

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 30, 2012

EFFECTIVE: April 30, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

CONTRACT SUMMARY STB-NS-C-01543

RULES AND OTHER GOVERNING PROVISIONS

ITEM	SUBJECT	APPLICATION
10	Carrier Names	Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042
20	Commodity	Soybeans, Dried
30	Shipper	Ray Carroll County Grain Growers
40	Contract Duration	(i) Application Date: April 25, 2012 (ii) Termination Date: August 31, 2012 (iii) Optional Extension: No
50	Origins, Destinations, Transit Points and Other Shipper Facilities	(i) Origin(s): Brunswick, MO; Hardin, MO; Norborne, MO Destination(s): East St. Louis, IL (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA
60	Rail Car Data	(A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.
70	Rates and Charges	(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A
80	Volume	(i) Movement Type: Multiple-car/Unit-train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA:
90	Special Features	Rates

(C2E-BNP)