NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: January 1, 2012
EFFECTIVE: September 30, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**AMENDMENT NO. 8**  
**AMENDED CONTRACT SUMMARY STB-NS-C-01432**

**RULES AND OTHER GOVERNING PROVISIONS**

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn / Soy / Screen |
| 30   | Shipper | Central States Enterprises Inc. |
| 40   | Contract Duration |  
(i) Application Date: January 1, 2012  
(ii) Termination Date: September 30, 2012 (extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities |  
(i) Origin(s): See Attached Exhibit  
(ii) Destination(s): See Attached Exhibit  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges |  
(i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume |  
(i) Movement Type: Single-car/Multiple-car (Min. tender 45 cars)  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Origins/Rates |

(C2E-BNP)
Origins:

Bement, IL (Deletion)
Bloomington, IL (Deletion)
Champaign, IL
Danville, IL (Deletion)
Gibson City, IL
Gibson City, IL (BLOL)
Griggsville, IL (Deletion)
Milmine, IL (Deletion)
Monticello, IL (Deletion)
Naples, IL
Tolono, IL (Deletion)
Ft. Wayne, IN
New Haven, IN
Terre Coulee, IN
Wheatfield, IN (Deletion)
Reading, MI (Deletion)
White Pigeon, MI

Destinations:

Chicago, IL
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 16, 2012
EFFECTIVE: April 16, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**CONTRACT SUMMARY STB-NS-C-01432B**

**RULES AND OTHER GOVERNING PROVISIONS**

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn, Not Pop |
| 30   | Shipper | Central States Enterprises Inc. |
| 40   | Contract Duration | (i) Application Date: January 1, 2012  
(ii) Termination Date: September 30, 2012  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Bement, IL; Danville, IL; Milmine, IL; Tolono, IL; Wheatfield, IN; Reading, MI; Chicago, IL  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car (Min. tender 45 cars)  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>DDGS &amp; Related</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: April 1, 2012</td>
</tr>
<tr>
<td></td>
<td>(ii)</td>
<td>Termination Date: September 30, 2012 (Extension)</td>
</tr>
<tr>
<td></td>
<td>(iii)</td>
<td>Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>(i)(A)</td>
<td>Available &amp; Leased by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A)</td>
<td>Average Number of Bad order: NA</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
</tr>
</tbody>
</table>
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 16, 2012
EFFECTIVE: April 16, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Riviana Foods Inc.</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: April 1, 2012</td>
</tr>
<tr>
<td></td>
<td>(ii)</td>
<td>Termination Date: December 31, 2012</td>
</tr>
<tr>
<td></td>
<td>(iii)</td>
<td>Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td>(i)(A)</td>
<td>Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A)</td>
<td>Available &amp; Leased by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>Average Number of Bad order: NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>Rates</td>
<td>NA</td>
</tr>
</tbody>
</table>

(C2E-BNP)