Amber Or Red (STCC 01-137-20)
Wheat, Feed, Nec (STCC 01-137-30)
Buckwheat (STCC 01-139-10)
Millet, Other Than Millet Seed (STCC 01-139-25)
Grain Screenings, Unground (STCC 01-139-30)
Grain, Nec (STCC 01-139-90)
Cottonseeds (STCC 01-141-10)
Soyabean, Fresh (STCC 01-144-10)
Screenings, Soybean, Not Ground Nor Processed (STCC 01-144-20)
Seeds, Sunflower (STCC 01-149-40)
Hempseeds (STCC 01-149-45)
Seed Grain, Nec (STCC 01-159-73)
Grain Dust (STCC 20-418-54)
Dstrr Mash, Spent, N Wholly From Gr, Feed (STCC 20-859-40)
Spent Grain Mash, Feed (STCC 20-859-45)
Origins:

Columbia, AL
Adel, GA
Arlington, GA
Blakely, GA
Bonaire, GA
Bridgeboro, GA
Camilla, GA
Cordele, GA
Davisboro, GA
Dawson, GA
Dublin, GA
East Waynesboro, GA
Ellaville, GA
Griffin, GA
Jimps, GA
Lavonia, GA
Leary, GA
Leesburg, GA
Marshallville, GA
Metter, GA
Midville, GA
Millen, GA
Moultrie, GA
Myrtle, GA
North Americus, GA
Odum, GA
Pinehurst, GA
Plains, GA
Quitman, GA
Register, GA
Shellman, GA
South Tifton, GA
Statesboro, GA
Swainsboro, GA
Sylvania, GA
Wadley, GA
Waynesboro, GA
Woodacre, GA
Wrens, GA
Wrightsville, GA
## CONTRACT SUMMARY STB-NS-C-01497

### RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Oils, Food Prep</td>
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</table>
| 30   | Contract Duration | (i) Application Date: June 1, 2011  
(ii) Termination Date: May 31, 2012  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or |
|      | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |

(C2E-BNP)

REC'D - 06-17-2011 - STB
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED:       June 14, 2011
EFFECTIVE:    June 14, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### AMENDMENT NO. 55
AMENDED CONTRACT SUMMARY STB-NS-C-00235

#### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Grain Commodities |
| 30   | Shipper | New Energy Corp. |
| 40   | Contract Duration | 
(i) Application Date: September 1, 2010  
(ii) Termination Date: August 31, 2011 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | 
(i) Origin(s): See attached Exhibit  
Destination(s): South Bend, IN  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data (A) | 
(i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | 
(i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: |
| 80   | Volume | 
(i) Movement Type: Single-car/  
Multiple-car (25-car minimum tender)  
(ii) Minimum and Actual Volume: 15 carloads (annually)  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates | |

(C2E-BNP)

REC'D - 06-17-2011 - STB
ORIGINS

IL BLOOMINGTON (Addition)
IL CHAMPAIGN
IL DANVILLE (Addition)
IL HOMER
IL TOLONO (Addition)
IN BURNS HARBOR
IN CLYMERS
IN DELPHI
IN LAFAYETTE (Addition)
IN MIDWEST PORTAGE
IN MONTPELIER
IN NEW HAVEN
IN SHIDELERS
IN SOUTH MILFORD
IN THOMASTON
IN WARREN
IN WATERLOO
IN WHEATFIELD
IN WOODBURN (MAW)
MI READING
MI WHITE PIGEON
OH ANTWERP
OH DYER
OH EDON
OH FOSTORIA
OH MAUMEE
OH MONTPELIER
OH TOLEDO

REC'D - 06-17-2011 - STB
### RULES AND OTHER GOVERNING PROVISIONS

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<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Brewers Grain; Canola Meal; Citrus Pomace; Canola Meal; Citrus Pomace; Corn (addition); Dried Distillers Grain; Gluten Feed; Gluten Meal; Grain Screenings; Grain Sweepings; Hominy Feed; Rape Seed Meal (addition); Soybean Meal; Spent Grains, Dried</td>
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<td>30</td>
<td>Shipper</td>
<td>PERDUE AGRIBUSINESS INCORPORATED</td>
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<tr>
<td>40</td>
<td>Contract</td>
<td>(i) Application Date: October 1, 2010</td>
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<td>(ii) Termination Date: September 30, 2014</td>
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<td>(iii) Optional Extension: NO</td>
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<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Any rail-served location</td>
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<td>(ii) Destination(s): Greencastle, PA; Marietta, PA; Palmyra, PA; Turbotville, PA; Chesapeake, VA; Norfolk, VA; Portsmouth, VA</td>
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<td>(iii) Ports(s): Chesapeake, VA; Norfolk, VA; Portsmouth, VA</td>
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<td>(v) Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data (A)</td>
<td>(i) Number of Dedicated Cars</td>
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<td>(ii) Available &amp; Owned by Carrier: NA</td>
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<td>( iii) Available &amp; Leased by Carrier: NA</td>
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<td>(iv) Average Number of Bad Order: NA</td>
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<td>(v) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication</td>
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<td>(ii) Escalation: N/A</td>
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<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car</td>
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<td>(ii) Minimum and Actual Volume: NA</td>
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<td>(iii) Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features (Refunds)</td>
<td>Change is in Confidential Matter</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: June 20, 2010
EFFECTIVE: June 20, 2010

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-24-2011 - STB
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<td>20</td>
<td>Commodity</td>
<td>Flour &amp; Clears</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Archer Daniels Midland (ADM)</td>
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<td>40</td>
<td>Contract (i) Application Date:</td>
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<td>Duration (ii) Termination Date:</td>
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<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>See attached Exhibit</td>
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<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier:</td>
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<td>(ii)(A) Available &amp; Leased by Carrier:</td>
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<td>Average Number of Bad order:</td>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and –leased cars by applicable car types.</td>
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<td>Rates and Charges (i) Base Rates and Charges:</td>
<td>NSRQ-4000 series Publication</td>
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<td>(ii) Escalation:</td>
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<td>Volume (i) Movement Type:</td>
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<td>(ii) Minimum and Actual Volume:</td>
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<td>(iii) Volume Breakpoints:</td>
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(C2E-BNP)
Origins:
IL CHICAGO
IL EAST ST. LOUIS
MO KANSAS CITY
MO NORTH KANSAS CITY (Deletion)
MO ST. LOUIS
NY BUFFALO
TN CHATTANOOGA
TN CLEVELAND
TN MEMPHIS

Destinations:
AL MOBILE
IL CHICAGO (Deletion)
IL DANVILLE
IN FT. WAYNE
KY LOUISVILLE
MI DETROIT
MI JACKSON
MI WILLIS
OH BUCKEYE YARD (Addition)
OH CINCINNATI (Deletion)
OH CLARE
OH COLUMBUS
OH NORWOOD (Deletion)
OH TOLEDO
TN CHATTANOOGA
TN CLEVELAND
VA NORFOLK (Deletion)
# CONTRACT SUMMARY STB-NS-C-00602-M

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<td>Names</td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<td>30</td>
<td>Shipper</td>
<td>Debruce Grain Inc.</td>
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<td>Contract Duration</td>
<td>(i) Application Date: August 1, 2011</td>
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<td>(ii) Termination Date: July 31, 2012</td>
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<td>(iii) Optional Extension: No</td>
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<td>Origins, Destinations, Transit Points</td>
<td>(i) Origin(s): Chicago, IL</td>
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<td>and Other Facilities</td>
<td>Destination(s): Des Moines, IA; Alton, IL; East St. Louis, IL; Kansas City, MO; St. Louis, MO</td>
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<td>(ii) Ports(s): NA</td>
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<td>(iii) Transit point(s): NA</td>
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<td>(iv) Shipper Facility: NA</td>
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<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<td>(i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
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<td>(ii)(A) Available &amp; Leased by Carrier:</td>
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<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>(ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<td>(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 4400-series Publication</td>
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<td>(ii) Escalation: N/A</td>
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<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train</td>
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<td>(ii) Minimum and Actual Volume: NA</td>
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<td>(iii) Volume Breakpoints: NA</td>
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<td>Special Features Rates</td>
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(C2E-BNP)

REC'D - 06-24-2011 - STB
# RULES AND OTHER GOVERNING PROVISIONS

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<th>APPLICATION</th>
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| 10   | Carrier Names            | Norfolk Southern Railway Company and Consolidated Subsidiaries  
                                             110 Franklin Road, S.E., Roanoke, VA  24042                                                                                                                                                                                                 |
|      |                          | Indiana & Ohio Railway,  
                                             497 Circle Freeway Drive., Suite 230, Cincinnati, OH 45246                                                                                                                                                                                                 |
| 20   | Commodity                | Flour & Clears                                                                                                                                 |
| 30   | Contract Duration        | (i) Application Date: June 1, 2011  
                                             (ii) Termination Date: May 31, 2012 (Extension)  
                                             (iii) Optional Extension: NO                                                                                                                                                                                                 |
| 40   | Rail Car Data            | (A) Number of Dedicated Cars  
                                             (i)(A) Available & Owned by Carrier: NA  
                                             (ii)(A) Available & Leased by Carrier: NA  
                                             (or) Average Number of Bad order: NA  
                                             (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.                                                                                                                                                                                                 |
| 50   | Special Features         | NA  
                                             Rates                                                                                                                                                                                                 |

(C2E-BNP)
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>ADM Flour Milling</td>
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<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2011 (ii) Termination Date: September 30, 2011 (Extension) (iii) Optional Extension: NO</td>
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<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): All Points on NS Railroad Destination(s): Cleveland, TN; Chattanooga, TN (Deletion) (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
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<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: June 20, 2011
EFFECTIVE: June 20, 2011

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

REC'D - 06-24-2011 - STB
**AMENDMENT NO. 4**
**AMENDED CONTRACT SUMMARY STB-NS-C-01412-A**

**RULES AND OTHER GOVERNING PROVISIONS**

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>ADM Flour Milling</td>
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<td>40</td>
<td>Contract Duration</td>
<td>Application Date: June 1, 2011 (Extension) Termination Date: May 31, 2012 (Extension) Optional Extension: NO</td>
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<td>Origins, Destinations, Transit Points (i)</td>
<td>Origin(s): Chicago, IL; East St. Louis, IL; Kansas City, MO (Addition); Memphis, TN Destination(s): Camp Hill, PA; Chattanooga, TN; Cleveland, TN (Addition); St. Louis, MO Ports(s): NA Transit point(s): NA</td>
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<td>and Other (ii)</td>
<td>Shipper Facility: NA</td>
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<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA</td>
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<td>or (i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
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<td>or (ii)(B)</td>
<td>The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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<td>70</td>
<td>Rates and Charges (i)</td>
<td>Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume (i)</td>
<td>Movement Type: Single-car/Multiple-car (Min tender 23 cars) Minimum and Actual Volume: NA</td>
</tr>
<tr>
<td></td>
<td>or (ii)</td>
<td>Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features Rates</td>
<td></td>
</tr>
</tbody>
</table>

(C2E-BNP)

REC'D - 06-24-2011 - STB