NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
Wheeling & Lake Erie Railway,  
100 E. First Street, Brewster, OH  44613 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) | Application Date: April 1, 2012 |
|      | (ii) | Termination Date: March 31, 2013 (Extension) |
|      | (iii) | Optional Extension: |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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<td>Florida East Coast Railway Company 7411 Fullerton Street, Suite 300, Jacksonville, FL 32256</td>
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<td>Commodity</td>
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<td>30</td>
<td>Contract Duration</td>
<td>Application Date: April 1, 2012</td>
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<tr>
<td></td>
<td>(i)</td>
<td>Termination Date: March 31, 2013 (Extension)</td>
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<td>Optional Extension:</td>
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<td>(A)</td>
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<tr>
<td></td>
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<td>(ii)(A)</td>
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<td>or</td>
<td></td>
</tr>
<tr>
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<td>(i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or Average Number of Bad order: NA (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: |
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(i) Available & Owned by Carrier: NA  
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(iii) Average Number of Bad order: NA  
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(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
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| 10   | Carrier Names | Norwegian Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Indian & Ohio Railway,  
11427 Reed Hartman Highway, Suite 214,  
Cincinnati, OH 45241 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension  
(iii) Optional Extension: |
| 40   | Rail Car Data (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 ST Rail System, Iron Horse Park, North Billerica, MA 01862</td>
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<td>Contract Duration</td>
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<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01488R
## AMENDMENT NO. 3
### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Grains including Soy Meal</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>MFA Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration (i) Application Date: April 1, 2012 (ii) Termination Date: March 31, 2013 (Extension) (iii) Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations, and Other Transit Points (i) Origin(s): See Attached Exhibit 1 (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data (i)(A) Number of Dedicated Cars Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. (iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
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<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges: NSRQ 5420-series Publication Escalation: N/A</td>
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<td>80</td>
<td>Volume (i) Movement Type: Single-car/Multiple-car/Unit-train Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:</td>
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</tr>
<tr>
<td>90</td>
<td>Special Features Rates</td>
<td></td>
</tr>
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</table>
ORIGINS

Brunswick, MO
Centralia, MO
Clark, MO
Dalton, MO
Hardin, MO
Jonesburg, MO
Martinsburg, MO
Mexico, MO
Moberly, MO
Monroe City, MO
Montgomery, MO
Norborne, MO
Paris, MO
Salisbury, MO

DESTINATIONS

Alton, IL
Des Moines, IA
East St. Louis, IL
Granite City, IL
Kansas City, MO
St. Louis, MO
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>20</td>
<td>Commodity</td>
<td>Grains including Soy Meal</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Ray Carroll County Grain Growers</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): See Attached Exhibit 1  
(ii) Destination(s): See Attached Exhibit 1  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
  or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
  or  
(ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
ORIGINS

Brunswick, MO
Centralia, MO
Clark, MO
Dalton, MO
Hardin, MO
Jonesburg, MO
Martinsburg, MO
Mexico, MO
Moberly, MO
Monroe City, MO
Montgomery, MO
Norborne, MO
Paris, MO
Salisbury, MO

DESTINATIONS

Alton, IL
Des Moines, IA
East St. Louis, IL
Granite City, IL
Kansas City, MO
St. Louis, MO
NORFOLK SOUTHERN RAILWAY COMPANY
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CONTRACT SUMMARY

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Florida East Coast Railway Company  
7411 Fullerton Street, Suite 300, Jacksonville, FL 32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
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(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
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| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

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Florida East Coast Railway Company  
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| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
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Average Number of Bad order: NA  
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| 50   | Special Features | Rates |

(C2E-BNP)
# CONTRACT SUMMARY STB-NS-C-01488V
## AMENDMENT NO. 1

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      |              | 110 Franklin Road, S.E., Roanoke, VA 24042  
      |              | ST Rail System, Iron Horse Park, North Billerica, MA 01862 |
| 20   | Commodity    | Flour & Clears |
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
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| 50   | Special Features | Rates |

(C2E-BNP)
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| 20   | Commodity                  | Flour & Clears |
| 30   | Contract Duration          | (i) Application Date: April 1, 2012  
 |     |                            | (ii) Termination Date: March 31, 2013 (Extension)  
 |     |                            | (iii) Optional Extension: |
| 40   | Rail Car Data              | (A) Number of Dedicated Cars  
 |     |                            | (i)(A) Available & Owned by Carrier: NA  
 |     |                            | (ii)(A) Available & Leased by Carrier: NA  
 |     |                            | or |
|     |                            | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features           | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

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110 FRANKLIN ROAD, S.E.
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## CONTRACT SUMMARY STB-NS-C-01488Z

### RULES AND OTHER GOVERNING PROVISIONS

#### AMENDMENT NO. 1

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ST Rail System, Iron Horse Park, North Billerica, MA  01862 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration  
(i) Application Date: | April 1, 2012  
(ii) Termination Date: | March 31, 2013 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: | NA  
(ii)(A) Available & Leased by Carrier: | NA  
—or—  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 Canadian National Railway Company, 935 de La Gauchetière Street West, Montreal, PQ H3B 2M9</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>See attached Exhibit No. 1</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Archer Daniels Midland</td>
</tr>
</tbody>
</table>
| 40   | Contract      | (i) Application Date: January 19, 2012  
(ii) Termination Date: September 30, 2012 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit No. 2  
Destination(s): Destrehan, Helvetia, and Remy, LA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: |
| 80   | Volume        | (i) Movement Type: Multiple-car (Min tender 70 cars)  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates |

(C2E-SSE)
Commodities:

Barley
Barley For Malting Purposes Only
Barley, Feed, NEC
Corn -Not Popcorn-, In The Ear, Dried
Corn Or Maize (Not Popcorn), Shelled, Dried
Corn (Not Popcorn) Or Maize (Not Popcorn), Shelled, Dried
Corn, Organically Grown Free Of Fertilizer And Or Pesticides
Oats
Rice, Rough
Rye
Milo (Milo Maize)
Sorghum Grain, NEC
Wheat
Wheat, Organically Grown Free Of Fertilizer And Or Pesticide
Wheat, Durum, Amber Or Red
Wheat, Feed, NEC
Buckwheat
Grain Screenings, Unground
Grain, NEC
Soybeans, Dried
Soybeans, Fresh
Screenings, Soybean, Not Ground Nor Processed
Soybeans, Organically Grown Free Of Fertilizer And Or Pesticides
Canola Seeds
Seed Grain, NEC
Grain Dust
Origins:

Des Moines, IA  Maumee, OH
Browns, IL      Montpelier, OH
Champaign, IL   Toledo, OH
Curran, IL      Truro, OH
Chicago, IL (Addition)
Dwight, IL (Addition)
Gibson City, IL
Gibson City (BLOL), IL
Homer, IL
Naples, IL
Sidney, IL (Addition)
Sunbury, IL (Addition)
Taylorville, IL (Addition)
Amboy (USRP), IN
Anderson (ICRK), IN
Attica, IN
Beech Grove, IN
Clymers, IN
Delphi, IN
Kokomo, IN (Addition)
Malden, IN (Addition)
Montpelier, IN
New Haven, IN
Red Key, IN
Scircleville, IN
Sims, IN (Addition)
South Milford, IN
Terre Coupee, IN
Tipton, IN
Waterloo, IN
Albion, MI (Addition)
Blissfield, MI (Addition)
Ottawa Lake, MI
Reading, MI (Addition)
White Pigeon, MI
Brunswick, MO
Chillicothe, OH
Circleville, OH
Clyde, OH
Columbus, OH
Dyer, OH
Edon, OH
Fostoria, OH
Lilly Chapel, OH (Addition)
Hardin, MO (Addition)
Kingston, OH
Mansfield, OH
### RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<th>ITEM</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat Middlings or Shorts, Nonpelletized |
| 30   | Contract (i) | Application Date: April 1, 2012 |
|      | Duration (ii) | Termination Date: March 31, 2013 (Extension) |
|      | Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars |
|      | (i)(A) Available & Owned by Carrier: NA |
|      | (ii)(A) Available & Leased by Carrier: NA |
|      | Average Number of Bad order: NA |
|      | or |
|      | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGERPRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# AMENDMENT NO. 3
AMENDED CONTRACT SUMMARY STB-NS-C-00630-C

## RULES AND OTHER GOVERNING PROVISIONS

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<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat Flour; Wheat Flour; Semolina &amp; Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products &amp; Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran; Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley &amp; Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized; Cellulose Flour, Edible.</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates | |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 1
### AMENDED CONTRACT SUMMARY STB-NS-C-00630-D

### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Kansas City Southern de México, S.A. de C.V.  
Montes Urales 625; Col. Lomas de Chapultepec; Del. Miguel Hidalgo; C.P. 11000, Mexico, D.F. |
| 20   | Commodity | Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran; Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley & Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized; Cellulose Flour, Edible. |
| 30   | Contract Duration (i) | Application Date: April 1, 2012 |
|      | (ii) | Termination Date: March 31, 2013 (Extension) |
|      | (iii) | Optional Extension: No |
| 40   | Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
(i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates | |

(C2E-BNP)
## AMENDMENT NO. 7
### AMENDED CONTRACT SUMMARY STB-NS-C-00641-D

#### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 Indiana &amp; Ohio Railway, 497 Circle Freeway Drive, Suite 230, Cincinnati, OH 45246</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn Meal; Corn Flour; Corn Meal With Not More Than 10% Other Ingredients; Grits, Bakers Or Brewers, Granulated Or Refined; Brewers Flakes, Not From Starch; Grits</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Lauhoff</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: April 1, 2012 (ii) Termination Date: March 31, 2013 (Extension) (iii) Optional Extension: No</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Chicago, IL; Danville, IL; Kankakee, IL Destination(s): Lancaster, OH (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
<td>(i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (iii) Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges: NSRQ 4400-series Publication Escalation: N/A</td>
<td></td>
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<tr>
<td>80</td>
<td>Volume (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA</td>
<td></td>
</tr>
<tr>
<td>90</td>
<td>Special Features Rates (C2E-BNP)</td>
<td></td>
</tr>
</tbody>
</table>
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
Florida East Coast Railway Company,  
P. O. Drawer 1048, One Malaga Street, St. Augustine, FL  32084 |
| 20   | Commodity | Flour Products |
| 30   | Contract Duration  
(i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 Extension  
(iii) Optional Extension: No |
| 40   | Rail Car Data  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
Average Number of Bad order: NA |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### Rules and Other Governing Provisions

<table>
<thead>
<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
|      |          | 110 Franklin Road, S.E., Roanoke, VA  24042  
|      |          | Director - Marketing, Florida East Coast Railway Company  
|      |          | 7411 Fullerton Street, Suite 300, Jacksonville, FL  32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
|      |          | (ii) Termination Date: March 31, 2013 (Extension)  
|      |          | (iii) Optional Extension: |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
|      |          | (i)(A) Available & Owned by Carrier: NA  
|      |          | (ii)(A) Available & Leased by Carrier: NA  
|      |          | Average Number of Bad order: NA  
|      |          | or |
|      |          | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
|      |          | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**CONTRACT SUMMARY STB-NS-C-00764-C**  
Amendment No. 4

### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Huron and Eastern Railway Company, Inc.  
538 East Huron Avenue, Vassar, MI 48768  
Great Lakes Central Railroad  
P.O. Box 550, Owosso, MI 38867  
Ann Arbor Railroad  
121 South Walnut, P.O. Box 380, Howell, MI 48844 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Quaker Oats Co |
| 40   | Contract | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Elkton, MI; Pigeon, MI  
Destination(s): Danville, IL  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or (B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### Carrier Names
Norfolk Southern Railway Company and Consolidated Subsidiaries
110 Franklin Road, S.E., Roanoke, VA 24042

Pan Am Southern,
1700 Iron Horse Park, North Billerica, MA 01862

ST Rail System, Pan Am Railways,
1700 Iron Horse Park, North Billerica, MA 01862

### Commodity
Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Wheat Flour Clears, not Cereal Preparation, Not for Human Consumption; Wheat Germ; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption

### Contract Duration
(i) Application Date: April 1, 2012
(ii) Termination Date: March 31, 2013 (Extension)
(iii) Optional Extension: NO

### Rail Car Data

(A) Number of Dedicated Cars
(i)(A) Available & Owned by Carrier: NA
(ii)(A) Available & Leased by Carrier: NA
Average Number of Bad order: NA

or

(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.

or

(ii)(B) The Contract is restricted to services that do not entail car supply.

### Rates

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 2, 2012
EFFECTIVE: April 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn Syrup (Glucose) Mixed</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: March 19, 2012  (ii) Termination Date: April 30, 2012  (iii) Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<tr>
<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
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(C2E-BNP)